## Appendix 4E

## Preliminary final report

Introduced 30/6/2002

Name of entity
ResMed Inc.

| ABN or equivalent company reference | Half yearly (tick) | Preliminary final (tick) | Half year/financial year ended ('current period') |
| :---: | :---: | :---: | :---: |
| N/A |  | $\checkmark$ | 30 June 2004 |

## Results for announcement to the market



Brief explanation of any of the figures reported above
(Rule 4.3A Item No. 2.6)
Refer Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in our Form 10-K for year ended June 30, 2004 and to our profit announcement dated August 6, 2004.

## Consolidated Statement of Financial Performance

## For the year ended 30 June 2004

(Rule 4.3A Item No. 3)

| (R) | June 30, 2004 | June 30, 2003 |
| :---: | :---: | :---: |
|  | US\$000's | US\$000's |
| Net revenues | \$339,338 | \$273,570 |
| Cost of sales | 122,602 | 100,483 |
| Gross profit | 216,736 | 173,087 |
| Operating expenses: |  |  |
| Selling, general and administrative | 104,706 | 85,313 |
| Research and development | 26,169 | 20,534 |
| Donations to Research Foundations | 500 | - |
| Total operating expenses | 131,375 | 105,847 |
| Income from operations | 85,361 | 67,240 |
| Other income (expenses): |  |  |
| Gain on extinguishment of debt | - | 529 |
| Interest income (expense), net | $(1,683)$ | $(2,549)$ |
| Other, net (note 12) | 990 | 1,907 |
| Total other income (expenses), net | (693) | (113) |
| Income before income taxes | 84,668 | 67,127 |
| Income taxes (note 13) | 27,384 | 21,398 |
| Net income | \$57,284 | \$45,729 |
| Basic earnings per share | US\$1.70 | US\$1.38 |
| Diluted earnings per share | US\$1.63 | US\$1.33 |
| Basic earnings per CDI | US\$0.170 | US\$0.138 |
| Diluted earnings per CDI | US\$0.163 | US\$0.133 |
| Basic shares outstanding | 33,694 | 33,054 |
| Diluted shares outstanding | 35,125 | 34,439 |

Notes to the consolidated statement of financial performance are contained in Form 10-K for year ended June 30, 2004.

## Consolidated Statement of Financial Position

## As at 30 June 2004

(Rule 4.3A Item No. 4)

| June 30, <br> 2004 | June 30, <br> 2003 |
| :---: | :---: |
| US\$000's | US\$000's |

## Assets

Current assets:
Cash and cash equivalents
128,907
\$114,491
Marketable securities available for sale (note 4)
12,021
6,533
Accounts receivable, net of allowance for doubtful accounts of \$3,197 and \$2,474 at June 30, 2004 and 2003, respectively
67,242 56,694

Inventories, net (note 5)
55,797 49,386
Deferred income taxes (note 13)
Prepaid expenses and other current assets
Total current assets

| 67,242 | 56,694 |
| ---: | ---: |
| 55,797 | 49,386 |
| 7,041 | 8,301 |
| 6,821 | 6,500 |
| 277,829 | 241,905 |
|  |  |
| 147,268 | 104,687 |
|  |  |
| 4,814 | 3,745 |
| 106,075 | 102,160 |
| 8,173 | 7,098 |
| 266,330 | 217,690 |
| $\$ 544,159$ | $\$ 459,595$ |

## Liabilities and Stockholders' Equity

Current liabilities:
Accounts payable

| $\$ 18,574$ | $\$ 19,368$ |
| ---: | ---: |
| 22,591 | 19,140 |
| 8,759 | 6,355 |
| 8,470 | 3,408 |
| 2,197 | 2,312 |
| 60,591 | 50,583 |
|  |  |
| 8,819 | 7,210 |
| 113,250 | 113,250 |
| - | 2,119 |
| 122,069 | 122,579 |
| 182,660 | 173,162 |

Commitments and contingencies (notes 16 and 18)
Stockholders' equity: (note 11)
Preferred stock, $\$ .01$ par value, $2,000,000$ shares authorized; none issued
Series A Junior Participating preferred stock, $\$ 0.01$ par value,
250,000 shares authorized; none issued
Common stock, $\$ .004$ par value, $100,000,000$ shares authorized;
Issued and outstanding 33,858,272 at June 30, 2004 and 33,370,885 at June 30, 2003
(excluding 886,369 and 415,365 shares held as Treasury Stock respectively)

| Additional paid-in capital | 132,875 | 107,432 |
| :--- | ---: | :---: |
| Retained earnings | 217,656 | 160,372 |
| Treasury stock | $(30,440)$ | $(11,415)$ |
| Accumulated other comprehensive income | 41,273 | 29,910 |
| Total stockholders' equity | 361,499 | 286,433 |
| Total liabilities and stockholders' equity | $\$ 344,159$ | $\$ 459,595$ |

Notes to the consolidated statement of financial position are contained in Form 10-K for year ended June 30, 2004.

