ABN 54 084 407 241

# **Annual Concise Report**

30 June 2002

# **Annual Concise Report – 30 June 2002**

Contents	Page
Directors' Report	2
Discussion and analysis	7
Consolidated Statement of Financial Performance	10
Consolidated Statement of Financial Position	11
Consolidated Statement of Cash Flows	12
Notes to the Consolidated Financial Statements	13
Directors' Declaration	17
Independent Audit Report to the members	18

This concise report has been derived from the full financial report for the year ended 30 June 2002 for Investa Properties Limited. The full financial report and auditors report will be sent to members on request, free of charge. Please call 1800 635 323 (freecall) and for International 612 8234 5222, and a copy will be forwarded to you.

Alternatively, you can access the full financial report and the concise financial report via the internet on our website: www.investa.com.au.

The concise financial report cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of Investa Properties Limited as the full financial report.

### **Directors' Report**

The directors of Investa Properties Limited present their report together with the financial report of Investa Properties Limited and the consolidated financial report of Investa Properties Limited and its controlled entities for the year ended 30 June 2002.

#### **Directors**

The following persons were directors of Investa Properties Limited during the whole of the financial year and up to the date of this report unless otherwise stated:

I K Payne (Chairman)

C J O'Donnell (Managing Director)

J L Arthur

P J Carney

S A Mays

D R Page

- J L Arthur was appointed a director on 2 July 2001.
- D R Page was appointed a director on 17 April 2002.
- P J Carney passed away on 7 August 2002.

### Statement on comparative results

This report has been prepared for the 12 month period ended 30 June 2002. The prior periods results were for a nine month period ending 30 June 2001 as the company had previously been part of the Westpac Group (which had a 30 September year end) prior to the establishment of the Investa Property Group in December 2000.

### **Principal activities**

During the year the principal continuing activities of the consolidated entity consisted of property funds management. During the year, there was a significant change in the nature of the activities of the consolidated entity due to the acquisition of a controlled entity, subsequently resulting in property development becoming a principal activity. Both business segments operate in one geographical area, Australia. The company had 97 employees at 30 June 2002 (June 2001: 74) with the growth due to expansion of operations.

#### **Dividends**

Dividends paid and payable for the year ended 30 June 2002 were \$6,290,056 (for the period 1 October 2000 to 30 June 2001: \$1,233,373). All dividends were fully franked.

#### Review of operations and significant changes in the state of affairs

During the period the principal activities of the consolidated entity were property funds management and property development, operating in one geographical area, Australia.

A summary of the results is as follows:

	30 June 2002	30 June 2001
	(12 months)	(9 months)
	\$'000	\$'000
Profit from ordinary activities after income tax expense	8,790	992
Total assets	224,421	8,070
Shareholders Equity	3,502	443

The results include the impact of the acquisition of Silverton Limited in November 2001, which is the development operation of the Investa Property Group. The development operations contributed \$6.631 million to group profits after tax.

### **Directors' Report (continued)**

#### Review of operations and significant changes in the state of affairs (continued)

The growth in assets also occurred as a result of investments totalling \$57 million to expand the operations of the company:

- in conjunction with the launch of the Martin Place Trust, the company invested \$26 million in this Trust.
- the company acquired the management rights for two Suncorp Metway Property Funds with effect from December 2001 and became the Responsible Entity for the Suncorp Metway Balanced Property Fund (renamed the Investa Commercial Property Fund) on 3 January 2002. Related to this acquisition of management rights from Suncorp, Investa Properties Limited also invested \$20m in the Investa Commercial Property Fund.
- the company acquired a property at 27- 53 Lysaght Street Brisbane for \$11 million. This property will form the basis of the Investa Third Industrial Trust which is proposed to be launched in the next financial year.

In addition, the company expanded its syndication business during the year:

- in October 2001 the wholesale syndicate, Martin Place Trust was launched.
- in February and June 2002 respectively, two new retail syndicates were launched, Investa First Industrial Trust and Investa Second Industrial Trust.

The company also expanded its property management operations by taking responsibility for additional properties. Allied to this was the opening of a property management office in Brisbane in February 2002 to service the Queensland assets of the various trusts which are managed by Investa. The total number of properties under management by Investa is now 33 located in NSW, Victoria and Queensland.

#### Matters subsequent to the end of the financial year

On 1 August 2002 the Investa Property Group (comprising Investa Properties Limited and Investa Property Trust) exchanged contracts with Telstra Corporation Ltd for the purchase of seven office buildings at a price of \$570 million.

The purchase is to be funded by an underwritten equity issue of 174.6 million new securities, raising \$330 million at \$1.89 per Security and short term debt of \$280 million. It is intended that the debt facility will be refinanced through an issue of Commercial Mortgage Backed Securities (CMBS) within the next nine months.

It is intended that Investa Properties Limited in it's own right, will wholly own two of the properties and have a share in two further properties the total value of which is approximately \$70 million, with the balance being owned by Investa Property Trust. The acquisitions will be funded by a portion of the funding referred to above.

