

**FULL FINANCIAL REPORT** FOR THE YEAR ENDED 30 SEPTEMBER 2005

TAB	LE OF CONTENTS	PAGE NUMBER	TABLE OF CONTENTS PAGE	NUMBER
Sta	atements of Financial Performance	2	Liability Notes	
Sta	atements of Financial Position	3	24 Deposits and Other Borrowings	43
Sta	atements of Cash Flows	4	25 Due to Other Financial Institutions	43
No	tes to the Financial Statements		26 Provision for Dividends	43
1	Statement of Significant Accounting Policies	7	27 Income Tax Liability	43
ľ	Statement of Significant Accounting Folicies	7	28 Other Provisions	43
No	tes to the Statements of Financial Performance		29 Bonds and Notes	44
2	Interest	13	30 Loan Capital	44
3	Other Income	13	31 Bills Payable and Other Liabilities	45
4	Bad and Doubtful Debts	14	Shareholders' Equity Notes	
5	Operating Expenses	14	32 Share Capital	45
6	Income Tax Expense	15	33 Reserves	47
7	Individually Significant Items	16	34 Retained Profits	48
8	Dividends Provided for or Paid	17	35 Outside Equity Interests in Controlled Entities	48
9	Earnings Per Share	18	oo oatalaa zqariyaraata oota zaa z	
10		19	Other Notes	
11	Remuneration of Specified Directors and Executive	es 20	36 Average Balances and Related Interest	49
As	set Notes		37 Share and Option Plans	50
	Cash and Liquid Assets	36	38 Commitments	54
	Due From Other Financial Institutions	36	39 Uncommitted Credit Facilities	54
14	Trading Securities	36	40 Contingent Liabilities and Credit Commitments	55
	Investment Securities	36	41 Employee Entitlements and Superannuation Commitme	
16	Loans and Other Receivables	37	42 Controlled Entities	58
17	Provisions for Impairment	37	43 Segment Results	59
18	Asset Quality	38	44 Interest Rate Risk	62
19	Concentration of Credit Risk	40	45 Derivatives	65
20	Other Investments	41	46 Related Party Transactions	67 71
21	Property, Plant and Equipment	41	47 Net Fair Value of Financial Instruments	71
22	Goodwill	42	48 Impact of Adopting AIFRS 49 Events Occurring After Reporting Date	73 79
23	Other Assets	42	49 Events Occurring After Reporting Date	/ 7
			Directors' Declaration	80
			Independent Audit Report	81
			Supplementary Financial Information	
			Capital Adequacy	82

# STATEMENTS OF FINANCIAL PERFORMANCE

FOR THE YEAR ENDED 30 SEPTEMBER 2005

		CONSO	ISOLIDATED		BANK	
		2005	2004	2005	2004	
	OTE	\$M	\$M	\$M	\$M	
Interest income	2	4,686	4,116	4,586	4,055	
Interest expense	2	2,979	2,504	2,995	2,540	
Net interest income		1,707	1,612	1,591	1,515	
Other income	3,7	1,084	975	943	808	
Total ordinary income (net of interest expense)		2,791	2,587	2,534	2,323	
Charge for bad and doubtful debts	4	110	112	108	106	
Operating expenses						
- staff		677	629	607	563	
– computer and equipment		169	210	150	193	
- occupancy		136	132	136	131	
– administration and other		297	268	257	239	
Total operating expenses	5,7	1,279	1,239	1,150	1,126	
Share of net profit of equity accounted associates		3	2	-	-	
Goodwill amortisation and write-off		105	103	62	64	
Profit from ordinary activities before income tax		1,300	1,135	1,214	1,027	
Income tax expense	6,7	414	372	330	295	
Profit from ordinary activities after income tax		886	763	884	732	
Net loss attributable to outside equity interests		(5)	[4]	-	_	
Net profit attributable to members of the Bank		891	767	884	732	
Non Owner Changes in Equity						
Net increase/(decrease) in asset revaluation and realisation reserve	33	5	-	(3)	(2)	
Net decrease in claims equalisation reserve	33	_	[19]	-	-	
Foreign currency translation adjustment	33	2	2	-	-	
		7	(17)	(3)	(2)	
Total changes in equity other than those resulting from						
transactions with owners as owners		898	750	881	730	
Dividends per ordinary share (cents)						
- Interim dividend paid	8	67	60	67	60	
– Final dividend proposed	8	70	62	70	62	
Basic earnings per ordinary share (cents)	9	160.0	140.6			
Diluted earnings per ordinary share (cents)	9	160.0	140.3			
Basic earnings per preferred resetting yield marketable equity security (\$)	9	6.36	6.36			
Basic earnings per subordinated adjustable income non-refundable tier 1 security (\$)	9	4.85	4.75			

These Statements of Financial Performance should be read in conjunction with the accompanying notes to the financial statements.

# STATEMENTS OF FINANCIAL POSITION

AS AT 30 SEPTEMBER 2005

		CONS	CONSOLIDATED		BANK	
		2005	2004	2005	2004	
	NOTE	\$M	\$M	\$M	\$M	
ASSETS						
Cash and liquid assets	12	1,184	1,180	1,175	1,171	
Due from other financial institutions	13	529	371	505	253	
Trading securities	14	6,295	5,200	5,893	4,768	
Investment securities	15	18	415	-	385	
Loans and other receivables	16	59,687	54,782	55,989	52,388	
Bank acceptances of customers		7,098	5,132	7,098	5,132	
Amounts receivable from controlled entities		-	=	2,837	2,314	
Investment in controlled entities		_	_	1,812	1,797	
Investment in associated companies		_	2	_	-	
Other investments	20	67	76	24	26	
Property, plant and equipment	21	459	472	348	360	
Goodwill	22	1,060	1,165	700	762	
Other assets	23	1,192	1,165	1,066	980	
TOTAL ASSETS		77,589	69,960	77,447	70,336	
LIABILITIES						
Deposits and other borrowings	24	48,149	46,083	47,775	45,762	
Due to other financial institutions	25	91	758	91	758	
Bank acceptances		7,098	5,132	7,098	5,132	
Amounts payable to controlled entities		_	=	734	1.168	
Provision for dividends	26	12	12	5	4	
Income tax liability	27	353	365	340	355	
Other provisions	28	109	106	100	97	
Bonds and notes	29	13,139	9,769	13,139	9,769	
Loan capital	30	1,956	1,619	1,956	1,619	
Bills payable and other liabilities	31	1,349	1,087	1,163	948	
TOTAL LIABILITIES		72,256	64,931	72,401	65,612	
NET ASSETS		5,333	5,029	5,046	4,724	
SHAREHOLDERS' EQUITY						
Share capital	32	4,105	3,964	4,136	3,993	
Reserves	33	94	87	109	112	
Retained profits	34	781	619	801	619	
Shareholders' equity attributable to members of the Bank		4,980	4,670	5,046	4,724	
Outside equity interests in controlled entities	35	353	359	_	_	
. ,						

 $These \ Statements \ of \ Financial \ Position \ should \ be \ read \ in \ conjunction \ with \ the \ accompanying \ notes \ to \ the \ financial \ statements.$ 

# STATEMENTS OF CASH FLOWS

FOR THE YEAR ENDED 30 SEPTEMBER 2005

		CONC	OLIDATED		BANK
		2005	2004	2005	2004
NO	DTE	\$M	\$M	\$M	\$M
CASH FLOWS FROM OPERATING ACTIVITIES					
Interest received		4,673	4,121	4,588	4,057
Interest paid		(2,994)	(2,398)	(3,013)	(2,436)
Dividends received		5	4	210	142
Other income received		1,208	1,194	641	574
Operating expenses paid		(1,445)	(1,420)	(1,057)	(1,009)
Income taxes paid		(456)	(342)	(368)	(264)
Net (payments for)/proceeds from the sale and purchase of trading securities		(1,090)	44	(1,122)	326
Net cash (used in)/provided by operating activities	(a)	(99)	1,203	(121)	1,390
	(-)	****	.,===	**=**	.,
CASH FLOWS FROM INVESTING ACTIVITIES	, ,				
Disposal of controlled entities	(c)	-	12	-	-
Investment in controlled entities		_	-	(3)	(33)
Net proceeds from/(payments for) the sale and purchase of investment securities		394	(269)	382	(266)
Net increase in loans and other receivables		(4,979)	(5,878)	(3,679)	(4,944)
Payments for shares		(2)	(13)	(1)	(7)
Proceeds from sale of shares		20	39	5	20
Proceeds from sale of other investments		7	25	-	-
Proceeds from sale of businesses		47	-	38	-
Payments of research and development costs		(7)	-	-	_
Payments for property, plant and equipment		(68)	[71]	(64)	(65)
Proceeds from sale of property, plant and equipment		39	51	14	45
Net increase in amounts receivable from controlled entities		-	-	(523)	(870)
Net increase in other assets		(73)	(112)	(176)	[47]
Net cash used in investing activities		(4,622)	(6,216)	(4,007)	(6,167)
CASH FLOWS FROM FINANCING ACTIVITIES					
Net increase in deposits		2,082	736	2,010	488
Proceeds from other borrowings		25,389	27,183	25,389	27,183
Repayment of other borrowings		(22,099)	(23,324)	(22,099)	(23,324)
Proceeds from loan capital		421	578	421	578
Decrease in amounts payable to controlled entities		_		(436)	(65)
Net (decrease)/increase in other liabilities		(4)	201	(27)	200
Proceeds from the issue of shares		6	-	6	-
Net proceeds from the issue of SAINTS		-	345	-	345
Net proceeds from the issue of perpetual notes		2	12	2	12
Dividends paid (net of DRP)		(594)	(457)	(567)	(427)
Net cash provided by financing activities		5,203	5,274	4,699	4,990
Net increase in cash and cash equivalents		482	261	571	213
Cash and cash equivalents at the beginning of the financial year		674	413	547	334
Cash and cash equivalents at the beginning of the financial year	(b)	1,156	674	1,118	547
Cash and Cash equivalents at the end of the finalitial year	(n)	1,130	0/4	1,118	34/

These Statements of Cash Flows should be read in conjunction with the notes to the Statements of Cash Flows and the accompanying notes to the financial statements.

# STATEMENTS OF CASH FLOWS

FOR THE YEAR ENDED 30 SEPTEMBER 2005

	CONSOLIDATED		BANK	
	2005 \$M	2004 \$M	2005 \$M	2004 \$M
	φM	ФІМ	ΦM	ΨΙΝΙ
NOTES TO STATEMENTS OF CASH FLOWS				
(a) Reconciliation of net profit to net cash (used in)/provided by operating activities				
Profit from ordinary activities after tax	886	763	884	732
Profit on trading	(72)	(61)	(48)	(49)
Profit on sale of investment securities	(1)	-	(1)	-
Exchange gain on foreign currency borrowing – controlled entity	-	-	(9)	(7)
Profit on sale of property, plant and equipment	(3)	(20)	(3)	[19]
Profit on sale of shares	(4)	(22)	(2)	(17)
Profit on sale of businesses	(36)	_	(27)	_
Bad and doubtful debts expense	110	112	108	106
Depreciation	67	68	56	56
Amortisation				
- leasehold	_	1	_	1
- goodwill	101	103	62	64
- deferred expenditure	38	62	29	55
Write-off of deferred expenditure and computer equipment	16	17	16	17
Write-off of goodwill	4	=	_	-
(Increase)/decrease in interest receivable	(15)	13	2	1
Increase in other income receivable	[66]	(17)	(2)	[4]
(Increase)/decrease in trading securities	(1,090)	44	[1.122]	326
(Decrease)/increase in interest payable	(15)	108	(18)	103
Decrease in accrued expenses	(10)	[26]	(34)	(55)
(Decrease)/increase in income tax liability provisions	(12)	45	(15)	68
Increase in other provisions	3	13	3	12
Net cash (used in)/provided by operating activities	(99)	1,203	(121)	1,390
(1) D 21 (1) ( )				
(b) Reconciliation of cash				
For the purpose of the Statements of Cash Flows, cash at the end of the				
financial year is reconciled to the following items in the Statements of				
Financial Position:	4.407	4.400	4.455	4 4 17 4
Cash and liquid assets	1,184	1,180	1,175	1,171
Due from other financial institutions – at call	194	371	165	253
Due to other financial institutions – at call	(91)	(716)	(91)	(716)
Bills payable	(131)	(161)	(131)	(161)
Cash and cash equivalents at the end of the financial year	1,156	674	1,118	547

#### STATEMENTS OF CASH FLOWS

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### **NOTES TO STATEMENTS OF CASH FLOWS**

### (c) Disposal of Controlled Entities

### 2005

There was no disposal of controlled entities in the 2005 financial year.

#### 2004

On 28 November 2003, the consolidated entity disposed of its 100% interest in Kerbridge Energy Pty Limited (Kerbridge) for \$6 million consideration. Kerbridge's contribution to net profit from 1 October 2003 to 28 November 2003 was \$0.1 million.

On 10 May 2004, the consolidated entity disposed of its 100% interest in St.George Development Capital Limited (DCL) for \$6 million consideration. DCL's contribution to net profit from 1 October 2003 to 10 May 2004 was a loss of \$0.1 million.

Details of the disposals undertaken are as follows:

		2004		
\$M		KERBRIDGE	DCL	TOTAL
Consideration received/receivable		6	6	12
Fair value of net tangible assets disposed		6	8	14
Loss on sale		-	(2)	(2)
Net inflow of cash on disposal		6	6	12

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 1 STATEMENT OF SIGNIFICANT **ACCOUNTING POLICIES**

In this Financial Report, St. George Bank Limited, the parent entity is referred to as the Bank.

The following terminology is also used:

- St.George or the consolidated entity is St.George Bank Limited and its controlled entities; and
- controlled entities are entities controlled by St.George Bank Limited (as listed in Note 42).

The significant accounting policies that have been adopted in the preparation of this Financial Report are as follows:

#### (a) Bases of Accounting

This general purpose Financial Report complies with the accounts provisions of the Banking Act, Corporations Act 2001, applicable Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board and Urgent Issues Group Consensus Views.

Unless otherwise indicated, all amounts are expressed in Australian currency and are shown in \$ million.

The accounting policies adopted have been consistently applied and are consistent with those of the previous year.

#### (b) Historical Cost

This Financial Report has been prepared on the basis of historical cost except for AASB 1038: Life Insurance Business requirements or where indicated. Securities and derivatives held for trading purposes have been marked to market.

The carrying amounts of all non-current assets are reviewed to determine whether they are in excess of their recoverable amount as at balance date. If the carrying amount of a non-current asset exceeds the recoverable amount, the asset is written down to the lower amount. When assessing the recoverable amount for a particular noncurrent asset, the net cash flows arising from the asset's continued use and subsequent disposal have not been discounted to its present value, except where specifically stated.

#### (c) Consolidation

The consolidated Financial Report comprises the Financial Report of the Bank and its controlled entities.

Where an entity commenced or ceased to be controlled during the year, its results are only included from the date control commenced or up to the date control ceased.

Outside interests in the equity and results of the entities that are controlled by the Bank are shown as a separate item in the consolidated Financial Report.

All inter-entity balances and transactions have been eliminated.

#### (d) Excess of Market Value over Net Assets of Controlled Entities

Investments in controlled entities by St.George Life Limited are recorded at market value. On consolidation, the excess of net market value of these controlled entities over their underlying net assets is separately recognised and included in other assets. This amount is assessed at each reporting date with changes in value recorded as other income or expense in accordance with Accounting Standard AASB 1038: Life Insurance Business.

#### (e) Foreign Currency

All monetary assets and liabilities held in foreign currencies are shown in this Financial Report at the exchange rates prevailing at balance date. Foreign currency forwards, futures, swaps and options are valued at the appropriate market rates at balance date. Unrealised profits and losses arising from these revaluations are recognised in the Statements of Financial Performance.

For foreign exchange trading activities, it is the policy of the consolidated entity to maintain a substantially matched position in foreign currency assets and liabilities, hence net exposure to exchange risk is not material.

#### (f) Translation of Controlled Foreign Entities

The Financial Reports of overseas controlled entities that are integrated foreign operations are translated using the temporal method. Monetary assets and liabilities are translated into Australian currency at rates of exchange current at balance date, while nonmonetary items and revenue and expense items are translated at exchange rates current when the transactions occurred. Exchange differences arising on translation are brought to account in the Statements of Financial Performance.

The Financial Reports of overseas controlled entities that are selfsustaining foreign operations are translated using the current method. Monetary assets and liabilities are translated into Australian currency at the rates of exchange current at balance date. Equity items are translated at historical rates. Non-monetary items and revenue and expense items are translated at a weighted average rate for the year. Exchange differences arising on translation are taken directly to the foreign currency translation reserve until the disposal, or partial disposal of the operations.

#### (g) Roundings

The Bank is a company of the kind referred to in ASIC Class Order No 98/0100 dated 10 July 1998 (as amended by ASIC Class Order No 04/667). Accordingly, amounts in this Financial Report have been rounded to the nearest one million dollars except where otherwise

# (h) Cash and Liquid Assets

Cash and liquid assets comprise cash held in branches, ATMs, cash at bankers, money at call, bills receivable and remittances in transit and securities purchased under agreement to resell. Interest income on cash and liquid assets is recognised in the Statements of Financial Performance when earned.

#### (i) Due from Other Financial Institutions

Balances due from other financial institutions include loans, nostro balances and settlement account balances due from other banks. They are brought to account at the gross balance outstanding. Interest income is recognised in the Statements of Financial Performance when earned.

#### (j) Trading Securities

Trading securities are purchased without the intention of being held to maturity. The securities are recorded at net fair value based on guoted market prices. Realised and unrealised gains and losses are recognised in the Statements of Financial Performance. Interest on trading securities is included in net interest income. At acquisition, trading securities are recorded on a settlement date basis.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

# NOTE 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

#### (k) Investment Securities

Investment securities are purchased with the intention of being held to maturity. The securities are recorded at cost plus accrued interest and are adjusted for amortised premiums and discounts. Premiums and discounts are amortised from the date of acquisition so that the securities reflect their face value at maturity. The amortisation of premiums and discounts is recognised in the Statements of Financial Performance as net interest income. Gains or losses on disposal of investment securities prior to maturity are brought to account when realised. Unrealised losses are not brought to account unless the recoverable amount is less than the carrying amount. Investment securities are recorded on a settlement date basis. Interest income is recognised in the Statements of Financial Performance when earned.

#### (I) Repurchase Agreements

Securities sold under agreements to repurchase are retained in the Statements of Financial Position as Trading Securities or Investment Securities, as applicable, and accounted for accordingly. The obligation to repurchase is recognised as a liability and disclosed as Deposits and Other Borrowings. Securities purchased under agreements to resell are recorded as Liquid Assets.

#### (m) Loans and Other Receivables

Loans and other receivables include residential, commercial, credit cards, overdrafts and other personal loans, leasing, hire purchase, bill financing, leveraged leases and margin lending.

Receivables referred to above are carried at the recoverable amount represented by the gross value of the loan balance adjusted for specific provisions for doubtful debts, interest reserved and in respect of leveraged leases, unearned tax remissions.

Interest and material yield related fees are recognised in the Statements of Financial Performance when earned.

#### (i) Leasing Receivables

Finance leases, in which the consolidated entity is the lessor, are included in Loans and Other Receivables. At the beginning of the lease term, the present value of the minimum lease payments receivable plus the present value of any unguaranteed residual value is recorded in the Statements of Financial Position. Income attributable to the leases is brought to account progressively in the Statements of Financial Performance over the lease term in accordance with an actuarial method so as to achieve a constant periodic rate of return on the leases outstanding.

#### (ii) Structured Investments

Investments by the consolidated entity in research and development syndicates, participation in leveraged leases and equity swaps are recorded at the amounts equal to the consolidated entity's participation and included in Loans and Other Receivables in the Statements of Financial Position. Revenue is brought to account based on a method that yields a constant rate of return.

#### (n) Impaired Assets

The consolidated entity has adopted the Australian Prudential Regulation Authority's (APRA) guidelines for classifying impaired assets, which consist of the following broad categories:

#### (i) Non-Accrual Loans

Loans are classified as non-accrual where:

- contractual payments of principal and/or interest are 90 or more days in arrears, and where the value of security is insufficient to cover repayment of principal and interest;
- (2) a specific provision has been raised; and/or
- (3) there is reasonable doubt about the ultimate collectability of principal and interest within an acceptable timeframe.

Income on non-accrual loans is recognised only on a cash basis and when the cash received is not a principal payment. If necessary a specific provision for doubtful debts is recognised so that the carrying amount of the loan does not exceed the expected future cash flows.

#### (ii) Restructured Loans

These are loans where the original contractual terms have been amended to provide concessions of interest or principal as a result of a customer's financial or other difficulties in complying with the original facility terms. For these loans, interest and fees are recognised as income on an accruals basis, whilst the customer complies with the modified terms and conditions.

#### (iii) Assets Acquired Through Security Enforcement

This category comprises assets where ownership has been assumed in settlement of a debt. These assets are recorded in the Statements of Financial Position under Other Investments (refer Note 1(r))

#### (o) Bad Debts Written Off and Provision for Doubtful Debts

Bad debts are written off as they arise. For personal lending, residential lending and commercial lending, the consolidated entity has a policy of providing for possible losses on the basis of amounts set aside to cover specific debts that are considered doubtful.

The general provision for doubtful debts (not tax effected) when combined with the tax effected balance of Unearned Income-Mortgage Insurance Premiums represents 0.50% (2004: 0.52%) of risk weighted assets.

Unearned Income-Mortgage Insurance Premiums, disclosed in the Statements of Financial Position under Bills Payable and Other Liabilities, represents a provision against potential defaults not specifically identified in respect of the housing loans insured by St.George Insurance Pte Ltd.

In the insurance operation, a loss provision is maintained against potential claims where the entity has been notified that a claim may arise.

#### (p) Bank Acceptances of Customers

The potential liability arising as a result of bank bill acceptances that are sold into the market is recorded in the Statements of Financial Position as a liability. An equal and offsetting claim exists against customers in the event of a call on this potential liability and is recorded in the Statements of Financial Position as an asset. Bank acceptances generate fee income that is recognised in the Statements of Financial Performance when earned.

Discounted bills accepted by the consolidated entity are recorded as part of Trading Securities as the intention at the time of discount is to offer the bills for resale.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 1 STATEMENT OF SIGNIFICANT **ACCOUNTING POLICIES**

#### (g) Investments in Associated Companies

Investments in associates have been accounted for using the equity method where material.

Under the equity method, the consolidated entity's share of the postacquisition profits or losses of associates is recognised in the consolidated Statements of Financial Performance, and its share of post-acquisition movements in reserves is recognised in consolidated reserves. The cumulative post-acquisition movements are adjusted against the cost of the investment. Associates are those entities over which the consolidated entity exercises significant influence but not

#### (r) Other Investments

Property, plant and equipment held for sale are shown in the Statements of Financial Position as Other Investments.

Buildings classified as Other Investments are not depreciated.

Land and buildings held for sale were valued by Directors at 30 September 2003. Adjustments arising from revaluations are reflected in the Asset Revaluation and Realisation Reserve applicable to this class of asset. If no such reserve exists, revaluation decrements are recognised in the Statements of Financial Performance and to the extent that an increment reverses a previous revaluation decrement, it is recognised as revenue in the Statements of Financial Performance.

Holding costs such as rates and taxes are not capitalised. Development costs are capitalised to the extent that they are considered to be recoverable.

Shares in entities and other securities are recorded at cost or recoverable amount. Unrealised losses relating to diminution in the value of shares in entities and other securities are recognised in the Statements of Financial Performance.

#### (s) Property, Plant and Equipment

The consolidated entity obtains an independent valuation of its land and buildings at least every three years, except where such properties are in the course of construction or major renovation, or in the process of being sold.

In addition, individual land and buildings are valued prior to sale where their carrying value exceeds the recoverable amount. Capital gains tax, if applicable, is recognised in determining income tax expense in the period in which the land and buildings are sold.

Increments and decrements arising upon revaluation of land and buildings are recognised in the Asset Revaluation and Realisation Reserve and continue to be recorded in this reserve following subsequent disposal. If no such reserve exists, revaluation decrements are recorded in the Statements of Financial Performance and to the extent that an increment reverses a previous revaluation decrement, it is recognised as revenue in the Statements of Financial Performance.

### (t) Depreciation

Plant and equipment of the consolidated entity, including buildings, are depreciated on a straight-line basis over their estimated useful lives.

Leasehold improvements are depreciated on a straight-line basis over the remaining lease term or their estimated useful lives, whichever is the shorter.

The estimated useful lives are as follows:

- Buildings 20 60 years
- Plant 3 10 years
- Leasehold 1 10 years

#### (u) Goodwill

With the exception of acquisitions undertaken by St.George Life Limited (refer Note 1 (d)), the excess of purchase consideration plus incidental costs over the fair value of the identifiable net assets at the date of each acquisition is recognised as goodwill. Such goodwill is recorded as an intangible asset in the Statements of Financial Position and is amortised, by systematic charges against income, on a straight line basis over the period of time during which benefits are expected to arise. Goodwill is amortised from the date of acquisition over a period not exceeding twenty (20) years. The unamortised balance of goodwill and the period of amortisation is reviewed annually. Where the balance exceeds the value of expected future benefits, the difference is charged to the Statements of Financial Performance.

In determining the fair value of the identifiable net assets acquired, a liability for restructuring is only recognised at the date of acquisition where there is a demonstrable commitment and a detailed plan. The liability is only recognised where there is little or no discretion to avoid payments to other parties in settlement of costs of restructuring and a reliable estimate of the amount of the liability as at the date of acquisition can be made.

#### (v) Other Assets

Other assets comprise sundry debtors, at the cash value to be realised when settled.

Other assets also include unrealised gains on derivative instruments recognised in accordance with Note 1 (hh), deferred expenditure, prepayments and the excess market value over the net assets of St.George Life Limited's controlled entities. Expenditure is deferred where it is considered that it is probable that future economic benefits embodied in the expenditure will eventuate and can be reliably measured. Deferred expenditure is amortised over the period in which the related benefits are expected to be derived and is reviewed at each reporting date to determine the amount, if any, that is no longer recoverable. Any such amount is written off in the Statements of

Financial Performance. The excess market value over the net assets of St.George Life Limited's controlled entities is assessed at each reporting date with changes in value being recorded in the Statements of Financial Performance.

#### (w) Deposits and Other Borrowings

Deposits and other borrowings comprise negotiable certificates of deposit, term deposits, saving deposits, cheque and other demand deposits, unsecured guaranteed notes and secured borrowings. Interest is recognised in the Statements of Financial Performance when incurred

#### (x) Due to Other Financial Institutions

Balances due to other financial institutions include deposits, settlement account balances and vostro balances. They are brought to account at the gross balance outstanding. Interest is recognised in the Statements of Financial Performance when incurred.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 1 STATEMENT OF SIGNIFICANT **ACCOUNTING POLICIES**

#### (y) Provision for Dividends

This item comprises provision for dividends in respect of depositary capital securities, preferred resetting yield marketable equity securities (PRYMES) and subordinated adjustable income nonrefundable tier 1 securities (SAINTS).

The provision for dividend relating to PRYMES is calculated on a balance of \$300 million at a fixed rate of interest of 6.36% per annum for the first five years, after which the Bank has the option to reset the rate. The dividends are paid semi-annually in February and August.

The depositary capital securities dividend provision is calculated on the value of securities, being US\$250 million, at a fixed rate of interest of 8.485% per annum, payable semi-annually in June and December

The provision for dividend relating to SAINTS is calculated on a balance of \$350 million at a floating rate of interest calculated as 70% of the sum of the annualised 90 day Bank Bill Swap Rate and a margin of 1.35%. Dividends are payable quarterly in November, February, May and August each year.

The provision for dividend relating to ordinary shares is recognised in the reporting period in which the dividends are declared.

#### (z) Income Tax Liability

- (i) The consolidated entity has adopted the liability method of tax effect accounting, whereby income tax expense for the year is matched with the accounting profit after allowing for permanent differences not deductible/assessable for income tax purposes.
  - Timing differences arising from items brought to account in differing periods for income tax and accounting purposes have been reflected in future income tax benefit and provision for deferred income tax.
- (ii) Tax Consolidation

The Bank and its Australian resident wholly owned subsidiaries have adopted tax consolidation legislation from 1 October 2003. As a result, the Bank as the head entity recognises all the current and deferred tax assets and liabilities of entities comprising the tax consolidated group (after the elimination of intra group transactions).

The tax consolidated group has entered into a tax funding agreement that requires entities in the tax consolidated group to reimburse the Bank for their current income tax assets and liabilities and deferred tax balances arising from external transactions. Amounts receivable or payable under the tax funding agreement are recognised separately by the Bank as tax related amounts receivable or payable. Expenses and revenue arising under the tax funding agreement are recognised by the Bank as a component of income tax expense/benefit and are disclosed in Note 6.

#### (aa) Provision for Employee Entitlements

The provision for employee entitlements to annual leave represents the amount which the consolidated entity has a present obligation to pay resulting from employees' services provided up to the balance date. The provision has been calculated using wage and salary rates the Bank expects to pay and includes related on-costs.

The provision for employee entitlements to long service leave represents the present value of the estimated future cash outflows to be made by the employer resulting from employees' services provided up to the balance date.

Liabilities for employee entitlements that are not expected to be settled within twelve months are discounted using the rates attaching to national government guaranteed securities at balance date, which most closely match the terms of maturity of the related liabilities.

In determining the liability for employee entitlements, consideration has been given to future increases in wage and salary rates, and the consolidated entity's experience with staff departures. Related oncosts have also been included in the liability.

The Bank has an executive option plan and various employee share plans in operation. Refer to Note 37 for further information.

The Bank contributes to two employee superannuation funds. Contributions are charged as an expense in the Statements of Financial Performance as incurred. Further information is set out in Note 41 to this Financial Report.

#### (bb) Provision for Directors' Retirement

No retirement benefits will be payable to any Non-Executive Directors appointed after 30 September 2003. The retirement benefit entitlement of each Non-Executive Director in office at 30 September 2003 will not increase from the amount that had accrued in respect of the Director at that date.

#### (cc) Provision for Restructuring Costs

- (i) On Acquisition
  - A liability for restructuring costs is recognised at the date of acquisition of an entity where the acquiring entity is demonstrably committed to the restructuring and a reliable estimate of the liability can be made. Restructuring costs of the acquired entity are included in the determination of goodwill on acquisition.
- (ii) Of Existing Entities Where a reliable estimate can be made, a liability for restructuring costs of an existing entity is recognised at the date of commencement of the restructuring program.

#### (dd) Bonds and Notes

Bonds and Notes comprise commercial paper and other fixed and floating senior debt securities issued under the Bank's debt instrument programme, euro note programme, US commercial paper programme and other private placements. Interest is recognised in the Statements of Financial Performance as incurred.

#### (ee) Loan Capital

Loan Capital comprises subordinated debt issued by the consolidated entity that qualifies for inclusion as capital in accordance with APRA prudential requirements. Interest is recognised in the Statements of Financial Performance as incurred.

