



2021 Interim Results Press Conference

30th August 2021



Financial Overview

Operation Overview

Outlook and Strategy



Financial Overview

Net profit and recurrent profit tripled

Net cash generated from operating activities significantly increased

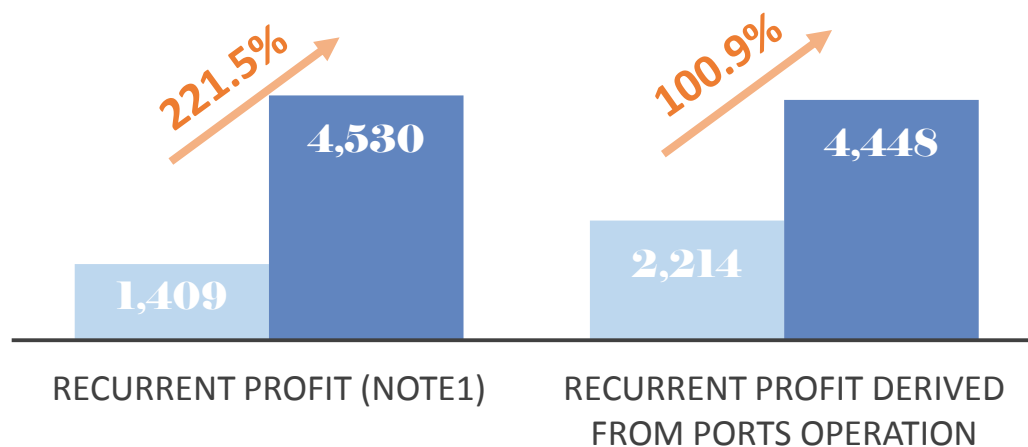
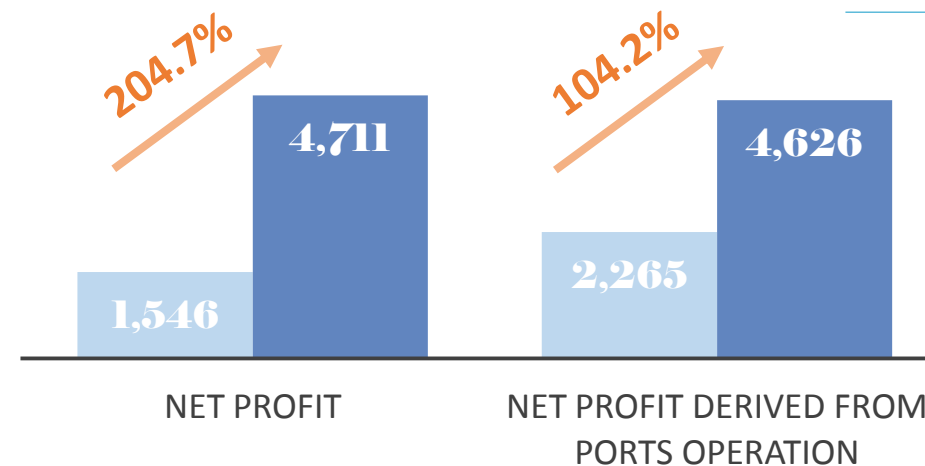
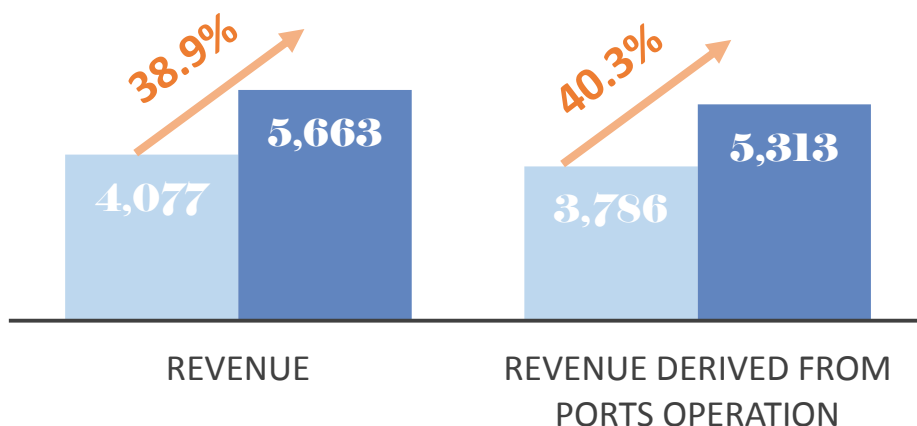
Assets and liabilities management enhanced



