



AVIC International (HK) Group Limited

中航國際（香港）集團有限公司

(Incorporated in Hong Kong with limited liability)

(於香港註冊成立之有限公司)

AVIC International Holding (HK) Limited

中國航空工業國際控股(香港)有限公司

(Incorporated in Bermuda with limited liability)

(於百慕達註冊成立之有限公司)

(Stock code: 232)

(股份代號：232)

**OFFER TO SELL NOT MORE THAN 2,484,166,998 SHARES OF
AVIC INTERNATIONAL HOLDING (HK) LIMITED ON THE BASIS OF 0.6855 OFFER SHARE FOR
EVERY ONE EXISTING SHARE HELD AS AT THE CLOSE OF BUSINESS ON
TUESDAY, 6 FEBRUARY 2018 AT HK\$0.37 PER OFFER SHARE
PAYABLE IN FULL ON APPLICATION BY QUALIFYING SHAREHOLDERS**

**BY NO LATER THAN
4:00 P.M. ON WEDNESDAY, 28 FEBRUARY 2018**

EXCESS APPLICATION FORM

Name(s) and address of Qualifying Shareholder(s)

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Excess Application Form No.

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Application can only be made by the Qualifying
Shareholder(s) named herein

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IMPORTANT

**IF YOU ARE IN ANY DOUBT IN ANY ASPECT OF THIS APPLICATION FORM OR AS TO THE ACTION TO BE
TAKEN, YOU SHOULD CONSULT YOUR STOCKBROKER OR OTHER REGISTERED DEALER IN SECURITIES,
BANK MANAGER, SOLICITOR, PROFESSIONAL ACCOUNTANT OR OTHER PROFESSIONAL ADVISER.**

THIS EXCESS APPLICATION FORM IS VALUABLE BUT IS NOT TRANSFERABLE. IT IS FOR THE USE OF THE
QUALIFYING SHAREHOLDER(S) NAMED ABOVE ONLY. NO EXCESS APPLICATION CAN BE MADE AFTER 4:00
P.M. ON Wednesday, 28 February 2018.

Reference is made to the prospectus (the "Prospectus") issued by AVIC INTERNATIONAL HOLDING (HK)
LIMITED ("AVIC International (HK)") dated Monday, 12 February 2018 in relation to the Clawback Offer. Terms
used herein shall have the same meanings as defined in the Prospectus unless the context requires otherwise.

A copy of this Excess Application Form, together with a copy of the Prospectus and the Application Form as
specified in the section headed "Documents Registered by the Registrar of Companies" in the Prospectus,
have been registered by the Registrar of Companies in Hong Kong pursuant to section 342C of the Companies
Ordinance. The Registrar of Companies in Hong Kong, The Stock Exchange of Hong Kong Limited and the
Securities and Futures Commission of Hong Kong take no responsibility for the contents of any of these
documents.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited and Hong Kong
Securities Clearing Company Limited take no responsibility for the contents of this Excess Application Form, make
no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss
howsoever arising from or in reliance upon the whole or any part of the contents of this Excess Application Form.

Dealings in the Offer Shares may be settled through CCASS and you should consult your stockbroker or licensed
securities dealer, registered institution in securities, bank manager, solicitor, professional accountant or other
professional adviser for details of those settlement arrangements and how such arrangements may affect your
rights and interests.



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以每股發售股份**0.37**港元之價格按於二零一八年二月六日(星期二)營業時間結束時
每持有一股現有股份獲**0.6855**股發售股份之基準提呈發售
AVIC INTERNATIONAL HOLDING (HK) LIMITED中國航空工業國際控股(香港)有限公司
不超過**2,484,166,998**股股份，
股款由合資格股東於申請時繳足

不遲於二零一八年二月二十八日(星期三)下午四時正

額外申請表格

合資格股東之姓名及地址

額外申請表格編號

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認購申請僅可由上文列名之
合資格股東作出

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重要提示

閣下如對本申請表格之任何方面或應採取之行動有任何疑問，應諮詢閣下之股票經紀或其他持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問。

本額外申請表格具有價值，但不可轉讓。其僅供上述之合資格股東使用。額外申請最遲須於二零一八年二月二十八日(星期三)下午四時正前遞交。

茲提述AVIC INTERNATIONAL HOLDING (HK) LIMITED中國航空工業國際控股(香港)有限公司(「中航國際(香港)」)於二零一八年二月十二日(星期一)就回補發售刊發之發售章程(「發售章程」)。除文義另有所指外，本額外表格所用詞彙與發售章程所界定者具有相同涵義。

本額外申請表格副本連同發售章程副本及發售章程「於公司註冊處處長登記之文件」一節所指的申請表格副本，已遵照公司條例第342C條之規定送呈香港公司註冊處處長登記。香港公司註冊處處長、香港聯合交易所有限公司及香港證券及期貨事務監察委員會對任何此等文件的內容概不負責。

香港交易及結算所有限公司、香港聯合交易所有限公司及香港中央結算有限公司對本額外申請表格之內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示概不就本額外申請表格全部或任何部份內容而產生或因倚賴該等內容而引致之任何損失承擔任何責任。

