

2006 Annual Results





宝业集团股份有限公司 BAOYE GROUP COMPANY LIMITED







Results Review



Development Strategies



Prospects















Summary



Results Review



As at 31 December RMB Million

	2006	2005	Change
Turnover	6,228	4,724	+32%
Profit attributable to shareholders	476	304	+56%
Earnings per share (RMB)	0.779	0.537	+45%







Turnover







	2006	2005	Change
Prefabricated Building Materials	1,076	621	+73%
Construction	4,645	3,524	+32%
Property Development	445	546	-18%





Operating Profit







	2006	2005	Change
Prefabricated Building Materials	51	89	-43%
Construction	469	207	+127%
Property Development	126	125	+1%





Operating Profit Margin







	2006	2005	Change
Prefabricated Building Materials	4.7 %	14.3 %	-67 %
Construction	10.1 %	5.9 %	+72 %
Property Development	28.4 %	23.0 %	+24 %





Financial Ratio Analysis





	2006	2005
Return on equity	22 %	17 %
Net assets value per share (RMB)	3.51	2.89
Net gearing ratio	15 %	14 %
Current ratio	1.09	1.33





Business Structure



Results Review



Revenue and profit breakdown by business segments As at 31 December 2006

	Revenue	Profit
Prefabricated Building Materials	17%	8%
Construction	75%	72%
Property Development	7%	19%











Urbanization in China



- The acceleration of the process of urbanization not only directly provides significant impetus for the middle and low end segments of the construction industry, such as construction work and real estate development, but also contributes to a more significant and faster growth of high end segments like water conservancy, transportation, electricity and municipal etc.
- The acceleration of the process of urbanization brought enormous development opportunities for each of the three major businesses of Baoye.

1% growth in urbanization rate



Contributes to 2% growth in GDP

Urban population growth of 16,000,000

New residence demand of 320,000,000m²

Directly results in more than RMB 1 trillion of revenue to the construction industry





Urbanization in China





Driving force for construction growth in China - urbanization

Prefabricated Building Materials Emerging Industry

Trillion Scale

Energy-saving
Environmental-friendly
Forcing construction
Industrialization innovation

Urbanization

Driving

Force

Construction

Property

Development

Industry Upgrading

High growth Industry

Industry Innovation

Continual Prosperous

Privatisation of SOEs
Opening high-end market

Innovation in function and quality





Expansion through Acquisition



Development Strategies

- Acquisition of Hubei Construction Group at a consideration of RMB133 million on 21 February 2006.
 - ➤ Hubei Construction Group comprises 12 state-owned enterprises mainly engaged in construction business.
 - ➤ Will facilitate the Company to establish and develop its market in Hubei Province and the central part of China.
 - ➤ Hubei Construction Group has first-class general construction license and plenty of high qualification human resources.
 - ➤ Hubei Construction Group owns certain pieces of land for a total area of approx. 500,000 square meters. The majority of such lands are located in Wuhan City which, upon approval by the relevant PRC authorities, can be used for the purpose of residential and/or commercial property development.







Expansion through Acquisition



Development Strategies



Update on Hubei Construction Group as at 31 December 2006

- Excess of the fair value of net assets of Hubei Construction Group over the acquisition cost: RMB 288,358,000;
 - of which RMB 179,707,000 is arising from restructuring of bank loans;
 - Land use rights are still stated at cost, no fair value adjustment;
- Turnover contribution for the year is RMB 599 million, loss for the period is RMB 29 million;
- Construction-in-progress as at 31 Dec 2006 is approx. RMB 1,000 million;
- Reorganization of staffs and workers was basically completed.





Expansion through Strategic Alliance



Development Strategies



- In March 2006, the Company entered into an agreement with Daiwa House, a Japanese leading prefabricated building materials manufacturer, to form a strategic alliance in the co-development of technological skills for the manufacture of industrialized residential units for a term of 10 years.
 - Strengthen our technical know-how in the manufacture of industrialized residential units.
 - ➤ Become the pioneer and the leader of prefabricated building materials manufacturing in the PRC.
 - >Establish a foundation for possible future co-operation, forming joint venture with Daiwa House.





