# **Investa Property Group**

Consisting of the combined reports of Investa Property Trust ARSN 088 705 882 and Investa Properties Limited ABN 54 084 407 241

# **Combined Annual Report**

## 30 June 2004

## Annual Report – 30 June 2004

#### Page Contents Directors' Report 2 Discussion and analysis of the Combined Financial Statements 8 Combined Statement of Financial Performance 12 Combined Statement of Financial Position 13 Combined Statement of Cash Flows 14 Notes to the Combined Financial Statements 15 Directors' Declaration 53 Independent Audit Report to the Stapled Securityholders 54

## Directors' Report

The directors of Investa Properties Limited present their report together with the combined financial report of Investa Property Group ("the Group") for the year ended 30 June 2004.

This report includes the combined results for the year ended 30 June 2004 for Investa Properties Limited ("the Company") and its controlled entities and for Investa Property Trust ("the Trust") and its controlled entities.

#### Directors

The following persons were directors of Investa Properties Limited during the whole of the financial year and up to the date of this report unless otherwise stated:

I K Payne (Chairman) C J O'Donnell (Managing Director) J L Arthur S A Mays J I Messenger D R Page

S A Mays was a director from the beginning of the financial year until his resignation on 12 May 2004.

#### Principal activities

During the year the principal activities of the Group continued to consist of investment in commercial property, funds and property management and property development. All business segments operate in one geographical area, Australia. The Group had 190 employees at 30 June 2004 (June 2003: 132).

#### Dividends and distributions

Distributions and dividends paid to stapled security holders during the financial year were as follows:

	2004 \$'000
Final payment for the year ended 30 June 2003 of 3.95 cents per security paid on 22 August 2003 Interim payment of 4.05 cents per security paid on 21 November 2003 Interim payment of 4.10 cents per security paid on 20 February 2004 Interim payment of 4.15 cents per security paid on 21 May 2004	34,978 56,421 57,304 59,284 207,987

In addition to the above payments, the directors declared a final payment on 25 June 2004 of 4.20 cents per security, or \$60,265,000 to be paid on 20 August 2004.

Dividends and distributions paid and payable by the Group for the year ended 30 June 2004 were \$233,274,000 (June 2003: \$131,895,000), which is equivalent to 16.50 cents per stapled security (June 2003: 15.60 cents).

Securities on issue	2004 No.'000	2003 No.′000
Opening securities on issue Securities issued in relation to the acquisition of DOF (Delta Office Fund,	885,529	600,822
formerly Principal Office Fund)	498,308	-
Securities issued via placements	26,042	255,047
Securities issued via the distribution reinvestment plan	25,011	24,276
Securities issued via the security purchase plan		5,384
Closing securities on issue	1,434,890	885,529

#### Review of operations and significant changes in the state of affairs

During the period the Group completed the acquisition of DOF. A summary of Group combined revenue and results is set out below:

	2004 \$′000	2003 \$′000
Total revenue from ordinary activities	639,375	413,830
Net profit after company tax attributable to securityholders of Investa Property Group	215,378	128,227
Transfer from contributed equity to distributable income	18,058	9,034
Undistributed income brought forward from previous year	8,507	3,141
Dividends & distributions paid and payable	(233,274)	(131,895)
Income carried forward at 30 June	8,669	8,507
Total value of Group assets at 30 June	4,459,351	2,581,770

For a more detailed explanation of the results for the year refer to the discussion and analysis of the Combined Financial Statements.

Information on	directors	
Director	Experience	Special responsibilities
I K Payne M.Ec	Ian has been Chairman since 1999. Previously he was Deputy Chief Executive and Executive Director of Commonwealth Bank of Australia from 1992 to 1997 and Chairman of Commonwealth Financial Services Limited. Ian was also Chairman of Export Finance and Insurance Corporation from 1996 to August 2002 and is currently a Director of SFE Corporation Limited, Legalco Limited and Zurich Financial Services Australia Limited.	Non Executive Chairman
C J O'Donnell Dip.Bus. NZCB, FAICD, AIQS	Chris has been Managing Director of Investa Property Group since December 2000. Prior to the formation of Investa, Chris was Executive Director of Westpac Investment Property Limited, Lend	Managing Director
(Affil), FAPI	Lease Property Investment Services Limited and Managing Director of Capital Property Limited.	Director of Investa Development Group
		Director of Investa Asset Management Companies
J L Arthur LLB (Hons)	John is a commercial lawyer with extensive experience in property development and construction, information technology, e- commerce and the financial sector. He is a partner at law firm Gilbert and Tobin and was previously a partner at Freehills. Prior to that, John was general counsel at the Lend Lease Group and	Non Executive Director Chairman Nominations and Remuneration Committee
	was a director of the Manager of General Property Trust. He is currently a non-executive director of Rinker Group Limited.	Acting Chairman Sustainability Committee
		Chairman of Investa Development Group
		Chairman of Investa Asset Management Companies
J I Messenger ANZIF Snr. Assoc	John has extensive international insurance broking and risk management experience. Between 1986 and 1995, John was the Managing Director of MLC Insurance Limited and a director of Lend Lease Learning Pty Limited. From 1997 to 2001, he was the Chief Executive Officer, Corporate Risk Management for the Lend Lease Group. John is a director of St John Ambulance Australia Limited and of Territory Insurance Office, Darwin.	Non Executive Director Chairman Due Diligence Committee

Information on directors (continued)				
Director	Experience	Special responsibilities		
D R Page B.Ec, FCA	Deborah was a partner in Touche Ross/KPMG Peat Marwick from 1989 to 1992. Subsequently she held senior executive positions	Non Executive Director		
MAICD	with the Lend Lease Group and the Commonwealth Bank. She is currently Chair of the NSW Cancer Council and a Director of Macquarie Generation and the Internal Audit Bureau of NSW. She	Chairman Audit and Risk Management Committee		
	is also a member of the Audit Committee of the Department of Community Services of NSW.	Director of Investa Development Group		

#### Meetings of directors

The numbers of meetings of the Company's board of directors and of each board committee held during the year to 30 June 2004, and the numbers of meetings attended by each director at the time the director held office or was a member of the committee during the year were:

	Board meeting		Mana Com	t & Risk ogement omittee eeting	Co	Diligence mmittee neeting	Rem Cor	inations & uneration mmittee eeting	Cor	ainability nmittee eeting
	Held <sup>2</sup>	Attended	Held <sup>2</sup>	Attended	Held <sup>2</sup>	Attended	Held <sup>2</sup>	Attended	Held <sup>2</sup>	Attended
I K Payne	20	20	1	1	-	-	-	-	-	-
C J O'Donnell	20	20	-	-	3	3	7	7	4	4
J L Arthur	20	20	-	-	-	-	7	7	4	4
S A Mays										
(resigned 12	17	12 <sup>1</sup>	8	7	-	-	-	-	2	2
May 2004)										
J I Messenger	20	20	10	10	6	6	-	-	-	-
D R Page	20	20	10	10	-	-	7	7	-	-

<sup>1</sup> Shaun Mays was granted leave of absence for 4 meetings held to discuss the Group's takeover bid for Principal Office Fund (POF) to avoid a conflict of interest. His spouse was a director of the Responsible Entity of POF at that time. (refer Note 26 for full details of acquisition) <sup>2</sup> "Held" reflects the number of meetings which the director was eligible to attend.

The Audit and Risk Management Committee is chaired by D R Page. It reviews and makes recommendations on the financial reporting process, the system of internal control and management of financial and operational risks, the audit process and the Group's process for monitoring compliance with laws and regulations and its own code of conduct.

The Due Diligence Committee is chaired by J I Messenger. It reviews and makes recommendations in respect of new acquisitions, new syndications, the preparation of associated prospectuses, post acquisition performance reviews and amendments to constitutions.

The Nominations and Remuneration Committee is chaired by J L Arthur and makes specific recommendations on remuneration packages and other terms of employment for executive and non-executive directors and other senior executives.

The Sustainability Committee is chaired by J L Arthur and was established to reflect the belief that securityholder value will be enhanced through formalising and integrating the management of the Group's environmental, social and economic responsibilities.

#### Meetings of Subsidiary Boards

In addition to the abovementioned meetings, the development group and asset management companies convene separate board meetings to review and consider the operations, strategy and governance of these subsidiary businesses. The development group board met on 11 occasions and the asset management companies' board met on 6 occasions during the year.

#### Specified directors' and specified executives' emoluments

Details of the nature and amount of each element of the emoluments of each specified director and each specified executive of Investa Properties Limited are set out in the following tables. Further information on specified directors' and specified executives' emoluments is included in Note 29.

#### Specified directors

(i) Non-executive directors

				Primary				Post - employment	
2004	Base Fee	Audit & Risk Mngmt Committee	Due Diligence Committee	Nom. & Rem. Committee	Sustainability Committee	Development Group Board	Asset Mngmt Board	Superannua- tion Contribution	Total \$
I K Payne <sup>1</sup>	170,000	-	-		-	-		15,300	185,300
J L Arthur	85,000	-	-	10,000	-	15,000	10,000	10,800	130,800
S A Mays (From 1/7/2003 - 12/5/2004) J I	73,575	-	-	-	8,656	-	-	7,401	89,632
Messenger	85,000	-	25,000	-	-	-	-	9,900	119,900
D R Page	85,000	15,000	-	-	-	10,000	-	9,900	119,900
Total Non- executive directors	498,575	15,000	25,000	10,000	8,656	25,000	10,000	53,301	645,532

<sup>1</sup> A retirement allowance of \$105,864 was accrued in 2003 in respect of I K Payne and will be preserved in real value terms until payment becomes due.

The Chairman's base fee includes allowance for attendance at board committee meetings while non-executive directors receive a base fee and additional fees for chairmanship of board committees and membership of subsidiary boards.

(ii) Executive Director

		Primary		Post-empl	oyment	
2004	Cash salary and fees	Short-term incentives paid	Non-monetary benefits	Superannuation	Retirement benefits	Total \$
C J O'Donnell	543,200	300,000	203,780	48,888	-	1,095,868

#### Specified executives

		Primary			Post-employment	
2004	Cash salary	Short-term	Non-monetary	Superannuation	Retirement	Total
	and fees	incentives paid	benefits		benefits	\$
D F Bromell	281,750	80,000	17,645	25,358	-	404,753
W W Grounds	222,500	50,000	12,131	20,025	-	304,656
A S Junor	276,860	85,000	49,784	24,917	-	436,561
B V McGarry	215,000	50,000	32,917	19,350	-	317,267
G B Monk	350,000	175,000	81,501	31,500	-	638,001
Total	1 246 110	440.000	102 079	121 150		2 101 220
Total	1,346,110	440,000	193,978	121,150	-	2,101,238

#### Specified directors' and specified executives' interests in securities of Investa Property Group

Specified directors' and specified executives' interests in securities of Investa Property Group during 2004 were as follows:

	Balance at the start of the year	Purchases/ (sales)	Balance at the end of the year
Specified directors			
Stapled Securities in Investa Property Group			
I K Payne	22,278	6,000	28,278
C J O'Donnell	1,566,347	250,000	1,816,347
J L Arthur	10,215	21,742	31,957
S A Mays (resigned 12 May 2004)	30,375	-	Not Applicable
J I Messenger	30,769	2,644	33,413
D R Page	18,521	7,873	26,394

<i>Specified executives</i> Stapled Securities in Investa Property Group			
D F Bromell	100,000	50,000	150,000
W W Grounds	70,000	40,000	110,000
A S Junor	325,500	100,000	425,500
B V McGarry	253,600	100,000	353,600
G B Monk	552,475	100,000	652,475

#### Matters subsequent to the end of the financial year

#### US Private Placement

The Group has agreed to issue AUD326m of bonds to investors in the United States Private Placement market with effect from 27 July 2004. The issue comprises a tranche of USD170m of fixed rate 6.03% notes maturing 27 July 2014 and a tranche of AUD79.56m floating rate notes yielding three month bank bills plus 0.88%, maturing 27 July 2016.

Coincident with agreeing to issue these bonds, the Group entered into a cross currency interest rate swap to convert the USD denominated ten year notes into a floating rate Australian dollar obligation. The USD cash flows under the bond and the swap offset to protect the Group from movements in US interest rates, and from movements in the rate of exchange of Australian and US dollars.

The proceeds of the bond issue will be used to retire short term bank debt, thereby lengthening the term to maturity of the Group's loan liabilities.

Since the end of the financial year, the directors of the Group have not become aware of any other matter or circumstance that has significantly affected, or may significantly affect the operations of the Group, the results of these operations, or the state of affairs in future financial years.

#### Environmental regulation

Whilst the Group is not subject to significant environmental regulation in respect of its property activities, the directors are satisfied that adequate systems are in place for the management of its environmental responsibility and compliance with the various licence requirements and regulations. Further, the directors are not aware of any material breaches of these requirements and to the best of their knowledge all activities have been undertaken in compliance with environmental requirements.

#### Indemnification and insurance of officers and auditors

During the financial year, Investa Properties Limited paid a premium of \$494,548 to insure the directors and officers of the Company and its controlled entities, Investa Asset Management Pty Limited, Investa Asset Management (QLD) Pty Limited, Investa Nominees Pty Limited, and Investa Development Holdings Pty Limited and its controlled entities. The auditors of the Company are in no way indemnified out of the assets of the Company.

#### Likely developments and expected results of operations

The Group is required to adopt International Financial Reporting Standards (IFRS) as issued by the Australian Accounting Standards Board for reporting periods beginning on or after 1 January 2005. A summary of how the Group is managing this transition and what the likely impact will be, is contained in Note 35 to the Combined Financial Statements.

#### Rounding of amounts

The Group is of a kind referred to in Class Order 98/0100, issued by the Australian Securities & Investments Commission, relating to the "rounding off" of amounts in the directors' report and financial report. Amounts in the directors' report and financial report have been rounded to the nearest thousand dollars, in accordance with that class order, unless otherwise indicated.

### Auditor

PricewaterhouseCoopers continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of the directors.

21hrayne\_

I K Payne Chairman Sydney 29 July 2004

## **Discussion and Analysis of the Combined Financial Statements**

The following commentary will help securityholders when reviewing and interpreting the results of the Group for the year ended 30 June 2004.

#### **Combined Statement of Financial Performance**

Profit for the Group after tax and outside equity interests was \$215,378,000 compared to \$128,227,000 in the previous year reflecting the significant increase in the property investment portfolio of the Group due mainly to the acquisition of DOF (Delta Office Fund, formerly Principal Office Fund) in August 2003.

Earnings per security before amortisation and after tax has increased to 16.55 cents per security from 16.28 cents per security in the prior year. The distribution for the year has increased from 15.60 cents per security to 16.50 cents per security. Both the earnings and distribution per security equal or exceed the forecast as disclosed in the Bidders Statement prepared in relation to the Group's bid to acquire DOF and lodged with ASIC on 2 June 2003.

The following summary highlights the key contributors to the performance of the Group for the period.

#### **1.** Analysis of Revenue by Segment

Excluding proceeds from the sale of investments, revenue from operating activities is up 78% from \$268,817,000 to \$478,277,000. Key contributors to this growth are:

#### a. Investment Portfolio

Portfolio net income has increased from \$137,300,000 to \$259,000,000 due to the acquisition of DOF, a full twelve month effect of properties purchased during the prior period, including the Telstra properties, 209 Kingsway, South Melbourne, Penrhyn House, ACT, 589 Collins Street, Melbourne, State Law Building, Brisbane, Kings Row, Brisbane and 441 St Kilda Road, Melbourne.

#### **b. Services**

The Services business continued to grow in 2004 due to the full year impact of syndications launched in prior years, the increased scale of the asset management business arising from the properties acquired through the DOF acquisition and continued provision of corporate property services to Westpac Banking Corporation and other corporate clients.

