Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

## New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002.

Name of entity				
AUS	AUSTRALIA AND NEW ZEALAND BANKING GROUP LIMITED			
ABN				
	05 357 522			
We (	(the entity) give ASX the following info	ormation.		
	1 - All issues must complete the relevant sections	(attach sheets if there is not enough space).		
1	*Class of *securities issued or to be issued	Ordínary Shares		
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	30,739		
3	Principal terms of the *securities (eg, if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	Fully Paid Shares		

<sup>+</sup> See chapter 19 for defined terms.

Do the \*securities rank equally in all respects from the date of allotment with an existing \*class of quoted \*securities?

If the additional securities do not rank equally, please state:

- · the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment
- 5 Issue price or consideration

Yes, pari passu with existing ordinary shares.

2,739 shares	At Nil consideration
12,500shares	at \$11.20 each
7,500 shares	at \$11.81 each
375 shares	at \$13.70 each
3,750 shares	at \$14.63 each
2,250 shares	at \$14.92 each
1,625 shares	at \$17.05 each
Total 30,739	

6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets) 30,739 shares issued on exercise of options.

7 Dates of entering \*securities into uncertificated holdings or despatch of certificates

1,125 shares	11 November 2002	
483 shares	12 November 2002	
7,256 shares	18 November 2002	
1,500 shares	20 November 2002	
1,625 shares	22 November 2002	
1,500 shares	25 November 2002	
9,750 shares	26 November 2002	
7,500 shares	29 November 2002	

8 Number and <sup>+</sup>class of all <sup>+</sup>securities quoted on ASX (*including* the securities in clause 2 if applicable)

Number	+Class	
1,507,239,563	Ordinary fully paid	
35,122,894	Options on issue	

Appendix 3B Page 2 11/3/2002

<sup>+</sup> See chapter 19 for defined terms.

	г	04.040.000	4000 50 - 1 1- 1-
		64,016,000	1998 Redeemable Preference Shares.
		60,016,000	1998 Redeemable Preference Shares (Series 2).
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	Same as existing fully pai	d ordinary shares.
Part 2	- Bonus issue or pro rata issue		
11	Is security holder approval required?		
12	Is the issue renounceable or non-renounceable?		
13	Ratio in which the <sup>+</sup> securities will be offered		
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates		
15	*Record date to determine entitlements		
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	•	
17	Policy for deciding entitlements in relation to fractions		
18	Names of countries in which the entity has *security holders who will not be sent new issue documents		
	Note: Security holders must be told how their entitlements are to be dealt with.		
	Cross reference: rule 7.7.		
19	Closing date for receipt of acceptances or renunciations	·	

<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B New issue announcement

	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of <sup>+</sup> security holders	
25	If the issue is contingent on +security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do *security holders sell their entitlements in full through a broker?	
31	How do *security holders sell part of their entitlements through a broker and accept for the balance?	
32	How do *security holders	

Appendix 3B Page 4 11/3/2002

<sup>+</sup> See chapter 19 for defined terms.

	dispos (exce <sub>l</sub> broke	pt by sale through a	
33	<sup>+</sup> Des <sub>i</sub>	patch date	
		ration of securities y complete this section if you are applying for quotation of securities	
34	Type of securities (tick one)		
(a)	V	Securities described in Part 1	
(b)		All other securities	
		Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities	
Entitie	s that	have ticked box 34(a)	
		ecurities forming a new class of securities nal securities do not form a new class, go to 43)	
		licate you are providing the documents	
35		If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders	
36		If the <sup>+</sup> securities are <sup>+</sup> equity securities, a distribution schedule of the additional <sup>+</sup> securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over	
37 (now g	□ go to 43,	A copy of any trust deed for the additional *securities	
Entitie 38	Numb	have ticked box 34(b) er of securities for which ation is sought	

<sup>+</sup> See chapter 19 for defined terms.

39		s of <sup>+</sup> securities for which ation is sought		
40	all allot	he <sup>+</sup> securities rank equally in respects from the date of ment with an existing <sup>+</sup> class uoted <sup>+</sup> securities?		
	rank  ti  ti  p  d  ti  p	e additional securities do not equally, please state; he date from which they do he extent to which they participate for the next lividend, (in the case of a rust, distribution) or interest payment he extent to which they do not ank equally, other than in elation to the next dividend, listribution or interest payment		
41	Rea now	son for request for quotation		
		mple: In the case of restricted urities, end of restriction od		
	anot	issued upon conversion of ther security, clearly identify other security)		
				1
42		nber and <sup>+</sup> class of all curities quoted on ASX uding the securities in clause	Number	+Class
	(nov	v go to 43)		
All er Fees	ntities			
43	Paym	ent method (tick one)		
		Cheque attached		
		Electronic payment made		
		Note: Payment may be made electronically at the same time		ndix 3B is given to ASX
	✓	Períodic payment as agreed w	ith the home branch has b	een arranged

Appendix 3B Page 6 11/3/2002

<sup>+</sup> See chapter 19 for defined terms.

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

## **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the <sup>+</sup>securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the <sup>+</sup>securities to be quoted, it has been provided at the time that we request that the <sup>+</sup>securities be quoted.
- If we are a trust, we warrant that no person has the right to return the
   <sup>+</sup>securities to be quoted under section 1019B of the Corporations Act at the
   time that we request that the <sup>+</sup>securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before <sup>+</sup>quotation of the <sup>+</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 04 December 2002

Secretary

Print name: Tim Paine

<sup>+</sup> See chapter 19 for defined terms.