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# Hutchison Whampoa Limited



(incorporated in Hong Kong with limited liability)  
(Stock Code: 13)

## UNAUDITED RESULTS FOR THE PERIOD ENDED 30 JUNE 2011

### HIGHLIGHTS

	<b>June 2011</b> <b>HK\$</b> <b>millions</b>	June 2010 HK\$ millions (Restated <sup>1</sup> )	Change
Total revenue <sup>2</sup>	<b>187,359</b>	148,780	+26%
Recurring EBIT <sup>2</sup> before 3 Group EBIT / (LBIT) of the 3 Group	<b>22,755</b> <b>767</b>	16,125 (998)	+41% +177%
Profit attributable to shareholders, before property revaluation and profits on disposal of investments and others	<b>8,715</b>	5,472	+59%
Property revaluation after tax	<b>401</b>	855	-53%
Profit attributable to shareholders, before profits on disposal of investments and others	<b>9,116</b>	6,327	+44%
Profits on disposal of investments and others after tax	<b>37,180</b>	-	
Profit attributable to shareholders	<b>46,296</b>	6,327	+632%
Earnings per share	<b>HK\$10.86</b>	HK\$1.48	+632%
Interim dividend per share	<b>HK\$0.55</b>	HK\$0.51	+7.8%

Note 1: 2010 results have been restated to reflect the Group's early adoption of HKAS 12 and the adoption of Husky Energy's new accounting policy in 2010, both with retrospective effects. See note 2 to the accounts.

Note 2: Revenue reduced by HK\$1,334 million and HK\$2,970 million for the first half of 2011 and 2010 respectively and EBIT reduced by HK\$677 million and HK\$1,556 million for the first half of 2011 and 2010 respectively, being the adjustments for non-controlling shareholders' share of revenue and EBIT of the Hutchison Port Holdings Trust ("HPH Trust") operations.

- Total revenue grew 26% to HK\$187,359 million.
- Profit attributable to shareholders, before property revaluation and profits on disposal of investments and others, grew 59%.
- Profit attributable to shareholders and earnings per share increased 632% to HK\$46,296 million and HK\$10.86 respectively.
- 3G customer base currently totals over 30.2 million worldwide.
- 3 Group reported EBIT of HK\$767 million, a 177% turnaround from the comparable LBIT in 2010.

## CHAIRMAN'S STATEMENT

The Group's operations performed well during the first half of 2011. In addition, the Group substantially strengthened its balance sheet and liquidity through a number of successful equity capital markets transactions. The Group's total revenue<sup>1</sup> was HK\$187,359 million, 26% higher than same period last year. The Group's EBIT<sup>2</sup>, before property revaluation, increased 55% to HK\$23,522 million, reflecting increased contributions from the property and hotels division, the retail division, Cheung Kong Infrastructure ("CKI"), Husky Energy Inc ("Husky Energy"), Hutchison Telecommunications Hong Kong Holdings ("HTHKH") and the 3 Group. These increases were partially offset by the decreased EBIT contributions from the ports and related services division due to the division's reduced effective interest in deep-water container ports on the Pearl River Delta, including Hong Kong and Yantian ports, as a result of the Initial Public Offer ("IPO") of units in Hutchison Port Holdings Trust ("HPH Trust"), from Hutchison Asia Telecommunications ("HAT") and from finance and investments operations.

Note 1: Revenue includes share of associated companies and jointly controlled entities, adjusted to exclude non-controlling shareholders' share of the HPH Trust operations in both periods.

Note 2: EBIT represents the Group's total earnings before interest expense and other finance costs, taxation and non-controlling interests, adjusted to exclude non-controlling shareholders' share of EBIT of the HPH Trust operations in both periods.

### Results

The Group's profit attributable to shareholders for the period was HK\$46,296 million, a 632% increase compared to the restated profit of HK\$6,327 million for the same period last year. Earnings per share were HK\$10.86 (30 June 2010 – as restated HK\$1.48).

The results for the period include a profit on investment property revaluation after tax of HK\$401 million (30 June 2010 – HK\$855 million) and profit on disposal of investments and others of HK\$37,180 million (30 June 2010 – nil), comprising a gain on IPO of HPH Trust of HK\$44,290 million and impairment charges on certain port assets totalling HK\$7,110 million. Excluding this one-time gain and charges, profit attributable to shareholders totalled HK\$9,116 million in the first six months of 2011, 44% higher than the restated results in the same period in 2010.

### Dividends

The Board declares the payment of an interim dividend of HK\$0.55 per share, a 7.8% increase (30 June 2010 – HK\$0.51 per share), payable on Friday, 16 September 2011 to those persons registered as shareholders on 15 September 2011. The register of members will be closed from Wednesday, 7 September 2011 to Thursday, 15 September 2011, both days inclusive.

### *Ports and Related Services*

The ports and related services division includes the Group's interest in various port and related operations in 25 countries ("Hutchison Ports Group") together with a 27.6% interest in HPH Trust. This division's total throughput grew 3% to 36.4 million twenty-foot equivalent units in the first six months of 2011 and reported total revenue of HK\$16,277 million, 11% higher than the same period last year. EBIT of HK\$3,608 million, is 20% lower than the same period last year reflecting the reduction of the Group's effective share of interest in Kwai Tsing and Yantian ports after the completion of an IPO of units

in HPH Trust, which was listed on the Main Board of the Singapore Stock Exchange on 18 March 2011 and the one-off gains on the disposal of assets in the comparable first half of 2010.

Total revenue of Hutchison Ports Group was HK\$14,340 million, 18% above the same period last year mainly due to higher throughput from operations in the Americas and Europe. EBIT of HK\$2,826 million was 16% lower than the same period last year mainly due to one-off gains on the disposal of assets in the first half of 2010. Excluding the one-off gains, EBIT was 8% above last year.

Total revenue and EBIT of the underlying HPH Trust operations were 6% above the same period last year mainly due to throughput growth.

***Property and Hotels***

The property and hotels division reported total revenue of HK\$7,404 million, a 4% increase compared to the first six months of 2010. Gross rental income of HK\$1,963 million was 1% higher than the same period last year, with the rental properties portfolio 98% let. However, development profits were 8% lower than for the same period last year, mainly due to completion and sales of residential units from Phase I of the Marina Bay project in Singapore during the first half of 2010, partly offset by higher completion and sales in various residential projects in the Mainland and Hong Kong in 2011. Hotel operations also reported strong earnings growth. The property and hotels division's total EBIT, excluding property revaluation gains, increased 25% to HK\$4,296 million. The results for the period include a profit of approximately HK\$695 million realised on the disposal of the Group's interest in an investment property to Hui Xian REIT in April 2011.

***Retail***

The retail division continued to deliver strong revenue and EBIT growth in the first half of 2011. Total revenue of HK\$67,225 million was 17% higher than the same period last year. EBIT increased 25% to HK\$3,555 million, driven by management's strong commitment to improving operating efficiencies, reducing inventory levels, increasing centralised purchasing and continued expansion in high growth markets.

***Cheung Kong Infrastructure***

CKI, a Hong Kong listed subsidiary, announced group turnover and its share of jointly controlled entities' turnover totalling HK\$2,386 million, a 26% increase over the same period last year, and profit attributable to shareholders of HK\$3,983 million, a 96% increase compared to a profit of HK\$2,029 million in the first six months of 2010.

***Husky Energy***

Husky Energy, a Canadian listed associate company, announced sales and operating revenues of C\$12,008 million, 40% above the same period last year, mainly due to higher production, average realised crude oil prices and refining crack spreads, partially offset by lower realised natural gas prices. Average total upstream production in the first six months of 2011 was 311,000 barrels of oil equivalent per day (“BOEs per day”) compared to 289,700 BOEs per day in the same period of 2010. Net earnings of C\$1,295 million in the first six month of 2011 were 137% higher than the same period last year, and included one-off gains on the disposal of non-core assets totalling C\$259 million.

***Finance and Investments***

The Group’s EBIT from its finance and investments operations represents returns earned on the Group’s holdings of cash and liquid investments and amounted to HK\$196 million, 79% below the same period last year, mainly due to one-time profits recognised in the first six months of 2010 which included profits from the disposal of certain listed equity investments, partly offset by a slight increase in interest income as a result of rising market interest rates in the first half of 2011.

During the first six months of 2011, the Group repaid debts as they matured and repaid early certain other long-term borrowings and notes totalling HK\$30,870 million. The Group’s consolidated net debt position benefited from the net cash proceeds of approximately HK\$45,000 million arising from the IPO of HPH Trust on 18 March 2011. At 30 June 2011, the Group’s consolidated cash and liquid investments totalled HK\$103,923 million and consolidated debt amounted to HK\$218,861 million, resulting in consolidated net debt of HK\$114,938 million and net debt to net total capital ratio of 21.9% at 30 June 2011.

***Hutchison Telecommunications Hong Kong***

HTHKH, a Hong Kong listed subsidiary with telecommunications operations in Hong Kong and Macau, announced turnover of HK\$6,018 million and net profit attributable to shareholders of HK\$494 million, a 41% and 37% increase respectively over the same period last year. HTHKH announced its total mobile active customer base in Hong Kong and Macau had reached more than 3.3 million as of 30 June 2011.

***Hutchison Asia Telecommunications***

Recurring revenue from ongoing operations of HAT increased 37%, reflecting higher revenue from mobile operations in Indonesia, Vietnam and Sri Lanka. HAT reported total revenue of HK\$1,049 million, a 12% decrease compared to the same period last year, mainly due to the disposal of its Thailand operation in January 2011. LBIT of the ongoing operations, before one-time compensation contributions in both periods, increased slightly by 2% as HAT continues to build up the network and customer base in Indonesia and Vietnam. Reported LBIT of HK\$1,011 million was 16% higher than the LBIT of HK\$869

million reported in the same period last year, mainly due to lower one-time compensation contributions from certain suppliers and lower profits on disposal of telecommunications tower assets in Indonesia, partially offset by a gain of HK\$463 million on the disposal of the Thailand operation. As of 30 June 2011, HAT had a mobile customer base of 29.0 million, representing a 16% increase during the first half of the year on a comparable basis.

### **3 Group**

**3 Group** revenue grew 12% in local currencies for the period and after translation to Hong Kong dollars, increased 23% to total HK\$36,758 million as a result of increased sales of more expensive Smartphones, tablets and notebooks. **3 Group** overall continued its EBIT positive momentum from the second half of 2010 and reported an EBIT of HK\$767 million, a 177% turnaround from the comparable LBIT of HK\$998 million for the first six months of 2010. All operations, except Hutchison Telecommunications (Australia) Limited (“HTAL”) and **3 Ireland**, achieved improved operating and EBIT positive results in this period. In particular, improvement of the profits of the **3 Group** was affected by HTAL’s poor operating performance in the first half. HTAL announced a A\$78 million loss for the first six months of 2011, compared to a profit of A\$18 million in the same period last year due to network issues and associated adverse publicity. The improvement in **3 Group**’s operating results reflects growth in its overall customer base and revenue as well as a continuing focus on reducing operating costs through various cost-saving initiatives. In addition, **3 Italia** recognised a one-time net gain of HK\$457 million, comprising a benefit of HK\$1,843 million relating to two blocks of 5MHz of 1,800MHz spectrum assigned to **3 Italia** in 2010, as a result of favourable changes in the licence terms in 2011, partially offset by a write off of HK\$917 million due to an adverse court ruling on the incoming mobile termination rates by the Italian State Council and certain other one-off provisions amounting to HK\$469 million.