#### (ff) Bills Payable and Other Liabilities

Bills Payable and Other Liabilities include unrealised losses on derivative instruments recognised in accordance with Note 1(hh), market revaluation of trading derivatives, revaluation of cross currency swaps used to hedge foreign currency risk, sundry creditors and accruals, unearned income on mortgage insurance premiums and bankers' bond premiums. These liabilities are recognised at the cash value to be realised when settled.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 1 STATEMENT OF SIGNIFICANT **ACCOUNTING POLICIES**

#### (qq) Shareholders' Equity

(i) Ordinary Share Capital – Issued and Paid Up Ordinary share capital is recognised at the value of the amount paid up. Share issue and share buy-back costs are charged against share capital.

Ordinary shares issued to employees at a discount to market price under the Employee Reward Share Plan and Executive Performance Share Plan will have no amount debited to Share Capital.

(ii) Preferred Resetting Yield Marketable Equity Securities (PRYMES) On 21 February 2001, the Bank issued three million PRYMES at \$100 each. The issue netted \$291 million after issue related expenses. These shares are entitled to a preference dividend of 6.36% per annum for the next five years, after which the Bank has the option to reset the rate.

#### (iii) Subordinated Adjustable Income Non-Refundable Tier 1 Securities (SAINTS)

On 13 August 2004, the Bank issued 3.5 million SAINTS at \$100 each. The issue netted \$345 million after issue related expenses. Holders of these securities are entitled to a floating rate dividend. The floating rate is determined each guarter by taking 70% of the sum of the annualised 90 day Bank Bill Swap Rate and a margin of 1.35%. Dividends are payable in arrears on a quarterly basis. On 20 November 2014 or any dividend payment date thereafter, subject to APRA approval, the Bank may convert the SAINTS to ordinary shares, redeem, buy-back or cancel the SAINTS for their face value or undertake a combination of these options.

#### (iv) Reserves

(1) Asset Revaluation Reserve Asset Revaluation and Realisation Reserve – increments and decrements (where they reverse a previous increment) arising upon the revaluation of land, buildings and other investments are recognised in the Asset Revaluation and Realisation Reserve.

(2) Claims Equalisation Reserve (CER) The CER was created to provide the consolidated entity with a prudential buffer against abnormal fluctuations in insurance claims. As a result of changes to the insurance legislation effective 1 July 2002, the CER is no longer required and was transferred to retained profits in 2004.

- (3) Borrowers' and Depositors' Share Redemption Reserve The purpose of this reserve is to recognise the redemption of all Borrowers' and Depositors' shares.
- (4) Foreign Currency Translation Reserve The purpose of this reserve is to recognise exchange differences arising on translation of self-sustaining foreign controlled entities

(v) Outside Equity Interests in Controlled Entities Outside equity interests comprise depositary capital securities issued by St.George Funding Company LLC, ordinary shares

issued to minority shareholders by St.George Motor Finance Limited and perpetual notes issued by the Bank.

The depositary capital securities were issued on 19 June 1997 raising US\$250 million. The securities are on issue in perpetuity subject to redemption rights held by the Bank in years 2007, 2017 and 2022. APRA approval is required to enable the redemption rights of the Bank to be exercised. The securities have no voting rights with respect to the operations of the Bank and are treated as Tier 1 capital for Capital Adequacy purposes.

The Bank issued four perpetual notes raising NZ \$19 million (on 16 December 2002), NZ\$8 million (on 18 March 2004), NZ\$6 million (on 30 September 2004) and NZ\$2 million (30 September 2005). The notes have no voting rights or entitlement to dividends or other payment. In a winding up, the notes on issue are convertible into ordinary shares of the Bank.

#### (hh) Derivative Financial Instruments

The consolidated entity makes use of the derivatives market for trading purposes and to hedge foreign exchange and interest rate risk.

Derivatives bought or sold for trading purposes are carried at net fair value at balance date. Realised and unrealised changes in the net fair value are recognised in the Statements of Financial Performance in the period in which the change occurs.

Derivatives bought or sold for the Bank's hedging purposes are accounted for on the same basis as the underlying exposure. Where the underlying exposure is accounted for on an accruals basis, any gain or loss realised on the derivative instrument is deferred and taken up as an adjustment to the yield on the underlying exposure over its remaining life.

The market value of trading derivatives and deferred gains or losses on hedging derivatives are recognised as Other Assets when favourable to the consolidated entity and Other Liabilities when unfavourable

#### (ii) Life Insurance Business

The consolidated entity conducts life insurance business through its controlled entity, St. George Life Limited (SGL). SGL is accounted for in accordance with the requirements of Accounting Standard AASB 1038: Life Insurance Business as summarised below:

- All assets, liabilities, revenues, expenses and equity are included in the financial report irrespective of whether they are designated as relating to policyholders or to shareholders.
- All assets are measured at net market values.
- All liabilities are measured at net present values. Policy liabilities are calculated in accordance with the principles of Margin on Services (MoS) profit reporting as set out in Actuarial Standard AS 1.03: Valuation of Policy Liabilities issued by the Life Insurance Actuarial Standards Board. Other Liabilities are measured at net present value at reporting date.
- Premiums and claims are separated on a product basis into their revenue, expense and change in liabilities components unless the separation is not practicable or the components cannot be reliably
- Return on all investments controlled by SGL are recognised as revenues

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 1 STATEMENT OF SIGNIFICANT **ACCOUNTING POLICIES**

The shareholders' interest in the profits of the statutory funds is brought to account in the Statements of Financial Performance of the consolidated entity. Profits derived by life insurance companies are determined in accordance with the principle of MoS profit reporting as set out in Actuarial Standard AS 1.03: Valuation of Policy Liabilities issued by the Life Insurance Actuarial Standards Board. Policy liabilities are calculated in a way that allows for systematic release of planned profit margins as services are provided to policy owners and the revenues relating to those services are received.

Shareholders' access to the retained profits and shareholders' capital is restricted to the extent that these monies are required to meet the solvency and capital adequacy standards under the Life Insurance Act 1995.

#### (jj) Fiduciary Activities

A number of controlled entities act as Trustee and/or Manager, Administrator or Custodian for a number of superannuation funds, investment trusts, superannuation services, approved deposit funds, life insurance funds and managed client portfolios. The value of managed funds at 30 September 2005 was \$32,642 million (2004: \$24,825 million).

The assets and liabilities of these funds and trusts are not included in the consolidated Financial Report as the Bank does not have the capacity to directly or indirectly control the funds and trusts.

Commissions and fees derived by the controlled entities in respect of these activities are included in the Statements of Financial Performance

#### (kk) Fee Income

Fees, if material, are segregated between cost recovery and risk related. The risk related fees are taken to income over the period of the underlying risk. The balance of the fees is considered to represent cost recovery and is taken to income when received.

## (II) Unearned Revenue

- (i) Unearned revenue in relation to finance leases, commercial hire purchases, consumer lending and bills of sale has been calculated using appropriate actuarial factors so that revenue earned over the term of the contract bears a constant relationship to the funds employed.
  - Receivables referred to above are shown in the Statements of Financial Position net of unearned revenue.
- (ii) Unearned income of the insurance operation has been calculated by spreading the net premium revenue over the expected period of the risk.
  - The unexpired risk reserve of the insurance operation is disclosed as Unearned Income - Mortgage Insurance Premiums in this Financial Report.

#### (mm) Operating Leases

Operating lease payments are charged as an expense over the term of the lease, on a basis representative of the pattern of service rendered through the provision of the leased property.

The present value of future operating lease payments for surplus leased space under non-cancellable operating leases is recognised as a liability, net of any sub-leasing revenue, in the year it is determined that the leased space will be of no future benefit to the consolidated entity.

#### (nn) Loan Securitisation

The consolidated entity periodically sells receivables to special purpose trusts that issue securities to investors. These transactions transfer the risks and rewards of ownership and therefore meet APRA's criteria for recognition as clean sales. As such, the receivables sold are removed from the Statements of Financial Position.

The consolidated entity receives the following service fees and other income from the securitisation programs:

- Service, manager and custodian fees are received and recognised over the period in which the relevant fee is earned.
- Redraw facility fee the consolidated entity provides the securitisation programs with redraw facilities in accordance with APRA's prudential guidelines.
- Residual income the consolidated entity is entitled to receive residual income from the securitisation programs. This income comprises interest receivable on the securitised loans (net of any swap receipts/payments) less interest payable to holders of Mortgage Backed Bonds and other fees and expenses payable. The residual income is recognised when receivable.
- Swap income basis and interest rate swaps are provided at arm's length to the program by the consolidated entity in accordance with APRA prudential guidelines. Basis and interest rate swaps are accounted for on an accruals basis.

#### (oo) Earnings Per Share

- (i) Basic earnings per ordinary share is determined by dividing net profit after income tax attributed to members of the Bank, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for the bonus elements in ordinary shares issued during the year.
- (ii) Basic earnings per preferred resetting yield marketable equity security is determined by dividing the dividend entitlement on these securities during the financial year by the weighted average number of securities outstanding during the financial year.
- (iii) Basic earnings per subordinated adjustable income nonrefundable tier 1 security is determined by dividing the dividend entitlement on these securities during the financial year by the weighted average number of securities outstanding during the financial year.
- (iv) Diluted earnings per share adjusts the figures used in the determination of basic earnings per ordinary share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to the dilutive potential ordinary shares. The SAINTS are not considered dilutive.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

			LIDATED		BANK	
	NOTE	2005 \$M	2004 \$M	2005 \$M	2004 \$M	
NOTE 2 INTEREST				-		
Interest income						
Cash and liquid assets		37	33	37	33	
Due from other financial institutions		18	12	14	7	
Trading and investment securities		369	319	348	318	
Loans and other receivables		4,262	3,752	4,020	3,608	
Controlled entities		-	-	167	89	
Total interest income		4,686	4,116	4,586	4,055	
Interest expense						
Deposits and other borrowings		2,057	1,842	2,029	1,838	
Bonds and notes		774	527	774	527	
Loan capital		117	112	117	112	
Other financial institutions		31	23	31	20	
Controlled entities		_	_	44	43	
Total interest expense		2,979	2,504	2,995	2,540	
NOTE 3 OTHER INCOME						
Trading income		72	61	48	49	
Profit on sale on investment securities		1	=	1	=	
Foreign exchange gain – controlled entity		_	_	9	7	
Product fees and commissions						
– Lending fees		52	63	36	50	
– Deposit accounts and other		253	218	199	186	
– Electronic Banking		187	187	187	187	
Securitisation service fees		109	84	30	6	
Managed funds		223	197	-	_	
Bills acceptance fees		93	66	93	66	
Factoring and invoice discounting income		19	21	-	=	
Profit on sale of shares	3(a)	4	22	2	17	
Profit on sale of land and buildings	3(b)	3	20	3	19	
Profit on sale of businesses	3(c)	36	-	27	-	
Rental income		9	11	8	9	
Trust distributions Dividends		4	9	1	7	
- Controlled entities		_	_	205	140	
- Other persons		5	4	5	1	
Management fees – controlled entities		_	-	80	57	
Other		14	12	9	7	
Total other income		1,084	975	943	808	
NOTE 3(a) Profit on sale of shares						
Gross revenue on sale of shares		8	51	5	20	
Carrying value of shares sold		4	29	3	3	
Profit on sale of shares		4	22	2	17	
NOTE 3(b) Profit on sale of land and buildings					. –	
Gross revenue on sale of land and buildings		14	76	14	45	
Written down value of land and buildings sold		11 3	56 20	11 3	26 19	
Profit on sale of land and buildings		ა	ZU	<u> </u>	19	
NOTE 3(c) Profit on sale of businesses Gross revenue on sale of businesses		47		38		
Net assets and related cost of businesses sold		11	_	36 11	_	
Profit on sale of businesses		36		27		
Tone on sale of businesses				۷,		

FOR THE YEAR ENDED 30 SEPTEMBER 2005

	CONSO	CONSOLIDATED		NK
	2005	2004	2005	2004
	\$M	\$M	\$M	\$M
NOTE 4 BAD AND DOUBTFUL DEBTS				
Bad and doubtful debts (Refer Note 17)				
Specific provision for doubtful debts				
- Controlled entities	_	-	21	-
- Other	114	95	103	89
General provision for doubtful debts	10	33	(3)	33
Recoveries	(14)	(16)	(13)	(16)
Total bad and doubtful debts expense	110	112	108	106
NOTE 5 OPERATING EXPENSES				
Staff				
Salaries and wages	553	514	498	463
Contractors' fees	9	13	5	9
Superannuation contributions	46	41	42	38
Payroll tax	35	32	32	29
Fringe benefits tax	9	8	8	8
Other	25	21	22	16
Total staff expenses	677	629	607	563
Computer and equipment				
Depreciation	40	42	35	37
Deferred expenditure amortisation and write-off	54	77	45	70
Rentals on operating leases	9	16	8	16
Other	66	75	62	70
Total computer and equipment expenses	169	210	150	193
Occupancy				
Depreciation and amortisation	27	27	21	20
Rent				
– controlled entities	-	-	13	13
- other persons	70	66	66	62
Other	39	39	36	36
Total occupancy expenses	136	132	136	131
Administration and other				
Fees and commissions	29	24	23	22
Fees and commissions – controlled entities	-	-	8	9
Advertising and public relations	49	45	41	38
Telephone	10	13	9	12
Printing and stationery	36	35	30	29
Postage	18	18	18	18
Subscription and levies	8	7	8	7
Consultants Other*	30 117	22 104	22 98	17 87
Total administration and other expenses	297	268	257	239
Total operating expenses	1,279	1,239	1,150	1,126

<sup>\*</sup> Includes expenditure of \$20,050 to the Australian Labor Party and \$7,500 to the Liberal Party, mainly resulting from functions attended during the year.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

	CONSOLIDATED		BANK	
	2005	2004	2005	2004
	\$M	\$M	\$M	\$M
NOTE 6 INCOME TAX EXPENSE				
Income tax expense shown in the Statements of Financial Performance differs from prima facie income tax payable on pre-tax ordinary profit for the following reasons:				
Profit from ordinary activities before income tax	1,300	1,135	1,214	1,027
Prima facie income tax expense calculated at 30% of ordinary profit	390	341	364	308
Increases in income tax expense due to:				
Amortisation of goodwill and write-off	32	31	19	19
Depreciation on buildings	2	2	2	2
General provision for doubtful debts	3	10	(1)	10
Tax losses not recognised	3	5	-	5
Other non-deductible expenditure	-	1	-	-
St.George Insurance Pte Limited attributive income	-	-	5	3
Non-deductible interest expense [1]	-	_	12	-
Income tax expense related to current and deferred tax transactions of				
wholly-owned subsidiaries in the tax-consolidated group	-	_	31	24
Decreases in income tax expense due to:				
Deduction allowable on depositary capital securities [1]	-	6	-	-
Deduction allowable on shares issued under Employee Reward Share Plan	2	2	2	2
Deductions allowable on buildings	2	2	-	-
Rebateable and franked dividends	2	2	63	42
Difference between accounting profit and assessable profit on disposal of shares	5	_	6	-
Difference between accounting profit and assessable profit on disposal of businesses	4	_	-	-
Difference between accounting profit and assessable profit on disposal of properties	-	2	-	2
Other items	1	2	-	4
Recovery of income tax expense in accordance with tax funding agreements	-	_	31	24
Tax benefit recognised on entering tax consolidation <sup>[2]</sup>	-	2	-	2
Income tax expense	414	372	330	295

[1] The ATO has issued St.George with amended assessments for 1998 to 2003 relating to interest deductions claimed by St.George in respect of the subordinated debentures issued to St.George Funding Company LLC as part of the DCS transaction. These amended assessments total \$137 million (after tax) comprising \$102 million of primary tax and interest and penalties of \$35 million (after tax). In August 2005, the ATO denied the Bank's objection to its amended assessments.

St.George previously advised that amended assessments relating to this issue would total \$164 million after tax for the 1998 to 2004 years. The Bank has decided not to claim a \$12 million tax deduction attributable to this transaction for the 2004 year, which reduced the amended assessments issued by the ATO to \$152 million from \$164 million after tax. The ATO has reduced the interest and penalties applicable to this matter by \$15 million after tax, resulting in the amended assessments totalling \$137 million after tax.

From 1 October 2004 onwards, St.George has decided to take a conservative approach and not recognise a tax benefit on interest paid on the subordinated

St.George remains confident that its position in relation to the application of the taxation law is correct and obtained detailed legal, tax and accounting advice both at the time of the transaction as well as following commencement of the ATO's inquiries. Accordingly, St. George has not charged to its Statements of Financial Performance any amounts due under the amended assessments. St. George has discussed and agreed this treatment with its auditors, KPMG.

Resolution of this matter through the Courts is likely to take some years. St. George intends to pursue all necessary avenues of objection and appeal in contesting the ATO's view.

(2) The Bank elected to remeasure the tax cost value of the assets of certain entities that comprise the tax consolidated group. A net tax benefit of \$2 million was recognised by these subsidiaries on 1 October 2003 on entering tax consolidation.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

	CONSOLIDATED		BANK	
	2005	2004	2005	2004
	\$M	\$M	\$M	\$M
NOTE 7 INDIVIDUALLY SIGNIFICANT ITEMS				
Other Income				
Other income before individually significant items	1,068	958	927	791
Individually Significant Items				
Profit on sale of fixed assets [1]	27	-	27	-
Write-off of deferred home loan broker commissions (ii)	(11)	_	(11)	-
Profit on sale of shares [iv]	-	17	-	17
	16	17	16	17
Total other income	1,084	975	943	808
Operating expenses				
Operating expenses Operating expenses before individually significant item	1,263	1,222	1,134	1.109
	.,	-,	.,	.,
Individually Significant Item	16	17	16	17
Write-off of computer applications and equipment (iii),(v)				
Total operating expenses	1,279	1,239	1,150	1,126
Income tax expense				
Income tax expense before individually significant items	414	372	330	295
Individually Significant Items				
Income tax expense on profit on sale of fixed assets [i]	8	_	8	_
Income tax benefit on write-off of deferred home loan broker commissions [ii]	(3)	_	(3)	-
Income tax benefit on write-off of computer applications and equipment (iii),(v)	(5)	(5)	(5)	(5)
Income tax expense on profit on sale of shares [iv]	-	5	-	5
	-		-	
Total income tax expense	414	372	330	295
SUMMARY				
Profit before tax from individually significant items	_	_	_	-
Tax expense attributable to individually significant items	_		_	-
Net impact after tax from individually significant items	-	_	_	_

#### September 2005 year

- (i) On 31 December 2004, the Bank sold its non-core unbranded ATM network to Customers Ltd. The sale resulted in a profit on sale before tax of \$27 million (\$19 million after tax). St. George will continue to focus on growing its own branded ATM network.
- (ii) The Bank has progressively changed its strategy in respect of its residential introductory loan portfolio as the portfolio typically has a shorter life and a lower interest margin than other residential loan products. The introduction of new products and the change in strategy have resulted in a significant reduction in the balance of the introductory loan portfolio in recent years. As a result, from 1 October 2004, the Bank ceased to defer home loan broker commissions on new introductory loan business and has recognised an adjustment of \$11 million (\$8 million after tax) during the year that represents the unamortised balance of deferred commissions relating to this loan portfolio.
- (iii) Comprises a \$6 million (\$4 million after tax) write-off of obsolete systems or systems in the process of being decommissioned and a \$10 million (\$7 million after tax) write-off representing a refinement of St.George's deferred expenditure policy to write-off deferred expenditure whereby the unamortised balance of deferred expenditure is written-off immediately when the carrying value reduces to \$500,000.

#### September 2004 year

- (iv) On 15 April 2004, the Bank sold 4,319,290 shares it held in Cashcard Australia Limited to First Data Corporation Limited in accordance with the Scheme of Arrangement approved by the Supreme Court on 2 April 2004. The sale resulted in a profit before tax of \$17 million (\$12 million after tax).
- (v) Primarily relates to a reassessment of the expected future benefits attributable to the Bank's front end lending platform (CLAS) with a \$13 million write-down recognised, resulting in a \$nil carrying value for CLAS. The Bank has been advised that the software vendor supporting the platform that CLAS operates on will be phasing out their support. The Bank commenced replacing CLAS during the year ending 30 September 2005.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

NOTE 8 DIVIDENDS PROVIDED FOR OR PAID						
TYPE	CENTS PER SHARE	CONSOLIDATED \$M	BANK \$M	DATE OF PAYMENT	FRANKING RATE	PERCENTAGE FRANKED
2005						
Interim 2005 – ordinary shares	67.0	347	347	4-Jul-05	30%	100%
Final 2004 – ordinary shares	62.0	319	319	17-Dec-04	30%	100%
Depositary capital securities [1],[9]		6	_	31-Dec-04	_	_
Depositary capital securities		14	-	30-Jun-05	_	_
Depositary capital securities (2)		7	-	31-Dec-05	_	_
Preferred resetting yield marketable equity securities [4]		7	7	21-Feb-05	30%	100%
Preferred resetting yield marketable equity securities		10	10	22-Aug-05	30%	100%
Preferred resetting yield marketable equity securities (6)		2	2	20-Feb-06	30%	100%
Subordinated adjustable income non-refundable tier 1 securities (7)		2	2	22-Nov-04	30%	100%
Subordinated adjustable income non-refundable tier 1 securities		4	4	21-Feb-05	30%	100%
Subordinated adjustable income non-refundable tier 1 securities		4	4	20-May-05	30%	100%
Subordinated adjustable income non-refundable tier 1 securities		4	4	22-Aug-05	30%	100%
Subordinated adjustable income non-refundable tier 1 securities [8]		3	3	21-Nov-05	30%	100%
		729	702			
2004						
Interim 2004 – ordinary shares	60.0	306	306	2-Jul-04	30%	100%
Final 2003 – ordinary shares	50.0	253	253	19-Dec-03	30%	100%
Depositary capital securities [3]		6	-	31-Dec-03	-	_
Depositary capital securities		15	-	30-Jun-04	-	_
Depositary capital securities [1]		8	-	31-Dec-04	-	_
Preferred resetting yield marketable equity securities (5)		7	7	20-Feb-04	30%	100%
Preferred resetting yield marketable equity securities		10	10	20-Aug-04	30%	100%
Preferred resetting yield marketable equity securities [4]		2	2	21-Feb-05	30%	100%
Subordinated adjustable income non-refundable tier 1 securities [7]		2	2	22-Nov-04	30%	100%
		609	580			

- [1] A total dividend of \$14 million was paid of which \$6 million relates to the 2005 financial year and \$8 million related to the 2004 financial year.
- (2) A total dividend of approximately \$14 million will be payable on 31 December 2005 of which \$7 million relates to the 2005 financial year.
- [3] A total dividend of \$14 million was paid of which \$6 million related to the 2004 financial year and \$8 million related to the 2003 financial year.
- [4] A total dividend of \$9 million was paid of which \$7 million relates to the 2005 financial year and \$2 million related to the 2004 financial year.
- (5) A total dividend of \$9 million was paid of which \$7 million related to the 2004 financial year and \$2 million to related the 2003 financial year.
- (6) A total dividend of \$9 million will be payable on 20 February 2006 of which \$2 million relates to the 2005 financial year.
- [7] A total dividend of \$4 million was paid of which \$2 million relates to the 2005 financial year and \$2 million related to the 2004 financial year.
- [8] A total dividend of \$4 million will be payable on 21 November 2005 of which \$3 million relates to the 2005 financial year.
- [9] Dividends provided for or paid on depositary capital securities will be paid by St.George Funding Company LLC to the holders of the securities, out of profits to which no franking credits are attached.

#### Subsequent Events

Since the end of the financial year, the directors declared the following dividend:

	CENTS	CONSOLIDATED	BANK	DATE	FRANKING	PERCENTAGE
	PER SHARE	\$M	\$M	PAYABLE	RATE	FRANKED
Final – ordinary	70.0	364	364	14-Dec-05	30%	100%

The financial effect of this dividend has not been brought to account in the financial statements for the year ended 30 September 2005 and will be recognised in subsequent financial statements.

# **Dividend Franking Account**

It is anticipated that the balance of the consolidated franking account will be \$555 million (2004: \$405 million) after adjusting for:

- (i) franking credits that will arise from the payment of income tax payable as at the end of the year; and
- (ii) franking debits that will arise from the payment of dividends recognised as a liability; and
- (iii) franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date; and
- (iv) franking credits that the consolidated entity may be prevented from distributing in the subsequent financial year.

After also allowing for the 30 September 2005 year final ordinary dividend, the consolidated franking account will be \$401 million (30 September 2004: \$268 million).

FOR THE YEAR ENDED 30 SEPTEMBER 2005

	CO <b>2005</b>	NSOLIDATED 2004
NOTE 9 EARNINGS PER SHARE		
Earnings Per Share		
Basic - ordinary (cents)	160.0	140.6
Diluted – ordinary (cents)  Basic – PRYMES (\$)	160.0 6.36	140.3 6.36
Basic - PRIMES (\$) Basic - SAINTS (\$)	4.85	6.36 4.75
Alternative earnings per share (1)		
Basic – ordinary (cents)	180.2 179.8	160.8 160.0
Diluted – ordinary (cents)	1/7.8	160.0
Weighted average number of shares  Basic – ordinary	517,761,805	509,896,418
Impact of potential dilutive issues:	0.7,701,000	337,370,410
Options over ordinary shares	750,776	343,939
PRYMES	11,032,352	14,082,028
Diluted – ordinary  Basic – PRYMES	529,544,933 3,000,000	3,000,000
Basic - SAINTS	3,500,000	469,863
Busic SAINTS	0,000,000	407,000
	2005	2004
	\$M	\$M
Reconciliations of earnings used in calculating earnings per share		
(a) Basic earnings per ordinary share  Profit from ordinary activities after income tax	886	763
Less Net loss attributable to outside equity interests	(5)	(4)
Preference dividends	63	50
Earnings used in calculating basic earnings per share	828	717
Add Goodwill amortisation and write-off  Net after tax impact of individually significant items	105	103
Earnings used in calculating alternative basic earnings per share	933	820
(b) Diluted earnings per ordinary share		
Profit from ordinary activities after income tax	886	763
Less Net loss attributable to outside equity interests	(5)	[4]
Preference dividends  Add Earnings adjustments on potentially dilutive issues	63 19	50 19
Earnings used in calculating diluted earnings per share	847	736
Add Goodwill amortisation and write-off	105	103
Net after tax impact of individually significant items		839
Earnings used in calculating alternative diluted earnings per share  (c) Basic earnings attributable to PRYMES	19	19
(d) Basic earnings attributable to SAINTS	17	2
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<sup>(1)</sup> The alternative basic and diluted earnings per ordinary share amounts have been calculated to exclude the impact of goodwill amortisation and write-off and individually significant items to provide a meaningful analysis of the earnings per ordinary share performance of the underlying business.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

	CONSC	DLIDATED	В	ANK
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
NOTE 10 AUDITORS' REMUNERATION				
Amounts paid, or due and payable to auditors of the Bank (KPMG) for :				
Audit or review services of consolidated financial statements	1,391	1,090	914	702
Audit and review of managed funds activities	1,255	1,001	367	412
Audit services in accordance with regulatory requirements (a)	1,033	831	989	814
Other assurance services (b)	441	712	433	712
	4,120	3,634	2,703	2,640
Other Services				
Taxation compliance services in respect of managed funds	214	155	188	155
Taxation compliance services in respect of consolidated entities	1,024	1,177	878	1,107
Other <sup>(c)</sup>	66	229	66	223
	1,304	1,561	1,132	1,485
Total auditors' remuneration	5.424	5.195	3.835	4.125

- (a) Includes prudential supervision reviews for APRA, audits of securitisation trusts, audit of workers compensation and Australian Financial Services Licences.
- (b) Includes Australian Equivalents to International Financial Reporting Standards transition services.
- (c) Payments made to auditors include:

(e) I dyments made to additors metade.		
	2005	2004
	\$'000	\$'000
– Staff assistance services	-	109
– Other legal services	_	36
– Technical advice and other services	66	84

The amounts paid for other services are in accordance with St.George's audit independence policy as outlined in the Corporate Governance section of the Concise Annual Report. The Board Audit and Compliance Committee has considered the other services provided by KPMG and is satisfied that the nature of the services and the amount of fees paid are appropriate in terms of maintaining auditors' independence.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED **DIRECTORS AND EXECUTIVES**

This note sets out the disclosure requirements of AASB 1046: "Director and Executive Disclosures by Disclosing Entities". The note also contains details of remuneration required by section 300A(1) of the Corporations Act 2001 as amended by the Corporate Law Economic Reform Program (Audit Reform and Corporate Disclosure) Act 2004 (CLERP 9).

#### A1 - Nomination and Remuneration Committee (Committee)

The Committee is responsible for overseeing St.George's remuneration arrangements. The key functions of the Committee are:

- To consider and make recommendations to the Board on the composition of the Board, appropriate criteria for Board membership and performance, the tenure of Directors generally, the remuneration framework for Directors and where required, the suitability of nominations for the position of Director.
- To review and make recommendations to the Board for Board succession plans.
- To review and make recommendations to the Board with respect to the remuneration to be paid by St.George to its Managing Director and Specified Executives.
- To review and make recommendations to the Board regarding St. George's recruitment, retention and termination policies and procedures for senior executives.
- To review and make recommendations to the Board on the various material remuneration, incentive and reward programs within St.George.
- To make determinations and recommendations, as appropriate, in accordance with the rules of St.George's various employee and executive share and option plans.

### Composition

Minimum of three members, the majority being independent Directors.

Chaired by the Chairman of the Board or an independent Director.

#### Other Usual Attendees at Meetings

Managing Director

Group Executive, Human Resources

Company Secretary (Committee Secretary)

#### Meetinas

At least four times a year. The Committee may also meet at such other times as considered appropriate.

#### Quarum

Three members.

# Availability of Documents

The following material is publicly available, and updated as required, by posting the material on St.George's website in a clearly marked corporate governance section:

- a description of the procedure for the selection and appointment of new Directors to the Board;
- the charter of the Committee or a summary of the role, rights, responsibilities and membership requirements for that Committee;
- the Committee's policy for the appointment of Directors.

## A2 - Specified Directors, Specified Executives and Other Executives

This report covers the remuneration arrangements for Specified Directors, Specified Executives and other executives.

Specified Directors include the Bank's Managing Director and Non-Executive Directors of the Bank.

The remuneration of the Bank's Managing Director comprises base remuneration and at risk remuneration. At risk remuneration includes both short and long term incentives.

The remuneration of Non-Executive Directors comprises fees, superannuation, prescribed benefits and cost of shares acquired under the Non-Executive Directors' Share Purchase Plan.

Specified Executives are those executives with the greatest authority for managing and setting the strategic direction of St. George and include the five highest paid executives of St.George for the 30 September 2005 financial year.

The remuneration of Specified Executives comprises base remuneration and at risk remuneration. At risk remuneration includes both short and long term incentives. The long term incentive is delivered under the Executive Performance Share and Option Plans.

Other executives of St.George are any other executives who participate in the Bank's Executive Performance Share Plan (Performance Plan). Other executives' remuneration comprises base pay and at risk remuneration. At risk remuneration includes both short and medium term incentives

#### A3 - Executive Reward Strategy

The Committee recognises that St.George operates in a competitive environment where the key to achieving sustained improvements in St.George's performance is through its people.