Overall services revenue is higher than the prior year, however an increase in operating costs particularly in the asset management business has resulted in a reduction in segment profit from \$5,835,000 to \$4,832,000.

- **Fund management fees** from the Unlisted Funds business has increased from \$5,600,000 to \$6,500,000. These are comprised of fees earned from the retail syndicates and wholesale funds managed by the Group and are broken down as follows:
  - Syndication fee income has increased from \$3,600,000 to \$4,900,000 reflecting higher funds under management and fees from the launch of the Investa Sixth Commercial Trust in December 2003. Investa continues to broaden its syndication fee base by earning equity placement fees on units placed directly with investors.
  - Wholesale fee income is \$400,000 below the prior period (down to \$1,600,000) as the prior period fee included non-recurring items. Wholesale fee income is derived from the two wholesale schemes managed by the Group, Martin Place Wholesale syndicate and Investa Commercial Property Fund.
- **CPS** has continued to provide services to Westpac and other corporate clients generating a net contribution of \$2,100,000 (up from \$1,700,000 in 2003).
- Asset management fees continue to grow, increasing by \$2,000,000 to \$7,500,000 due to the acquisition of DOF, other acquisitions made by the Group and growth in assets managed on behalf of the syndication business.

## Discussion and analysis of the Combined Financial Statements (continued)

### **Consolidated Statement of Financial Performance (continued)**

#### c. Property Development

Development income is up from \$52,808,000 to \$85,308,000. The result for the development business was underpinned by sales of 289 residential lots and the retail shopping centre at Manly, Queensland which was opened in late June 2004.

The following table summarises residential lots sales in the year:

Project	
Mill Park, VIC	217 lots @ \$100,000/lot average
Quinns Beach, WA	24 lots @ \$230,000/lot average
Manly, QLD	48 lots @ \$155,000/lot average
Total	289 lots

In addition, there have been sales of 15 units at Turner Street, Melbourne plus land at Eden Park, North Ryde, Sydney and Acacia Ridge, Brisbane. The land at Eden Park was sold to the Investa Fifth Commercial Trust and construction on the high tech office building is almost complete. Profit will be recognised progressively over the life of the project.

#### d. Investments

#### Short Term Investment Income

Investment income includes distribution and rental income derived from assets either held in preparation for syndication, sell down or assets for sale. This represents a key element of the Group's strategy as we are able to draw on the strength of the Group's balance sheet as we hold assets either for future sale or syndication.

Investment earnings continued to grow in 2004 off the back of a number of acquisitions in 2003, resulting in an increase in investment income of \$5,400,000 to \$19,800,000.

Investment income was earned from the following investments:

Investment	\$
Investa Commercial Property Fund	10,100,000
Martin Place Wholesale Syndicate	1,400,000
Macarthur Central	7,200,000
Investa Brisbane Commercial Trust	500,000
Investa Sixth Commercial Trust	600,000
Total	19,800,000

## Discussion and analysis of the Combined Financial Statements (continued)

### **Consolidated Statement of Financial Performance (continued)**

#### Short Term Investment and Investment Property disposals

Profit on the sale of investments (both short term investments and investment properties) is down \$1,682,000 to \$4,370,000. During the year the Group sold the following investments:

	Gross Proceeds on Sale \$'000	Book Value of asset sold \$'000	Profit / (Loss) on Sale \$'000
115 Grenfell Street, Adelaide	30,500	29,389	1,111
241 Adelaide Street, Brisbane	17,500	17,713	(213)
32 Phillip Street, Parramatta, Sydney	23,000	23,643	(643)
185 Macquarie Street, Sydney	17,300	15,508	1,792
Part interest in Martin Place Trust	16,589	15,438	1,151
7-13 Tomlins Street, Townsville	11,847	10,900	947
Part interest in Investa Fifth Commercial Trust	9,000	8,603	397
Part interest in Investa Commercial Property Fund	23,701	23,689	12
29-41 Lysaght Street, Acacia Ridge	11,661	11,845	(184)
Total	161,098	156,728	4,370

## 2. Analysis of Expenses

During the year the Group considerably grew the scale of operations with the acquisition of the DOF portfolio and the full year impact of acquisitions made in 2003.

• Company operating expenses have increased by \$9,600,000 during the year reflecting the increased scale of operations. The bulk of these increases occurred as a result of the additional resources required to manage the DOF and other assets acquired during the past two years. A large portion of the increase is due to the growth in employee numbers from 132 at 30 June 2003 to 190 at 30 June 2004, reflected in an increase in personnel costs from \$16,708,000 to \$24,640,000.

Trust expenses are also higher due to the absorption of DOF's expense base and the payment of external Responsible Entity fees during the period in which Investa was not the Responsible Entity for DOF.

- Borrowing costs include interest expense and line facility fees and have increased from the previous corresponding period by \$41,636,000 to \$79,519,000, due to the increase in borrowings required to partly fund the acquisition of DOF with debt plus the existing debt within DOF.
- Amortisation of intangibles and depreciation is up by \$3,831,000 due to the goodwill created on the acquisition of DOF. This goodwill will be written off in the period over which the benefits are expected to extend, which is estimated to be 20 years.

## Discussion and Analysis of the Combined Financial Statements (continued)

## Statement of Financial Position

Total assets within the Group increased 73% from \$2,581,770,000 at 30 June 2003 to \$4,459,351,000 at 30 June 2004, due to the acquisition of DOF and 441 St Kilda Road, Melbourne. In implementing its strategy to replenish its development inventory as current developments are completed and sold, the Group also increased its property development inventory from \$133,486,000 at 30 June 2003 to \$169,435,000 at 30 June 2004.

The total debt outstanding as at 30 June 2004 was \$1,618,500,000 (2003: \$849,600,000). The gearing for the Group has increased to 36.3%, up from 32.9% at 30 June 2003.

Interest bearing liabilities have increased due to the acquisition of DOF and the assumption of the debt on its balance sheet at the time of acquisition.

During the year to 30 June 2004, the Group raised \$1,048,196,000 from the issue of new equity securities. This was comprised of equity issued as part consideration for the DOF acquisition (\$968,849,000), the reinvestment of distributions (\$49,077,000) under the Distribution Reinvestment Plan and an institutional placement (\$50,000,000) offset by transfers from contributed equity to distributable income (\$18,058,000) and cost of issue of new securities (\$1,672,000).

The net tangible asset backing as at 30 June 2004 was \$1.78 (2003: \$1.81).

### Statement of Cash Flows

Cash flow for the Group was significantly enhanced this year due to the acquisition of DOF and a growing contribution from the development business.

**Net cash flow from operating activities** has increased by \$90,964,000 on the prior year to \$204,600,000 reflecting the growth of the business on the larger asset base post the DOF acquisition.

**Net cash flow from investing activities** for the period was a significant outflow of \$432,975,000 reflecting:

- the current year cash component of the acquisition of DOF amounting to \$414,593,000;
- capital expenditure on investment properties of \$101,560,000 (the majority of which was incurred on the 126 Phillip Street development);
- payment to acquire 441 St. Kilda Road, Melbourne for \$47,535,000; and
- payment to acquire an interest in Investa Sixth Commercial Trust for \$13,949,000

which was partially offset by proceeds received on disposal of investment properties and other short term investments of \$147,993,000.

**Net cash flow from financing activities** for the period was a net inflow of \$227,452,000. The acquisitions and capital expenditure noted above were funded by increased net debt of \$340,288,000 and an equity raising of \$50,000,000. This cash inflow was partially offset by payment of distributions of \$161,164,000 during the financial period.

## **Combined Statement of Financial Performance** For the year ended 30 June 2004

	Notes	2004 \$′000	2003 \$′000
Revenue from ordinary activities		\$ 000	\$ 000
Revenue from operating activities	2	450,723	245,788
Distributions from associates		20,196	16,411
Other revenue from ordinary activities	3	168,456	151,631
Total revenue from ordinary activities		639,375	413,830
Cost of development inventory sold		(58,222)	(36,784)
Employee expenses		(24,640)	(16,708)
Property outgoings		(64,544)	(32,424)
Repairs and maintenance		(9,094)	(4,436)
Borrowing costs		(79,519)	(37,883)
Depreciation of property, plant and equipment		(536)	(339)
Amortisation of intangibles		(7,451)	(3,620)
Other expenses from ordinary activities	4	(172,757)	(145,828)
Profit from ordinary activities before income tax expense	5	222,612	135,808
Company income tax expense	8	(3,020)	(7,213)
Profit from ordinary activities after income tax expense		219,592	128,595
Net profit attributable to outside equity interest		(4,214)	(368)
Net profit after company tax attributable to stapled securityholders of Investa Property Group		215,378	128,227
Net increment/(decrement) in asset revaluations	22(a)	(15,098)	3,397
Total revenues, expenses and valuation adjustments attributable to stapled securityholders of Investa Property Group recognised directly in equity		(15,098)	3,397
Total changes in equity other than those resulting from transactions with stapled securityholders as owners		200,280	131,624
Distributions and dividends paid and payable	23	233,274	131,895
		Cents	Cents
Distributions and dividends paid and payable (cents per stapled security)	23	16.50	15.60
Basic and diluted earnings (cents per stapled security )	34	15.99	15.83
Basic and diluted earnings per stapled security (before revaluation)	34	15.99	15.83
Basic and diluted earnings per stapled security (before revaluation and before amortisation)	34	16.55	16.28

The above Combined Statement of Financial Performance should be read in conjunction with the accompanying notes.

## **Combined Statement of Financial Position As at 30 June 2004**

	Notes	2004 \$′000	2003 \$′000
Current assets Cash assets	9	9,016	9,939
Receivables	10	54,021	37,470
Property development inventories	10	34,519	20,056
Other investments	12	111,654	156,404
Investment properties	16	24,132	
Total current assets	10	233,342	223,869
Non-current assets		F 2F0	2 574
Deferred tax asset	10	5,358	2,574
Intangibles	13	125,153	39,870
Property, plant and equipment	14 15	1,029	1,032
Loans to employees Other investments	15	12,012 248,513	9,232
Property development inventories	12	134,916	374,186 113,430
Investment properties	11	3,699,028	1,817,577
Total non-current assets	10	4,226,009	2,357,901
		4,220,009	2,337,901
Total assets		4,459,351	2,581,770
Current liabilities			
Payables	17	50,637	23,021
Interest bearing liabilities	18	120,000	-
Provisions	19	66,058	39,025
Current tax liabilities		1,269	4,661
Total current liabilities		237,964	66,707
Non-current liabilities			
Interest bearing liabilities	18	1,498,500	849,600
Deferred tax liabilities		6,077	6,041
Total non-current liabilities		1,504,577	855,641
Total liabilities		1,742,541	922,348
Net assets		2,716,810	1,659,422
Equity			
Contributed equity	20	2,628,237	1,580,041
Outside equity interest in controlled entities	21	44,128	20,000
Reserves	22(a)	35,776	50,874
Amounts available for distribution	22(b)	8,669	8,507
Total equity		2,716,810	1,659,422
• /		<u> </u>	. ,

The above Combined Statement of Financial Position should be read in conjunction with the accompanying notes.

## **Combined Statement of Cash Flows** For the year ended 30 June 2004

	Notes	2004 \$′000	2003 \$′000
<b>Cash flows from operating activities</b> Cash receipts in the course of operations		517,937	287,046
Cash payments in the course of operations		(250,870)	(137,916)
Interest received		1,080	2,630
Distributions and dividends received		14,509	6,283
Borrowing costs paid		(68,916)	(37,074)
Income taxes paid		<b>(9,140</b> )	(7,333)
Net cash inflow from operating activities	31	204,600	113,636
Cash flows from investing activities			
Payments for investments in property		(47,535)	(563,352)
Payment for purchase of controlled entity, net of cash acquired	26	(414,593)	(147,466)
Capital expenditure on investment properties		(101,560)	(9,432)
Payments for investment in unlisted unit trust		(13,949)	-
Refund of due diligence costs		-	689
Payments for investment in listed property trust Proceeds from sale of investments		- 147,993	(127,159) 156,853
Payments for investments		147,993	(322,801)
Proceeds from sale of for property, plant and equipment		31	(522,001)
Payments for property, plant and equipment		(582)	(230)
Loans to employees	15	(2,780)	(3,671)
Net cash (outflow) from investing activities		(432,975)	(1,016,569)
Cash flows from financing activities			
Proceeds from issues of securities		50,000	506,208
Proceeds from borrowings		1,515,722	747,300
Repayment of borrowings		(1,175,434)	(496,200)
Proceeds from issues of commercial notes		-	213,000
Payments for costs associated with issue of securities		(1,672)	(9,789)
Payments for costs associated with issue of commercial notes		-	(1,040)
Distributions paid		<u>(161,164)</u> 227,452	<u>(69,480)</u> 889,999
Net cash inflow from financing activities		227,432	009,999
Net decrease in cash held		(923)	(12,934)
Cash at the beginning of the financial year		9,939	22,873
Cash at the end of the financial year	9	9,016	9,939
Non-cash financing and investing activities	33		
Financing arrangements	18		

The above Combined Statement of Cash Flows should be read in conjunction with the accompanying notes.

## Note 1. Summary of significant accounting policies

#### (a) Basis of preparation of the Combined Financial Report

This general purpose financial report for the year ended 30 June 2004 has been prepared in accordance with Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board, Urgent Issues Group Consensus Views and the Corporations Act 2001. It is prepared on the going concern basis and historical cost conventions and has not been adjusted to take account of either changes in the general purchasing power of the dollar or changes in the values of specific assets, except to the extent that investments have been revalued. It is recommended that this report be read in conjunction with any public pronouncements made by the Group during the year in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The units in Investa Property Trust are 'stapled' to the shares in Investa Properties Limited. All transactions in either security can only be in the form of transactions in Investa Property Group stapled securities.

The accounting policies adopted are consistent with those of the previous financial year unless stated otherwise below.

Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.

#### (b) Principles of aggregation

The Combined Financial Statements incorporate the assets and liabilities of all entities controlled by Investa Properties Limited and Investa Property Trust as at 30 June 2004 and their results for the year ended 30 June 2004. Investa Properties Limited and its controlled entities and Investa Property Trust and its controlled entities are referred to in this financial report as the "Group". The effects of all transactions between entities in the Group are eliminated in full. Certain property investments are held via joint ownership arrangements (refer Note 28). These joint ownership arrangements include the ownership of units in single purpose unlisted Trusts over which the Trust exercises significant influence but does not control ("Associates"). Investments in Associates are recorded at cost in the year of acquisition and at the net asset value of the Associate thereafter.

Where control of an entity is obtained during a financial year, its results are included in the combined Statement of Financial Performance from the date on which control commences. Where control of an entity ceases during a financial year, its results are included for that part of the year during which control existed.

#### (c) Revenue recognition

Revenue is recognised for the major business activities as follows:

i) Rent and property management fees

Rent and property management fees are brought to account on an accruals basis and, if not received at balance date are reflected in the Combined Statement of Financial Position as a receivable.

- *ii)* Interest and investment income Interest and investment income is brought to account on an accruals basis and, if not received at balance date is reflected in the Combined Statement of Financial Position as a receivable.
- iii) Development projects

Revenue is recognised on settlement of contract for sale.

*iv)* Residential properties

Revenue is recognised on settlement of contract for sale.

v) Disposal of assets

The gain or loss on disposal of revalued assets is calculated as the difference between the carrying amount of the asset at the time of the disposal and the proceeds on disposal and is included in the Combined Statement of Financial Performance in the year of disposal. Any related revaluation increment remaining in the asset revaluation reserve at the time of the disposal is transferred to contributed equity.

vi) Construction Projects

Revenue is recognised based on the value of work performed using the percentage complete method, which is measured by reference to actual costs to date as a percentage of total forecast costs for each contract.

