

### FY2005-06 Financial Results 9 May 2006

Singapore Airlines Limited

Company Registration No.: 197200078R



### SIA GROUP 2005/06 RESULTS

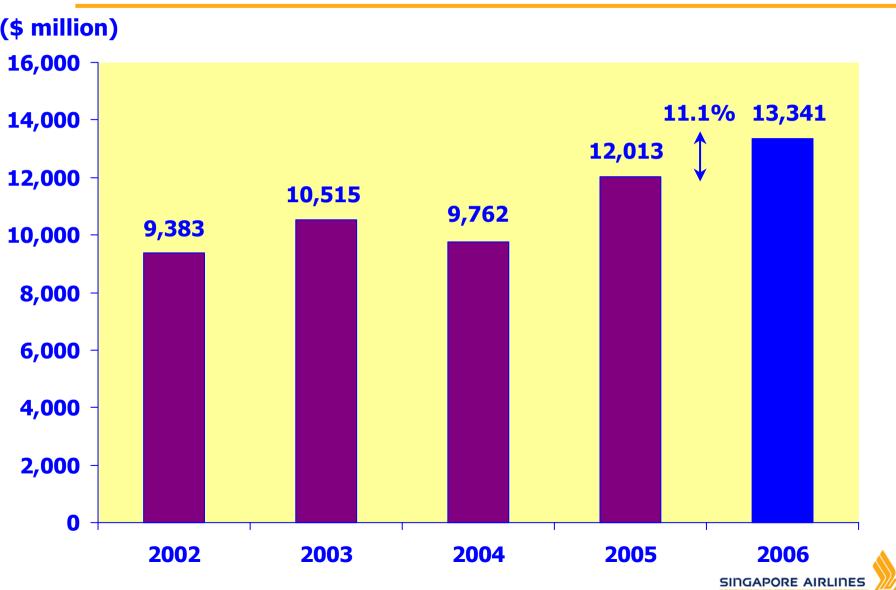


### **GROUP HIGHLIGHTS – FY2005/06**

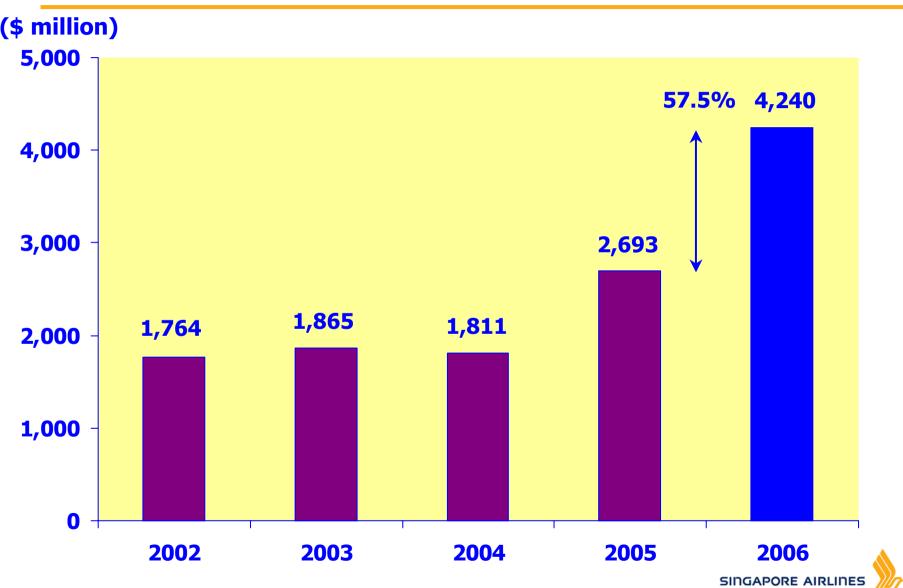
#### **Highlights of Group's Performance**

- Record revenue \$13,341 million (+11.1%)
- Operating profit \$1,213 million (-7.9%)
- Net profit \$1,241 million (-8.3%)
- Earnings per share 101.7 cents (-8.4%)
- Total dividend per share 45.0 cents (+12.5%)

