



# S E A HOLDINGS LIMITED

(Incorporated in Bermuda with limited liability)

## ANNOUNCEMENT OF 2003 INTERIM RESULTS

The board of directors of S E A Holdings Limited announces that the Group's unaudited consolidated profit attributable to shareholders for the half year ended 30th June, 2003 is HK\$59.5 million (2002 restated: loss of HK\$244.5 million). The unaudited Consolidated Income Statement together with the comparative figures for the corresponding period in 2002 are as follows:

### 1. CONDENSED CONSOLIDATED INCOME STATEMENT

		<b>Half year ended 30th June</b>	
		<b>2003</b>	2002
		<b>(unaudited)</b>	(unaudited and restated)
	<i>Notes</i>	<i>HK\$'000</i>	<i>HK\$'000</i>
Turnover	<i>(iii)</i>	<b>268,047</b>	309,419
Other operating income		<b>16,909</b>	11,865
Changes in inventories and properties held for sale	<i>(iv)</i>	<b>(43,814)</b>	(62,857)
Staff costs		<b>(35,290)</b>	(37,035)
Depreciation and amortisation		<b>(1,820)</b>	(5,568)
Other operating expenses		<b>(40,044)</b>	(60,228)
Release of negative goodwill		<b>6,133</b>	6,133
		<b>170,121</b>	161,729
Net loss on disposal of investments and properties		<b>(108)</b>	(362,712)
Impairment loss on investments in securities		<b>—</b>	(68,017)
Profit (Loss) from operations	<i>(v)</i>	<b>170,013</b>	(269,000)
Finance costs		<b>(84,075)</b>	(109,030)
Share of net profit (loss) of associates		<b>442</b>	(5,287)
Share of net losses of jointly controlled entities		<b>—</b>	(204)
Profit (Loss) before taxation		<b>86,380</b>	(383,521)
Taxation	<i>(vi)</i>	<b>(4,163)</b>	(5,083)
Profit (Loss) before minority interests		<b>82,217</b>	(388,604)
Minority interests		<b>(22,725)</b>	144,142
Net profit (loss) for the period		<b>59,492</b>	(244,462)
Dividend		<b>20,450</b>	—
Earnings (Loss) per share			
Basic	<i>(vii)</i>	<b>HK11.6 cents</b>	HK(47.8 cents)

## Notes to the accounts

### (i) Basis of preparation

The condensed financial statements have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and with Statement of Standard Accounting Practice (“SSAP”) 25 “Interim Financial Reporting” issued by the Hong Kong Society of Accountants.

### (ii) Principal accounting policies

The condensed financial statements have been prepared under the historical cost convention, as modified for the revaluation of certain properties and investments in securities.

In the opinion of the directors, the accounting policies adopted are consistent with those followed in the preparation of the Group’s annual financial statements for the year ended 31st December, 2002, except as described below.

In the current period, the Group has adopted SSAP (Revised) 12 “Income Taxes”. The principal effect of the implementation of SSAP 12 (Revised) is in relation to deferred tax. In previous periods, partial provision was made for deferred tax using the income statement liability method, i.e. a liability was recognized in respect of timing differences arising, except where those timing differences were not expected to reverse in the foreseeable future. SSAP 12 (Revised) requires the adoption of a balance sheet liability method, whereby deferred tax is recognized in respect of all temporary differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit, with limited exceptions. In the absence of any specific transitional requirements in SSAP 12 (Revised), the new accounting policy has been applied retrospectively. Comparative amounts for 2002 have been restated accordingly. Opening accumulated profits at 1st January, 2002 have been reduced by HK\$5,946,000, which is the cumulative effect for the change in policy on the results for periods prior to 2002. The balance on the Group’s properties revaluation reserve at 1st January, 2002 has been reduced by HK\$13,144,000, representing the deferred tax liability recognized in respect of the revaluation surplus on the Group’s investment properties at that date. The effect of the change is an increased charge to income taxes in the current period of HK\$1,626,000 (2002: HK\$916,000).

