



1Q 2005 Results Announcement

1

28 April, 2005



Scope of Briefing

- Address by Executive Chairman
- Group Financial Highlights
- Business Review & Outlook



Address by Executive Chairman



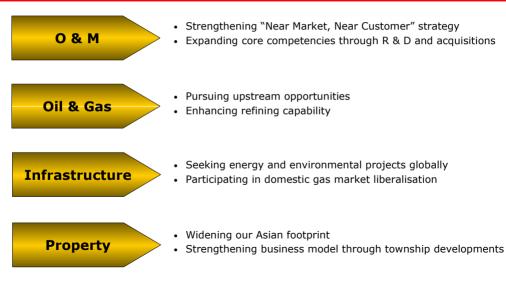
Enhanced Earnings Visibility



- Secured record contracts in 1Q; more expected in 2005
- Net orderbook grew to S\$5.1bn, deliveries into 2009
- Firm refining margins underpinned by strong demand
- Upstream contribution to increase over time
- Regional economic growth drive infra needs
- Cogen and NEWater plants kick in earnings from 2007
- Overseas residential projects achieved high take-up
 - Domestic residential and office sectors turned around



Building Long-Term Growth Platforms





Group Financial Highlights



Financial Achievements in 1Q 05

| PATMI | 10% to S\$144m 10% |
|----------------|------------------------------|
| EPS | 1 9% to 18.4 cts |
| Annualised ROE | 1 from 14.1% to 15.6% |
| EVA | 👕 S\$32m to S\$42m |
| Free cash flow | 👕 125% to S\$171m |
| Net gearing | 📕 from 0.64x to 0.55x |



Financial Highlights

| S\$m | <u>1Q 2005</u> | <u>1Q 2004</u> | <u>% Change</u> |
|-------------------------|----------------|----------------|-----------------|
| Turnover | 1,146 | 896 | 28 |
| EBITDA | 159 | 146 | 9 |
| Operating Profit | 128 | 108 | 19 |
| Profit Before Tax | 204 | 147 | 39 |
| PATMI | 144 | 131 | 10 |
| EPS (cents) | 18.4 | 16.9 | 9 |



Turnover by Segments

S\$m

| • | <u>1Q 2005</u> | <u>%</u> | <u>1Q 2004</u> | <u>%</u> | <u>% Change</u> |
|------------------------------|----------------|----------|----------------|----------|-----------------|
| Offshore & Marine | 867 | 76 | 547 | 61 | 59 |
| Property | 128 | 11 | 139 | 15 | (8) |
| Infrastructure | 132 | 11 | 187 | 21 | (29) |
| Investments | 19 | 2 | 23 | 3 | (17) |
| Total | 1,146 | 100 | 896 | 100 | 28 |



Pretax Profits by Segments

| 5 y III | <u>1Q 2005</u> | <u>5 %</u> | <u>1Q 2004</u> | <u>%</u> | <u>% Change</u> |
|-------------------|----------------|------------|----------------|----------|-----------------|
| Offshore & Marine | 97 | 48 | 68 | 46 | 43 |
| Property | 49 | 24 | 38 | 26 | 29 |
| Infrastructure | (4) | (2) | 15 | 10 | NM |
| Investments | 62 | 30 | 26 | 18 | 138 |
| Total | 204 | 100 | 147 | 100 | 39 |
| | | | | | |



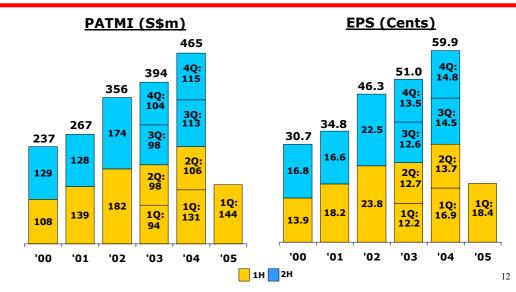
PATMI by Segments

S\$m

| • • • • • | <u>1Q 2005</u> | <u>%</u> | <u>1Q 2004</u> | <u>%</u> | <u>% Change</u> |
|------------------------------|----------------|----------|----------------|----------|-----------------|
| Offshore & Marine | 71 | 49 | 71 | 54 | - |
| Property | 22 | 15 | 24 | 18 | (8) |
| Infrastructure | 1 | 1 | 15 | 12 | (93) |
| Investments | 50 | 35 | 21 | 16 | 138 |
| Total | 144 | 100 | 131 | 100 | 10 |
| | | | | | |