The key principles of St.George's Executive Reward Strategy are:

- rewards aligned with the interests of and creation of value for Shareholders:
- rigorous performance measures applied to rewards;
- rewards focused on short, medium and long term improvements in the performance of St.George;
- criteria used to assess and reward executives including financial and non-financial measures; and
- competitive rewards designed to attract, motivate, reward and retain key executives.

## A4 - Executive Reward Structure

St.George operates a Total Target Reward (TTR) structure for executives. The TTR consists of two components:

- base (fixed) remuneration; and
- at risk remuneration (including, short, medium and long term incentives

The Committee reviews and recommends to the Board the TTR for the Managing Director and Specified Executives annually. The Specified Executives review and in turn recommend to the Managing Director the TTR for the other senior executives annually.

The Executive Reward Structure is designed to attract suitably qualified candidates and to align the reward with the performance of both the executive and St.George in accordance with the targets set.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED **DIRECTORS AND EXECUTIVES**

The TTR for each executive is set having regard to independent advice from external consultants. Egan Associates, on competitive market practice for that position. When reviewing the TTR, each component is reviewed with a view to ensuring that the right balance is achieved between fixed and at risk remuneration.

The executive's TTR is targeted at the 75th percentile of comparable positions, and will only be achieved if the individual executive's and St.George's performance targets are met.

St.George has endorsed a move to a greater component of at risk pay for executives, where it is competitive within the market to do so. The Committee has set targets for the proportion of at risk pay to be achieved as a proportion of TTR. These indicative targets and prevailing market data for the position may vary depending upon the level and the nature of the executive's position.

#### Base (fixed) remuneration

Base remuneration provides fixed remuneration on a total cost-tocompany basis, which includes any fringe benefits tax charges relating to employee benefits and also employer superannuation contributions. The amount of base remuneration is established with reference to independent market research, considering the scope and nature of the role and the executive's individual performance and experience.

There are no guaranteed increases to base remuneration in any of the service contracts of the Managing Director, Specified Executives or other executives.

The base remuneration of the Managing Director and Specified Executives for the 30 September 2005 and 30 September 2004 years are disclosed in Sections A7 and A10 of this Note. Base remuneration is generally reviewed annually and applies for the period 1 October to 30 September each year.

#### At risk remuneration

At risk remuneration comprises Short, Medium and Long Term

Short Term Incentives (STIs) are subject to the achievement of targets (Key Performance Indicators) set at the beginning of the financial year. The STI can be paid in cash, or salary sacrificed and received as shares or as a superannuation contribution at the individual's election.

Medium Term Incentives (MTIs) are delivered through the granting of an award under the Performance Plan. The award represents a right to an ordinary share in the Bank, subject to the achievement of applicable performance conditions.

Long Term Incentives (LTIs) are delivered through the granting of options under the Executive Option Plan (Option Plan) or the granting of awards under the Performance Plan. The options or awards represent a right to ordinary shares in the Bank, subject to the achievement of applicable performance conditions. In the case of options, the exercise price must be paid by the holder to exercise the option. The exercise price represents the market value of the Bank's ordinary shares at the grant date. The market value represents the volume weighted average price (VWAP) traded during the five trading days prior to and including the grant date, calculated in accordance with the Performance Plan and Option Plan rules.

#### Managing Director's Remuneration

The service agreement of the Managing Director, Mrs Gail Kelly was amended on 17 November 2004 from a five-year fixed term agreement to an agreement that will continue indefinitely until terminated in accordance with its notice periods specified in paragraph 9 below. The Managing Director commenced employment on 14 January 2002.

Each year, the Committee reviews and recommends to the Board the TTR and Key Performance Indicators (KPIs) in the form of a Balanced Scorecard to apply to the Managing Director for the coming year and determines the STI to be awarded based on performance achievements over the past financial year. The potential payments to the Managing Director form a substantial part of the TTR for that position and are contingent on the achievement of St. George, individual and strategic goals set by the Board, including Financial, Service, People, Risk Management and Strategy. The Managing Director does not participate in the Committee's deliberations on her own remuneration.

The Board considers that the TTR of the Managing Director should include LTI rewards aligned to the performance of St.George and the interests of shareholders. The Option and Performance Plans facilitate the provision of LTI rewards.

The principal features of the remuneration arrangements for the Bank's Managing Director for the year ended 30 September 2005 are

- [1] base annual remuneration of \$1,500,000 and an STI payment as determined by the Board of Directors subject to the achievement of
- [2] payment of termination benefits there is no specific entitlement to receive a payment if the Bank is acquired, except for a bona fide takeover where the options and awards become exercisable (refer point (3)), or where there is a material diminution in her role or responsibilities (refer point (7));
- (3) 1,000,000 options were granted on 12 December 2001, which are subject to performance conditions and vest over 4.5 years from the grant date. The first tranche of 250,000 options vested and were exercisable from 12 June 2004. The second tranche of 250.000 options vested and were exercisable from 12 June 2005. The third tranche of 500,000 options have vested and are exercisable from 12 June 2006. On 1 October 2004, 500,000 options and 57,600 awards were granted, which are subject to performance conditions as outlined in Section A12. These options and awards become exercisable if a bona fide takeover bid for the Bank becomes unconditional, even if the performance conditions for these options have not been met;
- (4) should the Managing Director terminate the service agreement (unless she does so because there has been a material diminution in her role and responsibilities), she will only receive statutory
- [5] should the Bank terminate the service agreement because of a breach by the Managing Director, only statutory entitlements will
- (6) should the Bank terminate the service agreement for reasons other than a breach by the Managing Director, an amount equal to the base annual remuneration then applying is payable by the

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED **DIRECTORS AND EXECUTIVES**

- [7] should the Managing Director terminate the contract because there has been a material diminution in her role and responsibilities, an amount equal to twice her base annual remuneration then applying will be payable by the Bank as well as statutory entitlements:
- (8) in situations (6) and (7), the Bank must also pay the Managing Director an amount as approved by the Board to reflect both the Managing Director's performance and that of the Bank against the KPIs established by the Board for paying her STI. In addition, should situation (6) or (7) occur, then within 12 months of that occurrence, the Managing Director will also be entitled to exercise some or all of those awards and options referred to in point (3) above, subject to satisfaction of relevant performance conditions relating to EPS and/or TSR as applicable;
- (9) the notice periods for termination without cause of the agreement relating to the Managing Director's employment are:
  - a. by the Board twelve months; and
  - b. by the Managing Director six months.

#### Specified Executives – At Risk Remuneration

Specified Executives participate in both STIs and LTIs.

#### STIs

Each year, the Managing Director sets the KPIs in the form of a Balanced Scorecard for the Specified Executives that the Committee recommends for approval by the Board. The KPIs generally include measures relating to St.George, the Division and the individual, and include Financial, Service, People, Risk Management and Strategy. The KPIs have been chosen because they directly align the individual's rewards to the key performance drivers of St. George that are set at the beginning of the financial year. In all cases, these KPIs are transparent, challenging and relevant to St. George's strategy and performance.

At the end of the financial year, the Committee assesses the actual performance of St.George, the Division and the individual against the KPIs set at the beginning of the financial year. Based on the outcome, the Committee then recommends the STI to be paid to the Specified Executives for approval by the Board. This method of assessment was chosen as it provides the Committee with an objective assessment of the Specified Executives' performance.

Once the Board has approved the STI payment, it is paid to the participant as cash or salary sacrificed into superannuation or shares at the individual's election.

LTIs are provided through the Performance and Option Plans, both approved by Shareholders on 3 February 1998. Each tranche of Performance Shares and Options are subject to performance hurdles established by the Committee and approved by the Board from time to time. The Committee reviews and recommends to the Board the allocation of awards and options to the Specified Executives based on the achievement of EPS and Total Shareholder Return (TSR) outcomes, enabling an objective assessment of St.George's performance.

In April 2003, the Board adopted the Committee's recommendation that a dual performance hurdle be adopted for LTIs and that the measures of EPS and TSR be introduced. Subsequently in October 2004, the Board approved the Committee's recommendation to introduce an outperformance waiver into the dual performance hurdle. The outperformance waiver allows the whole tranche to vest where EPS or TSR outperformance hurdles as set by the Board have been achieved. The performance conditions provide for substantial growth in St.George's EPS as well as a comparative TSR hurdle.

An overview of the performance conditions for each grant of Awards and Options is outlined in Section A12.

#### Other Senior Executives - At Risk Remuneration

Other Senior Executives participate in the Incentive Plan (IP), which consists of both an STI (as outlined above) and an MTI.

Each year, the participants have KPIs set in the form of a Balanced Scorecard. The KPIs include measures relating to St.George and the individual and include Financial, People, Customer, Risk and Compliance and Strategy/Projects.

The performance against the Balanced Scorecard is used to determine both the quantum of the STI to be paid and the amount of awards that will be granted to the executive under the MTI. The grant date for the MTI is 1 October each year, being the commencement of the performance period.

At the end of the financial year, the direct reports to the Managing Director assess the actual performance of the individual participant against the Balanced Scorecard set at the beginning of the financial year. A recommendation is then made to the Managing Director for approval and payment.

Once the Managing Director has approved the STI payment, it is paid to the participant as cash or salary sacrificed into superannuation or shares at the individual's election.

The MTI component of the IP is subject to the same performance measures outlined in the LTI, being EPS and TSR. The exercise conditions provide for substantial growth in St.George's EPS as well as comparative TSR performance.

#### A5 - Relationship of Incentives to St. George's Financial Performance

Performance conditions for payment of any STI comprise a mix of financial and non-financial measures. The financial measures include targets for operating profit after tax, revenue growth, cost control, and financial ratios, depending upon the executive's responsibilities.

LTI performance conditions comprise St.George financial measures including EPS and/or TSR hurdles. The hurdles are measured from the grant date and are tested on the prescribed exercise date. If the hurdles are not achieved on the prescribed exercise date they are retested up to the final prescribed exercise date of the final tranche of the options or awards.

The Board considers that the above incentives are linked to and foster the achievement of the desired financial outcomes for St.George. The success of these incentive arrangements is demonstrated by St. George's strong growth in operating profit after tax in recent years and improvements in key financial ratios, resulting in increases in shareholder returns

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED DIRECTORS AND EXECUTIVES

The improved financial performance and benefits for shareholder wealth derived from St.George's executive incentive arrangements are demonstrated in the following results:

142.2 14.0	124.7 22.7	101.6 22.4
95	80	65 3.99
	14.0	14.0 22.7 95 80

before goodwill and significant items.

#### A6 - Service Agreements - Specified Executives

The Bank has entered into service agreements with each Specified Executive that provide for the payment of benefits where the service agreement is terminated by the Bank or the Specified Executive. The service agreements are not fixed term and generally provide for the following:

- (1) where the Bank terminates the service agreement other than for misconduct, then a payment of between 12 and 15 months base remuneration is payable by the Bank depending upon the conditions of each individual service agreement as well as statutory entitlements;
- (2) where the Specified Executive terminates the service agreement because of a material diminution in his/her role or responsibility, then in addition to point (1) a further amount will be payable by the Bank as detailed below:
  - a) 7 weeks' base remuneration in respect of the first year of the Specified Executive's service or part thereof; and
  - b) 4 weeks' base remuneration for each additional year's service between 2-10 years; and
  - c) 3 weeks' base remuneration for each additional year's service between 11-16 years; and
  - d) 2 weeks' base remuneration for each additional year's service between 17-25 years; and
  - e) an additional 1 week's base remuneration for each year of service where the executive is age 45 years or more;

provided any such payment does not exceed the maximum of 104 weeks of base remuneration;

(3) where the Specified Executive is terminated immediately and without notice for misconduct, statutory entitlements only are payable.

Specified Executives who exit the Bank during a given performance year (1 October to 30 September) will generally not receive an STI payment for that year except in the circumstances of redundancy, retirement or death. In those circumstances a pro-rata payment may be made based upon the length of service during the performance year and their performance.

LTI grants are generally forfeited where the Specified Executive resigns or is dismissed. In circumstances of redundancy, retirement or death, the Specified Executive or their estate, may be entitled to exercise some or all of the awards and options that have been granted, subject to satisfaction of relevant performance conditions relating to EPS and/or TSR as applicable.

The name, position held, employment commencement date and resignation date (where applicable) of the Bank's Specified Executives are as follows:

NAME	POSITION	EMPLOYMENT COMMENCEMENT DATE
Current		
G Bartlett	Group Executive – Institutional and Business Banking	8 March 1982
R Chapman	Group Executive – BankSA	1 July 2002
P Clare	Group Executive – Strategy	25 February 2002
P Fegan	Group Executive – Wealth Management and Retail Financial Services	22 July 2002
D Gall	Group Executive – Retail Business (appointed 1 March 2005)	17 April 1989
J Loebenstein	Group Executive – Information Technology	20 February 1995
S McKerihan	Chief Financial Officer	4 November 1985
B Wright	Group Executive – Human Resources	3 July 2000
<b>Former</b> A Thorburn	Group Executive – Personal Customers (resigned 1 December 2004)	24 June 2002

<sup>\*\*</sup> share price movement during the financial year.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED DIRECTORS AND EXECUTIVES

#### A7 - Remuneration of Specified Executives

Details of the nature and amount of each major element of remuneration for St. George's Specified Executives are as follows:

		PRIMARY BENEFITS		POST EMPLOYMENT	EQUITY CO	MPENSATION	
\$'000	BASE REMUNERATION (A)	SHORT TERM INCENTIVE (B)	NON-MONETARY BENEFITS (C)	SUPERANNUATION CONTRIBUTIONS (D)	VALUE OF OPTIONS (E)	VALUE OF SHARES (F) (G)	TOTAL
2005							
Current							
G Bartlett <sup>(H)</sup>	588	600	9	12	149	214	1,572
R Chapman	445	400	_	12	126	85	1,068
P Clare <sup>(H)</sup>	513	400	_	12	175	94	1,194
P Fegan <sup>(H)</sup>	618	650	-	12	141	366	1,787
D Gall <sup>(II)</sup>	277	305	3	7	28	13	633
J Loebenstein <sup>(H)</sup>	528	360	-	12	70	182	1,152
S McKerihan <sup>(H)</sup>	713	475	_	12	110	288	1,598
B Wright	488	325	_	12	136	73	1,034
	4,170	3,515	12	91	935	1,315	10,038
Former							
A Thorburn	131	_	_	2	_	_	133
2004							
G Bartlett <sup>(H)</sup>	523	550	8	12	121	228	1,442
R Chapman	308	310	_	12	109	79	818
P Clare	438	290	_	12	128	136	1,004
P Fegan <sup>(H)</sup>	538	550	_	12	104	449	1,653
J Loebenstein <sup>(H)</sup>	478	290	-	12	51	202	1,033
S McKerihan <sup>[H]</sup>	613	405	-	12	81	322	1,433
A Thorburn <sup>(H)</sup>	488	360	-	12	154	111	1,125
B Wright	428	290		12	101	133	964
	3,814	3,045	8	96	849	1,660	9,472

<sup>(</sup>A) Base remuneration comprises cash salary and available salary package options grossed-up by related fringe benefits tax where applicable. The Bank's superannuation contributions made on behalf of Specified Executives are disclosed separately.

<sup>(</sup>E) The fair value of options is calculated at the grant date using the Binomial method. To determine the amount disclosed as remuneration, the fair value is allocated evenly to each reporting period over the period from the grant date to the prescribed exercise date. Options granted are not recorded as an expense. The following factors were used in determining the fair value of options on the grant date:

GRANT DATE	DATE FIRST EXERCISABLE	FAIR VALUE PER OPTION \$	EXERCISE PRICE \$	PRICE OF SHARES ON GRANT DATE \$	ESTIMATED VOLATILITY %	RISK FREE INTEREST RATE %	DIVIDEND YIELD %	EXPECTED LIFE (YEARS)
1-0ct-02	15-Nov-04	1.96	18.16	17.77	18.1	4.87	3.71	2.5
1-0ct-02	15-Nov-05	2.32	18.16	17.77	18.1	4.95	3.71	3.5
1-0ct-03	30-Sep-05	2.08	20.40	20.32	17.2	4.83	4.28	2.5
1-0ct-03	30-Sep-06	2.10	20.40	20.32	17.2	4.92	4.28	3.5
1-0ct-03	30-Sep-07	2.12	20.40	20.32	17.2	4.98	4.28	4.5
1-0ct-04	30-Sep-06	1.92	21.70	22.01	15.0	5.25	5.70	2.5
1-0ct-04	30-Sep-07	2.07	21.70	22.01	15.0	5.25	5.70	3.5
1-0ct-04	30-Sep-08	2.21	21.70	22.01	15.0	5.25	5.70	4.5
1-Mar-05	30-Sep-06	2.14	24.56	24.67	15.0	5.50	5.30	2
1-Mar-05	30-Sep-07	2.44	24.56	24.67	15.0	5.50	5.30	3
1-Mar-05	30-Sep-08	2.61	24.56	24.67	15.0	5.50	5.30	4

<sup>(</sup>B) The Short Term Incentive relates to the Specified Executives' performance in the 30 September 2005 year and for comparatives, the 30 September 2004 year.

<sup>(</sup>C) Includes the benefit relating to an interest free loan provided to Mr G Bartlett and Mr D Gall.

<sup>(</sup>D) Includes applicable Superannuation Guarantee Charge.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED DIRECTORS AND EXECUTIVES

- (F) The fair value of awards, comprising rights over unissued shares, granted under the Executive Performance Share Plan has been determined using the share price of the Bank's ordinary shares on the grant date for tranches with non-market related performance conditions. The fair value of awards for tranches with market related conditions has been determined using the binomial method at the grant date. This change in valuation methodology is in accordance with the requirements of AASB 1046A, which is effective from 1 October 2004. Comparatives have been amended accordingly, resulting in a \$56,000 reduction in total remuneration reported in the 2004 year. Shares issued under the Plan are not recorded as an expense. To determine the amount disclosed as remuneration in each year, the fair value is allocated evenly to each reporting period over the period from the grant date to the prescribed exercise date.
- [G] Includes the fair value of shares allotted under the Employee Reward Share Plan (Reward Plan) during the year. The Reward Plan provides eligible employees with up to \$1,000 of ordinary shares per annum at no cost.
- (H) Five highest paid officers of the Bank.
- [1] Appointed 1 March 2005, previously held position of General Manager, Corporate and Business Bank. Remuneration for Mr D Gall is calculated from the date of appointment as a Specified Executive. Equity compensation only includes grants from the date of appointment.

In the year ended 30 September 2005, Specified Executives who had not departed the Bank became entitled to receive between 100% and 115% of their target STI for that year. In the case of Mr A Thorburn, who departed the Bank, 100% of his STI for the 2005 year was forfeited. No amounts vest in future financial years in respect of STIs for the 2005 financial year.

#### Proportion of remuneration at risk

Details of the proportion of remuneration at risk for each Specified Executive are shown in the table below. This table shows the Specified Executive's short term incentive payment and equity compensation as a percentage of their total remuneration.

SPECIFIED EXECUTIVES		PROPORTION OF REMUNERATION AT RISK (%)				
	2005	2004	2005	2004		
Current						
G Bartlett	61.3	62.3	9.5	8.4		
R Chapman	57.2	60.9	11.8	13.3		
P Clare	56.0	55.2	14.7	12.7		
P Fegan	64.7	66.7	7.9	6.3		
D Gall	54.7	-	4.4	-		
J Loebenstein	53.1	52.6	6.1	4.9		
S McKerihan	54.6	56.4	6.9	5.7		
B Wright	51.6	54.4	13.2	10.5		
Former						
A Thorburn		55.6	-	13.7		

### A8 - Value of Equity Based Compensation

The estimated maximum and minimum value of options and awards granted to Specified Executives that vest in future years are set out in the table below. The maximum value represents the proportion of the fair value of the options and awards granted in the 30 September 2005 year and prior financial years that relate to future financial years. The minimum value of options and awards yet to vest is \$nil as the related performance hurdles may not be satisfied and consequently the options or awards may not vest.

	30 SEPTE	MBER 2006	30 SEPTEN	IBER 2007	30 SEPTEMBER 2008	
\$'000	MINIMUM	MAXIMUM	MINIMUM	MAXIMUM	MINIMUM	MAXIMUM
Current						
G Bartlett	_	228	-	112	-	37
R Chapman	_	130	-	64	-	20
P Clare	_	161	-	79	-	25
P Fegan	_	268	-	133	-	45
D Gall	_	71	-	38	-	16
J Loebenstein	_	155	-	76	-	24
S McKerihan	_	244	-	119	-	39
B Wright	-	123	_	61	_	19

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED DIRECTORS AND EXECUTIVES

#### A9 - Non-Executive Directors' Remuneration Policy

The Bank's Constitution provides that the Directors shall be paid an aggregate remuneration as is determined by Shareholders at the Annual General Meeting. The fees are determined having regard to advice from external consultants, Egan Associates, on competitive market practice. The amount so determined is divided between the Directors at their discretion. The last determination made was at the Annual General Meeting held on 19 December 2003, where shareholders approved an aggregate amount of \$2,000,000 per annum, such sum being inclusive of all superannuation quarantee contributions that the Bank makes on behalf of Directors.

Until December 2003, the Bank's Constitution made provision for the maximum retirement allowance that the Board may approve for a Director by reference to the maximum amount permitted to be paid under the Corporations Act 2001. However, at the Annual General Meeting held on 19 December 2003, shareholders approved an amendment to the Constitution such that no retirement benefits will be payable to any Non-Executive Directors appointed after 30 September 2003 and the entitlements of each Non-Executive Director in office at 30 September 2003 will not increase from that amount accrued to the Non-Executive Director on 30 September 2003.

#### A10 - Remuneration of Specified Directors

Details of the nature and amount of each major element of the remuneration of each Specified Director of the Bank are as follows:

	PRIMARY BENEFITS		POST EMPLOYMENT		EQUITY COMPENSATION				
\$'000	BASE FEE/ REMUNERATION (A) (B)	COMMITTEE FEE (C)	SHORT TERM INCENTIVE (D)	SUPERANNUATION CONTRIBUTIONS (E)	PRESCRIBED BENEFITS (F)	VALUE OF OPTIONS (G)	VALUE OF SHARES (H)	TOTAL	RETIREMENT PROVISION (F)
2005									
Executive Director									
G P Kelly (CEO and MD)	1,488	_	1,725	12	_	812	454	4,491	_
Non-Executive Directors	101	4.0		4.4				/ = =	0.40
J M Thame (Chairman)	431	12	-	14	-	_	-	457	348
L F Bleasel	160	38	_	14	_	_	-	212	346
J S Curtis	160	40	_	14	_	_	_	214	340
T J Davis (appointed									
17 December 2004)	126	9	-	12	-	_	-	147	_
R A F England	160	33	-	14	-	-	-	207	-
P D R Isherwood	160	47	_	14	-	-	-	221	342
L B Nicholls	160	35	_	14	_	_	_	209	145
G J Reaney	160	54	-	14	-	_	-	228	367
F J Conroy (retired									
17 December 2004)	102	-	-	3	-	-	-	105	-
	1,619	268	_	113	_	_	-	2,000	1,888
2004									
Executive Director									
G P Kelly (CEO and MD)	1,338	-	1,500	12	-	688	423	3,961	-
Non-Executive Directors	150			4.4					55/
F J Conroy (Chairman)	470	_	-	11	-	-	-	481	776
L F Bleasel	150	27	-	11	-		_	188	346
J S Curtis	150	22	_	11	-	-	-	183	340
R A F England	10	_	-	2	-	-	-	12	_
P D R Isherwood	150	25	-	11	-	-	-	186	342
L B Nicholls	150	25	-	11	_		-	186	145
G J Reaney	150	41	_	11	-	-	-	202	367
J M Thame	150	33	_	11	-	-	_	194	348
	1,380	173	-	79	-	-	-	1,632	2,664

CEO and MD: Chief Executive Officer and Managing Director

<sup>(</sup>A) Base Fees for Non-Executive Directors are inclusive of the cost of shares (equivalent to the purchase price of the shares less brokerage and a discount equivalent to that available under the Bank's Dividend Reinvestment Plan when operational) acquired under the Non-Executive Directors' Share Purchase Plan. During the year, 9,706 shares were acquired on market and allocated to 4 Directors under this plan.

<sup>(</sup>B) Base Remuneration for the CEO and MD comprises cash salary and available salary package options grossed-up by related fringe benefits tax where applicable. The Bank's superannuation contributions made on behalf of the CEO and MD are disclosed separately.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED DIRECTORS AND EXECUTIVES

- (C) Represents fees paid for representation on Board Committees.
- (D) In the year ended 30 September 2005, the CEO and MD became entitled to receive 115% of her target Short Term Incentive for that year.
- (E) Includes Superannuation Guarantee Charge applicable to Directors under 70 years of age.
- (F) Prescribed benefits represent amounts accrued during the year in respect of Non-Executive Directors' retirement benefits. At the Bank's Annual General Meeting on 19 December 2003, shareholders approved a resolution that Non-Executive Directors appointed after 30 September 2003 would not be entitled to retirement benefits. Payment of retirement benefits that have already been accrued for existing Directors will not exceed the entitlement at 30 September 2003.
- (G) In the case of the Managing Director, the fair value of options is calculated at the grant date using the Binomial method. To determine the amount disclosed as remuneration, the fair value is allocated evenly to each reporting period over the period from the grant date to the prescribed exercise date. Options granted are not recorded as an expense. The following factors were used in determining the fair value of options on the grant date:

GRANT DATE	DATE FIRST EXERCISABLE	FAIR VALUE PER OPTION \$	EXERCISE PRICE \$	PRICE OF SHARES ON GRANT DATE \$	ESTIMATED VOLATILITY %	RISK FREE INTEREST RATE %	DIVIDEND YIELD %	EXPECTED LIFE (YEARS)
12-Dec-01	12-Jun-04	2.32	16.91	17.50	20.9	4.75	3.71	3
12-Dec-01	12-Jun-05	2.69	16.91	17.50	20.9	5.05	3.71	4
12-Dec-01	12-Jun-06	2.98	16.91	17.50	20.9	5.25	3.71	5
1-0ct-04	30-Sep-06	1.92	21.70	22.01	15.0	5.25	5.70	2.5
1-0ct-04	30-Sep-07	2.07	21.70	22.01	15.0	5.25	5.70	3.5
1-0ct-04	30-Sep-08	2.21	21.70	22.01	15.0	5.25	5.70	4.5

(H) In the case of the Managing Director, the fair value of awards, comprising rights over unissued shares granted under the Executive Performance Share Plan has been determined using the share price of the Bank's ordinary shares on the grant date. Shares issued under the Plan are not recorded as an expense. To determine the amount disclosed as remuneration in each year, the fair value is allocated evenly to each reporting period over the period from the grant date to the prescribed exercise date.

The value of options included in remuneration as a percentage of total remuneration for Mrs G P Kelly in the 2005 year is 18.1% [2004: 17.4%]. The proportion of total remuneration at risk for Mrs G P Kelly in the 2005 year was 66.6% [2004: 65.9%].

#### A11 - Value of Equity Based Compensation

The estimated maximum and minimum values of options and awards granted to Specified Directors that vest in future years are set out in the table below. The maximum value represents the proportion of the fair value of the options and awards granted in the 30 September 2005 year or prior financial years that relate to future financial years. The minimum value of options and awards yet to vest is \$nil as the related performance hurdles may not be satisfied and consequently the options or awards may not vest.

