



**CHINA VANKE CO., LTD.**  
**ANNOUNCEMENT REGARDING SALES IN FEBRUARY 2012**  
**AND NEWLY ADDED DEVELOPMENT PROJECTS**

In February 2012, the Company realized a sales area of 720,000 sq m, with a sales amount of RMB7.34 billion. Between January and February of 2012, the Company realized an aggregate sales area of 1,909,000 sq m, with an aggregate sales amount of RMB19.05 billion. In view of the presence of various uncertainties during the sales process, there may be a discrepancy between the above-mentioned sales figures and the figures disclosed in regular reports. As such, the related statistics are periodical figures for investors' reference only.

The Company has not acquired any new project since the disclosure of the sales report for January 2012.

Board of Directors  
**China Vanke Co., Ltd.**

Shenzhen, 6 March 2012