### **Financial Review**

This year we achieved strong operating results. These are described in detail in Management's Discussion & Analysis on pages 38 - 43 of this report.

We also completed the sale of our gypsum assets, with the sale of land in Las Vegas. The land sale provided an after-tax gain of US\$30 million.

This brought net proceeds from the divestment of all gypsum assets to US\$382.8 million. These assets had a total book value of US\$252.3 million and resulted in a pre-tax gain of US\$130.6 million, and an after-tax gain of US\$85.3 million.

The company's like-for-like corporate costs increased year-on-year, although this masked a reducing trend in the second half which is being sustained.

The company also expenses the costs associated with stock options using the fair value method under Statement of Financial Accounting Standards No.123.

Separately disclosed are bonuses paid to executives for economic profit that exceeds a target in excess of the cost of capital.

Our interest expense this year was US\$19.9 million. This included US\$9.9 million related to a make-whole payment when we retired US\$60 million of long-term debt.

Our full year tax expense rate of 24% was slightly below our long-term target of between 25% and 30%.

Adjusted EBITDA for the full year was up 121% to \$158.2 million.

Capital expenditure for the year was US\$89.9 million, and about 88% of this was spent on growth projects. The major growth items included the second production line at Waxahachie, Texas (US\$21.6 million); the second production line in Peru, Illinois (\$12.5 million); upgrades to the Cemplank plants in Blandon, Pennsylvania and Summerville, South Carolina (US\$7.7 million); and the new pilot roofing plant in California (US\$9.9 million).

# OUR AIM IS TO HAVE A CONSERVATIVELY-GEARED BALANCE SHEET, FUND GROWTH FROM

#### **Capital Expenditure**

(Millions of US dollars)	2003	2002
USA Fibre Cement	81.0	39.3
Asia Pacific Fibre Cement	6.6	8.1
Other Fibre Cement	2.5	3.3
Corporate	0.1	0.1
Continuing Operations	90.2	50.8
Discontinued Operations	-	1.6
Worldwide total	90.2	52.4

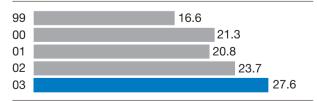
### Exchange Rates (US\$1=A\$)

Weighted Average	2003	2002
AUD	1.7809	1.9483
NZD	2.0316	2.3889
Closing Spot		
AUD	1.6559	1.8808
NZD	1.8060	2.2717

### Gross Capital Employed

(Millions of US dollars)	2003	2002
Fixed assets	521.3	451.0
Inventories	75.2	65.4
Receivables/prepayments	101.7	93.1
Investments	6.0	6.7
Mineral reserve/Other	3.5	12.6
Creditors	(82.6)	(63.4)
Gross capital employed		
continuing operations	625.1	565.4

#### Depreciation and Amortisation (Millions of US dollars)



Key performance ratios included:

- A rise in basic EPS from continuing operations from US 6.4c to US 18.7 cents per share (US 37c per share including discontinued operations)
- An increase in Return on Shareholders' Funds from 8.9% to 42.3%
- A rise in Return on Capital Employed from 8.6% to 21.2%
- A rise in EBIT/Sales margins from 8.0% to 16.4%
- Gearing ratio decreased from 44.7% to 21.4%
- Net interest cover improvement from 3.0 times to 6.6 times

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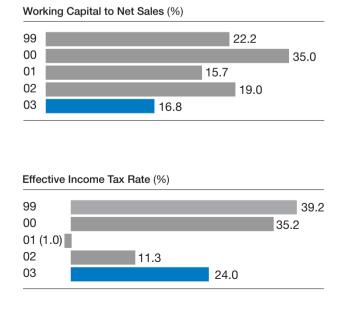
Phillip Morley Chief Financial Officer

Currency of Borrowings	As of 31 March	
(Millions of US dollars)	2003	2002
Borrowings		
USD	165.0	325.0
Other	8.8	4.9
Total Borrowings	173.8	329.9
Deposits		
AUD	1.4	1.5
USD	49.3	25.1
NZD	0.7	0.6
PHP	2.7	3.3
Other	1.0	0.6
Total Deposits	55.1	31.1
Net Borrowings	118.7	298.8

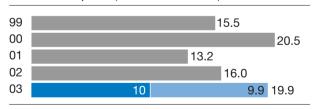
### **Debt Maturity Profile**

Total Borrowings	173.8	329.9
Greater than 5 years	86.5	129.0
4-5 years	8.1	37.0
3-4 years	27.1	35.0
2-3 years	25.7	124.0
1-2 years	17.6	-
Less than one year	8.8	4.9
(Millions of US dollars)	2003	2002

# OPERATING CASH FLOW AND, AT THE SAME TIME, PROVIDE INCOME FOR SHAREHOLDERS



#### Net Interest Expense (Millions of US dollars)



One-time make-whole payment

#### Tax Expense (Benefit) (Millions of US dollars)

