



**CHINA VANKE CO., LTD.**  
**ANNOUNCEMENT REGARDING SALES IN MAY 2011**  
**AND NEWLY ADDED DEVELOPMENT PROJECT**

In May 2011, the Company realized a sales area of 810,000 sq m, with a sales amount of RMB9.01 billion, representing increases of 72.4% and 76.4% from those in the same period of 2010 respectively. Between January and May in 2011, the Company realized accumulated sales area of 4,527,000 sq m, with a sales amount of RMB52.42 billion. In view of the presence of various uncertainties during the sales process, there may be a discrepancy between the above-mentioned sales figures and the figures disclosed in regular reports. As such, the related statistics are periodical figures for investors' reference only.

In addition, the Company has acquired three new projects since the disclosure of the sales report for April 2011. Details of the project are as follows:

1. Project 068-070, Xinzhu Road, Songshan Lake, Dongguan. The project is located to the west of Xinzhu Road and north of Gougu Park, Songshan Lake Science and Technology Industry Park, Dongguan. The net site area of the project is approximately 96,000 sq m, with a plot ratio of approximately 0.77 and a plot ratio GFA of approximately 74,000 sq m. China Vanke holds 34% equity interest in the project and is subject to a land premium payment of approximately RMB70 million.
2. Project 071, Xinzhu Road, Songshan Lake, Dongguan. The project is located to the west of Xinzhu Road and north of Qinyuan Road, Songshan Lake Science and Technology Industry Park, Dongguan. The net site area of the project is approximately 30,000 sq m, with a plot ratio of approximately 1.0 and a plot ratio GFA of approximately 30,000 sq m. China Vanke holds 25% equity interest in the project and is subject to a land premium payment of approximately RMB20 million.
3. Phase 2 Shitanpu, Tangxia, Dongguan. The project is located to the east of Tangxia Town and north of Huanshi East Road, Dongguan. The net site area of the project is approximately 75,000 sq m, with a plot ratio of approximately 2.0 and a plot ratio GFA of approximately 151,000 sq m. China Vanke holds 51% equity interest in the project and is subject to a land premium payment of RMB120 million.

Board of Directors  
**China Vanke Co., Ltd.**

Shenzhen, 8 June 2011