Consistent Earnings Delivery





Healthy Free Cash Flow

| | <u>1Q 2005</u> S\$m |
|---|------------------------|
| Operating profit Depreciation & other non-cash items | 128 152 |
| Working capital changes Interest & tax paid | 90 (11) |
| Net cash from operating activities | 231 |
| Investments & capex Divestments & dividend income | (70) 10 |
| Net cash used in investing activities | (60) |
| Free Cash Flow | 171 |



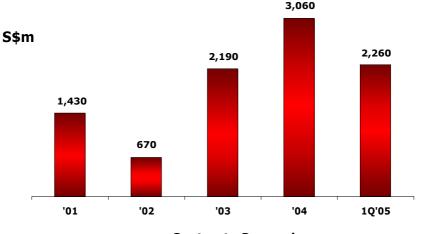
Business Review & Outlook



Offshore & Marine



Potentially Another Record Year

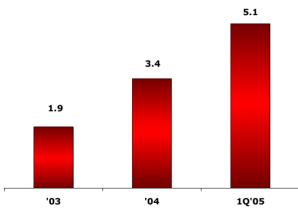


Contracts Secured



Earnings Visibility Lengthens

Net Orderbook (S\$bn)



Deliveries into 2009

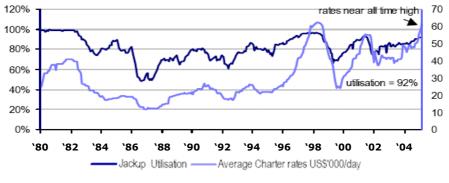
• Pursuing another

S\$5bn of contracts



Sustainable Upcycle In Early Stage

Global Jackup Utilisation & Daily Charter Rates



Source: ODS Petrodata

Jackups under construction represent only 7% of ageing fleet

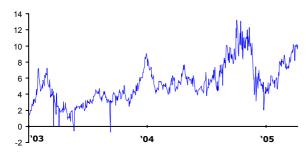


Oil & Gas



Healthy Refining Margins

Singapore Gross Refining Margin Trends (US\$/bbl)



- Ageing refining assets
- Capacity expansion constraints
- Strong product demand

Source: Reuters

Full-year impact of increased SRC stake



Property



Growth Initiatives

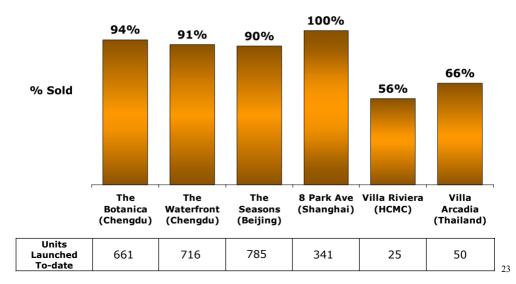
Making further inroads into regional residential developments

• Expanding property fund activities

• Bidding for Integrated Resorts in Singapore

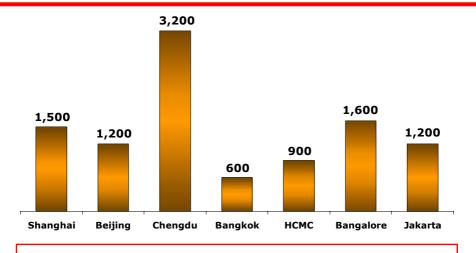


Strong Overseas Sales





Overseas Pipeline Next 2 - 3 Years



Around 10,000 units to be launched



Infrastructure



Environmental Engineering

- Growing demand from Asia and Europe
- Developing new technologies
- S\$160m contracts secured in 1Q'05
- Net orderbook of S\$600m
- Pursuing over S\$700m of contracts