## Consolidated Statement of Cash Flows

## For the year ended 30 June 2004

(Rule 4.3A Item No. 5)

| $\begin{gathered} \text { June } 30, \\ 2004 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2003 \\ \hline \end{gathered}$ |
| :---: | :---: |
| US\$000's | US\$000's |
| \$57,284 | \$45,729 |
| 17,867 | 12,583 |
| 213 | 332 |
| 1,259 | 2,002 |
| 982 | $(2,117)$ |
| 804 | 834 |
| 5,105 | 4,250 |
| - | (529) |
| $(2,440)$ | $(2,012)$ |
| $(13,129)$ | $(6,102)$ |
| $(6,722)$ | $(2,988)$ |
| 15 | $(2,333)$ |
| 15,303 | 9,635 |
| 76,541 | 59,284 |
| $(57,246)$ | $(25,635)$ |
| $(78,890)$ | $(13,544)$ |
| 73,376 | 26,845 |
| $(2,358)$ | $(1,560)$ |
| (184) | (300) |
| $(1,535)$ | $(1,625)$ |
| - | 3,936 |
| $(66,837)$ | $(11,883)$ |
| 20,341 | 9,031 |
| - | - |
| - | - |
| - | $(9,217)$ |
| $(19,027)$ | $(3,542)$ |
| - | $(12,609)$ |
| 1,314 | $(16,337)$ |
| 3,398 | 10,567 |
| 14,416 | 41,631 |
| 114,491 | 72,860 |
| \$128,907 | \$114,491 |
| \$15,141 | \$21,308 |
| 4,530 | 4,530 |
| 95 | - |
| - | - |
| 89 | 300 |
| - | - |
| \$184 | \$300 |

Notes to the consolidated statement of cash flows are contained in Form 10-K for year ended June 30, 2004.

## Dividend details

(Rule 4.3A Item Nos. 6 \& 7)

Not applicable as the company has for the time being a no-dividend policy.

| Consolidated retained earnings reconciliation |  |
| :--- | ---: |
| (Rule 4.3A Item No. 8) |  |
|  |  |
| Retained Profits | US $\$ 000$ 's |
| Opening balance 1 July 2003 | 160,372 |
| Net profit for the year | 57,284 |
| Closing balance 30 June 2004 | 217,656 |

Consolidated retained earnings reconciliation
(Rule 4.3A Item No. 8)
Retained Profits US\$000's
Opening balance 1 July 2003 160,372
Net profit for the year
57,284
Closing balance 30 June 2004
217,656

## Net tangible assets per security

(Rule 4.3A Item No. 9)

|  | $30 / 06 / 04$ | $30 / 06 / 03$ |
| :--- | ---: | ---: |
| Net tangible assets per share | US\$7.40 | US\$5.41 |
| Net tangible assets per CDI | A\$1.06 | A\$0.80 |

Details of entities over which control was gained during the year
(Rule 4.3A Item No.10)
Nil

Details of entities over which control was lost during the year
(Rule 4.3A Item No. 10)
Nil
$\qquad$

Details of associates and joint ventures
(Rule 4.3A Item No. 11)

Nil

## Any other significant information <br> (Rule 4.3A Item No.12)

Nil

## Foreign entities

(Rule 4.3A Item No. 13)

US GAAP

## Commentary on results

(Rule 4.3A Item No. 14)
Refer Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in our Form 10K for the year ended June 30, 2004.

## Statement in relation to accounts which have been audited

(Rule 4.3A Item No. 15)
The information included within this report and the attached Form $10-\mathrm{K}$ have been subject to an independent audit by the external auditors.
$\qquad$

|  | 31 August 2004 |
| :---: | :---: |
| Date |  |
|  | /s/ ADRIAN M. SMITH |
| Signature |  |
|  | Adrian M. Smith |
| Name |  |
|  | Senior Vice President Finance \& Chief Financial Officer |
| Title |  |