Net profit and recurrent profit tripled

■ 1H 2020 ■ 1H 2021

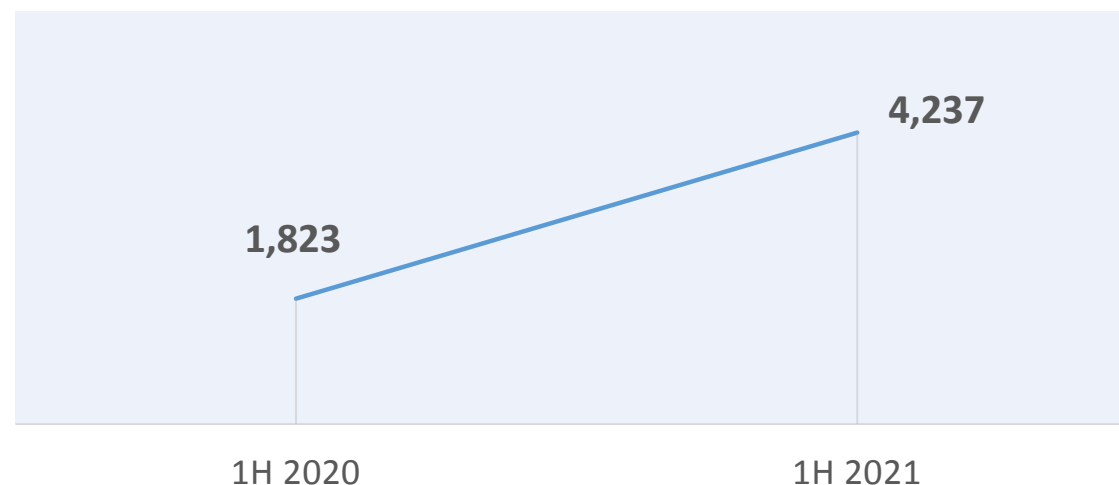
(HK\$' million)



Net cash generated from operating activities significantly increased

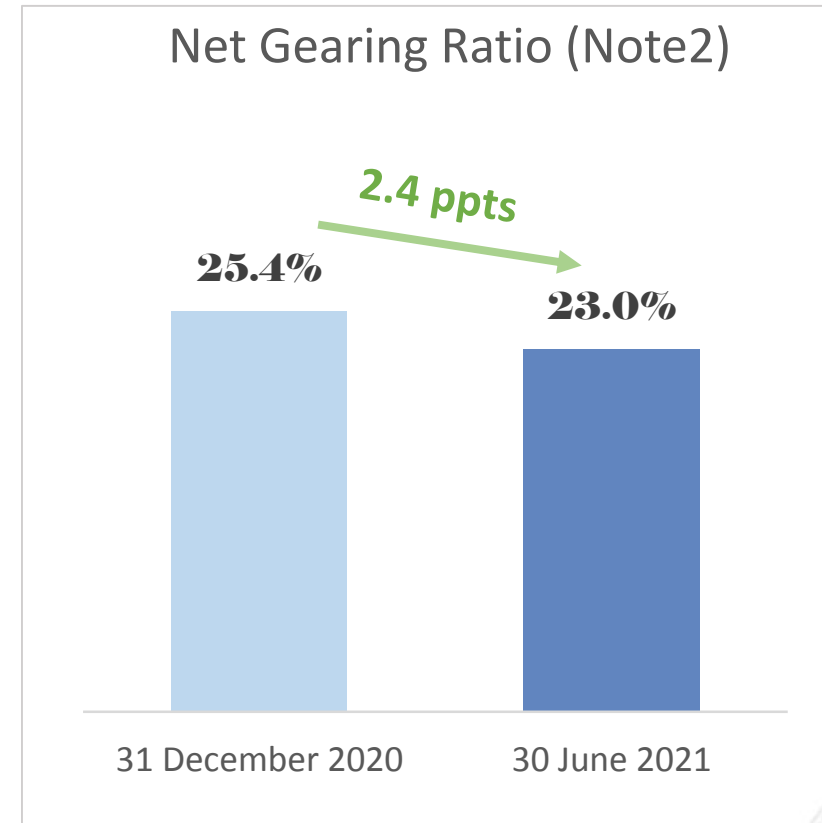
- Ports operation continued to generate stable cash inflow.
- The receipt of cash dividends from associates and joint ventures significantly increased.
- For the six months ended 30 June 2021, the Group's total net cash inflow from operating activities was HK\$4,237 million, an increase of 132.4% as compared with the corresponding period of last year.

