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## GREENTOWN CHINA HOLDINGS LIMITED

綠城中國控股有限公司\*

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 03900)

### UNAUDITED OPERATING DATA FOR THE TWELVE MONTHS ENDED 31 DECEMBER 2013

The board of directors (the “**Board**”) of Greentown China Holdings Limited (the “**Company**”) is pleased to announce certain unaudited operating data of the Company and its subsidiaries (the “**Group**”) for the 12 months ended 31 December 2013 as follows:

Greentown Group (including Greentown China Holdings Limited and its subsidiaries together with its joint ventures and associates) sold 1,665 units in December 2013, with total saleable area of approximately 270,000 sqm. Monthly sales reached approximately RMB5.9 billion, with an average selling price of RMB22,254 per sqm.

For the 12 months ended 31 December 2013, Greentown Group recorded a total saleable area of 3,090,000 sqm, while its total contracted sales reached approximately RMB62.1 billion, representing a year-on-year increase of 22%, of which approximately RMB32.3 billion was attributable to the Group. As of 31 December 2013, in addition to contracted sales, Greentown Group recorded subscription sales of RMB3.0 billion, of which approximately RMB1.3 billion was attributable to the Group.

The Group is pleased to announce two new land acquisitions in December. On 18 December 2013, a subsidiary of The Wharf (Holdings) Limited (“**Wharf**”) (stock code: 00004.HK) won a land parcel at Jinhui Road, Xiaoshan District of Hangzhou, through a land tender, auction and listing for a consideration of approximately RMB2.58 billion. The project has a site area of approximately 70,000 sqm and planned floor area of approximately 190,000 sqm zoned for residential use. The Group and Wharf entered into a framework agreement on 18 December 2013 pursuant to which the Group will make a 50% equity investment in that project to jointly develop the land. For details, please refer to the announcement of the Company dated 18 December 2013. On 30 December 2013, the Group won a land parcel at Qixing District, Xinchang County of Zhejiang Province, through a land tender, auction and listing for a consideration of RMB500 million. The Group will have an 80% stake in the residential and commercial project, which comprises 70,000 sqm of land and 170,000 sqm of gross floor area. Land price of floor area was RMB2,887 per sqm.

\* For identification purposes only

The above-mentioned data is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or half-yearly basis due to various uncertainties during the process of collating such data. As such, the above data, which is preliminary in nature, is provided for investors' reference only. Investors are advised to exercise caution and not to place undue reliance on such data when dealing in the securities of the Company. In case of any doubt, investors should seek independent advice from professional or financial advisers.

By order of the Board  
**Greentown China Holdings Limited**  
Song Weiping  
Chairman

Hangzhou, the PRC, 8 January 2014

*As at the date of this announcement, the Board comprises five executive directors, namely Mr Song Weiping, Mr Shou Bainian, Mr Luo Zhaoming, Mr Guo Jiafeng and Mr Cao Zhounan, two non-executive directors, namely, Mr Ng Tin Hoi, Stephen and Mr Tsui Yiu Cheung and six independent non-executive directors, namely Mr Jia Shenghua, Mr Jiang Wei, Mr Ke Huanzhang, Mr Sze Tsai Ping, Michael, Mr Tang Shiding and Mr Hui Wan Fai.*