

## CHINA VANKE CO., LTD ANNOUNCEMENT REGARDING SALES IN FEBRUARY 2011 AND NEWLY ADDED DEVELOPMENT PROJECTS

In February 2011, the Company realized a sales area of 549,000 sq m, with a sales amount of RMB6.08 billion, representing increases of 159.8% and 141.8% from those in the same period of 2010 respectively. Between January and February in 2011, the Company realized accumulated sales area of 2,203,000 sq m, with a sales amount of RMB26.18 billion. In view of the presence of various uncertainties during the sales process, there may be a discrepancy between the above-mentioned sales figures and the figures disclosed in regular reports. As such, the related statistics are periodical figures for investors' reference only.

In addition, the Company has acquired 3 new projects since the disclosure of the sales report for January 2011. Details of the projects are as follows:

- 1. Land Lot D, Fuyang Golf Project, Hangzhou. The project is located in Dongzhou Street, Fuyang, Hangzhou. The net site area of the project is approximately 60,000 sq m, with a plot ratio of 1.0 and a plot ratio GFA of approximately 60,000 sq m. China Vanke holds 20% equity interest in the project and is subject to a land premium payment of approximately RMB80 million.
- 2. Project of Dongjiang Port, Tianjin. The project is located in the supporting area of Dongjiang Port, Binhai New Area, Tianjin. The net site area of the project is approximately 255,000 sq m, with a plot ratio of 1.5 and a plot ratio GFA of approximately 383,000 sq m. China Vanke holds 51% equity interest in the project and is subject to a land premium payment of RMB630 million.
- 3. Project G17301-0024, Judiaosha Area, Longgang district, Shenzhen. The project is located in Judiaosha Area, Nanao Street, Longgang district, Shenzhen. The net site area of the project is approximately 42,000 sq m, with a plot ratio of 0.54 and a plot ratio GFA of approximately 22,000 sq m. China Vanke holds 100% equity interest in the project and is subject to a land premium payment of RMB140 million.

Board of Directors China Vanke Co., Ltd.