

FIRST PACIFIC



Maynilad



2019 First Half Results Presentation

HKEx: 00142

ADR: FPAFY

www.firstpacific.com

Creating
long-term value
in **Asia**

FIRST PACIFIC

Consumer Foods



First Pacific owns 50.1% of Indofood and has an economic interest of 40.3% in ICBP.

Infrastructure



First Pacific owns 41.9% of MPIC and has economic interests of 19.1% in Meralco, 26.1% in Global Business Power, 47.3% of PacificLight, 22.1% of Maynilad, and 41.9% of Metro Pacific Tollways.

Natural Resources



First Pacific owns 31.2% of Philex and Two Rivers, a Philippine affiliate, holds 15.0%. First Pacific holds an effective economic interest of 42.4% in PXP Energy, 34.3% in IndoAgri, and 50.0% in Roxas Holdings.

Telecommunications



First Pacific owns 25.6% of PLDT which in turn owns 100% of Smart, its mobile telecommunications subsidiary.

Senior Management of First Pacific



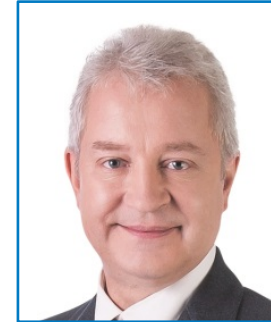
Joseph H.P. Ng
Associate Director



Chris H. Young
Executive Director & CFO



Manuel V. Pangilinan
Managing Director & CEO



John W. Ryan
Associate Director



Ray C. Espinosa
Associate Director



Richard P.C. Chan
*Exec. Vice President,
Financial Controller*



Peter T.H. Lin
*Exec. Vice President,
Tax & Treasury*



Stanley H. Yang
*Exec. Vice President,
Corp. Development*



Victorico P. Vargas
Associate Director



Marilyn A.
Victorio-Aquino
Associate Director

Gross Asset Value of \$5.7 Billion



Investment Objectives

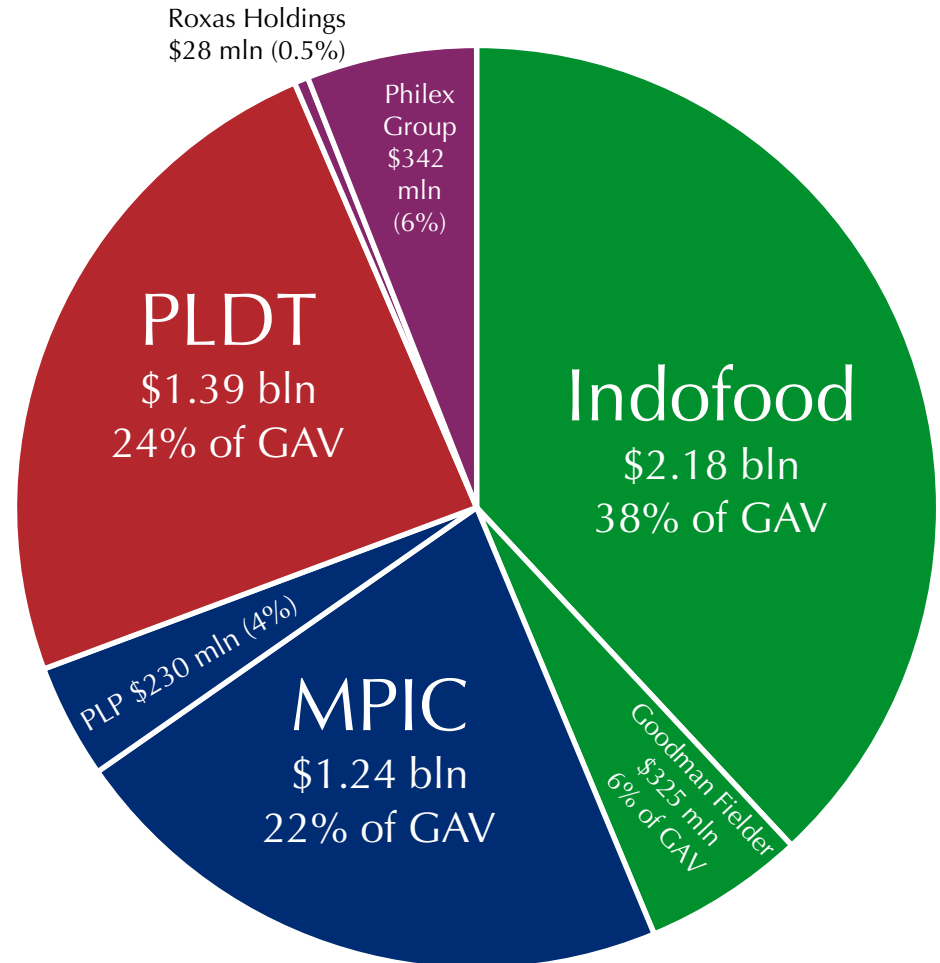
- Unlock value, enhance cash flows to deliver dividend/distribution returns, grow share price, and finance further investment in value-enhancing businesses, taking into consideration all relevant criteria, including Environmental, Social and Governance (ESG) factors, to better manage risk and generate sustainable long-term returns

Investment Criteria

- Be located in or trading with fast-growing economies of emerging Asia
- Be related to our four industry sectors (consumer foods, infrastructure, natural resources and telecommunications)
- Have a strong or dominant market position in their sectors
- Possess the potential for substantial cash flows
- Allow FPC to establish management control or significant influence

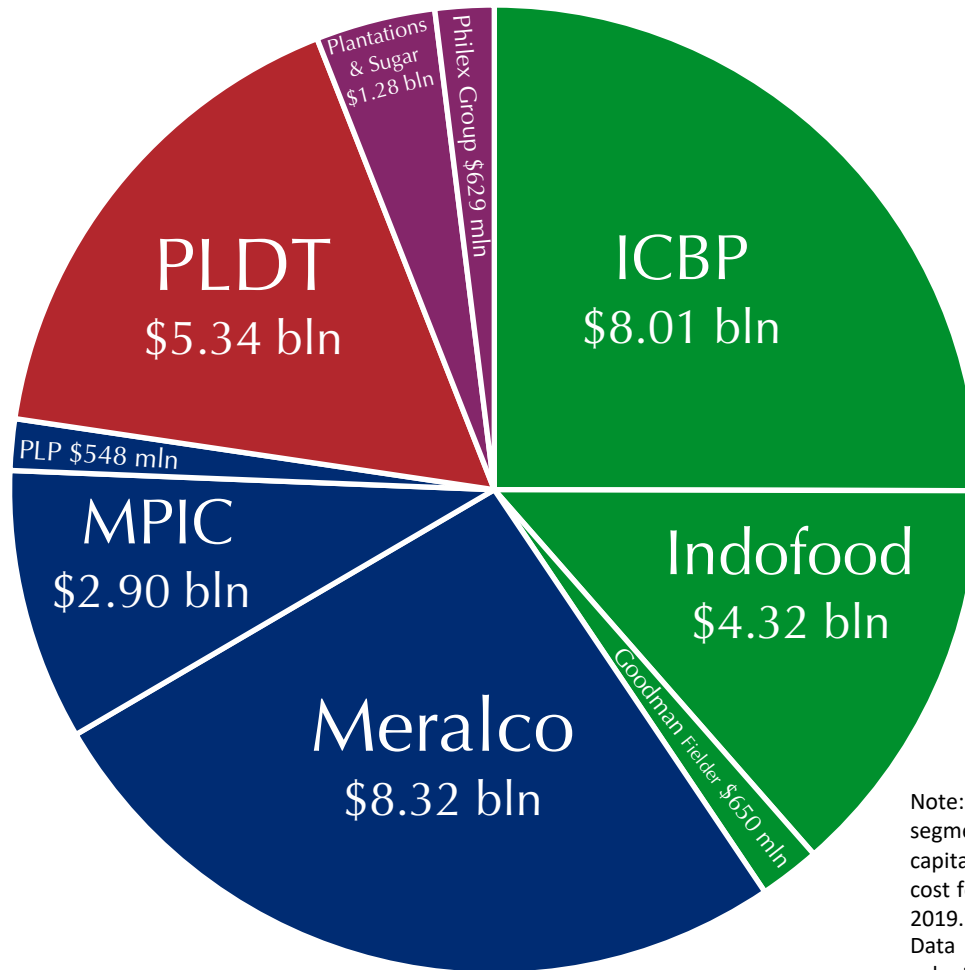
Investment Strategies

- Identify undervalued or underperforming assets with strong growth potential and possible synergies
- Set strategic direction, develop business plans and define targets
- Raise reporting and ESG standards to world-class levels at First Pacific and the investee companies



Data as at 30 June 2019; rounding may affect totals. Head Office cash not included. See [page 26](#) of this handout for more detail.

\$32.0 Bln of Major Assets Represented in Portfolio



Diversified Portfolio, Strong Returns

- Balanced weighting of mature and growth investments
- Balanced weighting of different sectors
- 15 years of growth: Gross Asset Value grew at a compound annual growth rate of 11% from end-2003 to end-2018
- CAGR of 20% in dividend income to First Pacific from 2003 to 2018
- First Pacific dividend policy of at least 25% of recurring profit since 2010
- First Pacific market cap: \$1.76 billion at end-June 2019

Note: Area of pie chart and pie chart segments represents market capitalization (or investment/carrying cost for unlisted assets) as at 30 June 2019. Rounding may affect totals. Data from Bloomberg or internal valuations.

Consumer Foods	41%
Infrastructure	37%
Telecommunications	17%
Natural Resources	6%

Renewed Focus on Core Assets



Core Assets Are Engines of Growth

- First Pacific's key investments are based in the fast-growing economies of Southeast Asia, a region we know well
- Our ambition is threefold:
 - Increase distributable earnings
 - Narrow valuation discounts
 - Nurture core holdings for growth

Non-Core Investments to Be Guided to Exit

- First Pacific has selected a handful of investments to be sold, freeing capital for debt reduction and distribution to shareholders via share repurchases
- These assets are outside our chosen geography of emerging Asia and outside our sector focus on consumer foods, infrastructure, telecommunications and natural resources
- Potential disposals after Goldman Fielder will come from non-core investments

Value Investments

- Our holding company is currently trading at a relatively high discount to its net asset value
- Two of our three core investments are also trading at large discounts – Indofood and MPIC
- First Pacific management is rigorously seeking to narrow our NAV discount and release value to shareholders
- Our key means is seeking disposal of those assets deemed non-core while focusing on value-creation at core investments and narrowing interest and head-office costs

Diverse Emerging ASEAN Portfolio

- Our Hong Kong-based investment management and holding company has developed three core assets in fast-growing ASEAN markets: Indofood, MPIC, and PLDT
- Together they offer earnings stability and high growth potential
- Capital is continually recycled to the most promising opportunities

Indofood (Gross Annual Revenues of \$5.1 Billion)

- One of the largest food companies in Indonesia
- Largest instant wheat noodles producer in the world
- Largest flour and pasta manufacturer in Indonesia
- Operator of one of the largest FMCG distribution networks in Indonesia

PLDT (Gross Annual Revenues of \$2.9 Billion)

- The largest overall telecom services provider in the Philippines
- Operator of the most technologically advanced network in the country
- Entering a new phase of sustained growth in both subscriber numbers and average revenue per user