### (iii) Turnover

#### (a) Geographical segments

	Half year ended 30th June, 2003						
	Greater China						
	New Zealand	Australia	Hong Kong	Hong Kong	Indonesia	Eliminations	Consolidated
	HK\$’000	HK\$’000	HK\$’000	HK\$’000	HK\$’000	HK\$’000	HK\$’000
<b>Revenue</b>							
Turnover	65,529	77,874	9,590	115,054	—	—	268,047
Inter-segment sales*	—	—	—	335	—	(335)	—
Total revenue	<u>65,529</u>	<u>77,874</u>	<u>9,590</u>	<u>115,389</u>	<u>—</u>	<u>(335)</u>	<u>268,047</u>
Segment Profit (Loss)	<u>44,207</u>	<u>64,954</u>	<u>(3,855)</u>	<u>66,227</u>	<u>(346)</u>	<u>—</u>	<u>171,187</u>
Interest income							14,231
Unallocated corporate expenses							<u>(15,405)</u>
PROFIT FROM OPERATIONS							<u>170,013</u>

Half year ended 30th June, 2002

	New Zealand HK\$'000	Australia HK\$'000	Greater China other than Hong Kong HK\$'000	Hong Kong HK\$'000	Indonesia HK\$'000	Eliminations HK\$'000	Consolidated HK\$'000
<b>Revenue</b>							
Turnover	78,305	79,874	3,835	147,405	—	—	309,419
Inter-segment sales*	—	7,032	—	—	—	(7,032)	—
Total revenue	<u>78,305</u>	<u>86,906</u>	<u>3,835</u>	<u>147,405</u>	<u>—</u>	<u>(7,032)</u>	<u>309,419</u>
Segment Profit (Loss)	<u>(305,910)</u>	<u>41,365</u>	<u>(1,885)</u>	<u>2,686</u>	<u>(230)</u>	<u>—</u>	<u>(263,974)</u>
Interest income							9,563
Unallocated corporate expenses							<u>(14,589)</u>
LOSS FROM OPERATIONS							<u>(269,000)</u>

\* Inter-segment sales are charged at prevailing market rates.

**(b) Business segments**

Half year ended 30th June, 2003

	Property investment HK\$'000	Garment manufacturing and trading HK\$'000	Investment HK\$'000	Property development HK\$'000	Other HK\$'000	Eliminations HK\$'000	Consolidated HK\$'000
<b>Revenue</b>							
Turnover	186,454	71,805	1,565	7,555	668	—	268,047
Inter-segment sales*	<u>2,116</u>	<u>—</u>	<u>48</u>	<u>—</u>	<u>7,947</u>	<u>(10,111)</u>	<u>—</u>
Total revenue	<u>188,570</u>	<u>71,805</u>	<u>1,613</u>	<u>7,555</u>	<u>8,615</u>	<u>(10,111)</u>	<u>268,047</u>
Segment Profit (Loss)	<u>167,230</u>	<u>12,854</u>	<u>5,476</u>	<u>(5,721)</u>	<u>(8,652)</u>	<u>—</u>	<u>171,187</u>
Interest income							14,231
Unallocated corporate expenses							<u>(15,405)</u>
PROFIT FROM OPERATIONS							<u>170,013</u>

Half year ended 30th June, 2002

	Property investment HK\$'000	Garment manufacturing and trading HK\$'000	Investment HK\$'000	Property development HK\$'000	Other HK\$'000	Eliminations HK\$'000	Consolidated HK\$'000
<b>Revenue</b>							
Turnover	213,270	91,138	1,684	1,632	1,695	—	309,419
Inter-segment sales*	1,785	—	—	—	7,032	(8,817)	—
Total revenue	<u>215,055</u>	<u>91,138</u>	<u>1,684</u>	<u>1,632</u>	<u>8,727</u>	<u>(8,817)</u>	<u>309,419</u>
Segment Profit (Loss)	<u>(205,452)</u>	<u>24,012</u>	<u>(71,184)</u>	<u>(3,612)</u>	<u>(7,738)</u>	<u>—</u>	<u>(263,974)</u>
Interest income							9,563
Unallocated corporate expenses							<u>(14,589)</u>
LOSS FROM OPERATIONS							<u><u>(269,000)</u></u>

\* Inter-segment sales are charged at prevailing market rates.