	3U SEPT	EMBER 2006	30 SEPTEN	ABER 2007	30 SEPTE	30 SEPTEMBER 2008		
\$'000	MINIMUM	MAXIMUM	MINIMUM	MAXIMUM	MINIMUM	MAXIMUM		
G P Kelly	=	1,002	-	488	-	296		

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 11 REMUNERATION OF SPECIFIED DIRECTORS AND EXECUTIVES

### A12 - Details of Options and Awards Held by Specified Directors and Specified Executives

#### Options

All options refer to options over ordinary shares of the Bank, which are exercisable on a one-for-one basis under the Executive Option Plan. The movements during the year in the number of options over ordinary shares in the Bank, held directly, indirectly or beneficially, by each Specified Director and Specified Executive, including their personally related entities are as follows:

					М	OVEMENT DURING	THE YEAR	,	
SPECIFIED DIRECTOR/EXECUTIVES	GRANT DATE	EXERCISE PERIOD	EXERCISE PRICE (\$)	HELD AT 1 OCT 2004	GRANTED	FORFEITED OR EXPIRED	EXERCISED	HELD AT 30 SEP 2005	FAIR VALUE PER OPTION (\$)
Specified Director									
G P Kelly	12-Dec-01	12-Jun-04 - 12-Dec-06	16.91	250,000 [1]	_	_	250,000	_	
,	12-Dec-01	12-Jun-05 - 12-Dec-06	16.91	250,000	-	_	-	250,000[2]	2.69
	12-Dec-01	12-Jun-06 - 12-Dec-06	16.91	500,000	-	_	_	500,000	2.98
	1-0ct-04	30-Sep-06 - 1-Oct-10	21.70	_	125,000	_	-	125,000	1.92
	1-0ct-04	30-Sep-07 - 1-Oct-10	21.70	-	125,000	_	-	125,000	2.07
	1-0ct-04	30-Sep-08 - 1-Oct-10	21.70	-	250,000	_	-	250,000	2.2
				1,000,000	500,000	_	250,000	1,250,000	
	Aggregate \	Value \$'000		2,742	1,052	_	580	3,214	
Specified Executives		1E N 0/ 1 O-1 07	10.17	10.707			10.707		
G Bartlett	1-0ct-02	15-Nov-04 - 1-Oct-07	18.16	13,734	-	_	13,734	10.70/	0.00
	1-0ct-02	15-Nov-05 - 1-Oct-07	18.16	13,734	_	-	-	13,734	2.32
	1-0ct-02	15-Nov-05 - 1-Oct-07	18.16	13,734	_	_	-	13,734	2.32
	1-0ct-03	30-Sep-05 - 1-Oct-09	20.40	38,548	_	_	-	38,548	2.08
	1-0ct-03	30-Sep-06 - 1-Oct-09	20.40	38,548	_	_	-	38,548	2.10
	1-0ct-03	30-Sep-07 - 1-Oct-09	20.40	38,548	10.000	_	-	38,548	2.12
	1-0ct-04	30-Sep-06 - 1-Oct-10	21.70	-	18,000	_	-	18,000	1.92
	1-0ct-04 1-0ct-04	30-Sep-07 - 1-Oct-10 30-Sep-08 - 1-Oct-10	21.70 21.70	-	18,000 18,000	_	_	18,000 18,000	2.0° 2.2°
	1 001 04	00 3cp 00 1 0ct 10	21.70	156,846	54,000	_	13,734	197,112	2.2
	Aggregate \	Value \$'NNN		333	112	_	27	418	
R Chapman	1-0ct-02	15-Nov-04 - 1-Oct-07	18.16	20,029	-	-	-	20,029 [2]	1.96
	1-0ct-02	15-Nov-05 - 1-Oct-07	18.16	20,029	-	_	-	20,029	2.32
	1-Oct-02	15-Nov-05 - 1-Oct-07	18.16	20,029	_	_	-	20,029	2.32
	1-0ct-03	30-Sep-05 - 1-Oct-09	20.40	25,184	-	_	-	25,184	2.08
	1-0ct-03	30-Sep-06 - 1-Oct-09	20.40	25,184	-	_	-	25,184	2.10
	1-0ct-03	30-Sep-07 - 1-Oct-09	20.40	25,184	-	_	-	25,184	2.12
	1-0ct-04	30-Sep-06 - 1-Oct-10	21.70	_	16,668	_	-	16,668	1.92
	1-0ct-04	30-Sep-07 - 1-Oct-10	21.70	_	16,668	_	-	16,668	2.07
	1-0ct-04	30-Sep-08 - 1-Oct-10	21.70		16,668	_		16,668	2.21
				135,639	50,004	_	_	185,643	
	Aggregate \	Value \$'000		290	104	_	-	394	
P Clare	1-0ct-02	15-Nov-04 - 1-Oct-07	18.16	24,035	_	_	-	24,035 [2]	1.96
	1-0ct-02	15-Nov-05 - 1-Oct-07	18.16	24,035	_	_	-	24,035	2.32
	1-0ct-02	15-Nov-05 - 1-Oct-07	18.16	24,035	_	_	-	24,035	2.32
	1-0ct-03	30-Sep-05 - 1-Oct-09	20.40	30,838	_	_	-	30,838	2.08
	1-0ct-03	30-Sep-06 - 1-Oct-09	20.40	30,838	-	_	_	30,838	2.10
	1-0ct-03	30-Sep-07 - 1-Oct-09	20.40	30,838	_	_	-	30,838	2.12
	1-0ct-04	30-Sep-06 - 1-Oct-10	21.70	_	30,334	-	-	30,334	1.92
	1-0ct-04	30-Sep-07 - 1-Oct-10	21.70	_	30,334	_	-	30,334	2.07
	1-0ct-04	30-Sep-08 - 1-Oct-10	21.70	_	30,334	_	_	30,334	2.21
				164,619	91,002	-	-	255,621	

FOR THE YEAR ENDED 30 SEPTEMBER 2005

					M	OVEMENT DURING	THE YEAR		T
SPECIFIED DIRECTOR/EXECUTIVES	GRANT DATE	EXERCISE PERIOD	EXERCISE PRICE (\$)	HELD AT 1 OCT 2004	GRANTED	FORFEITED OR EXPIRED	EXERCISED	HELD AT 30 SEP 2005	FAIR VALUE PER OPTION (\$)
P Fegan	1-0ct-02 1-0ct-02 1-0ct-02 1-0ct-03	15-Nov-04 - 1-Oct-07 15-Nov-05 - 1-Oct-07 15-Nov-05 - 1-Oct-07 30-Sep-05 - 1-Oct-09	18.16 18.16 18.16 20.40	15,022 15,022 15,022 30,104	- - -	- - -	15,022 - - - -	15,022 15,022 30,104	2.32 2.32 2.08
	1-0ct-03 1-0ct-03 1-0ct-04 1-0ct-04 1-0ct-04	30-Sep-06 - 1-Oct-09 30-Sep-07 - 1-Oct-09 30-Sep-06 - 1-Oct-10 30-Sep-07 - 1-Oct-10 30-Sep-08 - 1-Oct-10	20.40 20.40 21.70 21.70 21.70	30,104 30,104 - - -	22,000 22,000 22,000	- - - -	- - - -	30,104 30,104 22,000 22,000 22,000	2.10 2.12 1.92 2.07 2.21
				135,378	66,000	-	15,022	186,356	
	Aggregate V	/alue \$'000		288	137	-	29	396	
D Gall	1-Mar-05 1-Mar-05 1-Mar-05	30-Sep-06 - 1-Oct-10 30-Sep-07 - 1-Oct-10 30-Sep-08 - 1-Oct-10	24.56 24.56 24.56	- - -	15,786 15,786 15,786	- - -	- - -	15,786 15,786 15,786	2.14 2.44 2.61
				_	47,358	-	_	47,358	
	Aggregate '	Value \$'000		-	114	-	-	114	
J Loebenstein	1-0ct-02 1-0ct-02	15-Nov-04 - 1-Oct-07 15-Nov-05 - 1-Oct-07	18.16 18.16	9,442 9,442	-	-	9,442	- 9,442	2.32
	1-0ct-02 1-0ct-03 1-0ct-03	15-Nov-05 - 1-Oct-07 30-Sep-05 - 1-Oct-09 30-Sep-06 - 1-Oct-09	18.16 20.40 20.40	9,442 12,336 12,336	- - -	- - -	- - -	9,442 12,336 12,336	2.32 2.08 2.10
	1-0ct-03 1-0ct-04 1-0ct-04	30-Sep-07 - 1-Oct-09 30-Sep-06 - 1-Oct-10 30-Sep-07 - 1-Oct-10	20.40 21.70 21.70	12,336 - -	12,000 12,000	- - -	- - -	12,336 12,000 12,000	2.12 1.92 2.07
	1-0ct-04	30-Sep-08 - 1-Oct-10	21.70	65,334	12,000 36,000		9,442	12,000 91,892	2.21
	Aggregate '	Value \$'000		140	75	_	19	196	
S McKerihan	1-0ct-02 1-0ct-02	15-Nov-04 - 1-Oct-07 15-Nov-05 - 1-Oct-07	18.16 18.16	16,095 16,095				16,095 <sup>[2]</sup> 16,095	1.96 2.32
	1-Oct-02 1-Oct-03 1-Oct-03	15-Nov-05 - 1-Oct-07 30-Sep-05 - 1-Oct-09 30-Sep-06 - 1-Oct-09	18.16 20.40 20.40	16,095 18,724 18,724	- - -	- - -	- - -	16,095 18,724 18,724	2.32 2.08 2.10
	1-0ct-03 1-0ct-04 1-0ct-04 1-0ct-04	30-Sep-07 - 1-Oct-09 30-Sep-06 - 1-Oct-10 30-Sep-07 - 1-Oct-10 30-Sep-08 - 1-Oct-10	20.40 21.70 21.70 21.70	18,724 - - -	- 19,000 19,000 19,000	- - -	- - -	18,724 19,000 19,000 19,000	2.12 1.92 2.07 2.21
				104,457	57,000	_	_	161,457	
	Aggregate '	Value \$'000		225	117	_	_	342	
B Wright	1-0ct-02 1-0ct-02	15-Nov-04 - 1-Oct-07 15-Nov-05 - 1-Oct-07	18.16 18.16	20,029 20,029	-	- -	20,029	- 20,029	2.32
	1-0ct-02 1-0ct-03 1-0ct-03 1-0ct-03	15-Nov-05 - 1-Oct-07 30-Sep-05 - 1-Oct-09 30-Sep-06 - 1-Oct-09 30-Sep-07 - 1-Oct-09	18.16 20.40 20.40 20.40	20,029 23,128 23,128 23,128	- - -	- - -	- - -	20,029 23,128 23,128 23,128	2.32 2.08 2.10 2.12
	1-0ct-04 1-0ct-04 1-0ct-04	30-Sep-06 - 1-Oct-10 30-Sep-07 - 1-Oct-10 30-Sep-08 - 1-Oct-10	21.70 21.70 21.70	- - -	23,334 23,334 23,334	- - -	- - -	23,334 23,334 23,334	1.92 2.07 2.21
				129,471	70,002	_	20,029	179,444	
	Aggregate '	Value \$'000		277	145	-	39	383	

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED DIRECTORS AND EXECUTIVES

				MOVEMENT DURING THE YEAR					
SPECIFIED DIRECTOR/EXECUTIVES	GRANT DATE	EXERCISE PERIOD	EXERCISE PRICE (\$)	HELD AT 1 OCT 2004	GRANTED	FORFEITED OR EXPIRED	EXERCISED	HELD AT 30 SEP 2005	FAIR VALUE PER OPTION (\$)
Specified Executive –	Former								
A Thorburn	1-0ct-02	15-Nov-04 - 1-Oct-07	18.16	30,043	_	_	30,043	_	
	1-0ct-02	15-Nov-05 - 1-Oct-07	18.16	30,043	_	30,043	_	-	
	1-Oct-02	15-Nov-05 - 1-Oct-07	18.16	30,043	_	30,043	-	_	
	1-0ct-03	30-Sep-05 - 1-Oct-09	20.40	35,977	_	35,977	-	_	
	1-0ct-03	30-Sep-06 - 1-Oct-09	20.40	35,977	_	35,977	-	_	
	1-0ct-03	30-Sep-07 - 1-Oct-09	20.40	35,977		35,977	-	_	
				198,060	-	168,017	30,043	_	
	Aggregate \	Value \$'000		425	-	366	59	-	

<sup>[1]</sup> Except for these options, all options affected the Specified Director's and Specified Executives' 30 September 2005 year remuneration.

No options held by Specified Directors or Specified Executives are vested but not exercisable. No options have been granted since the end of the financial year. An overview of performance conditions for the above options are contained in the section following this table titled "Performance Conditions for Options and Awards".

#### Awards (Rights over Unissued Shares)

All awards refer to rights over ordinary shares of St.George Bank Limited, which are exercisable on a one-for-one basis under the Performance Plan or the Reward Plan. The movements during the year in the number of rights over ordinary shares in St. George Bank Limited, held directly, indirectly or beneficially, by each Specified Director and Specified Executive, including their personally related entities are as follows:

					MOVEM	ENT DURING TH	IE YEAR		FAIR \ PER AWA	
SPECIFIED	GRANT	VESTING	HELD AT		FORFEITED OR		OTHER	HELD AT	NON TSR	TSR
DIRECTOR/EXECUTIVES	DATE	DATE	1 OCT 2004	GRANTED	EXPIRED	EXERCISED [3]	CHANGES [6]	30 SEP 2005	HURDLE	HURDLE
Specified Director	10 D 01	40 D 07 (1) (7)	05.000			05.000				
G P Kelly	12-Dec-01	12-Dec-04 [1],[4]	25,000	-	_	25,000	_	-	00.04	
	1-0ct-04	30-Sep-06	-	14,400	_	_	_	14,400	22.01	
	1-0ct-04	30-Sep-07	_	14,400	_	_	_	14,400	22.01	
	1-0ct-04	30-Sep-08	_	28,800				28,800	22.01	
			25,000	57,600	_	25,000	_	57,600		
	Aggregate v	alue \$'000	438	1,268	_	438	_	1,268		
Specified Executive	s – Current									
G Bartlett	1-0ct-01	15-Nov-04 [1]	9,895	_	_	9.895	_	_		
o Barttott	1-Oct-01	15-Nov-04 <sup>(1)</sup>	9,895	_	_	9.895	_	_		
	1-Oct-02	15-Nov-04 (1)	4,112	_	_	4,112	_	_		
	1-Oct-02	15-Nov-05	4.112	_	_	-,=	_	4.112	17.77	
	1-Oct-02	15-Nov-05	4,112	_	_	_	_	4,112	17.77	
	1-0ct-03	30-Sep-05 <sup>[2]</sup>	1,840	_	_	_	_	1,840	20.32	15.17
	1-0ct-03	30-Sep-06	1,840	_	_	_	_	1,840	20.32	13.65
	1-0ct-03	30-Sep-07	1,840	_	_	_	_	1,840	20.32	12.11
	1-0ct-04	30-Sep-06		4.840	_	_	_	4.840	22.01	
	1-Oct-04	30-Sep-07	_	4,840	_	_	_	4,840	22.01	
	1-Oct-04	30-Sep-08	_	4,840	_	_	_	4,840	22.01	
	19-Nov-04	19-Nov-04 [1]	_	41	_	41	_	-,540	24.25	
			37,646	14,561	_	23,943	_	28,264	_ 1.120	
			,			,				
	Aggregate v	alue \$'000	613	321	_	375	-	559		

<sup>(2)</sup> Vested during the year and not exercised.

# **NOTES TO THE FINANCIAL STATEMENTS**FOR THE YEAR ENDED 30 SEPTEMBER 2005

Aggregate value \$'000

1,246 392

522

					MOVEM	ENT DURING TH	E YEAR		FAIR VALUE PER AWARD <sup>[5]</sup> (\$)	
SPECIFIED DIRECTOR/EXECUTIVES	GRANT DATE	VESTING DATE	HELD AT 1 OCT 2004	GRANTED	FORFEITED OR EXPIRED	EXERCISED [3]	OTHER CHANGES <sup>[6]</sup>	HELD AT 30 SEP 2005	NON TSR HURDLE	TSR HURDLE
R Chapman	1-Jul-02	15-Nov-04 [1]	864	_	_	864	_	_		
	1-Jul-02	15-Nov-04 [1]	864	_	_	864	_	_		
	1-Jul-02	1-Jul-04 [4],[7]	2,571	_	_	2,571	-	_		
	1-0ct-02	15-Nov-04 [1]	1,102	_	_	1,102	-	_		
	1-0ct-02	15-Nov-05	1,102	_	_	_	-	1,102	17.77	
	1-0ct-02	15-Nov-05	1,102	_	_	-	-	1,102	17.77	
	1-0ct-03	30-Sep-05 <sup>[2]</sup>	1,202	_	_	_	_	1,202	20.32	15.17
	1-0ct-03	30-Sep-06	1,202	_	_	_	_	1,202	20.32	13.65
	1-0ct-03	30-Sep-07	1,202	_	_	_	_	1,202	20.32	12.11
	1-0ct-04	30-Sep-06	-	1,920	_	_	_	1,920	22.01	
	1-0ct-04	30-Sep-07	_	1,920	_	_	_	1,920	22.01	
	1-0ct-04	30-Sep-08	_	1.920	_	_	_	1,920	22.01	
	19-Nov-04	19-Nov-04 [1]	_	41	_	41	_	-	24.25	
			11,211	5,801	_	5,442	_	11,570		
	Aggregate va	alue \$'000	203	127	_	103	_	227		
P Clare	25-Feb-02	15-Nov-04 <sup>[1]</sup>	3,729		_	3,729				
	25-Feb-02 25-Feb-02	15-Nov-04 <sup>[1]</sup>	3,727	_	_	3,727	_	_		
		25-Feb-05 (1),(4)		_		,	_			
	25-Feb-02		2,797	_	_	2,797	_	_		
	1-0ct-02	15-Nov-04 <sup>[1]</sup>	1,322	_		1,322			10.00	
	1-0ct-02	15-Nov-05	1,322	_	_	_	_	1,322	17.77	
	1-0ct-02	15-Nov-05	1,322	_	_	-	_	1,322	17.77	45.45
	1-0ct-03	30-Sep-05 (2)	1,472	_	_	_	_	1,472	20.32	15.17
	1-0ct-03	30-Sep-06	1,472	_	_	_	_	1,472	20.32	13.65
	1-0ct-03	30-Sep-07	1,472	<del>.</del>	-	-	-	1,472	20.32	12.11
	1-0ct-04	30-Sep-06	-	1,498	_	-	-	1,498	22.01	
	1-0ct-04	30-Sep-07	-	1,498	-	-	-	1,498	22.01	
	1-0ct-04	30-Sep-08	_	1,498	_	-	_	1,498	22.01	
	19-Nov-04	19-Nov-04 [1]	_	41	_	41	-	_	24.25	
			18,637	4,535	_	11,618	_	11,554		
	Aggregate va	alue \$'000	330	100	_	209	_	221		
P Fegan	2-Jun-02	15-Nov-04 [1]	1,155	_	_	1,155	_	-		
ŭ	2-Jun-02	15-Nov-04 [1]	1,155	_	_	1,155	-	_		
	2-Jun-02	22-Jul-04 [4]	20,000	_	_	20,000	-	_		
	2-Jun-02	22-Jul-05 [2],[4],[7]	20,000	_	_	· _	_	20,000		
	1-0ct-02	15-Nov-04 [1]	4,497	_	_	4,497	_	-		
	1-0ct-02	15-Nov-05	4,497	_	_	_	_	4,497	17.77	
	1-0ct-02	15-Nov-05	4,497	_	_	_	_	4,497	17.77	
	1-0ct-03	30-Sep-05 <sup>(2)</sup>	3,350	_	_	_	_	3,350	20.32	15.17
	1-0ct-03	30-Sep-06	3,350	_	_	_	_	3,350	20.32	13.65
	1-0ct-03	30-Sep-07	3,350	_	_	_	_	3,350	20.32	12.11
	1-0ct-03	30-Sep-07		5,914	_	_	_	5,914	22.01	14.11
	1-0ct-04 1-0ct-04	30-Sep-07	_	5,714	_	_	_	5,714	22.01	
	1-061-04	30-3eh-07	_		_	_	_	,		
	1 Oct 0/	30 San 08		5 01/				5 01/	22 01	
	1-0ct-04 19-Nov-04	30-Sep-08 19-Nov-04 [1]	-	5,914 41	-	- 41	-	5,914 -	22.01 24.25	

1,116

FOR THE YEAR ENDED 30 SEPTEMBER 2005

NOTE 11 REMUNE	RATION OF	SPECIFIED DIRE	CTORS AND	EXECUTIVE	ES						
				MOVEMENT DURING THE YEAR							
SPECIFIED DIRECTOR/EXECUTIVES	GRANT DATE	VESTING DATE	HELD AT 1 OCT 2004	GRANTED	FORFEITED OR EXPIRED	EXERCISED [3]	OTHER CHANGES <sup>(6)</sup>	HELD AT 30 SEP 2005	NON TSR HURDLE	TSR HURDLE	
D Gall	1-Oct-03 1-Oct-03 1-Oct-03 1-Mar-05 1-Mar-05	30-Sep-05 <sup>[2]</sup> 30-Sep-05 <sup>[2]</sup> 30-Sep-06 30-Sep-06 30-Sep-07 30-Sep-08	- - - -	- - 718 718 718	- - - -	- - - -	2,039 2,286 2,286 - -	2,039 2,286 2,286 718 718 718	24.67 24.67 24.67		
			_	2,154	_	_	6,611	8,765			
	Aggregate va	alue \$'000	_	54	_	_	112	166			
J Loebenstein	1-Oct-01 1-Oct-01 1-Oct-02 1-Oct-02 1-Oct-02 1-Oct-03 1-Oct-03 1-Oct-03 1-Oct-04 1-Oct-04 1-Oct-04 19-Nov-04	15-Nov-04 <sup>[1]</sup> 15-Nov-04 <sup>[1]</sup> 15-Nov-05 <sup>[1]</sup> 15-Nov-05 30-Sep-05 <sup>[2]</sup> 30-Sep-06 30-Sep-07 30-Sep-07 30-Sep-07 30-Sep-08 19-Nov-04 <sup>[1]</sup>	7,703 7,703 2,827 2,827 2,827 3,204 3,204 3,204 		- - - - - - - - - -	7,703 7,703 2,827 - - - - - - - - 41	-	2,827 2,827 3,204 3,204 3,204 3,226 3,226 3,226 3,226 - 24,944	17.77 17.77 20.32 20.32 20.32 22.01 22.01 22.01 24.25	15.17 13.65 12.11	
S McKarihan	Aggregate va	15-Nov-04 <sup>[1]</sup>	548	214	_	285	_	477			
S McKerihan	1-Oct-01 1-Oct-01 1-Oct-02 1-Oct-02 1-Oct-03 1-Oct-03 1-Oct-03 1-Oct-04 1-Oct-04 1-Oct-04 1-Oct-04	15-Nov-04 (1) 15-Nov-04 (1) 15-Nov-05 15-Nov-05 30-Sep-05 (2) 30-Sep-06 30-Sep-07 30-Sep-06 30-Sep-07 30-Sep-08 19-Nov-04 (1)	11,924 11,924 4,819 4,819 4,862 4,862 4,862	- - - - - 5,108 5,108 5,108	- - - - - - - - - -	11,924 11,924 4,819 - - - - - - - - 41	-	4,819 4,819 4,862 4,862 4,862 5,108 5,108 5,108	17.77 17.77 20.32 20.32 20.32 22.01 22.01 22.01 24.25	15.17 13.65 12.11	
			52,891	15,365	_	28,708	_	39,548			

Aggregate value \$'000

869

338

451

756

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 11 REMUNERATION OF SPECIFIED DIRECTORS AND EXECUTIVES

					MOVEM	ENT DURING TH	E YEAR			FAIR VALUE PER AWARD <sup>[5]</sup> (\$)	
SPECIFIED DIRECTOR/EXECUTIVES	GRANT DATE	VESTING DATE	HELD AT 1 OCT 2004	GRANTED	FORFEITED OR EXPIRED	EXERCISED [3]	OTHER CHANGES <sup>[6]</sup>	HELD AT 30 SEP 2005	NON TSR HURDLE	TSR HURDLE	
B Wright	1-0ct-01	15-Nov-04 [1]	8,188	_	_	8,188	_	_			
3	1-0ct-01	15-Nov-04 [1]	8,188	_	_	8,188	_	_			
	1-0ct-02	15-Nov-04 [1]	1,102	_	_	1,102	_	_			
	1-0ct-02	15-Nov-05	1,102	_	_	_	_	1,102	17.77		
	1-0ct-02	15-Nov-05	1,102	_	_	-	_	1,102	17.77		
	1-0ct-03	30-Sep-05 [2]	1,104	_	_	_	_	1,104	20.32	15.17	
	1-0ct-03	30-Sep-06	1,104	_	_	-	_	1,104	20.32	13.65	
	1-0ct-03	30-Sep-07	1,104	_	-	_	_	1,104	20.32	12.11	
	1-0ct-04	30-Sep-06	_	1,152	_	-	_	1,152	22.01		
	1-0ct-04	30-Sep-07	_	1,152	_	-	_	1,152	22.01		
	1-0ct-04	30-Sep-08	_	1,152	_	-	_	1,152	22.01		
	19-Nov-04	19-Nov-04 [1]	_	41	_	41	_	_	24.25		
			22,994	3,497	_	17,519	_	8,972			
	Aggregate va	alue \$'000	364	78	-	271	-	171			
Specified Executive	– Former										
A Thorburn	4-Apr-02	15-Nov-04 [1]	1,488	_	_	1,488	_	_			
	4-Apr-02	15-Nov-04 [1]	1,488	_	_	1.488	_	_			
	4-Apr-02	24-Jun-04 [4],[7]	3,676	_	_	3,676	_	_			
	1-0ct-02	15-Nov-04 [1]	1,652	_	_	1.652	_	_			
	1-0ct-02	15-Nov-05	1,652	_	1,652	_	_	_			
	1-0ct-02	15-Nov-05	1,652	_	1.652	_	_	_			
	1-0ct-03	30-Sep-05	1,716	_	1,716	_	_	_			
	1-0ct-03	30-Sep-06	1,716	_	1,716	_	_	_			
	1-0ct-03	30-Sep-07	1,716	_	1,716	_	_	_			
	19-Nov-04	19-Nov-04 <sup>[1]</sup>	_	41	· –	41	_	_			
			16,756	41	8,452	8,345	_	_			
	Aggregate va	alue \$'000	297	1	145	153	_	_			

<sup>(1)</sup> Vested during the year.

No rights held by Specified Directors or Specified Executives are vested but not exercisable. An overview of performance conditions for the above awards are contained in the section following this table titled "Performance Conditions for Options and Awards".

<sup>(2)</sup> Vested but not exercised.

<sup>(3)</sup> There are no amounts unpaid on the shares issued as a result of the exercise of the rights.

<sup>(4)</sup> No performance conditions relate to these awards as they represent compensation for incentives foregone by the Specified Director or Specified Executives on leaving their former employer.

<sup>[5]</sup> For the 1 October 2003 grant of awards, 50% of the awards in each tranche have a TSR hurdle and 50% have an EPS hurdle.

<sup>(6)</sup> Relates to awards held by Mr D Gall prior to his appointment to the role of Specified Executive.

<sup>(7)</sup> With the exception of these awards, all other awards affect the remuneration of the Specified Director or Specified Executives for the 30 September 2005 year.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### **NOTE 11 REMUNERATION OF SPECIFIED DIRECTORS AND EXECUTIVES**

#### Performance Conditions for Options and Awards

1. Managing Director - Options granted on 12 December 2001 1,000,000 options were granted to the Managing Director on 12 December 2001, which vest in three tranches, comprising two tranches of 250,000 options and one tranche of 500,000 options. The performance condition for each tranche was achievement of annual growth in EPS (before goodwill and significant items) of equal to or greater than 10% for each of the years ending 30 September 2003, 30 September 2004 and 30 September 2005. The Managing Director has satisfied the EPS performance conditions for tranche 1, tranche 2 and tranche 3 of the options. The first tranche was exercisable from 12 June 2004, the second from

12 June 2005 and the third will be exercisable from 12 June 2006.

#### 2. Managing Director - Options and Awards granted on 1 October 2004

500,000 options were granted to the Managing Director on 1 October 2004, which vest in three tranches, comprising two tranches of 125,000 options and one tranche of 250,000 options. 57.600 awards were granted to the Managing Director on 1 October 2004, which vest in two tranches of 14,400 awards and one tranche of 28,800 awards.

Each tranche will fully vest if:

- St.George achieves greater than or equal to 10% compound growth in EPS over the financial years from the grant date until the first prescribed exercise date or, if not achieved at that date, inclusive of each subsequent financial year until the final prescribed exercise date of the relevant tranche; or
- TSR for St.George meets or exceeds the 75th percentile of the S&P ASX50 Accumulation Index over the period from the grant date until the first prescribed exercise date or, if not achieved at that date, on the last trading day of any subsequent month until the final prescribed exercise date of the relevant tranche.

If neither of the above outcomes are achieved and;

- TSR for St.George meets or exceeds the S&P ASX50 Accumulation Index either at the first prescribed exercise date or on the last trading day of any subsequent month until the final prescribed exercise date of the relevant tranche, then half of that tranche will vest: or
- 10% growth in EPS is achieved in the financial year prior to the prescribed exercise date then that tranche will fully vest.
- 3. Specified Executives Awards granted on 1 October 2001 Subject to tenure, the awards vest in the following manner if the associated conditions are satisfied:

Tranche 1- As at 30 September 2002:

60% vest where EPS is equal to 113.8 cents but is less than 116.7 cents

80% vest where EPS is equal to 116.7 cents but is less than 118.1 cents

100% vest where EPS equals or exceeds 118.1 cents

Any tranche 1 component that has not vested is carried forward and retested with the corresponding EPS component in tranche 2.

Tranche 2 – As at 30 September 2003:

60% vest where EPS is equal to 122.9 cents but is less than 129.8 cents

80% vest where EPS is equal to 129.8 cents but is less than 131.3 cents

100% vest where EPS equals or exceeds 131.3 cents

Any tranche 1 and tranche 2 components that have not vested are carried forward and retested with the corresponding EPS component in tranche 3.

Tranche 3 - As at 30 September 2004:

60% vest where EPS is equal to 132.7 cents but is less than 143.8 cents

80% vest where EPS is equal to 143.8 cents but is less than 145.4 cents

100% vest where EPS equals or exceeds 145.4 cents

The EPS performance conditions for tranche 1, tranche 2 and tranche 3 of the awards have been satisfied. The first tranche was exercisable from 15 November 2003, the second from 15 November 2004 and the third from 15 November 2004.

4. Specified Executives - Options and Awards granted on 1 October 2002 and during the 30 September 2002 year (excluding awards granted as compensation for leaving former employers) Subject to tenure, the options and awards vest in the following manner if the associated conditions are satisfied:

#### Tranche 1

EPS for the year ended 30 September 2003 must exceed 137.17 cents.

If tranche 1 does not vest it is carried forward and retested against tranche 2.

#### Tranche 2

EPS for the year ended 30 September 2004 must exceed:

- (a) the EPS for the year ended 30 September 2003 by more than 10 percent; or
- (b) that figure which EPS would have reached had the EPS for the year ended 30 September 2002 grown at an annual rate of 10 percent compounded annually.

If tranche 1 and tranche 2 do not vest they are carried forward and retested with tranche 3.

#### Tranche 3

EPS for the year ended 30 September 2005 must exceed:

- (a) the EPS for the year ended 30 September 2004 by more than 10 percent; or
- (b) that figure which EPS would have reached had the EPS for the year ended 30 September 2002 grown at an annual rate of 10 percent compounded annually.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 11 REMUNERATION OF SPECIFIED **DIRECTORS AND EXECUTIVES**

The EPS performance conditions for tranche 1, tranche 2 and tranche 3 of the awards and options have been satisfied. The first tranche was exercisable from 15 November 2004, the second from 15 November 2005 and the third from 15 November 2005.

### 5. Specified Executives - Options and Awards granted on 1 October 2003

#### **EPS Entitlement**

Subject to tenure, half of the relevant tranche's options and awards will vest if the following EPS conditions are satisfied:

#### Half of Tranche 1

EPS for the year ended 30 September 2005 must exceed:

- (a) the EPS for the year ended 30 September 2004 by more than 10 percent: or
- (b) that figure which EPS would have reached had EPS for the year ended 30 September 2003 grown at an annual rate of 10 percent compounded annually.

If the half of tranche 1 does not vest it is carried forward and retested against tranche 2.

#### Half of Tranche 2

EPS for the year ended 30 September 2006 must exceed:

- (a) the EPS for the year ended 30 September 2005 by more than 10 percent; or
- (b) that figure which EPS would have reached had EPS for the year ended 30 September 2003 grown at an annual rate of 10 percent compounded annually.

If the tranche 1 and tranche 2 halves have not vested they are carried forward and retested with tranche 3.

## Half of Tranche 3

EPS for the year ended 30 September 2007 must exceed:

- (a) the EPS for the year ended 30 September 2006 by more than 10 percent; or
- (b) that figure which EPS would have reached had EPS for the year ended 30 September 2003 grown at an annual rate of 10 percent compounded annually.

If the tranche 1, 2 and 3 halves remain unvested they will vest

EPS for the year ended 30 September 2008 either:

- (a) exceeds EPS for the year ended 30 September 2007 by more than 10 percent; or
- (b) at least equals the EPS for the year ended 30 September 2003 grown at an annual rate of 10 percent compounded annually.

#### TSR Entitlement

Subject to tenure, the other halves of the Tranche 1, 2 and 3 options and awards will vest if St.George's TSR is equal to or exceeds the S&P ASX50 Accumulation Index in the period from the grant date to the either the prescribed exercise date or 30 September 2008, as measured on that date.

# 6. Specified Directors and Specified Executives - Shares granted under the Employee Reward Share Plan on 19 November 2004

The performance hurdles for the 2004 year were:

- (1) EPS (before goodwill and significant items) equals or exceeds the EPS of the previous year by 10% or more, then 50% of the shares will vest: and
- [2] Customer Service
  - a. Obtaining an overall Group Customer Satisfaction rating of at least 75%, then 25% of the shares will vest; and
  - b. Maintaining a Customer Satisfaction differential of equal to or greater than 10%, then the remaining 25% of the shares

## 7. Specified Executives - Overview of Options and Awards granted to Specified Executives on 1 October 2004

Subject to tenure, each tranche of options and awards will vest if the following conditions are met:

- St.George achieves greater than or equal to 10% compound growth in EPS over the financial years from the grant date until the first prescribed exercise date or, if not achieved at that date, inclusive of each subsequent financial year until the final prescribed exercise date of the relevant tranche; or
- TSR for St.George meets or exceeds the 75th percentile of the S&P ASX50 Accumulation Index over the period from the grant date until the first prescribed exercise date or, if not achieved at that date, on the last trading day of any subsequent month until the final prescribed exercise date of the relevant tranche.

