



CHINA VANKE CO., LTD.
Announcement Regarding the Adjustment of
Cash Consideration of Cash Options under the Proposal for Change
of Listing Location of Domestically Listed Foreign Shares and
Listing & Trading on the Main Board of
The Stock Exchange of Hong Kong Limited
by Way of Introduction

On 19 January 2013, China Vanke Co., Ltd. (“the Company”) announced the “Proposal for Change of Listing Location of Domestically Listed Foreign Shares of the Company and Listing & Trading on the Main Board of The Stock Exchange of Hong Kong Limited by Way of Introduction” (the “Proposal”). In order to fully protect the legitimate interests of B shareholders, the Company has arranged third parties to offer cash option to B shareholders of the Company. Pursuant to the requirements of the Proposal, the third parties will offer cash consideration to those B shareholders who have effectively filed for cash option execution. For each B share effectively filed for cash option execution, the cash consideration was initially determined at HK\$13.13 per share. Should the Company’s shares go ex-rights or ex-dividend between the date of announcement of the Proposal and the execution period of the cash options, the cash consideration of such cash options shall be adjusted accordingly.

On 16 May 2013, the Company implemented the proposal on dividend distribution for the year 2012, and distributed a cash dividend of RMB1.8 (including tax) to all shareholders for every 10 existing shares held. The exchange rate for B share’s cash dividend was HK\$1 = RMB0.8081, being the central parity rate (Hong Kong dollars against Renminbi) published by the People’s Bank of China on the first business day (21 March 2013) after the approval of the dividend distribution proposal at the Company’s 2012 annual general meeting. Thus, the cash dividend was approximately HK\$2.23 for every 10 existing shares held. Pursuant to the relevant authority granted at the Company’s first extraordinary general meeting in 2013, the cash consideration after ex-dividend date was adjusted to HK\$12.91 per share.

On 8 May 2014, the Company implemented the proposal on dividend distribution for

the year 2013, and distributed a cash dividend of RMB4.1 (including tax) to all shareholders for every 10 existing shares held. The exchange rate for B share's cash dividend was HK\$1 = RMB0.7931, being the central parity rate (Hong Kong dollars against Renminbi) published by the People's Bank of China on the first business day (31 March 2014) after the approval of the dividend distribution proposal at the Company's 2013 annual general meeting. Thus, the cash dividend was approximately HK\$5.17 for every 10 existing shares held. Pursuant to the relevant authority granted at the Company's first extraordinary general meeting in 2013, the cash consideration after ex-dividend date was adjusted to HK\$12.39 per share.

Board of Directors
China Vanke Co., Ltd.

Shenzhen, 9 May 2014