(iv) Changes in inventories and properties held for sale

	Half year ended 30th June	
	2003	2002
	HK\$'000	HK\$'000
Changes in inventories of manufactured finished goods and work-in-progress	2,354	(4,567)
Raw materials and consumables used	(18,759)	(15,012)
Purchase of goods held for resale	(20,571)	(40,716)
Changes in inventories of properties for sale	18,144	158,974
Costs incurred on properties under development for sale	(24,982)	(161,536)
	<u>(43,814)</u>	<u>(62,857)</u>

(v) Profit (Loss) from operations

	Half year ended 30th June	
	2003	2002
	HK\$'000	HK\$'000
Profit (Loss) from operations has been arrived at after charging (crediting):		
Loss on sale of investment properties	<u>301</u>	<u>362,176</u>
Interest income	<u>(14,231)</u>	<u>(9,563)</u>
Dividends income from listed investments	<u>(1,086)</u>	<u>(1,325)</u>

(vi) **Taxation**

	<b>Half year ended 30th June</b>	
	<b>2003</b>	<b>2002</b>
	<b>HK\$'000</b>	<b>HK\$'000</b>
The charge comprises:		
Hong Kong Profits Tax	<b>1,939</b>	3,654
Income tax outside Hong Kong	<b>598</b>	513
	<b>2,537</b>	4,167
Deferred taxation	<b>1,626</b>	916
	<b>4,163</b>	5,083

Hong Kong Profits Tax is calculated at 17.5% (2002: 16%) on the estimated assessable profits for the period. Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

(vii) **Earnings (Loss) per share**

The calculation of the basic earnings (loss) per share is based on net profit for the period of HK\$59,492,000 (2002: net loss of HK\$244,462,000) and on 511,246,868 (2002: 511,246,868) shares in issue during the period.

The computation of diluted earnings per share for the half year ended 30th June, 2003 does not assume the exercise of the Company's outstanding share options and warrants as the exercise prices of those options and warrants are higher than the average market price for shares for the period.

No diluted loss per share has been calculated for the half year ended 30th June, 2002 as the exercise of the Company's share options and warrants would result in a decrease in the loss per share.

The adjustment to the comparative basic loss per share, arising from the change in accounting policy as described in note (ii) above, is as follows:

	<i>HK cents</i>
Reconciliation of 2002 loss per share:	
Reported figure before adjustments	47.6
Adjustment arising from the adoption of SSAP (Revised) 12	0.2
Restated	<u>47.8</u>

(viii) **Movements in investment properties and property, plant and equipment**

During the period, the Group acquired investment properties at a cost of HK\$6,341,000 and an exchange realignment of HK\$470,815,000 contributed to an increase in the carrying value of investment properties brought forward from 1st January, 2003 and the movement of investment properties during the period.

In the opinion of the directors, there is no material difference between the carrying amount and the market value of investment properties at 30th June, 2003.

During the period, the Group acquired property, plant and equipment at a cost of HK\$38,267,000 and an exchange realignment of HK\$26,451,000 contributed to an increase in carrying value of property, plant and equipment brought forward from 1st January, 2003 and the movement of property, plant and equipment during the period.

**(ix) Review by auditors**

The interim financial report of the Company for the half year ended 30th June, 2003 has been reviewed by our auditors, Messrs. Deloitte Touche Tohmatsu, in accordance with the Statement of Auditing Standard 700 “Engagements to Review Interim Financial Reports” issued by the Hong Kong Society of Accountants and an unmodified review conclusion has been issued.

**2. INTERIM DIVIDEND**

The board of directors of the Company has declared an interim dividend of HK4 cents (2002: Nil) per share for the year ending 31st December, 2003 totaling approximately HK\$20,450,000 (2002: Nil) payable on 6th October, 2003 to shareholders whose names appear on the Register of Members of the Company on 3rd October, 2003.

The amount of the proposed interim dividend will be increased by HK\$6,589,000 as a result of ordinary shares being issued upon the exercise of all the outstanding warrants and share options’ subscription rights.

