

# 2<sup>nd</sup> Quarter and Half Year – 10 November 2005 2<sup>nd</sup> QTR FY06 HY06

US\$Millions James Hardie								
Net Sales EBIT Operating Profit from	Uр Uр	25% 91%	to to	US\$376.6 US\$ 76.4	Uр Uр	21% 66%	to to	US\$736.0 US\$163.3
Continuing Operations Net Operating Profit Including	Up	93%	to	US\$ 47.6	Up	67%	to	US\$103.5
Discontinued Operations EBIT Margin	Up Up	92% 7.0pts	to to	US\$ 47.6 20.3%	Up Up	69% 6.1pts	to to	US\$103.5 22.3%
USA Fibre Cement								
Net Sales EBIT EBIT Margin Volume	Up Up Up Up	33% 76% 6.8pts 21%	to to to to	US\$307.4 US\$ 86.1 28.0% 556.8mmsf	Up Up Up Up	26% 61% 6.5pts 14%	to to to to	US\$594.9 US\$180.2 30.3% 1080.2mmsf
Asia Pacific Fibre Cement								
Net Sales EBIT EBIT Margin Volume	Up Down Down Down	2% 2% 0.8pts 9%	to to to to	US\$63.5 US\$12.0 18.9% 93.7mmsf	Up Up Down Down	5% 1% 0.8pts 6%	to to to to	US\$125.2 US\$ 24.4 19.5% 185.7mmsf
Key Ratios								
Earnings Per Share (Diluted) EBIT Margin					22.3cents 22.3%			

EBIT Margin	22.3%
Return on Shareholders Funds (Annualised – including discontinued operations)	31.0%
Return on Capital Employed (Annualised)	36.9%
Gearing Ratio	(3.4)%
Net Interest Expense Cover	98.4x
Net Interest Paid Cover	44.8x
Net Debt Payback	(2.2)months

All comparisons are against the 2<sup>nd</sup> quarter and half year of the previous fiscal year. All dollar amounts are in US\$ millions. Results are for continuing businesses only unless otherwise stated. Note: This document should be read in conjunction with other 2<sup>nd</sup> quarter and half year results materials including a Media Release, a Management's Discussion and Analysis, a Management Presentation and a Financial Report. Please refer to the Definitions section on the next page for an explanation of certain financial terms used above.

### Definitions

Financial Measures – US GAAP equivalents EBIT and EBIT Margin - EBIT is defined as operating income. EBIT margin is defined as EBIT as a percentage of our net sales. We believe EBIT and EBIT margin to be relevant and useful information as these are the primary measures used by our management to measure the operating profit or loss of our business. EBIT is one of several metrics used by our management to measure the cash generated from our operations, excluding interest and income tax expenses. Additionally, EBIT is believed to be a primary measure and terminology used by our Australian investors. EBIT and EBIT margin should be considered in addition to, but not as a substitute for, other measures of financial performance reported in accordance with accounting principles generally accepted in the United States of America. EBIT and EBIT margin, as we have defined them, may not be comparable to similarly titled measures reported by other companies.

EBIT and EBIT margin, as used in this document, are equivalent to the US GAAP measures of operating income and operating income margin.

Operating profit from continuing operations - is equivalent to the US GAAP measure of income from continuing operations. Net operating profit including discontinued operations - is equivalent to the US GAAP measure of net income.

### Sales Volumes

mmsf - million square feet

## **Financial Ratios**

Net debt payback - Net cash/debt divided by cash flows from operations times 12 months. Gearing Ratio -- is borrowings less cash (net debt) divided by net debt plus shareholders' equity. Net Interest Expense Cover – EBIT divided by Net Interest Expense.