Further details of these transactions are explained in the replacement prospectus dated 6 August 2002.

This disclosure did not form part of the full Financial Report signed on 30 July 2002, as agreement to the transactions occurred on 1 August 2002, being the date upon which Telstra Corporation Ltd advised Investa Property Group that it had been selected as the successful bidder.

#### Likely developments and expected results of operations

Information on likely developments in the operations of the consolidated entity and the expected results of operations have not been included in this report because the directors believe it would be likely to result in unreasonable prejudice to the consolidated entity.

# **Directors' Report (continued)**

#### **Environmental regulation**

The company is subject to significant environmental regulation in respect of its property activities. The directors of the company are satisfied that adequate systems are in place for the management of its environmental responsibility and compliance with the various licence requirements and regulations. Further, the directors are not aware of any material breaches to these requirements and to their best knowledge all activities have been undertaken in compliance with environmental requirements.

#### **Information on directors**

Director	Experience	Special responsibilities
I K Payne M.Ec	Ian has been Chairman since 1999. Previously he was Deputy Chief Executive and Executive Director of Commonwealth Bank of Australia from 1992 to 1997 and Chairman of Commonwealth Financial Services Limited. Ian is currently Chairman of Export Finance and Insurance Corporation and a Director of SFE Corporation Limited and Legalco Limited.	Non Executive Chairman
C J O'Donnell Dip.Bus. NZCB, FAICD, AIQS (Affil)	Chris has been Managing Director of Investa Property Group since December 2000. Prior to the formation of Investa, Chris was Executive Director of Westpac Investment Property Limited, Lend Lease Property Investment Services Limited and Managing Director of Capital Property Limited.	Managing Director
S A Mays B.Sc (Hons) M.Sc, MBA, FAICD	Shaun is the Managing Director of Westpac Financial Services. Prior to joining Westpac he was Chief Investment Officer of Commonwealth Financial Services and Managing Director & Chief Investment Officer of Mercury Asset Management.	Non Executive Director
J L Arthur LLB (Hons)	John has been a partner of Freehills since 1981, except for the period of 1992-1995, when he was General Counsel for the Lend Lease Group. John was a Director of the Manager of General Property Trust from 1989 to 1995 and is currently a Director of CSR Limited.	Non Executive Director Chairman Nominations and Remuneration Committee
P J Carney LLB	Peter had a long experience and understanding of the commercial property and banking industry. Previously a partner of 21 years in Freehills and Deputy Chairman of the Advance Bank Group from 1987 to 1997.	Non Executive Director Chairman Due Diligence Committee
D R Page B.Ec, FCA MAICD	Deborah was a partner in Touche Ross/KPMG Peat Marwick from 1989 to 1992. Subsequently she held senior executive positions with the Lend Lease Group and the Commonwealth Bank. She is currently Chair of the NSW Cancer Council and a Director of Macquarie Generation and the Internal Audit Bureau of NSW. She is also a member of the Audit Committee of the Department of Community Services of NSW and the Sydney Harbour Federation Trust.	Non Executive Director  Chairman Audit and Risk Management Committee

At 30 June 2002, interests in the shares of Investa Properties Limited were held by I K Payne (7,595 shares), C J O'Donnell (1,017,760 shares) and P J Carney (1,021 shares).

# **Directors' Report (continued)**

#### **Meetings of directors**

The numbers of meetings of the company's board of directors and of each board committee held during the year to 30 June 2002, and the numbers of meetings attended by each director at the time the director held office or was a member of the committee during the year were:

	Board meeting		Man Cor	it & Risk agement nmittee eeting	Cor	Diligence nmittee eeting	Rem Cor	nations & uneration nmittee eeting
	Held	<b>Attended</b>	Held	<b>Attended</b>	Held	<b>Attended</b>	Held	<b>Attended</b>
I K Payne	11	10	-	-	-	-	-	-
P J Carney	11	11	1	1	9	9	-	-
C J O'Donnell	11	11	1	1	9	6	-	-
S A Mays	11	9	-	-	-	-	-	-
J L Arthur	11	10	-	-	-	-	-	-
D R Page	2	2	1	1	_	-	-	_

An Audit & Risk Management Committee was established in April 2002 with D R Page as the Chairman. The Committee met for the first time in June 2002.

The Nominations and Remuneration Committee was established in June 2002 and is chaired by J L Arthur. The Committee met for the first time in July 2002. The Committee advises the board on remuneration policies and makes specific recommendations on remuneration packages and other terms of employment for executive and non-executive directors and other senior executives.

During the year, there were numerous project due diligence meetings. These meetings were in relation to new acquisitions, new syndications and the preparation of prospectuses relating thereto. All these meetings were chaired by P J Carney.

#### Directors' and executives' emoluments

Details of the nature and amount of each element of the emoluments of each director of Investa Properties Limited and each of the 5 officers of the company and the consolidated entity receiving the highest emoluments are set out in the following tables.