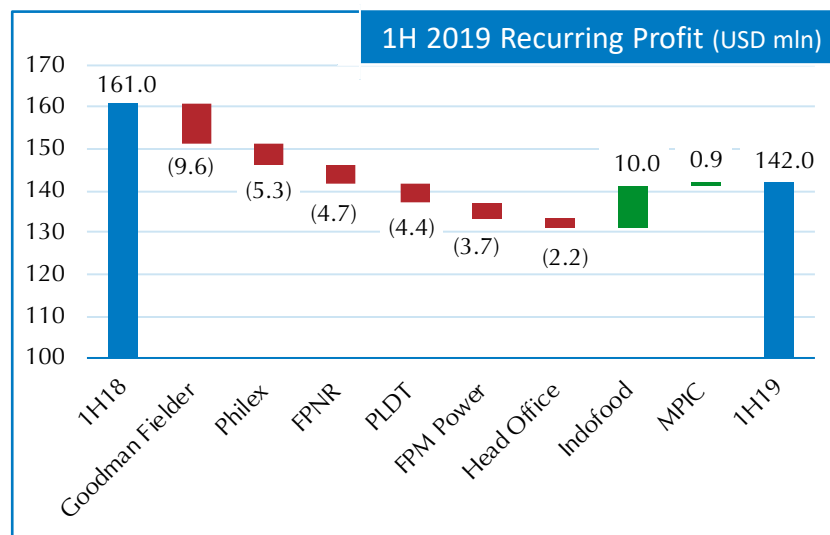
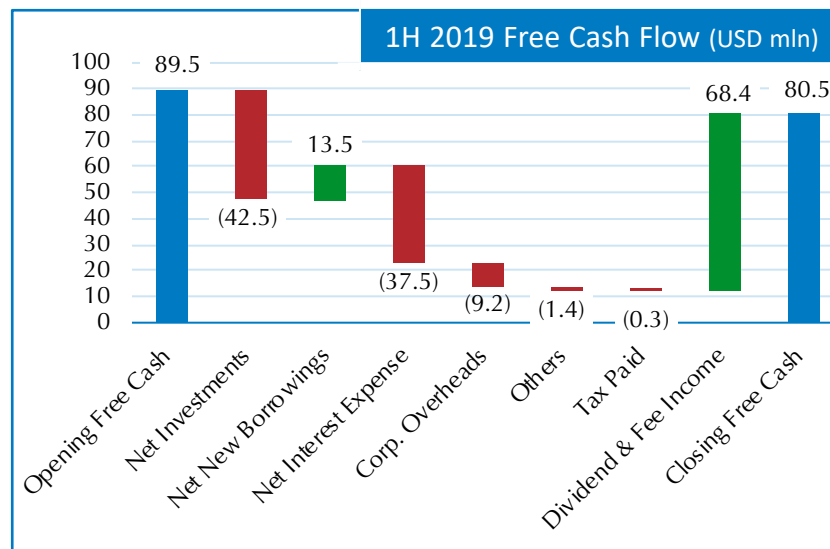
MPIC (Gross Annual Revenues of \$1.6 Billion)

- The largest infrastructure investment holding company in the Philippines and expanding in other ASEAN markets
- Invested in key natural monopolies in electricity distribution and generation, toll roads, and water, as well as other growth investments, e.g. hospitals and logistics

Entering 10th Year of 25% Dividend Payout

Core Holdings Deliver Contribution Growth

- Turnover rose 6% to \$4.09 billion vs. \$3.84 billion on strong growth at Indofood and MPIC
- Contribution from three core holdings (Indofood, MPIC, PLDT) rose 3% to \$208.6 million vs. \$202.1 million a year earlier
- Contribution from operations fell 8% to \$197.0 million vs. \$213.8 million largely as a result of lower contribution from all operating units but Indofood and MPIC
- Recurring profit fell 12% to \$142.0 million vs. \$161.0 million on lower contribution and higher interest expense and other expenses, mitigated by lower corporate overhead
- First Pacific recorded a net loss of \$148.3 million vs. net profit of \$133.8 million a year earlier largely as a result of a \$280.0 million non-cash write-down in the value of the Goodman Fielder investment
- Net interest expense rose 5% to \$40.0 million vs. \$38.0 million, corporate overheads fell 7% to \$11.2 million vs. \$12.1 million and other expenses rose 41% to \$3.8 million vs. \$2.7 million
- The sale of the Goodman Fielder stake in March 2019 is seen delivering cash inflow of \$275.0 million by year-end with the potential for further payment of up to \$50 million should Goodman Fielder meet future earnings targets
- Interim dividend payout of 6.5 HK cents/share amounts to 25.5% of first-half recurring profit, marking the 10th year in a row that First Pacific has distributed at least 25% of recurring profit to shareholders



Headline Group Data 1H 2019 & End-June (USD mln)

**FIRST
PACIFIC**

	Turnover	EBITDA	Core Profit/(Loss)	Gross Debt	Net Debt/(Cash)	Cash On Hand	Gearing	Interest Cover	Total Equity
PLDT	1,617	763	237	3,373	2,747	627	1.19	8.0	2,314
MPIC ⁽ⁱ⁾	859	413	167	4,427	3,433	994	0.71	4.6	4,856
MPIC - Head Office	118	97	50	1,407	1,229	178	0.51	2.2	2,422
MPTC	172	120	47	1,081	892	189	0.83	5.2	1,075
Meralco	3,174	383	237	610	(893)	1,504	n/a	n/a	1,633
GBPC	241	88	24	671	485	186	0.76	3.0	640
Beacon Electric ⁽ⁱⁱ⁾	82	80	78	137	60	77	0.03	33.1	1,743
Beacon PowerGen	0	(0)	(5)	186	158	29	0.58	n/a	271
Maynilad	234	170	88	685	523	162	0.56	9.1	933
Philex	59	13	(0)	196	194	2	0.41	n/a	470
PXP Energy	1	0	(0)	14	9	5	0.09	n/a	99
Indofood ⁽ⁱ⁾	2,717	446	170	1,839	1,164	674	0.32	7.2	3,622
ICBP	1,557	312	184	133	(280)	414	n/a	53.4	1,694
IndoAgri	458	41	(38)	833	699	134	0.49	n/a	1,429
SIMP	458	43		759	628	131	0.50	n/a	1,258
Lonsum	112	13		-	(94)	94	n/a	n/a	581
FPM Power ⁽ⁱ⁾				498	459	39	1.27	n/a	360
PacificLight Power	364	2	(27)	498	459	38	2.02	n/a	227
Roxas	152	4	(9)	213	203	10	1.03	n/a	197
FPW Singapore ⁽ⁱ⁾				487	321	166	0.30	n/a	1,081
Goodman Fielder	767	42	1	468	303	166	0.41	0.2	736
Total	13,141	3,030	1,204	18,516	12,699	5,817			27,642
First Pacific - Head Office	118	109	63	1,654	1,573	81	0.86	2.1	1,823

(i) Consolidated.

(ii) Excludes preferred shares of Pesos 23.1 billion (US\$451 million).

FX rates vs. USD	PHP	IDR	SGD	AUD
Closing	51.24	14,141	1.353	1.424
Average	51.97	14,211	1.357	1.413

Interest Bill Reduced Following Bond Repayment

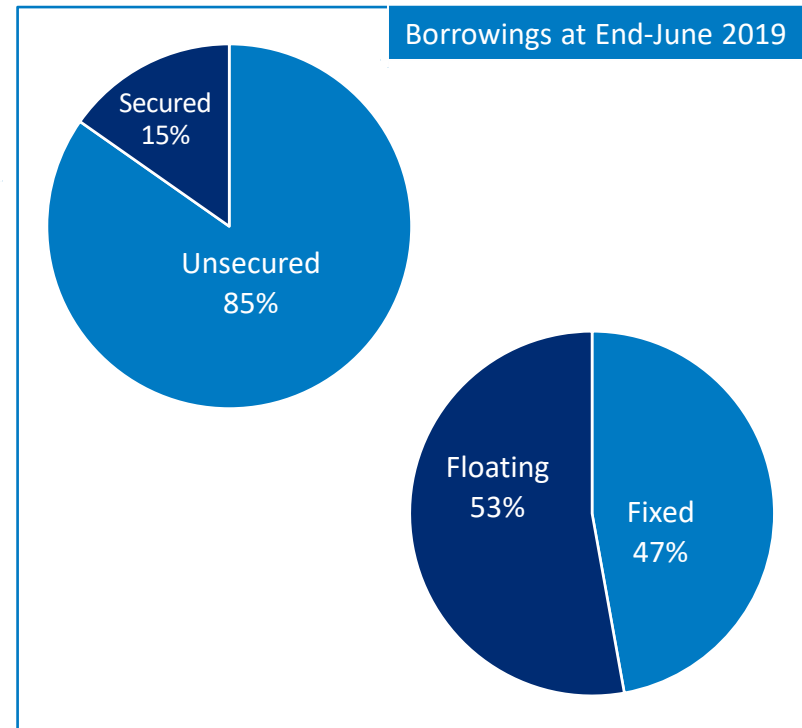
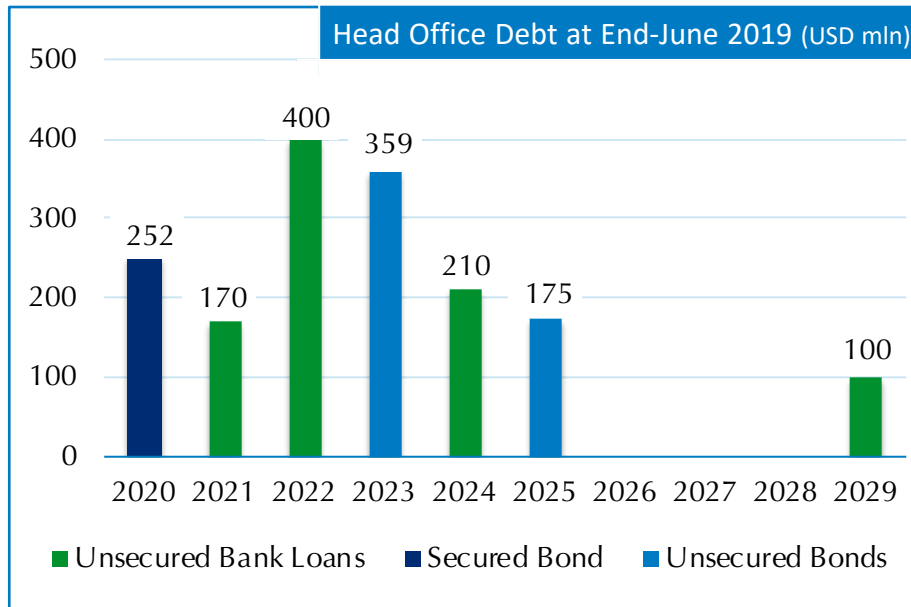


Head Office Balance Sheet as at end-June 2019

- Gross assets \$5.5 billion at end-June 2019
- Gross debt \$1.65 billion, gross debt cover 3.3x
- Net debt \$1.57 billion, net debt cover 3.5x
- Average maturity of 3.7 years
- Blended interest cost of 4.5%
- Secured debt now at 15% of total
- 2019 bond refinanced with bank borrowings
- 2020 bond repayment to come from Goodman Fielder sale proceeds
- No Head Office recourse for subsidiary or affiliate borrowing
- Bloomberg: FIRPAC <Corp> <Go>

Head Office Bond Issues at a Glance				
Principal	Coupon	Price*	Term	Maturity
US\$252 mln	6 ³ / ₈ %	103.69	10-Year	28 Sept 2020
US\$359 mln	4 ¹ / ₂ %	101.33	10-Year	16 April 2023
US\$175 mln	5 ³ / ₄ %	104.21	7-Year	30 May 2025

*Mid-market data from Bloomberg 28 June 2019.