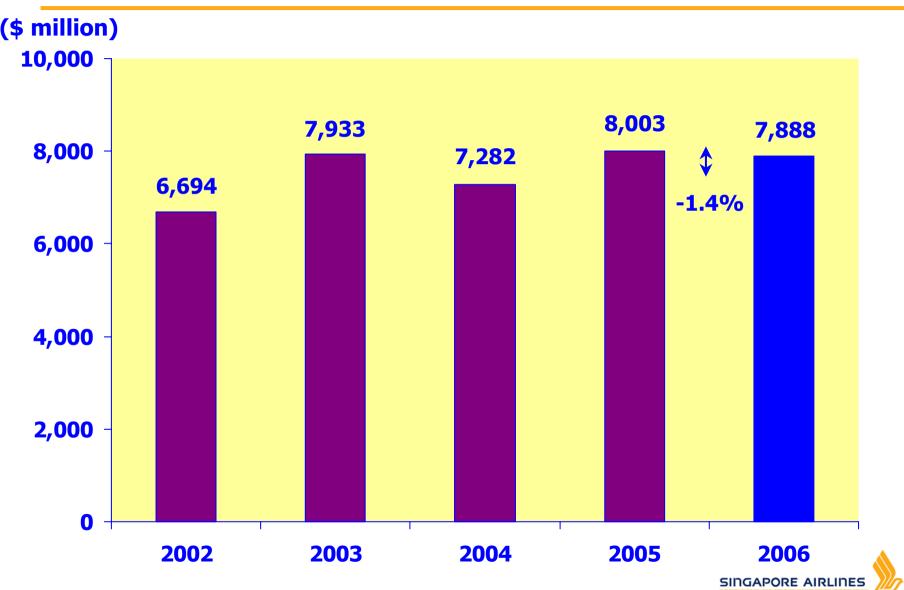
#### **GROUP REVENUE**



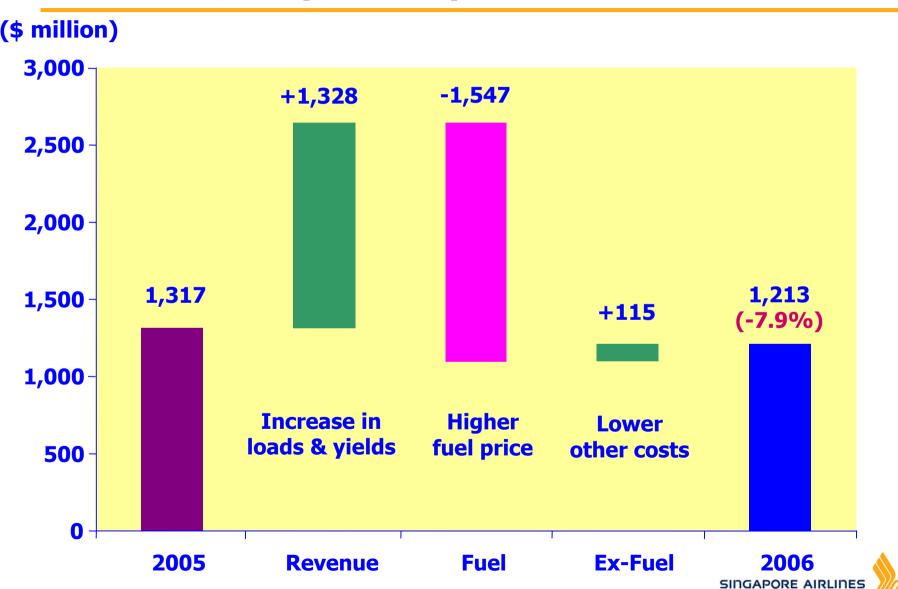
#### **GROUP FUEL EXPENDITURE**



#### **GROUP EX-FUEL EXPENDITURE**



#### **GROUP OPERATING PROFIT**



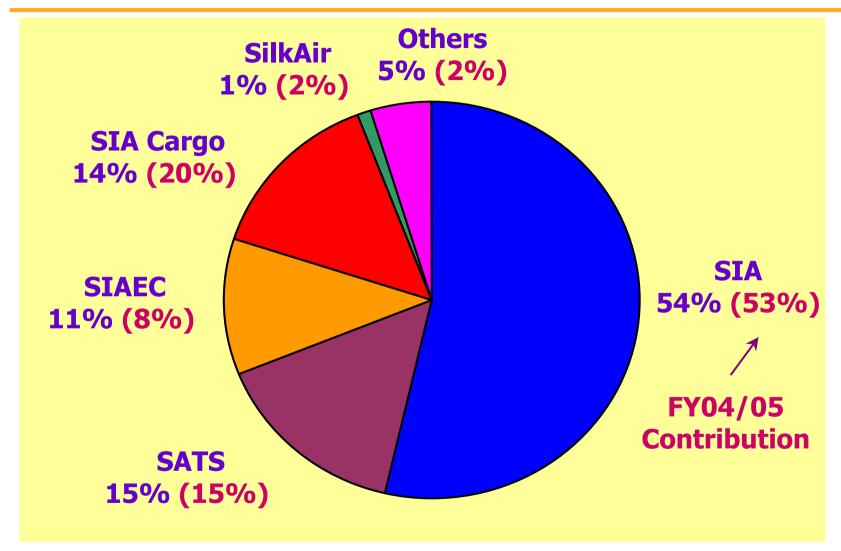
#### **GROUP RESULTS**

- FY2005/06

	<u>2005-06</u>	<u>2004-05</u>
Earnings Per Share (¢)	101.7	111.0
Proposed Final Dividend Per Share (¢)	35.0	30.0
	At 31 Mar 06	At 31 Mar 05
<b>Net Asset Value Per Share (\$)</b>	11.00	10.13



### CONTRIBUTION TO GROUP OPERATING PROFIT – FY2005/06





# THE PARENT AIRLINE 2005/06 RESULTS



### THE PASSENGER AIRLINE COMPANY HIGHLIGHTS – FY2005/06

#### **Highlights of Company's Performance**

- Capacity growth (in ASK) 4.6%
- Record passengers carried 16.995 million (+6.6%)
- Passenger load factor 75.6% (+1.5% points)
- Passenger yield 10.6¢/pkm (+5.0%)
- Record revenue \$10,303 million (+11.3%)
- Unit cost 7.5¢/ask (+7.1%)
- Operating profit \$651 million (-6.7%)



### THE PASSENGER AIRLINE COMPANY RESULTS – FY2005/06 (\$ million)

	<u>2005-06</u>	<u>2004-05</u>	% Change
<b>Total Revenue</b>	10,302.8	9,260.1	+ 11.3
<b>Total Expenditure</b>	(9,651.8)	(8,562.3)	+ 12.7
Operating Profit	651.0	697.8	- 6.7