**Non-executive directors of Investa Properties Limited** 

Name	Directors' base fee \$	Committee fees \$	Subsidiary company fees \$	Super- annuation \$	Total \$
I K Payne (Chairman)	95,084	-	-	8,558	103,642
P J Carney	55,066	20,000	10,000	6,936	92,002
S A Mays	22,915	-	ı	2,062	24,977
J L Arthur	54,838	-	7,000	4,935	66,773
D R Page	11,282	-	-	1,015	12,297

**Executive director of Investa Properties Limited** 

Name	Base salary	Super- annuation	Other benefits	Total
	\$	\$	\$	\$
C J O'Donnell	452,579	41,641	278,877	773,097

# **Directors' Report (continued)**

**Other executives of Investa Properties Limited** 

	Base	Super-	Other	
Name	salary	annuation	benefits	Total
	\$	\$	\$	\$
A J Martin	171,761	14,717	130,000	316,478
A S Junor	219,975	19,732	71,010	310,717
K P Dickinson	169,378	23,381	56,327	249,086
P D Bolton-Hall	195,221	17,570	25,000	237,791
B V McGarry	180,184	16,217	37,500	233,901

#### **Indemnification and Insurance of officers and auditors**

During the financial year Investa Properties Limited, paid a premium of \$60,928 to insure the directors and officers of the company and its controlled entities, Investa Asset Management Pty Limited, Investa Asset Management (QLD) Pty Limited, Investa Nominees Pty Limited, and Investa Development Holdings Pty Limited and its controlled entities. The auditors of the Company are in no way indemnified out of the assets of the Company.

#### **Country of incorporation**

Investa Properties Limited was incorporated in Australia on 12 November 1998.

#### **Auditor**

PricewaterhouseCoopers continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of the directors.

Director I K Payne 15 August 2002

# **Discussion and Analysis of the Concise Consolidated Financial Statements**

Following the formation of the Investa Property Group on 1 December 2000, Investa Properties Limited and its controlled entities have experienced substantial expansion particularly in the current year. The results for the current year are for a 12 month period, compared to a 9 month period in the previous reporting period. The results also include the impact of the acquisition of Silverton in November 2001, adding a significant property development capability and inventory to the consolidated entity. For the year to 30 June 2002, property development operations contributed \$6,631,000 to profit after tax.

#### Consolidated Statement of Financial Performance for the year ended 30 June 2002

Overall profit for the consolidated entity after taxation was \$8,790,000 compared to \$992,000 in the previous 9 months.

Dividends paid and payable of \$6,290,000 have increased from \$1,233,000 in 2001, which equates to 1.06 cents per share in 2002 (2001 - \$0.21 cents per share). Earnings per share increased from \$0.26 cents per share in 2001 to \$1.54 cents per share in 2002.

The consolidated entity's total revenue in 2002 was \$92,948,000 compared to \$8,261,00 in 2001, with the main contributions in 2002 coming from:

- sales of property inventory of \$66,746,000, including Rydecorp of \$34,450,000, Acacia Ridge of \$17,200,000 and Quinns Beach of \$8,296,000. (2001- nil);
- management fees of \$2,667,000 from Investa Property Trust (2001- \$1,598,000);
- fee revenue of \$1,400,000 from Westpac Banking Corporation in respect to the corporate property services contract (2001- \$816,666);
- syndicate establishment and management fees of \$1,721,000 (2001- \$1,832,000), include fees in
  respect to the launch of two new retail property syndicates. These syndicates were the Investa First
  Industrial Trust and Investa Second Industrial Trust. Ongoing management fees were received from
  Collins Property Trust, Investa Brisbane Commercial Trust and Investa North Sydney Property Trust,
  which were launched in the previous reporting period;
- establishment fees and management fees of \$1,429,000 in respect of wholesale property syndicates.
   The new wholesale syndicates were Martin Place Trust and Investa Commercial Property Fund (2001 nil);
- distribution income from investments in Martin Place Trust, Investa First Industrial Trust, Investa Second Industrial Trust and Investa Commercial Property Fund of \$3,400,000 (2001- nil);
- property Management fees of \$3,028,999 as operations expanded in NSW and Victoria and then to Queensland in March 2002 (2001 – \$511,000);
- expense recovery and management fees from the vendor of Silverton Limited of \$3,351,000 for the management of property sale agreements executed prior to the acquisition (2001 nil);
- rental income from completed developments prior to sale of \$1,718,000 (2001- nil);
- interest income of \$1,215,000 (2001 \$112,000);
- profit on sale of property of \$385,000 (2001 nil).

Expenses excluding cost of sales of property inventory of \$57,273,000 (2001 - nil), totalled \$23,080,000, inclusive of personnel costs of \$11,727,000 (2001 - \$3,723,000) and borrowing costs of \$3,723,370 (2001 - \$205,000).

# Discussion and Analysis of the Concise Consolidated Financial Statements (continued)

#### Consolidated Statement of Financial Position as at 30 June 2002

The Consolidated Statement of Financial Position for Investa Properties Limited at 30 June 2002 reflects the significant activity of the consolidated entity since 1 July 2001. Total assets have increased from \$8,070,000 in 2001 to \$224,421,000 in 2002.