If neither of the above outcomes are achieved and:

- TSR for St.George meets or exceeds the S&P ASX50 Accumulation Index either at the first prescribed exercise date or on the last trading day of any subsequent month until the final prescribed exercise date of the relevant tranche, then half of that tranche will vest; or
- 10% growth in EPS is achieved in the financial year prior to the prescribed exercise date then that tranche will fully vest.

	CONCOLIDATED		BANK		
	CONSOLIDATED <b>2005</b> 2004		2005	2004	
	\$M	\$M	\$M	\$M	
NOTE 12 CASH AND LIQUID ASSETS					
Notes, coins and cash at bankers	237	241	229	233	
Money at call	26	25	26	25	
Bills receivable and remittances in transit	18	18	18	17	
Clearing house balance	21	27	21	27	
Securities purchased under agreements to resell	882	869	881	869	
	1,184	1,180	1,175	1,171	
NOTE 13 DUE FROM OTHER FINANCIAL INSTITUTIONS					
Maturity analysis based on remaining term to maturity at 30 September					
At call	194	371			
Less than 3 months	45	_			
Between 3 months and 12 months	25	_			
Between 1 year and 5 years	265	=			
	529	371			
NOTE 14 TRADING SECURITIES					
Government and semi-government securities	1.280	1.104	1.280	1.104	
Bills of exchange – bank accepted/endorsed	1,553	1,424	1,498	1,188	
Negotiable certificates of deposit	1,734	1.710	1,734	1,710	
Other marketable securities	1,728	962	1,381	766	
	6,295	5,200	5,893	4,768	
NOTE 15 INVESTMENT SECURITIES					
Investments at cost	4.4	10			
Government and semi-government securities	14	12 18	-	-	
Deposits – banks Mortgage backed securities	4	319	_	319	
Other marketable securities	-	66	_	66	
Other marketable securities	18	415		385	
	10	410		300	
Market value					
Government and semi-government securities	14	12	-	-	
Deposits – banks	4	18	-	_	
Mortgage backed securities	-	319	-	319	
Other marketable securities	-	66		66	
	18	415	-	385	
Maturity analysis based on remaining term to maturity at 30 September					
Less than 3 months	18	29			
Between 1 year and 5 years	-	386			
Total carrying value	18	415			

	CONSOLIDATED		Е	BANK	
	2005	<b>2005</b> 2004 <b>2005</b>		2004	
	\$M	\$M	\$M	\$M	
NOTE 16 LOANS AND OTHER RECEIVABLES					
Housing loans <sup>(1)</sup>	43,073	39,279	42,670	39,237	
Commercial loans	9,603	9,283	8,938	8,719	
Personal loans	3,649	3,092	2,855	2,510	
_ease and commercial hire purchase	2,368	2,210	508	995	
Structured investments	159	173	159	173	
Credit card receivables	1,093	999	1,093	999	
Other	30	28	30	28	
Gross loans and other receivables	59,975	55,064	56,253	52,661	
_ess: provisions for impairment (refer Note 17)					
- specific provision for doubtful debts	69	73	61	67	
- general provision for doubtful debts	219	209	203	206	
Net loans and other receivables	59,687	54,782	55,989	52,388	
Maturity analysis based on remaining term to maturity at 30 September					
Less than 3 months	25,591	21,128			
Between 3 months and 12 months	2,807	3,140			
Between 1 year and 5 years	7,322	9,336			
After 5 years	24,186	21,387			
Loans and other receivables net of specific provisions for doubtful debts					
and income yet to mature	59,906	54,991			
[1] Excludes \$13,225 million of securitised housing loans [30 September 2004: \$10,549 million]					
(1) Excludes \$13,225 million of securitised housing loans (30 September 2004: \$10,549 million)  NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions	219	209 73	203	206 67	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision	219 69	73	61	67	
NOTE 17 PROVISIONS FOR IMPAIRMENT	219			206 67 273	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision	219 69 288	73 282	61 264	67 273	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance	219 69 288	73 282 176	61 264 206	67 273 173	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance Charge to Statements of Financial Performance	219 69 288 209 10	73 282 176 33	206 (3)	67 273 173 33	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance Charge to Statements of Financial Performance Closing balance	219 69 288	73 282 176	61 264 206	67 273 173 33	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance Charge to Statements of Financial Performance Closing balance  Specific provisions	219 69 288 209 10 219	73 282 176 33 209	206 (3) 203	173 33 206	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance Charge to Statements of Financial Performance Closing balance  Specific provisions Opening balance	219 69 288 209 10 219	73 282 176 33 209	206 (3) 203	67 273 173 33 206	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance Charge to Statements of Financial Performance Closing balance  Specific provisions Opening balance Charge to Statements of Financial Performance	219 69 288 209 10 219	73 282 176 33 209	206 (3) 203 67 111	67 273 173 33 206 61 73	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance Charge to Statements of Financial Performance Closing balance  Specific provisions  Opening balance  Charge to Statements of Financial Performance Recoveries	219 69 288 209 10 219 73 100 14	73 282 176 33 209 65 79 16	206 (3) 203 67 111 13	67 273 173 33 206 61 73 16	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance Charge to Statements of Financial Performance Closing balance  Specific provisions  Opening balance  Charge to Statements of Financial Performance Recoveries Bad debt write-offs	219 69 288 209 10 219 73 100 14 (118)	73 282 176 33 209 65 79 16 (87)	206 (3) 203 67 111 13 (130)	67 273 173 33 206 61 73 16 (83	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance Charge to Statements of Financial Performance Closing balance  Specific provisions Opening balance Charge to Statements of Financial Performance Recoveries	219 69 288 209 10 219 73 100 14	73 282 176 33 209 65 79 16	206 (3) 203 67 111 13	67 273 173 33 206 61 73 16 (83)	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance  Charge to Statements of Financial Performance  Closing balance  Specific provisions  Opening balance  Charge to Statements of Financial Performance  Recoveries  Bad debt write-offs  Closing balance  Total provisions	219 69 288 209 10 219 73 100 14 (118)	73 282 176 33 209 65 79 16 (87) 73	206 (3) 203 67 111 13 (130)	67 273 173 33 206 61 73 16 (83 67	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance  Charge to Statements of Financial Performance  Closing balance  Specific provisions  Opening balance  Charge to Statements of Financial Performance  Recoveries  Bad debt write-offs  Closing balance  Total provisions  Opening balance	219 69 288 209 10 219 73 100 14 (118) 69	73 282 176 33 209 65 79 16 [87] 73	61 264 206 (3) 203 67 111 13 (130) 61	67 273 173 33 206 61 73 16 (83) 67	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance  Charge to Statements of Financial Performance  Closing balance  Specific provisions  Opening balance  Charge to Statements of Financial Performance  Recoveries  Bad debt write-offs  Closing balance  Total provisions  Opening balance  Charge to Statements of Financial Performance  Recoveries  Bad debt write-offs  Closing balance  Total provisions  Opening balance  Charge to Statements of Financial Performance	219 69 288 209 10 219 73 100 14 (118) 69	73 282 176 33 209 65 79 16 (87) 73	61 264 206 (3) 203 67 111 13 (130) 61	67 273 173 33 206 61 73 16 (83) 67	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance  Charge to Statements of Financial Performance  Closing balance  Specific provisions  Opening balance  Charge to Statements of Financial Performance  Recoveries  Bad debt write-offs  Closing balance  Total provisions  Opening balance  Charge to Statements of Financial Performance  Recoveries  Bod debt write-offs  Closing balance  Total provisions  Opening balance  Charge to Statements of Financial Performance  Recoveries	219 69 288 209 10 219 73 100 14 (118) 69	73 282 176 33 209 65 79 16 (87) 73	61 264 206 (3) 203 67 111 13 (130) 61 273 108	67 273 173 33 206 61 73 16 (83) 67 234 106 16	
NOTE 17 PROVISIONS FOR IMPAIRMENT  General provision  Specific provisions  Movements:  General provision  Opening balance  Charge to Statements of Financial Performance  Closing balance  Specific provisions  Opening balance  Charge to Statements of Financial Performance  Recoveries  Bad debt write-offs  Closing balance  Total provisions  Opening balance  Charge to Statements of Financial Performance  Recoveries  Bad debt write-offs  Closing balance  Total provisions  Opening balance  Charge to Statements of Financial Performance	219 69 288 209 10 219 73 100 14 (118) 69	73 282 176 33 209 65 79 16 (87) 73	61 264 206 (3) 203 67 111 13 (130) 61	67 273 173 33 206 61 73 16 (83) 67	

FOR THE YEAR ENDED 30 SEPTEMBER 2005

# NOTE 18 ASSET QUALITY

The following dissection provides details of the consolidated entity's impaired assets as at 30 September:

	,			CONSOL	IDATED			
	$\leftarrow$	20	005 ————	NET	$\leftarrow$	20	004 ———	NET
\$M	LOAN BALANCES	SPECIFIC PROVISION	EXPECTED RECOVERY	INCOME RECEIVED	LOAN BALANCES	SPECIFIC PROVISION	EXPECTED RECOVERY	INCOME RECEIVED
a) Non-accrual loans with provisions								
Non-performing loans	60	24	36	_	53	37	16	-
Part/fully performing loans	10	2	8	_	_	_	_	_
Total	70	26	44	-	53	37	16	-
b) Non-accrual loans without provisions								
Non-performing loans	6	_	6	_	5	_	5	1
Part/fully performing loans	1	_	1	_	_	_	_	_
Total	7	-	7	-	5	-	5	1
Total non-accrual loans	77	26	51	-	58	37	21	1
c) Restructured loans								
With provisions	_	_	_	_	_	_	_	_
d) Other real catata assess								
d) Other real estate owned					_		_	
Assets acquired through security enforcement	ent –		-		7		7	-
TOTAL IMPAIRED ASSETS	77	26	51		65	37	28	1

	NO. OF LOANS	2005	NO. OF LOANS	DO4
e) Impaired assets by size of loan				
Less than \$1 million	106	10	67	5
\$1 million to \$5 million	6	14	5	11
\$5 million to \$10 million	2	13	2	12
Greater than \$10 million	1	14	=	=
	115	51	74	28

NOTE 18 ASSET QUALITY		
f) Interest income foregone on impaired assets		
The following table shows the estimated amount of interest that would have been earned on non-accrual		
and restructured loans based upon market interest rates applicable during the year.		LIDATED
	2005 \$M	2004 \$M
Gross interest income receivable on impaired assets		
Non-accrual loans	7	5
Restructured loans Total gross interest income receivable on impaired assets	7	
Interest income received		
Non-accrual loans	-	1
Restructured loans Total interest income received	<u>-</u>	1
Net interest income foregone		
Non-accrual loans	7	4
Restructured loans	-	
Total net interest income foregone	7	4
g) Past Due Items This category primarily includes loans which are in arrears for 90 or more consecutive days, which are		
well secured and are not classified as impaired assets. Interest on these loans continues to be taken to the Statements of Financial Performance.		
Loan balances	174	148
	2025	2027
	2005 %	2004
h) Impaired assets as a percentage of loans and other receivables		
Non-accrual loans – balances  Non performing loans	0.11	0.11
Part/fully performing loans	0.02	-
Non-accrual loans – expected recoveries		
Non performing loans Part/fully performing loans	0.07 0.02	0.04
Total impaired assets	0.02	
Gross	0.13	0.12
Net	0.09	0.05

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 19 CONCENTRATION OF CREDIT RISK

The following tables set out the credit risk concentrations of the consolidated entity:

		F	RISK CONCENTRA	TION AS AT 30 SEP	TEMBER 2005		
	TRADING SECURITIES \$M	INVESTMENT SECURITIES \$M	LOANS AND OTHER RECEIVABLES \$M	BANK ACCEPTANCES OF CUSTOMERS \$M	CONTINGENT EXPOSURES <sup>(A)</sup> \$M	DERIVATIVES <sup>(A)</sup> \$M	TOTAL \$M
Agriculture, forestry and fishing	_	-	748	232	2	1	983
Financial, investment and insurance	4,559	4	184	165	1,177	1,158	7,247
Government and public authorities	1,328	14	6	314	_	20	1,682
Lease finance	-	-	409	-	2	-	411
Personal	_	-	5,594	_	12	1	5,607
Manufacturing	-	-	468	352	_	4	824
Mining	-	-	22	6	_	-	28
Real estate – construction	-	-	1,632	403	99	-	2,134
Real estate – mortgage	-	-	42,809	-	991	-	43,800
Other commercial and industrial	408	_	8,103	5,626	129	13	14,279
Total	6.295	18	59.975	7.098	2,412	1.197	76.995

	concent	

Total gross credit risk

Due from other financial institutions 529 Total gross credit risk 77,524

RISK CONCENTRATION AS AT 30 SEPTEMBER 2004 LOANS AND BANK CONTINGENT EXPOSURES<sup>[A]</sup> DERIVATIVES<sup>[A]</sup> ACCEPTANCES TRADING INVESTMENT OTHER RECEIVABLES OF CUSTOMERS TOTAL \$M \$М \$M \$М \$M 756 191 951 3 Agriculture, forestry and fishing 977 3,484 337 275 192 1,115 6,380 Financial, investment and insurance Government and public authorities 1,400 12 5 11 1,428 Lease finance 400 4 404 5 Personal 5,430 5,441 479 264 743 Manufacturing 5 Mining 28 10 43 1,891 1,524 303 64 Real estate – construction 39,203 761 39,964 Real estate – mortgage 316 4.177 120 Other commercial and industrial 66 6,964 11,643 415 Total 5,200 55,064 5,132 2,071 1,006 68,888 Other risk concentrations Due from other financial institutions 371

69,259

(A) Based on credit equivalent balance, refer Notes 40 and 45.

	CONICOLIDATED		DANIK		
	CONSOLIDATED <b>2005</b> 2004		BANK <b>2005</b> 200		
	2005 \$M	2004 \$M	2005 \$M	2004 \$M	
	ФI4I	اماط	ΨM	ΨIVI	
NOTE 20 OTHER INVESTMENTS					
(i) Property, plant and equipment held for sale					
Land and buildings at directors' valuation – 2003	_	7	-	-	
(ii) Shares and other securities					
Unquoted investments at recoverable value	65	67	24	26	
Other investments	2	2	-	-	
	67	69	24	26	
Total other investments	67	76	24	26	
NOTE 21 PROPERTY, PLANT AND EQUIPMENT					
Land at independent valuation – 2003	_	18	_	18	
Land at independent valuation – 2004	68	79	65	60	
Land at independent valuation – 2005	26	=	8	-	
·	94	97	73	78	
Buildings at independent valuation – 2003	_	54	_	54	
Buildings at independent valuation – 2004	140	167	137	112	
Buildings at independent valuation – 2004  Buildings at independent valuation – 2005	61	-	6	- 112	
Buildings at cost	84	65	38	19	
Duituings at cost	285	286	181	185	
	203	200	101	100	
Less accumulated depreciation	52	46	24	20	
	233	240	157	165	
Plant and equipment at cost	615	584	541	514	
Less accumulated depreciation	486	451	426	399	
	129	133	115	115	
Leasehold improvements at cost	10	9	10	9	
Less accumulated amortisation	7	7	7	7	
	3	2	3	2	
Total property, plant and equipment	459	472	348	360	
rotat property, ptant and equipment	437	412	340	300	

	CONSOLIDATED 2005 2004		BANK <b>2005</b> 200		
	\$M	\$M	\$M	\$M	
NOTE 21 PROPERTY, PLANT AND EQUIPMENT					
Reconciliations Reconciliation of the carrying amounts for each class of property, plant and equipment are set out below:					
Freehold Land Carrying amount at beginning of the financial year	97	111	78	89	
Revaluation during the year Disposal	2 (5)	2 [16]	(5)	2 [13]	
Carrying amount at end of the financial year	94	97	73	78	
Buildings					
Carrying amount at beginning of the financial year	240	254	165	177	
Additions	5	10	4	10	
Revaluation during the year Disposals	2 (6)	(2) (15)	(2) (6)	(4) (13)	
Depreciation	(8)	(13)	(4)	(5)	
Carrying amount at end of the financial year	233	240	157	165	
Plant and Equipment					
Carrying amount at beginning of the financial year	133	139	115	117	
Additions	62	60	59	54	
Disposals	(7)	(5)	(7)	(5)	
Depreciation	(59) 129	(61) 133	(52) 115	(51) 115	
Carrying amount at end of the financial year	127	133	115	110	
Leasehold Improvements	_				
Carrying amount at beginning of the financial year Additions	2	2 1	2 1	2	
Amortisation	1	(1)	<u>'</u>	1 (1)	
Carrying value at end of the financial year	3	2	3	2	
Valuation The independent valuation of selected land and buildings owned by the consolidated entity was carried out at 30 September 2005 by Graham Waters (AAPI, Certified Practising Valuer) of Herron Todd White, Sydney. The valuation was performed on the basis of market value as at balance date.					
NOTE 22 GOODWILL					
Goodwill	1,927	1,933	1,266	1,266	
Less – accumulated amortisation	867	768	566	504	
	1,060	1,165	700	762	
NOTE 23 OTHER ASSETS					
Deferred expenditure	367	362	307	309	
Less – accumulated amortisation	257	259	217	227	
	110	103	90	82	
Sundry debtors and prepayments	692	614	586	451	
Unrealised revaluation gain on derivatives instruments	299	362	299	362	
Future income tax benefit	91	86	91	85	
	1,082	1,062	976	898	
	1,192	1,165	1,066	980	

	CONSOLIDATED		BANK	
	2005 \$M	2004 \$M	2005 \$M	2004 \$M
	φM	ψινι	ΨM	ΨΙΝΙ
NOTE 24 DEPOSITS AND OTHER BORROWINGS				
Funds are raised from well diversified sources and there are no material				
concentrations. Funds comprise the following categories:		04/0		0.4.0
Certificates of deposit	8,285	9,162	8,285	9,162
Term and other deposits	39,498	36,756	39,138	36,449
Secured borrowings Unsecured borrowings	352	151	352	151
Unsecured borrowings	14 48,149	46,083	47,775	45,762
	40,147	40,000	47,773	43,702
Maturity analysis based on remaining term to maturity at 30 September	00 550	0 / 005		
At call	28,750	26,905		
Less than 3 months	10,033	12,438		
Between 3 months and 12 months	6,064	5,196		
Between 1 year and 5 years	3,282	1,530		
After 5 years	20	14		
	48,149	46,083		
NOTE 25 DUE TO OTHER FINANCIAL INSTITUTIONS				
Maturity analysis based on remaining term to maturity at 30 September				
At call	91	716		
Less than 3 months	_	42		
	91	758		
NOTE 26 PROVISION FOR DIVIDENDS				
Depositary capital securities	7	8	_	_
Preferred resetting yield marketable equity securities	2	2	2	2
Subordinated adjustable income non-refundable tier 1 securities	3	2	3	2
	12	12	5	4
Final ordinary dividend proposed and not recognised as a liability	364	319	364	319
NOTE 27 INCOME TAX LIABILITY				
Provision for income tax	157	154	145	147
Provision for deferred income tax	196	211	195	208
Trovision for deterred meditie tax	353	365	340	355
NOTE 28 OTHER PROVISIONS				
		2.2		2 :
Employee entitlements	101	92	93	86
Directors' retirement	2	3	2	3
Restructuring costs	5	9	5	8
Other	1 109	106	100	97
F 1 29 1				
Employee entitlements Add: termination benefits included in restructuring costs	101 5	92 8	93 5	86 8
Total employee entitlements	106	100	98	94
. ,				
Number of employees at 30 September	7,880	7,541	7,086	6,748

	CONSOLIDATED		В	ANK
	2005	2004	2005	2004
	\$M	\$M	\$M	\$M
NOTE 29 BONDS AND NOTES				
Commercial paper by currency of denomination				
AUD euro commercial paper	204	245	204	245
CAD euro commercial paper	11	-	11	-
CHF euro commercial paper	-	221	-	221
EUR euro commercial paper	1,552	513	1,552	513
GBP euro commercial paper	797	97	797	97
HKD euro commercial paper	54	147	54	147
NZD euro commercial paper	12	48	12	48
USD euro commercial paper	835	1,245	835	1,245
USD US commercial paper	1,050	529	1,050	529
	4,515	3,045	4,515	3,045
Medium term debt by currency of denomination				
AUD medium term debt	196	648	196	648
CAD medium term debt	170	-	170	-
EUR medium term debt	5,305	4,076	5,305	4,076
GBP medium term debt	850	677	850	677
HKD medium term debt	499	316	499	316
NZD medium term debt	-	40	-	40
SGD medium term debt	78 4 52 /	82	78	82
USD medium term debt	1,526	885	1,526	885
	8,624 13,139	6,724 9,769	8,624 13,139	6,724 9,769
	13,137	7,707	13,137	7,707
Maturity analysis based on remaining term to maturity at 30 September	0.405	0.507		
Less than 3 months	3,437	2,726		
Between 3 months and 12 months	1,530	625		
Between 1 year and 5 years After 5 years	8,172 -	6,364 54		
Arter o years	13,139	9,769		
NOTE 20 LOAN CADITAL	·			
NOTE 30 LOAN CAPITAL				
USD 200m fixed rate notes due 2005	271	287	271	287
USD 150m fixed rate notes due 2007	201	213	201	213
AUD 140m floating rate notes due 2007	141	141	141	141
AUD 160m fixed rate notes due 2007	161	160	161	160
AUD 100m fixed rate notes due 2008	101	101	101	101
AUD 150m floating rate notes due 2008	151	151	151	151
EUR 250m floating rate notes due 2015	396	-	396	-
USD 400m fixed rate notes due 2015	534	566	534	566
	1,956	1,619	1,956	1,619
Maturity analysis based on remaining term to maturity at 30 September	0.74			
Less than 3 months	271	1.050		
Between 1 year and 5 years	755	1,053		
After 5 years	930	566		
	1,956	1,619		

			CONSC	LIDATED		BANK	
				2004	2005	2004	
		NOTE	\$M	\$M	\$M	\$M	
NOTE 31 BILLS PAYABLE AND OTHER LIABILITIES							
Bills payable			131	161	131	161	
Sundry creditors and accruals			473	447	313	322	
Unrealised revaluation loss on derivative instruments			719	465	719	465	
Unearned income – mortgage insurance premiums			26	14	_	-	
			1,349	1,087	1,163	948	
NOTE 32 SHARE CAPITAL				,	,		
Capital							
Fully paid ordinary shares		(a)	3,454	3,313	3,454	3,313	
3,000,000 fully paid PRYMES (2004: 3,000,000)		(d)	3,454 291	291	291	291	
3,500,000 fully paid SAINTS (2004: 3,500,000)			345	345	345	345	
					345	345 29	
Perpetual notes General reserve			- 15	- 1F	31 15		
General reserve				15		15	
			4,105	3,964	4,136	3,993	
			2005	2004	2005	2004	
			\$M	\$M	NO. 0F	N0. 0F	
					SHARES	SHARES	
Issued and uncalled capital						/ 8//	
Borrowers' shares unpaid				_	4,088	4,766	
Depositors' shares unpaid				_	256,180	274,304	
(a) Movement in ordinary share capital							
Balance at beginning of the financial year			3,313		513,788,050	505,592,816	
Ordinary shares issued		(b)	141	151	6,619,414	8,195,234	
Balance at end of the financial year			3,454	3,313	520,407,464	513,788,050	
		2005			2004 -		
	`		AVERAGE			AVERAGE	
	\$M	NO. OF SHARES	PRICE \$	\$M	NO. OF SHARES	PRICE \$	
(b) Ordinary shares issued	·			·			
Dividend Reinvestment Plan							
- Final dividend 2002/2003	_	_	_	63	3,250,056	19.44	
- Interim dividend 2003/2004	_	_	_	88	3,985,496	22.02	
- Final dividend 2003/2004	70	2,893,267	24.45	-	3,703,470	22.02	
- Interim dividend 2004/2005	65	2,496,221	26.02	_	_	_	
Executive Option Plan (refer Note 37)	6	338,270	17.24	_	30,000	11.39	
Employee Reward Share Plan (refer Note 37)	-	,	17.24	_	,	11.39	
Employee Reward Share Plan (refer Note 37)  Executive Performance Share Plan (refer Note 37)	_	288,763	_	_	312,571	_	
Executive Fer formance Share Plan (refer NOTE 37)		602,893		151	617,111		
	141	6,619,414		101	8,195,234		

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 32 SHARE CAPITAL

#### Terms and Conditions

#### Ordinary Shares

Holders of ordinary shares have the right to receive dividends as declared and in proportion to the paid up capital of the shares held. In a winding up, ordinary shareholders would participate in the proceeds from the sale of any surplus assets in proportion to the number and amount paid up on the shares held. Ordinary shares entitle their holder to one vote (per share held) on a poll, either in person or by proxy, at a meeting of the Bank.

#### Preferred Resetting Yield Marketable Equity Securities (PRYMES)

A holder of PRYMES is entitled to receive a non-cumulative dividend at a fixed rate, which is fixed every five years (the current rate is 6.36% per annum), payable in arrears in half-yearly instalments on 20 February and 20 August until conversion. PRYMES are not redeemable by St. George but may be converted under certain circumstances. Holders of PRYMES have priority over ordinary shares for payment of dividends and for return of capital (not exceeding the issue price) and payment of any dividend declared but unpaid on a winding-up. Holders of PRYMES have no voting rights except in limited circumstances as prescribed by the ASX Listing Rules and their terms of issue.

#### Subordinated Adjustable Income Non-Refundable Tier 1 Securities (SAINTS)

A holder of SAINTS is entitled to receive a non-cumulative floating rate dividend. The floating rate is determined on the first business day of each dividend period by adding 1.35% to the annualised 90 day Bank Bill Swap Rate applicable on the first business day of the dividend period. The interest rate determined is then multiplied by 70% to calculate the floating rate applicable to the securities. Dividends are payable on a guarterly basis in arrears in November, February, May and August of each year.

The Bank has the option on 20 November 2014 or on any subsequent dividend payment date to convert the SAINTS into ordinary shares or redeem, buy or cancel the SAINTS for their face value. Holders of SAINTS have no voting rights except in limited circumstances as prescribed by the ASX listing rules and their terms of issue.

## Capital Management Initiatives

#### Dividend Reinvestment Plan (DRP)

The St.George DRP will operate for the final ordinary dividend with no discount and participation will be from a minimum of 100 ordinary shares without a cap on participation by individual shareholders. For applications under the DRP to be effective, they must be received at the Bank's Share Registry (Computershare Investor Services Ptv Ltd. Level 3, 60 Carrington Street, Sydney) by 5,00pm on 2 December 2005, St. George is having the DRP partially underwritten to a level of 35% participation for the 2005 year final dividend.

Details of the Bank's intended capital initiatives for the 2006 year are contained in Note 49 - Events Occurring After Reporting Date.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

	CONSO	LIDATED	BAI	νK
	2005	2004	2005	2004
	\$M	\$M	\$M	\$M_
NOTE 33 RESERVES				
Composition				
Asset revaluation and realisation reserve	88	83	107	110
Claims equalisation reserve	-	-	-	-
Depositors' and borrowers' redemption reserve	2	2	2	2
Foreign currency translation reserve	4	2	-	_
	94	87	109	112
Movements in reserves				
Asset revaluation and realisation reserve				
Balance at beginning of the financial year	83	83	110	112
Add net increment/(decrement) arising from the revaluation of land and buildings	5	_	(3)	(2)
Balance at end of the financial year	88	83	107	110
Claims equalisation reserve				
Balance at beginning of the financial year	-	19	_	-
Add net transfer to retained profits	-	(19)	-	-
Balance at end of the financial year	_	-	_	_
Depositors' and borrowers' redemption reserve				
Balance at beginning of the financial year	2	2	2	2
Add net transfer from retained profits	-	_	-	-
Balance at end of the financial year	2	2	2	2
Foreign currency translation reserve				
Balance at beginning of the financial year	2	_	-	-
Add currency translation adjustment	2	2	-	_
Balance at end of the financial year	4	2	-	-

### Asset Revaluation and Realisation Reserve

Increments and decrements (where they reverse a previous increment) arising upon the revaluation of land, buildings and other investments are recognised in the Asset Revaluation and Realisation Reserve.

# Claims Equalisation Reserve

The purpose of this reserve is to provide a prudential buffer against fluctuations in mortgage insurance claims. In the event that there was an abnormal claims experience, a portion of this reserve could be transferred back to retained profits. As a result of changes to the insurance legislation effective 1 July 2002, the CER is no longer required and was transferred to retained profits during the year.

# Reserve for Redemption of Borrowers' and Depositors' Shares

The purpose of this reserve is to recognise the redemption of all Borrowers' and Depositors' shares.

## Foreign Currency Translation Reserve

The purpose of this reserve is to recognise exchange differences arising on translation of self-sustaining foreign controlled entities.

	CONSO	LIDATED	BA	ANK
	2005	2004	2005	2004
	\$M	\$M	\$M	\$M
NOTE 2/ DETAINED PROFITS				
NOTE 34 RETAINED PROFITS				
Retained profits at the beginning of the financial year	619	442	619	467
Net profit after income tax attributable to members of the Bank	891	767	884	732
Total available for appropriation	1,510	1,209	1,503	1,199
Dividends recognised during the year	(729)	(609)	(702)	(580)
Transfer from reserve	-	19	_	-
Retained profits at the end of the financial year	781	619	801	619
NOTE 35 OUTSIDE EQUITY INTERESTS IN CONTROLLED ENTITIES				
Interest in:				
Depositary capital securities	334	334		
Perpetual notes [1]	31	29		
Share capital	2	2		
Retained profits	(14)	(6)		
·	353	359		

<sup>(1)</sup> Holders of perpetual notes have no voting rights or entitlement to dividends or other payment. In a winding up, the perpetual notes convert into ordinary shares and would participate with ordinary shareholders in the proceeds from the sale of any surplus assets in proportion to the number and amount paid up on the shares held.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 36 AVERAGE BALANCES AND RELATED INTEREST

The following table shows the major categories of interest earning assets and interest bearing liabilities and the respective interest rates earned or paid by the consolidated entity for the years indicated. Averages are month-end averages, which are not materially different from daily averages. Non-accrual loans are included in Interest Earning Assets under Loans and Other Receivables.

	$\leftarrow$	— 2005 ——	$\longrightarrow$	$\leftarrow$	2004	$\longrightarrow$
	AVERAGE BALANCE	INTEREST	AVERAGE RATE	AVERAGE BALANCE	INTEREST	AVERAGE RATE
	\$M	\$M	%	\$M	\$M	%
Interest earning assets						
Cash and liquid assets	879	37	4.21	741	33	4.45
Due from other financial institutions	426	18	4.23	300	12	4.00
Investment/trading securities	6,813	369	5.42	6,077	319	5.25
Loans and other receivables	57,833	4,262	7.37	52,483	3,752	7.15
Total Interest Earning Assets	65,951	4,686	7.11	59,601	4,116	6.91
Non interest earning assets						
Bills receivable	11			26		
Property, plant and equipment	459			479		
Other assets	9,215			7,279		
Provision for doubtful debts	(296)			[262]		
Total Non Interest Earning Assets	9,389			7,522		
Total Assets	75,340		_	67,123		
Interest bearing liabilities						
Retail deposits	36,354	1,513	4.16	34,438	1.291	3.75
Other deposits	9,109	544	5.97	9,616	551	5.73
Due to other financial institutions	741	31	4.18	625	23	3.68
Domestic borrowings	2,933	186	6.34	2,775	168	6.05
Offshore borrowings [1]	13,177	705	5.35	9,198	471	5.12
Total Interest Bearing Liabilities	62,314	2,979	4.78	56,652	2,504	4.42
Non interest bearing liabilities						
Bills payable	172			178		
Other liabilities	7,738			5,767		
Total Non Interest Bearing Liabilities	7,910			5,945		
Total Liabilities	70,224			62,597		
Shareholders' equity	5,116			4,526		
Total Liabilities and Shareholders' Equity	75,340	_	_	67,123		
Interest Spread (2),(4)			2.33			2.49
Interest Margin (3),(4)			2.59			2.70

<sup>(1)</sup> Includes foreign exchange swap costs.