**3. SHARE REGISTRATION**

The Register of Members of the Company will be closed from Tuesday, 30th September, 2003 to Friday, 3rd October, 2003, both days inclusive, during which period no transfer of shares can be registered. In order to qualify for the proposed interim dividend, all transfers accompanied by the relevant share certificates, must be lodged with the Company’s Branch Share Registrars in Hong Kong, Standard Registrars Limited, G/F., BEA Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong, for registration not later than 4:00 p.m. on Monday, 29th September, 2003. Warrantholders who wish to participate in the interim dividend must exercise their subscription rights not later than 4:00 p.m. on Monday, 29th September, 2003.

**4. MANAGEMENT DISCUSSION AND ANALYSIS**

**Property Investments and Developments**

***Hong Kong***

The prevailing weak market sentiment coupled with the SARS incidence has further dampened the property market for the 1st half of 2003. Rental income of the Group’s flagship property Dah Sing Financial Centre continued to drop. With over 70% of its tenancy due for renewal this year, we were satisfied to say that most expired tenancies had been renewed, though at a lower rent, but in line with the market. Occupancy of the building maintained at over 95% level that was similar to previous corresponding period. The impact of the renewed rent on the Group’s revenue will be more appropriately reflected in the financial year 2004.

For the development site at Leighton Road, the Group is still considering a number of options available. No definite plan has yet been decided.

Construction of the Group’s 55% owned Sheung Shui site is now progressed as scheduled. Financing was also being arranged to support the development. It is expected that the development will be completed by end of 2004.

***China***

All the units in the Westmin Plaza Phase 1 residential development in Guangzhou were sold out. The majority of the sales proceeds were booked in 2002 financial year with the remaining proceeds booked in period under review. The Group has proceeded to construct Phase II comprising of 4 towers of residential blocks and one office block on top of the

commercial podium. Foundation work is in progress and will be completed in November. Tenders will be awarded shortly and construction of the superstructure will commence by end of 2003 with completion expected to be by early 2005. Financing has been arranged in supporting the development. Development of the Chengdu projects were in progress.

### ***New Zealand***

Trans Tasman Properties Limited (“TTP”) announced its combined results attributable to its shareholders for the financial period under review after taking into account its share in Australian Growth Properties Limited (“AGP”) was a surplus of NZD7.2 million, compared to a deficit of NZD8.4 million for the previous corresponding period. The improved results are mainly due to lower net financing cost and reduced administration expenses resulting from a smaller portfolio. Net Asset Value as at 30th June, 2003 was NZD519 million compared to NZD496 million previous corresponding period.

New Zealand investment portfolio is now much focused in Auckland consisting of 12 commercial properties, 10 in Auckland, one in Wellington and one in Hamilton. Leasing activity in New Zealand is still steady. Overall occupancy rate at June 2003 month end was about 94%. A number of lease negotiation are underway and that will assist in further lowering vacancy levels.

On the development front, 26 of 29 sites in Airpark Business Center in Auckland had been sold with success, and are expected to yield a satisfactory return to the Group. Since 30th June, 2003, the Group has contracted to purchase the adjoining land comprising a further 52 hectares in area. It is expected that the development will generate a similar return as in the previous site. TTP is aggressively evaluating its development alternatives on properties within its portfolio.

### ***Australia***

AGP reported a drop in profits in its half-year ended 30th June, 2003 from AUD6.5 million to AUD4.9 million. The decrease was mainly due to a reduced net property income following the sale of Penrhyn House Canberra in December 2002 and the expiry of all leases of 65 York Street Sydney. AGP has nearly completed the redevelopment of this property which is to be sold on a strata titled basis. The sale of 363 George Street and 345 George Street Sydney was concluded after AGP held its shareholders meeting on 25th July, 2003. As nearly 75% of its assets consist of cash and equivalents, the board of AGP is considering a number of options as to how to optimize the use of funds and the potential of the remaining assets. No concrete plans have yet been put in place.

### **Garment trading**

The garment business continued to generate similar return to the Group’s net profit for the first half of 2003. Business was tough and with keen competition. The management is taking all necessary steps to control its operating costs and to review different opportunities to generate new sources of revenue.