The Group’s registered 3G customer base increased 3% during the first half of the year and currently totals over 30.2 million customers. Customer growth was adversely impacted by a 5% decline in the customer base in Australia due to lower sales and higher churn resulting from network performance issues and related negative publicity. The **3 Group**’s customer base includes over 6.1 million mobile broadband access customers, a 6% increase during the first half of the year.

Management have adopted a robust recovery plan and HTAL anticipates improved financial performance and a return to profitability in the second half of 2011. Barring any further significant adverse market or regulatory developments, management expects the **3 Group** to continue to make a positive contribution to the Group’s EBIT results in the second half of 2011.

## **Outlook**

Economic conditions remained volatile in the first half with recovery sluggish in the US and several European countries. Increasing sovereign debt risk in the Euro zone and rising inflationary concerns in Asia have added to uncertainty in financial markets. However, despite financial market conditions, the Group's five core businesses have delivered good underlying operating results during the period. The Group's balance sheet and liquidity were significantly strengthened in the first half as a result of the HPH Trust IPO and strong cash inflows across the Group's businesses. Monetary tightening to curb inflation in the Mainland will adversely affect certain industries to some extent in the short term. Overall, with core businesses performing well and generating cash, a stronger balance sheet and liquidity, the Group is well positioned for continued growth and will continue to invest and expand its core businesses. The Group's diversified portfolio of businesses worldwide will continue to perform favourably. I remain confident in the Group's outlook and development in the second half of 2011.

I would like to thank the Board of Directors and all employees around the world for their continued loyalty, diligence, professionalism, and contributions to the Group.

**Li Ka-shing**

*Chairman*

Hong Kong, 4 August 2011

## SUPPLEMENTARY INFORMATION AND KEY BUSINESS INDICATORS

Hutchison Whampoa Limited's Group results can be summarised as below:

In HK\$ Millions

	For the six months		1H 2011	1H 2010	%
	Ended 30 June 2011	Ended 30 June 2010 Restated <sup>5</sup>			
<b>REVENUE<sup>1</sup></b>					
<b>PORTS AND RELATED SERVICES<sup>2</sup></b>	<b>16,277</b>	<b>14,727</b>	<b>9%</b>	<b>10%</b>	<b>11%</b>
Hutchison Ports Group	14,340	12,199	8%	8%	18%
HPH Trust / HPH Trust operations	1,937	2,528	1%	2%	-23%
<b>PROPERTY AND HOTELS</b>	<b>7,404</b>	<b>7,127</b>	<b>4%</b>	<b>5%</b>	<b>4%</b>
<b>RETAIL</b>	<b>67,225</b>	<b>57,510</b>	<b>36%</b>	<b>38%</b>	<b>17%</b>
<b>CHEUNG KONG INFRASTRUCTURE</b>	<b>14,227</b>	<b>7,558</b>	<b>7%</b>	<b>5%</b>	<b>88%</b>
<b>HUSKY ENERGY</b>	<b>33,281</b>	<b>22,331</b>	<b>18%</b>	<b>15%</b>	<b>49%</b>
<b>FINANCE &amp; INVESTMENTS</b>	<b>905</b>	<b>937</b>	<b>0%</b>	<b>1%</b>	<b>-3%</b>
<b>HUTCHISON TELECOMMUNICATIONS HONG KONG HOLDINGS</b>	<b>6,018</b>	<b>4,283</b>	<b>3%</b>	<b>3%</b>	<b>41%</b>
<b>HUTCHISON ASIA TELECOMMUNICATIONS</b>	<b>1,049</b>	<b>1,195</b>	<b>1%</b>	<b>1%</b>	<b>-12%</b>
<b>OTHERS</b>	<b>4,215</b>	<b>3,253</b>	<b>2%</b>	<b>2%</b>	<b>30%</b>
<b>TOTAL REVENUE BEFORE 3 GROUP</b>	<b>150,601</b>	<b>118,921</b>	<b>80%</b>	<b>80%</b>	<b>27%</b>
<b>3 GROUP</b>	<b>36,758</b>	<b>29,859</b>	<b>20%</b>	<b>20%</b>	<b>23%</b>
<b>TOTAL REVENUE</b>	<b>187,359</b>	<b>148,780</b>	<b>100%</b>	<b>100%</b>	<b>26%</b>
<b>EARNINGS BEFORE INTEREST EXPENSES AND TAXATION ("EBIT")<sup>1</sup></b>					
<b>PORTS AND RELATED SERVICES<sup>2</sup></b>	<b>3,608</b>	<b>4,516</b>	<b>15%</b>	<b>29%</b>	<b>-20%</b>
Hutchison Ports Group	2,826	3,382	12%	22%	-16%
HPH Trust / HPH Trust operations	782	1,134	3%	7%	-31%
<b>PROPERTY AND HOTELS</b>	<b>4,296</b>	<b>3,428</b>	<b>18%</b>	<b>23%</b>	<b>25%</b>
<b>RETAIL</b>	<b>3,555</b>	<b>2,853</b>	<b>15%</b>	<b>19%</b>	<b>25%</b>
<b>CHEUNG KONG INFRASTRUCTURE</b>	<b>6,564</b>	<b>3,408</b>	<b>28%</b>	<b>23%</b>	<b>93%</b>
<b>HUSKY ENERGY</b>	<b>5,098</b>	<b>1,412</b>	<b>22%</b>	<b>9%</b>	<b>261%</b>
<b>FINANCE &amp; INVESTMENTS</b>	<b>196</b>	<b>935</b>	<b>1%</b>	<b>6%</b>	<b>-79%</b>
<b>HUTCHISON TELECOMMUNICATIONS HONG KONG HOLDINGS</b>	<b>685</b>	<b>525</b>	<b>3%</b>	<b>4%</b>	<b>30%</b>
<b>HUTCHISON ASIA TELECOMMUNICATIONS</b>	<b>(1,011)</b>	<b>(869)</b>	<b>-4%</b>	<b>-6%</b>	<b>-16%</b>
<b>OTHERS</b>	<b>(236)</b>	<b>(83)</b>	<b>-1%</b>	<b>0%</b>	<b>-184%</b>
<b>EBIT BEFORE 3 GROUP</b>	<b>22,755</b>	<b>16,125</b>			<b>41%</b>
<b>EBIT/(LBIT) OF 3 GROUP<sup>3</sup></b>	<b>767</b>	<b>(998)</b>	<b>3%</b>	<b>-7%</b>	<b>177%</b>
<b>TOTAL EBIT BEFORE THE FOLLOWING:</b>	<b>23,522</b>	<b>15,127</b>	<b>100%</b>	<b>100%</b>	<b>55%</b>
<b>CHANGE IN FAIR VALUE OF INVESTMENT PROPERTIES</b>	<b>501</b>	<b>910</b>			<b>-45%</b>
<b>TOTAL EBIT</b>	<b>24,023</b>	<b>16,037</b>			<b>50%</b>
<b>INTEREST EXPENSES AND FINANCE COSTS</b>					
- Company and subsidiary companies	(4,184)	(4,059)			-3%
- Share of associated companies and jointly controlled entities	(2,850)	(2,078)			-37%
	<b>(7,034)</b>	<b>(6,137)</b>			<b>-15%</b>
<b>PROFIT BEFORE TAX</b>	<b>16,989</b>	<b>9,900</b>			<b>72%</b>
<b>TAX<sup>1</sup></b>					
- Current tax	(3,849)	(2,812)			-37%
- Deferred tax	(1,431)	(66)			-2068%
	<b>(5,280)</b>	<b>(2,878)</b>			<b>-83%</b>
<b>PROFIT AFTER TAX</b>	<b>11,709</b>	<b>7,022</b>			<b>67%</b>
<b>NON-CONTROLLING INTERESTS AND PERPETUAL CAPITAL SECURITIES HOLDERS INTERESTS<sup>1</sup></b>	<b>(2,593)</b>	<b>(695)</b>			<b>-273%</b>
<b>PROFIT ATTRIBUTABLE TO ORDINARY SHAREHOLDERS BEFORE PROFIT ON DISPOSAL OF INVESTMENTS AND OTHERS</b>	<b>9,116</b>	<b>6,327</b>			<b>44%</b>
<b>PROFIT ON DISPOSAL OF INVESTMENTS AND OTHERS ATTRIBUTABLE TO ORDINARY SHAREHOLDERS<sup>4</sup></b>	<b>37,180</b>	<b>-</b>			<b>NA</b>
<b>PROFIT ATTRIBUTABLE TO ORDINARY SHAREHOLDERS</b>	<b>46,296</b>	<b>6,327</b>			<b>632%</b>

Note 1 Includes share of associated companies and jointly controlled entities.

Note 2 Revenue reduced by \$1,334 million and \$2,970 million for the first half of 2011 and 2010 respectively and EBIT reduced by \$677 million and \$1,556 million for the first half of 2011 and 2010 respectively, being the adjustments for non-controlling shareholders' share of revenue and EBIT of the Hutchison Port Holdings Trust ("HPH Trust") operations.

Note 3 Includes 3G operations in UK, Ireland, Italy, Australia, Sweden, Denmark and Austria.

Note 4 Profit on disposal of investments and other exceptional items comprise the following:

	For the six months	
	Ended 30 June 2011	Ended 30 June 2010
Disposal gain on Initial Public Offering of HPH Trust	44,290	-
Impairment charges on certain port assets	(7,110)	-
<b>Total</b>	<b>37,180</b>	<b>-</b>

Note 5 2010 results have been restated to reflect the Group's early adoption of HKAS 12 and the adoption of Husky Energy's new accounting policy in 2010, both with retrospective effects. See note 2 to the accounts.

## SUPPLEMENTARY INFORMATION AND KEY BUSINESS INDICATORS

Note: All comparing against the first six months performance in 2010 unless indicated otherwise

### *Ports and Related Services*

Total revenue	Increased 11% <u>Underlying performances:</u> <i>Hutchison Ports Group</i> <sup>1</sup> increased 18% <i>HPH Trust operations</i> increased 6%
EBIT	Decreased 20% <u>Underlying performances:</u> <i>Hutchison Ports Group</i> <sup>1</sup> , excluding one-off gains on disposal of assets reported in the first half of 2010 increased 8% <i>HPH Trust operations</i> increased 6%
Contributed 9% and 15% respectively to total revenue and EBIT of the Group.	

Note 1: Excluding HPH Trust operations.

Major contributors to the division's overall 3% throughput growth were:

	Increase / (Decrease)
HPH Trust operations	4%
Europe	8%
The Americas	23%
Middle East and Africa	9%

partially offset by:

Asia (excluding HPH Trust operations)	(5)%
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Major contributors to the division's overall 8% EBIT increase, excluding HPH Trust operations and the one-off gains on disposal of assets recognised in the first half of 2010 were:

	Increase / (Decrease)
The Americas	15%
Middle East and Africa	21%

partially offset by:

Asia (excluding HPH Trust operations)	(3)%
Europe, mainly due to higher non-cash depreciation charges related to commencement of operations at the new Euromax Terminal in Rotterdam in June 2010	(4)%

### *Property and Hotels*

Total revenue	Increased 4%
EBIT	Increased 25%
Contributed 4% and 18% respectively to total revenue and EBIT of the Group.	