Sustainability Matters Rise in Importance



ISS Governance QualityScore of 4 at First Pacific

- First Pacific has a QualityScore rating of 4 from Institutional Shareholder Services as of October 2019
- The scale ranges from a best score of 1 to a worst score of 10
- ISS categorises First Pacific as a Diversified Financial, one of 14 such companies listed on Asia-Pacific exchanges and rated by ISS
- The average rating of these 14 companies was recently 5.57
- The average rating for all Hong Kong-listed companies was worse at 5.69

Member of Key ESG Indexes

- First Pacific is a founding member of Bloomberg’s Gender Equality index – one of only two constituent HK firms
- The Company is also a member of the Hang Seng Corporate Sustainability Index

Sustainability Reporting Published Since 2016

- First Pacific’s inaugural ESG Report covered the 2016 financial year, met SEHK ESG reporting requirements and Global Reporting Initiative standards
- First Pacific is committed to incorporating ESG considerations in making investments, and in our stewardship of investments
- First Pacific plans to gradually increase the depth and breadth of sustainability reporting over time as more Group companies publish sustainability reports
- ESG is a regular agenda item for Board meetings
- FPC began publishing key ESG performance indicators for several group companies in the 2017 ESG Report
- During 2018, we incorporated new data protection, privacy and other policies to bring First Pacific in line with evolving regulations and global best practice
- Our ESG Reports are available [here](#)*

ESG Reporting by Group Companies

Company	GRI Standard	First Report	Frequency
IndoAgri	Yes	2013	Annual
Maynilad	Yes	2011	Annual
MPIC	Yes	2016	Annual
PLDT	Yes	2015	Annual
Philex	Yes	2014	Annual
Roxas	Yes	2015	Annual

FPC GHG Emissions Trending Down

	Unit	2013	2014	2015	2016	2017	2018
Total GHG Emissions of FPC Head Office	tonnes CO2-e	303.0	308.4	226.7	185.1	180.9	185.6
Ratio indicator in terms of GFA	kg CO2-e/ft2	23.5	23.9	17.6	14.4	14.0	14.4
Ratio indicator in terms of staff number	tonnes CO2-e/capita	6.3	6.4	5.4	4.3	4.2	4.3
Ratio indicator in terms of revenue	kg CO2-e/USD mln	50.5	45.1	35.2	27.3	24.8	24.0

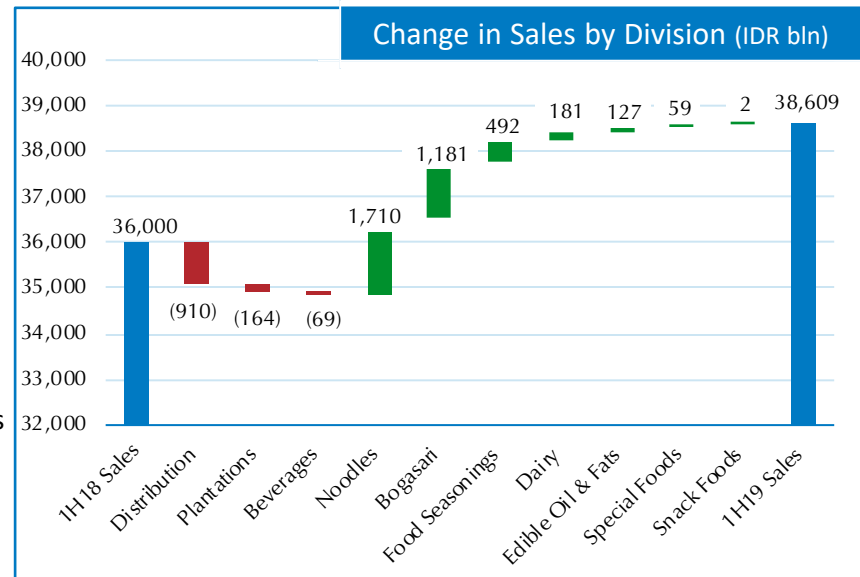
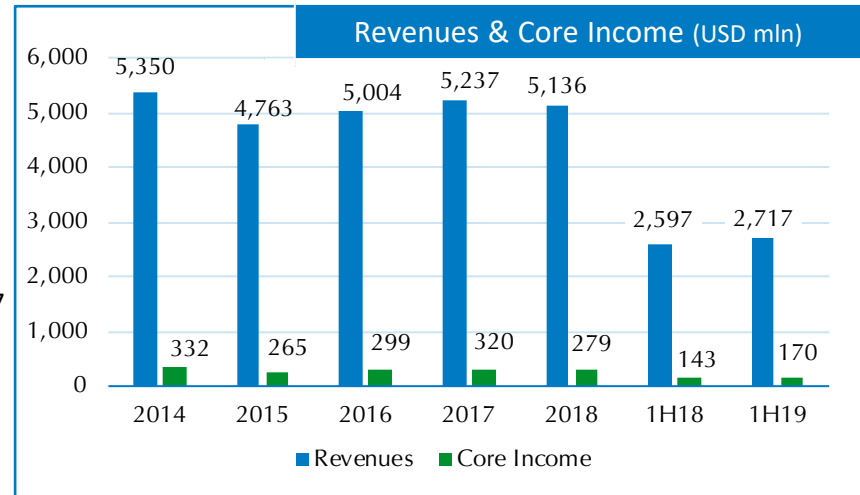
*<https://www.firstpacific.com/sustainability/esg.php>

1H 2019 Financial Highlights

- Revenues rose 7% to IDR38.6 trillion vs. IDR36.0 trillion on surging sales at Consumer Branded Products unit, and strong sales at Bogasari flour division
- Core income rose 22% to IDR2.42 trillion vs. IDR1.99 trillion driven by sales growth and lower borrowing costs
- Unit performance:
 - CBP sales up 12% to IDR21.9 trillion, EBIT up 28% to IDR3.67 trillion driven by Noodles, Food Seasonings and Dairy
 - Bogasari sales up 16% to IDR11.6 trillion, EBIT up 54% to IDR846 billion
 - Agribusiness sales down 2% to IDR6.42 trillion, EBIT swings to negative IDR41 billion
 - Distribution sales down 30% to IDR2.08 trillion, EBIT down 3% to IDR102 billion following consolidation of Nestle food seasonings joint venture now consolidated into Food Seasonings division

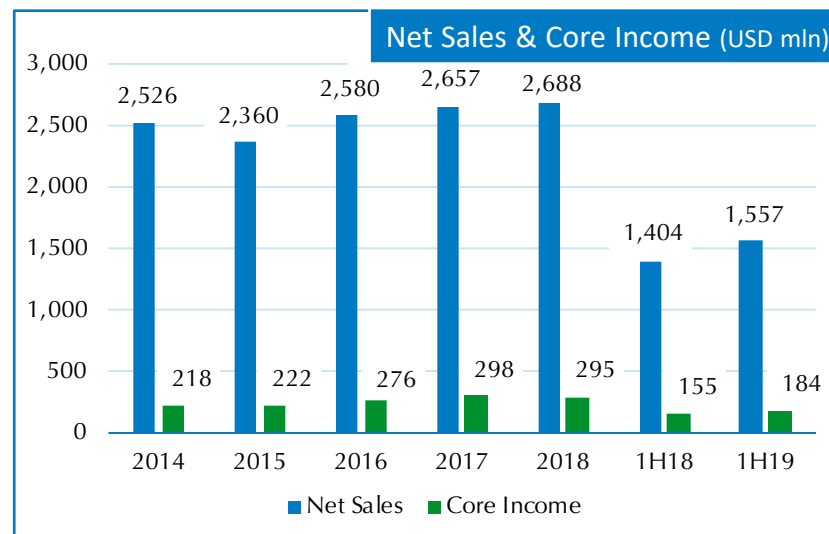
Outlook

- Robust sales growth at CBP seen continuing, supported by product innovation and strength in Distribution division
- Buyout of Nestlé stake in food seasonings joint venture for IDR314 billion increases Indofood's exposure to a business with promising prospects for growth
- Expansion of CPO milling facilities to boost Agribusiness revenues and margins while CBP revenues to be lifted by dairy & beverages expansions
- Entering new business categories, developing food service and export businesses to accelerate growth
- 2019 full-year revenues seen rising to new consecutive high

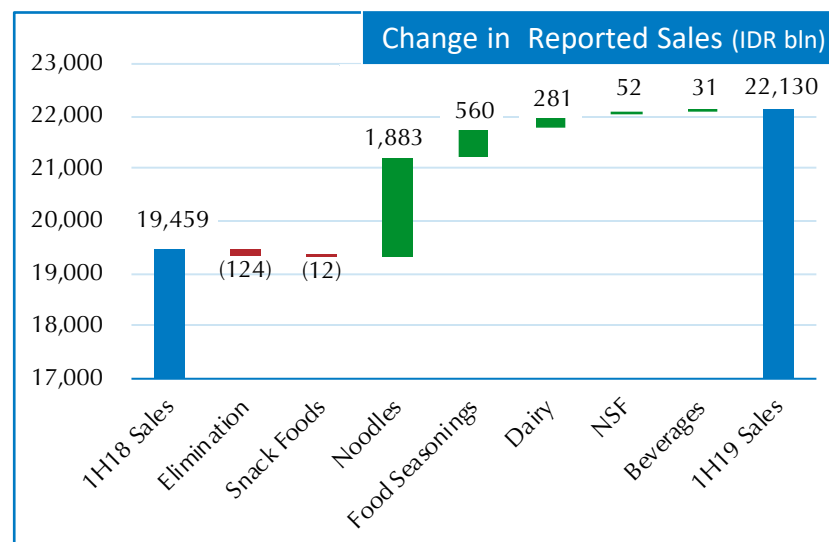


1H 2019 Financial Highlights

- Net sales rose 14% in Rupiah terms to IDR22.1 trillion vs. IDR19.5 trillion on growth led by Noodles, Food Seasonings and Dairy
- EBITDA rose 19% to IDR4.44 trillion vs. IDR3.73 trillion on slower growth in cost of goods sold
- EBIT margin rose to 17.4% vs. 16.8%, lifted by Noodle margin growth to 21.4% vs. 20.5% as the Beverages margin improved to -10.3% vs. -16.8%
- Core income rose 22% to IDR2.62 trillion vs. IDR2.15 trillion
- Depreciation of 2.4% in the average Rupiah exchange rate vs. the USD held back the contribution to FPC earnings
- End-June cash on hand at ICBP was IDR5.85 trillion
- Full-year outlook is for continuing sales growth at most divisions on strong margins and introduction of new products



	Overall Sales (IDR bln)		
	1H18	1H19	Change
Noodles	12,690	14,573	15%
Dairy	3,792	4,073	7%
Snack Foods	1,425	1,413	-1%
Food Seasonings	715	1,275	78%
Nutrition & Special Foods	395	447	13%
Beverages	945	976	3%
Elimination	(503)	(627)	25%
Total	19,459	22,130	14%



Note: Figures are before elimination.

1H 2019 Financial Highlights

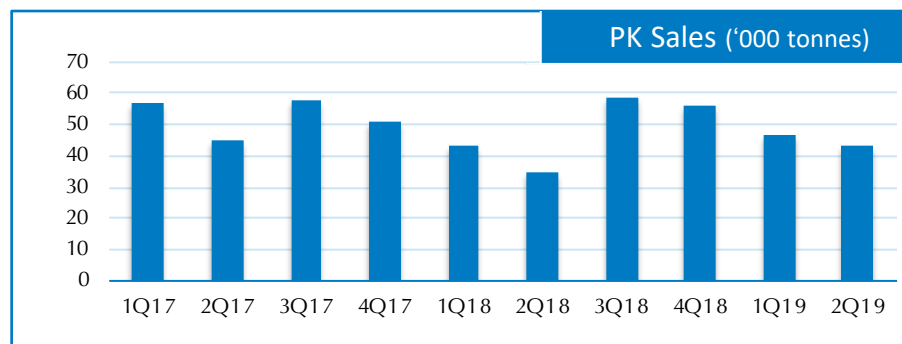
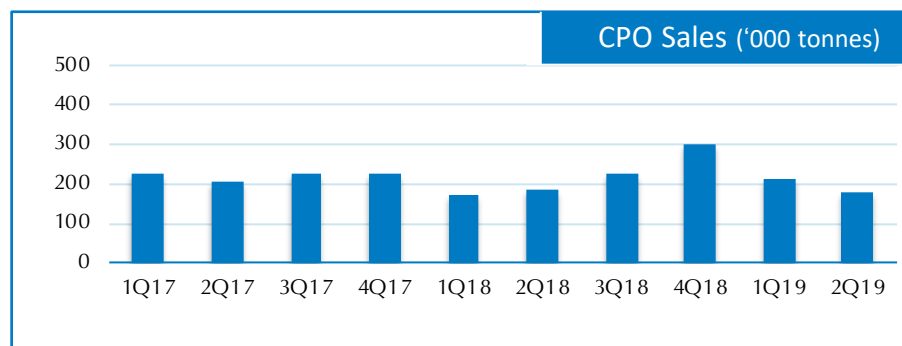
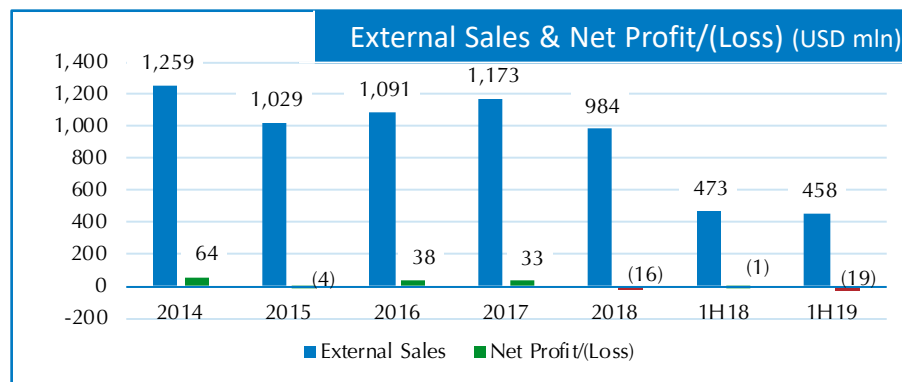
- External sales fell 1% to IDR6.50 trillion vs. IDR6.56 trillion mainly due to continuing weak palm prices, as a 10% fall in Plantations sales offset 2% growth in the larger Edible Oils & Fats division
- IndoAgri's net loss grew to IDR274 billion from IDR19 billion as weak operating profit and higher financial costs were partly offset by positive foreign exchange movements
- Weak commodity prices continued to hold back performance at the plantation and sugar operations

