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(於百慕達註冊成立之有限公司)
(Incorporated in Bermuda with Limited Liability)
Stock Code 股份代號 : 0590

**SALES PERFORMANCE OF RETAIL BUSINESS
FOR THE THIRD QUARTER OF FINANCIAL YEAR
ENDING 31 MARCH 2018**

Luk Fook Holdings (International) Limited (the “Company”), together with its subsidiaries (the “Group”), announces the sales performance of retail business of the Group’s self-operated shops for the third quarter (“3Q”) of financial year ending 31 March 2018 (“FY2018”) covering the period from 1 October 2017 to 31 December 2017.

SAME STORE SALES GROWTH (“SSSG”)* FOR 3Q OF FY2018

	3Q FY2018 vs 3Q FY2017	2Q FY2018 vs 2Q FY2017
Overall	+1%	+17%
Gold	-3%	+21%
Gold (by weight)	-9%	+25%
Gem-set jewellery	+10%	+16%
Mainland China	-4%	+11%
Gold	-2%	+19%
Gold (by weight)	-4%	+23%
Gem-set jewellery	-7%	-2%
Hong Kong & Macau	+1%	+18%
Gold	-4%	+21%
Gold (by weight)	-9%	+26%
Gem-set jewellery	+11%	+18%

Remarks:

* Same store sales growth of the period represented a comparison of sales of the same Lukfook self-operated shop having full day operations in the comparable periods and such data did not include sales of licensed shops and Mainland China’s e-commerce business.

With a relatively higher base and slightly increased gold price comparing to the same period of last year, the Group's retail business same store sales for 3Q FY2018 recorded a 1% growth only. The overall SSSG of gold products and gem-set jewellery products were -3% and +10% respectively.

The gem-set jewellery products in Hong Kong and Macau market continued to benefit from the market improvement as well as the successful introduction of more varieties of stylish and good-value-for-money products, resulting in +11% in its SSSG, while the SSSG of gold products was -4%.

Since the base of Mainland China ("Mainland") market was higher than that of Hong Kong and Macau market, its SSSG of gold products was -2% while that for gem-set jewellery products was -7%.

NUMBER OF SHOPS

During the period, there was a net addition of 71 Lukfook shops in Mainland, which included 6 self-operated shops and 65 licensed shops. As at 31 December 2017, the Group had a total of 224 Lukfook self-operated shops including 157 in Mainland, 47 in Hong Kong, 10 in Macau and 10 overseas. As at the same date, together with 1,390 licensed shops in Mainland and 1 licensed shop in Korea, there were a total of 1,615 Lukfook shops worldwide, of which 1,547 shops were located in Mainland, and are summarised as follows:-

	31 December 2017	Changes in 3Q FY2018
Self-operated shops		
Hong Kong	47	+2
Macau	10	-
Mainland	157	+6
Other Locations	10	-
Sub-total	224	+8
Licensed shops		
Mainland	1,390	+65
Korea	1	-
Sub-total	1,391	+65
Total Lukfook shops	1,615	+73

CAUTION STATEMENT

The board of directors of the Company wishes to remind investors that the above operational data is based on the Company's internal records which have not been audited by auditors. **Shareholders and potential investors are advised to exercise caution when dealing in the shares of the Company.**

By Order of the Board
Luk Fook Holdings (International) Limited
WONG Wai Sheung
Chairman & Chief Executive

Hong Kong, 17 January 2018

As at the date of this announcement, the Company's Executive Directors are Mr. WONG Wai Sheung (Chairman and Chief Executive), Mr. TSE Moon Chuen (Deputy Chairman), Ms. WONG Hau Yeung, Ms. WONG Lan Sze, Nancy, Ms. CHUNG Vai Ping and Dr. CHAN So Kuen; the Non-executive Directors are Mr. WONG Ho Lung, Danny (Deputy Chairman), Ms. YEUNG Po Ling, Pauline, Mr. HUI Chiu Chung, JP and Mr. LI Hon Hung, BBS, MH, JP; the Independent Non-executive Directors are Mr. TAI Kwok Leung, Alexander, Mr. IP Shu Kwan, Stephen, GBS, JP, Mr. MAK Wing Sum, Alvin, Ms. WONG Yu Pok, Marina, JP and Mr. HUI King Wai.