



**Cell-Based Therapy for Type I Diabetes**

ASX: LCT - OTCQX: LVCLY

## **Investor Symposium: 27 October 2009**

Prof Bob Elliott, Medical Director – Porcine Islets in Humans

Dr Paul Tan, Chief Executive – Commercializing DIABECCELL®

Dr David Brookes, Chairman – LCT Company Assets & Value

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# Hallmark of Type 1 Diabetes No Insulin Producing Cells Left

## Replace lost cells

- Human cells
  - limited source from cadavers
- Pig cells
  - source not limiting
  - similar protein structure
  - used to treat diabetes for many years
  - blood sugar range similar to humans

# SUCCESSFULLY OVERCOME

- Immune rejection as an issue- without drugs!
- Any consideration of transmission of pig diseases
- ‘Yuck’ factor – irrational xenophobia as pig cells are safe and needed

# Avoiding Rejection with DIABECCELL®

## Use of immune suppressant drugs

DANGER, DANGER,  
Death and Destruction

## DIABECCELL designed to avoid chemotherapy

Cells placed in 'immune privileged' site  
inside a semipermeable 'capsule'.

Cells can do their job but rejection by the recipient human  
is avoided ('stealth coating').

# Avoiding Pig Diseases

- Source herd isolated
- Special certified bio-isolation facility
- Only world facility for monitoring pig viruses for xenotransplantation

# Clean Pigs



# Clean Laboratory

## LCT Manufacturing Unit





# Transplantation 1996



9½ Years Later

Encapsulated cells within abdomen remain viable



# Insertion of Cells (Russia)



# DIABECCELL®



Laparoscopic view of implant

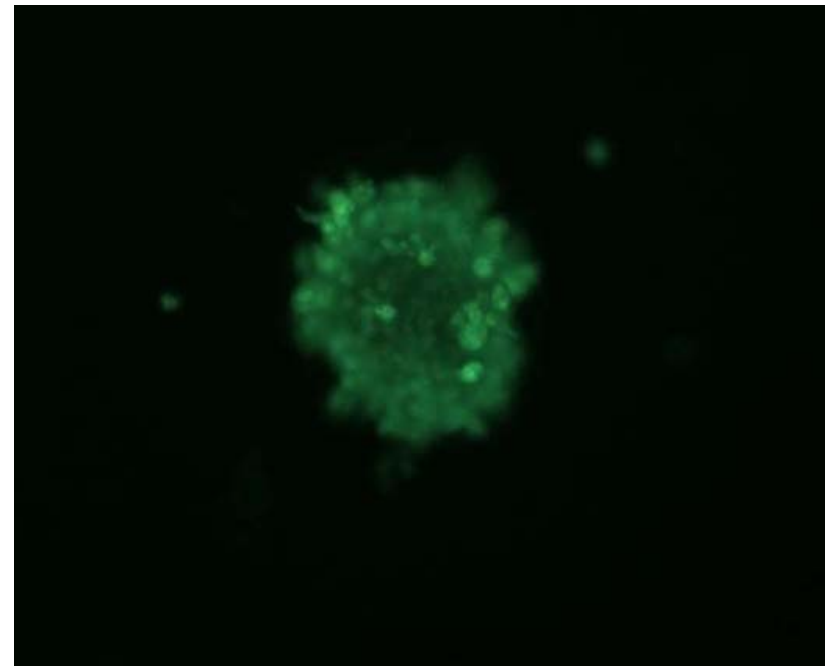
# Results of Russian Study to September 2009

Patient No.	Number of Implants	Follow Up (wks)	Insulin		% Dose reduction	HbA1c		Glucose (mean last 3 months' follow up)
			Pre-Tx	Current	% of pre-Tx	Pre-Tx	Current	
1	3	120	113	96	15	7.1	6.9	6.7
2	3	100	22	0	100	8.2	8.1	7.3
3	3	88	60	53	12	10	7.6	7.1
4	3	82	30	27	10	7.6	6.8	7.1
5	2	54	68	50	26	9.8	7.3	7.7
6**	1	20	41	57*	-*	8.5	8.5*	9.4*
7	1	36	37	40	-8	8.3	5.4	6.1
8	1	12	83	83	0	11.3	8.2	9.2

\*\*Declined further follow up

Note: HbA1c is a routine blood test that reflects control of blood glucose level.  
The American Diabetes Association recommends that HbA1c be less than 7%.