The Group's current attributable landbank (including direct interests and its proportionate share of interests held by joint ventures, associated companies and jointly controlled entities) can be developed into 98 million square feet of mainly residential property, of which 97% is situated in the Mainland, 2% in the UK and 1% in Singapore and Hong Kong. This landbank comprises 48 projects in 23 cities and is expected to be developed in phases over several years. Timing of development, sales and completion for these projects are impacted by Government policies aimed at controlling residential property price inflation.



**Retail**

Total revenue	Increased 17% (increased 11% in local currencies)
EBIT	Increased 25% (increased 18% in local currencies)
Contributed 36% and 15% respectively to total revenue and EBIT of the Group.	

The number of retail outlets increased during the period and currently totals over 9,400 outlets in 33 markets worldwide. The retail division is expanding organically in markets with high growth potential and at the same time continuing to control costs.

**Cheung Kong Infrastructure, subsidiary listed on The Stock Exchange of Hong Kong Limited**

Announced group turnover and its share of jointly controlled entities' turnover	Increased 26%
Announced profit attributable to shareholders	Increased 96%
Contributed 7% and 28% respectively to total revenue and EBIT of the Group.	

In July, CKI raised approximately HK\$3,411 million by issuing 84.5 million new shares. Following the issue, the Group's interest in CKI has reduced from approximately 84.58% to approximately 81.53%.

**Husky Energy, associated company listed on Toronto Stock Exchange**

Announced sales and operating revenues, net of royalties, C\$12,008 million	Increased 40%
Announced net earnings, C\$1,295 million	Increased 137%
The Group's share of Husky Energy's results contributed 18% and 22% respectively to total revenue and EBIT of the Group.	

**Hutchison Telecommunications Hong Kong Holdings, subsidiary listed on The Stock Exchange of Hong Kong Limited**

Announced turnover	Increased 41%
Announced profit attributable to shareholders	Increased 37%
Contributed 3% and 3% respectively to total revenue and EBIT of the Group.	

**Hutchison Asia Telecommunications**

Recurring revenue of ongoing operations	Increased 37% (Total reported revenue, including Thailand operation which was disposed of in January 2011 decreased 12%)
LBIT of ongoing operations	Increased 2%, excluding the one-time compensation contributions in both periods (Total reported LBIT, including the disposal gain and results of the Thailand operation and one-time compensation contributions in both periods increased 16%)
Contributed 1% and a negative 4% respectively to total revenue and EBIT of the Group.	

LBIT for the period ended 30 June 2011 includes a gain of HK\$463 million on the disposal of its Thailand operation.

### 3 Group

Total revenue	Increased 23% (increased 12% in local currencies)
Total EBITDA <sup>1</sup>	Increased 93% (increased 75% in local currencies)
Total EBIT	Turnaround of 177% to EBIT of HK\$767 million.
Contributed 20% and 3% respectively to total revenue and EBIT of the Group.	

### 3 Group Overall

	30 June 2011	30 June 2010
Weighted average per customer acquisition cost, on a 12-month trailing average basis – reduced 2%	€7	€9
Contract customers as a percentage of total registered customer base	52%	53%
Average monthly customer churn rate of total registered customer base	2.7%	2.6%
Average monthly customer churn rate of total registered contract customer base	2.1%	1.9%
Active customers as a percentage of total registered customer base	81%	83%
Active contract customers as a percentage of total registered contract customer base	98%	98%

Average revenue per active user (“ARPU<sup>2</sup>”), on a 12-month trailing average active customer basis, overall decreased by 1% to €29.23 compared to the full year 2010 ARPU of €29.50. Excluding the effect of the depreciation of Euro against other European currencies and the Australian dollar, ARPU decreased 3% compared to the restated full year 2010 ARPU, mainly reflecting regulated interconnection and international roaming fee reductions in Italy and the UK and price competition, partly offset by an improving mix of higher-value, Smartphone customers added to the 3 Group’s customer base.

Note 1: EBITDA is defined as total earnings before interest expense and other finance costs, taxation, depreciation and amortisation and one-time gains and provisions and after all customer acquisition costs and retention costs.

Note 2: The 3 Group reported ARPU has been restated to reflect the reduction of incoming mobile termination rates from €11 cents to €9 cents, effective from 1 July 2010 due to an adverse court ruling by the Italian State Council.

## Key Business Indicators

Customer Base						
	Registered Customers at 3 August 2011 ('000)			Registered Customer Growth (%) from 31 December 2010 to 30 June 2011		
	Prepaid	Postpaid	Total	Prepaid	Postpaid	Total
UK	3,468	4,076	7,544	12%	5%	8%
Italy	5,882	3,256	9,138	1%	-1%	-
Sweden & Denmark	291	1,707	1,998	16%	4%	6%
Austria	317	905	1,222	16%	9%	10%
Ireland	410	299	709	8%	20%	13%
Australia <sup>(1)</sup>	2,946	4,217	7,163	-10%	-1%	-5%
<b>3 Group Total</b>	<b>13,314</b>	<b>14,460</b>	<b>27,774</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>
Hong Kong and Macau <sup>(2)</sup>	774	1,660	2,434	38%	7%	15%
<b>Total</b>	<b>14,088</b>	<b>16,120</b>	<b>30,208</b>	<b>3%</b>	<b>3%</b>	<b>3%</b>

12-month Trailing Average Revenue per Active User ("ARPU") <sup>(4)</sup> to 30 June 2011						
	Total			% Variance compared to 31 December 2010	Non-voice	
	Prepaid	Postpaid	Blended Total		ARPU	% of total ARPU
UK	£8.15	£28.96	<b>£22.09</b>	-2%	<b>£8.61</b>	39%
Italy <sup>(5)</sup>	€2.23	€3.46	<b>€1.79</b>	-5%	<b>€0.09</b>	42%
Sweden & Denmark	SEK124.29	SEK340.05	<b>SEK319.73</b>	-3%	<b>SEK141.02</b>	44%
Austria	€0.79	€2.88	<b>€1.73</b>	-	<b>€1.20</b>	52%
Ireland	€16.66	€34.16	<b>€28.36</b>	12%	<b>€16.09</b>	57%
Australia <sup>(3)</sup>	A\$29.27	A\$69.03	<b>A\$52.87</b>	-2%	<b>A\$21.17</b>	40%
<b>3 Group Average<sup>(5)</sup></b>	<b>€13.66</b>	<b>€38.29</b>	<b>€29.23</b>	-1%	<b>€12.03</b>	41%
<b>3 Group Average<sup>(5)</sup> (without FX impact)</b>	<b>€13.38</b>	<b>€37.59</b>	<b>€28.69</b>	-3%	<b>€11.81</b>	41%

Note 1: Active customers (including customers of mobile virtual network operators ("MVNOs")) at 30 June 2011 as announced by listed subsidiary HTAL updated for net additions to 3 August 2011.

Note 2: Active customers at 30 June 2011 as announced by listed subsidiary HTHKH, updated for net additions to 3 August 2011.

Note 3: ARPU (excluding ARPU from MVNOs) at 30 June 2011 as announced by listed subsidiary HTAL.

Note 4: ARPU equals total monthly tariff revenue divided by the average number of active customers during the period, where an active customer is one that has generated revenue from either an outgoing call, incoming call or 3G services in the preceding three months.

Note 5: For comparability purposes, the reported ARPU for Italy and the 3 Group Average have been restated to reflect the reduction of incoming mobile termination rates from €11 cents to €9 cents, effective from 1 July 2010 due to an adverse court ruling by the Italian State Council.

## UK

Total revenue, in GBP	Increased 21%
EBITDA, in GBP	Increased 34%
EBIT, in GBP	Turnaround of 160% from LBIT of £20 million to EBIT of £12 million.

	30 June 2011	30 June 2010
Contract customers as a percentage of total registered customer base	54%	58%
Average monthly customer churn rate of total registered customer base	2.6%	3.2%
Average monthly customer churn rate of total contract registered customer base (accounts for 86% of the revenue base)	1.9%	2.3%
Active customers as a percentage of total registered customer base	77%	84%
Active contract customers as a percentage of total contract registered customer base	97%	97%

## Italy

Total revenue, in EURO	Increased 2%
EBITDA (excluding one-time gains and losses in both periods), in EURO	Increased 309%
EBIT, in EURO	Turnaround of 101% from LBIT of €73 million to EBIT of €1 million

EBIT includes a one-time net gain of €41.1 million (HK\$457 million), comprising a benefit of €66.0 million (HK\$1,843 million) relating to two blocks of 5MHz of 1,800MHz spectrum assigned to 3 Italia in 2010, as a result of favourable changes in the licence terms in 2011, partially offset by a write off of €2.7 million (HK\$917 million) due to an adverse court ruling by the Italian State Council resulting in a reduction of the incoming mobile termination rates from €1 cents to €9 cents effective from 1 July 2010 and certain one-off provisions amounting to €2.2 million (HK\$469 million). The write off of €2.7 million comprises of €40.7 million (HK\$451 million) related to the second half of 2010 and €2.0 million (HK\$466 million) for the first six months of 2011.

	30 June 2011	30 June 2010
Contract customers as a percentage of total registered customer base	36%	38%
Average monthly customer churn rate of total registered customer base	2.7%	2.3%
Average monthly customer churn rate of total contract registered customer base (accounts for 79% of the revenue base)	2.7%	2.2%
Active customers as a percentage of total registered customer base	69%	67%
Active contract customers as a percentage of total contract registered customer base	97%	95%

**Sweden and Denmark (combined)**

Combined total revenue, in SEK	Increased 32%
Combined EBITDA, in SEK	Increased 166%
Combined EBIT, in SEK	Increased 5,898% from EBIT of SEK16 million to EBIT of SEK960 million

	<b>30 June 2011</b>	<b>30 June 2010</b>
Contract customers as a percentage of total registered customer base	86%	88%
Average monthly customer churn rate of total registered customer base	2.4%	2.2%
Active customers as a percentage of total registered customer base	96%	96%
Active contract customers as a percentage of total contract registered customer base	100%	100%

**Austria**

Total revenue, in EURO	In line with first half of 2010
EBITDA (excluding the one-time contribution in first half of 2010), in EURO	Increased 264%
EBIT, in EURO	Decreased 59% from EBIT of €3 million to EBIT of €1 million

	<b>30 June 2011</b>	<b>30 June 2010</b>
Contract customers as a percentage of total registered customer base	75%	77%
Average monthly customer churn rate of total registered customer base	1.1%	1.1%
Active customers as a percentage of total registered customer base	81%	83%
Active contract customers as a percentage of total contract registered customer base	99%	100%

**Ireland**

Total revenue, in EURO	Increased 70%
LBITDA, in EURO	Increased 121%
LBIT, in EURO	Increased 58% from LBIT of €19 million to LBIT of €30 million

	<b>30 June 2011</b>	<b>30 June 2010</b>
Contract customers as a percentage of total registered customer base	42%	40%
Average monthly customer churn rate of total registered customer base	0.8%	0.9%
Active customers as a percentage of total registered customer base	50%	56%
Active contract customers as a percentage of total contract registered customer base	86%	83%

LBIT increased as a result of lower subvention income during the period following the completion of the National Broadband Scheme network rollout.