Operational Highlights

- CPO production fell 2% to 376,000 tonnes owing to lower external purchases of fresh fruit bunches while sales rose 10% to 390,000 tonnes owing to sales of end-2018 stocks
- FFB nucleus production rose 1% to 1.47 million tonnes, external fell 4% to 383,000 tonnes
- Palm kernel production was flat at 92,000 tonnes while sales of PK products rose 14% to 90,000 tonnes

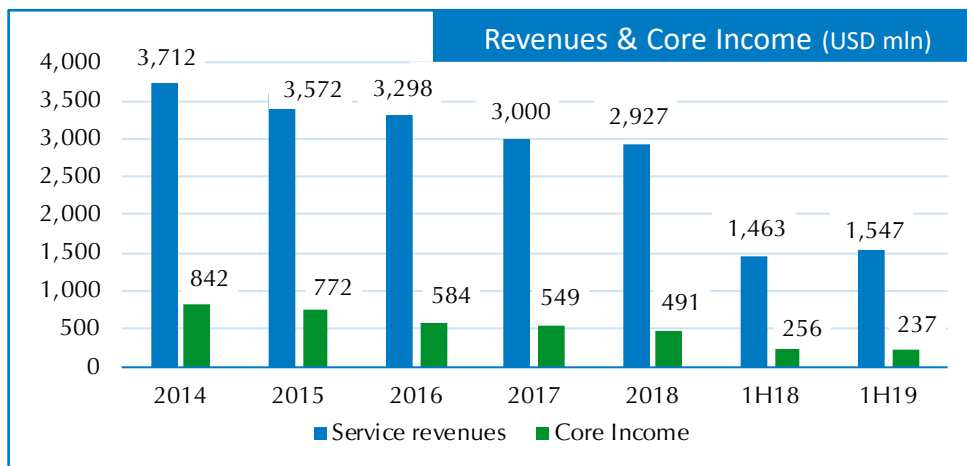
Outlook

- Replanting 4,000 ha of older palms in North Sumatra and Riau
- New industrial chocolate factory was completed and became operational in May 2019
- Maintaining competitive pricing strategy for Bimoli branded cooking oil and expanding Delima as a second brand to capture more affordable product segment
- Milling facilities continue expanding with 45 tonne/hour FFB mill in Kalimantan to be completed in the fourth quarter of 2019



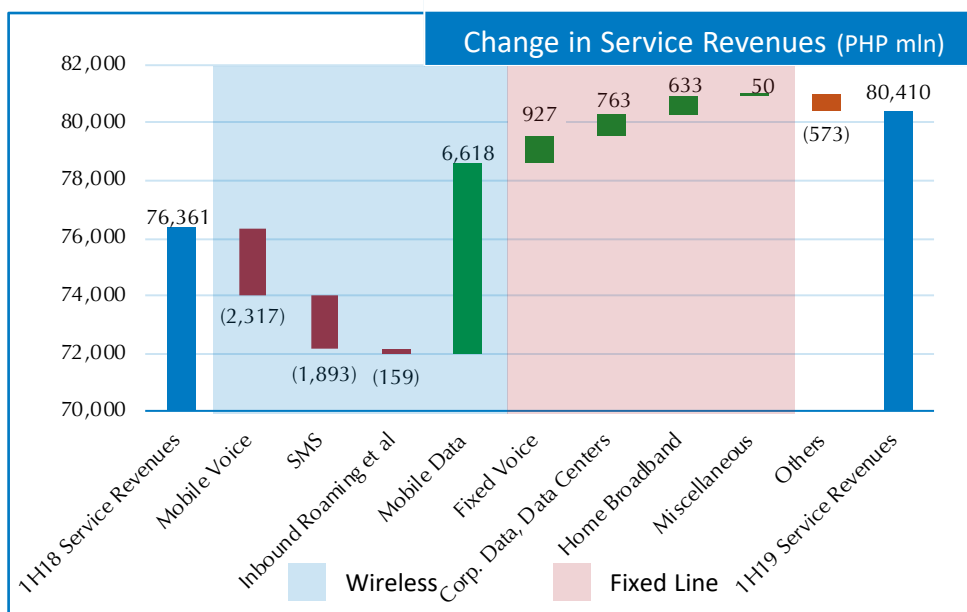
1H 2019 Financial Highlights

- Service revenues (net) rose 7% to ₱76.7 billion due to a 20% increase in the Individual business segment, followed by Enterprise and Home, slightly offset by slumping revenues from the international and carrier businesses
- EBITDA rose 15% to ₱40.0 billion on stronger service revenues and lower cash opex, offset by higher cost of services, and higher subsidies and provisions
- Telco core income was flat at ₱13.2 billion as higher non-cash expenses, net financing costs and higher tax provisions offset the higher EBITDA
- Reported net income rose 4% to ₱12.2 billion
- Data and broadband revenues now account for 65% of all telco service revenues



Outlook

- Service revenue growth seen continuing, led by double-digit growth in the Individual segment
- Full-year core income seen at ₱26.4 billion
- Dividend policy remains at 60% of core income
- Full-year capex remains budgeted at ₱78.4 billion vs. ₱58.5 billion in 2018 with continuing focus on expanding the LTE/3G mobile coverage and fiber footprint, higher spending on last-mile coverage and capacity to connect more homes
- Capex continues to be substantially funded from operating cash flow
- Lead over competitors seen expanding in technology, service quality and consumer experience

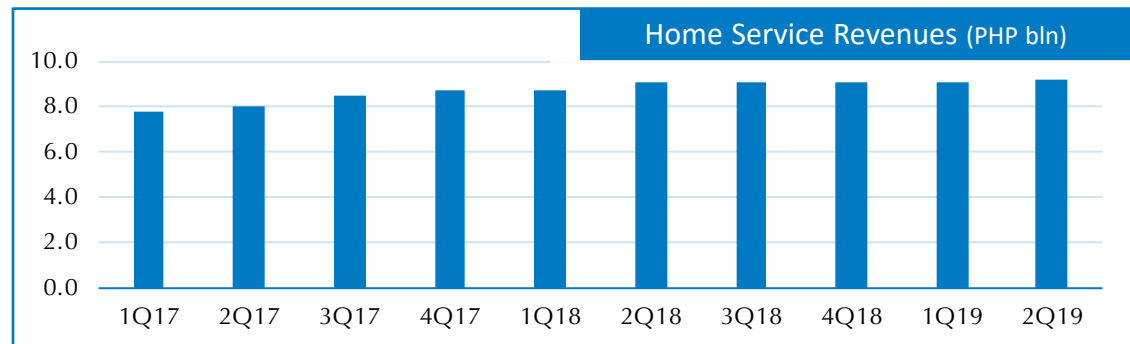
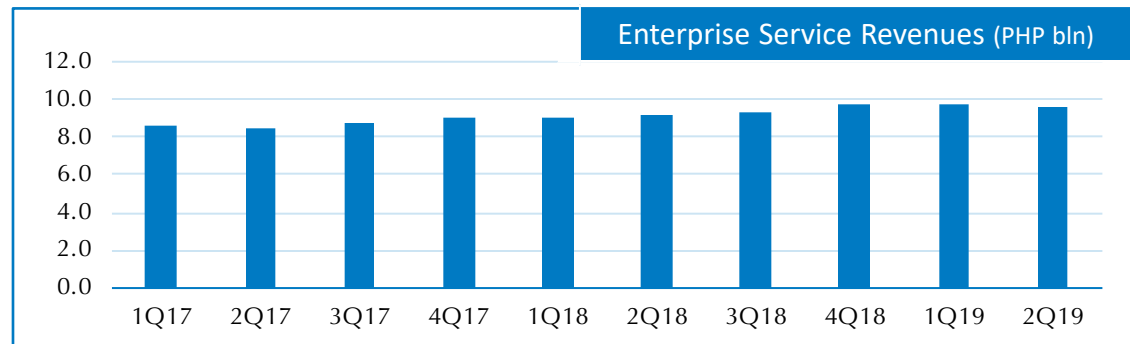
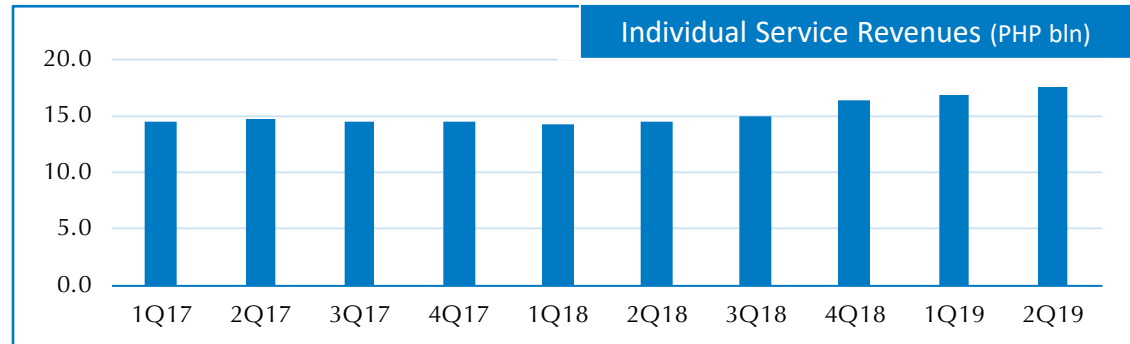


Surging Revenues at Main Businesses

- Data and broadband remain the growth drivers of the Home, Enterprise and Individual segments representing 76%, 65% and 66% of total service revenues within each segment respectively
- Individual business revenues rose 20% to ₱34.4 billion, now 45% of total
- Enterprise service revenues rose 6% to ₱19.4 billion, now 25% of the total
- Home service revenues rose 2% to ₱18.3 billion, now 24% of total
- International voice revenues fell 29% to ₱2.4 billion

Guidance for Continuing Earnings Growth

- Consumer Individual business seen continuing strong revenue growth as industry-leading customer experience builds data and video consumption habits among prepaid customers
- Enterprise segment seen delivering high single-digit revenue growth owing to pipeline of new contracts
- Home business is gearing up to regain lost momentum with revamped installation and repair systems
- The decline in international service revenues seen slowing
- Dividend policy remains unchanged at 60% of core income