#### Note 1. Summary of significant accounting policies (continued)

#### (d) Expenses

#### Property expenses

Property expenses include rates, taxes and other property outgoings incurred in relation to investment properties where such expenses are the responsibility of the Trust and are brought to account on an accruals basis.

#### Borrowing costs

Borrowing costs include interest expense and other costs incurred in respect of obtaining finance except where they are included in the costs of qualifying assets in accordance with Note 1(k) or 1(n). Other costs incurred, including loan establishment fees in respect of obtaining finance, are deferred and written off over the term of the respective agreement.

#### (e) Maintenance and repairs

Plant of the Group is required to be overhauled on a regular basis. This is managed as part of an ongoing major cyclical maintenance program. The costs of this maintenance are charged as expenses as incurred, except where they relate to the replacement of a component of an asset, in which case the costs are capitalised. Other routine operating maintenance, repair costs and minor renewals are also charged as expenses as incurred.

#### (f) Depreciation of property, plant and equipment

Depreciation is calculated on a straight line basis to write off the net cost or revalued amount of each item of property, plant and equipment over its expected useful life to the Group. Estimates of remaining useful lives are made on a regular basis for all assets, with annual reassessments for major items. The expected useful life for property, plant and equipment is 5 years.

#### (g) Amortisation of intangible assets

Amortisation is calculated on a straight line basis to write off the net cost of each intangible asset over its expected useful life to the Group. An annual assessment of the appropriateness of the carrying value and remaining useful life is made for each intangible asset. The expected useful lives are as follows:

Corporate property services establishment costs	5 years
Payment for management rights	20 years

#### (h) Earnings per stapled security

Basic Earnings per stapled security

Basic earnings per stapled security is determined by dividing the net profit attributable to stapled securityholders of the Group by the weighted average number of securities outstanding during the period.

#### Diluted Earnings per stapled security

Diluted earnings per stapled security adjusts the figures used in the determination of basic earnings per stapled security by taking into account amounts unpaid on securities and any reduction in earnings per security that will probably arise from the exercise of options outstanding during the period. Where there is no difference between basis earnings per stapled security and diluted earnings per stapled security, the term basic and diluted earnings per stapled security is used.

#### (i) Cash

For the purposes of the Combined Statement of Cash Flows, cash includes deposits at call which are readily convertible to cash on hand and are subject to an insignificant risk of changes in value.

#### (j) Receivables

Receivables to be settled within 30 days are carried at amounts due. The collectability of debts is reviewed on a regular basis and a specific provision is made for any doubtful debts.

## Note 1. Summary of significant accounting policies (continued)

#### (k) Investment properties

The Trusts' Constitution requires that all Trust property investments are valued at intervals of not more than three years and that such valuations be reflected in the Financial Report of the Trust. It is the policy of the Responsible Entity to formally review the carrying value of each property within the Group through external valuers every three years, or earlier where the Responsible Entity believes there may be a material change in the carrying value of the property.

The basis of valuation of investment properties is fair value being the amount for which the assets could be exchanged between knowledgeable willing parties in an arm's length transaction. Revaluations are made with sufficient regularity to ensure that the carrying amount of each investment property does not differ materially from its fair value at the reporting date.

A revaluation increment is credited directly to the asset revaluation reserve, unless it is reversing a previous decrement charged as an expense in the Combined Statement of Financial Performance in respect of that same class of assets, in which case the increment is credited directly to the Combined Statement of Financial Performance.

A revaluation decrement is recognised directly as an expense in the Combined Statement of Financial Performance, unless it is reversing a revaluation increment previously credited to, and still included in the balance of, the asset revaluation reserve in respect of that same class of assets, in which case it is debited directly to the asset revaluation reserve.

Land and buildings are an investment and are regarded as a composite asset. Accounting standards do not require investment properties to be depreciated. Accordingly, the building and any component thereof (including plant and equipment) are not depreciated. Expenses capitalised to properties may include the cost of acquisition, additions, refurbishment, redevelopment and fees incurred. Properties under development are held in investment property and, as qualifying assets, all costs of development are capitalised against those properties.

#### (I) Acquisitions of assets

The purchase method of accounting is used for all acquisitions of assets. Cost is measured as the fair value of the assets given up, shares issued or liabilities undertaken at the date of acquisition plus incidental costs directly attributable to the acquisition.

#### (m) Investments

Interests in unlisted securities, other than controlled entities and associates in the Combined Financial Statements, are brought to account at cost and distribution income is recognised in the Combined Statement of Financial Performance when receivable. Investments in associates are initially recorded at cost and subsequently at net asset backing.

#### (n) Inventory

#### (i) Valuation

Land held for development and resale is held at the lower of cost and net realisable value. Cost includes the cost of acquisition, development costs, holding costs, interest on funds borrowed, and is after crediting, where applicable, rental income relating to such projects during the development period. A provision is raised when it is believed that the costs incurred will not be recovered on the ultimate sale of the property. When a development is completed and ceases to be qualifying asset, borrowing costs and other holding costs are expensed as incurred.

#### (ii) Classification

Amounts are disclosed as current where it is anticipated that the assets will be disposed of within 12 months after balance date.

#### (iii) Capitalisation of borrowing costs

Borrowing costs included in the carrying value of the property inventories are those costs that would have been avoided if the expenditure on the acquisition and development of the land had not been made. Borrowing costs incurred while active development is interrupted for extended period are recognised as expenses.

### Note 1. Summary of significant accounting policies (continued)

#### (o) Goodwill

Where an entity or operation is acquired, the identifiable net assets acquired are measured at fair value. The excess of the fair value of the cost of acquisition over the fair value of the identifiable net assets acquired, including any restructuring costs, is brought to account as goodwill. Goodwill is amortised over the lesser of estimated useful life and 20 years.

#### (p) Recoverable amount of non-current assets

The recoverable amount of an asset is the net amount expected to be recovered through net cash inflows arising from its continued use and subsequent disposal. Where the carrying amount of an individual non-current asset is greater than its recoverable amount, the asset is revalued to its recoverable amount. To the extent that the revaluation decrement reverses a revaluation increment previously credited to and still included in the balance of the asset revaluation reserve, the decrement is debited directly to that reserve. Otherwise, the decrement is recognised as an expense in the Combined Statement of Financial Performance.

The expected net cash flows included in determining recoverable amounts of non-current assets are discounted to their present values using a market, risk-adjusted discount rate.

#### (q) Payables

These amounts represent liabilities for amounts owing by the Group at year end which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition and also include rent in advance and tenant security deposits.

#### (r) Employee entitlements

#### *(i)* Wages and salaries and annual leave

Liabilities for wages and salaries and annual leave expected to be settled within 12 months of the reporting date are recognised in other creditors and are measured at amounts expected to be paid when liabilities are settled.

#### (ii) Long service leave

Long service leave is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields that match as closely as possible the estimated timing of future cash outflows.

#### (iii) Superannuation

The amount charged to the Combined Statements of Financial Performance in respect of superannuation is disclosed as employee benefits and includes the contributions made by the Group to the Investa Staff Superannuation Plan. The Superannuation Plan is an accumulation benefit fund, and therefore no other liability arises for the employer except payment of monthly contributions. There are no contributions outstanding as at 30 June 2004.

#### (s) Interest bearing liabilities

Loans are carried at their principal amounts which represent the present value of future cash flows associated with servicing the debt. Interest is accrued over the period it becomes due and is recorded as part of other creditors.

#### (t) Derivatives

The Group enters into interest rate and exchange rate hedging contracts in order to minimise exposure to fluctuations in interest rates and exchange rates. Derivative financial instruments are not held for speculative purposes.

Interest payments and receipts under interest rate swap contracts are recognised on an accruals basis in the statement of financial performance, as an adjustment to interest expense when the designated hedge transaction occurs. Foreign exchange differences on hedges of monetary items are brought to account in the reporting period in which they arise, and any costs or gains arising at the inception of the hedge are deferred and amortised over the lives of the hedges.

## Note 1. Summary of significant accounting policies (continued)

#### (u) Dividends and distributions

Provision is made for the amount of any dividend and distribution declared, determined or publicly recommended by the directors on or before the end of the financial year but not distributed at balance date.

#### (v) Taxation

Under current legislation, the Trusts are not liable for income tax, provided that the taxable income and taxable realised gains are fully distributed to stapled securityholders each year.

The Company and IPG Finance Pty Ltd, adopt tax effect accounting procedures whereby income tax expense in the Statement of Financial Performance is matched with the accounting profit after allowing for permanent differences. Income tax on cumulative timing differences is set aside to the deferred income tax or the future income tax benefit accounts at the rates that are expected to apply when those timing differences reverse.

The Company has opted not to implement the tax consolidation legislation for the year ended 30 June 2004. There are no financial effects of this decision that are required to be recognised in the Financial Statements for the year ended 30 June 2004.

#### (w) Rounding of amounts

The Group is of a kind referred to in Class Order 98/0100, issued by the Australian Securities & Investments Commission, relating to the "rounding off" of amounts in the directors' report and financial report. Amounts in the directors' report and financial report have been rounded to the nearest thousand dollars, in accordance with that class order, unless otherwise indicated.

#### Note 2. Revenue from ordinary activities

	2004	2003
	\$′000	\$′000
Rent	348,332	177,468
Sale of property inventory	85,308	52,808
Management fees	17,083	15,512
	450,723	245,788

#### Note 3. Other revenue from ordinary activities

Other revenue from operating activities:	2004 \$′000	2003 \$′000
Interest income Other	2,335 5,023	2,650 3,968
Revenue from outside operating activities: Proceeds from the sale of investment property <b>Other revenue from ordinary activities</b>	<u>    161,098    </u> 168,456	<u>145,013</u> 151,631

### Note 4. Other expenses from ordinary activities

	2004 \$′000	2003 \$′000
Carrying amount of property sold Legal Regulatory compliance Insurance Disposal cost on sale of property Bad and doubtful debts Remuneration of auditors (refer note 7) Other expenses	156,728 465 554 868 21 785 777 12,559 172,757	138,961 122 314 426 141 306 446 5,112 145,828
Note 5. Operating profit		
Profit from ordinary activities before income tax expense includes the following specific expenses:	2004 \$′000	2003 \$′000
Depreciation – property, plant and equipment Amortisation – intangibles	536 7,451	339 3,620
Borrowing costs: Gross Interest and finance charges paid/payable Less: Interest and finance charges capitalised <sup>1</sup> Interest and finance charges paid/payable	92,801 (13,282) 79,519	39,765 (1,882) 37,883
Rental expenses relating to operating leases: Lease payments – office rent Computers & equipment	1,200 346	1,059 215

<sup>1</sup> The interest rate applied during the year was 7.55% (2003: 7.55%) and relates to qualifying assets.

#### Note 6. Segment information

The Group operates solely in Australia in the following business segments:

#### Investment portfolio

Investa Property Trust invests directly in properties located throughout Australia and also has indirect property holdings through investments in units in listed and unlisted property trusts.

#### Services

Investa Properties Limited is the Responsible Entity for Investa Property Trust and for ten registered schemes. Annual management fees and establishment fees are earned. The Company also provides asset, property and facilities management services to properties managed by Investa Property Group.

#### Note 6. Segment information (continued)

#### Property development

Investa Properties Limited engages in retail, commercial and industrial development as well as medium density and broad acre residential subdivision.

#### Short term investments

Investa Properties Limited holds short term investments prior to either syndication, disposal, or sell down to external investors.

30 June 2004	Investment Portfolio \$'000	Services \$′000	Property Development \$′000	Short Term Investments \$'000	Elimination/ Unallocated \$′000	Consolidated \$'000
Revenue from ordinary activities	422,031	25,541	85,308	106,495	-	639,375
Segment ordinary profit $^{\rm 1}$	258,047	4,832	17,999	22,895	(889)	302,884
Net profit after tax	199,251	3,830	10,554	2,632	(889)	215,378
Segment ordinary profit contribution (%)	87%	1%	6%	8%	(2%)	100%
Segment assets	3,699,028	2,190	169,435	384,299	204,399	4,459,351
Segment liabilities	1,555,500	-	-	63,000	124,045	1,742,545
Depreciation and amortisation expense	5,794	1,038	1,155			7,987
Acquisition of property, plant and equipment	5,260	497	84	-	-	5,841
30 June 2003	Investment Portfolio \$'000	Services \$'000	Property Development \$'000	Short Term Investments \$'000	Elimination/ Unallocated \$'000	Consolidated \$′000
Revenue from ordinary activities	175,276	21,980	52,808	163,766	-	413,830
Segment ordinary profit <sup>1</sup>	137,834	5,835	12,116	16,060	(1,776)	170,069
Net profit after tax	114,430	5,005	8,455	2,113	(1,776)	128,227
Cognest ordinary profit						
Segment ordinary profit contribution (%)	82%	4%	7%	10%	(3%)	100%
	82% 1,813,381	4% 2,818	7% 133,486	10% 534,786	(3%) 97,299	100% 2,581,770
contribution (%) Segment assets Segment liabilities					( )	
contribution (%) Segment assets	1,813,381		133,486	534,786	97,299	2,581,770

<sup>1</sup> Segment ordinary profit represents earnings before interest, amortisation and depreciation and after tax. Segment ordinary profit for the short term investment segment is after accounting for proceeds of the sale of short term investments of \$140,653,000 and deducting the carrying amount of investments sold of \$135,343,000 included in other expenses from ordinary activities in the Combined Statement of Financial Performance.

## Note 7. Remuneration of auditors

	2004	2003
Remuneration for audit of the financial reports of the Group and its combined entitie	₽ ~<:	\$
Auditor of the Group – PricewaterhouseCoopers	624,520	360,071
Remuneration for other services		
Auditor of the Group – PricewaterhouseCoopers: Tax compliance services – review of tax returns	54,580	29,824
Taxation advice in relation to the acquisition of DOF <sup>1</sup>	56,820	- 29,024
Advice in relation to the accounting for the acquisition of DOF <sup>1</sup>	35,000	-
IFRS Technical advice	25,000	-
Real Estate procedures review	3,000	-
Investigating accountant's advice	70,000	-
Technical accounting advice		<u>56,600</u> 446,495
Total auditors remuneration	808,920	-+0,+95
<sup>1</sup> Capitalised DOF acquisition costs.		
Note 8. Company income tax		
The income tax expense for the financial year differs from the amount	2004	2003
calculated on the net profit. The differences are reconciled as follows:	\$′000	\$′000
Net profit from ordinary activities before income tax expense	222,612	135,808
	(207,950)	(113,243)
Company profit on ordinary activities before income tax expense	14,662	22,565
Income tax calculated @ 30% (2003: 30%)	4,398	6,770
Tax effect of permanent differences:	407	507
Non-deductible amortisation of intangibles	497 23	507 (64)
Other permanent differences Benefit of prior year tax losses recouped	23 (1,898)	(64)
Income tax expense	3,020	7,213
	5,020	7,215
Note 9. Cash assets		
	2004	2003
	2004 \$′000	2003 \$'000
	φ 000	φ 000
Cash at bank <sup>1</sup>	7,816	9,939
Deposits at call <sup>2</sup>	1,200	-
	9,016	9,939
		5,555

<sup>1</sup> The weighted average interest rate earned on cash at bank was 4.38% during the 2004 year. (2003: 4.13%)

<sup>2</sup> The deposits are earning floating interest rates of between 4.65% and 5.15%. (2003: 4.60% and 4.65%)

#### Note 10. Receivables

	2004	2003
	\$′000	\$′000
Rental trade debtors	7,681	6,194
Development trade debtors	8,810	1,425
Other trade debtors	4,147	1,943
Less: Provision for doubtful debts	(381)	(41)
	20,257	9,521
Prepayments	15,422	8,230
Distributions receivable from associates	3,819	5,914
Loan <sup>1</sup>	3,610	8,000
Deferred foreign exchange hedge contract loss	280	-
Other	10,633	5,805
Total receivables	54,021	37,470

<sup>1</sup> Loan of \$2,000,000 represents the balance due on sale of 260 Queen Street which has been paid since balance date and \$1,610,000 from Collins Property Trust which is a related entity.

