



#### **1Q 2006 Results Announcement**

27 April, 2006

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#### **Scope of Briefing**

- Address by Executive Chairman
- Group Financial Highlights
- Business Review & Outlook



# Address By Executive Chairman



#### A Strong Start To 2006

- Sustained strong earnings momentum
  - ✓ PATMI up 18%
- Secured record O&M contracts
  - √ \$3.2b contracts clinched
- Strengthened earnings visibility
  - ✓ Orderbook builds further into 2009



#### 1Q'06 Growth Initiatives

- Increasing fabrication capacity
- Expanding global footprint
- Leveraging strong domestic demand for prime office space
- Harnessing property growth platforms townships & fund management



# On Track To Meet Double-Digit Earnings Growth



# **Group Financial Highlights**



#### Financial Achievements in 1Q 06

PATMI 18% to S\$170m

EPS 17% to 21.6cts

Annualised ROE from 16.4% to 17.6%

**EVA** S\$33m to S\$75m

Free cash flow **J** 25% to S\$129m

Net gearing from 0.47x to 0.41x



# **Financial Highlights**

S\$m	<u>1Q 2006</u>	1Q 2005	% Change
Revenue	1,544	1,133	36.3
EBITDA	207	159	30.2
Operating Profit	176	128	37.5
Profit Before Tax	255	204	25.0
PATMI	170	144	18.1
EPS (cents)	21.6	18.4	17.4



#### **Revenue by Segments**

S\$m					
- 1	<u>1Q 2006</u>	<u>%</u>	<u>1Q 2005</u>	<u>%</u>	% Change
Offshore & Marine	1,216	79	867	77	40
Property	153	10	126	11	21
Infrastructure	151	10	140	12	8
Investments	24	1	_	-	NM
Total	1,544	100	1,133	100	36



#### **Pretax Profits by Segments**

S\$m					
<b></b>	<u>1Q 2006</u>	<u>%</u>	<u>1Q 2005</u>	<u>%</u>	% Change
Offshore & Marine	123	48	97	48	27
Property	50	20	49	24	2
Infrastructure	-	-	(1)	(1)	100
Investments	82	32	59	29	39
Total	255	100	204	100	25

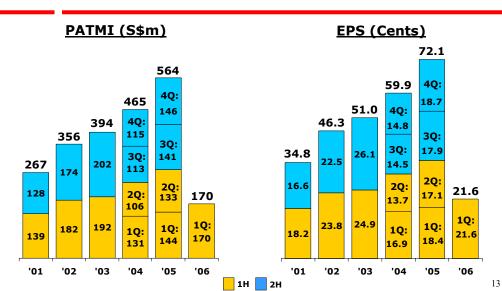


#### **PATMI** by Segments

S\$m					
<b>-</b>	<u>1Q 2006</u>	<u>%</u>	1Q 2005	<u>%</u>	% Change
Offshore & Marine	79	47	71	49	11
Property	22	13	22	15	-
Infrastructure	(3)	(2)	2	2	NM
Investments	72	42	49	34	47
Total	170	100	144	100	18

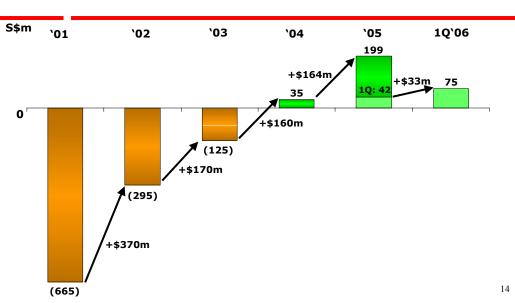


#### **Consistent Earnings Growth**





#### **Continued EVA Growth**





### **Healthy Free Cash Flow**

	<u>1Q 2006</u> S\$m
Operating profit	176
Depreciation & other non-cash items	27
	203
Working capital changes	87
Interest & tax paid	(10)
Net cash from operating activities	280
Investments & capex	(188)
Divestments & dividend income	37
Net cash used in investing activities	(151)
Free Cash Flow	129