PLDT & Smart Beat Globe in Every Category

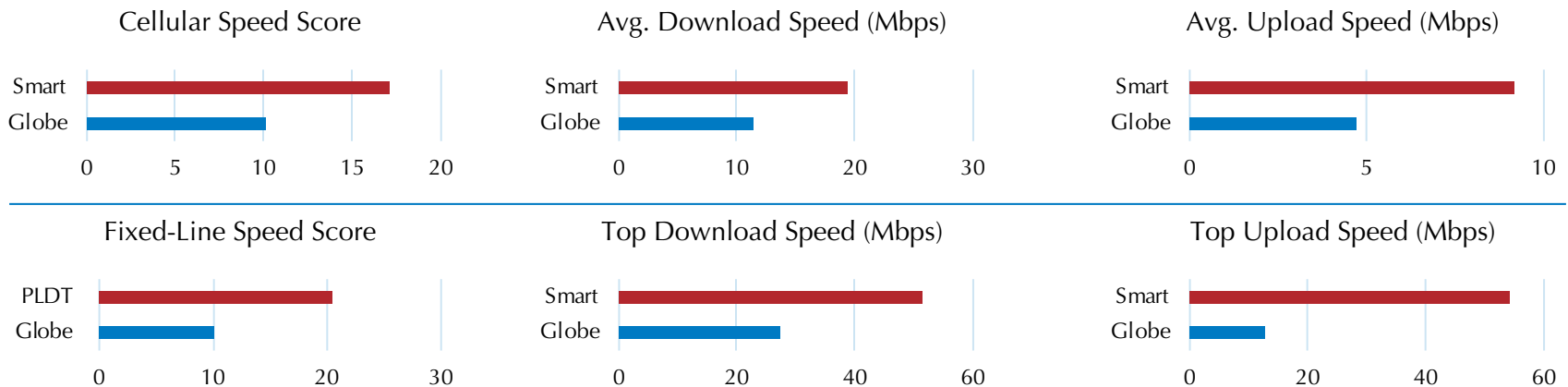


PLDT Network Is the Country's Best, Say Observers

- 2019 capex budget of ₱78.4 billion to expand PLDT's network lead and accelerate expansion of home broadband
- Spending to be financed substantially by operating cash flow
- Network/IT/technology capex similar to ₱48 billion of 2018 to widen lead in network quality with higher data capacity and broader fiber footprint
- Capex on Home broadband of ₱14-16 billion for last-mile investment and customer modems, upgrading DSL customers to fiber and connecting available 1.2 million ports
- ₱2 billion for expansion of data centers
- Independent industry observers agree PLDT customer experience is the best in the Philippines ([Ookla](#) data below)
- [Opensignal](#) reports that "It's pretty clear that Smart remains the operator to beat"

Capex Is Focused on LTE/3G Expansion, Last Mile

- Number of 4G LTE base stations rose by 3,000 in the first half to 19,200, more than double end-2017 figure
- Number of 3G base stations rose by 900 to 12,400
- Greater focus on LTE 4G buildout enables faster data, lower latency and overall better experience for customers with relevant handsets and is more cost effective
- Half of all mobile customers nationwide now have LTE handsets; in metro Manila 62% use them
- Fixed-line capex centered on last-mile coverage and improving installation and repair systems
- 39,100 cable km of new fiber network laid in the first half to bring network to 283,100 cable km
- Port capacity rose 23% to 3.22 million from 2.62 million at the end of 2018
- 10% rise in number of homes passed to 6.9 million





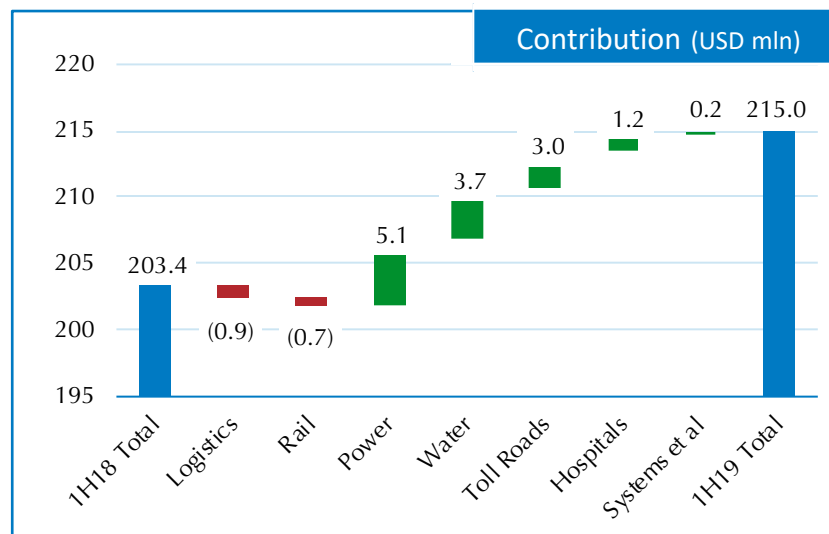
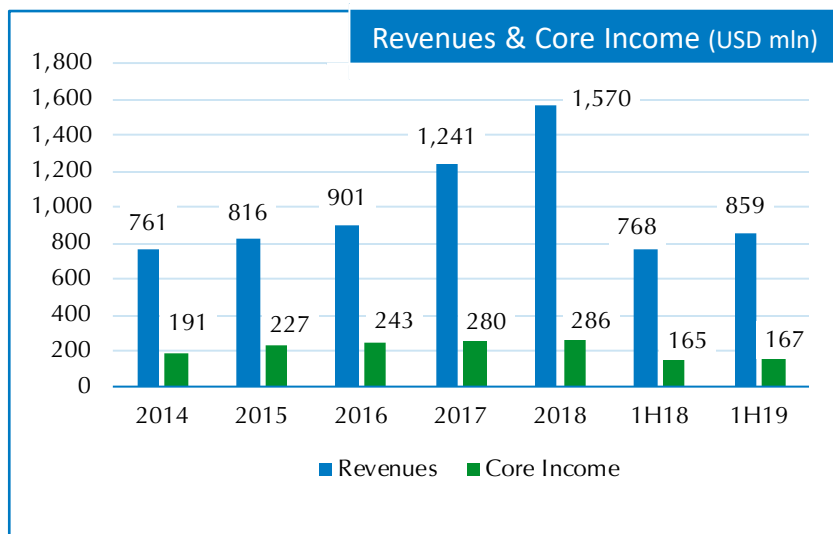
*Economic interest in Meralco and Global Business Power, respectively.

1H 2019 Financial Highlights

- Contribution from operating companies rose 5% to ₱6.06 billion vs. ₱5.82 billion led by Power, Water, Toll Roads and Hospitals
- Core income growth held to 1% to ₱8.67 billion vs. ₱8.60 billion on 35% increase in interest bill to ₱1.97 billion vs. ₱1.46 billion
- Power contribution boosted by volume growth and slightly higher tariffs at Meralco; flat core income at Global Power
- Water contribution lifted by volume growth and tariff increases
- Toll Roads boosted by higher tariffs and traffic increases on all domestic roads
- Hospitals contribution up on higher patient numbers

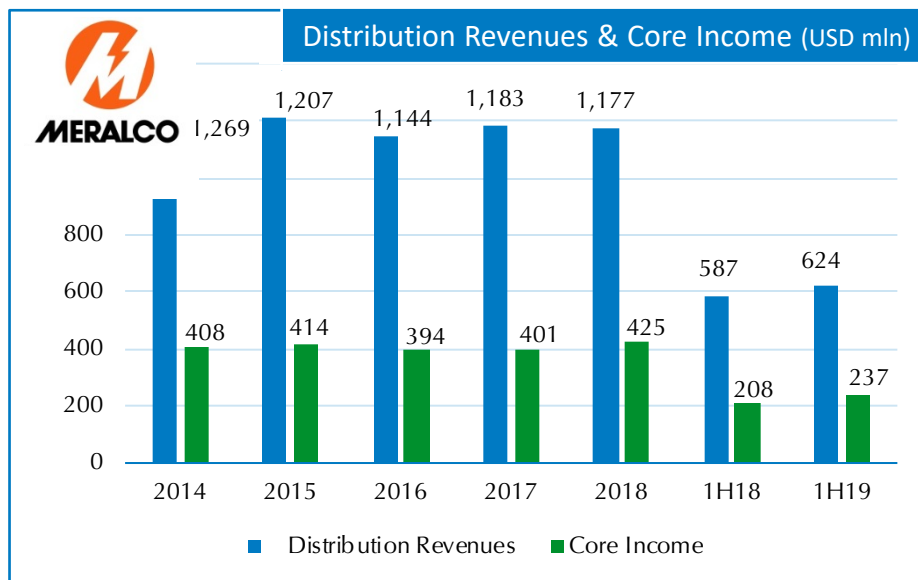
Outlook

- Continuing strong demand growth for MPIC services seen continuing to lift revenues; core income growth to be limited by higher interest expense
- Water and toll road tariff delays are gradually being resolved with tariff increases at both businesses
- The Government is committed to respecting contracts, seeking means of doing this without new consumer subsidies
- MPIC is pursuing sell-down in Hospitals business to strengthen balance sheet
- This will reduce MPIC's interest bill and support continuing earnings growth as new projects begin contributing to earnings



1H 2019 Financial Highlights & Outlook: Meralco

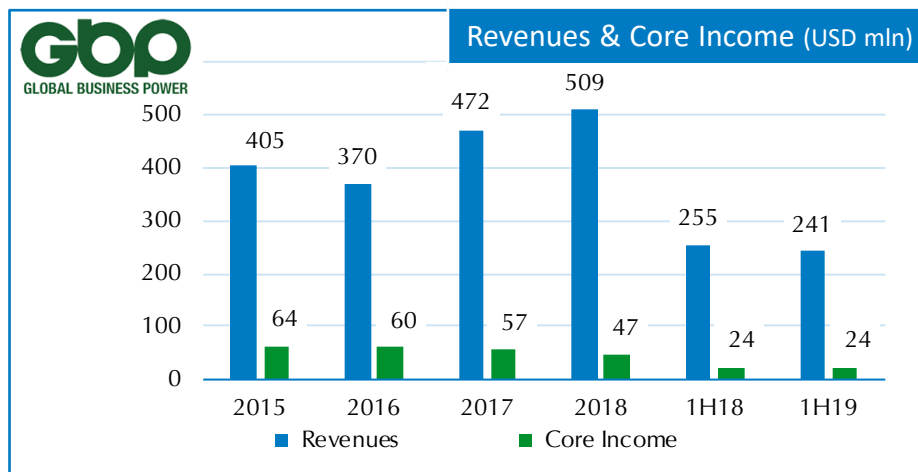
- Distribution revenues rose 6% to ₱32.5 billion vs. ₱30.7 billion on 5% growth in volume sold and slightly higher average distribution tariff
- Core EBITDA rose 13% on higher distribution revenues
- Core income rose 14% to ₱12.3 billion vs. ₱10.9 billion on higher interest rates on deposits and lower borrowings
- Contribution growth to MPIC held back by non-repetition of 2018's release of provisions
- Working towards positive rate rebasing with regulator
- Pushing ahead with new generation projects and grid investment



Note: Meralco franchise until 2028.

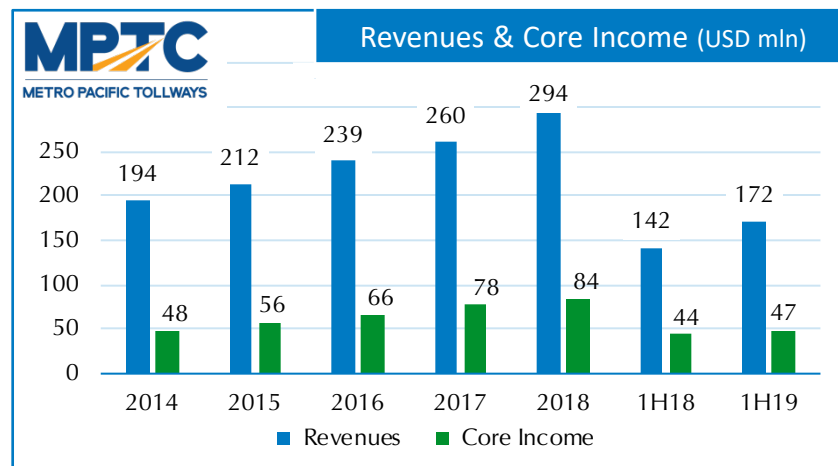
1H 2019 Financial Highlights & Outlook: GBP

- Revenues fell 6% to ₱12.5 billion vs. ₱13.3 billion following the end of various power supply agreements
- Core income fell 1% to ₱1.24 billion vs. ₱1.26 billion owing largely to higher prices on the Wholesale Electricity Spot Market
- Looking ahead to commencement of operation at 105 MW expansion plant expected to commence operation in the second half of 2019 at 50%-owned Alsons Thermal Energy Corp.



