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瑞安房地產
SHUI ON LAND

Shui On Land Limited

瑞安房地產有限公司*

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 272)

ANNOUNCEMENT

PROPERTY SALES UPDATE FOR THE SECOND QUARTER ENDED 30 JUNE 2020

This announcement is made by Shui On Land Limited (the “**Company**”, together with its subsidiaries and associates, the “**Group**”) pursuant to the Inside Information Provisions (as defined under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) under Part XIVA of the Securities and Futures Ordinance (Cap. 571) and Rule 13.09(2)(a) of the Listing Rules.

The Company wishes to provide to its shareholders the attached property sales update which contains certain operating data of the Group for the second quarter ended 30 June 2020 (the “**Property Sales Update**”). The Property Sales Update is also available on the website of the Company (www.shuionland.com). The Property Sales Update has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditor, and as such the data is for investors’ reference only. The Property Sales Update is not an offer or solicitation for the purchase or sale of any securities or financial instruments or to provide any investment service or investment advice.

Shareholders of the Company and potential investors should exercise caution when investing in or dealing in the securities of the Company.

By Order of the Board
Shui On Land Limited
UY KIM LUN
Company Secretary

Hong Kong, 7 July 2020

At the date of this announcement, the executive directors of the Company are Mr. Vincent H. S. LO (Chairman), Mr. Douglas H. H. SUNG (Chief Financial Officer and Chief Investment Officer) and Ms. Stephanie B. Y. LO; and the independent non-executive directors of the Company are Sir John R. H. BOND, Professor Gary C. BIDDLE, Dr. Roger L. McCARTHY, Mr. David J. SHAW and Mr. Anthony J. L. NIGHTINGALE.

** For identification purposes only*



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PROPERTY SALES UPDATE
FOR THE SECOND QUARTER ENDED 30 JUNE 2020

- For the second quarter of 2020, contracted property sales amounted to RMB4,181 million, comprising residential property sales of RMB4,127 million and commercial property sales of RMB54 million, respectively.
- For the second quarter of 2020, total gross floor area (“GFA”) of contracted property sales were 70,100 square metres (“sq. m.”) and 881 units of carpark.
- The average selling price of the signed contracts respecting property sales for the second quarter of 2020 was RMB60,000 per sq. m.
- Accumulated contracted property sales amounted to RMB6,222 million for the first six months of 2020, comprising residential property sales of RMB6,164 million and commercial property sales of RMB58 million, respectively. Aggregated GFA sold for contracted property sales reached 96,900 sq. m. with the average selling price of RMB64,200 per sq. m. In addition, 1,047 units of carpark were sold in the first six months of 2020.
- In addition to the contracted property sales reported above, as of 30 June 2020, the Group had recorded a total of RMB9,201 million of subscribed sales, which is expected to be subsequently turned into contracted property sales in the following months. The subscribed property sales were mainly contributed by the launch of Pre-sales of Taipingqiao VILLE V in June.

Note: This Property Sales Update has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditor, and as such the data contained herein is for investors’ reference only.

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