



CHINA VANKE CO., LTD.
ANNOUNCEMENT REGARDING SALES IN MARCH 2012
AND NEWLY ADDED DEVELOPMENT PROJECTS

In March 2012, the Company realized a sales area of 1,099,000 sq m, with a sales amount of RMB11.52 billion. Between January and March of 2012, the Company realized an aggregate sales area of 3,009,000 sq m, with an aggregate sales amount of RMB31.07 billion. In view of the presence of various uncertainties during the sales process, there may be a discrepancy between the above-mentioned sales figures and the figures disclosed in regular reports. As such, the related statistics are periodical figures for investors' reference only.

The Company has not acquired any new project since the disclosure of the sales report for February 2012.

Board of Directors
China Vanke Co., Ltd.

Shenzhen, 6 April 2012