#### **Note 11. Property development inventories**

	2004	2003
	\$′000	\$′000
Current - development projects		
Cost of acquisition	13,258	11,066
Development costs	18,984	8,030
Rates and taxes	883	556
Borrowing costs capitalised during development	1,394	404
Total current – development projects	34,519	20,056
Non-current - development projects		
Cost of acquisition	122,025	103,955
Development costs	6,929	5,492
Rates and taxes	3,488	1,938
Borrowing costs capitalised during development	3,266	2,315
Less: Provision for diminution in value	(792)	(270)
Total non-current - development projects	134,916	113,430
Note 12. Other investments		
	2004	2003
	2001	2005

	\$′000	\$′000
Current	•	
Investments in property:		
7 - 13 Tomlins Street, Townsville	-	9,325
29 - 41 Lysaght Street, Brisbane	-	11,743
Macarthur Central Shopping Centre, Brisbane	101,154	100,796
Investments in unlisted property trusts:		
Martin Place Trust (known as the Martin Place Wholesale Syndicate)	10,500	25,937
Investa Fifth Commercial Trust	-	8,603
Total other investments	111,654	156,404

Current investments in properties and unlisted property trusts are recorded at cost.

#### Other investments (continued) Note 12.

Non-current		
Investments in property:		
Kings Row, Brisbane <sup>1</sup>	66,820	66,073
231 Elizabeth Street, Sydney <sup>1</sup>	116,915	116,724
209 Kingsway, Melbourne <sup>1</sup>	102,804	102,851
1 Market Street, Sydney <sup>1</sup>	215,576	210,446
Total properties	502,115	496,094
Less: properties held in investment portfolio (refer to Note 16)	(253,602)	(249,067)
	248,513	247,027
Investments in listed property trusts		
DOF <sup>2</sup>	-	127,159
Total non-current	248,513	374,186

Non-current investments in properties are assets controlled by the Group which are held long term 50% by Investa Property Trust and 50% by Investa Commercial Property Fund. The classification in non-current investments arises on consolidation of Investa Commercial Property Fund.

<sup>1</sup> This investment is held by Investa Commercial Property Fund. Investa Nominees Pty Limited, a 100% subsidiary of IPL, owned 76% of Investa Commercial Property Fund at 30 June 2004 (89% at 30 June 2003).

<sup>2</sup> On 21 May 2003 IPT acquired 78,351,484 units in DOF, representing an 8.4% holding. The investment in the previous period was carried at the cost of the units of \$123,795,345 plus acquisition costs. On 14 August 2003, IPT owned 51.18% of the units in DOF therefore effectively gaining control of DOF on this day. Refer to Note 26 for further details.

#### Intangibles Note 13.

	2004 \$′000	2003 \$′000
Corporate property services establishment costs Less: accumulated amortisation $^1$	3,500 (1,310) 2,190	3,500 (682) 2,818
Goodwill arising on acquisitions <sup>2</sup> Less: accumulated amortisation	97,892 (6,625) 91,267	5,148 (1,723) 3,425
Payment for restructuring and management rights Less: accumulated amortisation Less: relinquishment of management rights	38,604 (6,908)  31,696	47,474 (5,490) (8,357) 33,627
Total intangibles	125,153	39,870

<sup>1</sup> The amortisation of the corporate property services establishment costs has been accelerated from 1 January 2003 with the remaining balance

as at 1 January 2003 to be written off over 5 years from that date. <sup>2</sup> This includes \$92.734m arising on the acquisition of DOF in August 2003, to be amortised over 20 years.

## Note 14. Property, plant and equipment

2004	2003
\$'000	\$′000
2,679	2,486
(1,650)	(1,454)
1,029	1,032
	\$'000 2,679 <u>(1,650)</u>

#### Reconciliations

Reconciliations of the carrying amounts of each class of property, plant and equipment at the beginning and end of the current financial year are set out below.

	Fixtures & Fittings \$'000
Carrying amount at 1 July 2003	1,032
Additions	581
Disposals	(48)
Depreciation	(536)
Carrying value at 30 June 2004	1,029

#### Note 15. Loans to employees

	2004 \$′000	2003 \$′000
Loans to employees	12,012	9,232

These are non-interest bearing non-recourse loans to employees, for the acquisition of Investa Property Group securities under the Investa Employee Share Acquisition Plan (ESAP). The securities were purchased on-market on behalf of employees in accordance with individual allocations approved by the Board and held as security against the loan. Net distributions and dividends from the Investa Property Group securities, as received, are directed towards repayment of the loan. Under the terms of the ESAP any shortfall between the market value of the securities at the date of an employee leaving the Group and the value of the outstanding loan is borne by the Group. The market value of the securities held at 30 June 2004 was \$13,357,000 (2003: \$10,170,270).

Securities acquired under the ESAP during the current year totalled 1,713,500 (2003: 2,187,500).

## Note 16. Investment properties

Current assets Investa Sixth Commercial13%19/12/036,9496,949Trust 3 73 Northbourne Avenue, Canberra, ACT *Offices 9 yr leasehold100%06/05/9423,41330/06/0317,100R Ford, AAPI FPDSavilis17,183Total current assets Non-current assets Properties held by Investa Property Trust30/06/07/98124,12830/06/02138,000D M Castles, AAPI Landmark White140,084485 Latrobe Street, Sydney, NSW *Offices/ Freehold100%10/09/9891,26830/06/02111,000G Longlen, FAPI JLL Advisory111,21073 Miller Street, North Sydney, NSW *Offices/ Freehold100%23/11/8760,31331/12/0362,500S body,AAPI Body,AAPI90,59273 Miller Street, Brisbane, QLD *Offices/ Freehold100%23/11/8760,31331/12/0362,500S body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,AAPI Body,BAPI 	30/06/03 - - 138,516 111,046 90,319 64,173 53,289 32,000
Investa Sixth Commercial Trust <sup>3</sup> 13%     19/12/03     6,949     -     -     6,949       Trust <sup>3</sup> 73 Northbourne Avenue, Canberra, ACT *     Offices 99 yr leasehold     100%     06/05/94     23,413     30/06/03     17,100     R Ford, AAPI FPDSavills     17,183       Total current assets Non-current assets     30,362     30/06/03     17,100     R Ford, AAPI FPDSavills     17,183       55 Market Street, Sydney, NSW *     Offices/ Freehold     100%     31/07/98     124,128     30/06/02     138,000     D M Castles, AAPI Landmark White     140,084       485 Latrobe Street, Melbourne, VIC *     Offices/ Freehold     100%     31/07/98     91,268     30/06/02     111,000     G Longden, FAPI Landmark White     111,210       73 Miller Street, North Melbourne, VIC *     Offices/ Freehold     100%     12/06/97     76,075     30/06/02     90,000     A Richard, FAPI CB Richard Ellis     90,592       Cathedral Square 410 Ann Street, Brisbane, QLD *     Offices/ Freehold     100%     23/11/87     60,313     31/12/03     62,500     S boyd,AAPI Jones Lang LaSalle     48,439       469 Latrobe Street, Melbourne. VIC *	111,046 90,319 64,173 53,289
73 Northbourne Avenue, Canberra, ACT *Offices 99 yr leasehold100% 99 yr leasehold06/05/9423,41330/06/0317,100R Ford, AAPI PPDSavills17,183Total current assets Non-current assets Propertise held by Investa Property Trust30,36230,36224,13255 Market Street, Sydney, NSW *Offices/ Freehold100%31/07/98124,12830/06/02138,000D M Castles, AAPI Landmark White140,084485 Latrobe Street, Melbourne, VIC *Offices/ Freehold100%10/09/9891,26830/06/02111,000G Longden, FAPI JLL Advisory111,21073 Miller Street, North Sydney, NSW *Offices/ Freehold100%12/06/9776,07530/06/0290,000A Richard, FAPI JDL Advisory90,592Cathedral Square * Melbourne, VIC *Offices/ Freehold100%23/11/8760,31331/12/0362,500S Bod, AAPI Jones Lang LaSalle62,604 Jones Lang LaSalle469 Latrobe Street, Melbourne, VIC *Offices/ Freehold100%01/07/8882,30831/12/0348,000J Perillo, AAPI Knight Frank48,43950-60 Talavera Road, North Ryde, NSW *Offices/ Freehold100%01/11/9932,76830/06/0332,000D McGrath, AAPI FPD Savilis32,025	111,046 90,319 64,173 53,289
Total current assets30,36224,132Non-current assets24,132Properties held by Investa Property Trust30,36224,132S5 Market Street, Sydney, NSW *Offices/ Freehold100%31/07/98124,12830/06/02138,000D M Castles, AAPI Landmark White440,084485 Latrobe Street, Melbourne, VIC *Offices/ Freehold100%10/09/9891,26830/06/02111,000G Longden, FAPI JLL Advisory111,21073 Miller Street, North Sydney, NSW *Offices/ Freehold100%12/06/9776,07530/06/0290,000A Richard, FAPI CB Richard Ellis90,592Cathedral Square 410 Ann Street, Brisbane, QLD *Offices/ Freehold100%23/11/8760,31331/12/0362,500S Boyd,AAPI Jones Lang LaSalle62,604469 Latrobe Street, Melbourne. VIC *Offices/ Freehold100%01/07/8882,30831/12/0348,000J Perillo, AAPI Knight Frank48,43950-60 Talavera Road, North Ryde, NSW *Offices/ 	111,046 90,319 64,173 53,289
Non-current assets Properties held by Investa Property Trust55 Market Street, Sydney, NSW *Offices/ Freehold100%31/07/98124,12830/06/02138,000D M Castles, AAPI Landmark White140,084485 Latrobe Street, Melbourne, VIC *Offices/ Freehold100%10/09/9891,26830/06/02111,000G Longden, FAPI JLL Advisory111,21073 Miller Street, North Sydney, NSW *Offices/ Freehold100%12/06/9776,07530/06/0290,000A Richard, FAPI 	111,046 90,319 64,173 53,289
55 Market Street, Sydney, NSW *   Offices/ Freehold   100%   31/07/98   124,128   30/06/02   138,000   D M Castles, AAPI Landmark White   140,084     485 Latrobe Street, Melbourne, VIC *   Offices/ Freehold   100%   10/09/98   91,268   30/06/02   111,000   G Longden, FAPI JLL Advisory   111,210     73 Miller Street, North Sydney, NSW *   Offices/ Freehold   100%   12/06/97   76,075   30/06/02   90,000   A Richard, FAPI DIL Advisory   90,592     Cathedral Square 	111,046 90,319 64,173 53,289
Melbourne, VIC *Freehold100%12/06/9776,07530/06/0290,000A Richard, FAPI CB Richard Ellis90,59273 Miller Street, North Sydney, NSW *Offices/ Freehold100%12/06/9776,07530/06/0290,000A Richard, FAPI CB Richard Ellis90,592Cathedral Square 410 Ann Street, Brisbane, QLD *Offices/ Freehold100%23/11/8760,31331/12/0362,500S Boyd, AAPI Jones Lang LaSalle62,604469 Latrobe Street, 	90,319 64,173 53,289
Sydney, NSW *FreeholdCB Richard EllisCathedral Square 410 Ann Street, Brisbane, QLD *Offices/ Freehold 120 yr leasehold100%23/11/8760,31331/12/0362,500S Boyd, AAPI Jones Lang 	64,173 53,289
410 Ann Street, Brisbane, QLD   Freehold   Jones Lang     *   120 yr   Jones Lang   LaSalle     469 Latrobe Street,   Offices/   100%   01/07/88   82,308   31/12/03   48,000   J Perillo, AAPI   48,439     Knight Frank   Freehold   01/11/99   32,768   30/06/03   32,000   D McGrath, AAPI   32,025     Freehold   Freehold   10%   01/11/99   32,768   30/06/03   32,000   D McGrath, AAPI   32,025	53,289
469 Latrobe Street, Melbourne. VIC *Offices/ Freehold100%01/07/8882,30831/12/0348,000J Perillo, AAPI Knight Frank48,43950-60 Talavera Road, North 	
Ryde, NSW * Freehold FPD Savills	32,000
62 Northbourne Avenue. Offices 100% 26/02/88 28 812 30/06/02 27 500 P Harding FAPI 27 568	
Canberra, ACT 96 yr Knight Frank	27,507
leasehold 420 St Kilda Road, Offices/ 100% 12/12/86 25,029 30/06/03 27,500 D Magree, AAPI <b>27,842</b> Melbourne,VIC Freehold m3 Property	27,500
109 St Georges Terrace,     Offices/     100%     01/11/99     27,689     31/12/03     17,500     M Crowe, AAPI     19,963       Perth, WA     Freehold     Knight Frank     Knight Frank     Knight Frank     10,000 <td>25,726</td>	25,726
32 Philip Street, Parramatta, NSW <sup>2</sup> Offices/ Freehold     100% (19/12/04)     01/11/99 -     -     30/09/03     23,000     W Retallick Knight Frank     -	23,000
73 Northbourne Avenue, Offices 100% 06/05/94 - 30/06/03 17,100 R Ford, AAPI - Canberra, ACT * 99 yr FPD Savills leasehold	17,100
241 Adelaide Street, Brisbane, Offices/ 100% 10/09/98 - 30/09/03 17,500 P Willington, FAPI - QLD <sup>2</sup> 75 yr (19/12/04) Knight Frank Leasehold	17,026
64 Northbourne Avenue,     Offices     100%     01/07/94     24,127     31/03/02     16,100     P Harding, FAPI     16,266       Canberra, ACT     96 yr     knight Frank     Knight Frank	16,130
Total Properties held by Investa Property Trust 572,517 576,593	643,332
Properties held by controlled entities	<u> </u>
Investa Real Property Growth Trust       BT Tower     Offices/     50%     31/01/96     110,279     31/12/03     102,500     S Kearney     110,334       1 Market Street, Sydney,     Freehold     FPD Savills     FPD Savills	106,172
NSW <sup>* 1</sup> State Law Building, Offices/ 100% 31/12/02 85,783 31/12/02 83,000 I Gregory, AAPI, <b>83,000</b> 50 Ann Street, Freehold Knight Frank	85,973
Brisbane, QLD     The Octagon     Offices/     50%     02/10/97     68,729     30/06/02     66,500     M Caruana, FAPI     67,885       110 George Street, Parramatta, NSW *     Freehold     50%     15/12/98     Knight Frank	67,071
Kings Row, Brisbane, QLD Offices/ 50% 31/12/02 33,482 31/12/02 31,700 J Apted, FAPI, <b>33,481</b> Freehold Jones Lang	33,108
KPMG House     Offices/     100%     04/05/89     -     30/09/03     30,500     A Smithson & N     -       115 Grenfell Street,     Freehold     (19/12/04)     Bell     -	28,600
Total - Investa Real Property Growth Trust 298,273 294,700	320,924
Connect Property Trust	
242 Exhibition Street, Offices/ 100% 19/08/02 275,252 30/06/02 261,000 A Pannifex, <b>275,251</b> Melbourne, Vic.* Freehold AAPI FPDSavills	274,523
310 Pitt Street, Sydney, NSW* Offices/ 100% 30/11/02 125,664 30/06/02 120,000 A Pannifex, <b>125,664</b> Freehold AAPI FPDSavills	125,486
231 Elizabeth Street,     Offices/     50%     19/08/02     58,457     30/06/02     57,500     A Panifex,     58,362       Sydney, NSW*1     Freehold     AAPI     FPDSavills	58,362
Total - Connect Property Trust     459,373     459,277	

