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# 晶苑國際集團有限公司<sup>\*</sup> CRYSTAL INTERNATIONAL GROUP LIMITED

(Incorporated in Bermuda with limited liability and registered by way of continuation in the Cayman Islands)

(Stock code: 2232)

# ANNOUNCEMENT ON THE RENEWAL OF EXISTING CONNECTED TRANSACTIONS

Reference is made to the prospectus of Crystal International Group Limited (the "Company", and together with its subsidiaries, the "Group") dated 23 October 2017.

#### 2020 LEASES

In 2017, the Group entered various leases with certain entities controlled by our connected persons (the "2017 Leases"), namely, Mr. Lo Lok Fung Kenneth (the "Mr. Lo"), Mrs. Lo Choy Yuk Ching Yvonne (the "Mrs. Lo") and Mr. Lo Ching Leung Andrew (the "Mr. Andrew Lo"). Pursuant to the 2017 Leases, the Group agreed to lease certain premises for office, warehouse and living quarters purposes.

Among the 2017 Leases, one lease agreement will expire on 31 December 2019 and the other lease agreements will expire on 31 March 2020. Our Board announces that on 20 December 2019, the 2017 Leases are to be renewed for terms of one year and nine months respectively (collectively, the "2020 Leases").

# AGREEMENTS WITH MASTERKNIT

The Group entered (a) a general service agreement; (b) a framework sub-contracting services agreement; (c) a framework materials sourcing agreement and (d) an equipment leasing agreement with Masterknit Limited in 2017, among which the (i) the general service agreement; (ii) the framework sub-contracting services agreement; and (iii) the equipment leasing agreement have been approved to be renewed pursuant to our Board resolutions on 5 December 2019 (the "Agreements with Masterknit").

<sup>\*</sup> For identification purposes only

# LISTING RULES IMPLICATIONS

The 2020 Lease and the Agreements with Masterknit constitute connected transactions of the Company. Since one or more of the relevant applicable percentage ratios (as defined under the Rule 14.07 of the Listing Rules) in respect of the transactions contemplated under the 2020 Leases and the Agreements with Masterknit are expected to be, on an annual basis, more than 0.1% but less than 5%, the transactions are exempt pursuant to Rule 14A.76(2) of the Listing Rules from the circular (including independent financial adviser review) and independent shareholders' approval requirements but are subject to the reporting, annual review and announcement requirements under Chapter 14A of the Listing Rules.

# **2020 LEASES**

In 2017, the Group entered 2017 Leases with certain entities controlled by our connected persons, which collectively refer to Mr. Lo, Mrs. Lo and Mr. Andrew Lo. Pursuant to the 2017 Leases, the Group agreed to lease certain premises for office, warehouse and living quarters purposes.

As Mr. Lo (executive director), Mrs. Lo (executive director) and Mr. Andrew Lo (executive director), who control relevant entities as landlord, they have a material interest in the connected transactions under the 2020 Leases. Accordingly, each of Mr. Lo, Mrs. Lo and Mr. Andrew Lo abstained from voting on the resolutions of the Board in respect of the approval of the 2020 Leases.

Among the 2017 Leases, the lease agreement with Sinotex Corporation Limited will expire on 31 December 2019 and the other three agreements will expire on 31 March 2020. Our Board announces that on 20 December 2019, the 2017 Leases are to be renewed for terms of one year and nine months respectively.

The major terms of the 2020 Leases are listed below:

Lease period	Landlord	Tenant	Size Use Sq.m.	Payment Schedule	Rent per month (HK\$)	Right-of- Use Assets (HK\$)
1 January 2020 to 31 December 2020	Sinotex Corporation Limited	Crystal Knitters Limited	7,288 Office	Monthly	1,195,000	14,102,000
1 April 2020 to 31 December 2020	Tanbo Development Limited	Crystal Sweater Limited	350 Warehous	se Monthly	45,000	397,000
1 April 2020 to 31 December 2020	Joint Access Limited	Crystal Knitters Limited	389 Living quarter	Monthly	350,000	3,086,000
1 April 2020 to 31 December 2020	Happy Field Company Limited	Crystal Knitters Limited	1,012 Living quarter	Monthly	450,000	3,967,000

**Pricing Policy:** The monthly rentals under the 2020 Leases reflect prevailing market rates, based on valuations made by the property valuer of our Company, which shall be payable in cash on a monthly basis and in advance on the first day of each calendar month. The total rent payable during the term under the 2020 Leases is HK\$21,945,000. The Company will recognise the leased assets as acquisition of right-of-use assets amounting to HK\$21,552,000.

### Reasons for the Transactions

The directors are of the view that the business operation and development of the Company require the entering into of the 2020 Leases for the use of office, warehouse and living quarters.

In addition, the directors (including the independent non-executive directors) consider that the transactions have been entered into in the ordinary course of the Company's business on normal commercial terms, and the terms of the 2020 Leases are fair and reasonable and in the interests of the Company and its shareholders as a whole.

