

China Vanke Co., Ltd.

Suggestive Announcement
Regarding the Change of Listing Location
of Domestically Listed Foreign Shares of
the Company for Listing & Trading on the Main Board of
The Stock Exchange of Hong Kong Limited by Way of Introduction
Passing the Listing Committee Hearing
of The Stock Exchange of Hong Kong Limited,
and Cash Options Proposal Implementation

Regarding the application for change of listing location of the domestically listed foreign shares of China Vanke Co., Ltd. (the "Company") for listing and trading on the main board of The Stock Exchange of Hong Kong Limited ("SEHK") by way of introduction, the Company received from SEHK a "passing of the listing committee ("Listing Committee") hearing" letter on 21 May 2014.

The Company intends to apply to the Shenzhen Stock Exchange ("SZSE") for suspending its B share trading starting from 4 June 2014. It is expected that the trading day before the suspension, that is 3 June 2014 is the last trading day for the Company's B shares. Thereafter B shares can no longer be traded and will begin the process for distribution, filing for exercise, settlement and clearing of cash options.

It is expected that the record date and date of distribution of the Company's B share cash options will be the third business day after the last trading day, that is 6 June 2014. The period for filing for B share cash options will start from the first business day to the fifth business day after the record date and date of distribution, that is during 9:30-11:30 am and 1:00-3:00 pm on each business day between 9 June 2014 and 13 June 2014. The closing time for filing will be 3:00 pm on 13 June 2014.

Upon the closing of the filing of cash option execution, should the number of shares filed for cash option execution exceed one-third of the total number of B shares, that is more than 438,318,489 shares have been filed for cash option execution, this proposal will not be implemented, and the Company's B shareholders cannot exercise such cash options, and Vanke's B shares shall continue to be traded on the B share market of SZSE.

Upon the completion of the execution of the cash options, the Company will apply to SZSE for the delisting of its B shares, which will be converted into H shares and listed and traded on the main board of SEHK after the Company receives the official approval letter from SEHK for the listing of the Company's H shares.

The board of directors will fulfil its disclosure obligations in a timely manner based on the progress of the aforesaid matter. Contents to be disclosed include but not limited to matters related to the implementation details on the Company's B share cash options. Investors are advised to pay attention.

The "passing of Listing Committee hearing" letter received by the Company from SEHK does not imply that SEHK has approved or expressed that it will approve of the Company's H share listing application. Investors are reminded to pay attention to the investment risks. For any enquiry, investors may contact the following parties.

1. Applicant of H share listing: China Vanke Co., Ltd.

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2. PRC financial advisor: CITIC Securities Co., Ltd.

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> Board of Directors China Vanke Co., Ltd.

Shenzhen, 22 May 2014