1H 2019 Financial Highlights & Outlook: Toll Roads

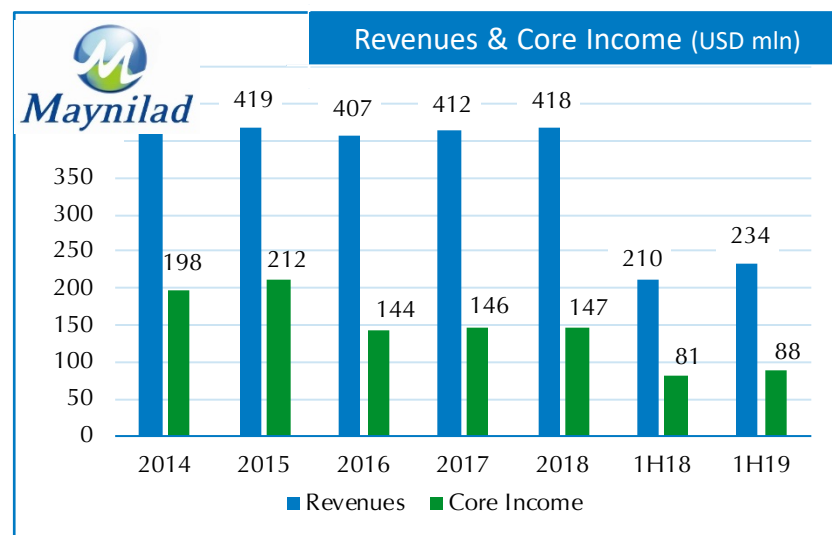
- Revenues rose 21% to ₱8.92 billion vs. ₱7.39 billion on strong traffic growth and toll increases on Philippine roads, and consolidation of Nusantara from July 2018
- Core EBITDA rose 21% to ₱6.26 billion vs. ₱5.18 billion
- Core income growth slower at 6% to ₱2.44 billion vs. ₱2.30 billion on higher interest costs and lower contribution from Vietnam and Thailand toll road investments
- Construction of further 84 km of new roads underway or soon to start
- Philippine C5 South Link expansion began operations, to be followed later in 2019 by NLEX Harbour Link



Note: NLEX concession until 2037; SCTEX until 2043; CAVITEX until 2033/2046.

1H 2019 Financial Highlights & Outlook: Water

- Maynilad revenues rose 11% to ₱12.2 billion vs. ₱11.0 billion on higher volume sold and two tariff increases
- Core EBITDA rose 11% to ₱8.83 billion vs. ₱7.92 billion
- Core income rose 9% to ₱4.60 billion vs. ₱4.23 billion on higher amortization of completed capex
- Tariff increases averaging approximately ₱4/cubic meter seen taking place in 2020-2022
- MWIC is looking ahead to expansion and new projects: organic growth of 268 million liters/day with investment growth potential of 532 mld



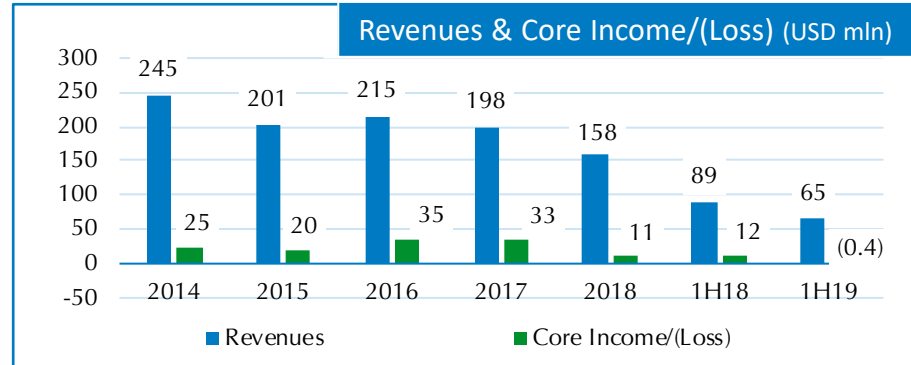
Note: Maynilad concession until 2037.

1H 2019 Financial Highlights

- Operating revenues fell 28% to ₱3.37 billion vs. ₱4.65 billion as a result of less ore milled and lower grades leading to lower metal production, compounded by lower copper prices
- Cash production cost fell 4% to ₱2.45 billion vs. ₱2.55 billion on lower excise taxes and royalties, and cost rationalization measures
- Core income fell to a loss of ₱19 million vs. core profit of ₱646 million mainly due to lower metal production arising from lower ore grades, partly offset by lower smelting charges
- Realized gold price was flat at \$1,316 per oz.
- Realized copper price fell 12% to \$2.75 per lb.

1H 2019 Production Highlights

- Volume of ore milled fell 13% to 3.81 million tonnes
- Gold output 23,675 oz., down 32% from 34,583 oz.
- Gold grade 0.253 grams/tonne vs. 0.321 grams/tonne
- Copper production fell 15% to 12.0 million lb. vs. 14.1 million lb.
- Copper grade at 0.175% vs. 0.186%
- Breakeven costs rose to \$1,293 per ounce and \$2.69 per pound for gold and copper, respectively



Outlook

- Padcal mine life extended by two years to 2022 with declaration of further proved mineable reserves
- Underground sub-level caving mining at the Silangan Project's Boyongan phase one expected to begin commercial production in the second half of 2022 following \$750 million capex program to be paid for by entry of equity partner and project finance
- First Pacific is not seen adding equity to the project
- Definitive Feasibility Study for the first phase of production is finalized, sees 81 million tons of high-grade ore containing copper and gold
- Initial mining stage of Boyongan ore body to see gold grade of 1.2 grams/tonne and 0.63% copper content
- Project will involve both flotation and leaching refining methods
- Financial and legal advisors appointed to secure equity partner and project finance
- Total of 571 million tonnes of mineral resources estimated at Silangan's Boyongan, Bayugo and Kalayaan ore deposits
- Silangan is located at the northeastern tip of Mindanao Island

Silangan Mineral Resource Estimate

	Metric tonnes (mln)	Cu (percent)	Au (g/t)	Cu (mln lb.)	Au ('000 oz.)
Measured	438	0.55	0.67	5,280	9,390
Indicated	133	0.43	0.47	1,260	2,010
Total M&I	571	0.52	0.62	6,540	11,400
Inferred	224	0.36	0.48	1,790	3,490
Total	795	0.47	0.58	8,320	14,890

Appendix

Shareholder Information
Selected Financial Data

Contribution and Profit Summary



For the six months ended 30 June	Turnover		Contribution to Group profit ⁽ⁱ⁾	
	2019	2018	2019	2018
US\$ millions				
Indofood	2,716.9	2,596.8	80.3	70.3
PLDT ⁽ⁱⁱ⁾	-	-	58.3	62.7
MPIC	858.6	767.7	70.0	69.1
FPW ⁽ⁱⁱⁱ⁾	-	-	0.7	10.3
Philex ⁽ⁱⁱ⁾	-	-	(1.2)	4.1
FPM Power	364.0	347.8	(7.1)	(3.4)
FP Natural Resources	151.7	132.6	(4.0)	0.7
Contribution from operations^(iv)	4,091.2	3,844.9	197.0	213.8
Head Office items:				
– Corporate overhead			(11.2)	(12.1)
– Net interest expense			(40.0)	(38.0)
– Other expenses			(3.8)	(2.7)
Recurring profit^(v)			142.0	161.0
Foreign exchange and derivative gains/(losses), net ^(vi)			6.9	(5.4)
Gain/(loss) on changes in fair value of biological assets			0.4	(0.1)
Non-recurring items ^(vii)			(297.6)	(21.7)
(Loss)/profit attributable to owners of the parent			(148.3)	133.8

(i) After taxation and non-controlling interests, where appropriate.

(ii) Associated companies.

(iii) Joint venture.

(iv) Contribution from operations represents the recurring profit contributed to the Group by its operating companies.

(v) Recurring profit represents the (loss)/profit attributable to owners of the parent excluding the effects of foreign exchange and derivative gains/(losses), gain/(loss) on changes in fair value of biological assets and non-recurring items.

(vi) Foreign exchange and derivative gains/(losses), net represent the net gains/(losses) on foreign exchange translation differences on the Group's unhedged foreign currency denominated net assets/liabilities and the changes in the fair values of derivatives.

(vii) Non-recurring items represent certain items, through occurrence or size, which are not considered as usual operating items. 1H19's non-recurring losses of US\$297.6 million mainly represent the Group's impairment provision for assets, including the Group's investment in Goodman Fielder (US\$280.0 million) and Philex's mining assets (US\$5.2 million). 1H18's non-recurring losses of US\$21.7 million mainly represent PLDT's non-core accelerated depreciation for its wireless network assets (US\$12.3 million) and Head Office's bond tender and debt refinancing costs (US\$10.7 million).

Head Office Free Cash Flow⁽ⁱ⁾



For the six months ended 30 June	2019	2018
US\$ millions		
Cash dividend and fee income	68.4	67.5
Head Office overhead expense	(9.2)	(11.7)
Net cash interest expense	(37.5)	(33.9)
Tax paid	(0.3)	(3.5)
Net cash inflow from operating activities	21.4	18.4
Net investments ⁽ⁱⁱ⁾	(42.5)	(20.7)
Financing activities		
- Distributions paid	-	(30.4)
- New borrowings, net	13.5	8.7
- Others ⁽ⁱⁱⁱ⁾	(1.4)	(2.0)
Net decrease in cash and cash equivalents	(9.0)	(26.0)
Cash and cash equivalents at 1 January	89.5	90.6
Cash and cash equivalents at 30 June	80.5	64.6

(i) Excludes restricted cash as at 30 June 2019 of US\$0.03 million and 1 January 2019, 30 June 2018 and 1 January 2018 of US\$0.1 million.

(ii) Principally represents the investments in PLP and Goodman Fielder.

(iii) Mainly payments to the trustee for share purchase scheme in 1H18.

Group Net Debt and Gearing

Consolidated

US\$ millions	At 30 June 2019			At 31 December 2018		
	Net Debt ⁽ⁱ⁾	Total Equity	Gearing ⁽ⁱⁱ⁾ (times)	Net Debt ⁽ⁱ⁾	Total Equity	Gearing ⁽ⁱⁱ⁾ (times)
Head Office	1,573.4	1,822.5	0.86x	1,550.2	2,039.7	0.76x
Indofood	1,164.5	3,622.3	0.32x	1,444.7	3,456.1	0.42x
MPIC	3,432.7	4,856.2	0.71x	3,083.9	4,529.9	0.68x
FPM Power	459.0	360.2	1.27x	498.7	321.6	1.55x
FP Natural Resources	200.6	184.0	1.09x	206.4	188.1	1.10x
Group adjustments ⁽ⁱⁱⁱ⁾	-	(1,844.4)	-	-	(1,825.0)	-
Total	6,830.2	9,000.8	0.76x	6,783.9	8,710.4	0.78x

Associated Companies and Joint Venture

US\$ millions	At 30 June 2019			At 31 December 2018		
	Net Debt ⁽ⁱ⁾	Total Equity	Gearing ⁽ⁱⁱ⁾ (times)	Net Debt ⁽ⁱ⁾	Total Equity	Gearing ⁽ⁱⁱ⁾ (times)
PLDT	2,746.7	2,314.0	1.19x	2,370.1	2,218.8	1.07x
FPW	321.1	1,081.2	0.30x	379.0	1,012.2	0.37x
Philex	193.8	470.2	0.41x	163.9	450.7	0.36x

(i) Includes short-term deposits and restricted cash.