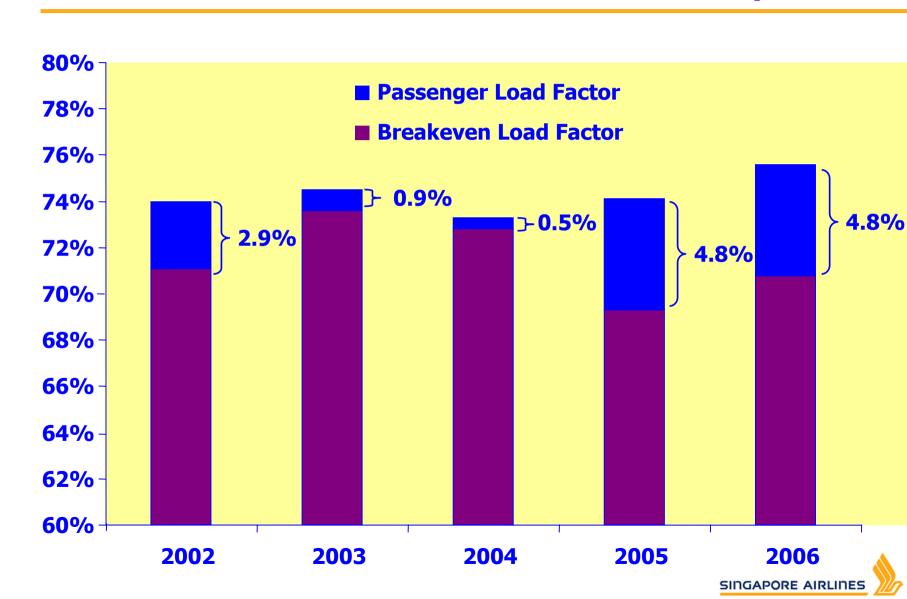
### THE PASSENGER AIRLINE COMPANY OPERATING PERFORMANCE – FY2005/06

<b>2005-06</b>	<b>2004-05</b>	% Change
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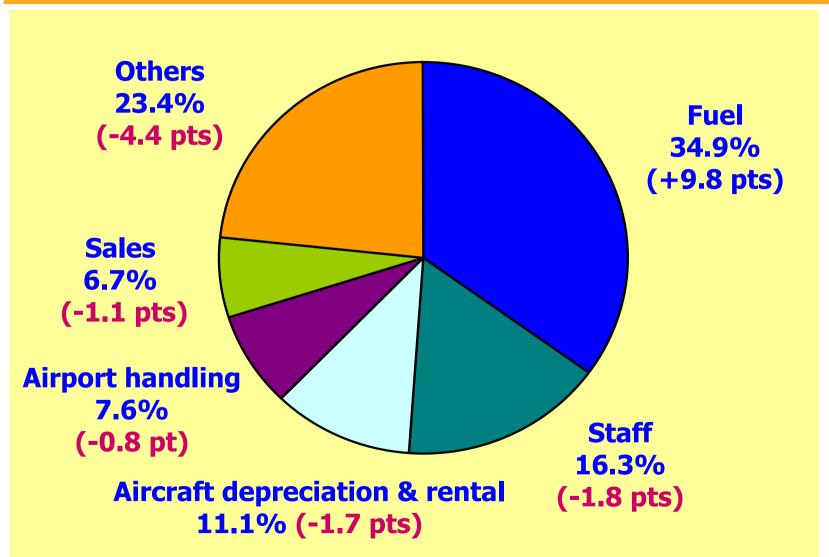
Passenger Yield (¢/pkm)	10.6	10.1	+ 5.0
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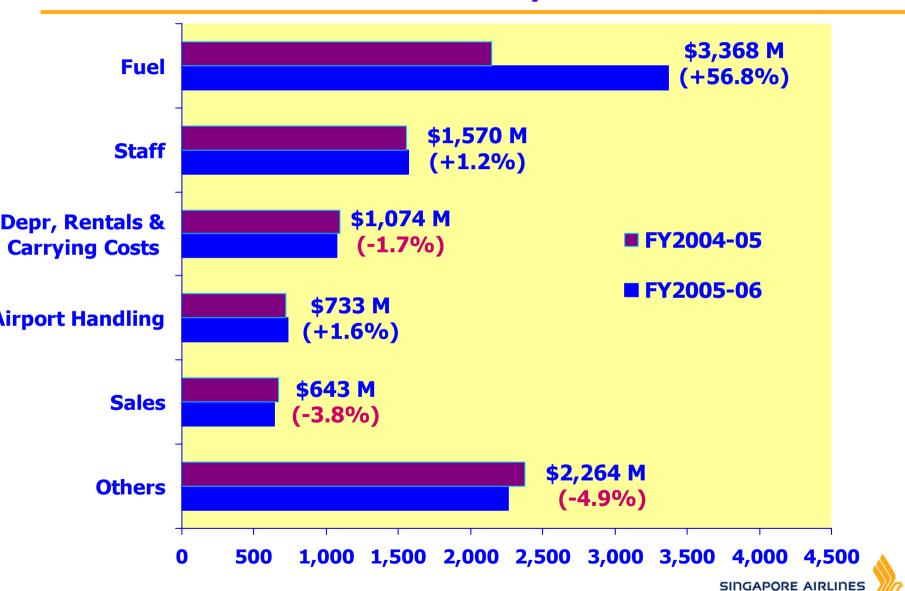
### THE PASSENGER AIRLINE COMPANY OPERATING PERFORMANCE – FY2005/06