# Pig Insulin Readily Measurable in Blood Live Cells Recovered



# World First Achievements

## Information from Russian Trial

- Reduction in number and severity of low blood glucose episodes
- Reduction in number and severity of high blood glucose episodes
- Normalisation of average blood glucose levels
  - direct measurement
  - surrogate measurement: HbA1c
- Patient satisfaction high
- (Reduction in long term complications)

# New Zealand Trial

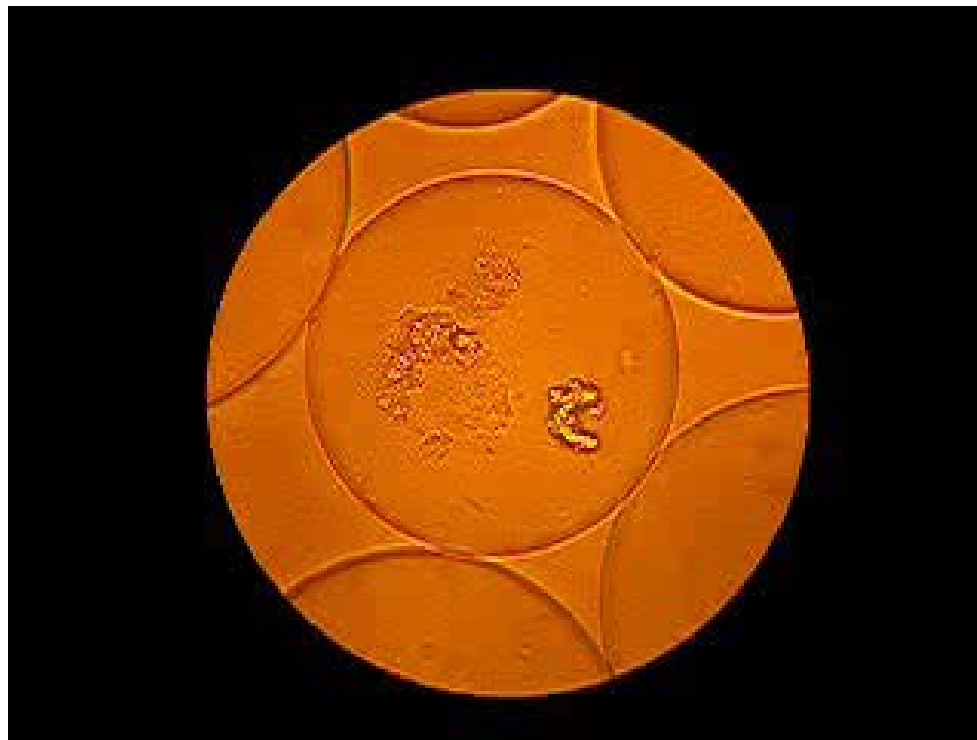
- Eight adult patients Type 1 diabetes
- Four: 10,000/Kg
- Four: 15,000/Kg
- Design difference to highlight ability of DIABECCELL<sup>®</sup> to stabilise most brittle of insulin dependent diabetics