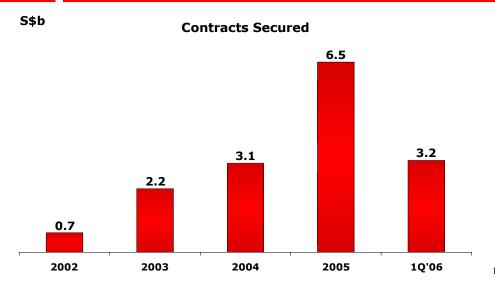
#### **Business Review & Outlook**



## **Offshore & Marine**

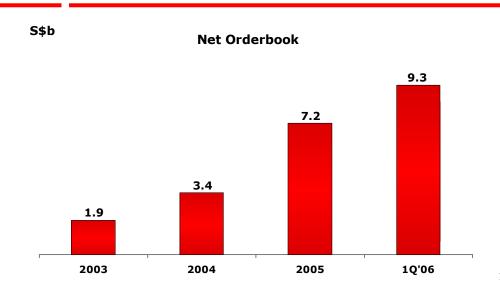


## **A Record Quarter**



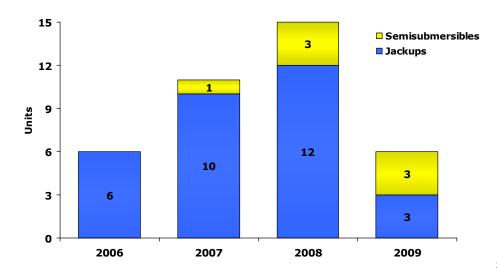


#### **Earnings Visibility Strengthens Further**



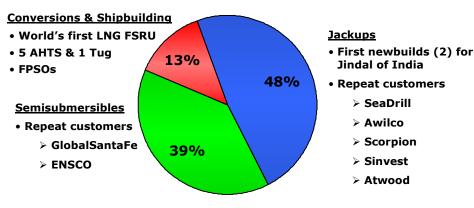


#### **Deliveries Into 2009**





#### **Notable Wins This Quarter**



Record Contracts: \$3.2b

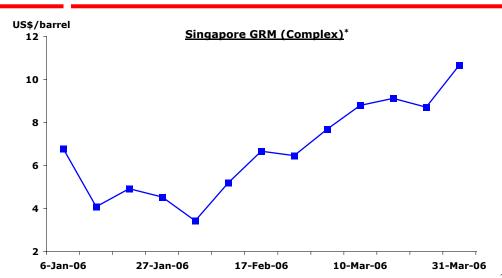
**Growing footprint in offshore Indian market** 



## Oil & Gas

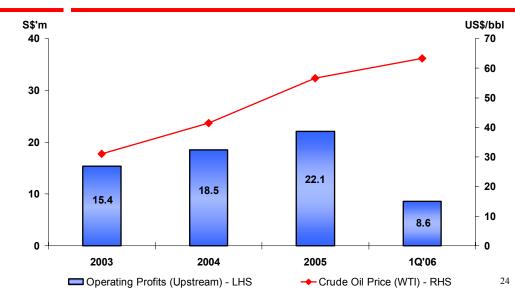


### **Refining Margins Rebound**





#### **Growing Upstream Contribution**

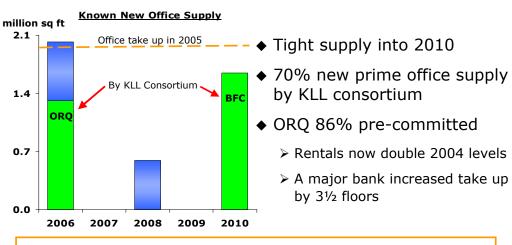




# **Property**



# Singapore Office Market From Strength To Strength



ORQ & BFC well-placed to fill supply shortfall



#### Singapore Home Market Improving

- Upturn in prime housing segment expected to lead broader recovery
- ◆ Home prices rose 8 consecutive quarters, biggest quarterly increase since 1Q'00
- ◆ KLL's new launches in 2006 Ritz Residences,
   Avenue Park, Keppel Bay & BFC Residential