## Note 16. Investment properties (continued)

Property	Туре	Ownership	Acquisition Date (Sold Date)	Cost including all additions	Independent valuation date	Independent valuation amount	Independent valuer	Consolidated book value 30/06/04	Consolidated book value 30/06/03
Properties held by control	led entities (c	ontinued)		auditions					
Lizabeth Trust 255 Elizabeth Street, Sydney, NSW*	Offices/ Freehold	50% 10% 40%	21/09/94 11/12/98 01/11/99	172,805	30/06/03	152,000	D Castles, AAPI Landmark White	152,195	152,000
Delta Office Fund				172,805				152,195	152,000
400 George Street, Sydney	Offices/ Freehold	100%	31/10/99	261,094	30/06/03	387,500	M S Smallhorn, FAPI & C R Carver GAPI Jones Lang	386,697	-
120 Collins Street, Melbourne	Offices/ Freehold	100%	31/1/94	314,915	31/12/03	320,000	LaSalle D Gowing, FAPI	320,020	-
30% interest (as tenants-in-common) Grosvenor Place 225-235 George Street, Sydney	Offices/ Leasehold	30%	31/5/88	306,178	30/06/03	230,250	CBRE W Doherty, AAPI Colliers International	233,344	-
126 Phillip Street, Sydney – Development	Offices/ Freehold	100%	31/12/96	253,120	-	-	Not Applicable	251,477	-
property 50% interest (as tenants-in-common QV1 250 St George's Terrace, Perth	(Develop) Offices/ Freehold	50%	31/12/98	142,697	30/06/04	159,000	S Nuttall, AAPI & J Fenner, AAPI CBRE	159,000	-
St Martins Tower 31 Market Street, Sydney	Offices/ Freehold	100%	30/9/00	105,395	31/12/03	125,000	S Fairfax AAPI & L Tredwell GAPI CBRE	126,440	-
50% interest (as tenants-in-common) Maritime Trade Towers 201 Kent Street, Sydney	Offices/ Leasehold	50%	31/12/00	96,964	30/06/03	110,000	D Castles, AAPI Landmark White	111,615	-
Centennial Plaza Tower C 300 Elizabeth Street, Sydney	Offices/ Freehold	100%	30/9/00	83,028	30/06/03	87,000	D Hillier, AAPI & W Doherty, AAPI Colliers	88,743	-
Centennial Plaza Tower B 270-280 Elizabeth Street, Sydney	Offices/ Freehold	100%	30/9/00	74,400	30/06/03	74,500	International D Hillier, AAPI & W Doherty, AAPI Colliers	75,427	-
Centennial Plaza Tower A 260 Elizabeth Street, Sydney	Offices/ Freehold	100%	30/9/00	53,648	30/06/03	60,000	International D Hillier, AAPI & W Doherty, AAPI Colliers	60,000	-
Kindersley House 33 Bligh & 20-26 O'Connell Streets, Sydney	Offices/ Freehold	100%	31/12/01	76,371	31/12/03	60,000	International S Fairfax, AAPI & L Tredwell GAPI CREE	60,519	-
Customs House 414 Latrobe Street, Melbourne	Offices/ Freehold	100%	31/7/97	44,800	30/06/03	44,800	CBRE R J Scrivener, FAPI, FRICS Urbis	44,800	-
Sydney CBD Floor Space	Heritage Floor Space	100%	30/6/00	332	30/06/03	1,000	S Fairfax, AAPI & L Tredwell, GAPI CBRE	622	-
Total – Delta Office Fund				1,812,942				1,918,704	-

## Note 16. Investment properties (continued)

Property	Туре	Ownership	Acquisition Date (Sold Date)	Cost including all additions	Independent valuation date	Independent valuation amount	Independent valuer	Consolidated book value 30/06/04	Consolidated book value 30/06/03
Properties held by control	led entities (c	ontinued)		uuullons					
<b>441 Trust</b> 441 St Kilda Road, Melbourne	Offices/ Leasehold	100%	30/10/03	47,558	30/10/03	45,000	B Smith FAPI Knight Frank	47,691	-
Total Properties held by Co	ontrolled Enti	ties		3,363,468				3,449,160	1,574,627
Properties held by Associa	tes								
60 Martin Place Unit Trust 60 Martin Place, Sydney, NSW	Offices/ Freehold	50%	01/11/99	80,848	30/09/03	93,500	P A Dempsey, FAPI Ernst & Young	93,144	91,825
Investa South Melbourne 209 Kingsway, Melbourne, VIC	Trust Offices/ Freehold	50%	31/01/02	51,401	01/08/02	50,000	G Longden, FAPI JLL Advisory	51,425	51,425
80 Pacific Highway Trust 80 Pacific Highway, North Sydney, NSW	Offices/ Freehold	50%	04/05/01	45,461	31/12/03	44,000	MS Smallhorn, FAPI & D McGrath, Jones Lang LaSalle	44,304	45,745
589 Collins Trust 589 Collins Street, Melbourne, VIC	Offices/ Freehold	50%	28/2/03	28,613	01/12/02	28,000	JA Perillo, AAPI Knight Frank	28,526	28,486
Penrhyn House Trust Penrhyn House, Woden, ACT*	Offices/ Freehold	50%	06/12/02	20,632	01/09/02	19,300	P Harding, FAPI Knight Frank	20,649	20,649
Total Properties held by As	ssociates			226,955				238,048	238,130
Interests in unlisted prope Investa Sixth Commercial		15%	19/12/03	7,000				7,000	-
Investa Brisbane Commercial		20%	08/05/01	4,820				4,820	4,820
Total interests in unlisted	property secu	rities		11,820				11,820	4,820
Total non-current investme	ent			3,602,243				3,699,028	1,817,577

Note: Properties not independently valued during the last 12 months are carried at directors' valuation at 30 June 2004.

\* These properties and units are used as security for the issue of a commercial note. (refer Note 18)

<sup>1</sup> These properties are indirectly held through the ownership of units in unlisted property trusts.

<sup>2</sup> These properties were sold to Investa Sixth Commercial Trust In December 2003.

<sup>3</sup> Investa Custodian II Pty Limited holds 13% of Investa Sixth Commercial Trust (I6CT) as a current asset with the intention of selling in the next 12 months, whilst IPT holds 15% of I6CT as a non-current investment.

#### Reconciliations

Reconciliations of the carrying amounts of investment property for the financial year are set out below:

	2004 ¢′000	2003 ¢/000
	\$′000	\$′000
Carrying amount at start of year	1,817,577	1,150,319
Additions	1,982,962	847,312
Disposals	(86,413)	(183,451)
Revaluation (decrements) / increments	(15,098)	3,397
Carrying amount at end of year	3,699,028	1,817,577

#### Note 17. Payables

	2004 \$′000	2003 \$'000
Trade creditors	48,424	22,394
Foreign exchange hedge contract payable	280	, -
Rent in advance	793	440
Tenant deposits	1,140	187
Total payables	50,637	23,021
Note 18. Interest bearing liabilities		
	2004	2003
	\$′000	\$′000
Secured loans		
Secured notes - Commercial Mortgage Backed Securities (CMBS)		
AAA rated 6.00% fixed rate notes	195,000	195,000
AAA+ rated floating rate notes with a coupon of three month bank bills plus 0.43%	235,000	235,000
AA+ rated floating rate notes with a coupon of three month bank bills plus 0.53%	33,000	33,000
Total Secured Notes	463,000	463,000
Cash advance facility	63,000	336,600
Total secured loans	526,000	799,600

The secured notes (CMBS) are issued by Investa Properties Limited in its capacity as Responsible Entity for the Investa Property Trust (IPT). The notes are secured over a pool of interests in fourteen properties (refer Note 16) owned by IPT and have a scheduled maturity of 28 November 2006.

The secured cash advance facility has a limit of \$65m and is provided by Westpac Banking Corporation to the Investa Commercial Property Fund (ICPF). The facility is secured over the assets of ICPF and matures in February 2008.

	2004	2003
Unsecured loans	\$′000	\$′000
Bank Facilities	822,500	50,000
Medium Term Notes		
\$120m 5.75% unsecured notes maturing September 2004	120,000	-
\$150m 6.75% unsecured notes maturing November 2006	150,000	-
Total Medium Term Notes	270,000	-
Total unsecured loans	1,092,500	50,000

In May 2004, the Trust renegotiated its bank facilities, and replaced them with new facilities that have been provided on an unsecured basis to IPG Finance Pty Ltd (IPGF), a newly incorporated subsidiary of the Trust. The obligations of IPGF under its loan arrangements have been guaranteed by Investa Properties Limited in its own capacity, and in its capacity as responsible entity of the Investa Property Trust and as responsible entity of DOF (Delta Office Fund, formerly Principal Office Fund). Lenders to IPGF have the benefit of those guarantees, and the benefit of a Master Negative Pledge that contains the financial covenants and other commercial terms of the loans.

The bank facilities provided to IPGF are fully revolving cash advance facilities and have terms of between 364 days and eighteen months. The Medium Term Notes were issued by DOF prior to its acquisition in August 2003.

In addition to the above, IPGF has agreed to issue \$326m of bonds to investors in the United States Private Placement market. A description of this issue, and the associated hedging arrangements, is contained in the Directors' Report. It is intended that the proceeds of the issue be used to repay outstanding unsecured indebtedness under the Group's bank facilities.

## Note 18. Interest bearing liabilities (continued)

#### **Consolidated Financing Arrangements**

	Facility	Drawn	Facility Amount	Drawn Amount
	Amount as at	Amount as at	as at 30 June	as at 30 June
	30 June 2004	30 June 2004	2003	2003
	\$′000	\$′000	\$′000	\$′000
Medium Term Unsecured Notes	120,000	120,000	-	-
Total current	120,000	120,000	-	-
CMBS Programme	463,000	463,000	463,000	463,000
Medium Term Unsecured Notes	150,000	150,000	-	-
Unsecured Bank Debt	950,000	822,500	50,000	50,000
Secured Bank Debt	65,000	63,000	911,000	336,600
Total non-current	1,628,000	1,498,500	1,424,000	849,600
Total	1,748,000	1,618,500	1,424,000	849,600
Bank Guarantees	-	3,421	-	325
Available Facilities	126,079	-	574,075	-

Available facilities may be drawn upon immediately as required to meet working capital requirements.

## Note 19. Provisions

	2004 \$′000	2003 \$′000
Provision for dividend and distribution <sup>1</sup> Employee entitlements:	61,109	35,322
Annual leave	998	827
Long service leave	440	359
Other entitlements	3,485	1,629
Other	26	888
Total provisions	66,058	39,025

<sup>1</sup> This provision includes \$844,000 payable to the outside equity interests at 30 June 2004.

#### **Movements in provisions**

Movements in each class of provision during the financial year are set out below:

	Annual leave	Long service leave	*Other entitlements	Other provisions	Distributions	Total
	\$′000	\$'000	\$′000	\$′000	\$′000	\$′000
Carrying amount at start of year	827	359	1,629	888	35,322	39,025
Movement in the year						
Paid out during the year	(136)	(135)	(1,879)	(974)	(210,166)	(213,290)
Additional provisions recognised	307	216	3,735	112	235,953	240,323
Carrying amount at end of the year	998	440	3,485	26	61,109	66,058

\* - This includes provision for performance bonus, director's retirement allowance and managing director's long term incentive allowance.

### Note 20. Contributed equity

Paid up capital	No of	30 June	No of	30 June
	securities	2004	securities	2003
	'000	\$'000	'000	\$'000
Investa Property Trust Investa Properties Limited	1,434,890 1,434,890 _	2,550,881 77,356 2,628,237	885,529 885,529	1,559,908 20,133 1,580,041

		Investa Property Trust		Investa Pro Limite	-
Reconciliation of contributed equity	Date	No. of Units `000	\$′000	No. of shares `000	\$′000
Opening balance	01/07/03	885,529	1,559,908	885,529	20,133
Security issue DOF acquisition	29/07/03	83,614	153,559	83,614	9,010
Dividends reinvested	22/08/03	9,273	17,614	9,273	1,025
Security issue DOF acquisition	06/08/03	8,228	15,111	8,228	887
Security issue DOF acquisition	14/08/03	33,695	61,882	33,695	3,631
Security issue DOF acquisition	20/08/03	106,170	194,984	106,170	11,440
Security issue DOF acquisition	27/08/03	102,891	188,962	102,891	11,086
Security issue DOF acquisition	02/09/03	102,573	188,378	102,573	11,052
Security issue DOF acquisition	09/09/03	31,855	58,503	31,855	3,432
Security issue DOF acquisition	11/09/03	3,316	6,090	3,316	357
Security issue DOF acquisition	14/10/03	25,966	47,687	25,966	2,798
Dividends reinvested	21/11/03	4,534	8,506	4,534	290
Placement of securities	20/02/04	26,042	48,350	26,042	1,650
Dividends reinvested	20/02/04	4,853	9,012	4,853	308
Dividends reinvested	21/05/04	6,351	11,915	6,351	407
Cost of security placements		•	(1,522)	-	(150)
Transfer to amounts available for distribution	on	-	(18,058)	-	
Closing balance		1,434,890	2,550,881	1,434,890	77,356

#### Distribution reinvestment plan issues (DRP)

The Group has established a distribution reinvestment plan under which holders of stapled securities may elect to have all or part of their distribution entitlements satisfied by the issue of new stapled securities rather than by being paid in cash. Under the stapled security structure, the capital raised under the distribution reinvestment plan can be attributed to either Investa Property Trust or the Company. In the year ended 30 June 2004, the Group issued 25,011,000 (2003: 24,276,000) securities under the DRP, and allocated 3.3% (2003: 3.7%) to the Company and 96.7% (2003: 96.3%) to the Trust.

#### Security purchase plan

The security purchase plan was established to provide an opportunity for all eligible securityholders to buy additional securities in Investa Property Group. No offers were made under this plan during the current financial year (2003: 5,384,000).

#### Placement of securities

The Group issued 26,042,000 securities in 2004 (2003: 255,047,000), and allocated the proceeds using the same ratios as described above.

#### Security issue in relation to the acquisition of DOF

The Group issued 498,308,000 securities during 2004, in relation to the Group's cash and scrip for security offer to the securityholders of DOF.

#### Note 21. Outside equity interest

	2004	2003
	\$'000	\$′000
Interest in:		
Unitholders' equity	44,128	20,000
	44,128	20,000

The outside equity interest represents 23.68% (2003: 10.75%) interest held by external investors in Investa Commercial Property Fund. In the Combined Statement of Financial Performance the outside equity interest represents the portion of profit attributable to the external investors in Investa Commercial Property Fund and DOF.

#### Note 22. Reserves

	2004	2003
	\$'000	\$′000
(a) Asset revaluation reserve		
Opening balance	50,874	46,565
Net (decrement)/increment on revaluation	(15,098)	3,397
Transfer to contributed equity on sale of investment property	-	912
Closing balance	35,776	50,874

#### Nature and purpose of asset revaluation reserve

The asset revaluation reserve is used to record increments and decrements on the revaluation of non-current assets, as described in accounting policy Note 1(k).