# New Pig Facility, Invercargill

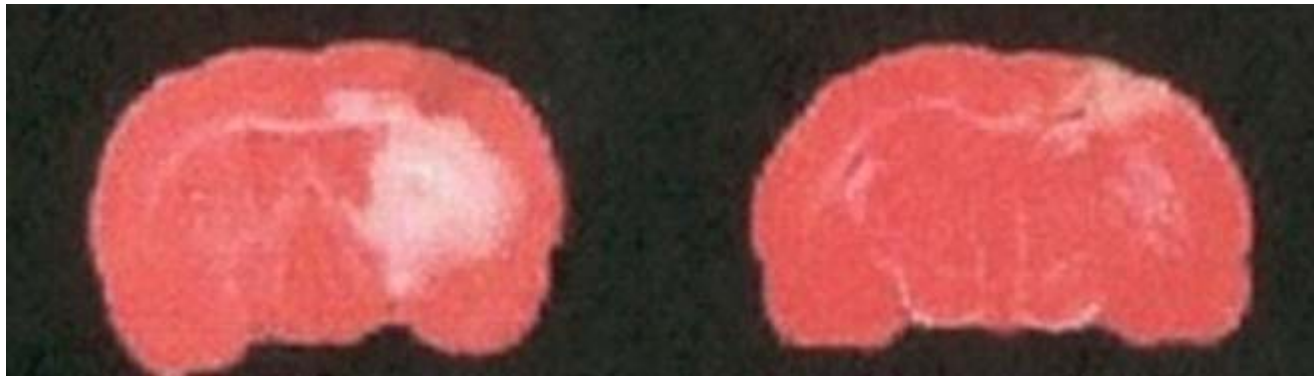


# NTCELL



# NTCELL

## Preclinical studies Stroke



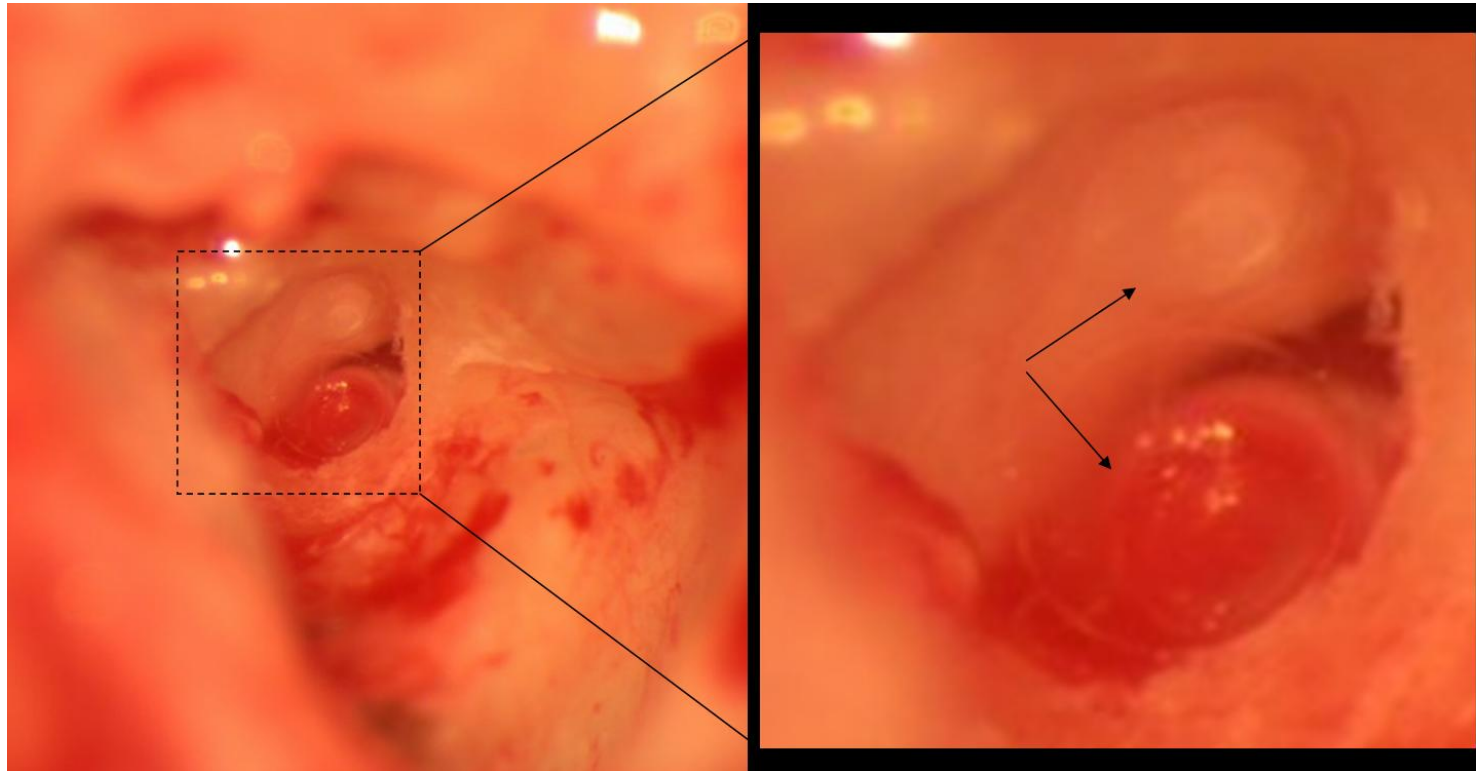
Untreated

Treated

White areas indicate damaged brain tissue

Similar in **Parkinson's** and Huntington's

# NTCELL – Hearing Loss



# Liver and Other Cells

- Haemophilia
- (inborn errors of metabolism)
- (liver failure)
- (Other possibilities: Obesity, Cancer etc)

# Other Islet Cell Transplant Technologies

- Human cadaveric donors - disappointing, dangerous, expensive, limited supply
- Stem cells-pancreatic cell lines are difficult to replicate and usual concerns relate to cell line differentiation and tumours
- Genetically modified human cells - ?futuristic
- Other xeno commercial competitors not in clinical trial

End Part -1

# Commercialization of DIABECCELL®

## Encapsulated Porcine Pancreatic Islets

*In development for normalization of blood glucose  
In Insulin Dependent Diabetes  
Implantable without immunosuppression*



**ASX : LCT and OTCQX :  
LVCLY**

Auckland, New Zealand  
Sydney, Australia

**Paul LJ Tan**

**Contents:** neonatal porcine pancreatic islets, ultrapure sodium alginate, polyornithine. Dose: 150,000 islet equivalents in 150 ml for transfer into saline prior to laparoscopic administration into the abdomen.



# LCT Investment Opportunity

- **A cell-based treatment for type 1 diabetes**
  - a major health problem with increasing frequency
  - potential application to insulin dependent type 2 diabetes
- **Lead product DIABECCELL<sup>®</sup> advantage**
  - delivers cells releasing porcine insulin as needed in response to blood glucose
  - minimally invasive surgery into abdomen
  - proprietary micro-encapsulation technology permits implant without use of immunosuppressive drugs
- **DIABECCELL<sup>®</sup> positive preliminary data from clinical trial**
  - eight patients in clinical trials treated with DIABECCELL<sup>®</sup> YTD 2009
  - early data shows significant reduction in daily insulin requirements with no significant adverse events
- **LCT in a phase for growth in value**
  - larger trials with higher effective dose and
  - expansion of GMP manufacturing capability
  - significant revenue potential within 3 years of product registration