Continuing to strengthen growth drivers



Power Generation

Steady earnings of cogen power project from 1Q 07

• Pursuing re-deployment of power barges

• Growing regional infrastructure demand



Prospects

- On track to meet financial targets
- Sustainable long-term earnings growth





Special Feature: Keppel Merlimau Cogen



Project Overview

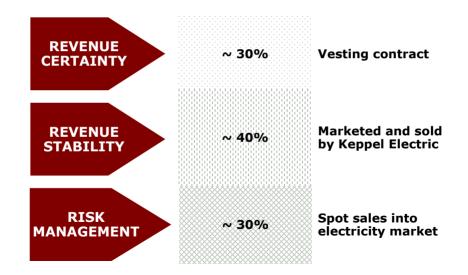
Keppel Merlimau Cogen (KMC)



- Location: Jurong Island
- Size: 2 x 250 MW
- Type: Combined Cycle Cogen
- Cost: S\$525m
- Fuel: Natural gas
- Operation: 1Q 2007



Robust Revenues





Keeping An Eye On Costs

- Low construction cost
- Fast-track
- Experienced EPC Contractor with credit-enhanced package

OPEX

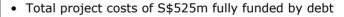
CAPEX

- Lower operating costs due to the selected technology
- Competitive long-term maintenance contract of gas turbines by Alstom



Competitive Advantage

- Superior terms and pricing to the market
- Flexible take-or-pay arrangement
 - No take-or-pay obligations by Keppel Corporation



FINANCING

FUEL

- S\$341.25m 16-year long term limited recourse financing and S\$183.75m equity bridge loan
- Highly competitive pricing and flexible terms enhance competitiveness



Market Positioning

FIT TO MARKET

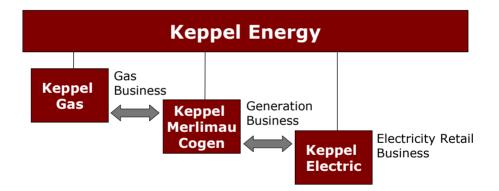
- Right Size: Sized to fit the market
- Right Technology: Flexible and reliable technology with proven track record

GROWTH OPTIONS

- Site selected for potential expansion
- Potential sales of utility services provide further revenue certainty and return
- Spin-offs into related businesses such as natural gas import and wholesale marketing



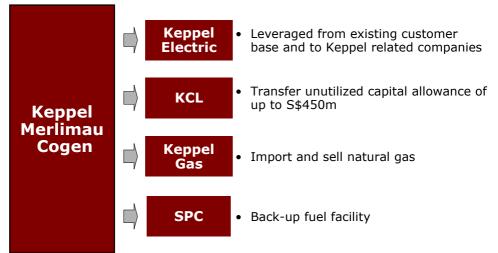
Creating A Growth Platform...



Integrated energy business reduces risks and captures values



Synergies Within Keppel Group





Return Driven Growth ...

Fits Keppel Energy's strategy of return driven growth through selective development and acquisitions



Target Equity IRR > 15%



Keppel Corporation Keppel Corporation 1Q 2005 Results

Thank You Q&A



Additional Info



Keppel Corporation



Turnover by Customers

| | 1Q 2005 | | |
|-------------------|--------------|-----------------|------------------|
| | <u>Total</u> | <u>Overseas</u> | <u>Singapore</u> |
| | S\$m | % | % |
| Offshore & Marine | 867 | 96 | 4 |
| Property | 128 | 55 | 45 |
| Infrastructure | 132 | 46 | 54 |
| Investments | 19 | 34 | 66 |
| Total | 1,146 | 85 | 15 |
| | | | |

85% of total turnover came from overseas customers



EBITDA by Segments

| <u>1Q 2005 % 1Q 2004 % %</u> | <u>Change</u> |
|--------------------------------|---------------|
| Offshore & Marine 106 67 81 55 | 31 |
| Property 50 31 37 25 | 35 |
| Infrastructure 27 19 (| (100) |
| Investments 3 2 1 1 | 200 |
| Total 159 100 146 100 | 9 |



Capital/Gearing/ROE

| S\$m | <u>31 Mar 2005</u> | <u>31 Dec 2004</u> |
|---------------------|--------------------|--------------------|
| Shareholders' Funds | 3,394 | 3,091 |
| Capital Employed | 4,588 | 4,258 |
| Net Debt | 2,537 | 2,726 |
| Net Gearing | 0.55x | 0.64x |
| ROE | 15.6%* | 15.5% |