#### **Townships – A Good Start To 2006**

#### **Townships Pipeline 2006-08**



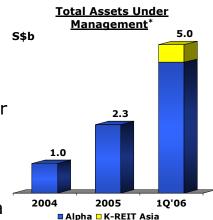
- ◆ Launched 324 units of The Botanica (Ph. 2)
  - > 95% sold in 2 weeks
- ◆ Launching ~1,450 more units in 2006
  - > The Botanica (China)
  - Cakung (Indonesia)



#### **Scaling Up Fund Management**

◆ Alpha Core Plus Real Estate Fund exceeded expectations, closed at S\$720m

 Secured US\$150m mandate for Shariah fund, to be expanded to US\$300m end-2007



◆ Launched S\$630m K-REIT Asia

**Enlarging platform for fee-based income** 

<sup>\*</sup> On a fully invested & leveraged basis



#### **Infrastructure**



#### **Positive Infrastructure Outlook**

#### Environmental Engineering

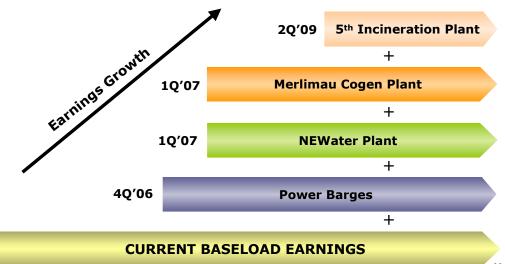
- Focus on successful delivery of NEWater & 5<sup>th</sup> incineration plants
- Strengthen technological capabilities through R&D & strategic alliances
- Pursuing projects in Middle East, Europe & Asia

**Energy** 

- Power barges redeployment on target for 4Q'06
- Keppel Merlimau Cogen commencing 1Q'07
- Privatisation of S'pore gencos presents possible opportunity



#### **Infrastructure - An Emerging Pillar**

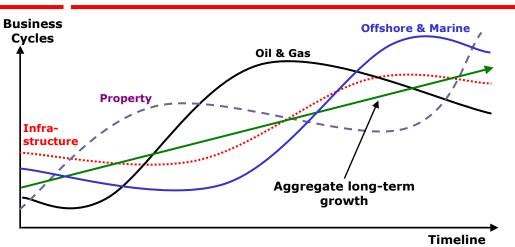




# Infrastructure Division To Contribute ~10-15% to Group PATMI by 2007



#### **Keppel's Multi-Business Strategy**



**EPS CAGR of 20% Last Five Years** 

NB: Schematic meant for illustrative purposes only

#### **Strong Growth Platforms**





- Singapore projects to provide good baseload
- Seeking projects overseas



# **Building Sustainable Growth**



# Keppel Corporation Keppel Corporation 1Q 2006 Results

# Thank You Q&A



# **Additional Info**



## **Keppel Corporation**



## **Revenue by Customers**

1Q 2006		
<u>Total</u>	<u>Overseas</u>	<u>Singapore</u>
S\$m	%	%
1,216	96	4
153	57	43
151	44	56
24	35	65
1,544	87	13
	Total S\$m 1,216 153 151 24	Total     Overseas       S\$m     %       1,216     96       153     57       151     44       24     35

87% of total revenue came from overseas customers



## **EBITDA** by Segments

S\$m	10 2006	0/	10 2005	0/	0/ Change
	<u>1Q 2006</u>	<u>%</u>	<u>1Q 2005</u>	<u>%</u>	<u>% Change</u>
Offshore & Marine	120	58	106	67	13
Property	47	23	50	31	(6)
Infrastructure	4	2	3	2	33
Investments	36	17	-	-	NM
Total	207	100	159	100	30



## Capital/Gearing/ROE

S\$m	31 Mar 2006	31 Dec 2005
Shareholders' Funds	3,898	3,646
Capital Employed	5,274	4,935
Net Debt	2,183	2,320
Net Gearing	0.41x	0.47x
ROE	17.6%*	16.4%