Net Cash generated from operating activities



(HK\$' million)

Assets and liabilities management enhanced



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Business Overview

Container throughput outperformed the industry and peers



Bulk cargo volume achieved historical breakthrough

Bonded logistics operation has grown steadily

Comprehensive development making sound progress



Continuously deepened strategic construction of homebase ports



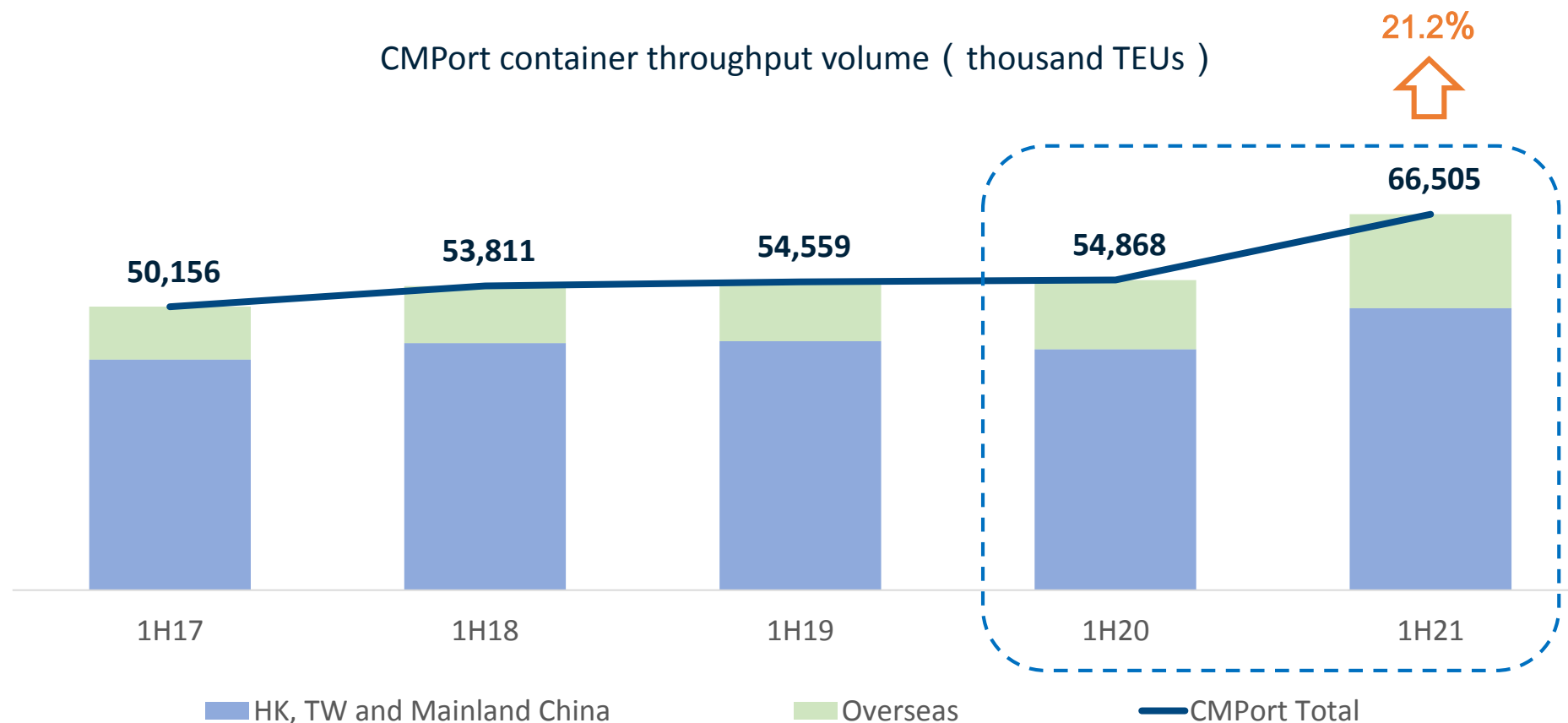
Innovative development has fruitful achievements

Stabilizing logistics supply chain amid pandemic

Constructing green and low-carbon ports



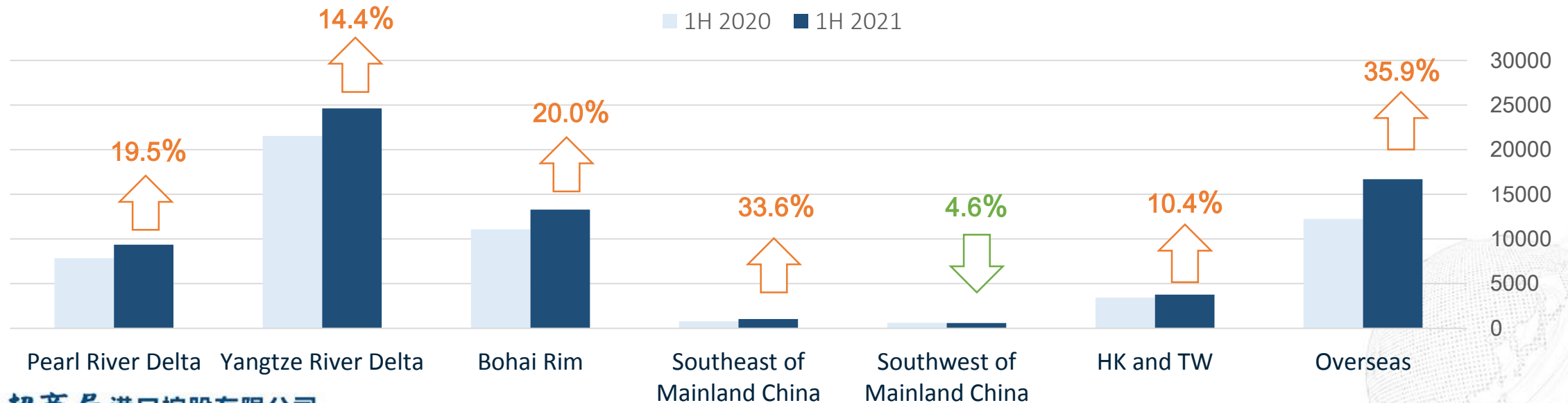
Container throughput outperformed the industry and peers



