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(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 978)

UNAUDITED OPERATING STATISTICS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018

The board of directors (the “**Board**”) of China Merchants Land Limited (the “**Company**”) is pleased to announce certain unaudited operating statistics of the Company and its subsidiaries (the “**Group**”), together with its associate and joint venture. For the period from 1 July 2018 to 30 September 2018, the Group, together with its associate and joint venture, achieved aggregate contracted sales of approximately RMB7,394,089,000 (representing a year-on-year increase of 85%) with an aggregate contracted sales area of approximately 349,840 square meters (representing a year-on-year increase of 33%). The average selling price for the period from 1 July 2018 to 30 September 2018 amounted to approximately RMB21,135 per square meter.

For the nine months ended 30 September 2018, the Group, together with its associate and joint venture, achieved aggregate contracted sales of approximately RMB21,886,250,000 (representing a year-on-year increase of 26%), with an aggregate contracted sales area of approximately 1,161,171 square meters (representing a year-on-year increase of 12%). The average selling price for the nine months ended 30 September 2018 amounted to approximately RMB18,848 per square meter.

The above-mentioned sales data is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or interim basis due to various uncertainties during the process of collecting and collating such sales information. As such, the above data is provided for investors’ reference only. Investors are advised to exercise caution and not to place undue reliance on such information when dealing in the securities of the Company. When in doubt, investors are advised to seek professional advice from professional or financial advisers.

By order of the Board
China Merchants Land Limited
XU Yongjun
Chairman

Hong Kong, 18 October 2018

As at the date of this announcement, the Board comprises Mr. XU Yongjun, Mr. HUANG Junlong and Ms. LIU Ning as non-executive Directors; Dr. SO Shu Fai, Mr. YU Zhiliang and Mr. WONG King Yuen as executive Directors and Dr. WONG Wing Kuen, Albert, Ms. CHEN Yanping, Dr. SHI Xinping and Mr. HE Qi as independent non-executive Directors.