\* Annualised ROE



## **Offshore & Marine**



# Financial Highlights – Offshore & Marine

S\$m	<u>1Q 2006</u>	<u>1Q 2005</u>	% Change
Revenue	1,216	867	40
EBITDA	120	106	13
Operating Profit	105	92	14
Profit Before Tax	123	97	27
PATMI	79	71	11



#### **Offshore & Marine Review**

◆ S\$3.2b contracts secured in 1Q 2006:

7 JU newbuilds, 2 semi newbuilds, 1 semi upgrade, 2 FPSO conversions, 1 FSRU conversion, 5 AHTS, 1 tug

◆ Major contract completions in 1Q 2006:

1 JU newbuild, 1 JU upgrade, 1 JU repair, 2 FPSO conversions, 1 PSV, 3 AHTS



#### **Offshore & Marine Orderbook**

-	<u>Balance</u> <u>Order</u>	<u>Clients</u>
For delivery in 2006	<u>S\$m</u>	
5 Jack Ups / 4 Jack Up Upgrades/Repairs / 2 Semi Upgrades / 2 Accommodation Platforms / 1 FSO Refurbishment / 3 FPSO Conversions/Modifications / 1 FPSO Outfitting / 1 FPSO Hookup/Comm. / Barges & Pipe Racks / 1 PSV / 6 AHTS / 8 Tugs / 1 Tanker Hull Conversion	698	Sinvest / Odfjell / GDI / Awilco / Pride / CNOOC / Diamond / Transocean / Pemex / SBM / Prosafe / Petro Canada / Sevan / Petrobras / Agip KCO / Maersk / Bourbon / Smit / Hadi Hammam / Lukoil / Zamil / Keppel Smit / Arpeni Pratama
For delivery in 2007		Petrobras / Fred Olsen / Petrovietnam / Sinvest /
1 Semi / 1 Semi Upgrade / 10 Jack Ups / 1 FPSO Conversion / 1 FPSO Hull Conversion / 1 Sludge Vessel / 5 AHTS / 1 Tug / 1 FSRU Conversion / 1 Pipelayer Conversion	2,312	Odfjell / Maersk / Seatankers / Ensco / Diamond / GDI / Scorpion / Prosafe / City of New York / Hadi Hammam / Gulfmark / Lukoil / Seaways / Golar / Allseas
For delivery in 2008		Petrobras / Maersk / Ensco / Diamond /
3 Semis / 12 Jack Ups / 7 AHTS	4,258	Sinvest / Awilco / Scorpion / Jindal / Atwood / SeaDrill / Hadi Hammam / Gulfmark
For delivery in 2009		
3 Semis / 3 Jack Ups	2,010	Maersk / Ensco / GSF / Sinvest / Awilco
TOTAL as at 31 March 2006	9,278	46



# **Property**



## **Financial Highlights - Property**

S\$m	<u>1Q 2006</u>	1Q 2005	% Change
Revenue	153	126	21
EBITDA	47	50	(6)
Operating Profit	43	46	(7)
Profit Before Tax	50	49	Ì 2
PATMI	22	22	-



## **Infrastructure**



## Financial Highlights – Infrastructure

S\$m	<u>1Q 2006</u>	<u>1Q 2005</u>	% Change
Revenue	151	140	8
EBITDA	4	3	33
Operating Profit	(8)	(9)	11
<b>Profit Before Tax</b>	-	(1)	NM
PATMI	(3)	2	NM



#### **Investments**



## **Financial Highlights - Investments**

S\$m	<u>1Q 2006</u>	<u>1Q 2005</u>	% Change
Revenue	24	-	NM
EBITDA	36	-	NM
Operating Profit	36	(1)	NM
<b>Profit Before Tax</b>	82	59	39
PATMI	72	49	47

This release may contain forward-looking statements which are subject to risks and uncertainties that could cause actual results to differ materially from such statements. Such risks and uncertainties include industry and economic conditions, competition, and legal, governmental and regulatory changes. The forward-looking statements reflect the current views of Management on future trends and developments.