# Porcine Based Pipeline Products

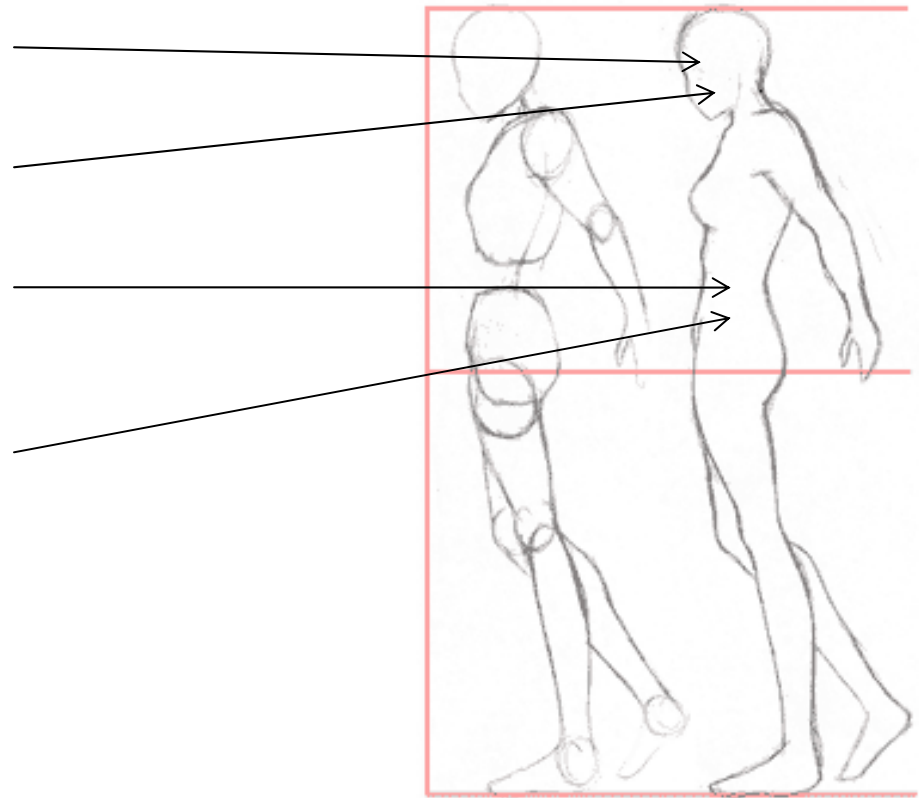
*Multiple products from each pig*

NTCELL for Parkinson's  
Huntington's  
Hearing Loss

**DIABECELL®** for type 1 diabetes

Liver Cells  
Fac8Cell for Bleeding Disorders

Porcine BioMaterials (Partner)  
Heart valves, collagen, Biologics



# LCT's Product Pipeline

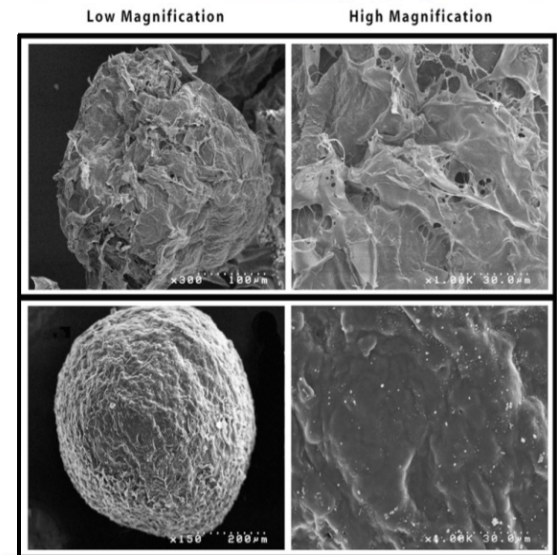
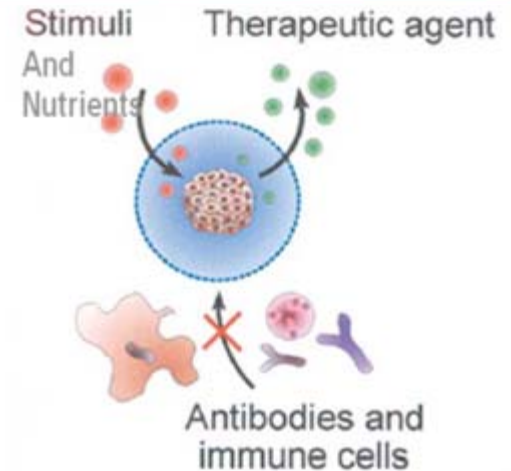
	RESEARCH / DISCOVERY	PRECLINICAL	CLINICAL		
			PHASE I / II TRIALS	PIVOTAL TRIALS	
DIABECCELL® <i>Type I Diabetes</i>					
NeurotrophinCell <i>Parkinson's Disease</i>					
NeurotrophinCell <i>Stroke</i>					
NeurotrophinCell <i>Hearing Loss</i>					

- **NeurotrophinCell** – porcine choroid plexus cells encapsulated in alginate and implanted to act as neuroprotectants for a range of neurological disorders
- **Encapsulation Technology** – LCT manufactures GMP alginate for cell encapsulation