#### AGREEMENTS WITH MASTERKNIT

The Group entered into (a) a general service agreement; (b) a framework sub-contracting services agreement; (c) a framework materials sourcing agreement and (d) an equipment leasing agreement with Masterknit Limited ("Masterknit") in 2017, among which (i) the general service agreement; (ii) the framework sub-contracting services agreement; and (iii) the equipment leasing agreement have been approved to be renewed pursuant to our Board resolutions on 5 December 2019.

As Mr. Lo (executive director) and Mrs. Lo (executive director) are indirect shareholders of Masterknit, they have a material interest in the connected transactions under the Agreements with Masterknit, each of Mr. Lo and Mrs. Lo abstained from voting on the resolutions of the Board in respect of the approval of the Agreements with Masterknit.

In addition, the directors (including the independent non-executive directors) consider that the transactions under the Agreements with Masterknit have been entered into in the ordinary course of the Company's business on normal commercial terms, and the terms of the Agreements with Masterknit are fair and reasonable and in the interests of the Company and its shareholders as a whole.

# Principal terms of the Agreements with Masterknit

# (a) The General Service Agreement

A subsidiary of our Company, Dongguan Lianfeng Enterprise Management and Consulting Services Limited has entered into a general service agreement with Masterknit on 20 December 2019, pursuant to which various services will be provided to Masterknit including, among others, IT system support, data processing, analysis, general administrative services, human resource support, research and development and logistics. The term of the agreement is from 1 January 2020 to 31 December 2020.

**Pricing Policy:** The fees for general services are determined based on the costs related to the general services with a margin agreed by Masterknit.

# **Reason for the Transactions:**

The directors are of the view to continue providing the general support service to Masterknit.

In addition, the directors (including the independent non-executive directors) consider that the transactions have been entered into in the ordinary course of the Company's business on normal commercial terms, and the terms of the general service agreement are fair and reasonable and in the interests of the Company and its shareholders as a whole.

**Historical figures:** The historical annual general services fee payable by Masterknit for the years ended 31 December 2017 and 31 December 2018, and estimated annual general service fee for the year ended 31 December 2019 are set out below:

	For the year ended	For the year ended	For the year ended	
	<b>31 December 2017</b>	<b>31 December 2018</b>	<b>31 December 2019</b>	
	(US\$'000)	(US\$'000)	(US\$'000)	
Total Revenue	513	264	438	

**Annual Cap:** The directors have estimated that the maximum fee payable by Masterknit to the Group in relation to such general services provided to Masterknit for the year ending 31 December 2020 will not exceed US\$1,000,000.

Basis of Cap: In determining the above annual cap, the directors have considered (i) the amounts of previous transactions with Masterknit and (ii) the Group's estimated costs for the general services provided to Masterknit.

# (b) The Framework Sub-contracting Services Agreement

A subsidiary of our Company, Eternal King Limited has entered into a framework sub-contracting services agreement with Masterknit on 20 December 2019, pursuant to which the Group provides sub-contracting services to Masterknit from time to time. The term of the agreement is from 1 January 2020 to 31 December 2020.

**Reasons for the Transactions:** As the Group possesses expertise in garment manufacturing and the Group is moving into the manufacture of sportswear and accessories, the cooperation with Masterknit will enable the Group to gain experience of knitted shoe upper manufacture while Masterknit, lacking its own manufacturing capability, requires reputable sub-contractors.

**Pricing Policy:** The sub-contracting fees are determined with reference to comparable processing charges made by third-party sub-contractors providing similar services to Masterknit.

**Historical figures:** The historical annual sub-contracting services fees payable by Masterknit for the years ended 31 December 2017 and 31 December 2018, and estimated annual sub-contracting service fee for the year ended 31 December 2019 are set out below:

	For the year ended	For the year ended	For the year ended	
	<b>31 December 2017</b>	<b>31 December 2018</b>	<b>31 December 2019</b>	
	(US\$'000)	(US\$'000)	(US\$'000)	
Total Revenue	199	2,402	3,465	

**Annual Cap:** The directors have estimated that the maximum aggregate annual subcontracting services fee payable by Masterknit for the year ending 31 December 2020 shall not exceed US\$4,000,000.

Basis of Cap: In determining the above annual cap, the directors have considered (i) the historical volume of orders placed by customers with Masterknit; (ii) the sales forecasts from Masterknit's existing and new customers; (iii) the number of machines installed on available factory spaces; (iv) the amounts of previous transactions with Masterknit; (v) the estimates of output per machine per year and (vi) the unit productivity and comparable processing charges.

Since Masterknit is our connected person and our transactions with Masterknit under categories of (a) and (b) above are of similar nature, the transactions will be aggregated and treated as if they were one transaction pursuant to Rules 14A.82(1) and 14A.83 of the Listing Rules. Accordingly, the annual caps in respect of the transactions with Masterknit under categories (a) and (b) above are aggregated, and such aggregate amount is used when calculating the relevant percentage ratios under Chapter 14A of the Listing Rules. The proposed annual cap for the general service agreement and framework sub-contracting services agreement under the terms is US\$5,000,000.