The major contributor to the increase in assets was the acquisition of Silverton Limited in November 2001. Assets from the Property Development operations total \$131,784,000 with the majority being property inventories of \$106,455,000. In addition, the company acquired property inventory of \$11,110,000 which will form the basis of the Investa Third Industrial Trust, resulting in property inventory totaling \$117,565,000.

The company acquired the management rights at a total cost of \$8,870,000 for two Suncorp Property Funds with effect from December 2001 and became the Responsible Entity for the Suncorp Metway Balanced Property Fund , which has been renamed Investa Commercial Property Fund. This acquisition of management rights in addition to the acquisition of Silverton Limited resulted in an increase in intangible assets from \$3,398,000 in 2001 to \$16,290,000 in 2002.

Further increases in assets of \$45,629,000 occurred as a result of investments of \$25,937,000 in Martin Place Trust in conjunction with its launch in October 2001, and \$19,692,000 in the Investa Commercial Property Fund, as part of the purchase of management rights from Suncorp Metway Investment Management Limited in December 2001.

The company expanded the participation of employees in its Employee Share plan and loaned an additional \$4,388,000 to employees during the year.

The expansion in the company was primarily funded by loans from Investa Property Trust, a related entity. Investa Property Trust provided a total amount of \$142,086,000 out of a total of \$193,586,000 as at 30 June 2002. These loans funded the acquisition of Silverton Limited, the investments in Martin Place Trust and Investa Commercial Property Fund as well as the Investa Third Industrial Trust property inventory. External debt of \$51,500,000 was primarily made up of \$48,000,000 borrowed by Silverton Limited to fund its development activities.

The company raised additional share capital of \$559,000 from the Dividend Reinvestment Plan in February and May 2002.

# Discussion and Analysis of the Concise Consolidated Financial Statements (continued)

### Consolidated Statement of Cash Flows for the year ended 30 June 2002

The expansion activity of the consolidated entity is illustrated by significant movements in cash flow. These movements include:

- cash flow from operating activities increased to \$23,812,000 mainly as a result of receipts from the sales
  of property inventories;
- the total outflow from investing activities increased from \$5,202,000 in 2001 to \$110,117,000 in 2002. The company directly paid \$50,519,000 for the purchase of Silverton Limited in November 2001 (the balance of the acquisition represented by the assumption of debt and other liabilities);
- the acquisition of investments in Martin Place Trust and Investa Commercial Property Fund resulted in an outflow of \$50,628,000 which was reduced by the sale of \$5,000,000 worth of units in Martin Place Trust in December 2001. The acquisition of management rights in the two Suncorp Property Funds resulted in an outflow of \$8,870,000;
- a total amount of \$4,388,000 was advanced to employees to expand participation in the Employee Share Plan;
- financing cash inflows increased from an outflow of \$5,657,000 in 2001 to an inflow of \$96,864,000 in 2002 primarily as a result of loans of \$172,452,000 from Investa Property Trust. The consolidated entity was able to repay \$41,990,000 of these advances from Investa Property Trust during the year. External debt was also used during the year but limited to additional proceeds of \$3,000,000. The consolidated entity was able to repay \$34,700,000 of external debt during the period with \$30,000,000 being repayments from developments operations and the balance from other businesses.

# **Consolidated Statement of Financial Performance For the year ended 30 June 2002**

		30 June 2002	30 June 2001 (9 months)
		\$′000	\$'000
Revenue from ordinary activities	2	92,948	8,261
Cost of goods sold		(57,273)	-
Employee expenses		(11,727)	(3,723)
Accommodation expenses		(1,123)	(386)
Purchased services – external consultants		(2,797)	(786)
Depreciation and amortisation expenses		(1,378)	(122)
Borrowing costs		(3,987)	(205)
Other expenses from ordinary activities		(2,077)	(1,414)
Profit from ordinary activities before income tax expense		12,586	1,625
Income tax expense		(3,796)	(633)
Net profit attributable to members of Investa Properties Limited		8,790	992
Total revenues, expenses and valuation adjustments attributable to members of Investa Properties Limited recognised directly in equity			
Total changes in equity other than those resulting from transactions with owners as owners		8,790	992
		Cents	Cents
Basic and diluted earnings per share	4	1.54	0.26

The above Consolidated Statement of Financial Performance should be read in conjunction with the accompanying notes and discussion and analysis.