***HTAL, subsidiary listed on Australian Securities Exchange***

Announced total revenue, in AUD	Decreased 4%
Announced EBITDA, in AUD	Decreased 37%
Announced loss attributable to shareholders, in AUD	Reported loss attributable to shareholders of A\$78 million compared to a profit attributable to shareholders of A\$18 million in the same period last year

The reported results were adversely impacted by a 5% decline in the customer base in Australia due to lower sales and higher churn resulting from network performance issues and related negative publicity.

**Hutchison Whampoa Limited**  
**Condensed Consolidated Income Statement**  
for the six months ended 30 June 2011

		<b>Unaudited</b>	
		As restated	
		Note 2	
		2011	
		2010	
	Note	HK\$ millions	HK\$ millions
Company and subsidiary companies:			
Revenue	3	<b>112,332</b>	97,760
Cost of inventories sold		<b>(43,214)</b>	(36,565)
Staff costs		<b>(15,131)</b>	(13,655)
Telecommunications customer acquisition costs		<b>(10,400)</b>	(6,394)
Depreciation and amortisation	3	<b>(7,175)</b>	(7,287)
Other operating expenses	3	<b>(28,002)</b>	(25,251)
Change in fair value of investment properties		-	-
Profit on disposal of investments and others	4	<b>47,459</b>	-
Share of profits less losses after tax of:			
Associated companies		<b>7,115</b>	2,185
Jointly controlled entities		<b>3,055</b>	3,279
	3	<b>66,039</b>	14,072
Interest and other finance costs			
	5	<b>(4,184)</b>	(4,059)
<b>Profit before tax</b>			
		<b>61,855</b>	10,013
Current tax charge	6	<b>(1,737)</b>	(1,513)
Deferred tax credit (charge)	6	<b>(367)</b>	76
<b>Profit after tax</b>			
		<b>59,751</b>	8,576
<b>Allocated as : Profit attributable to non-controlling interests and holders of perpetual capital securities</b>			
		<b>(13,455)</b>	(2,249)
<b>Profit attributable to ordinary shareholders of the Company</b>			
	7	<b>46,296</b>	6,327
<b>Earnings per share for profit attributable to ordinary shareholders of the Company</b>			
	8	<b>HK\$ 10.86</b>	HK\$ 1.48

Details of interim dividend payable to the ordinary shareholders of the Company are set out in note 9.

**Hutchison Whampoa Limited**  
**Condensed Consolidated Statement of Financial Position**  
at 30 June 2011

		Unaudited 30 June 2011	As restated Note 2 31 December 2010
	Note	HK\$ millions	HK\$ millions
<b>ASSETS</b>			
<b>Non-current assets</b>			
Fixed assets		157,903	167,851
Investment properties		43,890	43,240
Leasehold land		10,635	27,561
Telecommunications licences		76,058	68,333
Goodwill		28,292	27,332
Brand names and other rights		13,240	12,865
Associated companies		128,394	105,589
Interests in joint ventures		59,057	54,103
Deferred tax assets		14,343	14,097
Other non-current assets		9,543	9,131
Liquid funds and other listed investments		20,965	24,585
		<b>562,320</b>	<b>554,687</b>
<b>Current assets</b>			
Cash and cash equivalents	10	82,958	91,652
Trade and other receivables	11	55,658	57,229
Inventories		19,084	17,733
		<b>157,700</b>	<b>166,614</b>
<b>Current liabilities</b>			
Trade and other payables	12	72,958	80,889
Bank and other debts		10,734	23,122
Current tax liabilities		2,536	2,900
		<b>86,228</b>	<b>106,911</b>
<b>Net current assets</b>		<b>71,472</b>	<b>59,703</b>
<b>Total assets less current liabilities</b>		<b>633,792</b>	<b>614,390</b>
<b>Non-current liabilities</b>			
Bank and other debts		211,845	228,134
Interest bearing loans from non-controlling shareholders		6,624	13,493
Deferred tax liabilities		8,681	9,857
Pension obligations		1,789	1,702
Other non-current liabilities		2,911	3,945
		<b>231,850</b>	<b>257,131</b>
<b>Net assets</b>		<b>401,942</b>	<b>357,259</b>
<b>CAPITAL AND RESERVES</b>			
Share capital		1,066	1,066
Perpetual capital securities		15,600	15,600
Reserves		349,918	297,367
<b>Total ordinary shareholders' funds and perpetual capital securities</b>		<b>366,584</b>	<b>314,033</b>
Non-controlling interests		35,358	43,226
<b>Total equity</b>		<b>401,942</b>	<b>357,259</b>



## Notes

### 1 Basis of preparation

These unaudited condensed interim accounts are prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34 “Interim Financial Reporting”, issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) and Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. These interim accounts should be read in conjunction with the 2010 annual accounts.

### 2 Significant accounting policies

These interim accounts have been prepared under the historical cost convention except for certain properties and financial instruments which are stated at fair values.

In the current period, the Group has adopted all of the new and revised standards, amendments and interpretations issued by the HKICPA that are relevant to the Group’s operations and mandatory for annual accounting periods beginning 1 January 2011. The effect of the adoption of these new and revised standards, amendments and interpretations was not material to the Group’s results of operations or financial position.

In the current period, the Group has adopted amendments to HKAS 12 “Income taxes - Deferred Tax: Recovery of Underlying Assets”, with retrospective effect, ahead of its mandatory effective date of 1 January 2012. As a result of the adoption of amendments to HKAS 12, the Group now measures deferred tax liability in respect of its investment properties with reference to the tax liability that would arise if the properties were disposed of at their carrying amounts at the reporting date, unless the property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the property over time, rather than through sale. Previously, where these properties were held under leasehold interests, deferred tax was generally measured using the tax rate that would apply as a result of recovery of the asset’s value through use.

Except for these changes, the accounting policies applied and methods of computation used in the preparation of these interim accounts are consistent with those used in the 2010 annual accounts.

In the second half of 2010, the Group adopted Husky Energy’s new IFRS accounting policy for oil and gas properties with retrospective effect. This change was adopted with the full year effect recorded in the results for the 2010 annual accounts. HKAS 34 requires the use of the same accounting policies uniformly throughout the year and accordingly, the Group has restated the 2010 interim accounts to conform to this policy.

## 2 Significant accounting policies (continued)

The effects, where material, of these changes are summarized below:

(i) Estimated effect on the consolidated income statement for the six months ended 30 June 2011

	Amendments to HKAS 12 “Income taxes” HK\$ millions
Company and subsidiary companies:	
Revenue	-
Cost of inventories sold	-
Staff costs	-
Telecommunications customer acquisition costs	-
Depreciation and amortisation	-
Other operating expenses	-
Change in fair value of investment properties	-
Profit on disposal of investments and others	-
Share of profits less losses after tax of:	
Associated companies	-
Jointly controlled entities	15
	<hr/> 15
Interest and other finance costs	-
<b>Profit before tax</b>	<hr/> 15
Current tax charge	-
Deferred tax credit (charge)	-
<b>Profit after tax</b>	<hr/> <hr/> 15
<b>Allocated as : Profit attributable to non-controlling interests and holders of perpetual capital securities</b>	<hr/> -
<b>Profit attributable to ordinary shareholders of the Company</b>	<hr/> <hr/> 15
<b>Earnings per share for profit attributable to ordinary shareholders of the Company</b>	<hr/> <hr/> HK\$ -

## 2 Significant accounting policies (continued)

(ii) Estimated effect on the consolidated statement of financial position as at 30 June 2011

	Amendments to HKAS 12 “Income taxes” HK\$ millions
	<u>HK\$ millions</u>
<b>ASSETS</b>	
<b>Non-current assets</b>	
Fixed assets	-
Investment properties	-
Leasehold land	-
Telecommunications licences	-
Goodwill	-
Brand names and other rights	-
Associated companies	61
Interests in joint ventures	86
Deferred tax assets	(8)
Other non-current assets	-
Liquid funds and other listed investments	-
	<u>139</u>
<b>Current assets</b>	
Cash and cash equivalents	-
Trade and other receivables	-
Inventories	-
	<u>-</u>
<b>Current liabilities</b>	
Trade and other payables	-
Bank and other debts	-
Current tax liabilities	-
	<u>-</u>
<b>Net current assets</b>	<u>-</u>
<b>Total assets less current liabilities</b>	<u>139</u>
<b>Non-current liabilities</b>	
Bank and other debts	-
Interest bearing loans from non-controlling shareholders	-
Deferred tax liabilities	(4,433)
Pension obligations	-
Other non-current liabilities	-
	<u>(4,433)</u>
<b>Net assets</b>	<u>4,572</u>
<b>CAPITAL AND RESERVES</b>	
Share capital	-
Perpetual capital securities	-
Reserves	4,566
<b>Total ordinary shareholders' funds and perpetual capital securities</b>	<u>4,566</u>
Non-controlling interests	6
<b>Total equity</b>	<u>4,572</u>

## 2 Significant accounting policies (continued)

(iii) Effect on the consolidated income statement for the six months ended 30 June 2010

	As previously reported HK\$ millions	Effect of adoption of Husky Energy's new oil and gas properties policy in the second half of 2010 HK\$ millions	Amendments to HKAS 12 "Income taxes" HK\$ millions	As restated HK\$ millions
Company and subsidiary companies:				
Revenue	97,760	-	-	97,760
Cost of inventories sold	(36,565)	-	-	(36,565)
Staff costs	(13,655)	-	-	(13,655)
Telecommunications customer acquisition costs	(6,394)	-	-	(6,394)
Depreciation and amortisation	(7,287)	-	-	(7,287)
Other operating expenses	(25,251)	-	-	(25,251)
Change in fair value of investment properties	-	-	-	-
Profit on disposal of investments and others	-	-	-	-
Share of profits less losses after tax of:				
Associated companies	2,424	(239)	-	2,185
Jointly controlled entities	3,163	-	116	3,279
	14,195	(239)	116	14,072
Interest and other finance costs	(4,059)	-	-	(4,059)
<b>Profit before tax</b>	10,136	(239)	116	10,013
Current tax charge	(1,513)	-	-	(1,513)
Deferred tax credit	76	-	-	76
<b>Profit after tax</b>	8,699	(239)	116	8,576
<b>Allocated as : Profit attributable to non-controlling interests</b>				
	(2,249)	-	-	(2,249)
<b>Profit attributable to shareholders of the Company</b>				
	6,450	(239)	116	6,327
<b>Earnings per share for profit attributable to shareholders of the Company</b>				
	HK\$ 1.51	(HK\$ 0.06)	HK\$ 0.03	HK\$ 1.48

## 2 Significant accounting policies (continued)

(iv) Effect on the consolidated statement of financial position as at 31 December 2010