Increments/(decrements) on revaluation of investment properties	2004 \$′000	2003 \$′000
410 Ann Street, Brisbane	(2,589)	-
469 Latrobe Street, Melbourne	(5,867)	-
109 St Georges Terrace, Perth	(8,451)	-
420 St Kilda Road, Melbourne		341
73 Northbourne Avenue, Canberra	-	(42)
241 Adelaide Street, Brisbane	-	(1,173)
32 Philip Street, Parramatta	-	1,900
50-60 Talavera Road, North Ryde Revaluation of investment in controlled entities	-	597
	E 264	
250 St Georges Terrace, Perth	5,364	1 201
115 Grenfell Street, Adelaide	-	1,201
255 Elizabeth Street, Sydney	-	(2,885)
50 Ann Street, Brisbane	(3,083)	-
Revaluation of investment in associates		
Investa Sunlaw Trust	-	258
60 Martin Place Unit Trust	970	3,200
80 Pacific Highway Trust	(1,442)	-
Total (decrement)/increment on revaluation of		
investment properties	(15,098)	3,397
Net (decrement)/increment recognised directly in asset		
revaluation reserve	(15,098)	3,397

### Note 22. Reserves (continued)

#### (b) Amounts available for distribution

	2004 \$′000	2003 \$′000
Opening balance	8,507	3,141
Profit attributable to securityholders of Investa Property Group	215,378	128,227
Transfer from contributed equity <sup>1</sup>	18,058	9,034
Dividends/distributions paid and payable	(233,274)	(131,895)
Closing balance	8,669	8,507
		· · · · ·

<sup>1</sup> This transfer represents \$10,594,000 income support on unit placements and amortisation of intangibles of \$7,464,000.

#### Note 23. Dividends and distributions

Distributions and dividends	2004 \$′000	2004 Cents per stapled security	2003 \$′000	2003 Cents per stapled security
30 September	56,421	4.05	29,629	3.80
31 December	57,304	4.10	32,610	3.90
31 March	59,284	4.15	34,678	3.95
30 June final payable <sup>1</sup>	60,265	4.20	34,978	3.95
	233,274	16.50	131,895	15.60

<sup>1</sup> To be paid on 20 August 2004.

Dividends/distributions actually paid or satisfied by the issue of securities under the Group's distribution reinvestment plan during the year ended 30 June 2004 were as follows:

	2004	2003
	\$'000	\$′000
Paid in cash <sup>1</sup>	158,911	69,480
Satisfied by the issue of securities (refer note 33)	49,076	49,818
	207,987	119,298

<sup>1</sup> Excludes payments of \$2,253,000 paid by ICPF to outside equity interests.

#### Franked dividends

The dividends are fully franked from franking credits arising from the payment of Company income tax during the period.

	2004 \$′000	2003 \$′000
Franking credits available for subsequent financial years based on a tax rate of 30%	9,381	3,574

The above amounts represent the balance of the franking account as at the end of the financial year, adjusted for:

- (a) franking credits that will arise from the payment of the current tax liability;
- (b) franking debits that will arise from the payment of dividends recognised as a liability at the reporting date;
- (c) franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date; and
- (d) franking credits that may be prevented from being distributed in subsequent financial years.

The combined amounts include franking credits that would be available to the Company if distributable profits of its controlled entities were paid as dividends.

#### Note 24. Financial instruments

#### (a) Credit risk exposures

Credit risk is the risk that a counterparty to a financial instrument fails to discharge their contractual obligations, resulting in a financial loss to the Group. The Group mitigates credit risk exposure on lease contracts by verifying and monitoring the credit worthiness of tenants and by obtaining bank guarantees where appropriate. The Group mitigates credit risk exposure on derivative financial instruments by spreading its exposure across a range of major reputable financial institutions.

The credit risk on financial assets of the Group which have been recognised in the Statement of Financial Position is generally the carrying amount.

#### (b) Market risk exposures

Market risk is the risk that the value of the Group's investment portfolio will fluctuate as a result of changes in valuations. The risk is managed by ensuring that all activities are transacted in accordance with mandates, overall investment strategy and within approved limits. Market risk analysis is conducted regularly on a total portfolio basis.

#### (c) Liquidity and cash flow risk exposures

Liquidity risk is the risk that the Group will experience difficulty in either realising assets or otherwise raising sufficient funds to satisfy commitments. Cash flow risk is the exposure to unanticipated fluctuations in future cash flows. The Group seeks to minimise refinancing and liquidity risk by ensuring it has access to a range of different financial markets from which to source funds, and that the Group's debt has a diversified maturity profile. Cash flow risk exposure is mitigated by actively monitoring working capital requirements and by ensuring that the Group always has access to sufficient funding in order to manage cash flow fluctuations.

#### (d) Interest and foreign currency risk exposures

Interest and foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in market rates. The Group is exposed to movements in interest rates on interest bearing financial assets and liabilities. Subsequent to year end, the Group has issued USD denominated bonds which exposes the Group to movements in exchange rates. The Group hedges its exposure to fluctuations in interest and exchange rates by entering into derivatives which fix the interest and exchange rates on its borrowings. The Group does not enter into derivative transactions for speculative purposes. The Group's exposure to interest rate risk is set out in the following table:

	Fixed interest maturing in:					
	Floating interest rate	1 year or less	Over 1 to 5 years	More than 5 years	Non- interest bearing	Total
Notes	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
9	9,016	-	-	-	-	9,016
10	-	2,000	-	-	52,021	54,021
15		-	-	-	12,012	12,012
	9,016	2,000	-	-	64,033	75,049
17	-	-	-	-	50,637	50,637
18	1,153,500	120,000	345,000	-	-	1,618,500
	1,153,500	120,000	345,000	-	50,637	1,669,137
	(1,144,484)	(118,000)	(345,000)	-	12,392	(1,594,088)
	9 10 15 17	interest rate     Notes   \$'000     9   9,016     10   -     15   -     9,016   -     10   -     117   -     118   1,153,500     1,153,500   -	interest rate     or less       Notes     \$'000     \$'000       9     9,016     -       10     -     2,000       15     -     -       9,016     -     -       10     -     2,000       15     -     -       17     -     -       18     1,153,500     120,000       1,153,500     120,000     -	Floating interest rate     1 year or less years     Over 1 to 5 years       9     9,016     -     -     -       10     -     2,000     -     -       15     -     -     -     -       17     -     -     -     -       18     1,153,500     120,000     345,000     -	Floating interest rate1 year or lessOver 1 to 5 yearsMore than 5 yearsNotes\$'000\$'000 $3'000$ $3'000$ 99,01610-2,000159,0162,00017181,153,500120,000345,000-11-120,000345,000-	Floating interest rate1 year or lessOver 1 to $5$ yearsMore than $5$ yearsNon- interest bearing $$'000$ 99,01610-2,0001512,0129,01664,0331750,637181,153,500120,000345,000

#### Financial Assets and Liabilities

## Note 24. Financial instruments (continued)

		Fixed interest maturing in:						
2003	Notes	Floating interest rate \$'000	1 year or less \$'000	Over 1 to 5 years \$'000	More than 5 years \$'000	Non- interest bearing \$'000	Total \$'000	
Financial assets		•		·	•	•	·	
Cash assets	9	9,939	-	-	-	-	9,939	
Receivables	10	-	8,000	-	-	29,470	37,470	
Loans to employees	15	-	-	-	-	9,232	9,232	
		9,939	8,000	-	-	38,702	56,641	
Financial liabilities			·			·	·	
Payables	17	-	-	-	-	23,021	23,021	
Interest bearing								
liabilities	18	654,600	-	195,000	-	-	849,600	
		654,600	-	195,000	-	23,021	872,621	
Net financial				·		·	·	
(liabilities)/assets		(644,661)	8,000	(195,000)	-	15,681	(815,980)	

#### (e) Off-balance sheet financial instruments

The Group uses a combination of fixed rate debt and interest rate derivatives to ensure that the rate of interest on debt is predominantly fixed. The Group's portfolio of fixed rate bonds and derivatives can be summarised as follows:

2004 Millions Swaps Bonds	<b>June</b> 2005 838 365	<b>June</b> <b>2006</b> 725 345	<b>June</b> 2007 810 115	<b>June</b> 2008 761	<b>June</b> <b>2009</b> 623	<b>June</b> <b>2010</b> 471	<b>June</b> <b>2011</b> 375	<b>June</b> 2012 275 -	<b>June</b> <b>2013</b> 250 -	<b>June</b> <b>2014</b> 104
Total Fixed	1,203	1,070	925	761	623	471	375	275	250	104
Average Fixed Rate	5.98%	6.00%	5.89%	5.86%	6.01%	6.04%	6.11%	6.13%	6.14%	6.14%
2003 Millions		Jui 20(	-	June 2005	June 2006	June 2007	June 2008		une 009	June 2010
Swaps			94	480	319	276	266	5	150	104
Bonds			95	195	195	65	-		-	-
Total Fixed			<u>39</u>	675	514	341	266		150	104
Average Fixed Rate		5.74	% 5	.74%	5.73%	5.47%	5.38%	5.6	6%	5.73%

The table above depicts the notional principal of interest rate swaps, the average outstanding principal of fixed rate bonds, and the weighted average interest rate of those contracts in each financial year.

### Note 24. Financial instruments (continued)

The net fair value of off-balance sheet financial instruments represents the estimated profit/(loss) that could be made on cancellation of these instruments (net of transaction costs) at balance date, and is determined as the net present value of future interest cash flows. The net fair value of off-balance sheet financial instruments at balance date is as follows:

	2004 \$′000	2003 \$′000
Financial liabilities Interest rate swaps	6,484	(13,209)

#### (f) Foreign exchange contract

The foreign exchange hedging contract in respect of the USD denominated bonds at balance date has a notional principal amount of USD170m.

At 30 June 2004, the Group has recorded the following: Deferred loss on foreign exchange hedge contract payable \$280,000 (included in receivables note 10) Foreign exchange hedge contract payable (\$280,000) (included in payables note 17) Refer to accounting policy note 1(t).

#### (g) Net fair value of financial assets and liabilities

The net fair value of financial assets and liabilities included in the Statement of Financial Position approximates their carrying value.

#### Note 25. Commitments for expenditure

	2004	2003
Long commitmente office memicos	\$′000	\$′000
Lease commitments – office premises Commitments in relation to leases contracted for at the reporting date but not recognised as liabilities, payable:		
Within one year	1,575	1,119
Later than one year but not later than 5 years	1,824	1,611
	3,399	2,730
Representing:		
Non-cancellable operating leases	3,399	2,730
<b>Operating leases – computer and office equipment</b>		
Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:		
Within one year	508	268
Later than one year but not later than 5 years	479	181
Commitments not recognised in the financial statements	987	449
<b>Capital commitments</b> Commitments for capital expenditure on investment properties contracted for at the reporting date but not recognised as liabilities, payable within one year:		
Investment properties 126 Phillip Street Development	42,267 130,200	4,273
	172,467	4,273

# Note 26. Investments in controlled entities

Note 20: Investments in controlled	Country of	Class of	Equity	Equity
Name of entity	incorporation	shares/units	Holding	holding
Name of endry	incorporation	shares/ units	2004	2003
lizabath Turat	Australia	Oudinau	%	%
Lizabeth Trust	Australia	Ordinary	100	100
Investa Real Property Growth Trust	Australia	Ordinary	100	100
Investa Asset Management Pty Limited	Australia	Ordinary	100	100
Investa Asset Management (QLD) Pty Limited	Australia	Ordinary	100	100
Investa Development Holdings Pty Limited	Australia	Ordinary	100	100
Investa Developments Pty Limited	Australia	Ordinary	100	100
Investa Nominees Pty Limited	Australia	Ordinary	100	100
Investa Custodian Pty Limited	Australia	Ordinary	100	100
Investa Third Industrial Trust	Australia	Ordinary	100	100
Silverton Limited	Australia	Ordinary	100	100
Helensvale Estate Pty Limited	Australia	Ordinary	100	100
Triptec Pty Limited	Australia	Ordinary	100	100
Silverton Real Estate Pty Limited	Australia	Ordinary	100	100
P.A Shingles Pty Limited	Australia	Ordinary	100	100
Whitfords Beach Pty Limited	Australia	Ordinary	100	100
Coombabah Square Pty Limited	Australia	Ordinary	100	100
Townsville Trust	Australia	Ordinary	100	100
Cairns Trust	Australia	Ordinary	100	100
Macarthur Central Trust	Australia	Ordinary	100	100
Connect Property Trust & controlled entities	Australia	Ordinary	100	100
Investa Sunlaw Trust	Australia	Ordinary	100	100
Delta Delta Trust*	Australia	Ordinary	100	-
Macquarie Street Trust*	Australia	Ordinary	100	-
Macquarie Street Sub Trust*	Australia	Ordinary	100	-
Phillip Street Trust*	Australia	Ordinary	100	-
Phillip Street Sub Trust*	Australia	Ordinary	100	-
Floor Space Trust*	Australia	Ordinary	100	-
Central Trust*	Australia	Ordinary	100	-
Maritime Trade Towers Trust*	Australia	Ordinary	100	-
Beta Trust*	Australia	Ordinary	100	-
Beta Sub Trust*	Australia	Ordinary	100	-
Grosvenor Subsidiary Property Trust*	Australia	Ordinary	100	-
O'Connell Holdings Trust*	Australia	Ordinary	100	-
O'Connell FH Trust*	Australia	Ordinary	100	-
O'Connell LH Trust*	Australia	Ordinary	100	-
Fawkner Trust**	Australia	Ordinary	100	-
Investa Custodian Two Pty Limited **	Australia	Ordinary	100	-
Investa Commercial Property Fund	Australia	Ordinary	76	89
IPG Finance Pty Limited **	Australia	Ordinary	100	-
* This entity was acquired during the year.		- /		

\* This entity was acquired during the year.\*\* These entities were formed during the year.

### Note 26. Investments in controlled entities (continued)

#### Delta Office Fund

On 21 May 2003 the Group acquired 78,351,484 units in DOF, representing an 8.4% holding. On 26 May 2003, the Group announced its intention to make an off-market scrip and cash offer to acquire the remaining units in DOF under the terms set out in the bidder's statement lodged with the Australian Securities and Investments Commission (ASIC) on 2 June 2003. The bidder's statement was issued to DOF unitholders on 20 June 2003.

On 14 August 2003, the Group owned 51.18% of the units in DOF therefore effectively gaining control of DOF on this day. Subsequent to 14 August 2003, the Group has purchased the remaining 48.82% of the units in DOF.

The assets and liabilities and results of DOF have been included in the Group's financial statements since the date of acquisition. A summary of the acquisition on the date control was gained by the Group is:

Fair value of identified net assets of the controlled entity acquired at 14 August 2003:

	\$′000
Investment properties	934,756
Cash	7,172
Receivables and other assets	843
Payables	(215,255)
Goodwill	50,899
	778,415
Cash consideration	313,292
Fair value of equity issued for consideration	450,737
	764,029
Costs of acquisition	14,386
	778,415

IPT completed the purchase of DOF on 31 August 2003 resulting in a total fair value of consideration (excluding acquisition costs) of \$1,498,406,000. Fair value of identified net assets of the controlled entity at the date 100% of the units of DOF were acquired and the components of the consideration are:

Investment properties	\$′000 1,834,536
Cash	7,447
Receivables and other assets	17,529
Payables	(438,200)
Goodwill	92,734
	1,514,046
Cash consideration	529,556
Fair value of equity issued for consideration	968,850
	1,498,406
Costs of acquisition	15,640
	1,514,046
Outflow of cash to acquire controlled entity, net of cash acquired:	
	\$′000
Cash consideration (outflow)	(529,556)
Cash assets acquired	7,447
Capitalised costs of acquisition	(15,640)
Net (outflow) of cash <sup>1</sup>	(537,749)
<sup>1</sup> The encount divide and in the Combined Chatemant of Cook Elever as no meant for a controlled or	

<sup>1</sup> The amount disclosed in the Combined Statement of Cash Flows as payment for a controlled entity is less than the net outflow of cash shown above due to certain of these payments being made in the year ended 30 June 2003.

