



## Pre-sales Overview

In December 2022, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 48 new self-investment projects in whole or in phases, with a total saleable area of approximately 660,000 sqm.

Greentown Group sold 5,657 units of self-investment projects with a saleable area of approximately 760,000 sqm in December 2022. Monthly sales\* reached approximately RMB24.1 billion, with an approximate average selling price of RMB31,805 per sqm. From January to December 2022, Greentown Group recorded a saleable area of 7,930,000 sqm, with a contracted sales amounting to approximately RMB212.8 billion; of which approximately RMB122.4 billion was attributable to the Greentown Group. As at 31 December 2022, in addition to contracted sales, Greentown Group recorded subscription sales of RMB4.6 billion, of which approximately RMB2.6 billion was attributable to Greentown Group.

In December 2022, the total saleable area of the properties sold under Greentown Group project management business using the “Greentown” brand name (non-self-investment projects, referred to as “projects under project management”) achieved approximately 540,000 sqm, with a total contracted sales amount of approximately RMB10.1 billion. From January to December 2022, the total contracted sales of the projects under project management reached approximately RMB87.5 billion, with a total saleable area of approximately 5,870,000 sqm.

Taking into account all of the above, for the twelve months ended 31 December 2022, Greentown Group recorded a total saleable area of approximately 13,800,000 sqm, with a total contracted sales of approximately RMB300.3 billion.

\* Monthly sales included contracted sales and subscription sales of the month.

\*\* All figures in this newsletter are unaudited.

### Share Information

Stock Code:

03900.HK

FYE: 31 Dec

Share Price :

HK\$12.94\*

Shares Outstanding:

2,532M

52-week Share Price:

HK\$6.79 – HK\$18.50

Market Cap:

HK\$32,764M\*



## Other Highlights

In December 2022, the Group acquired a new plot of land with a total site area of approximately 20,000 sqm and a total GFA of approximately 70,000 sqm. The costs attributable to the Group expected to amount to approximately RMB1.4 billion. (Note: The data of this newly-added land bank may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or half-yearly basis due to various uncertainties during the process of collating such data. As such, the above data is provided as a temporary reference.)

### Greentown China Receives USD120 Million Offshore Loan from Bank of China

- On December 16, the Zhejiang Branch of the Bank of China provided Greentown China with an offshore loan of USD120 million through cross-border linkage with the Bank of China (Hong Kong). It reflects the onshore and offshore linkage advantages the Bank of China is actively utilizing to meet the Company's reasonable financing needs and help the real estate market develop steadily and robustly.

### Greentown China Wins the "2022 China Real Estate Enterprise Super Product Power TOP 1"

- On December 15, the "2022 China Real Estate Companies Super Product Power List" released by EH Consulting was announced. Relying on its industry-leading comprehensive strength, Greentown China won many accolades, including "Top 1 of 2022 China Real Estate Companies Super Product Power" and "Top 10 of 2022 China Real Estate Companies Super Product Power Delivery".

### Mr. Guo Jiafeng, CEO of Greentown China, Repeatedly Included in the "Top 10 Real Estate CEOs of the Year in China"

- On December 28, the 2022 (6th) China Real Estate New Era Grand Ceremony was held, and Mr. Guo Jiafeng, CEO of Greentown China, was included in the "2022 China Top 10 Real Estate CEOs of the Year". It is the fourth year in a row the CEO of Greentown China won this honor.

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