

CHINA VANKE CO., LTD.
ANNOUNCEMENT REGARDING SALES IN AUGUST 2011
AND NEWLY ADDED DEVELOPMENT PROJECTS

In August 2011, the Company realized a sales area of 960,000 sq m, with a sales amount of RMB10.48 billion, representing an increase of 5.0% and a decrease of 12.6% from those in the same period of 2010 respectively. Between January and August in 2011, the Company realized accumulated sales area of 7,332,000 sq m, with a sales amount of RMB84.57 billion. In view of the presence of various uncertainties during the sales process, there may be a discrepancy between the above-mentioned sales figures and the figures disclosed in regular reports. As such, the related statistics are periodical figures for investors' reference only.

The Company has acquired 5 new projects since the disclosure of the sales report for July 2011. Details of the projects are as follows:

1. Phase II, Fengtai Guogongzhuang Project, Beijing. The project is located at Guogongzhuang, Fengtai District, Beijing. The net site area of the project is approximately 14,000 sq m, with a plot ratio of approximately 2.5 and a plot ratio GFA of approximately 36,000 sq m. China Vanke holds 100% equity interest in the project and is subject to a land premium payment of approximately RMB324 million.
2. Changyang Gaodian Project, Fangshan District, Beijing. The project is located at Changyang Town, Fangshan District, Beijing. The net site area of the project is approximately 68,000 sq m, with a plot ratio of approximately 2.3 and a plot ratio GFA of approximately 157,000 sq m. China Vanke holds 50% equity interest in the project and is subject to a land premium payment of approximately RMB367 million.
3. Boiler Plant Project, Taiyuan. The project is located at the intersection of Heping Road South and East Lane, Yijing Road West, Wanbolin District, Taiyuan. The net site area of the project is approximately 198,000 sq m, with a plot ratio of approximately 3.5 and a plot ratio GFA of approximately 694,000 sq m. China Vanke holds 51% equity interest in the project and is subject to a land premium payment of approximately RMB638 million.
4. Project BHC-11, Binhu New District, Hefei. The project is located at the southwestern corner of the intersection of Hangzhou Road and Sichuan Road, Binhu New District, Hefei. The net site area of the project is approximately 107,000 sq m, with a plot ratio of approximately 3.5 and a plot ratio GFA of approximately 375,000 sq m. China Vanke holds 55% equity interest in the project and is subject to a land premium payment of approximately RMB495 million.
5. Daminggong Project, Xi'an. The project is located at the southwestern corner of the intersection of Taihua Road North and Xuanwu Road, Xi'an. The net site area of the project is approximately

69,000 sq m, with a plot ratio of approximately 3.2 and a plot ratio GFA of approximately 221,000 sq m. China Vanke holds 70% equity interest in the project and is subject to a land premium payment of approximately RMB422 million.

Board of Directors

China Vanke Co., Ltd.

Shenzhen, 6 September 2011