### Note 27. Investments in associates

Investments in associates are carried at net asset value by the Group. Information relating to associates is set out below:

	Ownership	Carrying	Ownership	Carrying
Name of Trust	interest	amount of	Interest	amount of
	2004	investment	2002	investment
	2004	2004	2003	2003
	%	\$′000	%	\$′000
60 Martin Place Unit Trust	50%	93,144	50%	91,825
Investa South Melbourne Trust	<b>50%</b>	51,425	50%	51,425
80 Pacific Highway Trust	<b>50%</b>	44,304	50%	45,745
589 Collins Trust	<b>50%</b>	28,526	50%	28,486
Penrhyn House Trust	50%	20,649	50%	20,649
Investa Brisbane Commercial Trust	20%	4,820	20%	4,820
Investa Sixth Commercial Trust	28%	13,949		-
		256,817	=	242,950
Movements in carrying amounts of investn	nents in associa	ates		
			2004	2003
			\$'000	\$′000
Carrying amount at start of year			242,950	139,190
Additions			14,338	100,560
Revaluation (decrements)/increments			(471)	3,200
Carrying amount at end of year			256,817	242,950
Results attributable to associates				
			2004	2003
			\$′000	\$′000
Operating profits before income tax			20,196	16,411
Income tax expense				- 10,111
Operating profits after income tax expense			20,196	16,411
Less: Distributions received/receivable			(20,196)	(16,411)
Undistributed income attributable to associates'	at the beginning	of the financial year	12	12
Undistributed income attributable to associates'	at the end of the	financial year	12	12
Reserves attributable to associates				
			2004	2003
			\$'000	\$′000
Asset Revaluation Reserve				_
Balance at the beginning of the financial year			35,003	31,420
Share of increment on revaluation of investment	properties		976	3,583
Balance at the end of the financial year			35,979	35,003
Share of associates' capital commitments				
			2004	2003
			\$'000	\$'000
			T - • •	+ • • • •

Capital commitments

396

-

### Note 27. Investments in associates (continued)

The principal activity of all associates is investment in commercial property. <b>Summary of the performance and financial position of associates.</b> The aggregate 2004 profits, and year end assets and liabilities of associates attributable to all unitholders in those entities was as follows:	2004 \$′000	2003 \$′000
Profits from ordinary activities	64,302	55,840
Assets	865,312	859,175
Liabilities	42,312	43,561

#### Note 28. Related parties

#### Directors

The names of persons who were directors of Investa Properties Limited, the Responsible Entity at any time during the financial year were as follows: I K Payne; C J O'Donnell; S A Mays; J L Arthur; J I Messenger and D R Page. S A Mays resigned on 12 May 2004.

#### **Remuneration benefits**

Information on remuneration of directors is disclosed in Note 29.

#### Loans to directors

A non-interest bearing non-recourse ESAP loan, of a kind referred to in Note 15, in the amount of \$2,514,390 has been made to C J O'Donnell in respect of 1,500,000 stapled securities. During the year \$136,298 has been repaid. The terms and conditions are the same as those in Note 15.

#### Transactions with directors

A director, J L Arthur and his spouse, are partners in the law firm Gilbert and Tobin. Gilbert and Tobin have provided legal services to Investa Properties Limited, Investa Property Trust and certain of their controlled entities during the year, on normal commercial terms and conditions. The aggregate amount of legal fees for services provided by Gilbert and Tobin during the year was \$831,255.

There have been no other transactions with directors or entities related to directors at any time during the year ended 30 June 2004, unless otherwise stated.

#### **Ownership interests in related parties**

Interest held in the following classes of related parties are set out in the following notes:

- (a) Controlled entities Note 26
- (b) Associates Note 27

# Note 28. Related parties (continued)

#### Responsible entity fees from other related parties

Investa Properties Limited is the Responsibly Entity for a number of related entities, and during the year received the following fees:

	2004	2003
	\$′000	\$′000
Investa Property Trust	2,321	1,944
Collins Property Trust	237	169
Investa Brisbane Commercial Trust	380	410
Martin Place Trust	380	373
Investa North Sydney Property Trust	322	330
Investa First Industrial Trust	-	687
Investa Second Industrial Trust	471	379
Investa Sunlaw Trust	-	1,173
Investa Commercial Property Fund	1,261	421
Investa Fourth Commercial Trust	780	500
Investa Fifth Commercial Trust	1,259	1,068
SUNPAC Property Fund	-	29
Investa Sixth Commercial Trust	1,254	-

#### Custodian

The custodian of the Trust's assets is Investa Properties Limited. The fee for these services, charged at cost, is included in the responsible entity fee.

#### **Conflict of interest**

No director of Investa Properties Limited has become entitled to receive any benefits because of a contract made by the Trust or the Company with a director or with a firm of which a director is a member, or with an entity in which the director has a substantial interest. This includes the transaction referred to earlier in Note 28 in respect of J L Arthur.

#### Related party transactions

All related party transactions are conducted on normal commercial terms and conditions.

#### **Related party loans**

The following related party loans are (to)/from Investa Property Trust and are outstanding at the year end:

2004 \$'000	2003 \$′000
Investa Properties Limited(13,296)Investa Nominees Pty Limited177,833	19,231 211,161
Investa Development Holdings Pty Limited 126,191	61,004
Macarthur Central Trust 75,800	75,350
Investa Third Industrial Trust	11,784
366,528	378,530

The above loans from Investa Property Trust are unsecured and interest is charged at commercial rates. During the year the Company and its controlled entities paid \$25,397,000 in interest income on the loans made by Investa Property Trust and its controlled entities (2003: \$14,997,000).

# Note 29. Director and executive disclosures

#### Remuneration of specified directors and specified executives

This section should be read in conjunction with the Remuneration Report within the Directors' Report.

#### (a) Details of specified directors

#### Specified directors

I K Payne	Chairman (non-executive)
C J O'Donnell	Managing Director
J L Arthur	Director (non-executive)
S A Mays	Director (non-executive)
J I Messenger	Director (non-executive)
D R Page	Director (non-executive)

S A Mays was a director from the beginning of the financial year until his resignation on 12 May 2004.

#### Remuneration of Non-executive directors

Fees and payments to non-executive directors reflect the demands which are made on, and the responsibilities of, the directors. Details of director's attendances at Board and Board Committee meetings are set out in the Directors' Report. Non-executive directors' fees and payments are reviewed annually by the Board after consideration of recommendations from the Nominations and Remuneration Committee. The Board also seeks advice from an independent remuneration consultant to ensure that non-executive directors' fees and payments are appropriate and in line with the market. Consistent with that consultant's advice on market comparatives, the Chairman's fee was set at twice the base fee paid to the non-executive directors. The fee arrangements for various activities undertaken by board members were as follows:

Chairman*	\$170,000
Non-executive directors' base fee**	\$85,000
Chairman Audit & Risk Management Committee	\$15,000
Chairman Due Diligence Committee	\$25,000
Chairman Nominations and Remuneration Committee	\$10,000
Chairman Sustainability Committee	\$10,000
Subsidiary Board Fees	
Development Group Companies Chairman	\$15,000
Development Group Companies Director	\$10,000
Asset Management Companies Chairman	\$10,000

\* Includes allowance for attendance at Board Committee meetings

\*\* Includes allowance for service as a member of one Board Committee

Non-executive directors' fees are determined in the context of an aggregate non-executive directors' fee pool limit, which requires the approval of securityholders to be increased. At the 2003 Annual General Meeting, securityholders set the maximum aggregate fees for non-executive directors at \$1,000,000 per annum. Payments amounting to \$592,231 (excluding superannuation) were made to non-executive directors during the year.

# Note 29. Director and executive disclosures (continued)

#### Retirement allowance for directors

As previously disclosed, the retirement benefits scheme for directors was discontinued from 30 June 2003. The sum of \$105,864, then accrued in respect of I K Payne, will be preserved until payment becomes due.

#### Details of remuneration

Details of the remuneration of each specified director of the Group are set out in the following tables.

Non-executive directors

				Primary				Post - employment	
2004	Base Fee	Audit & Risk Mngmt Committee	Due Diligence Committee	Nom. & Rem. Committee	Sustainability Committee	Development Group Board	Asset Mngmt Board	Superannua- tion Contribution	Total \$
I K Payne	170,000	-	-		-	-		15,300	185,300
J L Arthur	85,000	-	-	10,000	-	15,000	10,000	10,800	130,800
S A Mays (From 1/7/2003 - 12/5/2004) ] I	73,575	-	-	-	8,656	-	-	7,401	89,632
Messenger	85,000	-	25,000	-	-	-	-	9,900	119,900
D R Page	85,000	15,000	-	-	-	10,000	-	9,900	119,900
Total Non- executive directors	498,575	15,000	25,000	10,000	8,656	25,000	10,000	53,301	645,532

				Primary				Post - employment	
2003	Base Fee	Audit & Risk Mngmt Committee	Due Diligence Committee	Nom. & Rem. Committee	Sustainability Committee	Development Group Board	Asset Mngmt Board	Superannua- tion Contribution	Total \$
I K Payne	110,000	-	-	-	-	-		9,900	119,900 <sup>(1)</sup>
J L Arthur P J	67,000	-	-	5,000	-	10,000	6,875	7,999	96,874
Carney <sup>(3)</sup> (from 1/7/02 to 7/8/02)	10,000	-	3,333	-	-	2,917	-	1,463	17,713
S A Mays	82,916 <sup>(2)</sup>	-	-	-	-	-	-	7,462	90,378
J I Messenger (from 15/8/02 – 30/6/03)	52,825	-	17,534	-	-	-	-	6,332	76,691
D R Page	60,000	7,500	-	-	-	9,167	-	6,900	83,567
Total Non- executive directors	382,741	7,500	20,867	5,000	-	22,084	6,875	40,056	485,123

<sup>(1)</sup> In addition, a retirement benefit of \$105,864 was accrued as detailed above.

<sup>(2)</sup> Includes \$22,916 paid in relation to fees earned prior to 1 July 2002.

<sup>(3)</sup> In addition, a retirement benefit of \$59,518 was paid to P J Carney who passed away on 7 August 2002.

# Note 29. Director and executive disclosures (continued)

#### Executive Director

For details of the principles and components of executive pay, refer to section (b) of this note on page 46.

	Primary			Post-empl			
2004	Cash salary and fees	Short-term incentives paid	Non-monetary benefits	Superannuation	Retirement benefits	Total \$	
C J O'Donnell	543,200	300,000	203,780	48,888	-	1,095,868	

		Primary		Post-emple	oyment	
2003	Cash salary and fees	Short-term incentives paid	Non-monetary benefits	Superannuation	Retirement benefits	Total \$
C J O'Donnell	490,700	300,000	179,216	44,163	-	1,014,079

#### Aggregate remuneration for all specified directors

The aggregate remuneration of all specified directors of the Group is set out in the following table.

	Cash salary and fees	Primary Short-term incentives paid	Non-monetary benefits	Post-empl Superannuation	oyment Retirement benefits	Total \$
2004	1,135,431	300,000	203,780	102,189	-	1,741,400
2003	935,767	300,000	179,216	84,219	165,382	1,664,584

#### Stapled security holding of specified directors

The number of securities held during the financial year by each specified director is set out below:

	Balance at the start of the year	Purchases/ (sales)	Balance at the end of the year
Specified non-executive directors			
Stapled Securities in Investa Property Group			
I K Payne	22,278	6,000	28,278
J L Arthur	10,215	21,742	31,957
S A Mays (resigned 12 May 2004)	30,375	-	Not Applicable
J I Messenger	30,769	2,644	33,413
D R Page	18,521	7,873	26,394

	Balance at the start of the year	Purchases/ (sales)	Balance at the end of the year
<i>Specified executive director</i> Stapled Securities in Investa Property Group			
C J O'Donnell	1,566,347	250,000	1,816,347

# Note 29. Director and executive disclosures (continued)

#### Loans to specified executive directors

Loans are made in relation to the Employee Share Acquisition Plan. For additional details of these loans refer to section (b) of this note on page 46. No loans have been made to non-executive directors.

Details of the loan made to the one specified executive director of the Group at the end of the year are set out below:

2004	Balance at the start of the	Imputed value of	Balance at the end of the
	year	Interest not charged	year
	\$	\$	\$
C J O'Donnell	2,188,916	153,819	2,514,390

2003	Balance at the start of the year	Imputed value of Interest not charged	Balance at the end of the year	
	\$	\$	\$	
C J O'Donnell	1,850,504	125,576	2,188,916	

#### Specified executive directors with loans above \$100,000 during the financial year

2004	Balance at the start of the year \$	Imputed value of Interest not charged \$	Balance at the end of the year \$	Highest indebtedness during the year \$
C J O'Donnell	2,188,916	153,819	2,514,390	2,684,015

#### Other transactions with specified directors and specified executives

The spouse of Mr S A Mays was a director of the Responsible Entity of DOF prior to the acquisition by the Group. Refer to Note 26 for full details of the acquisition. As a consequence, Mr Mays was granted leave of absence from 4 meetings held to consider the Group's takeover bid for DOF.

#### Service agreements

On 1 October 2002, the Group entered into a five year service agreement with the Managing Director, C J O'Donnell. The agreement stipulates the minimum base salary for each of the first three years; it provides a short-term incentive (which, if earned would be paid as a bonus, each year) and a long-term incentive/retention payment of \$1.0 million over the five years, with half being payable in September 2006, and the second half being payable in September 2007, provided the agreed conditions have been satisfied. The reward provision of this agreement may be increased each year at the discretion of the Board.

There are no other executive service agreements.

# Note 29. Director and executive disclosures (continued)

### (b) Details of specified executives

#### Specified executives

D F Bromell	General Manager, Development
W W Grounds	General Manager, Unlisted Funds
A S Junor	General Manager, Asset Management
B V McGarry	Company Secretary
G B Monk	Chief Financial Officer

#### Principles used to determine the nature and amount of remuneration

The objective of the Group's executive remuneration framework is to ensure that reward for performance is transparent, reasonable, competitive and appropriate for the results delivered. The framework aligns executive remuneration with achievement of strategic objectives and the creation of value for securityholders, and was designed consistently with advice received from independent remuneration consultants on market best practice for delivery of rewards to executives.

The framework provides a mix of fixed and variable pay, with a blend of short and long-term incentives. As an executive undertakes more senior roles within the Group, the balance of his or her mix can shift to a higher proportion of 'at risk' rewards, depending upon the nature of the executive's new role.

#### Executive pay

The executive pay and reward framework has three components, the combination of which comprises the executive's total remuneration:

- base pay and benefits (fixed)
- short-term performance incentives (variable)
- long-term incentive/retention (variable).

#### Base Pay

Executives are offered a competitive base pay that comprises the fixed component of their remuneration. External remuneration consultants provide analysis and advice to ensure base pay is set to reflect the market for comparable roles. Base pay is reviewed annually. An executive's pay is also reviewed on promotion. The base pay for the Chief Executive and his direct reports requires the specific approval of the Board, following review by the Nominations and Remuneration Committee.

Base pay reviews are undertaken each year within a target total base pay allocation for the Group set in consultation with the Nominations and Remuneration Committee, and approved by the Board.

## Note 29. Director and executive disclosures (continued)

#### Short-Term Incentives (STI)

The short term incentive arrangements in place at Investa have been designed to link annual STI bonus awards to executive performance against agreed key performance indicators (KPIs) including financial performance during the year in question.

Each year the Board, on the recommendation of the Nominations and Remuneration Committee, sets the total of the STI bonus pool for the Group, and approves the individual STI targets and KPIs for the Chief Executive and his direct reports.

The Board, after review by the Nominations and Remuneration Committee, also approves guiding principles for the setting of STI targets and KPIs for Group executives generally.

As a general rule the STI target set for an executive depends upon his or her accountabilities and the potential impact of his or her role on the financial performance of the relevant business unit and the Group itself.

STI bonus payments are referred to the Nominations and Remuneration Committee for consideration ahead of their payment in September each year. STI bonus payments for the Chief Executive and his direct reports require the specific approval of the Board.