# Encapsulation Technology

## Protecting cells in capsules

- avoids immune rejection without immunosuppressive drugs
- long term durability
- applicable for other cells
- LCT manufactures ultrapure alginate
- patent filed and potential for licensing
- collaboration with Centocor R&D Inc (J&J)
- commercial alginate supply

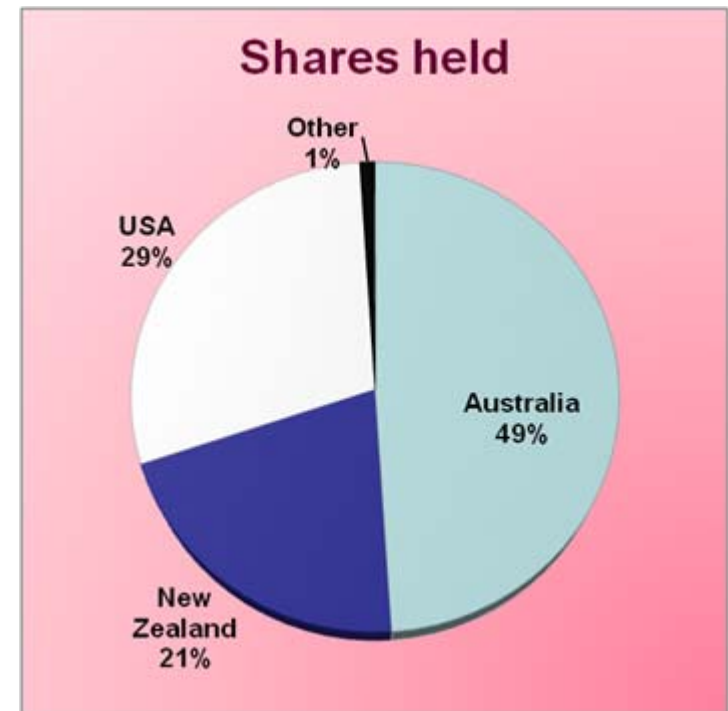


# LCT Capital Structure

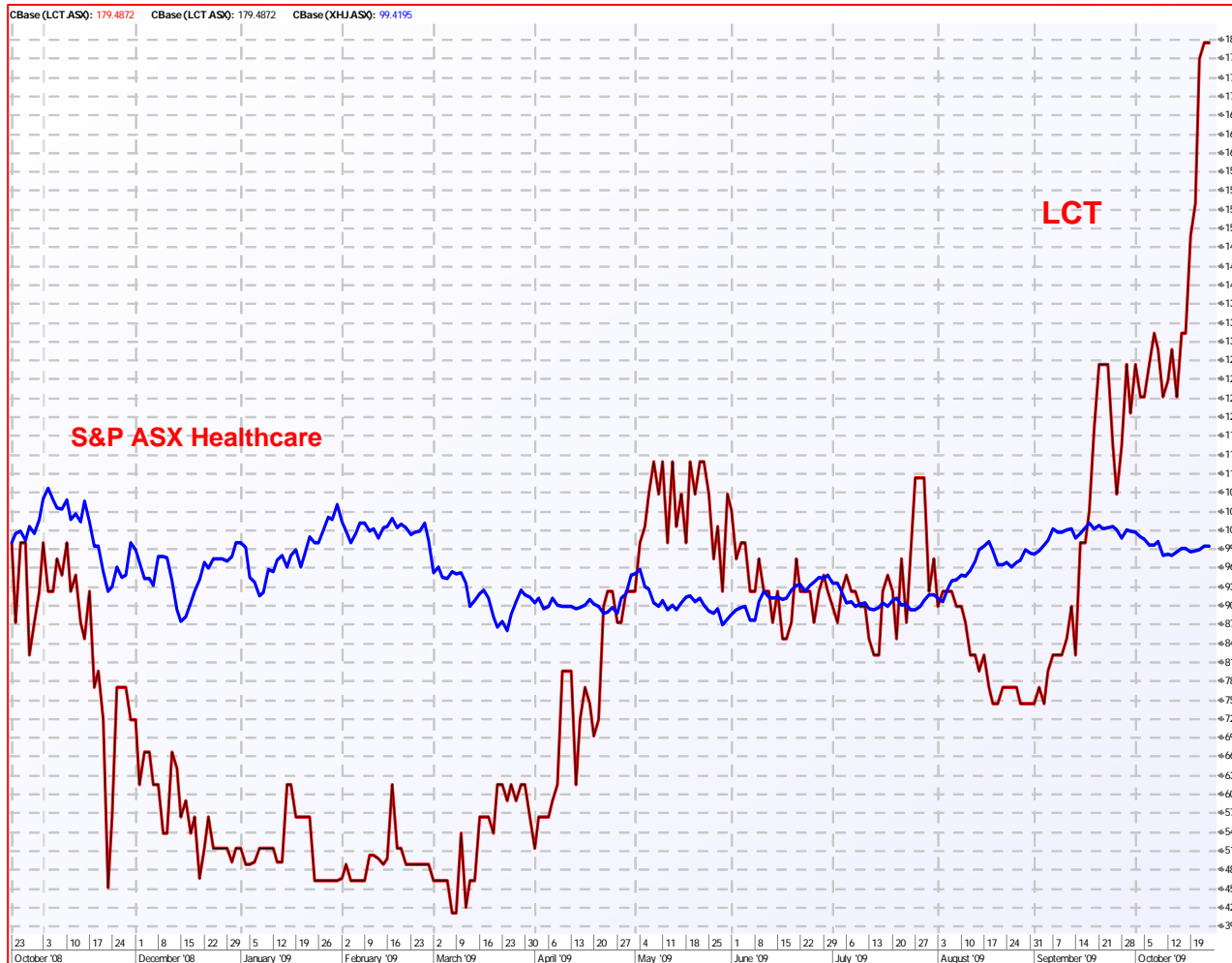
- Formed in 2003
- Acquired NZ operation, IP & 17+ years of R&D
- Listed on ASX September 2004
- Listed on OTCQX June 2008
- Shareholding : August 2009