<sup>(2)</sup> Interest spread represents the difference between the average interest rate earned on assets and the average interest rate paid on funds.

<sup>(3)</sup> Interest margin represents net interest income as a percentage of average interest earning assets.

<sup>[4]</sup> Comparatives have been restated for the impact of home loan mortgage offset balances and related deposit balances, which have been transferred to non-interest earning assets and non-interest bearing liabilities respectively.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 36 AVERAGE BALANCES AND RELATED INTEREST

## Volume and Rate Analysis

The table below allocates changes in interest income and interest expense between changes in volume and changes in rate for the years ended 30 September 2005 and 30 September 2004. Volume and rate variances have been calculated on the movement in average balances and the change in the interest rates on average interest earning assets and average interest bearing liabilities.

	← 2005 OVER 2004 →			<del></del>	— 2004 OVER 2003 —	$\longrightarrow$
CHANGE DUE TO	VOLUME \$M	RATE \$M	TOTAL \$M	VOLUME \$M	RATE \$M	TOTAL \$M
	*	¥	<del></del>	Ψ11	Ψ	Ψ
Interest earning assets		(-)		10		4.0
Cash and liquid assets	6	(2)	4	12	-	12
Due from other financial institutions	5	1	6	6	1	7
Investment/trading securities	40	10	50	24	26	50
Loans and other receivables	394	116	510	468	145	613
Change in Interest Income	445	125	570	510	172	682
Interest bearing liabilities						
Retail deposits	80	142	222	109	137	246
Other deposits	(30)	23	(7)	63	45	108
Due to other financial institutions	5	3	8	7	2	9
Domestic borrowings	10	8	18	16	11	27
Offshore borrowings	212	22	234	126	5	131
Change in Interest Expense	277	198	475	321	200	521
Change in Net Interest Income	168	(73)	95	189	(28)	161

#### NOTE 37 SHARE AND OPTION PLANS

At the Annual General Meeting on 3 February 1998, shareholders approved three employee share plans and one executive option plan. At the Bank's Annual General Meeting held on 17 December 1999, shareholders approved a Non-Executive Directors' Share Purchase Plan.

Details of these plans are as follows:

#### (a) Employee Reward Share Plan (Reward Plan)

On 19 November 2004, 288,763 ordinary shares were allotted as bonus shares to 7.043 eligible employees for \$nil consideration under the Reward Plan. The bonus shares had a market value of \$24.25 per share at the date of allotment.

The Reward Plan provides eligible employees with up to \$1,000 of ordinary shares per annum at no cost. Allocations under the plan are subject to the achievement of predetermined performance targets as set by the Board and communicated to staff. The performance target for the shares issued during the year related to performance in the 30 September 2004 year.

Subject to Board discretion, the three hurdles for that year were:

- [1] should EPS (before goodwill and significant items) equal or exceed the EPS of the previous year by 10% or more, then 50% of the awards will vest;
- (2) should the Bank's independently measured customer satisfaction rating be equal to or exceed 75%, then 25% of the awards will vest; and
- [3] should the customer satisfaction differential to the major banks be equal to or exceed 10%, then the remaining 25% of the awards will vest.

Shares issued under the Reward Plan are not recognised as an expense by the consolidated entity. The estimated impact of the Reward Plan shares issued during the year on the consolidated entity's and Bank's Statements of Financial Performance for the year ended 30 September 2005 would be \$7 million (\$5 million after tax).

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 37 SHARE AND OPTION PLANS

#### (b) Employee Share Purchase Plan (Purchase Plan)

All permanent employees with continuous service of at least one year as at any relevant share acquisition date, are eligible to participate in the Purchase Plan. Allocations of ordinary shares can occur by allotment or by purchase on market. In consideration for the shares allocated, employees forego remuneration equivalent to the market value of the shares on the date of issue and at a discount equivalent to that available under the Bank's Dividend Reinvestment Plan, when operational. Brokerage is payable by the Bank.

Details of ordinary shares allocated under this Plan are as follows:

DATE OF ALLOCATION	NUMBER OF ORDINARY SHARES ALLOCATED	AVERAGE PURCHASE PRICE OF SHARES ACQUIRED (\$)	NUMBER OF EMPLOYEES PARTICIPATING
26 Nov 2004	47,986	\$24.35	95
17 Dec 2004	101,487	\$24.42	128
7 Jan 2005	132	\$24.42	1
7 Jun 2005	20,761	\$25.92	82

### (c) Executive Performance Share Plan (Performance Plan)

In accordance with the Rules of the Performance Plan and as approved by shareholders, share allocations can occur by allotment or by purchase on market. The Board will assess the most appropriate basis of allocation at the time each award is exercised. All allocations under the Performance Plan have been by allotment. Shares issued under this Plan are not recorded as an expense.

The fair value of awards granted during the year has been determined based on the share price of the Bank's ordinary shares on the grant date. The fair value has not been discounted for the probability of not meeting performance hurdles (where applicable). The 351,239 performance awards granted during the year have a fair value of \$7 million. If these awards were expensed at this value, there would have been a \$7 million reduction in the consolidated entity's and Bank's current year after tax profit.

The market price of the Bank's shares at 30 September 2005 was \$27.89 (30 September 2004: \$21.85).

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 37 SHARE AND OPTION PLANS

Details of awards, comprising rights over unissued ordinary shares, granted under the Performance Plan are as follows:

Detaits of awa	l us, comprisii		MOV	VEMENTS DURING TH			Juliows.	
		-						FAIR VALUE PER
DATE	VECTING	AWARDS	NUMBER OF	NUMBER OF	NUMBER OF	AWARDS	SENIOR	AWARD GRANTED
AWARDS GRANTED	VESTING DATE	OUTSTANDING 1 OCT 2004	AWARDS GRANTED	AWARDS FORFEITED	SHARES ALLOTTED	OUTSTANDING 30 SEP 2005	EXECUTIVES IN PLAN	DURING THE YEAR \$
				,				
1 Oct 01	15 Nov 04	175,201			175,201	_		
1 Oct 01	15 Nov 04	176,276			176,276	_		
12 Dec 01	12 Dec 04	25,000			25,000	_		
2 Jan 02	15 Nov 04	2,278			2,278	_		
2 Jan 02	15 Nov 04	2,278			2,278	_		
1 Feb 02	15 Nov 04	911			911	_		
1 Feb 02	15 Nov 04	911			911	_		
25 Feb 02	25 Feb 05	2,797			2,797	_		
25 Feb 02	15 Nov 04	3,729			3,729	_		
25 Feb 02	15 Nov 04	3,729			3,729	_		
3 Apr 02	15 Nov 04	911			911	_		
3 Apr 02	15 Nov 04	911			911	_		
4 Apr 02	24 Jun 04	3,676			3,676	_		
4 Apr 02	15 Nov 04	1,488			1,488	_		
4 Apr 02	15 Nov 04	1,488			1,488	_		
8 Apr 02	15 Nov 04	1,298			1,298	_		
8 Apr 02	15 Nov 04	1,298			1,298	_		
16 May 02	15 Nov 04	1,162			1,162	_		
16 May 02	15 Nov 04	1,162			1,162	_		
2 Jun 02	22 Jul 04	20,000			20,000	- 20.000	1	
2 Jun 02	22 Jul 05	20,000			1 1	20,000	1	
2 Jun 02	15 Nov 04	1,155			1,155	_		
2 Jun 02	15 Nov 04	1,155			1,155	_		
27 Jun 02	15 Nov 04	454			454	_		
27 Jun 02	15 Nov 04	454			454	_		
1 Jul 02	1 Jul 04	2,571			2,571	_		
1 Jul 02	15 Nov 04	864			864	_		
1 Jul 02	15 Nov 04	864			864	_		
1 Oct 02	15 Nov 04	21,433		1 / 50	21,433	10.701	1	
1 Oct 02	15 Nov 05	21,433		1,652		19,781	}	
1 Oct 02	15 Nov 05	21,433		1,652	F 00/	19,781	7	
5 May 03	5 May 05	5,026		4 84 /	5,026	45.007		
1 Oct 03	30 Sep 05	18,750		1,716		17,034		
1 Oct 03	30 Sep 06	18,750		1,716		17,034	7	
1 Oct 03	30 Sep 07	18,750		1,716	10/0/0	17,034	1	
1 Oct 03	30 Sep 04	107,279		1/ 00/	106,242	1,037	1	
1 Oct 03	30 Sep 05	107,279		14,084	8,571	84,624	61	
23 Dec 03	31 Dec 04	27,600			27,600	10.000	1	
23 Dec 03	31 Dec 05	10,000	110.05 / [2]	10 /00		10,000	1	
1 Oct 03	30 Sep 05	_	110,256 <sup>[a]</sup>	10,603		99,653	67	
1 Oct 03	30 Sep 06	_	110,255 <sup>[b]</sup>	11,263		98,992	, 65	00.01
1 Oct 04	30 Sep 06	_	14,400			14,400	1	22.01
1 Oct 04	30 Sep 07	_	14,400			14,400	1	22.01
1 Oct 04	30 Sep 08	_	28,800			28,800	1	22.01
1 Oct 04	30 Sep 06	=	23,658			23,658		22.01
1 Oct 04	30 Sep 07	=	23,658			23,658	7	22.01
1 Oct 04	30 Sep 08		23,658			23,658	1	22.01
1 Mar 05	30 Sep 06	=	718			718		24.67
1 Mar 05	30 Sep 07	=	718			718	1	24.67
1 Mar 05	30 Sep 08	001.75/	718	///00	/00.000	718	J	24.67
TOTAL		831,754	351,239	44,402	602,893	535,698		

<sup>(</sup>a) These awards were granted during the year with a grant date of 1 October 2003. Half of these awards have a fair value of \$20.32 and half have a fair value of \$15.17. (b) These awards were granted during the year with a grant date of 1 October 2003. Half of these awards have a fair value of \$20.32 and half have a fair value of \$13.65.

Performance hurdles in respect of awards granted during the year are subject to tenure and vest for \$nil consideration subject to the satisfaction of conditions contained in Note 11.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 37 SHARE AND OPTION PLANS

### (d) Executive Option Plan (Option Plan)

The Managing Director and executive officers are eligible to participate in the Option Plan. Exercise is conditional upon the Bank achieving a prescribed performance hurdle. The options do not grant rights to the option holders to participate in a share issue of any other body corporate. Non-Executive Directors are not eligible to participate in the plan.

Details of the Executive Option Plan are as follows:

					IENT DURING TH IMBER OF OPTIC				
DATE OPTIONS GRANTED	EXERCISE PERIOD (1)	EXERCISE PRICE (\$)(2)	OPTIONS OUTSTANDING 1 OCT 2004	GRANTED	FORFEITED	EXERCISED	OPTIONS OUTSTANDING 30 SEP 2005	SENIOR EXECUTIVES IN PLAN (3)	FAIR VALUE PER OPTION GRANTED DURING THE YEAR (\$) (4)
12 Dec 01	12 Jun 04 to 12 Dec 06	16.91	250,000	_	_	250,000	_		
12 Dec 01	12 Jun 05 to 12 Dec 06	16.91	250,000	_	_	_	250,000	1	
12 Dec 01	12 Jun 06 to 12 Dec 06	16.91	500,000	_	_	_	500,000	}	
1 Oct 02	15 Nov 04 to 1 Oct 07	18.16	148,429	_	_	88,270	60,159	3	
1 Oct 02	15 Nov 05 to 1 Oct 07	18.16	148,429	_	30,043	_	118,386	7	
1 Oct 02	15 Nov 05 to 1 Oct 07	18.16	148,429	-	30,043	-	118,386	]	
1 Oct 03	30 Sep 05 to 1 Oct 09	20.40	214,839	=	35,977	-	178,862	1	
1 Oct 03	30 Sep 06 to 1 Oct 09	20.40	214,839	-	35,977	-	178,862	} 7	
1 Oct 03	30 Sep 07 to 1 Oct 09	20.40	214,839	_	35,977	-	178,862	J	
1 Oct 04	30 Sep 06 to 1 Oct 10	21.70	-	125,000	_	_	125,000	)	1.92
1 Oct 04	30 Sep 07 to 1 Oct 10	21.70	_	125,000	_	_	125,000	} 1	2.07
1 Oct 04	30 Sep 08 to 1 Oct 10	21.70	_	250,000	_	_	250,000	J	2.21
1 Oct 04	30 Sep 06 to 1 Oct 10	21.70	-	141,336	-	-	141,336	)	1.92
1 Oct 04	30 Sep 07 to 1 Oct 10	21.70	_	141,336	_	-	141,336	} 7	2.07
1 Oct 04	30 Sep 08 to 1 Oct 10	21.70	_	141,336	_	-	141,336	J	2.21
1 Mar 05	30 Sep 06 to 1 Oct 10	24.56	-	15,786	-	-	15,786	1	2.14
1 Mar 05	30 Sep 07 to 1 Oct 10	24.56	-	15,786	-	-	15,786	}	2.44
1 Mar 05	30 Sep 08 to 1 Oct 10	24.56	-	15,786	-	-	15,786	J	2.61
		TOTAL	2,089,804	971,366	168,017	338,270	2,554,883		

<sup>(1)</sup> The options may be exercisable at an earlier date as prescribed by the Option Plan Rules.

<sup>[4]</sup> The fair value of options granted during the year has been determined using the Binomial method. If the options granted during the year were expensed at their fair value, there would have been a \$2 million reduction in the consolidated entity's and Bank's current year after tax profit. The following factors were used in determining the fair value of options on the grant date:

GRANT DATE	DATE FIRST EXERCISABLE	FAIR VALUE PER OPTION \$	EXERCISE PRICE \$	PRICE OF SHARES ON GRANT DATE \$	ESTIMATED VOLATILITY %	RISK FREE INTEREST RATE %	DIVIDEND YIELD %	EXPECTED LIFE (YEARS)
12-Dec-01	12-Jun-04	2.32	16.91	17.50	20.9	4.75	3.71	3
12-Dec-01	12-Jun-05	2.69	16.91	17.50	20.9	5.05	3.71	4
12-Dec-01	12-Jun-06	2.98	16.91	17.50	20.9	5.25	3.71	5
1-0ct-02	15-Nov-04	1.96	18.16	17.77	18.1	4.87	3.71	2.5
1-0ct-02	15-Nov-05	2.32	18.16	17.77	18.1	4.95	3.71	3.5
1-0ct-03	30-Sep-05	2.08	20.40	20.32	17.2	4.83	4.28	2.5
1-0ct-03	30-Sep-06	2.10	20.40	20.32	17.2	4.92	4.28	3.5
1-0ct-03	30-Sep-07	2.12	20.40	20.32	17.2	4.98	4.28	4.5
1-0ct-04	30-Sep-06	1.92	21.70	22.01	15.0	5.25	5.70	2.5
1-0ct-04	30-Sep-07	2.07	21.70	22.01	15.0	5.25	5.70	3.5
1-0ct-04	30-Sep-08	2.21	21.70	22.01	15.0	5.25	5.70	4.5
1-Mar-05	30-Sep-06	2.14	24.56	24.67	15.0	5.50	5.30	2
1-Mar-05	30-Sep-07	2.44	24.56	24.67	15.0	5.50	5.30	3
1-Mar-05	30-Sep-08	2.61	24.56	24.67	15.0	5.50	5.30	4

<sup>(2)</sup> A premium may be added to the exercise price of the options, granted 12 December 2001, which represents the time value of money component of the value of the options (calculated as the difference between the actual dividend and bond yields for the year from the Grant Date of the options to the earliest exercise date). The exercise price represents the market value of the Bank's ordinary shares at the Grant Date of the options. This market value represents the weighted average trading price during the five trading days prior to and including the Grant Date, calculated in accordance with the Option Plan Rules.

<sup>(3)</sup> Participating executives are required to hold a minimum of 5,000 ordinary shares in the Bank in order to participate in the Option Plan.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 37 SHARE AND OPTION PLANS

During the year, Mrs G P Kelly was granted 500,000 options under the Executive Option Plan.

Performance hurdles in respect of options granted to Mrs G P Kelly and Specified Executives during the year are exercisable subject to tenure and the satisfaction of conditions detailed in Note 11.

### (e) Non-Executive Directors' Share Purchase Plan (Directors' Plan)

All Non-Executive Directors are eligible to participate in the Directors' Plan. Ordinary shares are acquired on market. In consideration for the shares acquired on their behalf, Non-Executive Directors forego directors' fees equivalent to the purchase price of the shares. Brokerage is payable by the Bank. Shares purchased under this Plan are expensed in the Statements of Financial Performance.

On 26 November 2004, three Non-Executive Directors were allocated 4,718 ordinary shares acquired on market at an average purchase price of \$24.35. On 7 January 2005, one Non-Executive Director was allocated 4,988 ordinary shares acquired on market at an average price of \$25.29.

	CONS	OLIDATED	В	BANK
	2005	2004	2005	2004
	\$M	\$M	\$M	\$M
NOTE 38 COMMITMENTS				
Capital expenditure commitments as at 30 September				
not provided for in the financial statements amounted to:				
Not longer than 1 year	8	15	8	15
Operating lease commitments contracted for				
as at 30 September:				
Not longer than 1 year	69	60	63	56
Longer than 1 year and not longer than 2 years	56	45	51	39
Longer than 2 years and not longer than 5 years	66	54	61	48
Longer than 5 years	54	40	48	39
	245	199	223	182
NOTE 39 UNCOMMITTED CREDIT FACILITIES				
Offshore and Australian dollar note borrowing facilities				
Uncommitted credit facilities	22,323	15,293	22,323	15,293
Amount utilised	16,671	9,339	16,671	9,339
Unused uncommitted credit facilities	5,652	5,954	5,652	5,954

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 40 CONTINGENT LIABILITIES AND CREDIT COMMITMENTS

Detailed below are the notional amounts of contingent liabilities and credit commitments, together with their credit equivalent amounts. The notional amount represents the maximum credit risk. The credit equivalent amount records the estimated maximum or total potential loss if the counterparty were to default and is determined in accordance with APRA's risk weighted capital adequacy quidelines.

		CONSC	LIDATED			В	ANK	
	NOTION	AL AMOUNT	CREDIT E	QUIVALENT	NOTIONA	AL AMOUNT	CREDIT E	QUIVALENT
	2005	2004	2005	2004	2005	2004	2005	2004
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
(a) Contingent Liabilities								
Bills endorsements	413	461	413	461	413	461	413	461
Guarantees	415	401	415	401	415	436	415	436
Documentary letters of credit	180	158	138	118	195	172	152	132
Performance related items	24	19	12	9	24	19	12	9
Total Contingent Liabilities	1,032	1,039	978	989	1,047	1,088	992	1,038
(b) Credit Related Commitments								
Undrawn facilities	17,111	15,785	1,434	1,082	16,910	15,575	1,434	1,080

In accordance with the rules relating to clearing arrangements contained in the Australian Paper Clearing Stream and the Bulk Electronic Clearing Stream of the Australian Payments Clearing Association Limited, the Bank is subject to a commitment to provide liquidity support to these clearing streams in the event of another member financial institution failing to settle.

#### **Deed of Cross Guarantee**

Pursuant to an Australian Securities and Investments Commission (ASIC) Class Order 98/1418 dated 13 August 1998, relief was granted during the year to the controlled entities listed below from the Corporations Act 2001 requirements for preparation, audit and publication of Financial Reports. It is a condition of the Class Order that the Bank and each of the controlled entities enter into a Deed of Cross Guarantee. The effect of the Deed is that the Bank guarantees to each creditor, payment in full of any debt in the event of winding up of any of the controlled entities subject to the Deed, under certain provisions of the Corporations Act. If a winding up occurs under other provisions of the Act, the Bank will only be liable in the event that after six months, any creditor has not been paid in full. The controlled entities have also given similar guarantees in the event that the Bank is wound up.

The controlled entities that were subject to the Deed as at 30 September 2005 were:

- St.George Financial Services Limited
- Advance Leasing Limited
- Canberra Advance Property Limited

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 40 CONTINGENT LIABILITIES AND CREDIT COMMITMENTS

The consolidated Statement of Financial Performance and Statement of Financial Position of the Bank and the controlled entities that are a party to the Deed (closed group) is as follows:

to the Beed (closed group) is as tottoms.	CLOS	ED GROUP
	2005	2004
	\$M	\$M
Statement of Financial Performance		
Profit from ordinary activities	1,202	1,014
Income tax expense	330	295
Net profit	872	719
Retained profits at the beginning of the financial year	506	367
Total available for appropriation	1,378 702	1,086 580
Dividends  Detailed the Control of t		
Retained profits at the end of the financial year	676	506
Statement of Financial Position		
ASSETS		
Cash and liquid assets	1,175	1,171
Due from other financial institutions	505	253
Trading securities	5,893	4,768
Investment securities	_	385
Loans and other receivables	55,989	52,388
Bank acceptances of customers	7,098 979	5,132 964
Investment in controlled entities  Amounts receivable from controlled entities	979 2,837	
Goodwill	2,83 <i>7</i> 841	2,314 915
Other assets	1,438	1,366
TOTAL ASSETS	76,755	69,656
LIADUITIES.	,	
LIABILITIES  Deposits and other borrowings	47,775	45,762
Due to other financial institutions	47,775 91	758
Bank acceptances	7,098	5,132
Amounts payable to controlled entities	167	601
Income tax liability	340	355
Other provisions	100	97
Bonds and notes	13,139	9,769
Loan capital	1,956	1,619
Bills payable and other liabilities	1,168	952
TOTAL LIABILITIES	71,834	65,045
NET ASSETS	4,921	4,611
SHAREHOLDERS' EQUITY		
Share capital	4,136	3,993
Reserves	109	112
Retained profits	676	506
TOTAL SHAREHOLDERS' EQUITY	4,921	4,611

The measurement basis in respect of the assets and liabilities above is consistent with Note 1 to the financial statements.

### Litigation

Contingent liabilities exist in relation to matters of litigation and/or possible matters of litigation, which at the date of adoption of this Financial Report, have not been resolved.

An assessment of the likely loss to the Bank and its controlled entities has been made in respect of the abovementioned on a claim-by-claim basis and specific provision has been made where appropriate.

### **Service Contracts**

Service contracts have been entered into with the Managing Director and certain Group Executives. The maximum contingent liability for termination benefits in respect of these contracts was \$12 million (2004: \$10 million).

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 41 EMPLOYEE ENTITLEMENTS AND SUPERANNUATION COMMITMENTS

#### **Employee Entitlements**

Aggregate employee entitlements, including on-costs, have been disclosed in Note 28 to the Financial Statements.

### **Superannuation Commitments**

The Bank and its controlled entities have contributed to the following superannuation funds operated within the Group:

	PLUM SUPERANNUATION	ASGARD SUPERANNUATION ACCOUNT
Fund type	Defined contribution/benefit*	Defined contribution
Type of benefits	Lump sum	Lump sum
Date of last actuarial review	1 December 2003	Not required for fund
Name of actuary	David O'Keefe BA, FASFA, FIAA	Not required for fund
· ·	ALEA Actuarial Consulting Pty Ltd	
Basis of contributions	Various percentages of employees'	In accordance with prevailing legislation
	superannuation salaries	

As at the date of the last actuarial review, there are sufficient funds available in these superannuation funds in the event of:

- (i) termination of the funds;
- (ii) voluntary termination of employment of each member; and
- (iii) compulsory termination of employment of each member.
- \*Benefits of members of the Plum Superannuation Fund who joined the St.George Staff Retirement Fund prior to 1 July 1990, or were transferred from the M&F Retirement Fund into the St.George Staff Retirement Fund are provided on a defined benefit basis. Otherwise, benefits are provided on a defined contribution basis.

The fund assets at net market value, accrued benefits and vested benefits of the defined benefit fund is as follows:

	AS	5 AT
DUM CUPEDANIMATON	1 DEC 03	30 JUN 03
PLUM SUPERANNUATION	\$M	\$M
Fund assets at net market value (a)	224	242
Present value of accrued benefits (b)	223	239
Difference between net market value of assets and present value of accrued benefits	1	3
Vested Benefits (c)	219	235

- (a) Fund assets at net market value were provided by Plum Superannuation Fund.
- (b) Accrued benefits are benefits that the fund is presently obliged to pay at some future date as a result of membership of the fund and are based on the most recent assessment by the actuary being 1 December 2003 on accrued benefits at 1 December 2003.
- (c) Vested benefits are benefits that are not conditional upon the continued membership of the fund or any factor, other than resignation from the fund.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

NOTE 42 CONTROL	LED ENTITIES
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The following entities comprise the consolidated entity:

The following entities comprise the consolidated entity:			
		PERCEN SHARES	
	NOTE	2005	2004
St.George Bank Limited	( 1)	400	100
St.George APL Pty Limited	(d)	100	100
St.George Business Finance Pty Limited		100	100
St.George Commercial Credit Corporation Limited		100	100
St.George Crusade Investment Pty Limited		100	100
St.George Custodial Pty Limited		100	100
St.George Dragon Investment Pty Limited		100	100
St.George Equity Finance Limited	(c)	100 -	100 100
St.George Executive Superannuation Fund Pty Limited St.George Finance Holdings Limited	(C)	100	100
St. George Financial Services Limited		100	100
St.George Finance Limited St.George Finance Limited		100	100
St.George Funding Company LLC	(a)	100	100
St. George Group Holdings Pty Limited	(a)	100	100
St. George HCAL Limited		100	100
St.George Home Finance Pty Limited		100	100
St.George Insurance Pte Limited	(a)	100	100
St. George Life Limited	(4)	100	100
St.George Bank New Zealand Limited	(a)	100	100
St. George Management Services Pty Limited		100	100
St.George Motor Finance Limited		75	75
St.George Motor Wholesale Pty Limited		75	75
St.George (Note Issuing Vehicle Only) Pty Limited		100	100
St.George Procurement Management Pty Limited		100	100
St.George Security and Custody Pty Limited		100	100
St.George Staff Retirement Fund Pty Limited		100	100
St.George Superannuation Fund Pty Limited	(c)	-	100
St.George Superannuation Holdings Pty Limited	(c)	-	100
St.George Wealth Management Pty Limited		100	100
St.George Wholesale Finance Pty Limited		100	100
St.George WEL Limited		100	100
Advance Asset Management Limited		100	100
Advance Commercial Finance Limited		100	100
Advance Insurance Agencies Pty Limited	(b)	100	100
Advance Leasing Limited		100	100
Ascalon Capital Managers Limited		100	100
Ascalon Operations and Services Pty Limited		100	100
ASGARD Capital Management Limited		100	100
Assirt Software Pty Limited		100	100
Buchelin Pty Limited		100	100
Canberra Advance Property Limited		100	100 100
Crusade CP Management Pty Limited		100 100	100
Crusade Management Limited Danaby Pty Limited		100	100
Dragon Investment Services Limited		100	100
Dysty Pty Limited		100	100
HITTON Pty Limited		100	100
International Factors Australia Pty Limited	(c)	-	100
International Factors Pty Limited	(c)	_	100
Kerbridge Loyalty Software Pty Limited	(0)	100	100
Lawnbag Pty Limited	(c)	-	100
Nationwide Management Pty Limited	(0)	100	100
NSW Future Plan Pty Limited	(c)	_	100
PACT Accountants Investment Group Pty Limited	\-/	100	100
Scottish Pacific Business Finance Administration Limited	(a)	100	100
Scottish Pacific Business Finance Holdings Pty Limited		100	100

FOR THE YEAR ENDED 30 SEPTEMBER 2005

NOTE 42 CONTROLLED ENTITIES			
		PERCEN	
		SHARES	
	NOTE	2005	2004
Scottish Pacific Business Finance Limited	(a)	100	100
Scottish Pacific Business Finance Pty Limited		100	100
Scottish Pacific Management Services Pty Limited		100	100
SEALCORP Holdings Limited		100	100
SEALCORP Services Pty Limited	(c)	-	100
SECURITOR Financial Group Limited		100	100
Talaad Pty Limited	(c)	-	100
Target Nominees Limited	(c)	-	100
Thomaston Rail Pty Limited	(c)	-	100
Value Nominees Pty Limited		100	100
Votraint No. 1182 Pty Limited		100	100
VS&L Insurance Agency Pty Limited		100	100
VS&L Services Pty Limited		100	100

(a) St. George Funding Company LLC is a Delaware limited liability company and carries on business in the USA. St. George Insurance Pte Ltd is incorporated in and carries on business in Singapore. Scottish Pacific Business Finance Limited, Scottish Pacific Business Finance Administration Limited and St. George Bank New Zealand Limited are incorporated in and carry on business in New Zealand. All other controlled entities are incorporated in Australia.

- (b) This company is in voluntary liquidation.
- (c) These companies were deregistered during the year.
- (d) Formerly Assirt Pty Limited.

### **NOTE 43 SEGMENT RESULTS**

## (a) Business Segments

Business segments are based on St.George's organisational structure. St.George comprises four business segments, namely:

Retail Bank (RB) (formerly Personal Customers) - responsible for residential and consumer lending, provision of personal financial services including transaction services, call and term deposits, small business banking and financial planners. This division also manages retail branches, call centres, agency networks and electronic channels such as EFTPOS terminals, ATMs and Internet banking. The results of St.George Bank New Zealand are included in this segment.

Institutional and Business Banking (IBB) - responsible for liquidity management, securitisation, wholesale funding, capital markets, treasury market activities including foreign exchange, money market and derivatives, corporate and business relationship banking, international and trade finance banking services, leasing, hire purchase, automotive finance, commercial property lending and cash flow financing including factoring and invoice discounting.

BankSA (BSA) - responsible for providing retail banking and business banking services to customers in South Australia and Northern Territory. These services have been extended into country New South Wales and Victoria as part of St. George's initiative to expand rural banking. Customers are serviced through branches, electronic agencies, ATMs, call centres, EFTPOS terminals and Internet banking.

Wealth Management (WM) - responsible for providing wealth management administration, asset management, dealer group services, margin lending, financial advice, private banking services and general and life insurance.

Effective 1 October 2004, responsibility for financial planners was transferred from WM to RB and BSA segments. Comparatives have been amended accordingly.

