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(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 978)

UNAUDITED OPERATING STATISTICS FOR THE YEAR ENDED 31 DECEMBER 2017

The board of directors (the “**Board**”) of China Merchants Land Limited (the “**Company**”) is pleased to announce certain unaudited operating statistics of the Company and its subsidiaries (the “**Group**”), together with its associated companies and joint venture companies. For the period from 1 October 2017 to 31 December 2017, the Group, together with its associated companies and joint venture companies, achieved aggregate contracted sales of approximately RMB6,763,615,000 with an aggregate contracted sales area of approximately 347,038 square meters. The average selling price for the period from 1 October 2017 to 31 December 2017 amounted to approximately RMB19,490 per square meter.

For the year ended 31 December 2017, the Group, together with its associated companies and joint venture companies, achieved aggregate contracted sales of approximately RMB24,156,757,000 (representing a year-on-year increase of 51%) with an aggregate contracted sales area of approximately 1,382,636 square meters (representing a year-on-year increase of 17%). The average selling price for the year ended 31 December 2017 amounted to approximately RMB17,472 per square meter.

The above-mentioned sales data is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or interim basis due to various uncertainties during the process of collecting and collating such sales information. As such, the above data is provided for investors’ reference only. Investors are advised to exercise caution and not to place undue reliance on such information when dealing in the securities of the Company. When in doubt, investors are advised to seek professional advice from professional or financial advisers.

On behalf of the Board
China Merchants Land Limited
XU Yongjun
Chairman

Hong Kong, 8 January 2018

As at the date of this announcement, the Board comprises Mr. XU Yongjun, Mr. HUANG Junlong, Dr. YAN Chengda and Ms. LIU Ning as non-executive Directors; Dr. SO Shu Fai, Mr. YU Zhiliang and Mr. WONG King Yuen as executive Directors and Dr. WONG Wing Kuen, Albert, Ms. CHEN Yanping, Dr. SHI Xinping and Mr. HE Qi as independent non-executive Directors.