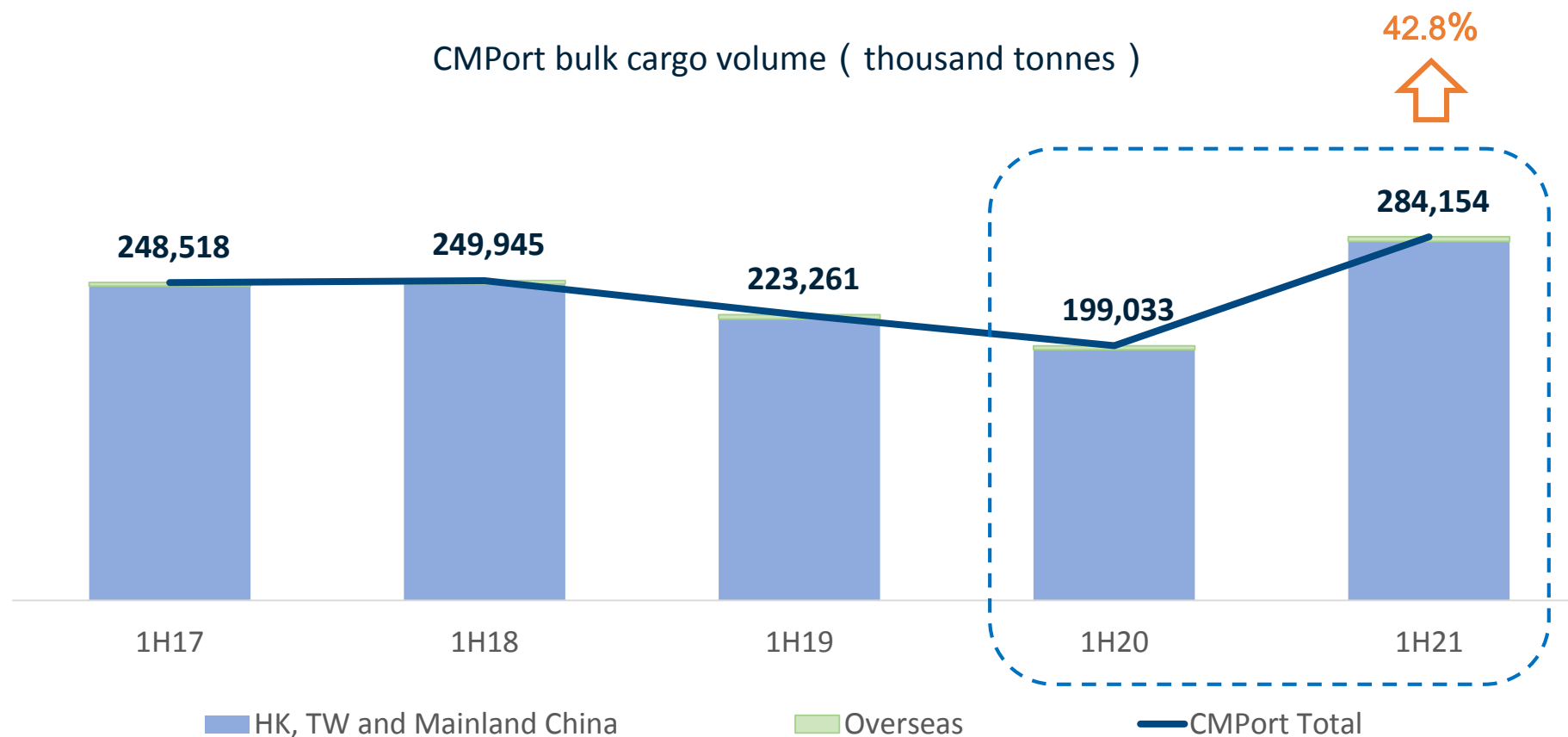
Double-digit growth in major regions

- CMPort's container volume in PRD, YRD, Bohai Rim and overseas achieved double-digit growth.
- CMPort's West Shenzhen Port Zone recorded an increase of 27.0% which surpassed the overall growth of Shenzhen ports, with 0.5ppts increase in the market share.
- Performance of CMPort's consolidated overseas terminals stood out. Terminal Link's newly acquired terminals and the outstanding performance of its terminals located in European countries also contributed to the growth.