(ii) Calculated as net debt divided by total equity.

(iii) Group adjustments mainly represents elimination of goodwill arising from acquisitions prior to 1 January 2001 against the Group's retained earnings and other standard consolidation adjustments to present the Group as a single economic entity.

Adjusted NAV per Share

		At 30 June 2019	At 31 December 2018
US\$ millions	Basis		
Indofood	(i)	2,183.9	2,261.7
PLDT	(i)	1,390.8	1,182.0
MPIC	(i)	1,238.7	1,166.9
Philex	(i)	160.3	134.1
PXP	(i)	83.1	160.6
FPW	(ii)	325.0	325.0
FPM Power	(iii)	230.0	230.0
FP Natural Resources	(iv)	28.1	36.5
Head Office - Other assets	(v)	98.4	95.9
- Net debt		(1,573.4)	(1,550.2)
Total Valuation		4,164.9	4,042.5
Number of Ordinary Shares in Issue (millions)		4,344.9	4,342.0
Value per share - U.S. dollars		0.96	0.93
- HK dollars		7.48	7.26
Company's closing share price (HK\$)		3.17	3.02
Share price discount to HK\$ value per share (%)		57.6	58.4

(i) Based on quoted share prices applied to the Group's economic interests.

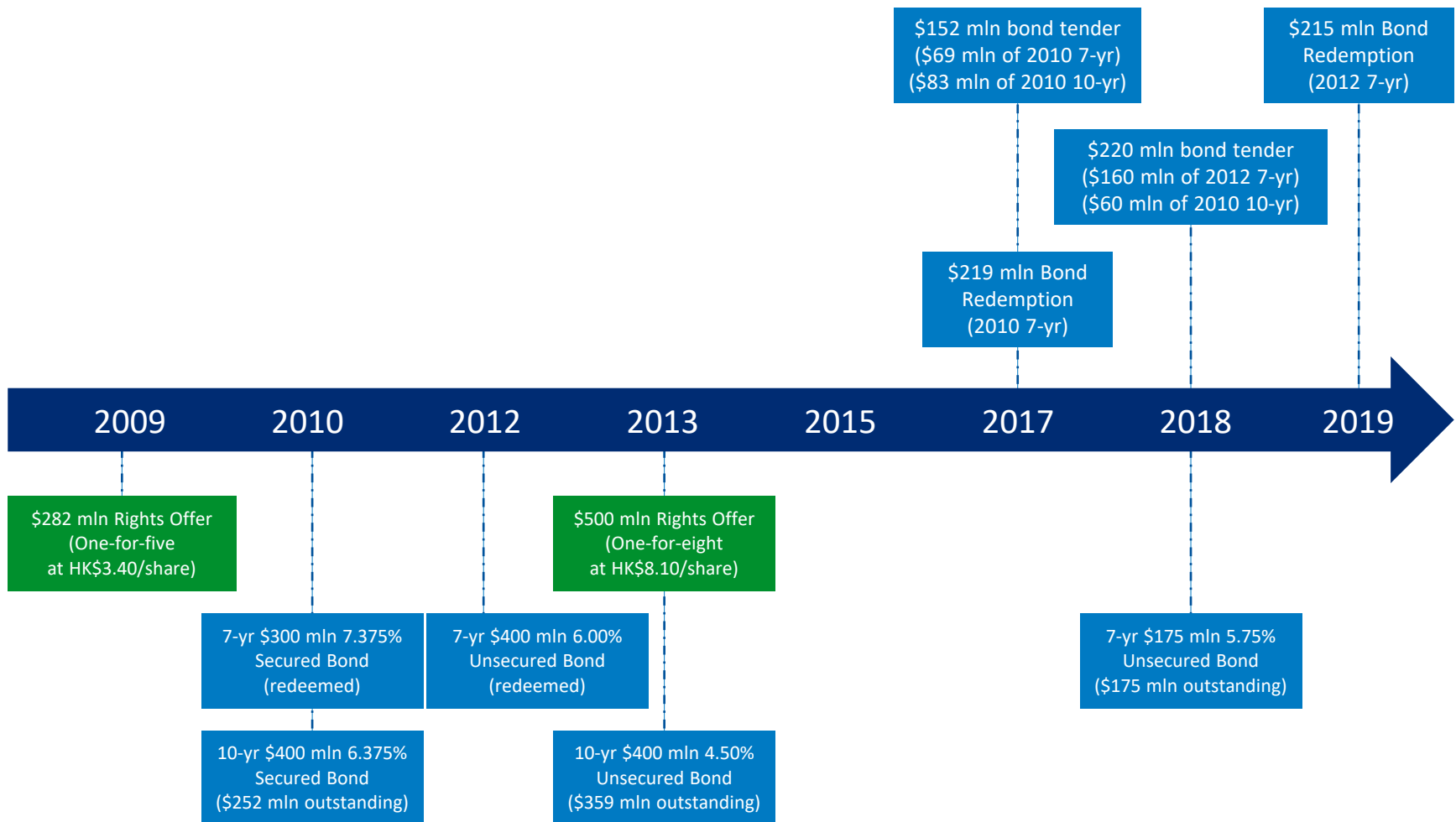
(ii) Based on the total consideration (including US\$25.0 million contingent instalment payment and another US\$25.0 million earn-out payment) as per Share Purchase Agreement dated 11 March 2019.

(iii) Represents carrying amounts.

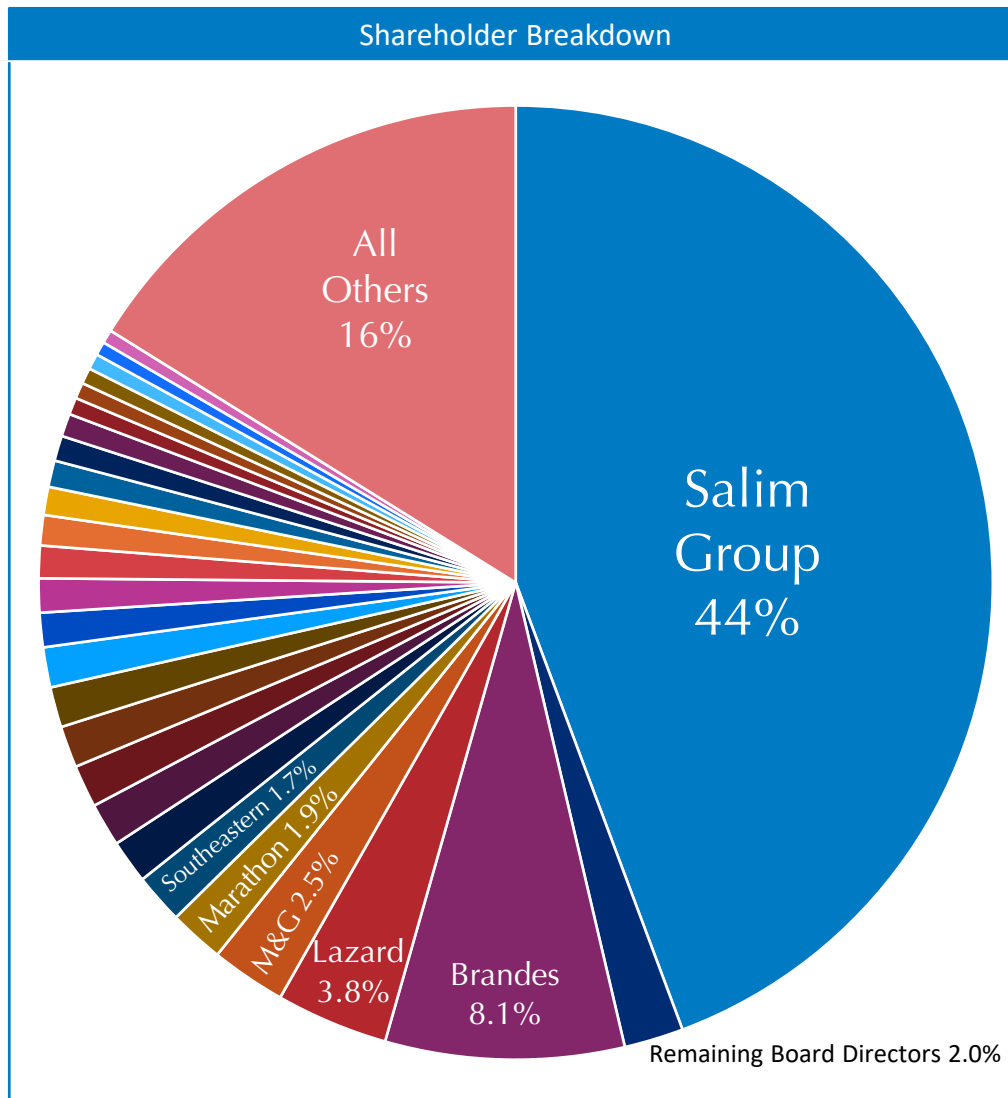
(iv) Based on quoted share price of RHI applied to the Group's economic interest.

(v) Represents the carrying amount of SMECI's notes.

A Decade in the Capital Markets



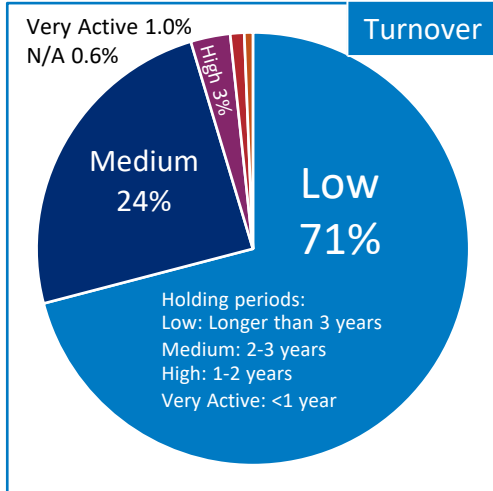
Shareholding Structure of the Company



Institution	Mln Shares	Percentage
1 Brandes Investment Partners	352	8.1%
2 Lazard Asset Management	165	3.8%
3 M&G Investment Management	110	2.5%
4 Marathon Asset Management	81	1.9%
5 Southeastern Asset Management	74	1.7%
6 Maple-Brown Abbott	64	1.5%
7 Dimensional Fund Advisors	64	1.5%
8 The Vanguard Group	62	1.4%
9 Oldfield Partners	61	1.4%
10 Seafarer Capital Partners	59	1.4%
11 Letko, Brosseau & Associates	59	1.4%
12 Charles Schwab IM	51	1.2%
13 Prusik Investment Management	50	1.2%
14 Gokongwei Investors	48	1.1%
15 Thompson Siegel & Walmsley	45	1.0%
16 Ohio Public Employees Retirement	41	1.0%
17 BlackRock Fund Advisors	39	0.9%
18 GIC Asset Management	37	0.9%
19 Invesco Canada	34	0.8%
20 Value Square	25	0.6%
21 Hof Hoorneman Bankiers	24	0.5%
22 J.P. Morgan AM (Singapore)	23	0.5%
23 Nordea Investment Management	23	0.5%
24 New Silk Road Investment Pte	20	0.5%
25 Acadian Asset Management	20	0.5%