Australia	129,143,483
New Zealand	55,260,280
USA	76,679,042
Other	<u>2,740,947</u>
	<u>263,823,752</u>

- Cash: 2.8M (Jun 09) + 4.2M (Jul 09)
- Market Capitalization (22 Oct 09) 84.3 M
- Total equity investment 53.7 M
- Total government grants: 5.2 M



# LCT Relative Share Price Performance October 2008 - 2009



# Market Position For DIABECCELL<sup>®</sup>

## Medical need to deliver insulin-on-demand

**DIABECCELL<sup>®</sup>** for insulin dependent type 1 diabetes

Normalize blood glucose: HbA1c < 7%

Eliminate life-threatening hypoglycaemic events

Reduce insulin dose or insulin independence

No immunosuppressive drugs

Simple laparoscopic procedure

Adult first then children

## Intellectual Property and Patent Families

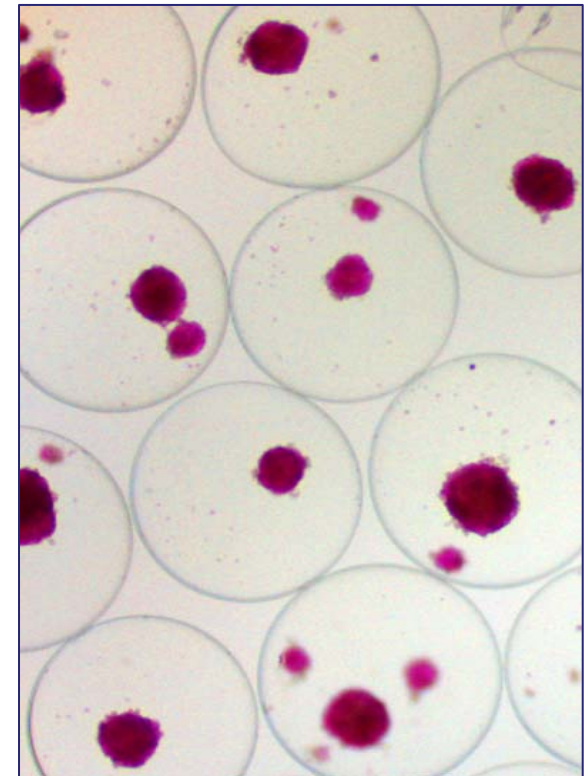
method of breeding pigs

use of neonatal piglets

methods of preparation

encapsulation

treatment of diabetes



# Near Term Milestones To Enhance Value

## From Pigs to Clinic

### 2009

- Q3 Start NZ trial  
Commission new pig facility (50 pigs)
- Q4 Establish commercial team in Moscow  
Register capsule as delivery device  
Complete Phase I/IIa Russia implants  
Submit application for pivotal Russia trial



### 2010

- Q2 Report Phase I/IIa – 4 patients from NZ trial
- Q3 Pivotal trial in Russia underway
- Q4 Report Phase I/IIa – 8 patients from NZ trial  
Apply for NZ pivotal trial



### 2011

- Manufacturing facility – further upscale
- Expand pig breeding
- Completion of pivotal data



# Type 1 Diabetes : large burden and market

- About 20 million people globally with insulin dependent type 1 diabetes  
Australia 100,000; New Zealand 15,000
- Increasing numbers: new cases per year  
Australia 1,800; USA 30,000  
Children aged <15 years 65,000 world wide
- Burden of disease  
Life-long treatment costs approximately \$1,000,000 per patient  
USA 132 billion per yr direct and indirect cost of diabetes types I & II
- Diabetes market (Decision Resources) type 1 diabetes 2008  
USA: US\$1.25 billion and EU US\$ 0.6 billion



# DIABECCELL<sup>®</sup> : a high value product

- Significant revenue from initial market penetration
- Assuming price at AUD 150,000 per treatment
- Breakeven point: treatment of 78 patients
- **Projected Net Income Before Tax**  
Taking into account revenue, cost of production, admin costs

Treatment of 100 patients	3.7M
250	21.3M
1000	109.6M
- Comparisons:  
cost of human islet transplant US \$250,000 per patient