# **Consolidated Statement of Financial Position As at 30 June 2002**

Current assets         11,203         644           Receivables         25,353         1,960           Investments         45,629         -           Property inventories         39,561         -           Total current assets         121,746         2,604           Non-current assets         1,643         341           Deferred tax asset         1,643         341           Property, plant and equipment         1,177         554           Property inventories         78,004         -           Loans to employees         5,561         1,173           Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Total assets         224,421         8,070           Current liabilities         7,920         492           Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         193,586         5,200           Non-current liabilities         193,586         5,200           Total non-current liabilities         198,076         5,200           Total liabilities         20,919         7,627	As at 30 June 2002		
Current assets         Cash assets       11,203       644         Receivables       25,353       1,960         Investments       45,629       -         Property inventories       39,561       -         Total current assets       121,746       2,604         Non-current assets       1,643       341         Property, plant and equipment       1,177       554         Property, plant and equipment       1,177       554         Property inventories       78,004       -         Loans to employees       5,561       1,173         Intangible assets       102,675       5,466         Total non-current assets       102,675       5,466         Total assets       224,421       8,070         Current liabilities       7,920       492         Income tax liability       7,080       433         Provisions       7,843       1,502         Total current liabilities       193,586       5,200         Deferred tax liabilities       193,586       5,200         Deferred tax liabilities       193,586       5,200         Total non-current liabilities       198,076       5,200         Total liabilities			
Cash assets       11,203       644         Receivables       25,353       1,960         Investments       45,629       -         Property inventories       39,561       -         Total current assets       121,746       2,604         Non-current assets         Deferred tax asset       1,643       341         Property, plant and equipment       1,177       554         Property inventories       78,004       -         Loans to employees       5,561       1,173         Intangible assets       16,290       3,398         Total non-current assets       102,675       5,466         Current liabilities         Payables       7,920       492         Income tax liability       7,080       433         Provisions       7,843       1,502         Total current liabilities       193,586       5,200         Deferred tax liabilities       193,586       5,200         Deferred tax liabilities       193,586       5,200         Total non-current liabilities       198,076       5,200         Total inon-current liabilities       198,076       5,200         Total liabilities       3,502		\$′000	\$1000
Receivables         25,353         1,960           Investments         45,629         -           Property inventories         39,561         -           Total current assets         121,746         2,604           Non-current assets         2,604           Deferred tax asset         1,643         341           Property, plant and equipment         1,177         554           Property inventories         78,004         -           Loans to employees         5,561         1,173           Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Total assets         224,421         8,070           Current liabilities         7,920         492           Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Total non-current liabilities         198,076         5,200           Total liabilities         20,919         7,627           Net assets         3,502         443           Equity	Current assets		
Receivables         25,353         1,960           Investments         45,629         -           Property inventories         39,561         -           Total current assets         121,746         2,604           Non-current assets         \$\$\text{20}\$         \$\$\text{31}\$           Deferred tax asset         1,643         341           Property, plant and equipment         1,177         554           Property inventories         78,004         -           Loans to employees         5,561         1,173           Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Current liabilities         7,920         492           Income tax liability         7,080         43           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Non-current liabilities         198,076         5,200           Total non-current liabilities         220,919         7,627           Total inon-current liabilities         2,90,919         7,627           Net assets         3,502 <t< td=""><td>Cash assets</td><td>11,203</td><td>644</td></t<>	Cash assets	11,203	644
Investments         45,629	Receivables	·	1,960
Property inventories         39,561         -           Total current assets         121,746         2,604           Non-current assets	Investments	·	-
Non-current assets         121,746         2,604           Non-current assets         341           Deferred tax asset         1,643         341           Property, plant and equipment         78,004         -           Loans to employees         5,561         1,73           Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Total assets         224,421         8,070           Current liabilities         7,920         492           Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Deferred tax liabilities         198,076         5,200           Deferred tax liabilities         198,076         5,200           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         559         -           Contributed equity         559         -           Retained profit	Property inventories		-
Deferred tax asset         1,643         341           Property, plant and equipment         1,177         554           Property inventories         78,004         -           Loans to employees         5,561         1,173           Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Current liassets         224,421         8,070           Current liabilities           Payables         7,920         492           Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         193,586         5,200           Deferred tax liabilities         193,586         5,200           Deferred tax liabilities         198,076         5,200           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         559         -           Contributed equity         559         -           Retained profits         2,943         443	Total current assets		2,604
Property, plant and equipment         1,177         554           Property inventories         78,004         -           Loans to employees         5,561         1,173           Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Current liabilities           Payables         7,920         492           Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Deferred tax liabilities         193,586         5,200           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         559         -           Contributed equity         559         -           Retained profits         2,943         443	Non-current assets		
Property, plant and equipment         1,177         554           Property inventories         78,004         -           Loans to employees         5,561         1,173           Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Current liassets         224,421         8,070           Current liabilities           Payables         7,920         492           Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         193,586         5,200           Deferred tax liabilities         193,586         5,200           Deferred tax liabilities         198,076         5,200           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         559         -           Contributed equity         559         -           Retained profits         2,943         443	Deferred tax asset	1.643	341
Property inventories         78,004         -           Loans to employees         5,561         1,173           Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Total assets         224,421         8,070           Current liabilities           Payables         7,920         492           Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Deferred tax liabilities         4,490         -           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         559         -           Contributed equity         559         -           Retained profits         2,943         4,43	Property, plant and equipment	<u>-</u>	
Loans to employees         5,561         1,173           Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Total assets         224,421         8,070           Current liabilities           Payables         7,920         492           Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Deferred tax liabilities         4,490         -           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         559         -           Contributed equity         559         -           Retained profits         2,943         443	Property inventories	•	-
Intangible assets         16,290         3,398           Total non-current assets         102,675         5,466           Total assets         224,421         8,070           Current liabilities         7,920         492           Payables         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Deferred tax liabilities         4,490         -           Total non-current liabilities         198,076         5,200           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         559         -           Contributed equity         559         -           Retained profits         2,943         443	Loans to employees		1,173
Total non-current assets         102,675         5,466           Total assets         224,421         8,070           Current liabilities         7,920         492           Payables         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Deferred tax liabilities         4,490         -           Total non-current liabilities         198,076         5,200           Total non-current liabilities         220,919         7,627           Net assets         3,502         443           Equity         559         -           Contributed equity         559         -           Retained profits         2,943         443	Intangible assets		
Current liabilities           Payables         7,920         492           Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Deferred tax liabilities         4,490         -           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         559         -           Contributed equity         559         -           Retained profits         2,943         443	Total non-current assets		
Payables       7,920       492         Income tax liability       7,080       433         Provisions       7,843       1,502         Total current liabilities       22,843       2,427         Non-current liabilities       193,586       5,200         Deferred tax liabilities       198,076       5,200         Total non-current liabilities       198,076       5,200         Total liabilities       220,919       7,627         Net assets       3,502       443         Equity       559       -         Contributed equity       559       -         Retained profits       2,943       443	Total assets	224,421	8,070
Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Deferred tax liabilities         4,490         -           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         Contributed equity         559         -           Retained profits         2,943         443	Current liabilities		
Income tax liability         7,080         433           Provisions         7,843         1,502           Total current liabilities         22,843         2,427           Non-current liabilities         193,586         5,200           Deferred tax liabilities         4,490         -           Total non-current liabilities         198,076         5,200           Total liabilities         220,919         7,627           Net assets         3,502         443           Equity         Contributed equity         559         -           Retained profits         2,943         443	Payables	7,920	492
Total current liabilities  Non-current liabilities  Interest and non interest bearing liabilities Deferred tax liabilities  Total non-current liabilities  Total liabilities  193,586 5,200 4,490 - 1700  Total liabilities 198,076 5,200  Net assets 220,919 7,627  Net assets 3,502 443  Equity Contributed equity Retained profits 2,943 443	Income tax liability		433
Non-current liabilities22,8432,427Interest and non interest bearing liabilities193,5865,200Deferred tax liabilities4,490-Total non-current liabilities198,0765,200Total liabilities220,9197,627Net assets3,502443Equity559-Retained profits2,943443	Provisions	7,843	1,502
Interest and non interest bearing liabilities Deferred tax liabilities Total non-current liabilities 198,076 5,200  Total liabilities 220,919 7,627  Net assets 3,502 443  Equity Contributed equity Retained profits 5,200  243 443	Total current liabilities	22,843	
Deferred tax liabilities 4,490 - Total non-current liabilities 198,076 5,200  Total liabilities 220,919 7,627  Net assets 3,502 443  Equity Contributed equity Retained profits 559 - Retained profits 2,943 443	Non-current liabilities		
Deferred tax liabilities 4,490 - Total non-current liabilities 198,076 5,200  Total liabilities 220,919 7,627  Net assets 3,502 443  Equity Contributed equity 559 - Retained profits 2,943 443	Interest and non interest bearing liabilities	193,586	5,200
Total non-current liabilities 198,076 5,200  Total liabilities 220,919 7,627  Net assets 3,502 443  Equity Contributed equity Retained profits 559 - Retained profits 2,943 443	Deferred tax liabilities		-
Net assets         3,502         443           Equity         559         -           Retained profits         2,943         443	Total non-current liabilities		5,200
Equity Contributed equity Retained profits  2,943 443	Total liabilities	220,919	7,627
Equity Contributed equity Retained profits  559 - 2,943 443	Net assets	3,502	443
Retained profits 2,943 443	Equity		
Retained profits 2,943 443	Contributed equity	559	-
	Retained profits		443
	Total equity	3,502	443