	As previously reported HK\$ millions	Amendments to HKAS 12 “Income taxes” HK\$ millions	As restated HK\$ millions
<b>ASSETS</b>			
<b>Non-current assets</b>			
Fixed assets	167,851	-	167,851
Investment properties	43,240	-	43,240
Leasehold land	27,561	-	27,561
Telecommunications licences	68,333	-	68,333
Goodwill	27,332	-	27,332
Brand names and other rights	12,865	-	12,865
Associated companies	105,528	61	105,589
Interests in joint ventures	54,032	71	54,103
Deferred tax assets	14,105	(8)	14,097
Other non-current assets	9,131	-	9,131
Liquid funds and other listed investments	24,585	-	24,585
	<b>554,563</b>	<b>124</b>	<b>554,687</b>
<b>Current assets</b>			
Cash and cash equivalents	91,652	-	91,652
Trade and other receivables	57,229	-	57,229
Inventories	17,733	-	17,733
	<b>166,614</b>	<b>-</b>	<b>166,614</b>
<b>Current liabilities</b>			
Trade and other payables	80,889	-	80,889
Bank and other debts	23,122	-	23,122
Current tax liabilities	2,900	-	2,900
	<b>106,911</b>	<b>-</b>	<b>106,911</b>
<b>Net current assets</b>	<b>59,703</b>	<b>-</b>	<b>59,703</b>
<b>Total assets less current liabilities</b>	<b>614,266</b>	<b>124</b>	<b>614,390</b>
<b>Non-current liabilities</b>			
Bank and other debts	228,134	-	228,134
Interest bearing loans from non-controlling shareholders	13,493	-	13,493
Deferred tax liabilities	14,290	(4,433)	9,857
Pension obligations	1,702	-	1,702
Other non-current liabilities	3,945	-	3,945
	<b>261,564</b>	<b>(4,433)</b>	<b>257,131</b>
<b>Net assets</b>	<b>352,702</b>	<b>4,557</b>	<b>357,259</b>
<b>CAPITAL AND RESERVES</b>			
Share capital	1,066	-	1,066
Perpetual capital securities	15,600	-	15,600
Reserves	292,831	4,536	297,367
<b>Total ordinary shareholders' funds and perpetual capital securities</b>	<b>309,497</b>	<b>4,536</b>	<b>314,033</b>
Non-controlling interests	43,205	21	43,226
<b>Total equity</b>	<b>352,702</b>	<b>4,557</b>	<b>357,259</b>

### 3 Operating segment information

The following presents information regarding the Group's operating segments for the six months ended 30 June 2011 and 2010. Saved as disclosed in the note below, the column headed as Company and Subsidiaries refers to the Company and subsidiary companies' respective items and the column headed as Associates and JCE refers to the Group's share of associated companies' and jointly controlled entities' respective items.

Following the completion of the spin-off and separate listing of Hutchison Port Holdings Trust ("HPH Trust"), which holds the Group's interests in deep water container port businesses in the Pearl River Delta in Guangdong Province, including Hong Kong and Yantian ports, on the Main Board of the Singapore Stock Exchange in the current period, as additional information, HPH Trust is presented as a separate operation within the Ports and related services segment. The Group accounts for the retained interests in this former subsidiary as an investment in an associated company. Prior period corresponding segment information that is presented for comparative purposes has been restated accordingly.

Revenue from external customers is after elimination of inter-segment revenue. The amount eliminated attributable to Ports and related services is HK\$7 million (30 June 2010 - HK\$23 million), Property and hotels is HK\$160 million (30 June 2010 - HK\$156 million), Finance & Investments is HK\$5 million (30 June 2010 - HK\$8 million), Hutchison Telecommunications Hong Kong Holdings is HK\$61 million (30 June 2010 - HK\$62 million), and Others is HK\$317 million (30 June 2010 - HK\$323 million).

Segment information about profit or loss:

	Revenue							
	Six months ended 30 June 2011				Six months ended 30 June 2010			
	Company and Subsidiaries HK\$ millions	Associates and JCE HK\$ millions	Total HK\$ millions	%	Company and Subsidiaries HK\$ millions	Associates and JCE HK\$ millions	Total HK\$ millions	%
Ports and related services	13,111	3,166	16,277	9%	12,811	1,916	14,727	10%
Hutchison Ports Group	12,006	2,334	14,340	8%	10,425	1,774	12,199	8%
HPH Trust / HPH Trust operations (see note (i) below)	1,105	832	1,937	1%	2,386	142	2,528	2%
Property and hotels	2,925	4,479	7,404	4%	2,775	4,352	7,127	5%
Retail	55,261	11,964	67,225	36%	47,752	9,758	57,510	38%
Cheung Kong Infrastructure	1,745	12,482	14,227	7%	1,373	6,185	7,558	5%
Husky Energy	-	33,281	33,281	18%	-	22,331	22,331	15%
Finance & Investments	672	233	905	-	757	180	937	1%
Hutchison Telecommunications Hong Kong Holdings	6,018	-	6,018	3%	4,283	-	4,283	3%
Hutchison Asia Telecommunications	1,049	-	1,049	1%	1,195	-	1,195	1%
Others	2,420	1,795	4,215	2%	1,825	1,428	3,253	2%
Total before telecommunications - 3 Group	83,201	67,400	150,601	80%	72,771	46,150	118,921	80%
Telecommunications - 3 Group	28,069	8,689	36,758	20%	22,136	7,723	29,859	20%
	111,270	76,089	187,359	100%	94,907	53,873	148,780	100%
Non-controlling interests' share of HPH Trust / HPH Trust operations' revenue	1,062	272	1,334		2,853	117	2,970	
	112,332	76,361	188,693		97,760	53,990	151,750	

Note (i): represents the Group's effective share of HPH Trust / HPH Trust operations' revenue i.e. revenue reduced by HK\$1,334 million and HK\$2,970 million for the first half of 2011 and 2010 respectively, being the adjustments for non-controlling interests' share of revenue of HPH Trust / HPH Trust operations.

### 3 Operating segment information (continued)

	EBIT (LBIT) <sup>(a)</sup>							
	Six months ended 30 June 2011				Six months ended 30 June 2010			
	Company and Subsidiaries	Associates and JCE	Total	%	Company and Subsidiaries	Associates and JCE	Total	%
HK\$ millions	HK\$ millions	HK\$ millions		HK\$ millions	HK\$ millions	HK\$ millions		
Ports and related services <sup>(b)</sup>	2,518	1,090	3,608	15%	3,836	680	4,516	29%
Hutchison Ports Group	2,042	784	2,826	12%	2,831	551	3,382	22%
HPH Trust / HPH Trust operations (see note (ii) below)	476	306	782	3%	1,005	129	1,134	7%
Property and hotels	1,420	2,876	4,296	18%	1,643	1,785	3,428	23%
Retail	2,883	672	3,555	15%	2,342	511	2,853	19%
Cheung Kong Infrastructure	970	5,594	6,564	28%	577	2,831	3,408	23%
Husky Energy	-	5,098	5,098	22%	-	1,412	1,412	9%
Finance & Investments	(38)	234	196	1%	755	180	935	6%
Hutchison Telecommunications Hong Kong Holdings	684	1	685	3%	546	(21)	525	4%
Hutchison Asia Telecommunications <sup>(c)</sup>	(1,011)	-	(1,011)	-4%	(869)	-	(869)	-6%
Others	(477)	241	(236)	-1%	(271)	188	(83)	-
EBIT before telecommunications - 3 Group <sup>(a)</sup>	6,949	15,806	22,755	97%	8,559	7,566	16,125	107%
Telecommunications - 3 Group								
EBIT before the following:	12,882	3,787	16,669		6,860	3,530	10,390	
Telecommunications CACs	(8,935)	(2,691)	(11,626)		(5,707)	(2,068)	(7,775)	
EBIT before depreciation and amortisation and the following one-time items:	3,947	1,096	5,043		1,153	1,462	2,615	
Depreciation	(3,181)	(820)	(4,001)		(3,279)	(624)	(3,903)	
Amortisation of licence fees and other rights	(316)	(416)	(732)		(340)	(382)	(722)	
One-time suppliers' contributions <sup>(d)</sup>	-	-	-		1,012	-	1,012	
One-time gain arising from changes in licence terms relating to telecommunications licences assigned to 3 Italia less one-time provisions <sup>(d)</sup>	457	-	457		-	-	-	
EBIT (LBIT) - Telecommunications - 3 Group <sup>(a)(d)</sup>	907	(140)	767	3%	(1,454)	456	(998)	-7%
EBIT before change in fair value of investment properties	7,856	15,666	23,522	100%	7,105	8,022	15,127	100%
Change in fair value of investment properties	-	501	501		-	910	910	
<b>EBIT</b>	<b>7,856</b>	<b>16,167</b>	<b>24,023</b>		<b>7,105</b>	<b>8,932</b>	<b>16,037</b>	
Group's share of profit on disposal of investments and others (see note 4)	37,180	-	37,180		-	-	-	
Non-controlling interests' share of profit on disposal of investments and others (see note 4)	10,279	-	10,279		-	-	-	
Non-controlling interests' share of HPH Trust / HPH Trust operations' EBIT	554	123	677		1,503	53	1,556	
Group's share of the following income statement items of associated companies and jointly controlled entities:								
Interest and other finance costs	-	(2,850)	(2,850)		-	(2,078)	(2,078)	
Current tax	-	(2,112)	(2,112)		-	(1,299)	(1,299)	
Deferred tax	-	(1,064)	(1,064)		-	(142)	(142)	
Non-controlling interests	-	(94)	(94)		-	(2)	(2)	
	<b>55,869</b>	<b>10,170</b>	<b>66,039</b>		<b>8,608</b>	<b>5,464</b>	<b>14,072</b>	

Note (ii): represents the Group's effective share of HPH Trust / HPH Trust operations' EBIT i.e. EBIT reduced by HK\$677 million and HK\$1,556 million for the first half of 2011 and 2010 respectively, being the adjustments for non-controlling interests' share of EBIT of HPH Trust / HPH Trust operations.

### 3 Operating segment information (continued)

#### Depreciation and amortisation

	Six months ended 30 June 2011			Six months ended 30 June 2010		
	Company and Subsidiaries	Associates and JCE	Total	Company and Subsidiaries	Associates and JCE	Total
	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions
Ports and related services	1,467	562	2,029	1,581	289	1,870
Hutchison Ports Group	1,218	325	1,543	1,012	261	1,273
HPH Trust / HPH Trust operations	249	237	486	569	28	597
Property and hotels	127	74	201	142	72	214
Retail	931	232	1,163	910	194	1,104
Cheung Kong Infrastructure	72	1,747	1,819	71	1,087	1,158
Husky Energy	-	3,654	3,654	-	3,359	3,359
Finance & Investments	18	-	18	33	-	33
Hutchison Telecommunications Hong Kong Holdings	561	1	562	531	1	532
Hutchison Asia Telecommunications	468	-	468	367	-	367
Others	34	54	88	33	51	84
Total before telecommunications - 3 Group	3,678	6,324	10,002	3,668	5,053	8,721
Telecommunications - 3 Group	3,497	1,236	4,733	3,619	1,006	4,625
	7,175	7,560	14,735	7,287	6,059	13,346

#### Capital expenditure

	Six months ended 30 June 2011			
	Fixed assets, investment properties and leasehold land	Telecom- munications licences	Brand names and other rights	Total
	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions
Ports and related services	1,404	-	-	1,404
Hutchison Ports Group	1,264	-	-	1,264
HPH Trust / HPH Trust operations	140	-	-	140
Property and hotels	239	-	-	239
Retail	647	-	-	647
Cheung Kong Infrastructure	117	-	-	117
Husky Energy	-	-	-	-
Finance & Investments	2	-	-	2
Hutchison Telecommunications Hong Kong Holdings	464	1,080	59	1,603
Hutchison Asia Telecommunications	1,881	-	-	1,881
Others	63	-	-	63
Total before telecommunications - 3 Group	4,817	1,080	59	5,956
Telecommunications - 3 Group	3,765	924	4	4,693
	8,582	2,004	63	10,649

