Preliminary Financial Statements

Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the financial year ended 30 June 2015

	Note	2015 \$000	2014 \$000
Revenue	2	204,314	198,028
Other gains and losses	2	403	-
Gain on debt forgiven	3	-	88,608
On hired labour costs		(166,585)	(160,747)
Employee benefits expense		(25,262)	(24,230)
Rental expense on operating leases		(2,482)	(3,043)
Restructuring expense	4	(2,500)	(893)
Transaction and capital advisory costs		(521)	-
Other expenses	4	(8,723)	(8,542)
Earnings before interest, tax, depreciation, amortisation and		(4.050)	00.404
impairment (EBITDA)	4	(1,356)	89,181
Depreciation of property, plant and equipment	4	(545)	(567)
Amortisation of intangible assets	4	(116)	(103)
Finance costs	4	(2,355)	(1,640)
Impairment losses relating to intangible assets	4	(718)	(3)
(Loss)/profit before income tax expense	F	(5,090)	86,868
Income tax benefit/(expense) (Loss)/profit for the year	5	948	(2,087)
(Loss)/profit for the year	=	(4,142)	84,781
Items that may be reclassified subsequently to profit or loss: Exchange differences arising on translation of foreign operations Other comprehensive (loss)/income for the year, net of tax Total comprehensive (loss)/profit for the year	-	(537) (537) (4,679)	43 43 84,824
(Loss)/profit for the year attributable to: Owners of the parent Non-controlling interests	-	(4,382) 240	84,410 <u>371</u>
	=	(4,142)	84,781
Total comprehensive (loss)/profit for the year attributable to: Owners of the parent Non-controlling interests	-	(4,919) 240 (4,679)	84,453 371 84,824
Basic (loss)/profit per share (cents)	-	(3.4)	77.0
Diluted (loss)/profit per share (cents)	-	(3.4)	77.0

Preliminary Financial Statements Consolidated Statement of Financial Position As at 30 June 2015

	Note	2015 \$000	2014 \$000
ASSETS			
Current assets Cash and cash equivalents	6	3,007	2,359
Trade and other receivables	0	27,884	2,359 24,253
Other assets		1,265	848
Current tax receivable	-	27	-
Total current assets	_	32,183	27,460
Non-current assets			
Trade and other receivables		-	115
Property, plant and equipment		1,628	1,820
Deferred tax assets		2,654	1,858
Intangible assets	7	838	796
Other assets	-	2	6
Total non-current assets	_	5,122	4,595
TOTAL ASSETS	_	37,305	32,055
LIABILITIES			
Current liabilities			
Trade and other payables		20,397	16,595
Borrowings	8	13,407	10,449
Current tax payable		-	81
Provisions	-	2,340	2,157
Total current liabilities	-	36,144	29,282
Non-current liabilities			
Trade and other payables		2,738	-
Borrowings	8	874	785
Provisions	-	1,595	1,687
Total non-current liabilities	_	5,207	2,472
TOTAL LIABILITIES	-	41,351	31,754
	-		
NET (LIABILITIES)/ASSETS	_	(4,046)	301

Preliminary Financial Statements Consolidated Statement of Financial Position For the financial year ended 30 June 2015

	Note	2015 \$000	2014 \$000
(DEFICIENCY)/EQUITY			
Share capital		65,385	64,605
Reserves		(333)	242
Accumulated losses		(69,375)	(64,993)
	_	(4,323)	(146)
Equity attributable to owners of the parent		(4,323)	(146)
Non-controlling interests		277	447
TOTAL (DEFICIENCY)/EQUITY		(4,046)	301

Preliminary Financial Statements Consolidated Statement of Changes in Equity

For the financial year ended 30 June 2015

2015

	Equity- settled employee benefit reserve \$000	Foreign currency translation reserve \$000	Share capital \$000	Accumulated losses \$000	Attributable to owners of the parent \$000	Non- controlling interests \$000	Total \$000
Balance at 1 July 2014	67	175	64,605	(64,993)	(146)	447	301
(Loss)/profit for the year Other comprehensive	-	-	-	(4,382)	(4,382)	240	(4,142)
loss for the year		(537)		-	(537)		(537)
Total comprehensive (loss)/profit for the							<u> </u>
year		(537)	-	(4,382)	(4,919)	240	(4,679)
Dividends paid		-	-	-	-	(410)	(410)
Share-based payments	(38)	-	-	-	(38)	-	(38)
Issue of ordinary shares	-	-	780	-	780	-	780
Balance at 30 June 2015	29	(362)	65,385	(69,375)	(4,323)	277	(4,046)