Container throughput volume by region (thousand TEUs)



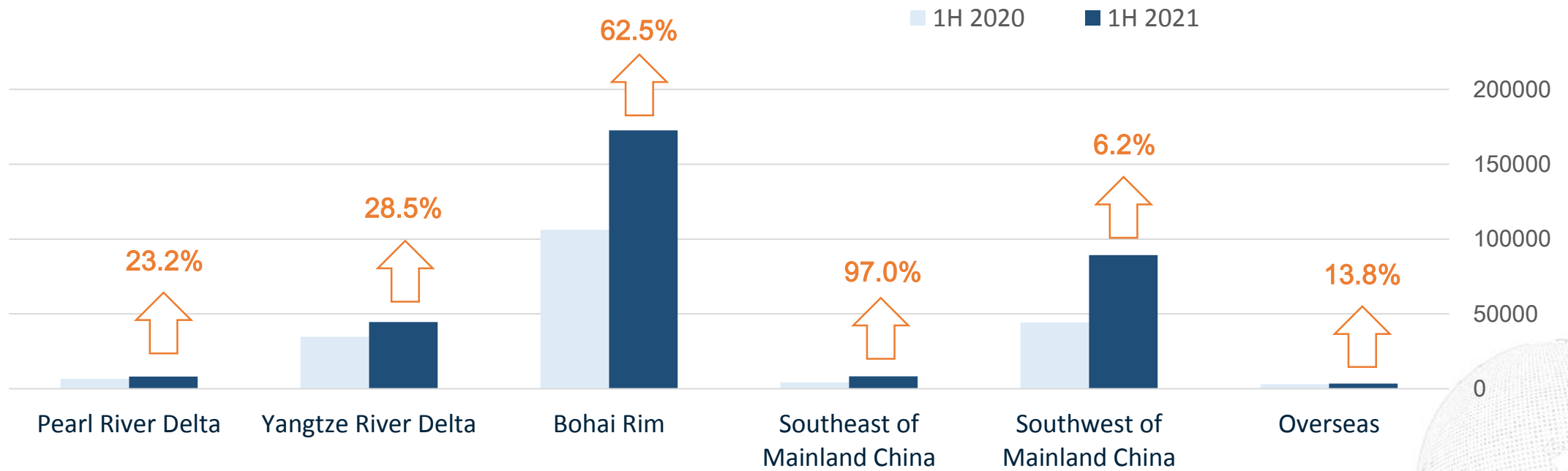
Bulk cargo volume achieved historical breakthrough



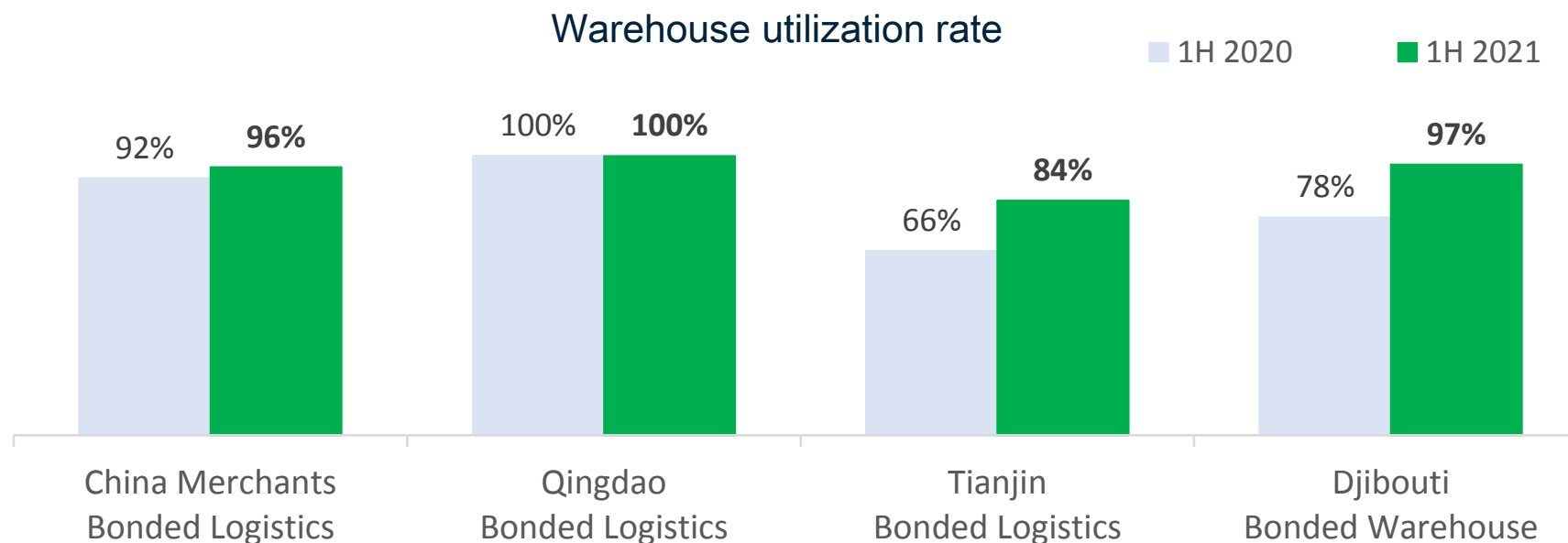
Bulk cargo volume soared driven by domestic and foreign trade