Offshore & Marine



Financial Highlights – Offshore & Marine

| S\$m | <u>1Q 2005</u> | <u>1Q 2004</u> | <u>% Change</u> |
|---|----------------|----------------|-----------------|
| Turnover | 867 | 547 | 59 |
| EBITDA | 106 | 81 | 31 |
| Operating Profit | 92 | 67 | 37 |
| Profit Before Tax | 97 | 68 | 43 |
| PATMI | 71 | 71 | - |
| PATMI (excl. deferred tax adjustments) | 71 | 61 | 16 |



Offshore & Marine Review

• S\$2.26bn contracts secured in 1Q 2005:

9 JU newbuilds, 1 semi upgrade and 1 FPSO hull conversion

• Major contract completions in 1Q 2005:

1 JU repair, 1 JU upgrade, 1 FSO conversion, 1 cement carrier conversion, 1 semi repair, 1 cruise vessel refurbishment, 2 tugs, 2 AHTS, 1 derrick barge upgrade and 1 JU strip mating



Offshore & Marine Orderbook

| | <u>Balance</u> <u>Order</u> | <u>Clients</u> |
|---|--------------------------------|---|
| For delivery in 2005 3 Jack ups / 3 Jack Up Upgrades/Repairs / 2 Semi Conversions/Repairs / 1 Semi Modification | <u>S\$m</u> 151 | BP / NDC / Ensco / JCE Group / Transocean / Boeing |
| 1 FPSO Hull Conversion / 1 FPSO Upgrade / 1 Cruise Vessel Lengthening / 1 Pipelayer Modification / 1 Gas Compressor Platform / Suction Cans | 168 | Marathon / Bergesen / Kvaerner / Allseas / Perenco / Technip |
| 2 PSVs / 8 AHTS / 2 Tugs | 104 | Maersk / Gulfmark Offshore / Pacific Richfield / Bourbon / Smit / Hadi Hammam / PSA Marine |
| For delivery in 2006 5 Jack Ups / 1 Jack Up Upgrade / 1 Semi Upgrade / 2 Accommodation Platforms / 4 AHTS | 1,198 | Sinvest / Odfjell / GDI / Awilco / Ensco / Diamond / Pemex / Bourbon / Smit / Hadi Hammam |
| For delivery in 2007 to 2009 2 Semis / 8 Jack Ups / 1 Sludge Vessel | 3,469 | Petrobras / Petrovietnam / Sinvest / Odfjell / Maersk / Seatankers / City of New York |
| TOTAL as at 31 Mar 2005 | 5,090 | |



Property



Financial Highlights - Property

| S\$m | <u>1Q 2005</u> | <u>1Q 2004</u> | <u>% Change</u> |
|---|----------------|----------------|-----------------|
| Turnover | 128 | 139 | (8) |
| EBITDA | 50 | 37 | 35 |
| Operating Profit | 46 | 34 | 35 |
| Profit Before Tax | 49 | 38 | 29 |
| PATMI | 22 | 24 | (8) |
| PATMI (excl. deferred tax adjustments) | 22 | 21 | 5 |



Infrastructure



Financial Highlights – Infrastructure

| S\$m | <u>1Q 2005</u> | <u>1Q 2004</u> | <u>% Change</u> |
|-------------------------|----------------|----------------|-----------------|
| Turnover | 132 | 187 | (29) |
| EBITDA | - | 27 | (100) |
| Operating Profit | (11) | 11 | NM |
| Profit Before Tax | (4) | 15 | NM |
| PATMI | 1 | 15 | (93) |



Investments



Financial Highlights - Investments

| S\$m | <u>1Q 2005</u> | <u>1Q 2004</u> | <u>% Change</u> |
|---|----------------|----------------|-----------------|
| Turnover | 19 | 23 | (17) |
| EBITDA | 3 | 1 | 200 |
| Operating Profit | 1 | (4) | NM |
| Profit Before Tax | 62 | 26 | 138 |
| PATMI | 50 | 21 | 138 |
| PATMI (excl. deferred tax adjustments) | 50 | 20 | 150 |



This release may contain forward-looking statements which are subject to risks and uncertainties that could cause actual results to differ materially from such statements. Such risks and uncertainties include industry and economic conditions, competition, and legal, governmental and regulatory changes. The forward-looking statements reflect the current views of Management on future trends and developments.