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes and discussion and analysis.

# **Consolidated Statement of Cash Flows For the year ended 30 June 2002**

	30 June 2002	30 June 2001
	\$′000	(9 months) \$'000
Cash flows from operating activities	<b>4</b> 000	4 000
Receipts from customers	79,119	12,216
Payments to suppliers and employees	(44,123)	(7,316)
Dividends received	1,673	-
Interest received	261	101
Borrowing costs	(3,198)	(148)
Income taxes paid	(9,920)	(3,295)
Net cash inflow from operating activities	23,812	1,558
Cach flows from investing activities		
Cash flows from investing activities  Purchase of controlled entity, net of cash acquired	(50 540)	
Payments for property, plant and equipment	(50,519)	- (520)
Proceeds from sale of property, plant and equipment	(242)	(529)
Due diligence costs	650 (1.130)	-
Payments for investments	(1,120)	-
Proceeds from sales of investments	(50,628)	-
Payment for intangible assets	5,000 (8.870)	(3 EUU)
Loans to employees	(8,870)	(3,500)
Net cash (outflow) from investing activities	(4,388)	(1,173)
net cash (outhors) from investing activities	(110,117)	(5,202)
Cash flows from financing activities		
Proceeds from issues of shares and other equity securities	559	-
Proceeds from borrowings from related entity	172,452	-
Proceeds from borrowings	3,000	5,200
Repayment of borrowings	(34,700)	-
Repayments of borrowings from related entity	(41,990)	-
Payments for shares bought back	-	(10,050)
Dividends paid	(2,457)	(807)
Net cash inflow/(outflow) from financing activities	96,864	(5,657)
Net (decrease)/increase in cash held	10,559	(9,300)
Cash at the beginning of the financial year	10,559 644	9,944
Cash at the end of the financial year	11,203	644
1.2		UTT