- Benefited from increasing domestic and foreign trade, bulk cargo in Mainland China delivered a significant growth.
- Solid growth in overseas. HIPG proactively developed dry cargo, oil and gas business, and realized a 338.1% increase in bulk cargo volume.

Bulk cargo volume by region (thousand tonnes)



Bonded logistics operation has grown steadily



CMPort's bonded logistics business continued to pursue the development direction of diversifying integrated services business, enhanced the utilization rate of resources at the existing warehouses and yards.

The average utilization rate of the warehouses of CM Bonded Logistics and Qingdao Logistics was almost 100%, as a result of active exploration of new clients and business models. The utilization rate of warehouses in Tianjin Logistics and Djibouti International Free Trade Zone has grown steadily.

Implementation of “Port-Park-City” model deepened with sound progress on comprehensive development

The contracted enterprises reached **189** , + **49** compared to the end of 2020.



DIFMZ




162 contracted enterprises


Awarded the “Golden Camel Chanel Award” in the 2nd World digital Economy and Digital Trade Conference.



HIPG



27 contracted enterprises



Investments from England, Singapore, Japan, Sri Lanka, China, etc.

Contracted enterprises include fields of finance, logistics, maritime service, rubber products, electronic appliance, oil and gas energy, government one-stop service agency.

Building “world-class leading ports” through domestic and overseas synergy



Mawan Smart Port was officially put into operation, which tremendously enhanced the core competitiveness of the West Shenzhen Port Zone.

Accelerated the development of the coordinated ports in the Guangdong-Hong Kong-Macao Greater Bay Area and promoted the official launch of the "Shenzhen Shekou-Shunde Beijiao Coordinated Port" project.

Newly added shipping routes in Asia and North America.

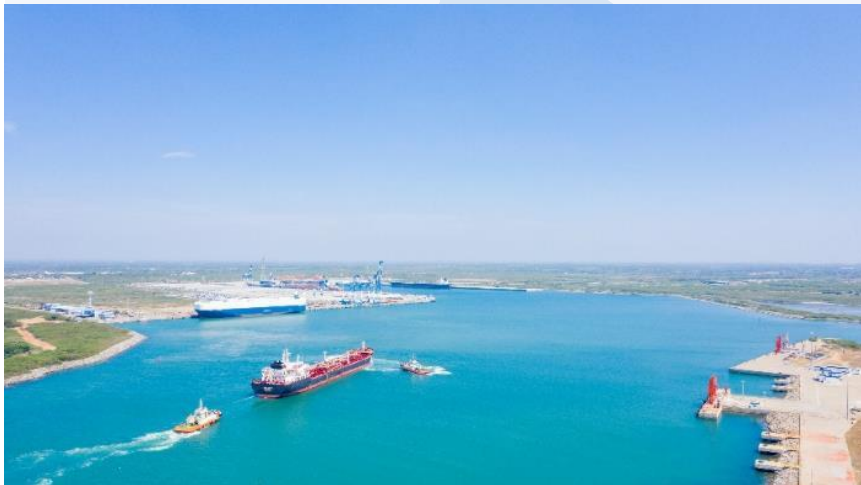
● **Shenzhen**

Sri Lanka ●

To integrate operation and management of CICT and HIPG.

CICT's market share up by 1ppt.

HIPG developed RoRo, oil and gas business.





Innovative Development

Mawan Smart Port + "CMCore"

Mawan Smart Port officially put into operation

construction cost of transformation ↓50%
compared with a newly-built terminal

workforce ↓80%

potential safety risks ↓50%

carbon emissions ↓90%

customs clearance efficiency ↑30%

comprehensive operational efficiency ↑30%

The self-invented "CMCore" series products researched and developed by CMPort are widely applied in CMPort's consolidated terminals.

Stabilizing logistics supply chain while enhancing pandemic prevention

In May, **West Shenzhen Port Zone** coordinated operation and pandemic prevention amid the Covid-19 pandemic severed in Guangdong, securing the normal operation and stabilizing the logistics supply chain.