Government Austerity Measures - Opportunities



Development Strategies

- PRC Government austerity measures become a national policy that will be implemented continuously
- Eliminate market concern on the uncertainty of government policies change from time to time
- Facilitating resources allocation, encouraging M&A and eliminating weak player
- Golden opportunity for company with strong financial position such as Baoye













Prospects

1975 2003 2006 2008 2010 Incorporation Listing on HKEx Expansion High growth National-wide Growth 100% 70% 65% 60% Α 90% Revenue 25% В 8% 15% 20% Contribution **Prospects** С 2% 15% 15% 15% A. Construction B. Prefabricated materials C. Property development High industry growth driving by urbanization Zhejiang Yangtze Delta Yangtze Delta Yangtze Delta Yangtze Delta Business Anhui Anhui Anhui **Territories** Hubei Hubei Hubei Beijing-Tianjin-Hebei Beijing-Tianjin-Hebei Shandong Shandong Jiangxi Expansion through acquisition **Business Target** >6 Billion >25 Billion >12 Billion 3 Billion **Profit Target** 141 Million >470 Million >1.2 Billion >2.5 Billion

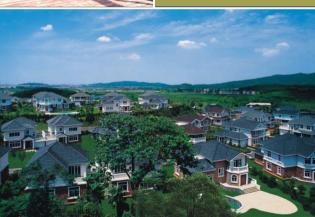




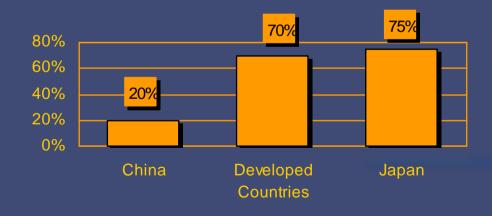
Prefabricated Building Materials



Prospects



- Currently, the construction industrialization rate in China is just around 20%, which is far below the average of 70% in developed countries.
- With the implementation of the construction industrialization reform, the market capacity for new building materials in China will reach trillions of Renminbi in the coming years.







Prefabricated Building Materials



Prospects



To be the leading prefabricated building materials company in China

	Commencement of construction	Commencement of operation	Designed production capacity (RMB)
Shaoxing Housing Industrialization Park	2002	2004	2 billion
Hefei Housing Industrialization Park	2005	2006	2 billion
Wuhan Housing Industrialization Park	2007	2008-09	2 billion
Total			6 billion





Construction-in-progress



Prospects



As at 31 December

	2006	2005	change
	RMB Million	RMB Million	%
Govt. & Public Buildings	7,339	4,923	+49%
Urban Infrastructure	4,437	3,362	+32%
Residential Projects	2,389	1,801	+33%
Industrial Projects	2,902	1,921	+51%
Total	17,067	12,007	+42%





Construction-in-progress



Prospects



As at 31 December

	2006	2005	change
	RMB Million	RMB Million	%
Zhejiang Province	6,657	4,991	+33%
Shanghai	5,973	4,536	+32%
Central China Region	3,925	2,159	+82%
Northern China Region	512	321	+60%
Total	17,067	12,007	+42%
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Property Development



Prospects



Property Development Schedule (2007-2008)

Property Name	Location	Equity Interests held by Baoye	GFA (sqm)	Selling Price (Rmb/sqm)	Cost (Rmb/sqm)
2007					
Yangxunqiao Linjiang Green Garden	Yangxunqia o	100%	57,380	3,300	2,125
Zhejiang Commercial City	Hefei	75%	70,000	3,200	2,447
Baoye City Green Garden (Phase II)	Hefei	100%	100,000	3,600	2,300
Jing'an Ziyuan	Shanghai	70%	51,300	25,000	10,555
2008	2008				
Baoye City Green Garden (Phase III)	Hefei	100%	150,000	3,900	2,300
Land of Zhongbao Machinery	Hefei	100%	150,000	2,800	1,880
Baoye Four Seasons Garden (Phase I)	Shaoxing	100%	100,000	7,000	5,000
Wuhan Projects (Phase I)	Wuhan	100%	100,000	7,000	3,100





Property Development



Prospects



Property Development Schedule (2009-2010)