NOTE 43 SEGMENT RESULTS						
	INSTITUTIONAL & BUSINESS WEALTH					
FOR THE YEAR ENDED 30 SEPTEMBER 2005 (\$M)	RETAIL BANK	BANKING	BANKSA	MANAGEMENT	OTHER CO	DNSOLIDATED
Segment revenue						
Net interest income	970	411	262	64	_	1,707
Other income	445	270	93	260	_	1,068
Individually significant items	-		-	_	16	16
Total segment revenue	1,415	681	355	324	16	2,791
Segment expenses						
Bad and doubtful debts	68	29	9	4	_	110
Operating expenses	00	-7	,	-		110
- Other provisions	24	25	8	13	_	70
- Depreciation	50	7	9	1	_	67
- Deferred expenditure amortisation	30	3	4	1	_	38
- Other expenses	598	200	136	154	_	1,088
Total operating expenses	702	235	157	169	-	1,263
Individually significant items	_	_	_	_	16	16
Goodwill amortisation and write-off	_	_	_	_	105	105
Total segment expenses	770	264	166	173	121	1,494
Share of profit of investment in associates	-	(3)	-	-	-	(3)
Profit/(loss) before income tax expense	645	420	189	151	(105)	1,300
Expense to income ratio (1)	49.6%	34.5%	44.2%	52.2%		
Income tax expense						414
Profit after income tax						886
Outside equity interests (OEI)						(5)
Profit after income tax and OEI						891
AS AT 30 SEPTEMBER 2005 (\$M)						
Segment Assets	36,843	25,044	9,675	3,791	2,236	77,589
Segment Liabilities	25,256	38,619	6,785	1,027	569	72,256
Other Segment Disclosure		,	-,	-,		,- 3 -
- securitised loans	12,419	25	766	15	_	13,225
- managed funds	2,004	_	438	30,200	_	32,642
	,					

<sup>(1)</sup> Excludes bad and doubtful debts expense, significant items and goodwill amortisation and write off.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

NOTE 43 SEGMENT RESULTS	INI	CTITUTIONIAL				
	IN	STITUTIONAL & BUSINESS		WEALTH		
FOR THE YEAR ENDED 30 SEPTEMBER 2004 (\$M)	RETAIL BANK	BANKING	BANKSA	MANAGEMENT	OTHER	CONSOLIDATED
Segment revenue						
Net interest income	931	379	246	56	_	1,612
Other income	417	235	82	224	_	958
Individually significant item	-	_	-	_	17	17
Total segment revenue	1,348	614	328	280	17	2,587
Segment expenses						
Bad and doubtful debts	66	33	11	2	_	112
Operating expenses	00	33	11	2		112
- Other provisions	34	21	7	10		72
- Depreciation	53	6	9	1	_	69
- Deferred expenditure amortisation	49	5	7	1	_	62
- Other expenses	582	168	129	140	_	1,019
Total operating expenses	718	200	152	152		1,222
Individually significant items	710	200	-	-	17	17
Goodwill amortisation	_	_	_	_	103	103
Total segment expenses	784	233	163	154	120	1,454
Share of profit of investments in associates	704	(2)	-	- 154	120	(2)
Profit/(loss) before income tax expense	564	383	165	126	(103)	1,135
Expense to income ratio (1)	53.3%	32.6%	46.3%	54.3%	(100)	1,100
Income tax expense	00.070	02.070	40.070	04.070		372
Profit after income tax						763
Outside equity interests (OEI)						[4]
Profit after income tax and OEI						767
Front arter income tax and oer						
AS AT 30 SEPTEMBER 2004 (\$M)						
Assets						
- investments in associates	_	_	_	_	2	2
- other assets	33,796	22,061	8,644	3,157	2,300	69,958
Segment Assets	33,796	22,061	8,644	3,157	2,302	69,960
Segment Liabilities	24,001	33,433	5,974	797	726	64,931
Other Segment Disclosure	2-7,001	00,400	5,774	,,,	, 20	5-,,01
- securitised loans	10,172	_	377	_	_	10,549
- managed funds	1,761	_	388	22,676	_	24,825
	.,,,			, 0		,

<sup>(1)</sup> Excludes bad and doubtful debts expense, significant items and goodwill amortisation.

# (b) Geographical Segment

The consolidated entity operates predominantly within Australia.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 44 INTEREST RATE RISK

Interest rate risk arises from a variety of sources including mismatches between the repricing periods of assets and liabilities. As a result of these mismatches, movements in interest rates can affect earnings or the value of the consolidated entity.

The objective of the consolidated entity's interest rate risk management policies is to minimise fluctuations in earnings over time from volatility in movements in interest rates

## Interest Rate Risk in Non-Trading Activities

Interest rate risk is monitored by the Bank's Balance Sheet Management unit to ensure that aggregate exposure to interest rate risk is contained within policy guidelines and defined limits set by the Bank's Asset and Liability Committee (ALCO) which reports to the Board. The Balance Sheet Management unit reports to ALCO at least monthly.

The "gap position" between when assets, liabilities and synthetic instruments are contractually due to reprice represents one measure of the consolidated entity's interest rate risk position. The table below details the gap position at 30 September. The Bank does not use this information to manage interest rate risk as the contractual repricing gap position does not reflect the Bank's anticipated repricing gap position.

Gap positions are managed by the Balance Sheet Management unit through the use of derivative products, particularly swaps and options.

Interest rate risk also arises from the impact of interest rate shifts on pricing relationships between asset and liability products of a retail or wholesale nature. The risk is monitored through simulation modelling that estimates the impact on net interest earnings due to changes in interest rates and/or the size and mix of the consolidated entity's balance sheet. Through the use of this simulation model, ALCO oversees interest rate risk management by determining profit risk parameters, product design and pricing policies.

The model's key assumptions are regularly reviewed to take account of both historical relationships and the current competitive and interest rate environment. Risk to earnings is measured by calculating the fluctuation in net interest earnings based on a 1% parallel increase in the bank bill swap curve. This risk is managed to ensure the net interest earnings fluctuation in the next 12 months is limited to a maximum of 10% of operating profit after income tax. This measure captures spread and market risk exposures.

AS AT 30 SEPTEMBER 2005	WITHIN 1 MONTH \$M	1 TO 3 MONTHS \$M	3 TO 12 MONTHS \$M	1 TO 5 YEARS \$M	AFTER 5 YEARS \$M	NON INTEREST BEARING \$M	TOTAL \$M	WEIGHTED AVERAGE %
ASSETS								
Cash and liquid assets	1,184	_	_	_	_	_	1,184	4.27
Due from other financial institutions	194	45	25	_	265	_	529	5.35
Trading securities	2,910	2,598	617	52	-	118	6,295	5.59
Investment securities	18	_	-	-	-	-	18	3.32
Loans and other receivables	44,491	665	2,844	11,790	185	(288)	59,687	7.48
Bank acceptances of customers	-	_	-	-	-	7,098	7,098	-
Other assets	-	_	-	-	-	2,778	2,778	-
TOTAL ASSETS	48,797	3,308	3,486	11,842	450	9,706	77,589	6.31
LIABILITIES								
Deposits and other borrowings	33,856	6,316	6,058	1,900	19	_	48,149	4.56
Due to other financial institutions	91	_	_	_	_	_	91	5.08
Bonds and notes	4,132	7,324	1,210	473	_	_	13,139	4.98
Loan capital	271	688	_	463	534	_	1,956	6.16
Bank acceptances	_	_	_	_	_	7,098	7,098	_
Other liabilities	_	_	_	_	-	1,823	1,823	-
TOTAL LIABILITIES	38,350	14,328	7,268	2,836	553	8,921	72,256	4.12
TOTAL SHAREHOLDERS' EQUITY						5,333	5,333	
Off-balance sheet items affecting						•	•	
interest rate sensitivity	(9,613)	11,274	(595)	(1,581)	515	_	_	
Net mismatch	834	254	(4,377)	7,425	412	(4,548)		
Cumulative mismatch	834	1,088	(3,289)	4,136	4,548	-		

NOTE 44 INTEREST RATE RISK	WITHIN	1 TO 3	3 TO 12	1 TO 5	AFTED & NO	ON INTEREST		WEIGHTED
	1 MONTH	MONTHS	MONTHS	YEARS	YEARS	BEARING	TOTAL	AVERAGE
AS AT 30 SEPTEMBER 2004	\$M	\$M	\$M	\$M	\$M	\$M	\$M	%
ASSETS								
Cash and liquid assets	1,180	_	_	_	_	_	1,180	4.06
Due from other financial institutions	371	_	_	_	_	_	371	4.75
Trading securities	1,914	2,420	709	78	-	79	5,200	5.30
Investment securities	321	94	-	-	_	-	415	5.78
Loans and other receivables	41,086	855	3,253	9,684	186	(282)	54,782	7.30
Bank acceptances of customers	_	-	-	-	_	5,132	5,132	
Other assets	_	-	-	-	_	2,880	2,880	
TOTAL ASSETS	44,872	3,369	3,962	9,762	186	7,809	69,960	6.24
LIABILITIES								
Deposits and other borrowings	32,908	6,300	5,298	1,564	13	_	46,083	4.35
Due to other financial institutions	758	-	-	-	_	_	758	4.32
Bonds and notes	3,582	5,519	569	99	_	_	9,769	4.58
Loan capital	_	292	=	762	565	_	1,619	5.94
Bank acceptances	_	_	_	_	_	5,132	5,132	
Other liabilities	_	_	_	_	_	1,570	1,570	
TOTAL LIABILITIES	37,248	12,111	5,867	2,425	578	6,702	64,931	3.98
TOTAL SHAREHOLDERS' EQUITY						5,029	5,029	
Off-balance sheet items affecting						,	•	
interest rate sensitivity	(16,021)	13,300	1,843	357	521	-	_	
Net mismatch	(8,397)	4,558	(62)	7,694	129	(3,922)		
Cumulative mismatch	(8,397)	(3,839)	(3,901)	3,793	3,922	_		

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 44 INTEREST RATE RISK

#### Market Risk from Trading Activities

Market risk is the potential for losses arising from the adverse movements in the level of market factors such as foreign exchange rates, interest rates or exchange rate volatilities.

Trading activities give rise to market risk. This risk is controlled by an overall risk management framework that incorporates a number of market risk measurements including value at risk (VaR). VaR is a statistical estimate of the potential loss that could be incurred if the Bank's trading positions were maintained for a defined period of time. A confidence level of 99% is used at St.George; this implies that for every 100 days, the loss will not exceed the VaR limit on 99 of those days. VaR is not an estimate of the maximum loss the trading activities could incur from an extreme market event.

VaR measurements are supplemented by a series of stress tests that are used to capture the possibility of extreme events or market shocks. Additionally the market risk framework includes enforcing stoploss limits on all portfolios, basis point sensitivity limits, specific options limits and control of large or unusual trading activity.

St. George uses Monte Carlo simulation to calculate VaR. This model takes into account all relevant market variables. It is approved by APRA for regulatory purposes and is operated within the overall framework outlined in the APRA Prudential Standards.

The following table provides a summary of VaR by total risk taken and by trading unit for the year ended 30 September 2005.

	2005			2004
FOR THE YEAR ENDED 30 SEPTEMBER (\$'000)	HIGH	AVERAGE	HIGH	AVERAGE
Foreign Exchange VaR Domestic VaR	775 1,105	273 385	1,853 1,329	614 483
Total Room Risk	1,088	479	1,525	651

Note: the table above incorporates all options risk. VaR is calculated at a 99% confidence interval for a 1 day holding period.

Actual and hypothetical profit and loss outcomes are monitored against VaR on a daily basis as part of the model validation process. Hypothetical profit and loss involves holding a portfolio constant thereby excluding any intraday trading activity.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 45 DERIVATIVES

#### Definition

A derivative is a financial instrument that provides the holder with the ability to participate in some or all of the price changes of an underlying financial asset, reference rate or index.

Common derivatives used by the consolidated entity are swaps, options, futures, forwards and foreign exchange contracts. The major characteristics of these are summarised below.

#### Swans

An interest rate swap is an agreement between two parties to exchange interest obligations periodically based on an underlying notional principal. A cross currency swap involves a principal exchange of amounts in one currency for another currency and a re-exchange of the same principal amounts at maturity. Interest payments and receipts on the principal amounts are exchanged periodically throughout the term.

#### Options

An option is a contract that grants the holder the right but not the obligation to buy or sell the underlying asset at a specific price on a specified date. A call option grants the holder the right but not the obligation to buy at a specified price whereas a put option grants the holder the right but not the obligation to sell at a specified price. The purchaser or holder of the option pays a premium up front to acquire the rights in the option. The risk to the holder is limited to the premium whilst the risk to the seller of the option is unlimited.

A futures contract is a binding obligation to buy or sell a specific quantity of a specific type of goods at an agreed price. Every contract has a buyer and a seller. Most contracts dealt on exchanges are closed out prior to delivery date.

A forward rate agreement (FRA) is an agreement to fix an interest rate on an agreed notional amount, term and date. The parties then settle the difference between the agreed interest rate and the market rate on the FRA settlement date.

#### Objectives for Holding Derivative Instruments

The consolidated entity makes use of the derivatives market both for trading purposes and to manage the risk of the Statement of Financial Position.

#### Hedging

Derivatives provide protection to income streams in a volatile financial environment. Derivatives enable holders of actual or anticipated assets and liabilities (those with a value that may vary with rising or falling interest rates) to modify and eliminate the risk of varying values by transferring it to another entity that is willing to assume the risk.

The consolidated entity's objective when entering the derivative market for asset and liability management purposes is to protect future interest income streams in light of uncertain economic variables. The core operations of the consolidated entity are subject to the risk of interest rate fluctuations to the degree that the interest earning assets exceed the interest bearing liabilities or vice versa, in any given maturity or repricing period.

### Trading

The majority of derivatives trading originate from proprietary trading and servicing selected clients' needs. Strict controls and trading limits are used to monitor the price risk resulting from interest rate and exchange rate fluctuations on net open positions. The credit risk associated with the instruments is limited to the current net market value, which represents a small portion of the notional amount.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### **NOTE 45 DERIVATIVES**

### Strategies for Achieving Objectives of Holding Derivative Instruments

The primary objective in asset and liability management is to provide the maximum level of income while maintaining prudent levels of interest rate, liquidity and funding risk. In order to achieve these objectives a variety of interest rate forwards, swaps and options as well as cross currency derivatives are employed.

For all activities, the consolidated entity monitors future interest rate risk by simulating future net interest income resulting from applying a variety of different rate scenarios to its projected Statements of Financial Position. The consolidated entity also seeks to manage net interest income by hedging interest rate exposure arising from anticipated future transactions.

This process is controlled and managed through ALCO, which addresses risk exposures and hedging requirements on a monthly basis (or more frequently if required). Where an on-balance sheet solution cannot be employed to position the Statements of Financial Position effectively, the derivatives market is used.

The risks associated with derivatives are identical to the risks that are encountered by the consolidated entity for normal retail and commercial banking business (credit risk, market risk and liquidity risk). These risks are managed consistently in line with the consolidated entity's overall risk management policies.

The following table provides an overview of the consolidated entity's exchange rate and interest rate derivatives as at 30 September. It includes all trading and non-trading contracts.

	CONSOLIDATED				BANK			
	NOTIONAL AMOUNT		CREDIT EQUIVALENT		NOTIONAL AMOUNT		CREDIT EQUIVALENT	
\$M	2005	2004	2005	2004	2005	2004	2005	2004
(a) Interest Rate Commitments								
Futures	12,567	14,591	_	_	12,567	14,591	_	-
Forward rate agreements	32,440	31,585	2	3	32,440	31,585	2	3
Swaps	76,915	72,399	153	195	76,934	72,428	153	195
Options	370	362	1	2	370	362	1	2
Total Interest Rate Commitments	122,292	118,937	156	200	122,311	118,966	156	200
(b) Foreign Exchange Commitments								
Spot, Forwards	13,990	9,839	165	168	13,990	9,839	165	168
Swaps	15,968	9,961	863	620	15,968	9,961	863	620
Options	2,708	3,109	13	18	2,708	3,109	13	18
Total Foreign Exchange Commitments	32,666	22,909	1,041	806	32,666	22,909	1,041	806

The credit equivalent amounts are calculated using a standard APRA formula.

The notional amounts for derivatives do not represent assets or liabilities on the Statements of Financial Position, but represent the basis for calculating net amounts from underlying reference rates. The consolidated entity's exposure to counterparty risk is, therefore, limited to the positive value attached to the derivative arising from favourable movements in the underlying reference rates.

The credit risk associated with futures contracts is negligible as contracts are collateralised by cash with any changes in market value of contracts being settled on a daily basis with the clearing house.

As the consolidated entity's primary reason for holding derivatives is for Statements of Financial Position hedging purposes, the majority of derivatives have been transacted with financial institutions of investment grade quality. The consolidated entity's credit policy and procedures ensures that exposures to counterparty risks are constantly monitored, thereby limiting credit risk concentration to any individual counterparty through risk limits approved by the Board.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### NOTE 46 RELATED PARTY TRANSACTIONS

Australian banks have been exempted (subject to certain conditions), under an amended ASIC Class Order 98/0110 dated 10 July 1998 (amended by Class Order 04/665 dated 15 July 2004), from making disclosure of:

- any loan made, guaranteed or secured by a bank to related parties; and
- financial instrument transactions between related parties (other than in respect of shares and share options), where a Specified Director or Specified Executive of the Bank or an entity controlled or significantly influenced by the Specified Director or Specified Executive is not a party and where the loan or financial instrument transaction is lawfully made and occurs in the ordinary course of banking business on either: a) an arms-length basis; or
  - b) with approval of a general meeting of the relevant entity and its ultimate parent entity.

The exemption does not cover transactions that relate to the supply of goods and services to a bank.

The Class Order does not apply to a loan or financial instrument transaction which any director of the Bank or Specified Executive should be reasonably aware that, if not disclosed, would have the potential to adversely affect the decisions made by users of the financial statements about the allocation of scarce resources.

This exemption is subject to the Bank providing evidence to ASIC that the Bank has systems of internal controls and procedure which:

- (a) in the case of any material financial instrument transaction, ensure that; and
- (b) in any other case, are designed to provide a reasonable degree of assurance that;

any financial instrument transaction which may be required to be disclosed in the Bank's financial statements and which is not entered into regularly is brought to the attention of directors.

#### Loans

Details of the aggregate of loans made to Specified Directors and Specified Executives are as follows:

	BALANCE AT 1 OCTOBER 2004 \$`000	INTEREST CHARGED \$'000	BALANCE AT 30 SEPTEMBER 2005 \$'000	NUMBER OF INDIVIDUALS
Specified Director	315	27	205	1
Specified Executives	10 985	751	11.367	8

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### **NOTE 46 RELATED PARTY TRANSACTIONS**

Details of loans to Specified Directors and Specified Executives where the individual's loan(s) balances exceeded \$100,000 at any time during the year are as follows:

NAME	BALANCE AT 1 OCT 2004 \$'000	BALANCE AT 30 SEP 2005 \$'000	HIGHEST BALANCE DURING THE YEAR \$1000	INTEREST CHARGED \$'000	INTEREST NOT CHARGED \$'000
Specified Director					
L B Nicholls	315	205	353	27	_
Specified Executives					
G Bartlett	282	296	298	21	-
	3,471	3,505	3,505	219	-
	141	141	141	-	9
	_	70	117	7	_
P Clare	1,013	920	1,015	60	_
	206	149	206	11	_
DEcara	1.00/	1 / 00		7/	
P Fegan	1,296 826	1,408	1,408	74 149	-
	820	1,508 117	1,508 150	149	-
D Gall (appointed 1 March 2005)	-	208	240	9	-
		591	595	19	_
J Loebenstein	149	_	149	2	_
	104	_	104	5	-
	2,090	2,374	2,374	173	
S McKerihan	251	248	251	18	_
	2,482	1,757	2,482	124	_
	1	2	272	2	-
B Wright	109	65	109	6	_
Former Specified Executive					
A Thorburn (resigned)	110	_	110	1	-
	396	=	409	4	-
	125	_	125	1	-

No loans to Specified Executives or Specified Directors have been guaranteed or secured against the assets of any entities in St.George. No amounts have been written down or provided for as the loans are considered fully performing. With the exception of an interest free loan to Mr G Bartlett of \$140,785 that was advanced in 1989, the contractual terms of the above loans are consistent with those offered by the Bank to its customers. For loans that have loan interest offset facilities, the interest charged that is disclosed above is calculated after the offset.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### **NOTE 46 RELATED PARTY TRANSACTIONS**

### **Equity Holdings**

The movement during the reporting period in the number of ordinary shares, PRYMES or SAINTS of St. George Bank Limited held directly, indirectly or beneficially, by each Specified Director and Specified Executive, including their personally-related entities is as follows:

		MOVEMENTS DURING THE YEAR					
	HELD AT 1 OCT 2004	PURCHASES	EXERCISE OF OPTIONS	EXERCISE OF RIGHTS	SALES	OTHER CHANGES <sup>[1],[2]</sup>	HELD AT 30 SEP 2005
Shares							
Specified Directors							
J M Thame	150,000	-	-	-	-	-	150,000
G P Kelly	25,000	-	250,000	25,000	(25,000)	-	275,000
L F Bleasel	46,471	2,249	-	-	-	-	48,720
J S Curtis <sup>(3)</sup>	18,166	1,641	-	-	-	-	19,807
T J Davis	-	4,988	-	-	-	-	4,988
R A F England	500	2,051	-	-	-	-	2,551
P D R Isherwood	25,287	1,309	-	-	-	-	26,596
L B Nicholls G J Reaney	3,617 42,388	1,052 2,052	_	-	-	-	4,669 44,440
6 J Realley	•		250,000	25,000	(25,000)		
F	311,429	15,342	250,000	25,000	(25,000)		576,771
Former Specified Director	47.550	//0				(4 ( 00 ( )	
F J Conroy	14,578	418				(14,996)	
Specified Executives							
G Bartlett	481,974	-	13,734	23,943	-	-	519,651
R Chapman	6,555	-	-	5,442	(2,200)	-	9,797
P Clare	5,049	-	-	11,618	-	-	16,667
D Gall			-	_	-	31,729	31,729
P Fegan <sup>[4]</sup>	41,266	25,986	15,022	26,848	-	-	109,122
J Loebenstein	272,513	-	9,442	18,274	-	-	300,229
S McKerihan	374,679	_	20.020	28,708	-	-	403,387
B Wright	40,479 1,222,515	25,986	20,029 58,227	17,519 132,352	(2,200)	31,729	78,027 1,468,609
	1,222,313	23,700	30,227	132,332	(2,200)	31,727	1,400,007
Former Specified Executives							
A Thorburn	8,889		30,043	8,345		(47,277)	
PRYMES							
Specified Directors							
J M Thame	63	-	-	-	-	-	63
L F Bleasel	427	-	-	-	-	-	427
	490	-	-	-	-	-	490
Former Specified Director							
F J Conroy	63	-	-	-	-	(63)	-
SAINTS							
Specified Directors							
G P Kelly	208	_	_	_	_	_	208
J S Curtis	318	-	-	-	-	-	318
P D R Isherwood	263	-	-	-	-	-	263
	789	_	_	_	_	_	789
Former Specified Director							
F J Conroy	109	_	_	_	_	(109)	_
						••	

<sup>[1]</sup> During the year, Mr F J Conroy retired as Chairman and Mr A Thorburn resigned from his position as Group Executive – Personal Customers. Accordingly, Mr F J Conroy and Mr A Thorburn are no longer a Specified Director and Specified Executive respectively. On resignation, Mr A Thorburn forfeited 168,017 options and 8,452 rights.

<sup>(2)</sup> On 1 March 2005, Mr D Gall was appointed to the position of Specified Executive. At that date, Mr Gall held 31,729 shares.

<sup>(3)</sup> Mr J S Curtis also holds an interest in 15,000 instalment warrants in fully paid ordinary shares of the Bank.

<sup>(4)</sup> A put option has been entered into in respect of 40,000 shares held at 30 September 2005.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

#### **NOTE 46 RELATED PARTY TRANSACTIONS**

Specified Directors and Specified Executives and their personally related entities received dividends on these equity instruments on conditions that are no more favourable than other equity holders.

#### Options and Rights over Unissued Shares

#### Exercised

Details of shares issued as a result of the exercise of options or rights over unissued shares by Specified Directors and Specified Executives during the year, together with consideration paid (where applicable) are disclosed in Note 11.

Details of options or rights over unissued shares held by Specified Directors and Specified Executives are disclosed in Note 11.

#### Other transactions of Specified Directors, Specified Executives and their personally related entities

#### Financial Instruments Transactions

Financial instrument transactions (other than in respect of loans and shares disclosed) with the Specified Directors and Specified Executives of the Bank occur in the ordinary course of business of the Bank on an arm's length basis, and are considered to be trivial or domestic transactions as they are in the nature of normal personal banking and deposit transactions.

#### Other Non-Financial Transactions

A number of Specified Directors and Specified Executives, or their personally related entities, hold directorships in other entities. A number of these entities transacted with the consolidated entity in the reporting period. The terms and conditions of those transactions were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions to unrelated entities on an arm's length basis.

The Bank has agreements with certain Non-Executive Directors providing for benefits to be paid on their retirement or death. The maximum benefit payable is disclosed in Note 11.

The Bank has agreements with the Managing Director and Specified Executives providing for termination payments in certain circumstances. Details of these service contracts are disclosed in Note 11.

All other transactions with Specified Directors, Specified Executives and their personally related entities are conducted on an arm's length basis in the normal course of business and on standard commercial terms and conditions and are considered to be trivial. These transactions principally involve the provisions of financial, utility and postal services by personally related entities.

#### Controlled Entities

The Bank's aggregate investment in amounts receivable from and amounts due to controlled entities are disclosed in the Statements of Financial Position of the Bank.

Details of amounts paid or received from controlled entities in the form of dividends or interest are set out in Notes 2 and 3 of the Financial Statements.

Apart from the details disclosed above, no Specified Directors, Specified Executives or their personally related entities have entered into a material contract with the consolidated entity during the year. In the opinion of the Specified Directors and Specified Executives there are no contracts in existence with Specified Directors, Specified Executives and their personally related entities that may conflict with their ability to act in the best interests of the Bank.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 47 NET FAIR VALUE OF FINANCIAL INSTRUMENTS

The following disclosure is limited to the net fair value of the consolidated entity's on and off-balance sheet financial instruments. The disclosure excludes all non-financial instruments and hence the aggregate net fair value amounts are not representative of the underlying value of the consolidated entity.

The net fair value represents the amount (after transaction costs) for which an asset could be exchanged or a liability settled in an arms-length transaction between willing parties. The value of the consolidated entity's relationship with customers together with non-financial instruments is not included in the disclosure below.

Quoted market prices are adjusted for material transaction costs and used as the measure of net fair value. Where quoted market prices are not available, net fair values are based on present value estimates or other methods of valuation. The fair value of short-term financial instruments is estimated to equal their carrying value as these instruments reprice or mature in 180 days or less with no significant change in credit risk.

The estimates of net fair value are subjective and involve the exercise of judgement. Changes in assumptions used could have a material impact on the amounts disclosed. As a result, it is difficult to make reasonable comparisons of the consolidated entity to other financial institutions due to the wide range of valuation techniques and numerous estimates that must be made.

	CARRY	CARRYING VALUE		FAIR VALUE	
\$M	2005	2004	2005	2004	
FINANCIAL ASSETS					
Cash and liquid assets	1,184	1,180	1,184	1,180	
Due from other financial institutions	529	371	529	371	
Trading securities	6,295	5,200	6,295	5,200	
Investment securities	18	415	18	415	
Loans and other receivables	59,687	54,782	59,852	54,950	
Bank acceptances of customers	7,098	5,132	7,098	5,132	
Other financial assets	299	362	298	362	
FINANCIAL LIABILITIES					
Deposits and other borrowings	48,149	46,083	48,171	46,075	
Due to other financial institutions	91	758	91	758	
Bank acceptances	7,098	5,132	7,098	5,132	
Bonds and notes	13,139	9,769	13,142	9,778	
Loan capital	1,956	1,619	1,968	1,636	
Other financial liabilities	1,323	1,073	1,350	1,039	

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 47 NET FAIR VALUE OF FINANCIAL INSTRUMENTS

### Cash and liquid assets, due from other financial institutions and bank acceptances of customers

The carrying value of cash and liquid assets, due from other financial institutions and bank acceptances of customers approximate their net fair value as they are short term in nature or are receivable on demand.

### Trading securities

Trading securities are recorded at market value. Market value is based on quoted market prices, broker or dealer price quotations.

### Investment securities

Net fair value is based on quoted market prices, broker or dealer price quotations. Where such prices are not available, net fair value is estimated using quoted market prices for securities with similar characteristics.

The carrying value of loans and other receivables is net of specific and general provisions for doubtful debts and unearned income. For variable rate loans (excluding impaired loans), the carrying amount is a reasonable estimate of net fair value. The net fair value of fixed rate loans that reprice within six months of balance date is the carrying value at 30 September. For other fixed rate loans, the net fair value was calculated by discounting the estimated future cash flows using current market rates.

For impaired assets the net fair value is calculated by discounting expected future cash flows using a discount rate that includes a premium for uncertainty of the cash flows.

### Deposits and other borrowings

The net fair value of at call, variable rate deposits and fixed rate deposits repricing within six months, is the carrying value at 30 September. For other deposits, discounted cash flow models based upon current market rates for debt with similar characteristics and maturities were used to calculate net fair values.

### Due to other financial institutions

The carrying value of balances due to other financial institutions is considered to approximate their net fair value.

### Bonds and notes and loan capital

The net fair value of bonds and notes and loan capital was calculated based on quoted market prices at 30 September. Where quoted prices were not available, a discounted cash flow model using a yield curve appropriate for the remaining maturity of the instrument was used.

### Other financial liabilities

This category includes the on-balance sheet impact of derivatives for which the net fair value is calculated by discounting projected cash flows using current market yields. The carrying amount of accrued expenses payable is considered to approximate the net fair value.

Provision for income tax, dividends, employee entitlements and restructuring are not considered to be financial instruments.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 48 IMPACT OF ADOPTING AUSTRALIAN EQUIVALENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS

For reporting periods beginning on or after 1 January 2005 Australian reporting entities must comply with International Financial Reporting Standards (IFRS) as issued by the Australian Accounting Standards Board. This will involve St. George preparing its first set of financial statements applying Australian Equivalents to International Financial Reporting Standards (AIFRS) for the half-year ending 31 March 2006.

AIFRS requires the restatement of comparative financial statements using all standards except AASB 132; "Financial Instruments: Disclosure and Presentation". AASB 139: "Financial Instruments: Recognition and Measurement" and AASB 4: "Insurance Contracts". This will require St. George to restate its opening balance sheet at 1 October 2004. St. George has elected to adopt these transitional provisions and not provide comparative information for AASB 4, 132 and 139. Except for those Standards mentioned above, AIFRS transition adjustments will be made retrospectively against opening retained earnings at 1 October 2004. Transition adjustments for those Standards where comparatives are not required will be made at 1 October 2005.

The differences between Australian Generally Accepted Accounting Principles (AGAAP) and AIFRS identified by management to date as potentially having a significant effect on the financial position and financial performance of the Bank and St. George are summarised below.

AIFRS transitional adjustments applicable at 1 October 2004 are detailed in section (ii). Transitional adjustments applicable at 1 October 2005 (AASB 4, 132, and 139) are detailed in section (iii), with the exception of loan provisioning where St. George has not finalised its approach.