# (c) The Equipment Leasing Agreement

The subsidiary of our Company, Eternal King Limited has entered into an equipment leasing agreement with Masterknit on 20 December 2019, under which Masterknit has agreed to lease to the Group certain production equipment. The term of the agreement is from 1 January 2020 to 31 December 2020.

**Pricing Policy:** The fees for equipment leasing are determined with reference to the cost of such production equipment and an agreed internal rate of return. An aggregate sum of US\$41,666 shall be payable in cash on a monthly basis and in advance on the first day of each calendar month. The total rent payable during the term under this agreement is US\$500,000. For the equipment leasing agreement, the Company will recognise the leased asset as an acquisition of right-of-use asset amounting to US\$490,000.

Reason for the Transactions: As the sub-contracting services mentioned in (b) above require different types of production equipment, it is considered commercially sensible for Masterknit to lease the required equipment to the Group due to the reasons that (i) it is more cost effective for the relevant equipment to be leased instead of purchased since the Group is only providing sub-contracting services regarding knitted shoe uppers to Masterknit and (ii) Masterknit deals directly with its customers regarding product development enabling Masterknit to determine the most suitable equipment to be used to achieve the desired product quality.

# LISTING RULES IMPLICATIONS

Since the relevant entities as landlord under 2020 Leases and Masterknit are controlled by our connected persons of the Company, the relevant entities as landlord under 2020 Leases and Masterknit are connected persons of the Company.

In accordance with IFRS 16 applicable to the Company, the transactions under the 2020 Leases and the equipment leasing agreement with Masterknit will be recognised as acquisitions of right-of-use assets, which will constitute one-off connected transactions of the Company under Chapter 14A of the Listing Rules. Since the transactions under the 2020 Leases and the equipment leasing agreement with Masterknit are of similar nature, such transactions will be aggregated and treated as if they are one transaction, pursuant to Rules 14A.82(1) and 14A.83 of the Listing Rules.

The transactions contemplated under the Agreements with Masterknit, except for the equipment leasing agreement, will continue to be conducted on an ongoing basis for the next year from 1 January 2020 to 31 December 2020 and will therefore constitute continuing connected transactions of the Company under the Listing Rules. Since Masterknit is our connected person and our transactions with Masterknit under the general service agreement and the framework sub-contracting services agreement are of similar nature, the transactions will be aggregated and treated as if they were one transaction pursuant to Rules 14A.82(1) and 14A.83 of the Listing Rules. Accordingly, the annual caps in respect of the transactions with Masterknit under categories (a) and (b) above are aggregated, and such aggregate amount is used when calculating the relevant percentage ratios under Chapter 14A of the Listing Rules.

Since one or more of the relevant applicable percentage ratios (as defined under the Rule 14.07 of the Listing Rules) in respect of the transactions contemplated under the 2020 Leases and Agreements with Masterknit are expected to be, on an annual basis, more than 0.1% but less than 5%, the transactions are exempt pursuant to Rule 14A.76(2) of the Listing Rules from the circular (including independent financial adviser review) and independent shareholders' approval requirements but are subject to the reporting, annual review and announcement requirements under Chapter 14A of the Listing Rules.

### GENERAL INFORMATION

The Group is principally engaged in the manufacturing and trading of garments.

The relevant entities as landlord under the 2020 Leases, Sinotex Corporation Limited, Tanbo Development Limited, Joint Access Limited and Happy Field Company Limited are limited liability companies incorporated in Hong Kong and all of them are principally engaged in investment holding and property letting. To the best of the directors' knowledge, information and belief, having made all reasonable enquiries, at the date of this announcement, the issued share capitals of Sinotex Corporation Limited, Tanbo Development Limited and Happy Field Company Limited are indirectly wholly-owned by Mr. Lo and Mrs. Lo and Joint Access Limited is indirectly owned as to 50% by Mr. Andrew Lo.

Masterknit is a limited liability company incorporated in Hong Kong and principally engaged in the manufacturing and trading of knitwear products. To the best of the directors' knowledge, information and belief, having made all reasonable enquiries, at the date of this announcement, the issued share capital of Masterknit is indirectly owned as to 60% by Mr. Lo and Mrs. Lo.

By Order of the Board
Crystal International Group Limited
LO Lok Fung Kenneth
Chairman

Hong Kong, 20 December 2019

As at the date of this announcement, the board of directors of the Company comprises Mr. LO Lok Fung Kenneth, Mrs. LO CHOY Yuk Ching Yvonne, Mr. LO Ching Leung Andrew, Mr. WONG Chi Fai and Mr. WONG Sing Wah, as executive directors; and Mr. GRIFFITHS Anthony Nigel Clifton, Mr. TSE Man Bun Benny, Mr. CHANG George Ka Ki and Mr. MAK Wing Sum Alvin, as independent non-executive directors.