

Results at a Glance

4th Quarter and Full Year - 31 March 2005

US\$Millions James Hardie		4th QTR FY05				FY FY05			
	Net Sales EBIT ¹ Operating Profit from	Up Up	26% 86%	to to	US\$316.4 US\$ 64.6	Up Up	23% 14%	to to	US\$1,210.4 US\$ 196.2
	Continuing Operations ¹ Net Operating Profit Including	Up	48%	to	US\$ 46.3	Up	2%	to	US\$ 127.9
	Discontinued Operations ¹ EBIT Margin ¹	Up Up	45% 6.6pts	to to	US\$ 46.3 20.4%	Down Down	2% 1.3pts	to to	US\$ 126.9 16.2%
USA Fibre Cement									
	Net Sales EBIT ¹ EBIT Margin ¹ Volume	Up Up Up Up	34% 79% 7.9pts 23%	to to to	US\$247.2 US\$ 77.1 31.2% 472.6mmsf ¹	Up Up Down Up	27% 24% 0.8pt 22%	to to to	US\$939.2 US\$241.5 25.7% 1,855.1mmsf ¹
	Asia Pacific Fibre Cement								
	Net Sales EBIT ¹ EBIT Margin ¹ Volume	Down Up Up Up	1% 48% 7.0pts 1%	to to to	US\$58.2 US\$12.3 21.1% 89.5mmsf ¹	Up Up Up Up	7% 25% 2.7pts 4%	to to to	US\$236.1 US\$ 46.8 19.8% 376.9mmsf ¹

Key Ratios

Earnings Per Share (Diluted)	27.7cents
EBIT Margin ¹	16.2%
Return on Shareholders Funds (Annualised – including discontinued operations)	22.4%
Return on Capital Employed (Annualised)	23.6%
Gearing ¹	6.8%
Net Interest Cover (EBIT ¹ / Net interest expense)	17.8x
Debt Payback (Net Debt at year end/Net cash provided by operating activities)	2.5 months
Dividend	US 6cents

All comparisons are against the 4th quarter or 12 months of the previous fiscal year. All dollar amounts are in US\$ millions. Results are for continuing businesses only, unless otherwise stated. Note: This document should be read in conjunction with other 4th quarter and 12 months results materials including a Media Release, a Management's Discussion and Analysis, a Management Presentation and a Financial Report.

Definitions

<u>EBIT and EBIT Margin</u> - EBIT is defined as operating income. EBIT margin is defined as EBIT as a percentage of our net sales. We believe EBIT and EBIT margin to be relevant and useful information as these are the primary measures used by our management to measure the operating profit or loss of our business. EBIT is one of several metrics used by our management to measure the earnings generated by our operations, excluding interest and income tax expenses. Additionally, EBIT is believed to be a primary measure and terminology used by our Australian investors. EBIT and EBIT margin should be considered in addition to, but not as a substitute for, other measures of financial performance reported in accordance with accounting principles generally accepted in the United States of America. EBIT and EBIT margin, as we have defined them, may not be comparable to similarly titled measures reported by other companies.

EBIT and EBIT margin, as used in this document, are equivalent to the US GAAP measures of operating income and operating income margin.

<u>Operating profit from continuing operations</u> - is equivalent to the US GAAP measure of income from continuing operations.

<u>Net operating profit including discontinued operations</u> - is equivalent to the US GAAP measure of net income.

Gearing - Is borrowings less cash (net debt) divided by net debt plus shareholders' equity.

mmsf - million square feet

msf - thousand square feet