Section (iv) restates shareholders' equity at 1 October 2004 for AIFRS transition adjustments applicable at this date.

Section (v) restates St. George's 30 September 2005 statements of financial performance result for AIFRS items requiring comparative balances.

Section (vi) restates shareholders' equity at 1 October 2005 for AIFRS transition adjustments applicable at that date (except loan provisioning) and reflects the impact of the restated 30 September 2005 statements of financial performance results together with the impact of 1 October 2004 transition adjustments.

### (i) Transition Management

St. George established an AIFRS conversion program in April 2003. A project team is responsible for assessing the impact that AIFRS will have on St. George's accounting and reporting, ensuring systems are in place to capture AIFRS information, and putting in place the framework to ensure St. George complies with AIFRS by 1 October 2005. The AIFRS project is monitored by a Steering Committee chaired by the Chief Financial Officer and regular updates are provided to the Board Audit and Compliance Committee and the Board.

The project is substantially complete with the exception of the loan provisioning work stream, which has been utilising data from the Credit Risk Stream of St. George's Basel II project. A number of credit risk variables are yet to be finalised and subject to audit. In addition, there is ongoing uncertainty around AIFRS interpretations and development of industry practice in this area. Consequentially, St. George has not yet reached a view as to the final level of collective provision that will replace the existing AGAAP general provision. St. George expects to be in a position to fully comply with the requirements of AIFRS for the year ending 30 September 2006.

The transitional adjustments identified are based on the current status of the project and are the current best estimates based on accounting interpretations as at this reporting date. The following summary should not be taken as an exhaustive list of all the differences between AGAAP and AIFRS. The adjustments may change if the accounting standards or industry interpretation of these standards change. No attempt has been made to identify all disclosure, presentation or classification differences that would affect the manner in which transactions or events are presented.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 48 IMPACT OF ADOPTING AUSTRALIAN EQUIVALENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS

### (ii) AIFRS Impacts from 1 October 2004

### (A) Income tax

The transition to AIFRS will require the adoption of a balance sheet approach to tax effect accounting that requires deferred tax balances to be recognised where there is a difference between the carrying value of an asset/liability and its tax base. In addition, under AIFRS the tax effect follows the underlying transaction and hence can be recognised in equity or as an income tax expense.

The tax adjustments to deferred tax assets and liabilities that arise on transition to other AIFRS standards as at 1 October 2004, comprise an increase of \$2 million (Bank: \$2 million) in deferred tax assets associated with the defined benefit superannuation deficit, an increase of \$29 million (Bank: \$29 million) in deferred tax liabilities representing the tax effect of the balance of the asset revaluation reserve transferred to opening retained earnings and a decrease of \$4 million (Bank: \$4 million) in deferred tax liabilities relating to the change in revenue recognition for leveraged leases. The nature of these adjustments is further explained below.

In addition, a net transitional adjustment decrease to deferred tax liabilities of \$2 million (Bank: \$12 million) arises from the change in method of accounting for income taxes from an income statement approach to a balance sheet approach for items not previously required to be recognised. This represents the tax effect of tax and accounting carrying value base differences on buildings of \$8 million (Bank: \$41 million).

Additional tax effects will arise in respect of the 1 October 2005 transitional adjustments. The recognition of the Depositary Capital Securities (DCS) at fair value will result in an increase of \$6 million (Bank: \$9 million) in deferred tax assets. The deferral of transaction fees and costs will result in an increase in deferred tax assets of \$32 million (Bank: \$24 million) and deferred tax liabilities of \$5 million (Bank: \$5 million). The recognition of fair value hedging derivatives and existing hedging derivatives not eligible for AIFRS hedge accounting will result in the recognition of deferred tax assets of \$8 million (Bank: \$10 million). The recognition of cash flow hedging derivatives will result in the recognition of deferred tax assets of \$5 million (Bank: \$7 million). The recognition of assets and liabilities at fair value will give rise to the recognition of a deferred tax liability of \$2 million (Bank: \$nil) for available for sale investments.

### (B) Share Based Payments

St. George does not currently recognise an expense in relation to its employee share and option schemes. On adoption of AIFRS, St. George will recognise an expense for all share based remuneration and will amortise this expense over the relevant vesting periods, adjusting for the expected and actual level of vesting for non-market related vesting conditions.

In accordance with the transitional requirements of AASB 1: "First-time Adoption of Australian Equivalents to International Financial Reporting Standards", St. George is only required to apply AASB 2: "Share-Based Payment" to equity instruments granted after 7 November 2002 that vest after 1 January 2005.

A transitional adjustment will be recognised as a reduction to opening retained earnings in respect of AASB 2 for \$4 million (Bank: \$4 million) representing the amortisation over the vesting period of employee equity grants to the date of transition. An expense of \$13 million (Bank: \$12 million) has been recognised in restating the 30 September 2005 result for AIFRS.

Goodwill acquired in a business combination will not require amortisation, but continues to be subject to an annual assessment for impairment. If there is an impairment, it will be recognised immediately in the statements of financial performance.

The elimination of goodwill amortisation will have the effect of reducing operating expenses and therefore improving reported profits of St. George, subject to any impairment charges that may be required from time to time. Under AIFRS, such impairment charges may result in increased volatility of future earnings where impairment occurs.

No impairment adjustment to opening retained earnings arises as at 1 October 2004 or 30 September 2005 in respect of this issue.

\$101 million of goodwill amortisation (Bank: \$62 million) has been reversed in restating the 30 September 2005 result for AIFRS.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 48 IMPACT OF ADOPTING AUSTRALIAN EQUIVALENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS

### (D) Consolidation of Special Purpose Entities and Securitisation

AIFRS introduces new requirements for the recognition of financial assets, including those transferred to a special purpose vehicle as part of securitisation transactions. Existing securitisations, both of St. George's assets and assets held in trusts will need to be consolidated under

This will result in an estimated gross up of the assets and liabilities recorded within the statements of financial position of \$13.6 billion as at 30 September 2005 (2004: \$11.2 billion) in relation to the securitisation of St. George's assets and \$1.0 billion (2004: \$1.0 billion) in relation to other assets held in trusts.

There is no impact on the Bank.

Certain assets held in trusts that will be recognised on consolidation will be classified as Available for Sale securities. Movements in the fair value of these assets will be recognised in the Available for Sale reserve within equity. The value of the Available for Sale reserve at 1 October 2005 was \$4 million (Bank: \$nil) net of tax.

There is no net profit impact arising from the consolidation of these vehicles.

### (E) Leveraged Leases

Income on leveraged leases is currently recognised progressively over the lease term on an effective yield after tax basis. Related upfront fee income on leveraged leases is recognised upon receipt.

Under AIFRS, income including upfront fees will be recognised on an effective pre-tax yield basis.

A transitional adjustment to increase unearned income by \$13 million (Bank: \$13 million) will be recognised, together with a decrease in the deferred tax liability of \$4 million (Bank: \$4 million), resulting in a \$9 million (Bank: \$9 million) reduction in retained earnings at 1 October 2004.

### (F) Property, Plant and Equipment

St. George carries land and buildings at revalued amounts. Revaluations are carried out over a three year period. Increments and decrements recognised upon revaluation are recorded in the Asset Revaluation and Asset Realisation reserve.

On transition to AIFRS, AASB 1 provides for a number of options to account for property, plant and equipment. These include amortised cost, deeming the last revaluations as cost or continuing with a fair value regime.

Under AIFRS, St. George intends to carry land and buildings at deemed cost, being the revalued balances as at 1 October 2004. The balance of the asset revaluation and realisation reserve of \$83 million (Bank: \$110 million) is transferred to opening retained earnings and together with the recognition of a deferred tax liability of \$29 million (Bank: \$29 million) will result in an increase in retained earnings of \$54 million (Bank: \$81 million) at 1 October 2004. In addition, the movement in the asset revaluation reserve during 2005 of \$5 million (Bank: \$3 million) has been reversed.

The AIFRS result for the 30 September 2005 year has been reduced by \$1 million (Bank: \$1 million) after tax reflecting the combined impact of a land and building impairment that was not reflected in the AGAAP statements of financial performance but was recognised in the AGAAP asset revaluation reserve of \$2 million (Bank: \$2 million) after tax and the reversal of a deferred tax liability of \$1 million (Bank: \$1 million) on buildings sold during 2005.

### (G) Employee Benefits

St. George does not recognise an asset or liability in its statements of financial position for the net position of the defined benefit superannuation scheme sponsored by St.George.

On adoption of AIFRS, AASB 119: "Employee Benefits" requires the recognition of the net position of the scheme as a transitional adjustment in the statements of financial position, with a corresponding adjustment to opening retained earnings. The transitional adjustment is based on an actuarial valuation conducted in accordance with AASB 119 of the scheme as at the transition date. This adjustment will result in a \$5 million (Bank: \$5 million) defined benefit superannuation liability, a \$2 million (Bank: \$2 million) increase in deferred tax assets and a decrease to opening retained earnings of \$3 million (Bank: \$3 million).

The revised AASB 119 (December 2004) permits a number of options for recognising actuarial gains and losses on an ongoing basis. St. George intends to adopt the revised AASB 119 and has elected to apply the option to recognise actuarial gains and losses directly in retained earnings.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 48 IMPACT OF ADOPTING AUSTRALIAN EQUIVALENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS

### (H) Life Insurance Accounting

On transition to AIFRS, the asset representing the Excess of Net Market Value over Net Assets (EMVONA) of a life insurance entity's controlled entities can no longer be recognised. As St.George's life insurance entity does not currently carry any EMVONA, this requirement will have no impact.

### (iii) AIFRS Impacts from 1 October 2005

### (I) Hybrid Financial Instruments

PRYMES and DCS, which are currently classified as equity, are classified as debt under AIFRS. This resulted in a \$625 million (Bank: \$291 million) decrease in shareholders' equity on transition. The dividends payable (where applicable) on these instruments will be classified as interest expense under AIFRS. The SAINTS and the Perpetual Notes will continue to be classified as equity under AIFRS.

The DCS include a number of embedded derivatives that are required under AIFRS to be carried at fair value. Therefore, St. George has elected to adopt the fair value option in respect to the DCS. The fair value movements of the DCS will give rise to profit and loss volatility. This will be partially offset by the fair value movement of the derivative that was entered into at the time of the issue of the DCS. On transition, a fair value adjustment to increase the net DCS and derivative liability by \$20 million (Bank: \$31 million) will be recognised together with a deferred tax asset of \$6 million (Bank: \$9 million), with a reduction in retained earnings of \$14 million (Bank: \$22 million).

Share issue costs relating to PRYMES have been netted against the proceeds from the issue of these securities and classified as equity. Under AIFRS, share issue costs are deferred and recognised as an adjustment to the yield of the instrument. On transition, \$15 million (Bank: \$15 million) of share issue costs and a redemption premium will be charged against opening retained earnings.

Share issue costs relating to the DCS have been deferred and amortised. Following the election to recognise the DCS under the fair value option, the remaining balance of deferred costs will be written off with a corresponding reduction in retained earnings of \$1 million (Bank: \$nil).

### (J) Transaction Fees and Costs

AIFRS will require fee income that is integral to an instrument to be recognised as an adjustment to the yield of that instrument. AIFRS also requires the deferral of directly attributable incremental loan origination costs and their recognition as a yield adjustment net of any fees received. St.George currently defers and amortises certain home loan broker origination costs. This change is not expected to have a material impact on profit.

On transition, certain fees previously recognised as income, will be deferred in the statements of financial position with a corresponding adjustment to retained earnings. This adjustment on transition will result in a decrease in loans and receivables of \$88 million (Bank: \$63 million), an increase in deferred tax assets of \$32 million (Bank: \$24 million), an increase in deferred tax liabilities of \$5 million (Bank: \$5 million) and a reduction in retained earnings of \$61 million (Bank: \$44 million).

The classification of certain fee income and loan origination costs that are integral to the yield of an instrument will change from non-interest income to interest income.

### (K) Hedging

All derivative contracts, whether used as hedging instruments or otherwise, will be carried at fair value in St.George's statements of financial position. St.George currently marks to market trading derivatives.

To the extent hedges are ineffective, AIFRS requires such ineffectiveness to be reflected in the statements of financial performance. Where ineffectiveness is outside the prescribed range, AASB 139 precludes the use of hedge accounting, which may result in volatility in the statements of financial performance. St. George is planning to adopt cash flow hedging and a combination of fair value and cash flow hedging methods in respect of its interest rate and currency hedges respectively. St. George is aiming to ensure that the majority of the hedge transactions meet hedge effectiveness testing requirements, thereby limiting any earnings volatility arising from ineffectiveness. The movement in the fair value of the derivatives will be recognised in the statements of financial performance. To the extent the fair value hedges are effective, this fair value movement will largely offset the movement in the fair value of the underlying hedged item, which will also be recorded in the statements of financial performance. To the extent that cash flow hedges are effective, the fair value movements will be taken to equity rather than the statements of financial performance. As a result, cash flow hedging may create volatility in the equity reserve balances.

Certain derivatives used to manage short term balance sheet structural interest rate risks in the banking book will not be eligible for hedge accounting such as Overnight Index Swaps and Forward Rate Agreements. To the extent these and any other non-trading derivatives do not qualify for hedge relationships, additional volatility will arise.

On transition, the recognition of fair value hedging derivatives and existing hedging derivatives not eligible for AIFRS hedge accounting results in an after tax reduction in retained earnings of \$19 million (Bank: \$25 million). In addition, the recognition of cash flow hedging derivatives results in an after tax cash flow hedging reserve of \$12 million (Bank: \$17 million).

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 48 IMPACT OF ADOPTING AUSTRALIAN EQUIVALENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS

### (L) Loan Provisioning

AIFRS adopts an approach known as "incurred losses" for loan provisioning and provides guidance on measurement of incurred losses. Provisions are raised for losses that have already been incurred for loans that are known to be impaired. The estimated cash flows on these impaired loans are then discounted to their present value to determine their recoverable amount and the associated provision. As this discount unwinds, there is a resulting recognition of interest in the statements of financial performance during the period between recognition of impairment and recovery of the written down amount.

Loans found not to be individually impaired are placed into pools of similar assets with similar risk characteristics to be collectively assessed for impairment. A collective impairment provision may be required where impairment events have occurred but these events cannot be attributed to individual exposures at the reporting date. The required provision is estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the collective pool. The historical loss experience is adjusted based on current observable data.

The general provision based on 0.5% of risk weighted assets together with certain portfolio provisions on retail loans will be written back against retained earnings and replaced, on adoption of AIFRS by a provision based on collective assessment in accordance with AIFRS that will be tax effected. Specific provisions will continue but will be measured based on AIFRS requirements.

It is anticipated that the proposed changes may result in a reduction in the level of provisioning that St. George holds against its credit exposures. As explained under section (i) Transition Management, a loan impairment provision in accordance with these requirements cannot be reliably estimated.

### (M) Financial Instruments Classification

Existing financial assets, which are currently carried at amortised cost, will be reclassified under AIFRS to Available for Sale (AFS) securities, with unrealised changes in fair value recognised within an equity reserve. On transition, this will result in an increase in investment securities of \$7 million (Bank: \$nil), the recognition of a deferred tax liability of \$2 million (Bank: \$nil) and the recognition of an AFS equity reserve of \$5 million (Bank: \$nil).

### (N) Regulatory Capital

APRA has approved for St. George to adopt transitional regulatory reporting arrangements from 1 October 2005 to 30 June 2006. Under these arrangements. St. George will reverse the effects of any material AIFRS adjustments when determining regulatory capital during the transition period.

APRA have released two discussion papers on the implications of AIFRS adjustments on regulatory capital that are expected to apply from 1 July 2006. APRA's first discussion paper, issued in February 2005, outlined its approach to a number of the impacts of AIFRS, including fair value measurement, loan loss provisioning, treatment of hedges and employee benefits. In their second discussion paper issued on 31 August 2005, APRA outlined their proposed approach on the treatment of Tier 1 capital instruments and securitisation under AIFRS. APRA proposes to de-couple its prudential requirements from accounting standards, hence subject to satisfying APRA's Tier 1 Capital definitions and limits, an instrument may still qualify as equity where it is classified as debt under AIFRS. In respect of securitisation, APRA proposes to de-couple the capital adequacy treatment of securitised assets from the accounting treatment of these assets. APRA is consulting with regulated entities prior to finalising any amendments to prudential standards.

FOR THE YEAR ENDED 30 SEPTEMBER 2005

(iv) Shareholders' Equity Reconciliation as at 1 October 2004			
(N) Shareholders Equity Neconciliation as at 1 october 2004	CON REF	NSOLIDATED <b>\$M</b>	BANK \$M
Shareholders' Equity at 1 October 2004		5,029	4,724
Add/(subtract) AIFRS 1 October 2004 after tax transitional adjustments:			
Retained Earnings  - Defined benefit plan deficit  - Leveraged leases revenue recognition  - Transfer from asset revaluation and realisation reserve  - Share based payments  - Tax effect accounting  - Asset revaluation reserve  - Other	(G) (E) (F) (B) (F) (A)	(3) (9) 83 (4) (29)	(3) (9) 110 (4) (29)
Reserves  - Asset revaluation and realisation reserve transfer  - Equity compensation reserve	(F) (B)	(83) 4	(110) 4
AIFRS restated Shareholders' Equity at 1 October 2004		4,990	4,695
(v) Restatement of 30 September 2005 after Tax Profit and Loss			
Profit after tax and preference share dividends		828	848
AIFRS Adjustments: Reversal of goodwill amortisation Share based payments expense Land and buildings	(C) (B) (F)	101 (13) (1)	62 (12) (1)
Restated AIFRS profit after tax and preference share dividends		915	897
(vi) Shareholders' Equity Reconciliation as at 1 October 2005			
AIFRS restated shareholders' equity at 1 October 2004		4,990	4,695
AIFRS restated 30 September 2005 year profit after tax and preference share dividends		915	897
Current AGAAP shareholders' equity movement – 2005 – Dividends paid on ordinary shares (net of DRP) – Other movements		(531) 7	(531) 5
Add/(subtract) AIFRS 1 October 2005 after tax transitional adjustments:			
Retained earnings  – Transaction fees and costs  – Fair value of financial instruments designated as fair value through profit and loss  – Fair value of hedging and non-hedging derivative financial instruments  – Share issue and conversion costs	(J) (I) (K)	(61) (14) (19) (16)	(44) (22) (25) (15)
Other reserves and capital movements  - Reverse movement in asset revaluation reserve <sup>[1]</sup> - Reclassification of hybrid financial instruments from equity to liabilities  - Revaluation of available for sale securities  - Recognition of cash flow hadge recogne	(F) (I) (M) (K)	(5) (625) 5 (12)	3 (291) - (17)
– Recognition of cash flow hedge reserve – Equity compensation reserve <sup>(1)</sup>	(B)	13	13
AIFRS restated shareholders' equity at 1 October 2005		4,647	4,668

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### NOTE 49 EVENTS OCCURING AFTER REPORTING DATE

On 31 October 2005, the Directors declared a final dividend of 70 cents per ordinary share that is 100% franked and payable on 14 December 2005.

The implications on St.George from the adoption of AIFRS from 1 October 2005 are contained in Note 48.

To optimise the level and mix of the Group's capital base to support its growth and to reduce its overall funding costs, St.George intends to:

i. exercise its right to convert the \$300 million of PRYMES into ordinary shares at the reset date on 21 February 2006; and

ii. issue \$300 million of a new Tier 1 capital instrument.

St. George is still finalising the details associated with the issue of the new Tier 1 capital instrument including form and timing. St. George is also presently considering undertaking a share buy-back in the March 2006 quarter.

### **DIRECTORS' DECLARATION**

FOR THE YEAR ENDED 30 SEPTEMBER 2005

In the opinion of the directors of St.George Bank Limited ("the Bank"):

- 1. (a) the financial statements and notes, set out on pages 2 to 79 are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the financial position of the Bank and consolidated entity as at 30 September 2005 of their performance, as represented by the results of their operations and their cash flows for the year ended on that date; and
  - (ii) complying with Accounting Standards in Australia and the Corporations Regulations 2001; and
  - (b) at the date of this declaration, there are reasonable grounds to believe that the Bank will be able to pay its debts as and when they become due and payable.
- 2. There are reasonable grounds to believe that the Bank and the controlled entities identified in Note 40 will be able to meet any obligations or liabilities to which they are or may become subject to by virtue of the Deed of Cross Guarantee between the Bank and those controlled entities pursuant to ASIC Class Order 98/1418.
- 3. The directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Managing Director and Chief Executive Officer and from the Chief Financial Officer for the financial year ended 30 September 2005.

For and on behalf of the Board of Directors and in accordance with a resolution of the directors:

J M Thame Chairman

G P Kelly

Chief Executive Officer and Managing Director

Dated at Sydney, New South Wales 8 November 2005

### INDEPENDENT AUDIT REPORT TO THE MEMBERS OF ST.GEORGE BANK LIMITED

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### SCOPE

We have audited the financial report of St. George Bank Limited ("the Bank"), for the financial year ended 30 September 2005, consisting of the statements of financial performance, statements of financial position, statements of cash flows, accompanying notes (1 to 49), and the directors' declaration set out on pages 2 to 80. The financial report includes the consolidated financial statements of the consolidated entity, comprising the Bank and the entities it controlled at the end of the year or from time to time during the financial year. The Bank's directors are responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of the Bank.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements in Australia and statutory requirements so as to present a view which is consistent with our understanding of the Bank's and the consolidated entity's financial position, and performance as represented by the results of their operations and their cash flows.

The audit opinion expressed in this report has been formed on the above basis.

### **AUDIT OPINION**

In our opinion, the financial report of St.George Bank Limited is in accordance with:

- a) the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Bank's and consolidated entity's financial position as at 30 September 2005 and of their performance for the year ended on that date; and
  - (ii) complying with Accounting Standards in Australia and the Corporations Regulations 2001; and

b) other mandatory professional reporting requirements in Australia.

J F Teer Partner

10 Shelley Street, Sydney, New South Wales, 2000 8 November 2005

### SUPPLEMENTARY FINANCIAL INFORMATION

FOR THE YEAR ENDED 30 SEPTEMBER 2005

### **CAPITAL ADEQUACY**

Under Australian Prudential Regulation Authority's (APRA) risk based framework, Statement of Financial Position exposures are assessed on potential risk of borrower and counterparty default. This credit risk is divided into three broad types of counterparty, being, governments, banks and other counterparties, with individual exposures weighted according to five categories of risk weighting (0, 10, 20, 50 and 100 percent). In addition to counterparty credit risk, limited recognition is given to underlying collaterals and guarantees.

APRA requires Australian banks to hold sufficient levels of capital to cover the market risk of their trading books. Market risk is the risk of loss arising from the movements in market price in both on and off balance sheet positions.

Under APRA's quidelines St. George must maintain a ratio of qualifying capital to risk weighted assets (credit risk assets plus notional market risk assets) of at least 10 percent. Qualifying capital is comprised of two discrete tiers. Tier 1 capital must constitute at least 50 percent of the minimum capital requirement and the contribution made to the capital adequacy ratio by Tier 2 capital cannot exceed that made by Tier 1. Goodwill, certain capitalised expenses, investments (pre-acquisition retained earnings) in funds management and administration companies, the investment in the mortgage insurance company (St.George Insurance Pte Ltd) and retained earnings of entities managing securitisation activities are deducted from Tier 1 capital. Holdings of other banks' capital instruments and investments (excluding pre-acquisition retained earnings) in funds management and administration companies and life companies are deducted from the total of Tier 1 and Tier 2 capital.

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The position with respect to these ratios as at 30 September is summarised below:

	CONSOLIDATED	
	2005	2004
	\$M	\$M
Qualifying Capital		
dualitying Capital		
Tier 1		
Share capital	4,105	3,921
Perpetual notes	31	29
Reserves	356	376
Retained profits	781	619
Less: Expected dividend(1)	(237)	(239)
Capitalised expenses(2)	(184)	(180)
Goodwill and other APRA adjustments(3)	(1,366)	(1,416)
Total tier 1 capital	3,486	3,110
Tier 2		
Asset revaluations	55	55
SAINTS	-	43
Subordinated debt	1,600	1,355
General provision for doubtful debts (not tax effected)	219	209
Total tier 2 capital	1,874	1,662
Deductions		
Investment in non-consolidated entities net of goodwill and Tier 1 deductions(4)	27	27
Other	1	1
Total deductions from capital	28	28
Total qualifying capital	5,332	4,744

- [1] Net of estimated reinvestment under the dividend reinvestment plan. St. George is having the DRP partially underwritten to a level of 35% participation.
- (2) From 1 July 2004, APRA requires that banks deduct certain capitalised expenses such as home loan broker commissions and capitalised borrowing costs from Tier 1 capital.
- (3) Investments (pre-acquisition retained earnings) in funds management and administration companies, investment in the mortgage insurance company (St. George Insurance Pte Ltd) and retained earnings of entities managing securitisation activities are deducted from Tier 1 capital.
- (4) Holdings of other bank's capital instruments and investments (excluding pre-acquisition retained earnings) in funds management and administration companies and life insurance companies are deducted from the total of Tier 1 and Tier 2 capital.

### SUPPLEMENTARY FINANCIAL INFORMATION

FOR THE YEAR ENDED 30 SEPTEMBER 2005

CAPITAL ADEQUACY	FACE VALUE 2005	RISK WEIGHT		RISK ED BALANCE 2004
	\$M	%	\$M	\$M
Risk Weighted Assets				
(i) On Balance Sheet Assets Cash, claims on Reserve Bank, Australian Commonwealth, State and Territory Governments, Central Government and Central Banks of OECD countries	7,154	0	_	-
Longer term claims on Australian Commonwealth, State and Territory governments	-	10	-	-
Claims on local governments, public sector entities, Authorised Deposit Taking Institutions Loans secured by residential property All other assets	820 47,014 22,085	20 50 100	164 23,507 22,085	58 21,245 19,451
Total on Balance Sheet assets* – credit risk	77,073		45,756	40,754
	FACE VALUE 2005 \$M	CREDIT EQUIVALENT 2005 \$M		RISK ED BALANCE 2004 \$M
(ii) Off Balance Sheet Exposures Direct credit substitutes Trade and performance related items Commitments	551 77	551 23	551 23 938	523 19 701
Foreign exchange, interest rate and other market related transactions	17,111 153,850	1,434 1,196	938 250	216
Total off Balance Sheet exposures – credit risk	171,589	3,204	1,762	1,459
Risk weighted assets – credit risk Risk weighted assets – market risk			47,518 346	42,213 368
Total risk weighted assets			47,864	42,581
CAPITAL ADEQUACY RATIO			%	%
Tier 1 Tier 2			7.3 3.9	7.3 3.9
Less deductions			3.9 (0.1)	(0.1)
Total Capital Ratio			11.1	11.1

The difference between total on balance sheet assets and the consolidated entity's Statement of Financial Position results from the alternative treatment prescribed by APRA for items such as goodwill and provisions for bad and doubtful debts.

### ΛRN

ST.GEORGE BANK LIMITED ABN 92 055 513 070 AFSL 240997

### **KEY DATES**

Annual General Meeting (Sydney) 16 December 2005

Shareholder Information Meeting (Melbourne) 30 May 2006\*

### ANNOUNCEMENT OF RESULTS AND ORDINARY DIVIDEND

- Interim (half-year ended 31 March 2006) 2 May 2006\*
- Final (year ended 30 September 2006) 30 October 2006\*

### ORDINARY SHARES

Final Dividend (2005) paid 14 December 2005

- Ex-dividend trading 28 November 2005
- Record date 2 December 2005

Interim Dividend (2006) paid 4 July 2006\*

- Ex-dividend trading 14 June 2006\*
- Record date 20 June 2006\*

### PRYMES

Payment date 20 February 2006\*

- Ex-dividend trading 31 January 2006\*
- Record date 6 February 2006\*

Payment date 21 August 2006\*

- Ex-dividend trading 31 July 2006\*
- Record date 4 August 2006\*

### SAINTS

Payment date 20 February 2006\*

- Ex-dividend trading 31 January 2006\*
- Record date 6 February 2006\*

Payment date 22 May 2006\*

- Ex-dividend trading 2 May 2006\*
- Record date 8 May 2006\*

Payment date 21 August 2006\*

- Ex-dividend trading 31 July 2006\*
- Record date 4 August 2006\*

Payment date 20 November 2006\*

- Ex-dividend trading 31 October 2006\*
- Record date 6 November 2006\*

### **CONTACT DETAILS**

### ST.GEORGE REGISTERED OFFICE

St.George House 4-16 Montgomery Street Kogarah NSW 2217, Australia Telephone (02) 9236 1111 International (612) 9236 1111 Facsimile (02) 9952 1000

## Secretary: MHS Bowan ST.GEORGE SHARE REGISTRY

Computershare Investor Services Pty Limited Level 3, 60 Carrington Street Sydney NSW 2000 Postal Address: GPO Box 4519 Melbourne VIC 3001, Australia Telephone 1800 804 457 International (613) 9415 4000

### **BANKSA**

97 King William Street Adelaide SA 5000 Customer Service 131 376

Facsimile (613) 9473 2500

### ADVANCE ASSET MANAGEMENT

Level 10, 182 George Street Sydney NSW 2000 Customer Service 1800 819 935

### SEALCORP HOLDINGS LTD

Level 12, 400 George Street Sydney NSW 2000 Telephone (02) 9947 1255 Facsimile (02) 9511 2366

### DEUTSCHE BANK

(American Depository Receipts) Depository Receipts Department 60 Wall Street New York, NY 10005, USA Telephone (1 212) 602 3761

### **CUSTOMER SERVICES**

St.George Customer Service Centre 133 330 New Account Enquiries/Insurance 133 555 dragondirect 1300 301 020 Private Bank [02] 9236 1882 Business Banking 133 800 1300 367 240 Investment Advice St.George Margin Lending 1300 304 065 1300 301 315 Auto/Commercial Finance **Group Treasury** and Capital Markets (02) 9320 5555 Advance Funds Management 1800 819 935 ASGARD Master Trust 1800 998 185 **Customer Relations** 1800 804 728

### **EMAIL/INTERNET**

Email: stgeorge@stgeorge.com.au Internet: www.stgeorge.com.au

### **AUDITORS**

**KPMG** 10 Shelley Street Sydney NSW 2000

### **CREDIT RATINGS**

	Short Term	Long Term
Standard and Poor's	A-1	А
Moody's Investors Service	P-1	A2
Fitch Ratings	F1	A+

### **FULL FINANCIAL REPORT (2005)**

St.George's Full Financial Report is available on the St.George Bank website at www. stgeorge.com.au. Shareholders wishing to be mailed a copy of the St.George Full Financial Report should contact the St.George share registry, Computershare Investor Services, on 1800 804 457.

<sup>\*</sup> proposed dates only



# chanks

for letting us do all the fun stuff we love to do!

The St. George Foundation supports children's charities in Australia to improve the lives of disadvantaged and disabled kids, helping them be the best they can be. On behalf of the





# St.george OUNA

For more information, please contact the Foundation:

Telephone: [02] 9952 2298 Facsimile: [02] 9952 2393

Email: stgeorgefoundation@stgeorge.com.au Website: www.stgeorgefoundation.com.au

Applications for financial assistance: www.stgeorge.com.au/about/foundation