# DIABECCELL<sup>®</sup> Commercial Model

## Manufacturer & Supplier

Breed pigs

Manufacture DIABECCELL<sup>®</sup>

Supply DIABECCELL<sup>®</sup>

Train Clinical Teams

Test for potential infections and maintains implant register

Negotiates re-imburement with public and private funders

## Clinical Service Provider

Establish Clinical Center of Excellence

Diabetes Physician refers patients and conducts pre-implant tests

Surgeon implants to LCT-approved procedure

Surgical facilities and DIABECCELL<sup>®</sup> handling and short-term storage

Diabetes Physician Follow-up of recipient

## Commercial Opportunities

LCT as Manufacturer and supplier

Client Clinical Service Provider

Partner License DIABECCELL<sup>®</sup> With Supply Agreement

Integrated Business

Local business and reimbursement practice

Medical Tourism

# Commercial Route

## Clinical

2009 commence 8 patient New Zealand study

2010 complete Phase I/IIa Russian study

2011 complete pivotal studies requirement

**Pivotal Trial:** Efficacy Data from 50 patients from multiple centres conducted to international standard for product registration in multiple jurisdictions – Russia, New Zealand, others

## Registration

2012 Earliest registration and market - Russia

## Operations

2009 Breed adequate numbers of pigs – complete new facility

2010 Back up Manufacturing Clean Room to supply for clinical trial

Upscaling manufacturing for commercial supply

# Scale Up to Meet Market Demand



## *All LCT Cell Products Use Porcine Cells*

- Scale-up issues known in pig industry
- Modular facilities for stepped expansion
- Fifteen (12 – 18) piglets required for each patient
- Breeding program will provide sufficient cells for commercial volume within 3 yrs
- 1,200 patients could be treated within 3 yrs of expansion from 100 sows

<b>Year</b>	<b>Sows</b>	<b>Piglets</b>	<b>Female piglets (for breeding)</b>	<b>Male piglets (used for cells)</b>	<b>Patients treatable* scale up phase</b>
1	100	1,000	500	500	30
2	600	6,000	3,000	3,000	200
3	3,600	36,000	18,000	18,000	1,200

\*The number of piglets required to treat one patient depends on the weight of the patient and the dose.

# Integrating Operations For Commercialization

## PRODUCT DEVELOPMENT



## COMMERCIAL

### PIG BREEDING IN NZ

20 Sows for supply to Phase I/IIa Trials



50 Sows for supply to Pivotal Trial



New Site for 500 Sows and Replicate optimum units

### GMP MANUFACTURING IN NZ

Pilot GMP Facility



Scale-Up for supply to Pivotal trial



Scale-Up & Set-Up of New Site for Product Manufacturing

### CLINICAL TRIALS

Phase I/IIa Trials  
18 Patients



Pivotal Data Patients  
N = 50



**Approval of Non-Human Islet Cell Implant 2012**

2008-2009

2010-11

2012-13

End of Part 2

# Summary for Investment Portfolio

## Financial Value

Peak year sales  
Over \$ 1 billion potential

Years to Commercial  
Near term: 3 years

Market exclusivity  
Long term  
Not easily replicable

## Corporate Strategic Value

Unique selling proposition:  
World leader

Scientific innovation  
Unique, next generation

Fits with broad markets  
Diabetes  
Parkinsons

## Success Probability

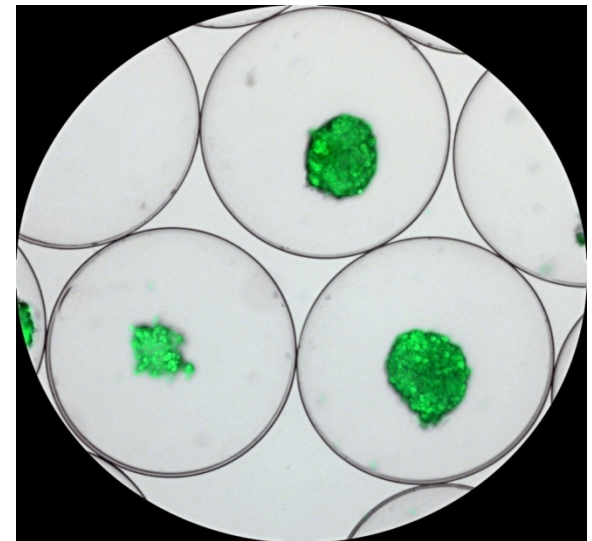
Development Costs  
\$60 M invested to date

