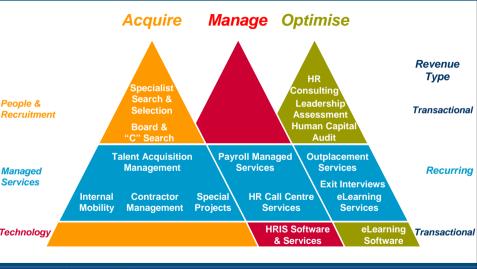
## talent<sup>2</sup> 2006 Annual General Meeting



## Talent2's Full Service Offering





## 2006 Financial Highlights

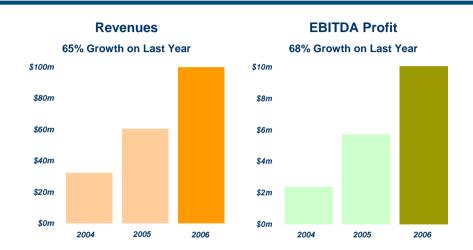
|                             | FY 2006   | FY 2005    | Growth |
|-----------------------------|-----------|------------|--------|
| Revenues                    | \$99.6 m  | \$60.3 m   | +65%   |
| Gross profit                | \$71.8 m  | \$43.6 m   | +65%   |
| EBITDA                      | \$10.0 m  | \$6.0 m    | +68%   |
| Return on Gross Profit      | 13.9%     | 13.8%      |        |
| Earnings before tax         | \$5.16 m* | \$4.19 m   | +23%   |
| Reported earnings after tax | \$3.72 m  | \$4.91 m** | (24%)  |
| EPS                         | 3.29c     | 5.13c      | (36%)  |
| Maiden Dividend             | 3.00c     | -          |        |

<sup>\*</sup> FY 2006 result includes additional intangible asset amortisation for business acquisitions under AIFRS.



<sup>\*\*</sup> FY 2005 result includes a positive taxation adjustment to account for historical tax losses and timing differences

### Another Year of Strong Growth





#### **New Clients**





































## Recruitment Outsourcing Case Studies

|  | Client A  | Client B                      | Client C                                | Client D                       | Client E  |
|--|-----------|-------------------------------|---|--------------------------------|-----------|
| Duration                                     | 20 months | 6 months                      | 15 months                               | 20 months                      | 15 months |
| Volume of roles<br>(12 months)               | 269       | 1500                          | 345<br>external<br>and 420<br>internals | 120 perm<br>and 94<br>contract | 140       |
| Pre-TAM Solution time-to-fill (approximate)  | 32 days   | 50-70 days                    | 40-60 days                              | 28 days                        | 45 days   |
| Average time-to-fill (across all role types) | 16 days   | 35 days<br>(tracking<br>down) | 30 days<br>(tracking<br>down)           | 16 days                        | 8 days    |
| Cost savings achieved                        | >30%      | 30%                           | >35%                                    | 34%                            | 33%       |

80%

88%



100%

84%

100%

% roles placed by

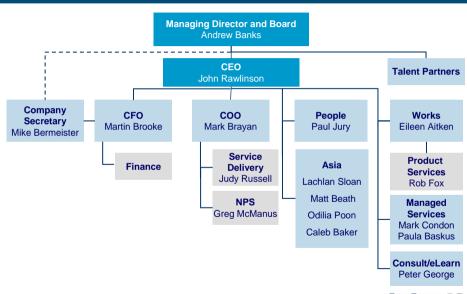
on-site team

## Expanding the Region





#### The Talent2 Team







## talent<sup>2</sup> Leading the Revolution



"The future of Talent2 is driven by the worldwide HRO mega trends and the needs of our customers. We are growing fast and capitalising our advantage."

# → passion → innovation talent2 → affinity