



CHINA VANKE CO., LTD.
ANNOUNCEMENT REGARDING SALES IN MARCH 2011
AND NEWLY ADDED DEVELOPMENT PROJECTS

In March 2011, the Company realized a sales area of 835,000 sq m, with a sales amount of RMB9.33 billion, representing increases of 64.5% and 47.8% from those in the same period of 2010 respectively. Between January and March in 2011, the Company realized accumulated sales area of 3,038,000 sq m, with a sales amount of RMB35.51 billion. In view of the presence of various uncertainties during the sales process, there may be a discrepancy between the above-mentioned sales figures and the figures disclosed in regular reports. As such, the related statistics are periodical figures for investors' reference only.

In addition, the Company has acquired three new projects since the disclosure of the sales report for February 2011. Details of the projects are as follows:

1. Jingyue Dream Town Project, Changchun. The project is located to the west of Xincheng Street and south of Yi 14th Road, Jingyue Economic Development Zone, Changchun city. The net site area of the project is approximately 351,000 sq m, with a plot ratio of 3.06 and a plot ratio GFA of approximately 1,073,000 sq m. China Vanke holds 51% equity interest in the project and is subject to a land premium payment of approximately RMB800 million.
2. Taiyuan Zitai Project. The project is located at the intersection of Changfeng East Street and Shuangta South Road, Yingze District, Taiyuan City. The net site area of the project is approximately 96,000 sq m, with a plot ratio of 3.5 and a plot ratio GFA of approximately 327,000 sq m. China Vanke holds 51% equity interest in the project and is subject to a demolition compensation and land premium payment of approximately RMB260 million.
3. Changzheng Village Project, Wuhan. The project is located to the south of Changzheng village and between Bai Sha Zhou Bridge and Second Ring Road, Hongshan District, Wuhan City. The net site area of the project is approximately 282,000 sq m, with a plot ratio of 3.09 and a plot ratio GFA of approximately 872,000 sq m. China Vanke holds 100% equity interest in the project and is subject to the payment of a consolidated reconstruction cost of approximately RMB1.42 billion.

Board of Directors
China Vanke Co., Ltd.

Shenzhen, 7 April 2011