Property Name	Location	Equity Interests held by Baoye	GFA (sqm)	Selling Price (Rmb/sqm)	Cost (Rmb/sqm)
2009					
Baoye Four Seasons Garden (Phase II)	Shaoxing	100%	150,000	8,000	5,000
Wuhan Project (Phase II)	Wuhan	100%	150,000	7,500	3,100
Baoye City Green Garden (Phase IV)	Hefei	100%	100,000	4,160	2,300
Xia Tsuen Lake Golf Project	Hefei	100%	150,000	4,500	28,000
2010					
Baoye Four Seasons Garden (Phase III)	Shaoxing	100%	200,000	9,500	5,000
Wuhan Projects (Phase III)	Wuhan	100%	200,000	8,000	3,100
Xia Tsuen Lake Golf Project	Hefei	100%	150,000	5,000	2,800





Entering a High Growth Era



Summary



- Baoye will continue to enjoy a very strong growth in the coming years in all three business segments.
- Accelerating urbanization in PRC will sustain long-term growth for the construction industry.
- Improving household income supports housing demand.
- Demand for intelligent architecture and energy-efficient and environmental-friendly construction services are bringing enormous industry opportunities for prefabricated building materials.
- Baoye is one of a few companies that have a very clear earnings visibility.















- We are one of the largest and most profitable privately-owned construction companies in the PRC.
- With 31 years of industry experience, the Group has successfully developed into a conglomerate enterprise comprising of prefabricated building materials, construction and property development and growing up from a regional company to a national group
- An H-share company listed on the main board of HKEx since June 2003. The first and the only PRC vertically integrated construction enterprise listed in Hong Kong.







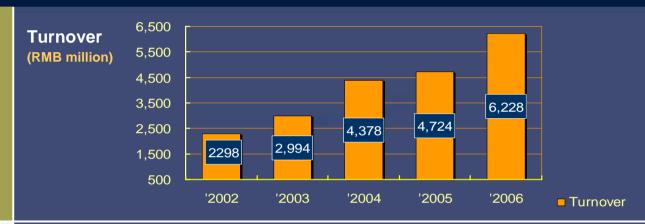


- Proven business track record with impressive earnings growth.
- Highly focused and specialized in our core businesses segments.
- Privately-owned enterprise managed by professionals with an aim to enhance shareholders' value through sound corporate governance.



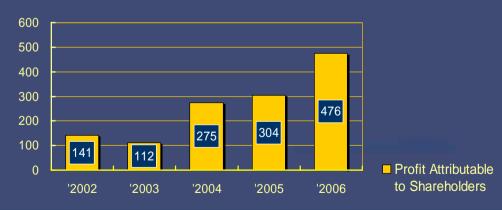
















Business Structure



Corporate Profile



Prefabricated Building Materials

- The pioneer of prefabricated building materials manufacturing in the PRC, aiming to become the industry standard setter
- Operates PRC's largest and Zhejiang's only national-class prefabricated building materials industrial park

Construction

Baoye

Group

(2355.HK)

- No limit on tendering bids because of our topclass license
- Strong revenue growth supported by large order volume on hand

Property Development

- Enjoys a higher than industry average profit margin due to synergistic effect resulting from excellent construction and quality building materials
- Quality land bank accumulated at low cost over the past years, sufficient for future development in the coming 10 years





Shareholders Structure





	No.of shares	% of total
Domestic Shares (non-listed)		
Chairman, Mr.Pang	198, 753, 054	29. 98%
Senior Management	151, 988, 999	22. 93%
	350, 742, 053	52. 91%
H Shares (listed)		
Tiger	52, 036, 992	7. 85%
Goldman Sachs	43, 364, 160	6. 54%
Atlantis	37, 000, 000	5. 60%
Others	182, 320, 800	27. 50%
	312, 221, 952	47. 49%
Total	662, 964, 005	100%











- Zhejiang Province, where our headquarters are located, is in the Yangtze Delta, one of the richest regions in the PRC.
- In addition to our home base, we have expanded our business footprint into neighboring areas including Shanghai, Hefei & Wuhan.









Corporate Profile



Baoye Group Company Limited

Building	Materi	als
Business		

Shaoxing Industrial Park

Hefei Industrial Park

Wuhan Industrial Park

Construction Business

Zhejiang

Shanghai

Jiangsu

Anhui

Hubei

Beijing

Tianjin

Hebei

Jiangxi

Shandong

Property Development Business

Shaoxing

Hefei

Shanghai

Hangzhou

Wuhan









- Ranked No. 393 of Top 500 Global Chinese Enterprises by Asia Newsweek in 2006.
- Market Cap. Ranked No. 1 among construction companies in HKEx.
- Ranked No. 1 in terms of taxation paid in Shaoxing County in 2005.





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