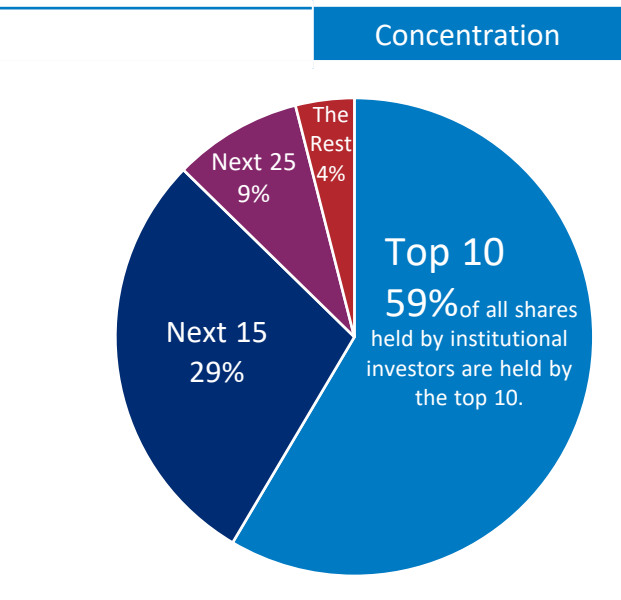
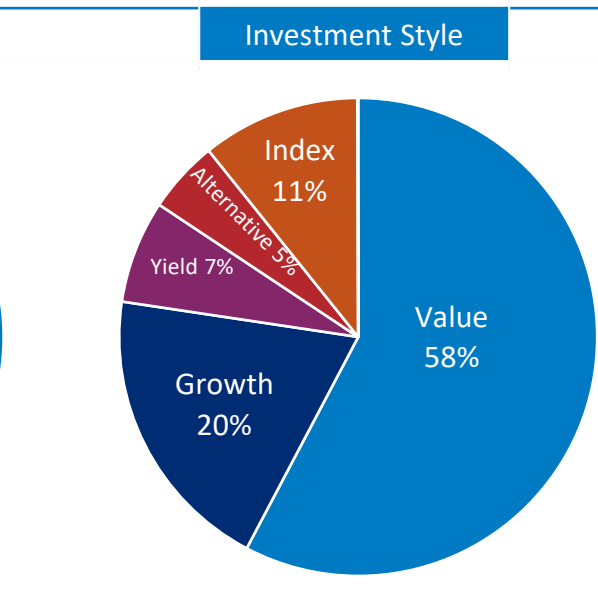
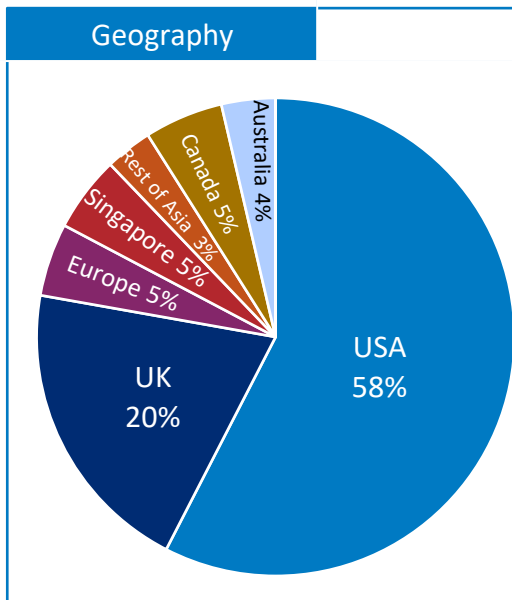
Data as at 30 June 2019, except directors' interest (see next page). Analysis counts 177 institutional shareholders owning 1,867,465,176 shares. Total shares out: 4,344,931,044.

Insider Ownership & Institutional Shareholder Statistics



Directors' Total Interest*

		Shares	Options
Anthoni Salim	NED,	1,925,474,957	-
Manny Pangilinan	Chairman	70,493,078	-
Chris Young	ED, CEO	8,385,189	-
Benny Santoso	ED, CFO	446,535	5,167,600
Tedy Djuhar	NED	-	-
Edward Chen	NED	2,946,559	-
Margaret Leung	INED	2,088,652	-
Philip Fan	INED	2,088,652	-
Madeleine Lee	INED	893,070	3,828,000
	INED		



*Insider ownership data derived from stock exchange filings and includes unvested share awards. Pie chart data on institutional shareholdings as of 30 June 2019 from IPREO.

Insider Ownership & Shareholder Geography

Shareholder Analysis at First Pacific

- FPC has engaged consultants since the autumn of 2012 to provide details of institutional share ownership of First Pacific
- The data on this and the following page consider only institutional investors except where noted
- The Salim Group, led by First Pacific Board Chairman Anthoni Salim, owns 1,925,474,957 shares, or 44% of total shares outstanding
- The eight remaining Board directors own a further 87,341,735 shares, or 2.0% of the total*

	Shareholder Geography (mln shares)														
	4Q15	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
London	227	220	219	216	283	256	296	333	350	361	419	402	399	367	360
San Diego	325	334	340	344	327	327	325	286	281	287	287	315	343	348	352
New York	301	347	344	343	342	343	305	299	299	255	225	218	210	191	182
Singapore	363	385	387	371	164	151	168	148	145	142	150	148	108	94	95
San Francisco	92	79	77	73	72	78	79	85	96	93	74	81	85	98	92
Memphis	-	-	-	-	-	-	-	-	-	-	-	-	25	28	74
Sydney	24	31	41	46	48	55	57	53	52	56	56	57	73	80	67
Austin	27	29	30	33	35	38	41	42	42	42	52	56	60	63	64

	Shareholder Geography															
	3Q15	4Q15	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
USA	50%	53%	54%	54%	53%	57%	58%	56%	55%	55%	53%	53%	54%	58%	57%	58%
UK	10%	11%	11%	11%	11%	15%	14%	16%	18%	18%	19%	22%	21%	21%	20%	20%
Europe	9%	4%	4%	4%	5%	6%	6%	7%	7%	7%	8%	7%	7%	6%	5%	5%
Singapore	19%	17%	17%	18%	17%	8%	8%	8%	7%	7%	7%	8%	7%	5%	5%	5%
Rest of Asia	8%	9%	7%	7%	8%	8%	7%	6%	6%	6%	6%	3%	3%	3%	3%	3%
Canada	3%	3%	3%	3%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	5%	5%
Australia	1%	1%	1%	2%	2%	2%	3%	3%	3%	3%	3%	3%	3%	4%	4%	4%
Rest of the World	1%	1%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Shareholders not included in these tables: FPC Management, Board & Salim Group. Data are as at the end of the period.

Institutional Shareholder Data Over Time

													Investment Style			
	3Q15	4Q15	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Value	41%	44%	45%	44%	43%	45%	47%	45%	45%	44%	43%	42%	43%	33%	31%	32%
Deep Value	18%	20%	20%	20%	20%	19%	18%	18%	16%	16%	16%	16%	18%	25%	26%	26%
Growth	18%	11%	11%	11%	12%	11%	11%	12%	13%	13%	14%	15%	13%	13%	13%	14%
Index	12%	13%	12%	12%	12%	12%	12%	11%	12%	12%	12%	10%	11%	10%	11%	11%
Alternative	4%	5%	5%	6%	5%	4%	5%	5%	6%	6%	6%	7%	7%	8%	7%	5%
GARP	4%	5%	5%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	5%	6%	5%
Yield	3%	1%	1%	2%	2%	2%	2%	3%	3%	3%	3%	3%	3%	6%	7%	7%
The Rest*	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

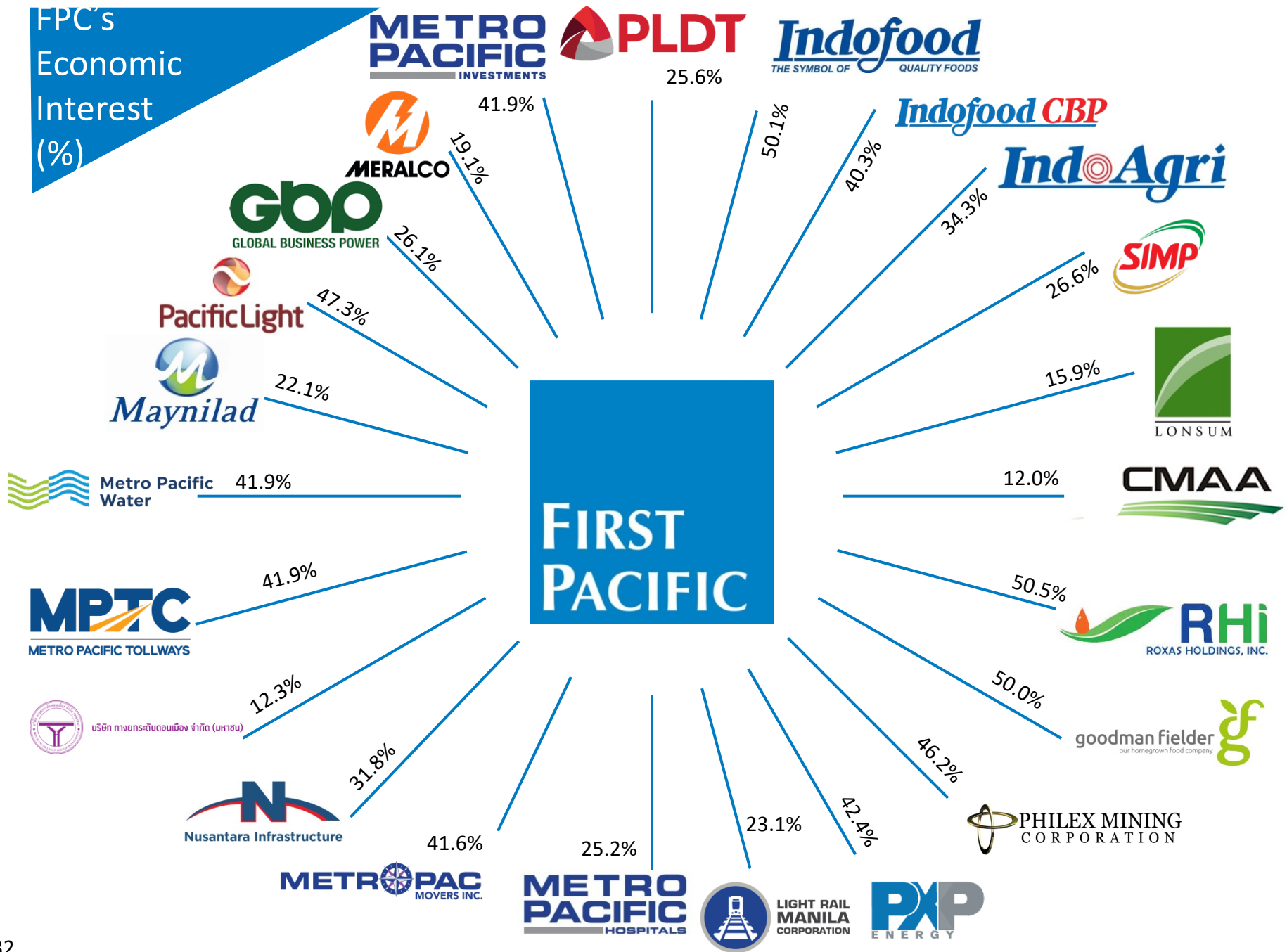
*Broker, externally managed, specialty, venture capital, and other.

													Shareholder Concentration			
	3Q15	4Q15	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Top 10	55%	59%	60%	61%	61%	63%	62%	61%	60%	59%	58%	62%	62%	60%	55%	59%
Next 15	24%	21%	20%	20%	21%	20%	20%	22%	22%	22%	23%	24%	25%	28%	29%	29%
Next 25	13%	12%	11%	11%	10%	10%	10%	10%	10%	11%	11%	9%	7%	9%	11%	9%
The Rest	8%	9%	8%	8%	7%	7%	8%	8%	8%	8%	8%	6%	5%	4%	5%	4%

													Turnover			
	3Q15	4Q15	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Low	70%	77%	84%	78%	82%	79%	80%	79%	78%	80%	82%	80%	79%	74%	71%	71%
Medium	11%	8%	8%	14%	12%	13%	15%	16%	16%	13%	11%	12%	14%	23%	27%	24%
High	1%	0%	0%	0%	0%	3%	1%	1%	1%	1%	0%	1%	1%	0%	0%	3%
Very Active	3%	4%	4%	4%	4%	0%	1%	0%	0%	1%	1%	1%	1%	1%	1%	1%
N/A	16%	11%	4%	3%	3%	4%	4%	4%	5%	5%	5%	5%	5%	1%	1%	1%

Shareholders not included in this table: FPC Management, Board & Salim Group. Data from IPREO are as at the end of the period.

FPC's
Economic
Interest
(%)



Notes

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The dollar sign (“\$”) is used throughout this presentation to represent U.S. dollars except where otherwise indicated.

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