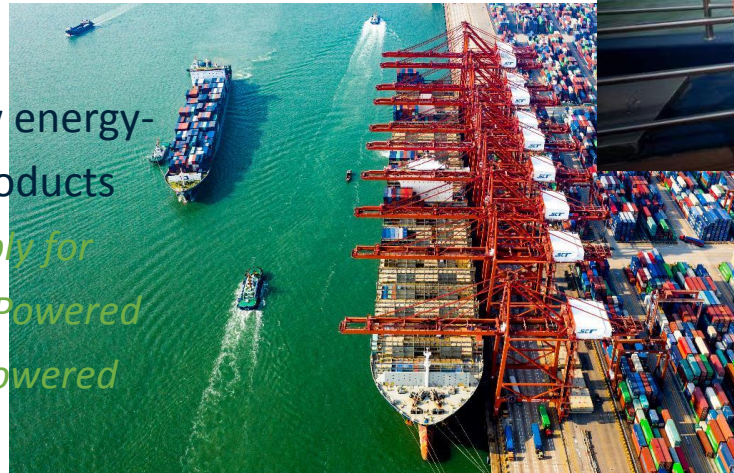
Overseas pandemic prevention work has been phenomenal by actively helping with vaccination, donating funds and medical supplies to hospital in Sri Lanka, as well as helping to build quarantine center in Sri Lanka.



Constructing green ports and Shaping Blue Dreams Together

Actively responded to the *carbon peak* and *carbon neutral* national strategies.

Continued to promote new energy-saving technologies and products such as *Shore-Powered Supply for Vessels, Substitution of Fuel Powered Equipment with Electricity-Powered Equipment, Engine Upgrade Replacement and Belt Conveyor Reformation.*



Further developed the *Shaping Blue Dreams Together (C-Blue)* charity brand and continuously carried out works regarding left-behind children and rural poverty.



Construct *Hope Village* community in Sri Lanka.

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Grasp the new changes in the world pattern and embrace challenges

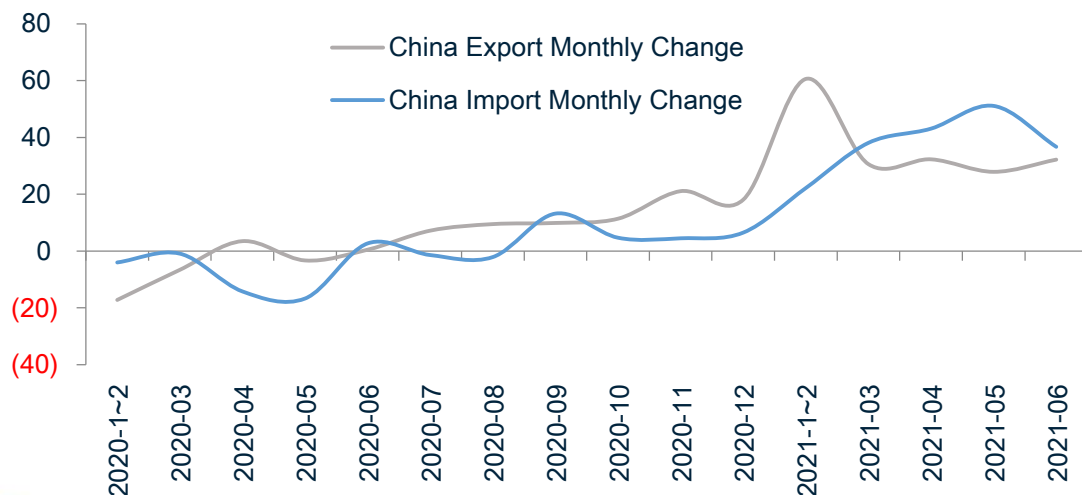
Provide strong support through steadily implementing **5** major development objectives

Achieve the “World-Class” strategic goals in **7** aspects



Grasp new changes in the world pattern and embrace challenges

- IMF: China will remain its leading role in the global economic recovery in 2021
- Overseas pandemic situation are about to ease and the supply chain are getting repaired
- The demand for global trade in goods has rebounded
- New digitalization continuously being a driver to construction of “world-class leading” ports



IMF World Economic Outlook (July 2021)

Country/Region	Actual Economic Growth	Forecast Economic Growth		2022 vs 2021
	2020	2021	2022	Change
World Output	(3.2)	6.0	3.9	-2.1
Advanced Economies	(4.6)	5.6	4.4	-1.2
USA	(3.5)	7.0	4.9	-2.1
Euro Zone	(6.5)	4.6	4.3	-0.3
Japan	(4.7)	2.8	3.0	0.2
UK	(9.8)	7.0	4.8	-2.2
Developing Economies	(2.1)	6.3	5.2	-1.1
ASEAN	(3.4)	4.3	6.3	2.0
China	2.3	8.1	5.7	-2.4
India	(7.3)	9.5	8.5	-1.0
Brazil	(4.1)	5.3	1.9	-3.4
Russia	(3.0)	4.4	3.1	-1.3
Int'l Trade Volume	(8.3)	9.7	7.0	-2.7