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes and discussion and analysis.

# Notes to the Consolidated Financial Statements For the year ended 30 June 2002

#### Note 1. Basis of preparation of concise financial report

The concise financial report has been prepared in accordance with the requirements of Accounting Standard AASB1039 "Concise Financial Reports", applicable Urgent Issues Group Consensus Views and the Corporations Act 2001.

The financial statements and specific disclosures included in the concise financial report have been derived from the consolidated entity's full financial report for the financial period. The concise financial report cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of Investa Properties Limited as the full financial report.

The accounting policies adopted are consistent with those of the previous year, except in respect of new policies adopted in the year as described below for business operations acquired in the year:

### (a) Revenue recognition

Revenue is recognised as follows:

- *i.* Development projects

  Revenue is recognised on settlement of contract for sale.
- ii. Residential propertiesRevenue is recognised on settlement of contract for sale.

### (b) Inventory

Valuation

Land held for development and resale is valued at the lower of cost and net realisable value. Cost includes the cost of acquisition, development costs, holding costs, interest on funds borrowed, and is after crediting, where applicable, rental income relating to such projects during the development period. A provision is raised when it is believed that the costs incurred will not be recovered on the ultimate sale of the property. When a development is completed and ceases to be a qualifying asset, borrowing costs and other holding costs are expensed as incurred.

#### Classification

Amounts are disclosed as current where it is anticipated that the assets will be disposed of within 12 months after balance date.

#### Capitalisation of borrowing costs

Borrowing costs included in the carrying value of the property inventories are those costs that would have been avoided if the expenditure on the acquisition and development of the land had not been made. Borrowing costs incurred while active development is interrupted for extended periods are recognised as expenses.

#### (c) Amortisation of intangible assets

Amortisation is calculated on a straight line basis to write off net costs of each intangible asset over its expected useful life to the consolidated entity. Estimates of remaining useful lives are made on an annual basis for all intangible assets. The expected useful lives are as follows:

Corporate property services establishment costs
Goodwill – development operations

5 years
Payment for management rights

20 years

# Notes to the Consolidated Financial Statements (continued) For the year ended 30 June 2002

Note 2. Segment inforn
------------------------

Property Funds	Property	Consolidated
\$'000	\$'000	\$′000
26,202	66,746	92,948
2,159	6,631	8,790
92,637	131,784	224,421 224,421
92,072	128,847	220,919 220,919
563	815	1,378
175	1,167	1,342
8,261	-	8,261
1,625	-	1,625
8,070	-	8,070 8,070
7,627	-	7,627 7,627
122	-	122
573	-	573
	Management \$'000 26,202 2,159 92,637 92,072 563 175 8,261 1,625 8,070 7,627	Management \$'000       Development \$'000         26,202       66,746         2,159       6,631         92,637       131,784         92,072       128,847         563       815         175       1,167         8,261       -         1,625       -         8,070       -         7,627       -         122       -

The Consolidated Entity operates solely in Australia.

# Notes to the Consolidated Financial Statements (continued) For the year ended 30 June 2002

#### Note 3. Dividends

	30 June	30 June
	2002 \$′000	2001 \$'000
Ordinary shares	-	-
Interim dividends	-	-
Franked @ 34% – 0.0367 cents per share – 30 November 2000	-	385
Franked @ 34% – 0.0702 cents per share – 31 December 2000	-	328
Franked @ 34% – 0.0200 cents per share – 31 March 2001	-	93
	-	806
Franked @ 30% (2001 – 30%) – 30 June 2001	-	427
Franked @ 30% - 0.050 cents per share – 30 September 2001	261	-
Franked @ 30% - 0.100 cents per share – 31 December 2001	574	-
Franked @ 30% - 0.200 cents per share – 31 March 2002	1,195	-
Final dividend of 0.7090 cents (2001 – 0.0859 cents) per share recognised		
as a liability and was paid on 23 August 2002 (2001 – 31 July 2001)	4,260	-
Total dividends provided or paid	6,290	1,233

#### Franked dividends

The dividends are fully franked from franking credits arising from the payment of income tax during the year.

