



Talent2 enters strategic alliance with Pro-lease India India the HR giant awakes

Talent2 has entered into a strategic alliance with Pro-Lease India, a wholly owned subsidiary of InterPro Inc which is itself a significant shareholder in Talent2 International, to provide innovative recruitment and HR solutions into the Indian market. The joint venture, which was announced last week in Mumbai, sees a new entity called TalentPro India created.

Talent2 will provide intellectual property, regional sales services and project management skills to TalentPro India particularly around its talent acquisition management services. TalentPro India will outsource recruitment and talent management for major local and multinational corporations operating in India.

Additionally, the joint venture will also give Talent2 the capability to outsource HR processes on behalf of its Australian clients in India, providing a geographical bridge which will easily match customers' needs.

TalentPro India will continue to provide its existing Pro-Lease services such as payroll, staffing, training and transaction processing and will add recruiting as a core offering in alliance with Talent2.

Sandeep Kanwar, CEO of TalentPro India says this alliance will beef up their recruitment services.

"We will benefit from Talent2's tremendous recruitment and talent acquisition expertise. We currently employ 250 people in approximately 8 Indian cities providing payroll, HRO and Staffing services.

Mr. Andrew Banks, Managing Director Talent2 says TalentPro India will be able to source a constant flow of Indian specialists, provide mass recruitment solutions where clients often need up to 1,000 people, provide IT temps and assist with large payroll/HRO consortium style deals in Australia/NZ/Asia where there may be significant manual processing or processes that can be back office outsourced.

"Talent2 are now up and running in China. We are gaining traction and market share in that location and we are confident that this Indian joint venture will prove extremely successful.

"India has proven its capabilities in the offshore business with lower administration costs and increased access to a highly skilled workforce. Of the \$240 billion worldwide HRO market, India is estimated to account for around 10%. This is expected to grow in the future.

"HRO is gaining in importance and 23% of companies with more than \$1 billion in revenue are planning to consolidate their HR under one resourcing provider."

About Talent2

Talent2 is Australia's leading HR solutions, recruitment and technology company. It provides innovative and effective services and integrated HR solutions for talent management, helping its customers to leverage their scarce resources to acquire, optimise and administer talent to drive their shareholder value.

The company business philosophy and culture attract and engage the best skills in the industry. The Talent2 experienced team consistently delivers results and outcomes in all aspects of providing talent management to private and public sector organisations of all sizes.

HR outsourcing (or HRO) is the fastest-growing outsourcing market and Talent2 is an affirmed leader in innovative and effective solutions for talent management in the Asia Pacific region.

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