#### Capital expenditure

	Six months ended 30 June 2010			
	Fixed assets, investment properties and leasehold land	Telecom- munications licences	Brand names and other rights	Total
	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions
Ports and related services	2,480	-	-	2,480
Hutchison Ports Group	2,306	-	-	2,306
HPH Trust / HPH Trust operations	174	-	-	174
Property and hotels	27	-	-	27
Retail	470	-	-	470
Cheung Kong Infrastructure	20	-	-	20
Husky Energy	-	-	-	-
Finance & Investments	1	-	-	1
Hutchison Telecommunications Hong Kong Holdings	488	-	8	496
Hutchison Asia Telecommunications	1,020	-	-	1,020
Others	63	-	-	63
Total before telecommunications - 3 Group	4,569	-	8	4,577
Telecommunications - 3 Group	3,797	10	9	3,816
	8,366	10	17	8,393



### 3 Operating segment information (continued)

Additional disclosures on geographical location are shown below:

	Revenue							
	Six months ended 30 June 2011				Six months ended 30 June 2010			
	Company and Subsidiaries	Associates and JCE	Total	%	Company and Subsidiaries	Associates and JCE	Total	%
	HK\$ millions	HK\$ millions	HK\$ millions		HK\$ millions	HK\$ millions	HK\$ millions	
Hong Kong	23,806	9,244	33,050	18%	20,464	5,694	26,158	18%
Mainland China	12,463	5,787	18,250	10%	10,218	4,898	15,116	10%
Asia and Australia	10,771	11,816	22,587	12%	9,945	11,107	21,052	14%
Europe	60,239	15,578	75,817	40%	50,847	9,620	60,467	41%
Americas and others	3,991	33,664	37,655	20%	3,433	22,554	25,987	17%
	<b>111,270</b>	<b>76,089</b>	<b>187,359</b>	<b>100%</b>	<b>94,907</b>	<b>53,873</b>	<b>148,780</b>	<b>100%</b>
Non-controlling interests' share of HPH Trust / HPH Trust operations' revenue	1,062	272	1,334		2,853	117	2,970	
	<b>112,332</b>	<b>76,361</b>	<b>188,693</b>		<b>97,760</b>	<b>53,990</b>	<b>151,750</b>	

Note (iii): revenue reduced by HK\$1,334 million and HK\$2,970 million for the first half of 2011 and 2010 respectively, being the adjustments for non-controlling interests' share of revenue of HPH Trust / HPH Trust operations.

	EBIT <sup>(a)</sup>							
	Six months ended 30 June 2011				Six months ended 30 June 2010			
	Company and Subsidiaries	Associates and JCE	Total	%	Company and Subsidiaries	Associates and JCE	Total	%
	HK\$ millions	HK\$ millions	HK\$ millions		HK\$ millions	HK\$ millions	HK\$ millions	
Hong Kong	2,563	3,653	6,216	26%	3,734	2,279	6,013	37%
Mainland China	1,184	3,341	4,525	19%	1,690	1,775	3,465	21%
Asia and Australia	761	672	1,433	6%	1,322	1,661	2,983	19%
Europe	2,169	2,828	4,997	21%	37	870	907	6%
Americas and others	1,179	5,172	6,351	26%	322	1,437	1,759	11%
Change in fair value of investment properties	-	501	501	2%	-	910	910	6%
<b>EBIT</b>	<b>7,856</b>	<b>16,167</b>	<b>24,023</b>	<b>100%</b>	<b>7,105</b>	<b>8,932</b>	<b>16,037</b>	<b>100%</b>
Group's share of profit on disposal of investments and others (see note 4)	37,180	-	37,180		-	-	-	
Non-controlling interests' share of profit on disposal of investments and others (see note 4)	10,279	-	10,279		-	-	-	
Non-controlling interests' share of HPH Trust / HPH Trust operations' EBIT	554	123	677		1,503	53	1,556	
Group's share of the following income statement items of associated companies and jointly controlled entities:								
Interest and other finance costs	-	(2,850)	(2,850)		-	(2,078)	(2,078)	
Current tax	-	(2,112)	(2,112)		-	(1,299)	(1,299)	
Deferred tax	-	(1,064)	(1,064)		-	(142)	(142)	
Non-controlling interests	-	(94)	(94)		-	(2)	(2)	
	<b>55,869</b>	<b>10,170</b>	<b>66,039</b>		<b>8,608</b>	<b>5,464</b>	<b>14,072</b>	

Note (iv): EBIT reduced by HK\$677 million and HK\$1,556 million for the first half of 2011 and 2010 respectively, being the adjustments for non-controlling interests' share of EBIT of HPH Trust / HPH Trust operations.

### 3 Operating segment information (continued)

	<b>Capital expenditure</b>			
	<b>Six months ended 30 June 2011</b>			
	<b>Fixed assets, investment properties and leasehold land HK\$ millions</b>	<b>Telecom- munications licences HK\$ millions</b>	<b>Brand names and other rights HK\$ millions</b>	<b>Total HK\$ millions</b>
Hong Kong	847	1,080	51	1,978
Mainland China	416	-	-	416
Asia and Australia	2,391	-	8	2,399
Europe	4,440	924	4	5,368
Americas and others	488	-	-	488
	<b>8,582</b>	<b>2,004</b>	<b>63</b>	<b>10,649</b>

  

	<b>Capital expenditure</b>			
	<b>Six months ended 30 June 2010</b>			
	<b>Fixed assets, investment properties and leasehold land HK\$ millions</b>	<b>Telecom- munications licences HK\$ millions</b>	<b>Brand names and other rights HK\$ millions</b>	<b>Total HK\$ millions</b>
Hong Kong	616	-	7	623
Mainland China	361	-	-	361
Asia and Australia	1,260	-	-	1,260
Europe	5,167	10	9	5,186
Americas and others	962	-	1	963
	<b>8,366</b>	<b>10</b>	<b>17</b>	<b>8,393</b>

- (a) Earnings (losses) before interest expense and tax (“EBIT” or “LBIT”) represents the EBIT (LBIT) of the Company and subsidiary companies as well as the Group’s share of the EBIT (LBIT) of associated companies and jointly controlled entities except for HPH Trust / HPH Trust operations which are included based on the Group’s effective share of EBIT for these operations. EBIT (LBIT) is defined as earnings (losses) before interest expense and other finance costs and tax. Information concerning EBIT (LBIT) has been included in the Group’s financial information and consolidated financial statements and is used by many industries and investors as one measure of profit (loss) from operations. The Group considers EBIT (LBIT) to be an important performance measure which is used in the Group’s internal financial and management reporting to monitor business performance. EBIT (LBIT) is therefore presented as a measure of segment profit or loss in accordance with HKFRS 8. EBIT (LBIT) is not a measure of financial performance under generally accepted accounting principles in Hong Kong and the EBIT (LBIT) measures used by the Group may not be comparable to other similarly titled measures of other companies. EBIT (LBIT) should not necessarily be construed as an alternative to profit (loss) from operations as determined in accordance with generally accepted accounting principles in Hong Kong.

“EBIT before telecommunications - 3 Group” and “EBIT (LBIT) - Telecommunications - 3 Group” are presented before the change in fair value of investment properties and profit on disposal of investments and others.

- (b) Included in EBIT of Ports and related services for the six months ended 30 June 2010 are valuation gains totalling HK\$550 million in relation to an available-for-sale investment. These gains were previously recorded directly into reserves but were subsequently recognised in the comparative period’s income statement as a result of the investment becoming an associated company in the period.
- (c) Included in EBIT (LBIT) of Hutchison Asia Telecommunications for the six months ended 30 June 2011 are contributions from certain suppliers amounting to HK\$72 million (30 June 2010 - HK\$624 million).
- (d) Included in EBIT (LBIT) of Telecommunications – 3 Group for the six months ended 30 June 2011 is a one-time net gain of HK\$457 million, comprising a benefit of HK\$1,843 million relating to two blocks of 5MHz of 1,800MHz spectrum assigned to 3 Italia in 2010, as a result of favourable changes in the licence terms in 2011, partially offset by a write off of HK\$917 million due to an adverse court ruling on the incoming mobile termination rates by the Italian State Council and certain other one-off provisions amounting to HK\$469 million. Included in comparable EBIT (LBIT) of Telecommunications - 3 Group for the six months ended 30 June 2010 are contributions from certain suppliers amounting to HK\$1,012 million.

#### 4 Profit on disposal of investments and others

	Attributable to			Total HK\$ millions
	Ordinary shareholders of the Company HK\$ millions	Holders of perpetual capital securities HK\$ millions	Non-controlling interests HK\$ millions	
<b>Six months ended 30 June 2011</b>				
Dilution gain arising from spin-off and separate listing of HPH Trust <sup>(a)</sup>	44,290	-	11,354	55,644
Provision for impairment charges on certain port assets <sup>(b)</sup>	(7,110)	-	(1,075)	(8,185)
	<b>37,180</b>	<b>-</b>	<b>10,279</b>	<b>47,459</b>
Six months ended 30 June 2010	-	-	-	-

(a) The Group completed an initial public offering of units in HPH Trust and the units were listed on the Main Board of the Singapore Stock Exchange on 18 March 2011. Immediately following the completion of the spin-off and separate listing of HPH Trust, the Group retains a 27.6% interest in HPH Trust. Included in the HK\$55,644 million dilution gain arising from spin-off and separate listing of HPH Trust is the gain of HK\$17,625 million on remeasurement of the 27.6% retained interest from its carrying value to fair value.

(b) During the current period, the Group recognised impairment charges on certain port assets. Impairment charges are recognised on these port assets in view of the performance, uncertain business climate and the continuing challenging trading environment faced by these operations. In aggregate the impairment charges amounted to HK\$8,185 million. The main classes of assets affected by these impairment charges are fixed assets and interests in joint ventures and associated companies.

#### 5 Interest and other finance costs

	Six months ended 30 June	
	2011 HK\$ millions	2010 HK\$ millions
Interest on borrowings	3,895	3,789
Amortisation of loan facilities fees and premiums or discounts relating to borrowings	180	117
Notional non-cash interest accretion	141	202
Other finance costs	23	42
	<b>4,239</b>	<b>4,150</b>
Less: interest capitalised	(55)	(91)
	<b>4,184</b>	<b>4,059</b>

Notional non-cash interest accretion represents notional adjustments to accrete the carrying amount of certain obligations recognised in the statement of financial position such as asset retirement obligation to the present value of the estimated future cash flows expected to be required for their settlement in the future.

## 6 Tax

	Six months ended 30 June	
	2011	2010
	HK\$ millions	HK\$ millions
Current tax charge		
Hong Kong	227	264
Outside Hong Kong	1,510	1,249
	<u>1,737</u>	<u>1,513</u>
Deferred tax charge (credit)		
Hong Kong	211	140
Outside Hong Kong	156	(216)
	<u>367</u>	<u>(76)</u>
	<u>2,104</u>	<u>1,437</u>

Hong Kong profits tax has been provided for at the rate of 16.5% (30 June 2010 - 16.5%) on the estimated assessable profits less estimated available tax losses. Tax outside Hong Kong has been provided for at the applicable rate on the estimated assessable profits less estimated available tax losses.