Technical Risk  
Positive clinical data

Regulatory  
NZ government  
International Review

# LCT Company Assets & Value

David Brookes - Chairman



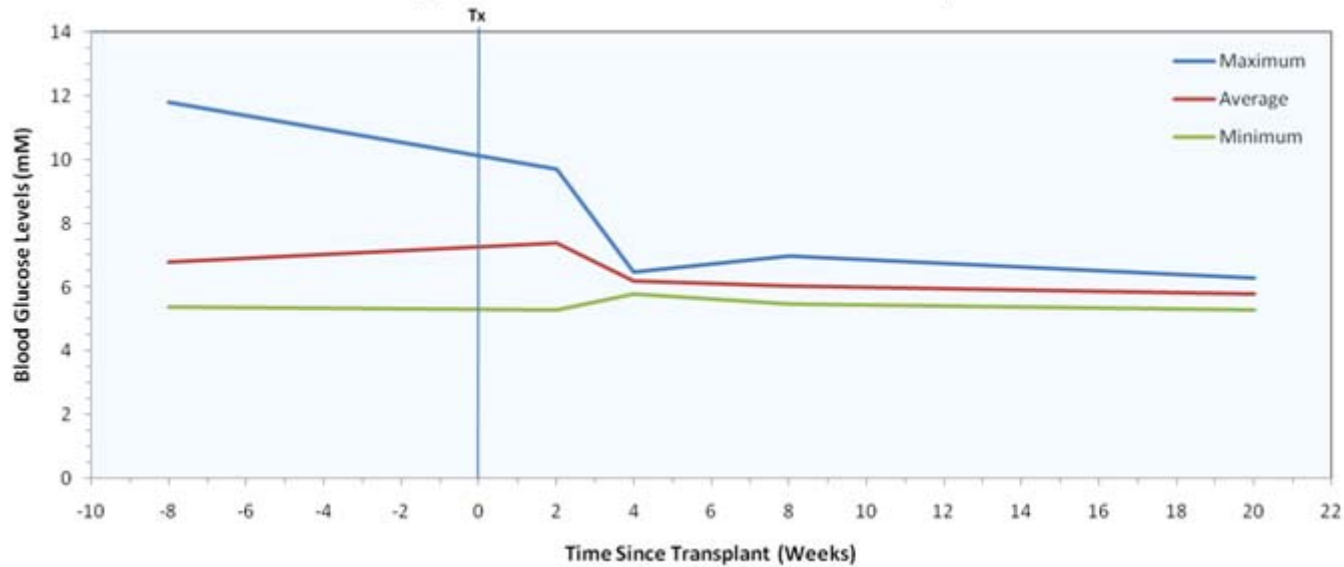
Encapsulated Porcine Islets

# Benefits of DIABECCELL®

- Safe, physiological (self-regulating) replacement therapy for insulin-dependent diabetics
- Independence from insulin injections possible & ideal
- Patients & families want FREEDOM from unstable blood glucose levels
- Registration of treatment to reduce insulin dose, improve blood glucose control (without hypoglycaemia) and improve quality of lifestyle. These improvements reduce long term disease complications (heart attacks, strokes, blindness, kidney failure ,amputations etc)
- Diabetics want “real control” of their blood glucose with minimised need for finger prick testing.



# Function of DIABECELL<sup>®</sup>



- Reduction in Mean Blood Glucose and Range of Excursions despite minimal post implant Insulin dose reduction
- Islet Cell Transplants (insulin and glucagon secreted)
- Tight control with no hypoglycemia
- Alternative insulin delivery mechanisms not self regulating and require regular finger prick testing of blood sugar levels

# Unique Assets

## LCT owns unique virus free pig herds

- US FDA Guidelines
- Cash sows (selectively bred)

## Laboratory and Manufacturing Plant

- International Accreditation & New Zealand certified
- GMP certification
- Dedicated, stable scientific team

## Management Team

- Dr Paul Tan, CEO  
15 years in biotechnology and international clinical trials
- Prof Bob Elliott, Medical Director  
established track record as medical pioneer



# Milestone: NZ Clinical Trial Approval

Approval 2009 by New Zealand Minister of Health for clinical trial has drawn world wide attention:

- LCT program reviewed by international experts
- Supported by key opinion leaders such as Professor G Eisenbarth (USA Diabetes Physician of Year 2009);
- Increasing interest in xenotransplantation: World Health Organization international meeting resulting in consensus for pig islet implants - Changsha Communique Nov 2008

# Commercial Considerations

**DIABECCELL®** - a mainstream product for private patients and health system reimbursement

## **Insulin Dependent Diabetes Type1 is a huge market**

- 20 million people world wide with type 1 diabetes  
Example: 250 DIABECCELL® transplants would supply approx. 2% NZ IDDM
- New cases every year: Australia 1,800 and US 30,000
- Niche product: Early significant revenue from small market penetration
- QALY="quality adjusted life year " which is defined as a year of perfect health  
( approx /less than \$50K pa considered cost effective treatment)

**Encapsulation Technology used for DIABECCELL®** has the potential to be a separate commercial platform

## **Licensing and distributorships**

Adapt commercial model to local markets  
Medical tourism

# Overview

- Leaders, innovators, dedicated team
- Assets: GMP facility; “clean” pigs
- Cell therapy company with porcine xenotransplant focus-  
DIABECCELL® lead product to open pathway for other indications
- Cell encapsulation technology for commercialization
- Intellectual Property: broad applications
- Now in trial phase on historical spend of \$60m
- Progressing to complete pivotal numbers of patients for product registration
- Now at value inflection point with trials, changing sentiment etc

## World First



Patient from Russia with  
Diabetes for 15 years  
now off insulin after  
DIABECCELL® without  
Immune suppression  
[photo used with permission]