### **Supply Chain Management**

The Group’s investment in e-business showed improvement. e-commerce Logistics Limited (“ECL”), an associate of the Group, will be traveling to Australia to represent Hong Kong to participate in the Asia Pacific ICT International Awards 2003. Though the business environment is competitive, ECL is able to gain steady growth in business by establishing a firm foothold in Mainland China and through cost control.

The Group's investment in Professional Services Brokers Limited ("PSB") has a positive contribution to the Group. PSB is in negotiation with partners for strategic partnership to minimize the duplicate cost structure and to further expand its client base.

### **Acquisition and disposal of subsidiaries and associates**

During the period, the Group did not have any material disposal of subsidiaries and associates.

### **Financial Resources and Liquidity**

At 30th June, 2003, the Group had HK\$664 million (HK\$881 million at 31st December, 2002) cash and unutilized facilities of HK\$1,255 million (HK\$1,124 million at 31st December, 2002) to meet its commitments and working capital. The increase of the current ratio from 2.20 at 31st December, 2002 to 3.03 at 30th June, 2003 was mainly due to the repayment of loans related to general operations in Hong Kong and properties disposed in New Zealand.

At 30th June, 2003, shareholders' funds of the Group amounted to HK\$2,605 million (HK\$2,440 million at 31st December, 2002) representing an increase of 6.8% that was mainly attributable to exchange translation gain for the net assets of subsidiaries in New Zealand and Australia and the net profit for the period from the Group.

Bank borrowings of the subsidiaries in New Zealand and Australia are denominated in NZD and AUD respectively. At 30th June, 2003, these subsidiaries had drawn down bank loans of NZD369 million and AUD13 million that equivalent to HK\$1,673 million and HK\$68 million secured mainly by properties valued at NZD805 million and AUD25 million that equivalent to HK\$3,661 million and HK\$127million respectively.

In Hong Kong and China, properties valued at HK\$2,403 million and fixed deposits of HK\$25 million were pledged for banking facilities extended to certain subsidiaries. At 30th June, 2003, borrowings at HK\$992 million had been drawn down.

### **Refinancing and Gearing**

The renewal of major credit facilities on a medium and long-term basis has provided the Group with capacity and flexibility to undertake development and investment opportunities consistent with its strategy to remain a long-term investor in property.

The Group's overall gearing, or total borrowings minus cash, as a percentage of total property assets remained to be 34% that was the same at 31st December, 2002.

### **Treasury policies**

The Group adheres to prudent treasury policies. The ratio of non-current liabilities to shareholders' fund plus minority interests was 0.67 at 30th June, 2003 (0.67 at 31st December, 2002 after prior year adjustment in deferred tax).

The Group's borrowings are principally on a floating rate basis. The exposure of fluctuation in exchange rate is low as the foreign subsidiaries financed their operations with foreign currencies plan. However, when requested by lenders under banking arrangements or at times when interest rates are volatile, hedging instruments including swaps and forwards are used to manage interest rate exposure.



## Capital movements

During the period, the Company has not issued any additional shares or any type of capital instruments.

## Loan maturity profile

As at 30th June, 2003, maturities of the Group's outstanding borrowings were as follow:

	<i>HK\$m</i>
Within 1 year	183
1-2 years	160
2-5 years	1,899
Over 5 years	750
Total	<u>2,992</u>

## Commitments

At the reporting date, the Group had capital commitments not provided for in the condensed financial statements in respect of expenditure to be incurred on properties as follows:

	<b>30th June, 2003 HK\$'000</b>	31st December, 2002 HK\$'000
Hong Kong		
Authorised but not contracted for	<u>38,990</u>	<u>318,060</u>
Contracted for but not provided for in the financial statements	<u>229,642</u>	<u>55,359</u>
Other regions of the PRC		
Authorised but not contracted for	<u>345,000</u>	<u>354,000</u>
Contracted for but not provided for in the financial statements	<u>78,000</u>	<u>73,000</u>
New Zealand and Australia		
Authorised but not contracted for	<u>8,443</u>	<u>1,945</u>
Contracted for but not provided for in the financial statements	<u>25,401</u>	<u>51,345</u>

## Contingent liabilities

At the reporting date, the Group acted as guarantor for the repayment of the bank loans granted to purchasers of the Group's properties under development for sale amounting to HK\$51,411,000 (31st December, 2002: HK\$57,739,000). The guarantee will be released upon completion of the construction of the properties and the relevant property ownership certificate being issued by the relevant authority.