2014

	Equity- settled employee benefit reserve \$000	Foreign currency translation reserve \$000	Share capital \$000	Accumulated losses \$000	Attributable to owners of the parent \$000	Non- controlling interests \$000	Total \$000
Balance at 1 July 2013	197	132	64,605	(149,403)	(84,469)	569	(83,900)
Profit for the year	-	-	-	84,410	84,410	371	84,781
Other comprehensive							
income for the year	-	43	-	-	43	-	43
Total comprehensive							
Profit for the year	-	43	-	84,410	84,453	371	84,824
Dividends paid	-	-	-	-	-	(493)	(493)
Share-based payments	(130)	-	-	-	(130)	-	(130)
Balance at 30 June							
2014	67	175	64,605	(64,993)	(146)	447	301

Preliminary Financial Statements Consolidated Statement of Cash Flows For the financial year ended 30 June 2015

	Note	2015 \$000	2014 \$000
Cash from operating activities Receipts from customers (inclusive of GST) Payments to suppliers and employees (inclusive of GST)		220,719 (219,861)	219,386 (223,167)
		858	(3,781)
Finance costs paid Interest received Income taxes paid		(2,220) 32 (390)	(1,499) 59 (556)
Total cash outflow from operating activities		(1,720)	(5,777)
Cash flows from investing activities Payment for property, plant and equipment Payment for intangible assets Payment for controlled entities acquired (net of cash acquired):		(388) (1,067)	(601) (681)
 relating to prior years Proceeds from disposal of property, plant and equipment Net proceeds on sale of business 		- 29 502	(43) - -
Net cash outflow from investing activities		(924)	(1,325)
Cash flows from financing activities			
Repayment of third party borrowings Proceeds from third party borrowings Dividends paid to minority shareholders Proceeds from issue of ordinary shares		- 2,922 (410) 780	(7,000) 10,143 (493)
Net cash inflow from financing activities		3,292	2,650
Net cash increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Bank overdraft debt forgiven Cash and cash equivalents at end of year	6	648 2,359 - 3,007	(4,452) (3,174) <u>9,985</u> 2,359

Preliminary Financial Statements Notes to the Financial Statements For the financial year ended 30 June 2015

1. Accounting policies

(a) Basis of preparation

The preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of ASX Appendix 4E.

This report is based on accounts that are in the process of being audited.

The accounting policies applied are consistent with those applied in the 2014 annual financial statements.

2. Revenue and other income

	2015 \$000	2014 \$000
Revenue		
Recruitment services	200,147	193,527
Interest	32	59
Recharge income	25	58
Organisational development fees	1,603	1,072
Other	2,507	3,312
	204,314	198,028
Other gains and losses		
Profit on sale of business	403	-
	403	-

Powerhouse People (Wellington, NZ) was sold on 4 April 2015 and Care Direct (Wellington, NZ) on 19 April 2015. The combined contribution of these businesses for 2015 was an EBITDA loss of \$0.7 million and loss after tax of \$0.7 million.

3. Gain on debt forgiven

	2015 \$000	2014 \$000
Gain on debt forgiven Total gain on debt forgiven		88,608 88,608

In July 2013 the Company restructured its debt facilities. As a result, all debt obligations in respect of the Loan facilities (Term and Subordinated facility) and Bank Overdraft facility, which in aggregate amounted to \$95.6 million at settlement, were extinguished in full, in exchange for \$7.0 million. This resulted in a gain of \$88.6 million.

Preliminary Financial Statements Notes to the Financial Statements As at 30 June 2015

4. Expenses

(a) Other expenses

	2015 \$000	2014 \$000
Advertising and marketing	756	588
Administration	6,899	6,940
Payroll tax costs	1,068	1,014
Total other expenses	8,723	8,542

(b) Loss before income tax includes the following specific expenses:

	2015 \$000	2014 \$000
Finance costs:		
Interest expense on Vendor earn-out liability	101	97
Amortisation of borrowing costs	34	32
Interest and finance charges on other borrowings	2,220	1,511
	2,355	1,640
Depreciation:		
Property, plant and equipment	258	317
Leasehold improvements	287	250
	545	567
Defined contribution superannuation expense:		
On hired labour costs	11,552	10,436
Employee benefits expense	1,800	1,703
	13,352	12,139
Share-based payment benefit	(38)	(130)
Allowance for impairment of trade and other receivables	294	151
Restructuring expense:		
Onerous lease expense	690	581
Staff redundancy and termination expense	917	248
Personnel and other costs in relation to new system	•	210
implementation	893	-
Other restructuring expense	-	64
	2,500	893
Other significant expenses:		
Impairment of intangible assets:		
Computer software	718	3
	718	3
Foreign exchange (gains)/losses	(149)	18
5 5 6 7		