## 7 Profit attributable to ordinary shareholders of the Company

Included in profit attributable to ordinary shareholders is a surplus of HK\$107 million (30 June 2010 - HK\$678 million) transferred from revaluation reserves upon disposal of the relevant investments.

## 8 Earnings per share for profit attributable to ordinary shareholders of the Company

The calculation of earnings per share is based on profit attributable to ordinary shareholders of the Company HK\$46,296 million (30 June 2010 - HK\$6,327 million) and on 4,263,370,780 shares in issue during the first half of 2011 (30 June 2010 - 4,263,370,780 shares).

The Company has no share option scheme. Certain of the Company's subsidiary and associated companies have employee share options outstanding as at 30 June 2011. The employee share options of these subsidiary and associated companies outstanding as at 30 June 2011 did not have a dilutive effect on earnings per share.

## 9 Dividends

	Six months ended 30 June	
	2011	2010
	HK\$ millions	HK\$ millions
Interim dividend	2,345	2,174
Interim dividend per share	<u>HK\$ 0.55</u>	<u>HK\$ 0.51</u>

In addition, final dividend in respect of the 2010 year of HK\$1.41 per share (2009 - HK\$1.22 per share) totalling HK\$6,011 million (2009 - HK\$5,201 million) was approved and paid during the interim period.

## 10 Cash and cash equivalents

	30 June	31 December
	2011	2010
	HK\$ millions	HK\$ millions
Cash at bank and in hand	24,123	29,690
Short term bank deposits	58,835	61,962
	<u>82,958</u>	<u>91,652</u>

## 11 Trade and other receivables

	<b>30 June 2011</b>	31 December 2010
	<b>HK\$ millions</b>	HK\$ millions
Trade receivables	<b>31,589</b>	30,484
Less: provision for estimated impairment losses for bad debts	<b>(6,627)</b>	(5,563)
Trade receivables - net	<b>24,962</b>	24,921
Other receivables and prepayments	<b>30,585</b>	32,112
Cash flow hedges		
Forward foreign exchange contracts	<b>111</b>	196
	<b>55,658</b>	57,229

Trade and other receivables are stated at the expected recoverable amount, net of any estimated impairment losses for bad debts where it is deemed that a receivable may not be fully recoverable.

At end of period, the ageing analysis of the trade receivables is as follows:

	<b>30 June 2011</b>	31 December 2010
	<b>HK\$ millions</b>	HK\$ millions
Less than 31 days	<b>12,931</b>	12,629
Within 31 to 60 days	<b>1,600</b>	2,191
Within 61 to 90 days	<b>836</b>	841
Over 90 days	<b>16,222</b>	14,823
	<b>31,589</b>	30,484

Trade receivables exposures are managed locally in the operating units where they arise and credit limits are set as deemed appropriate for the customer. The Group has established credit policies for customers in each of its core businesses. The average credit period granted for trade receivables ranges from 30 to 45 days. The carrying amount of these assets approximates their fair value. As stated above trade receivables which are past due at the end of the reporting period are stated at the expected recoverable amount, net of provision for estimated impairment losses for bad debts. Given the profile of our customers and the Group's different types of businesses, the Group generally does not hold collateral over these balances.

## 12 Trade and other payables

	<b>30 June 2011</b>	31 December 2010
	<b>HK\$ millions</b>	HK\$ millions
Trade payables	<b>22,570</b>	22,460
Other payables and accruals	<b>48,639</b>	54,429
Provisions	<b>1,227</b>	1,613
Interest free loans from non-controlling shareholders	<b>471</b>	2,327
Cash flow hedges		
Forward foreign exchange contracts	<b>51</b>	60
	<b>72,958</b>	80,889

At end of period, the ageing analysis of the trade payables is as follows:

	<b>30 June 2011</b>	31 December 2010
	<b>HK\$ millions</b>	HK\$ millions
Less than 31 days	<b>13,562</b>	13,842
Within 31 to 60 days	<b>2,274</b>	2,145
Within 61 to 90 days	<b>1,144</b>	863
Over 90 days	<b>5,590</b>	5,610
	<b>22,570</b>	22,460

## **GROUP CAPITAL RESOURCES AND LIQUIDITY**

### **Treasury Management**

The Group's treasury function sets financial risk management policies in accordance with policies and procedures that are approved by the Executive Directors, and which are also subject to periodic review by the Group's internal audit function. The Group's treasury policies are designed to mitigate the impact of fluctuations in interest rates and exchange rates on the Group's overall financial position and to minimise the Group's financial risks. The Group's treasury function operates as a centralised service for managing financial risks, including interest rate and foreign exchange risks, and for providing cost-efficient funding to the Group and its companies. It manages the majority of the Group's funding needs, interest rate, foreign currency and credit risk exposures. The Group uses interest rate and foreign currency swaps and forward currency contracts as appropriate for risk management purposes only, for hedging transactions and for managing the Group's assets and liabilities. It is the Group's policy not to enter into derivative transactions for speculative purposes. It is also the Group's policy not to invest liquidity in financial products, including hedge funds or similar vehicles, with significant underlying leverage or derivative exposure.

### **Cash Management and Funding**

The Group operates a central cash management system for all of its unlisted subsidiaries. Except for listed and certain overseas entities conducting businesses in non-HK or non-US dollar currencies, the Group generally obtains long-term financing at the Group level to on-lend or contribute as equity to its subsidiaries and associates to meet their funding requirements and provide more cost-efficient financing. These borrowings include a range of capital market issues and bank borrowings, which change depending upon financial market conditions and projected interest rates. The Group regularly and closely monitors its overall debt position and reviews its funding costs and maturity profile to facilitate refinancing.

### **Interest Rate Exposure**

The Group manages its interest rate exposure with a focus on reducing the Group's overall cost of debt and exposure to changes in interest rates. When considered appropriate, the Group uses derivatives such as interest rate swaps and forward rate agreements to manage its interest rate exposure. The Group's main interest rate exposure relates to US dollar, British Pound, Euro and HK dollar borrowings.

At 30 June 2011, approximately 34% of the Group's total principal amount of bank and other debts were at floating rates and the remaining 66% were at fixed rates. The Group has entered into various interest rate agreements with major financial institution counterparties to swap approximately HK\$72,744 million principal amount of fixed interest rate borrowings to effectively become floating interest rate borrowings. In addition, HK\$4,491 million principal amount of floating interest rate borrowings were swapped to fixed interest rate borrowings. After taking into consideration these interest rate swaps, approximately 65% of the Group's total principal amount of bank and other debts were at floating rates and the remaining 35% were at fixed rates at 30 June 2011.

### Foreign Currency Exposure

For overseas subsidiaries and associates and other investments, which consist of non-HK dollar or non-US dollar assets, the Group generally endeavours to establish a natural hedge for debt financing with an appropriate level of borrowings in those same currencies. For overseas businesses that are in the development phase, or where borrowings in local currency are not or are no longer attractive, the Group may not borrow in the local currency or may repay existing borrowings and monitor the development of the businesses' cashflow and the relevant debt markets with a view to refinancing these businesses with local currency borrowings in the future when conditions are more appropriate. Exposure to movements in exchange rates for individual transactions (such as major procurement contracts) directly related to the underlying businesses is minimised by using forward foreign exchange contracts and currency swaps where active markets for the relevant currencies exist. The Group generally does not enter into foreign currency hedges in respect of its long-term equity investments in overseas subsidiaries and associates. During the period, the currencies of certain countries where the Group has overseas operations, notably the Euro and British pound, strengthened against the Hong Kong dollar. This gave rise to an unrealised gain of approximately HK\$14,286 million (30 June 2010 – loss of HK\$11,800 million) on translation of these operations' net assets to the Group's Hong Kong dollar reporting currency, including the Group's share of the translation gains and losses of associated companies and jointly controlled entities. This unrealised gain is reflected as a movement in the Condensed Consolidated Statement of Changes in Equity under the heading of exchange reserve.

At 30 June 2011, the Group had currency swap arrangements with banks to swap US dollar principal amount of borrowings equivalent to HK\$28,593 million to Hong Kong dollar principal amount of borrowings to match the currency exposures of the underlying businesses. The Group's total principal amount of bank and other debts, after the above swaps, are denominated as follows: 35% in Euro, 28% in US dollars, 24% in HK dollars, 6% in British Pounds and 7% in other currencies.

### Credit Exposure

The Group's holdings of cash, managed funds and other liquid investments, and interest rate and foreign currency swaps and forward currency contracts with financial institutions expose the Group to credit risk of counterparties. The Group controls its credit risk to non-performance by its counterparties through monitoring their equity share price movements, credit ratings and setting approved counterparty credit limits that are regularly reviewed.

The Group is also exposed to counterparties credit risk from its operating activities, which is continuously monitored by the local operational management.

### Credit Profile

The Group aims to maintain a capital structure that is appropriate for long-term investment grade ratings of A3 on the Moody's Investor Service scale, A- on the Standard & Poor's Rating Services scale and A- on the Fitch Ratings scale. Actual credit ratings may depart from these levels from time to time due to economic circumstances. At 30 June 2011, our long-term credit ratings were A3 from Moody's, A- from Standard & Poor's and A- from Fitch.

## Market Price Risk

The Group's main market price risk exposures relate to listed / traded debt and equity securities described in "Liquid Assets" below and the interest rate swaps as described in "Interest Rate Exposure" above. The Group's holding of listed / traded debt and equity securities represented approximately 19% (31 December 2010 – approximately 20%) of the cash, liquid funds and other listed investments ("liquid assets"). The Group controls this risk through active monitoring of price movements and changes in market conditions that may have an impact on the value of these financial assets and instruments.

## Liquid Assets

The Group continues to be in a healthy financial position. Liquid assets amounted to HK\$103,923 million at 30 June 2011, an 11% reduction from the HK\$116,237 million balance at 31 December 2010, mainly reflecting the utilisation of cash for the repayment and early repayment of certain borrowings, dividend payments to the ordinary shareholders and perpetual capital securities holders and acquisition of fixed assets and investments, partly offset by the net cash proceeds of approximately HK\$45,000 million arising from the IPO of HPH Trust, and the positive funds from operations from the Group's businesses, including the 3 Group operations. Liquid assets were denominated as to 6% in HK dollars, 52% in US dollars, 19% in Renminbi, 7% in Euro, 5% in British Pounds and 11% in other currencies.

Cash and cash equivalents represented 80% (31 December 2010 – 79%) of the liquid assets, US Treasury notes and listed / traded debt securities 13% (31 December 2010 – 15%), listed equity securities 6% (31 December 2010 – 5%) and long-term deposits and others 1% (31 December 2010 – 1%).

The US Treasury notes and listed / traded debt securities, including those held under managed funds, consisted of US Treasury notes (27%), government guaranteed notes (25%), supranational notes (20%), notes issued by the Group's associated company, Husky Energy Inc. (7%), government related entities issued notes (5%) and others (16%). Of these US Treasury notes and listed / traded debt securities, 73% are rated at Aaa/AAA with an average maturity of 1.8 years on the overall portfolio. The Group has no exposure in mortgage-backed securities, collateralised debt obligations or similar asset classes.