## **Pledge of assets**

At the reporting date, the Group had the following mortgages and/or pledge over its assets to secure banking facilities and other bank loans granted to the Group:

- a. Fixed and floating charges on investment properties with an aggregate book value of HK\$5,701,763,000 (31st December, 2002: HK\$4,383,298,000).
- b. Properties for sale with an aggregate book value of HK\$346,282,000 (31st December, 2002: HK\$346,062,000).
- c. Properties under development held for investment with an aggregate book value of HK\$170,309,000 (31st December, 2002: nil).
- d. Bank deposits of HK\$67,305,000 (31st December, 2002: HK\$157,744,000).
- e. Listed and unlisted shares of certain subsidiaries.

## **General offer for the remaining shares in AGP not owned by TTP**

Subsequent to the period under review, a wholly owned subsidiary of TTP has made an offer to acquire all the remaining shares in AGP not owned by it. The offer price is AUD0.85 per share. The offer price was arrived at after taking into account a number of factors including the current market share price of AGP at 21st August, 2003 being AUD0.85, the market price of AGP's shares over the last 12 months and the net assets value per share at 30th June, 2003 being AUD1.02. The cash offer provides the opportunity of an alternative for those shareholders in AGP who wish to sell their shares, in addition to selling through the stock market where the depth of the market will vary.

The offer is conditional on certain terms and conditions being met (including the approval of the shareholders of TTP) and is expected to take up to 3 months to complete. The acquisition will have an immaterial effect on the net tangible asset value of the SEA Group.

The Group intends to vote in favour of the above offer at the shareholders' meeting of TTP.

## **Outlook**

With a prudent approach, the Group is placed in a healthy strong financial position. Our core competence is still in property development and investment business. The Group remains flexible and responsive to varying market conditions occurred in different geographical locations. We strive to deploy our resources by selectively investing in markets with high potential growth so as to maximize our return.

China's accession to the World Trade Organization should create new opportunities for Hong Kong to take advantage of its close links with the mainland. The "Closer Economic Partnership Agreement" (CEPA) will increase cooperation with Guangdong to capitalize on regional competitive advantages. Hopefully, this will benefit our China property development. In China, our primary focus will be to complete the developments for sale. In addition, we shall keep our eyes open on opportunities around.

Even though the worst of the SARS epidemic appears to be over, the real estate sector in Hong Kong looks likely to spend many more months in intensive care. The present weak economy and the lack of consumer confidence resulting in an oversupply of properties will further impact on the rental performance of our Dah Sing Financial Centre. However, the

Group believes that with the recent announcement of CEPA and the Government's intention to stabilize property market, the market sentiment will improve. This may create more opportunities for the Group to capitalize its existing resources.

Property market in New Zealand is still in the process of consolidation. The Group will consider investing more on medium size development sites in specific locations. Following the sale of certain properties in New Zealand last year, TTP is put in a better position to advance itself to seek new investment and development opportunities. Whereas for Australia, with its strong financial position, AGP will look for investment opportunities once its investment strategy has been reviewed and the General Offer mentioned above is concluded.

Overall, the global economy is still uncertain. The Group will continue to adopt a prudent and conservative approach in its investment policy. Together with a strong balance sheet, it will support new growth initiatives.

### **Management and staff**

The Group employed 170 staffs at 30th June, 2003. Salaries are reviewed annually in conjunction with employee performance appraisals. Fringe benefits including tuition/training subsidies, provident fund and medical insurance are offered to most employees. Share options are granted to executives of the Group at the discretion of the directors.

The board thanks to the management, staff and customers for their continuous support to the Group.

## **5. PUBLICATION OF FURTHER INFORMATION**

All information required by paragraphs 46(1) to 46(6) of Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Exchange") will be published on the Company's website: [www.seaholdings.com.hk](http://www.seaholdings.com.hk) and the Exchange's website in due course.

By order of the Board  
**Lu Wing Chi**  
*Chairman and Managing Director*

Hong Kong, 4th September, 2003

Please also refer to the published version of this announcement in The Standard.