The Board retains the discretion to approve higher than target STI bonus payments to some or all executives to reward significant over performance against agreed KPIs. Any such higher payments are made from the Group STI bonus pool set by the Board as noted above.

#### Long-term incentive/retention (LTI)

The Employee Share Acquisition Plan (ESAP) in place at Investa has been designed to enable employees to share in the long term growth of the Group by being awarded securities under the Plan, potentially on an annual basis. The intention is to align employee wealth creation interests with those of the Group's securityholders over the longer term, and also to encourage executives to remain with the Group and continue to add value for the benefit of all stakeholders.

Annual ESAP allocations are made within a total award framework approved by the Board after recommendations from the Nominations and Remuneration Committee.

Individual awards to the Chief Executive and his direct reports require specific Board approval.

The Nominations and Remuneration Committee approves the principles and criteria governing ESAP awards to other employees within the total award framework referred to above.

Unless the Board in its absolute discretion permits otherwise, employees cannot access securities allocated to them under the ESAP until after the third anniversary of the allocation being made.

The ESAP functions through Investa making non-interest bearing non-recourse loans to employees to enable the acquisition on market of Investa securities under the ESAP for the employees in question. Net distributions and dividends from the securities, as received, are directed towards repayment of the employees' loans on an individual account basis. Under the terms of the ESAP any shortfall between the market value of an employee's ESAP securities at the date he or she leaves the Group, and that employee's outstanding loan balance at the same date, is borne by the Group. The non-monetary benefit to an employee attributable to the ESAP is equivalent to the net interest that would otherwise have been borne on the loan, determined using the Group's average weighted interest rate.

# Note 29. Director and executive disclosures (continued)

#### Retirement benefits for employees

No benefits are payable, except through Superannuation arrangements.

#### Details of remuneration

Details of the remuneration of each of the five specified executives of the Group is set out below:

	Primary			Post-empl		
2004	Cash salary	Short-term	Non-monetary	Superannuation	Retirement	Total
	and fees	incentives paid	benefits		benefits	\$
D F Bromell	281,750	80,000	17,645	25,358	-	404,753
W W Grounds	222,500	50,000	12,131	20,025	-	304,656
A S Junor	276,860	85,000	49,784	24,917	-	436,561
B V McGarry	215,000	50,000	32,917	19,350	-	317,267
G B Monk	350,000	175,000	81,501	31,500	-	638,001
Total	1,346,110	440,000	193,978	121,150	-	2,101,238

Total remuneration of specified executives of the Group for the year ended 30 June 2003 is set out below.

	Primary			Post-empl		
2003	Cash salary	Short-term	Non-monetary	Superannuation	Retirement	Total
	and fees	incentives paid	benefits		benefits	\$
P D Bolton-Hall	216,250	40,000	22,593	19,463	-	298,306
A S Junor	260,048	110,000	43,591	23,404	-	437,043
P J Malpass	220,000	20,000	4,043	19,800	-	263,843
B V McGarry	196,250	55,000	21,354	17,663	-	290,267
G B Monk	345,000	70,000	70,771	31,050	-	516,821
Total	1,237,548	295,000	162,352	111,380	-	1,806,280

### Stapled Security holding of specified executives

The number of securities held during the financial year by each of the five specified executives is set out below:

	Balance at the start of the year	Purchases/ (sales)	Balance at the end of the year
Stapled Securities in Investa Property Group			
D F Bromell	100,000	50,000	150,000
W W Grounds	70,000	40,000	110,000
A S Junor	325,500	100,000	425,500
B V McGarry	253,600	100,000	353,600
G B Monk	552,475	100,000	652,475

# Note 29. Director and executive disclosures (continued)

#### Remuneration of directors and executives (continued)

#### Loans to specified executives

Details of loans made to the five specified executives of the Group are set out below:

Aggregate for specified executives

2004	Balance at the start	Imputed value of	Balance at the end	Number in group
	of the year	Interest not charged	of the year	at the end of the
	\$	\$	\$	year
Specified executives	2,306,204	173,794	2,894,938	5

2003	Balance at the start	Imputed value of Interest not charged	Balance at the end	Number in group at the end of the
	of the year \$	\$	of the year \$	year
Specified executives	2,047,206	144,875	2,470,769	5

Specified individuals with loans above \$100,000 during the financial year

2004	Balance at the start of the year \$	Imputed value of Interest not charged \$	Balance at the end of the year \$	Highest indebtedness during the year \$
D F Bromell	204,073	16,831	286,814	303,073
W W Grounds	127,949	11,317	195,320	207,149
A S Junor	558,919	42,551	709,622	756,920
B V McGarry	383,786	32,103	547,443	581,786
G B Monk	1,031,477	70,992	1,155,739	1,229,476
Total	2,306,204	173,794	2,894,938	3,078,404

No write-down or allowance for doubtful receivables has been recognised in relation to any loan made to specified executives.

# Note 30. Events occurring after reporting date

#### **US Private Placement**

The Group has agreed to issue AUD326m of bonds to investors in the United States Private Placement market with effect from 27 July 2004. The issue comprises a tranche of USD170m of fixed rate 6.03% notes maturing 27 July 2014 and a tranche of AUD79.56m floating rate notes yielding three month bank bills plus 0.88%, maturing 27 July 2016.

Coincident with agreeing to issue these bonds, the Group entered into a cross currency interest rate swap to convert the USD denominated ten year notes into a floating rate Australian dollar obligation. The USD cash flows under the bond and the swap offset to protect the Group from movements in US interest rates, and from movements in the rate of exchange of Australian and US dollars.

The proceeds of the bond issue will be used to retire short term bank debt, thereby lengthening the term to maturity of the Group's loan liabilities.

Since the end of the financial year, the directors of the Group have not become aware of any other matter or circumstance that has significantly affected or may significantly affect the operations of the Group, the results of these operations, or the state of affairs in future financial years.

## Note 31. Reconciliation of net profit to net cash inflow from operating activities

Net profit after company tax attributed to stapled securityholders of Investa	2004 \$′000	2003 \$'000
Property Group	215,378	128,227
Amortisation of intangibles	7,451	3,620
(Increase) in receivables	(16,551)	(2,629)
Increase in payables	41,497	8,471
(Increase) in inventories	(35,949)	(15,921)
Net gain on sale of investment property	(4,370)	(6,052)
Depreciation of assets	536	339
(Decrease) in provision for income tax payable		
	(3,392)	(2,419)
Net cash inflow from operating activities	204,600	113,636
Note 32. Capital expenditure payments		
	2004	2003
	\$'000	\$'000
Capital expenditure payments in respect of the investment property portfolio Capital expenditure payments in respect of the 126 Phillip Street development	27,289	9,432
property	74,271	-
Total capital expenditure payments	101,560	9,432

#### Non-cash financing and investing activities Note 33.

	2004	2003
	\$′000	\$′000
Issuance of securities under Distribution Reinvestment Plan:		
Distributions reinvested – 24 August 2002	-	8,428
Distributions reinvested – 23 October 2002	-	12,415
Distributions reinvested – 21 February 2003	-	13,323
Distributions reinvested – 23 May 2003	-	15,652
Distributions reinvested – 23 August 2003	18,639	-
Distributions reinvested – 21 November 2003	8,796	-
Distributions reinvested – 20 February 2004	9,319	-
Distributions reinvested – 21 May 2004	12,322	-
	49,076	49,818

#### Note 34. Earnings per stapled security

	2004	2003
Basic and diluted earnings (cents per stapled security) Basic and diluted earnings per stapled security (before revaluation) (cents per stapled security)	15.99 15.99	15.83 15.83
Basic and diluted earnings per stapled security (before revaluation and before amortisation) (cents per stapled security) Weighted average number of stapled securities outstanding	16.55	16.28
during the year used in the calculation of earnings per stapled security	1,346,649,752	809,850,175

The calculation of basic earnings per stapled security includes the increments / (decrements) on revaluation of investment properties.

#### Note 35. Impact of adopting AASB equivalent to IASB standards

The Australian Accounting Standards Board (AASB) is adopting International Financial Reporting Standards (IFRS) for application to reporting periods beginning on or after 1 January 2005. The application of AASB equivalents to IFRS will be first reflected in the Group's financial statements for the half-year ending 31 December 2005 and the year ending 30 June 2006.

Entities complying with Australian equivalents to IFRS for the first time will be required to restate their comparative financial statements to amounts reflecting the application of IFRS to that comparative period. Most adjustments required on transition to IFRS will be made retrospectively, against opening retained earnings as at 1 July 2004.

In order to manage the transition to IFRS, the Group has established a Project Control Group (PCG) and Technical Review Committee comprising key internal staff and external advisers. The PCG has developed a comprehensive transition plan to identify, resolve and implement required accounting policy changes, and this plan is currently on schedule.

## Note 35. Impact of adopting AASB equivalent to IASB standards (continued)

Major changes identified to date that will be required to the Group's existing accounting policies include the following:

#### Investment properties

Under the Australian equivalent to IAS40 *Investment Property*, if investment properties are measured at fair value, gains or losses arising from changes in fair value are recognised in the net profit or loss for the period in which they arise. This will result in a change to the current accounting policy which requires that fair value increments be recognised in the asset revaluation reserve, except to the extent that they reverse a decrement previously recognised as an expense in the profit and loss account, and fair value decrements be recognised in the asset revaluation reserve an increment previously recognised in the asset revaluation reserve an increment previously recognised in the asset revaluation reserve. This change will have an initial impact as the revaluation reserve is reclassified to retained earnings at 1 July 2004 and is likely to result in volatility in future earnings, without any associated volatility in distributions.

#### Financial instruments

Under the Australian equivalent to IAS39 *Financial Instruments: Recognition and Measurement*, all derivatives are recorded in the balance sheet at fair value, and subjected to rigorous hedge designation and effectiveness testing. Ineffectiveness precludes the use of hedge accounting requiring gains or losses on derivatives to be recognised in the net profit and loss for the period. The current standard requires that gains or losses on foreign exchange hedge contracts be recognised as deferred gains or losses in the statement of financial position. The current standard does not require the recognition of unrealised interest rate swap contracts in the financial statements. This change may have an initial impact on retained earnings at 1 July 2004 and is likely to result in volatility in future earnings, without any associated volatility in distributions.

#### Goodwill

Under the Australian equivalent to IFRS3 *Business Combinations*, amortisation of goodwill will be prohibited, and will be replaced by annual impairment testing focusing on the cash flows of the related cash generating unit. This will result in a change to the current accounting policy, under which goodwill is amortised on a straight line basis over the period during which the benefits are expected to arise and not exceeding 20 years. This change may have an initial impact on retained earnings at 1 July 2004 and will result in the absence of any future amortisation expense. In the event of any impairment it will be recognised immediately in the statement of financial performance.

#### Income Tax

Under the Australian equivalent to IAS12 *Income Taxes*, deferred tax balances are determined using the balance sheet method which calculates temporary differences based on the carrying amounts of an entity's assets and liabilities in the statement of financial position and their associated tax bases. In addition, current and deferred taxes attributable to amounts recognised directly in equity are also recognised directly in equity. This will result in a change to the current accounting policy, under which deferred tax balances are determined using the income statement method, items are only tax-effected if they are included in the determination of pre-tax accounting profit or loss and/or taxable income or loss and current and deferred taxes cannot be recognised directly in equity. This change will have an initial impact on retained earnings and is likely to alter the future carrying values of deferred tax assets and liabilities.

The above should not be regarded as a complete list of changes in accounting policies that will result from the transition to IFRS, as not all Australian standards have been finalised as yet, and where there are choices of accounting policies available, decisions have not yet been made. For these reasons it is not yet possible to quantify the future impact of the transition to IFRS on the financial statements of the Group.

# Directors' Declaration

The directors declare that the Combined Financial Statements and notes set out on pages 12 to 52:

- (a) comply with Accounting Standards, the Corporation Regulations 2001 and other mandatory professional reporting requirements; and
- (b) present fairly the Group's financial position as at 30 June 2004 and of its performance, as represented by the results of its operations and cash flows, for the financial year ended on that date.

In the directors' opinion there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors of Investa Properties Limited.

21hraque

I K Payne Chairman Sydney 29 July 2004



# Independent audit report to the security holders of Investa Property Group

#### PricewaterhouseCoopers ABN 52 780 433 757

Darling Park Tower 2 201 Sussex Street GPO BOX 2650 SYDNEY NSW 1171 DX 77 Sydney Australia www.pwc.com/au Telephone +61 2 8266 0000 Facsimile +61 2 8266 9999

# Audit opinion

In our opinion, the financial report of Investa Property Group presents fairly, in accordance with Accounting Standards and other mandatory financial reporting requirements in Australia, the financial position of Investa Property Group as at 30 June 2004 and the results of its operations and cash flows for the year ended on that date.

This opinion must be read in conjunction with the rest of our audit report.

# Scope

#### The financial report and directors' responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, for Investa Property Group (the Group), comprising Investa Properties Limited and Investa Property Trust and the entities they controlled, for the year ended 30 June 2004.

The directors of Investa Properties Limited are responsible for the preparation and presentation of the financial report. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### Audit approach

We conducted an independent audit in order to express an opinion to the security holders of the Group. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Group's financial position and the results of its operations and cash flows.



We formed our audit opinion on the basis of these procedures, which included:

- examining on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the directors of Investa Properties Limited.

When this audit report is included in an Annual Report, our procedures include reading the other information in the Annual Report to determine whether it contains any material inconsistencies with the financial report.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Our audit did not involve an analysis of the prudence of business decisions made by the directors of Investa Properties Limited or management.

# Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

Pricewateshause Coopes

PricewaterhouseCoopers

-2 HE

J A Dunning Partner

Sydney 29 July 2004

# PriceWATerhouseCoopers 🛛

# Independent audit report to the security holders of Investa Property Group

# Matters relating to the electronic presentation of the audited financial report

This audit report relates to the financial report of Investa Property Group (the Group) for the financial year ended 30 June 2004 included on Investa Property Group's web site. The Group's directors are responsible for the integrity of the Investa Property Group's web site. We have not been engaged to report on the integrity of this web site. The audit report refers only to the financial report identified below. It does not provide an opinion on any other information which may have been hyperlinked to/from the financial report. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the audited financial report to confirm the information included in the audited financial report presented on this web site.

# Audit opinion

In our opinion, the financial report of Investa Property Group presents fairly, in accordance with Accounting Standards and other mandatory financial reporting requirements in Australia, the financial position of Investa Property Group as at 30 June 2004 and the results of its operations and cash flows for the year ended on that date.

This opinion must be read in conjunction with the rest of our audit report.

# Scope

#### The financial report and directors' responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, for Investa Property Group (the Group), comprising Investa Properties Limited and Investa Property Trust and the entities they controlled, for the year ended 30 June 2004.

The directors of Investa Properties Limited are responsible for the preparation and presentation of the financial report. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### Audit approach

We conducted an independent audit in order to express an opinion to the security holders of the Group. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than

#### PricewaterhouseCoopers ABN 52 780 433 757

Darling Park Tower 2 201 Sussex Street GPO BOX 2650 SYDNEY NSW 1171 DX 77 Sydney Australia www.pwc.com/au Telephone +61 2 8266 0000 Facsimile +61 2 8266 9999

# PriceWATerhouseCoopers 🛛

conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Group's financial position and the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the directors of Investa Properties Limited.

When this audit report is included in an Annual Report, our procedures include reading the other information in the Annual Report to determine whether it contains any material inconsistencies with the financial report.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Our audit did not involve an analysis of the prudence of business decisions made by the directors of Investa Properties Limited or management.

# Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

Pricewaterhausecoopes

PricewaterhouseCoopers

JADunine

J A Dunning Partner

Sydney 29 July 2004