## Cash Flow

Consolidated EBITDA before and after all telecommunications CACs amounted to HK\$107,212 million and HK\$94,121 million respectively for 30 June 2011, increases of 179% and 213% respectively compared to the same period last year. Total CACs of all of the Group's telecommunications operations amounted to HK\$13,091 million for the six-month period, a 55% increase compared to the same period last year, reflecting the increase in the number of customers acquired and retained, particularly the higher proportion of smartphone customers. Consolidated funds from operations ("FFO") after all telecommunications CACs, but before cash profits from disposals, capital expenditures and changes in working capital amounted to HK\$12,424 million, a 13% decrease compared to the same period last year.

The Group's capital expenditures increased 27% to total HK\$10,649 million during the six months ended 30 June 2011 (30 June 2010 – HK\$8,393 million), primarily due to the investment of HK\$2,004 million in the acquisition of telecommunications licences in Hong Kong and Europe. Capital expenditures for the ports and related services division amounted to HK\$1,404 million (30 June 2010 – HK\$2,480 million); for the property and hotels division



HK\$239 million (30 June 2010 – HK\$27 million); for the retail division HK\$647 million (30 June 2010 – HK\$470 million); for the Cheung Kong Infrastructure HK\$117 million (30 June 2010 – HK\$20 million); for the finance and investments division HK\$2 million (30 June 2010 – HK\$1 million); for HTHKH HK\$1,603 million (30 June 2010 – HK\$496 million); for HAT HK\$1,881 million (30 June 2010 – HK\$1,020 million); for others HK\$63 million (30 June 2010 – HK\$63 million); and for 3 Group HK\$4,693 million (30 June 2010 – HK\$3,816 million).

Purchases of and advances to (including deposits from) associated companies and jointly controlled entities totalled HK\$6,928 million (30 June 2010 – HK\$1,570 million), mainly reflecting the Group's share of funding for land acquisition and property development costs in the Mainland, as well as the investment by the Group to take up approximately C\$100 million of a private share placement by Husky Energy.

The capital expenditures and investments of the Group are primarily funded by cash generated from operations, cash on hand and to the extent appropriate, by external borrowings.

### Debt Maturity and Currency Profile

The Group's total principal amount of bank and other debts at 30 June 2011 decreased 12% to total HK\$218,861 million (31 December 2010 – HK\$247,362 million), of which 66% (31 December 2010 – 60%) are notes and bonds and 34% (31 December 2010 – 40%) are bank and other loans. The net decrease in principal amount of bank and other debts was primarily due to the repayment of debts as they matured and also early repayment of certain debts totalling HK\$30,870 million, and the deconsolidation of HK\$8,911 million of aggregate loans from the Group's Consolidated Statement of Financial Position upon completion of the IPO of units in HPH Trust, partially offset by the adverse impact of HK\$6,206 million upon the translation of foreign currency-denominated loans to Hong Kong dollars, as well as HK\$5,072 million in new borrowings. The Group's weighted average cost of debt at 30 June 2011 increased by 0.2%-points to 3.2% (31 December 2010 – 3.0%). Interest bearing loans from non-controlling shareholders, which are viewed as quasi-equity, totalled HK\$6,624 million at 30 June 2011 (31 December 2010 – HK\$13,493 million).

The maturity profile of the Group's total principal amount of bank and other debts at 30 June 2011 is set out below:

	HK\$	US\$	Euro	GBP	Others	Total
Within 6 months	2%	-	1%	1%	1%	5%
In 2012	2%	1%	2%	-	5%	10%
In 2013	2%	11%	10%	-	-	23%
In 2014	-	5%	-	-	-	5%
In 2015	13%	-	10%	2%	-	25%
In years 6 to 10	5%	6%	12%	1%	-	24%
In years 11 to 20	-	1%	-	2%	-	3%
Beyond 20 years	-	4%	-	-	1%	5%
Total	24%	28%	35%	6%	7%	100%

The non-HK dollar and non-US dollar denominated loans are either directly related to the Group's businesses in the countries of the currencies concerned, or the loans are balanced by assets in the same currencies. None of the Group's consolidated borrowings, as a matter of policy, have credit rating triggers that would accelerate the maturity dates of the debt outstanding.

### **Changes in Financing**

The significant financing activities in the first half of 2011 were as follows:

- In January, prepaid a floating rate loan facility of US\$170 million (approximately HK\$1,326 million) maturing in 2012;
- In January, prepaid a floating rate loan facility of US\$35 million (approximately HK\$273 million) maturing in 2012;
- In February, repaid on maturity fixed rate notes of US\$1,100 million (approximately HK\$8,581 million);
- In April, prepaid a floating rate loan facility of HK\$8,000 million maturing in 2013; and
- In April, prepaid aggregate floating rate loan facilities of HK\$8,000 million maturing in 2014; and
- In June, repaid on maturity a floating loan rate facility of US\$130 million (approximately HK\$1,014 million).

### **Capital, Net Debt and Interest Coverage Ratios**

The Group's total ordinary shareholders' funds and perpetual capital securities increased 17% to HK\$366,584 million at 30 June 2011, compared to HK\$314,033 million, at 31 December 2010 (as restated), reflecting the profits for 30 June 2011 and the net exchange gains on translation of these operations' net assets to the Group's Hong Kong dollar reporting currency mainly due to the appreciation of the Euro and the British Pound against the Hong Kong dollar compared to the prior year-end, partly offset by dividends paid and the reduction in reserves in relation to the purchase of non-controlling interests in the first six months of this year. At 30 June 2011, the consolidated net debt of the Group, excluding interest bearing loans from non-controlling shareholders which are viewed as quasi-equity, unamortised loan facilities fees and premiums or discounts on issue and fair value changes of interest rate swap contracts, was HK\$114,938 million (31 December 2010 – HK\$131,125 million), a reduction of 12% compared to the net debt at the beginning of the year. The Group's net debt to net total capital ratio at 30 June 2011 reduced to 21.9% (31 December 2010, as restated – 26.0%).

The following table shows the net debt to net total capital ratio calculated on the basis of including interest bearing loans from non-controlling shareholders and also with the Group's investments in its listed subsidiaries and associated companies marked to market value at 30 June 2011. The net debt to net total capital ratio can be significantly affected by foreign currency translation effects on total ordinary shareholders' funds and perpetual capital securities and on debt balances. The ratios as at 30 June 2011 before and after the effect of foreign currency transaction and other non-cash movements for the period are shown below:

<b>Net debt / Net total capital ratios at 30 June 2011:</b>	<b>Before the effect of foreign currency translation and other non-cash movements</b>	<b>After the effect of foreign currency translation and other non-cash movements</b>
A1: excluding interest bearing loans from non-controlling shareholders from debt	21.9%	21.9%
A2: as in A1 above and investments in listed subsidiaries and associated companies marked to market value	19.7%	19.8%
B1: including interest bearing loans from non-controlling shareholders as debt	23.2%	23.2%
B2: as in B1 above and investments in listed subsidiaries and associated companies marked to market value	20.8%	20.9%

The Group's consolidated gross interest expense and other finance costs of subsidiaries, before capitalisation, increased 2% in the first half of 2011 to total HK\$4,239 million, compared to HK\$4,150 million in the same period last year, mainly due to higher unamortised facility fees written off on early repayment of loans, as well as higher effective market interest rates, offset by lower average borrowings during the six-month period.

Consolidated EBITDA and FFO before all telecommunications CACs for the year covered consolidated net interest expense and other finance costs 37.6 times and 9.0 times respectively (31 December 2010, as restated – 13.6 times and 8.9 times).

### **Secured Financing**

At 30 June 2011, assets of the Group totalling HK\$758 million (31 December 2010 – HK\$963 million) were pledged as security for bank and other debts.

### **Borrowing Facilities Available**

Committed borrowing facilities available to Group companies but not drawn at 30 June 2011 amounted to the equivalent of HK\$3,123 million (31 December 2010 – HK\$11,162 million).

### **Contingent Liabilities**

At 30 June 2011, the Group provided guarantees in respect of bank and other borrowing facilities to its associated companies and jointly controlled entities totalling HK\$6,135 million (31 December 2010 – HK\$5,805 million), of which HK\$5,542 million (31 December 2010 – HK\$5,122 million) has been drawn down as at 30 June 2011, and also provided performance and other guarantees of HK\$4,422 million (31 December 2010 – HK\$3,159 million).

### **PURCHASE, SALE OR REDEMPTION OF SHARES**

During the six months ended 30 June 2011, neither the Company nor any of its subsidiaries has purchased or sold any of the Company's ordinary shares. In addition, the Company has not redeemed any of its ordinary shares during the period.

### **COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES**

The Company strives to attain the highest standards of corporate governance. Throughout the six months ended 30 June 2011, the Company has been fully compliant with all code provisions of the Code on Corporate Governance Practices contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

### **COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS**

The Board has adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") set out in Appendix 10 to the Listing Rules as the Group's code of conduct regarding Directors' securities transactions. All Directors of the Company have confirmed that throughout the six months ended 30 June 2011, they have complied with the provisions of such Model Code.

### **REVIEW OF ACCOUNTS**

The unaudited condensed consolidated accounts of the Company and its subsidiary companies for the six months ended 30 June 2011 have been reviewed by the Company's auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. The auditor's independent review report will be included in the Interim Report to shareholders. The unaudited condensed consolidated accounts of the Company and its subsidiary companies for the six months ended 30 June 2011 have also been reviewed by the Audit Committee of the Company.

## **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Wednesday, 7 September 2011 to Thursday, 15 September 2011, both days inclusive. In order to qualify for the interim dividend, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's Share Registrars, Computershare Hong Kong Investor Services Limited, at Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration no later than 4:30 pm on Tuesday, 6 September 2011.

## **PAST PERFORMANCE AND FORWARD LOOKING STATEMENTS**

The performance and the results of operations of the Group contained within this Interim Report are historical in nature, and past performance is no guarantee of the future results of the Group. Any forward-looking statements and opinions contained within this Interim Report are based on current plans, estimates and projections, and therefore involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements and opinions. The Group, the Directors, employees and agents of the Group assume (a) no obligation to correct or update the forward-looking statements or opinions contained in this Interim Report; and (b) no liability in the event that any of the forward-looking statements or opinions do not materialise or turn out to be incorrect.

As at the date of this announcement, the Directors of the Company are:

### **Executive Directors:**

Mr LI Ka-shing (*Chairman*)  
Mr LI Tzar Kuoi, Victor (*Deputy Chairman*)  
Mr FOK Kin-ning, Canning  
Mrs CHOW WOO Mo Fong, Susan  
Mr Frank John SIXT  
Mr LAI Kai Ming, Dominic  
Mr KAM Hing Lam

### **Non-executive Director:**

Mr George Colin MAGNUS

### **Independent Non-executive Directors:**

The Hon Sir Michael David KADOORIE  
Mr Holger KLUGE  
Mrs Margaret LEUNG KO May Yee  
Mr William Elkin MOCATTA  
(*Alternate to The Hon Sir Michael David Kadoorie*)  
Mr William SHURNIAK  
Mr WONG Chung Hin