

# Media Release



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## **ANZ launches OneAnswer investment package**

ANZ today launched ANZ OneAnswer a new all-in-one investment, superannuation and retirement package designed for customers seeking simple investment diversification at low cost.

ANZ OneAnswer allows customers to select from up to 41 investment options across a range of asset classes, investment styles and fund managers including ING, Optimix pre-mixed funds and other leading fund managers.

ANZ OneAnswer is the first product specifically developed by ANZ and ING Australia, ANZ's wealth management joint-venture, for ANZ customers. It provides three different investment products for customers with different needs – Investment Portfolio for medium-term investors; Personal Super for the self-employed or individuals seeking to top up their superannuation; and Allocated Pension for retirees or people close to retirement.

ANZ Managing Director Personal Banking Australia, Mr Elmer Funke Kupper said the launch of ANZ OneAnswer was part of ANZ's strategy to provide customers with great products that are easy to understand and transparent in their pricing.

"ANZ OneAnswer reflects the increasing preference among investors for retail master trusts which provide choice rather than stand alone investments, but without the complexity of many master trusts which can be time-consuming and confusing for customers," Mr Funke Kupper said.

"We have hand-picked leading fund managers in each investment style and asset class to allow us to work with customers to select the right portfolio for their individual investment needs.

"ANZ OneAnswer allows them to select, manage and control their investment by filling out one form with one easy-to-understand product disclosure and receive one consolidated statement covering their investment.

"Minimum initial contributions are low and the product is structured to allow customers to switch between most funds without incurring a fee," he said.

ANZ OneAnswer will be marketed with a new user-friendly Product Disclosure Statement written in plain English with clear explanations of fees and charges.

The new Product Disclosure Statement follows financial literacy research conducted by Roy Morgan Research for ANZ which indicated that 39% of people with managed investments and 55% of people with superannuation did not understand their fees well. ANZ OneAnswer is a further step forward in addressing this issue.

Customers can find out more about ANZ OneAnswer by contacting their ANZ financial adviser or calling 13 38 63.

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Note for Editors:

### **ANZ OneAnswer Investment Portfolio Funds**

#### **Defensive**

Optimix Enhanced Cash  
Optimix Australian Fixed Interest  
ING Cash  
ING Mortgages  
ING Diversified Fixed Interest  
ING Income  
UBS Diversified Fixed Income

#### **Conservative**

Optimix Capital Stable  
ING Conservative  
ING Income Plus

#### **Balanced**

Optimix Moderate  
ING Balanced

#### **Growth**

Optimix Growth  
ING Tax Effective Income  
ING Managed Growth  
ING Active Growth

#### **High Growth**

Optimix Australian Property Securities  
Optimix Australian Shares  
Optimix Global Shares  
Optimix Global Smaller Companies  
Optimix High Growth  
ING Property Securities  
ING Blue Chip Imputation  
ING Australian Shares  
ING Sustainable Investments – Australian Shares  
ING Global Sector  
ING New Asia Shares  
ING High Growth  
Credit Suisse Property  
State Street Australian Index Plus  
AMP Henderson Equity  
Colonial First State Imputation  
Investors Mutual Australian Shares  
Perpetual Australian Shares  
Schroder Australian Equity  
State Street Global Index Plus (Hedged)  
AXA Global Equity Value  
BT Putnam Global Core Hedged  
Credit Suisse International Shares  
Fidelity Perpetual International Shares