

Another Record Year at Talent2 International; Revenue; \$229M EBITDA; \$20.3M Cash; \$17.5M

Talent2 is pleased to report another record result. The preliminary results, which are in the process of being audited, report revenue for the financial year to 30 June 2008 up 49% to \$229.0m, gross profit up 45% to \$142.4m and EBITDA up 29% to \$20.3m.

In line with the Group's previously stated dividend policy, and strong cash flows (\$17.5m cash on hand as at 30 June 2008) a partially franked dividend of 4.5 cents a share is expected to be declared, payable in September.

"It's just 4.5 years since T2 started, and we are now in 16 countries, with over 40 offices, and 1,100 people" commented Andrew Banks, Managing Director. "These record results are particularly satisfying given the state of world financial markets over the past six months, and more specifically the fact that the company carried losses from our investment in organic growth initiatives in the start up or expansion of new geographies as well as increased short term costs through investing in two new HRO Service Centres and implementing a new staff Retention Program.

This investment resulted in new Recruitment Operations in Manchester, Birmingham, Tokyo, Taipei, and Beijing, and new Outsourcing Centres for all 3 service lines (Payroll/Learning/Talent Acquisition) in Malaysia and Australia."

"All our new offices are now running close to breakeven", noted Banks. "The investment phase is over and most of them expect to trade profitably in the first half of this year".

"The third quarter of the 2008 financial year saw increased caution in decision making and a slowdown in activity that rebounded somewhat in quarter four" advised John Rawlinson, Chief Executive Officer. "In spite of an external environment that continues to be challenging, we remain cautiously optimistic over the next 12 months" he added.

Rawlinson made the following comments:

- Our recurring Managed Services revenue continues to grow, and grew by 74% in the last financial year.
- Already in this new financial year a number of contract wins ranging from 1 year to 9 years in duration, estimated to be worth an additional +\$10million per year, are in the process of receiving final client sign off.
- The new contract wins are spread across ALL our services including payroll, learning and development, and talent acquisition. A significant percentage of these wins are being delivered outside Australia, further spreading our geographical mix of business.
- Our recruiting business grew revenue by 44% and benefits from greater candidate supply as much as it is affected from any slowing in demand from employers.
- Our payroll business' which contribute to both the Managed Services and Technology segments are growing strongly. This business is highly resilient in all market conditions.
- Our geographical spread continues to increase as we build out our Pan-Asian footprint. Revenue generated outside of Australia/New Zealand in the financial year increased from 15% of the total to 23%.

- Demand for HR Outsourcing Services is helped by the "burning platform" of companies that are seeking the cost savings and efficiencies provided by services that use scale and technology to provide efficiencies that no single company can deliver if it looks closely at its real costs.
- Our cash position is strong, and our debt levels are low. We will report \$17.5m cash on hand at the end of June, and bank debt of \$12.5m. Our net interest position is negligible.

Full results will be delivered on 13 August 2008.

About Talent2

Around the world companies seeking competitive advantage are outsourcing their human resources (HR) requirements. To meet the increasing demand, Talent2 has strengthened its position as Asia Pacific's first end-to-end human resources outsourcing (HRO) business.

Talent2 is leading the region in executive recruitment, HR business process outsourcing and technology. It is focused on providing integrated HR solutions that are innovative and effective. Talent2 helps its clients Acquire, Manage and Optimise their talent so they can focus on growing their business.

Talent2 (ASX: TWO) employs over 1,100 staff and consultants with offices across Australia, Bahrain, China, Hong Kong, India, Japan, Malaysia, New Zealand, Oman, Papua New Guinea, Qatar, Singapore, Taiwan, UAE, UK and USA to serve its extensive client base of blue-chip multinationals and public sector organisations.

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