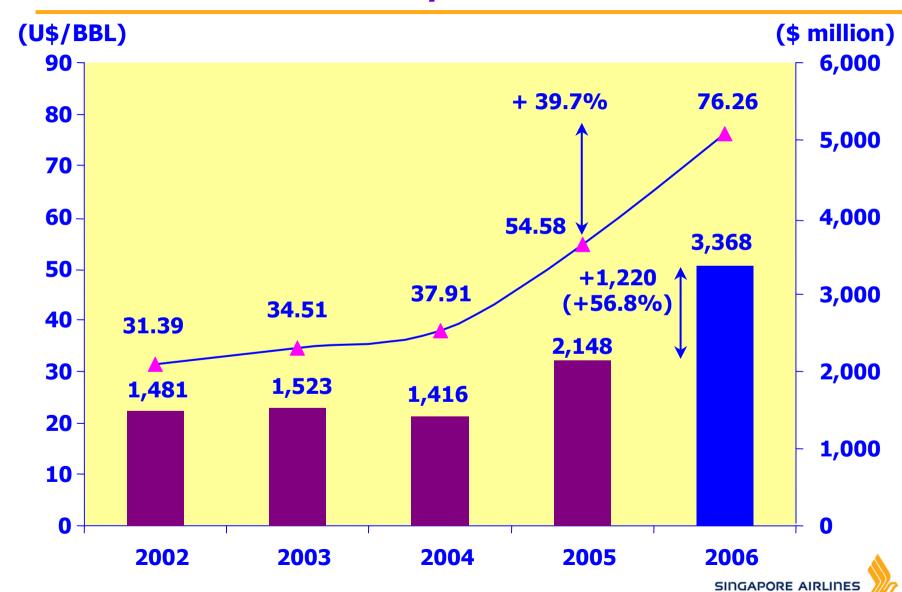
### THE PASSENGER AIRLINE COMPANY COST COMPOSITION – FY2005/06



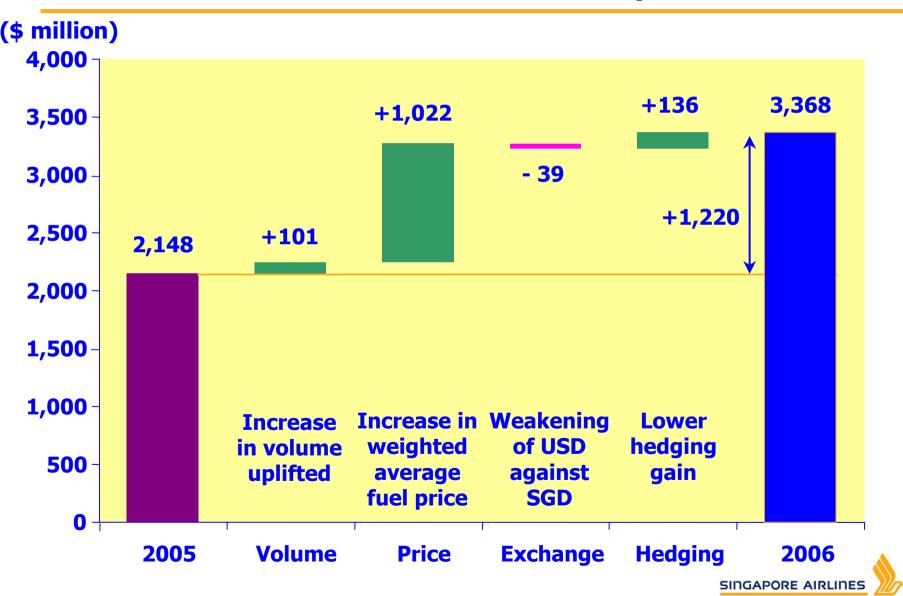
### THE PASSENGER AIRLINE COMPANY COST ANALYSIS – FY2005/06



### THE PASSENGER AIRLINE COMPANY FUEL COST – FY2005/06



### THE PASSENGER AIRLINE COMPANY FUEL COST ANALYSIS – FY2005/06





## SIA SUBSIDIARIES 2005/06 RESULTS

#### **SUBSIDIARIES NET PROFIT**

	<u>2005-06</u>	<u>2004-05</u>	% Change
SATS Group	188.6	167.8	+ 12.4
SIAEC Group	230.6	170.4	+ 35.3
SIA Cargo	135.3	182.5	- 25.9
SilkAir	20.6	30.0	- 31.3