Provide strong support through steadily implementing 5 major development objectives



Digitalization

- Mawan Smart port as a model in the industry
- “CMCore” research and development
- Construction of digital ports

Internationalization

- Solid footprint in HK
- Construction of overseas homebase port
- Expand overseas market
- C-Blue programs

Platformization

- Coordinated Port project
- Interconnected terminals in Northern and Southern China

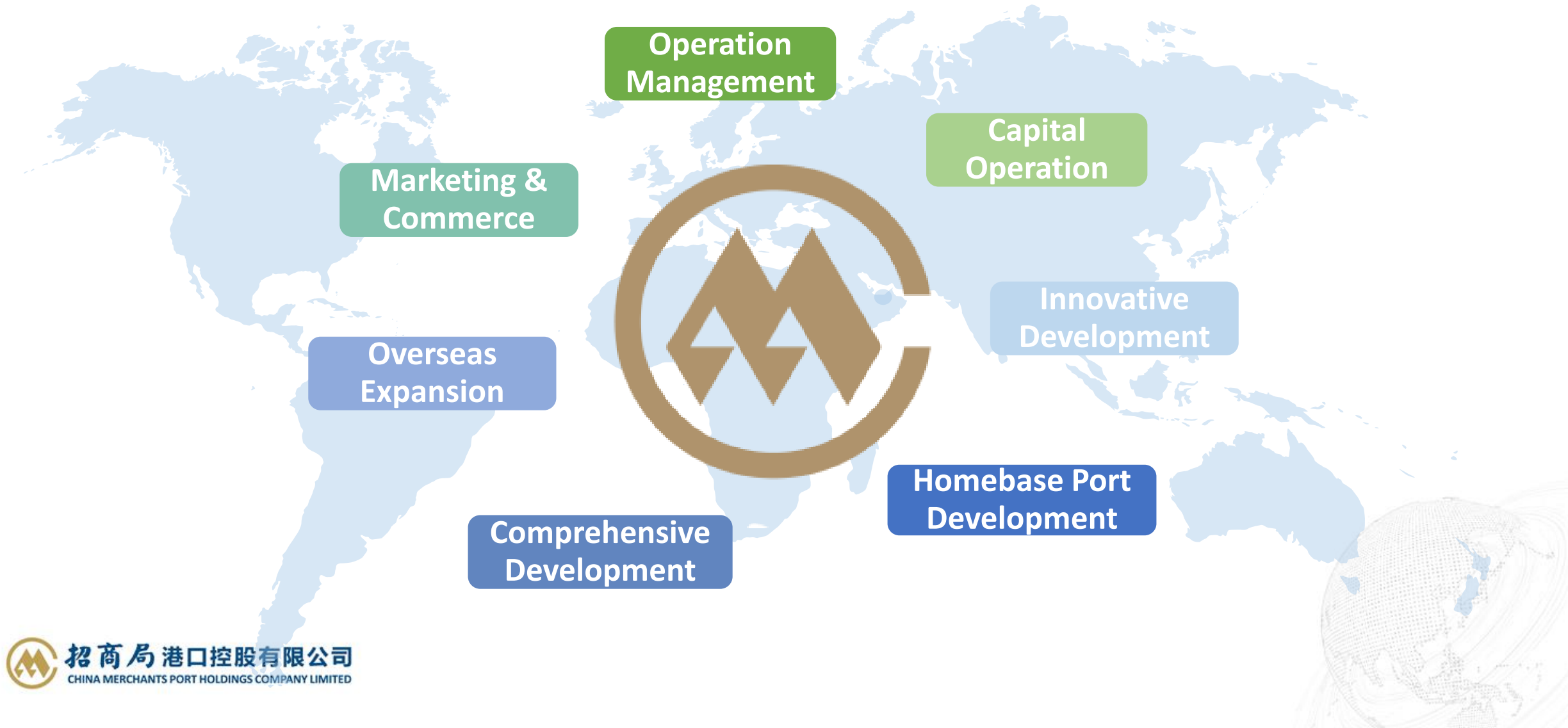
Refinement

- Improve quality and efficiency
- PPC model in overseas
- Optimize capital structure
- Improve investment return

Marketization

- Cooperation with major customers
- Expand international shipping routes
- Construction of the whole supply chain system
- Port + Ancillary and value-added services

Achieve the “World-Class” strategic goals in 7 aspects





Q & A

WE CONNECT THE WORLD