Preliminary Financial Statements Notes to the Financial Statements As at 30 June 2015

5. Income tax expense

(a) Components of tax (benefit)/expense

	2015 \$000	2014 \$000
Current tax (benefit)/expense	(152)	464
Deferred tax assets written down due to debt forgiven		761
Deferred tax liabilities brought to account due to debt forgiven		995
Deferred tax income relating to the origination and reversal of		
temporary differences	(796)	(52)
Over provision of tax in prior year		(81)
Income tax (benefit)/expense	(948)	2,087

(b) Reconciliation of prima facie tax on (loss)/profit from ordinary activities to income tax (benefit)/expense

	2015 \$000	2014 \$000
(Loss)/profit before tax	(5,090)	86,868
Prima facie tax (benefit)/expense on (loss)/profit from ordinary activities before income tax at 30% (2014: 30%)	(1,527)	26,060
Add:		
Tax effect of:		
- non-deductible interest	121	29
- share option benefit	(11)	(39)
- other non-allowable/non-assessable items	113	299
- over provision of tax in prior year	-	(81)
- difference in overseas tax rates	70	97
 effect of current year tax losses not brought to account 	597	641
 effect of previously unrecognised tax losses and deductible 		
temporary differences now brought to account	(311)	-
- other allowable items	-	(93)
 non-assessable gain on debt forgiven 	-	(26,582)
 effect of deferred tax assets written down due to debt forgiven 	-	761
 effect of deferred tax liabilities brought to account due to debt forgiven 	-	995
Income tax (benefit)/expense	(948)	2,087

Preliminary Financial Statements Notes to the Financial Statements As at 30 June 2015

6. Cash and cash equivalents

7.

	2015 \$000	2014 \$000
Cash on hand	7	6
Cash at bank	713	267
Cash on deposit ¹	2,287	2,086
Total cash and cash equivalents	3,007	2,359

¹ Cash on deposit in relation to rental and other guarantees. The balance expected to be released and replaced with guarantees provided under the post year end variation to the debtor finance facility (refer Note 9).

	2015 \$000	2014 \$000
Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows:		
Cash and cash equivalents	3,007	2,359
·	3,007	2,359
Intangible assets	2015 \$000	2014 \$000
Computer software	838	796
Total intangible assets	838	796

Preliminary Financial Statements Notes to the Financial Statements As at 30 June 2015

8. Borrowings

	Note	2015 \$000	2014 \$000
CURRENT Unsecured liabilities			
Other		276	274
		276	274
Secured liabilities			
Debtor finance facility (net of borrowing costs)	(a)	13,131	10,175
		13,131	10,175
	-	13,407	10,499
NON-CURRENT			
Unsecured liabilities			
Vendor earn-out liability	(b)	874	785
	-	874	785

(a) Debtor finance facility (net of borrowing costs)

The facility was established in July 2013 and had an initial limit of \$15 million. The facility provides funding based on approved receivables and the limit adjusts in line with the value of the approved receivables. This facility has a three year term with no annual review, no financial covenants and no facility amortisation repayments. Funding provided under this facility is however dependent upon the purchased receivables remaining approved until they are collected.

At 30 June 2015, this facility attracted interest at a margin over bank reference rates.

Subsequent to year end the facility has been varied to provide for an increased limit of \$21 million (including a facility for bank guarantees). Refer Note 9.

(b) Vendor earn-out liability

The Vendor earn-out liability comprises dividend entitlements to holders of Series B Redeemable Preference Shares. The dividends are payable by the Company in priority to any other dividends in respect of any other shares. If these dividends are not paid then they will accumulate. The holders do not have rights to any other dividends or any entitlement to receive notice of, attend or vote at any general meeting of the Company.

9. Events after the reporting period

Subsequent to year end the debtor finance facility was varied as follows:

- Increase in the facility limit to \$21 million.
- Increase in the invoice advance rate.
- Inclusion of a bank guarantee facility to be provided from the available facility limit and secured against receivables.
- 48 month term, with no early termination fees if termination after 12 months.