#### **SIA CARGO RESULTS**

	<u>2005-06</u>	<u>2004-05</u>	<u>% Ch</u>	<u>ange</u>
<b>Total Revenue</b>	3,244.6	2,864.5	+	13.3
<b>Total Expenditure</b>	(3,070.8)	(2,603.2)	+	18.0
<b>Operating Profit</b>	173.8	261.3	-	33.5
Net Profit	135.3	182.5	_	25.9



### SIA CARGO OPERATING PERFORMANCE – FY2005/06

	<u>2005-06</u>	<u>2004-05</u>	<u>%</u>	<u>Change</u>
Cargo Yield (¢/ltk)	38.6	35.9	+	7.5
Unit Cost (¢/ctk)	23.5	21.3	+	10.3
Breakeven Load Factor (%)	60.9	59.3	+	1.6 pts



### SIA CARGO OPERATING PERFORMANCE – FY2005/06

	<b>2005-06 2</b>	004-05	<u>% (</u>	<u>Change</u>
Capacity			+	7.2
<b>Load Carried</b>			+	7.4
Cargo Load Factor (%)	63.6	63.5	+	<b>0.1</b> pt
Breakeven Load Factor (%)	60.9	59.3	+	1.6 pts
Cargo Load Factor Spread (%)	2.7 pts	4.2 pts	-	1.5 pts



#### **SILKAIR RESULTS**

	<u>2005-06</u>	<u>2004-05</u>	% Char	<u>ige</u>
<b>Total Revenue</b>	344.7	295.5	+ 1	6.6
Total Expenditure	(331.6)	(272.6)	+ 2	1.6
<b>Operating Profit</b>	13.1	22.9	- 4	2.8
Net Profit	20.6	30.0	- 3	1.3



#### **SILKAIR OPERATING PERFORMANCE**

- FY2005/06

	<u>2005-06</u>	<u>2004-05</u>	<u>% Ch</u>	ange
Overall Yield (¢/ltk)	138.7	134.4	+	3.2
Overall Unit Cost (¢/ctk)	72.6	66.9	+	8.5
Overall Breakeven Load Factor (%)	<b>52.3</b>	49.8	+	2.5 pts



## SILKAIR OPERATING PERFORMANCE – FY2005/06

	<u>2005-06</u> <u>2</u>	<u>004-05</u>	<u>%</u>	<u>Change</u>
Capacity			+	12.8
<b>Load Carried</b>			+	15.0
Overall Load Factor (%)	<b>52.9</b>	51.9	+	1.0 pt
Overall Breakeven Load Factor (%)	<b>52.3</b>	49.8	+	2.5 pts
Overall Load Factor Spread (%)	<b>0.6 pt</b>	2.1 pts	-	<b>1.5</b> pts







#### **OUTLOOK**

- Fuel Price
- Fleet Development
- Network Expansion



### **GROUP FUEL HEDGING FULL YEAR POSITION – FY2006/07**

- Budgeted Uplift Volume (M BBL) 36
- Hedging Policy (%) 30-60
- Declining wedge method



#### **FLEET DEVELOPMENT**

- FY2006/07

	No. of Aircraft
As at 1 April 2006	90
<b>Aircraft Deliveries</b>	
<ul> <li>Airbus A380-800</li> </ul>	7
<ul> <li>Boeing B777-300ER</li> </ul>	9
Aircraft De-commissioned	
<ul> <li>Boeing B747-400</li> </ul>	5
As at 31 March 2007	101



#### **NETWORK EXPANSION**

- FY2006/07

- Northern Summer (April 06)
  - Adelaide (1x daily)
  - Taipei (3x daily)
  - Penang (3x daily)

- Northern Winter (October 06)
  - Shanghai (5x daily)



#### **NETWORK EXPANSION**

- FY2006/07

- New Destinations (from 19 July 06)
  - Milan (3x weekly)
  - Barcelona (3x weekly)

- 4% growth in capacity
- 65 destinations in 35 countries by March 07



### First to fly the A380

