

China Vanke Co., Ltd.

Announcement Regarding B Shares' Cash Options Implementation Results Under Change of Listing Location of Domestically Listed Foreign Shares ("B shares") for Listing & Trading on the Main Board of The Stock Exchange of Hong Kong Limited by Way of Introduction

Important reminder:

During the period for filing for B shares' cash options of the Company, a total of 24,183,859 B share cash options of the Company were validly filed for cash option execution through the trading system of Shenzhen Stock Exchange or via manual submission. The number of cash options validly filed for cash option execution represents 1.84% of the total number of the Company's B shares, which does not exceed one-third of the total number of the Company's B shares. The proposal for change of listing location of the Company's B shares for listing & trading on the main board of The Stock Exchange of Hong Kong Limited by way of introduction ("B-to-H share conversion") will continue to be implemented.

China Vanke Co., Ltd. (the "Company") published an announcement regarding "Implementation Plan for B Shares' Cash Options Under Change of Listing Location of Domestically Listed Foreign Shares for Listing & Trading on the Main Board of The Stock Exchange of Hong Kong Limited by Way of Introduction" on the website of Shenzhen Stock Exchange (http://www.szse.cn), http://www.cninfo.com.cn, and www.irasia.com of Hong Kong on 6 June 2014. The Company also published the first, third, fourth and fifth suggestive announcements regarding second. the implementation of B shares' cash options of the Company on the website of Shenzhen Stock Exchange (http://www.szse.cn), http://www.cninfo.com.cn, and www.irasia.com of Hong Kong between 9 and 13 June 2014.

The period for filing for B shares' cash options was 9:30-11:30 am and 1:00-3:00 pm on each business day from 9 June 2014 to 13 June 2014. The closing time for filing was 3:00 pm on 13 June 2014.

Pursuant to the Company's proposal for B-to-H share conversion, should the number of cash options validly filed for cash option execution exceed one-third of the total number of B shares, the Company's proposal for B-to-H share conversion would not be implemented; and the cash option execution applications already filed would become invalid and such cash options would not be cleared and settled.

According to China Securities Depository and Clearing Corporation Limited's statistics on applications filed through the trading system and the Company's statistics

on applications filed through manual submission, during the aforesaid period for filing for the Company's B share cash options, a total of 24,183,859 B share cash options of the Company were validly filed for cash option execution through the trading system of Shenzhen Stock Exchange or via manual submission. The number of cash options validly filed for cash option execution represents 1.84% of the total number of the Company's B shares, which does not exceed one-third of the total number of the Company's B shares. Thus, the Company's proposal for B-to-H share conversion will continue to be implemented, and the application for cash option execution validly filed will be cleared and settled.

The board of directors will fulfil its obligations to make timely information disclosure based on the progress of the aforesaid project. Investors are advised to pay attention.

Board of Directors China Vanke Co., Ltd.

Shenzhen, 17 June 2014