	30 June 2002	30 June 2001
	<b>\$</b> ′000	\$′000
Franking credits available for subsequent financial years based on a tax rate of		
30% (2001: 34%)	15,046	1,591

The above amounts represent the balance of the franking account as at the end of the year, adjusted for:

- (a) franking credits that will arise from the payment of the current tax liability
- (b) franking debits that will arise from the payment of dividends recognised as a liability at the reporting date
- (c) franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date, and
- (d) franking credits that may be prevented from being distributed in subsequent financial years.

The consolidated amounts include franking credits that would be available to the parent entity if distributable profits of controlled entities were paid as dividends.

# Notes to the Consolidated Financial Statements (continued) For the year ended 30 June 2002

### Note 4. Earnings per share

30 June 2002 2001 (9 months)

Cents Cents

Basic and diluted earnings per share

**Number** Number

0.26

#### Weighted average number of shares used as the denominator

Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share

**570,362,749** 384,134,712

1.54

### Note 5. Events occurring after reporting date

On 1 August 2002 the Investa Property Group (comprising Investa Properties Limited and Investa Property Trust) exchanged contracts with Telstra Corporation Ltd for the purchase of seven office buildings at a price of \$570 million.

The purchase is to be funded by an underwritten equity issue of 174.6 million new securities, raising \$330 million at \$1.89 per Security and short term debt of \$280 million. It is intended that the debt facility will be refinanced through an issue of Commercial Mortgage Backed Securities (CMBS) within the next nine months.

It is intended that Investa Properties Limited in it's own right, will wholly own two of the properties and have a share in two further properties the total value of which is approximately \$70 million, with the balance being owned by Investa Property Trust. The acquisitions will be funded by a portion of the funding referred to above.

Further details of these transactions are explained in the replacement prospectus dated 6 August 2002.

This disclosure did not form part of the full Financial Report signed on 30 July 2002, as agreement to the transactions occurred on 1 August 2002, being the date upon which Telstra Corporation Ltd advised Investa Property Group that it had been selected as the successful bidder.

#### Note 6. Full financial report

Further financial information can be obtained from the full financial report which is available, free of charge, on request from the company. A copy may be requested by calling 1800 635 323 and for International 612 8234 5222 and it will be forwarded to you. Alternatively, you can access both the full financial report and the concise report via the internet at: www.investa.com.au.

#### **Directors' Declaration**

The directors of Investa Properties Limited declare that in their opinion, the concise financial report, comprising Investa Properties Limited and its controlled entities for the year ended 30 June 2002 as set out on pages 7 to 16 complies with Accounting Standard AASB 1039: Concise Financial Reports.

The financial statements and specific disclosures included in this concise financial report have been derived from the full financial report for the year ended 30 June 2002.

The concise financial report cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the consolidated entity as the full financial report, which as indicated in Note 6, is available on request.

This declaration is made in accordance with a resolution of the directors.

I K Payne Director

Sydney

15 August 2002

# PRICEV/ATERHOUSE COOPERS @

### Independent Audit Report to the members of Investa Properties Limited

PricewaterhouseCoopers

Darling Park Tower 2 201 Sussex Street GPO Box 2650 SYDNEY NSW 1171 Telephone: (02) 8266 0000

Facsimile: (02) 8266 9999

DX 77 Sydney

Matters relating to the electronic presentation of the audited financial report

This audit report relates to the concise financial report of Investa Properties Limited (the Company), comprising Investa Properties Limited and its controlled entities for the financial year ended 30 June 2002 included on the Investa Property Groups' web site. The directors of Investa Properties Limited (the Responsible Entity) are responsible for the integrity of the Investa Property Groups' web site. We have not been engaged to report on the integrity of this web site. The audit report refers only to the financial report identified below. It does not provide an opinion on any other information which may have been hyperlinked to/from the financial report. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the audited financial report to confirm the information included in the audited financial report presented on this web site

#### Scope

We have audited the concise financial report of Investa Properties Limited (the Company), comprising Investa Properties Limited and its controlled entities for the financial year ended 30 June 2002 as set out on pages 7 to 17 in order to express an opinion on it to the members of the Company. The directors of Investa Properties Limited are responsible for the concise financial report.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance as to whether the concise financial report is free of material misstatement. We have also performed an independent audit of the full financial report of the Company for the year ended 30 June 2002. Our audit report on the full financial report was signed on 30 July 2002, and was not subject to any qualification.

Our procedures in respect of the audit of the concise financial report included testing that the information included in it is consistent with the full financial report, and examination, on a test basis, of evidence supporting the amounts, discussion and analysis and other disclosures which were not directly derived from the full financial report. These procedures have been undertaken to form an opinion as to whether the concise financial report complies with Australian Accounting Standard AASB 1039: Concise Financial Reports in that, in all material respects, it is presented fairly in accordance with that standard.

The audit opinion expressed in this report has been formed on the above basis.

#### Audit opinion

In our opinion, the concise financial report of the Company complies with Accounting Standard AASB 1039: Concise Financial Reports.

Pricewaterhouse Coopers

Chartered Accountants

J A Dunning

Partner

Sydney

15 August 2002