發售股份之買賣可透過中央結算系統進行交收，而閣下應就該等交收安排之詳情及該等安排如何影響閣下之權利及權益，諮詢閣下之股票經紀或其他持牌證券交易商、註冊證券機構、銀行經理、律師、專業會計師或其他專業顧問。

To: AVIC International (HK) Group Limited
AVIC International Holding (HK) Limited

Dear Sirs,

I/We, being the Qualifying Shareholder(s) named above, hereby irrevocably apply for the number of excess Offer Shares specified in Box A at the subscription price of HK\$0.37 per excess Offer Share, in respect of which I/we enclose a separate remittance by cheque or banker's cashier order made payable to "**AVIC INTERNATIONAL (HK) GROUP LIMITED**" and crossed "**Account Payee Only**" being the payment in full on application for the above number of excess Offer Shares.

I/We, hereby request you to allot such excess Offer Shares being applied for, or any smaller number, to me/us and to send by ordinary post at my/our risk to the address shown above my/our share certificate(s) for the number of excess Offer Shares as may be allotted to me/us in respect of this application and/or a cheque for any surplus application monies returnable to me/us. I/We understand that the directors of AVIC HK will allocate the Offer Shares in excess of assured allotments at their discretion, but on a fair and equitable basis, to Qualifying Shareholders who have applied for excess Offer Shares on a pro-rata basis with reference to the amount of excess Offer Shares applied for by the relevant Qualifying Shareholders. I/We understand that the allocation of the Offer Shares in excess of assured allotments entitlement will not be based on the number of the Shares held by the relevant Qualifying Shareholders and no preference will be given to topping-up odd lots to whole board lots. I/ We acknowledge that I am/we are not guaranteed to be allotted all or any of the excess Offer Shares applied for.

I/We hereby undertake to accept such number of excess Offer Shares as may be allotted to me/us as aforesaid upon the terms set out in the related Prospectus and this Excess Application Form and subject to the Memorandum of Association and Bye-Laws (the "Bye-Laws") of AVIC International (HK). In respect of any excess Offer Shares allotted to me/us, I/we authorise you to place my/our name(s) on the register of members of AVIC International (HK) as the holder(s) of such excess Offer Shares.

| | | | |
|-------|---|--|-----------------------------|
| Box A | No. of excess Offer Shares applied for (subject to a minimum of 100 Offer Shares) | | Remittance enclosed HK\$ |
| | | Name of bank on which cheque/ banker's cashier order is drawn | |
| | | Cheque/banker's cashier order number | |

(1) _____ (2) _____ (3) _____ (4) _____

Signature(s) of applicant(s) (all joint Shareholders must sign)

Date: _____

Contact Tel No: _____

敬呈： 中航國際(香港)集團有限公司
中國航空工業國際控股(香港)有限公司

敬啟者：

本人／吾等為上文列名之合資格股東，現不可撤回地以每股額外發售股份0.37港元之認購價申請認購甲欄指定之額外發售股份，並附上以「只准入抬頭人賬戶」方式劃線獨立開出，並註明抬頭人為「**AVIC INTERNATIONAL (HK) GROUP LIMITED**」之支票或銀行本票，作為申請認購上述數目額外發售股份須全數支付之股款。

本人／吾等謹請中航國際(香港)配發該等所申請認購或任何較所申請認購數目為少之額外發售股份予本人／吾等，並將本人／吾等就此項認購申請可能獲配發之額外發售股份數目之股票及／或應退還予本人／吾等任何多出之申請認購股款之支票，按上列地址以平郵方式郵寄予本人／吾等，郵誤風險概由本人／吾等承擔。本人／吾等明白，中航香港董事將參考相關合資格股東所申請之超額發售股份數目酌情但按公平及公正基準向申請額外發售股份之合資格股東按比例分配保證配額以外之發售股份。本人／吾等明白保證配額以外之發售股份之分配將不會參考相關合資格股東所持股份數目，亦無優先考慮將不足一手之零碎股權補足為一手完整買賣單位之股權。本人／吾等知悉本人／吾等未必可獲配發全部或任何部份所申請認購之額外發售股份。

本人／吾等謹此承諾按照相關之發售章程及本額外申請表格所載之條款，並在中航國際(香港)之組織章程大綱及細則(「細則」)規限下，接納可能配發予本人／吾等前述之額外發售股份數目。本人／吾等就任何獲配發之額外發售股份授權中航國際(香港)將本人／吾等之姓名列入中航國際(香港)之股東名冊，作為該等額外發售股份之持有人。

| | | | |
|----|----------------------------------|----------------|------------|
| 甲欄 | 申請認購之額外股份數目 (惟最少須為 100 股發售股份) | | 隨附股款 港元 |
| | | 支票／銀行本票之付款銀行名稱 | |
| | | 支票／銀行本票號碼 | |

(1) _____ (2) _____ (3) _____ (4) _____

申請人簽署(所有聯名股東均須簽署)

日期：_____

聯絡電話號碼：_____

This Excess Application Form should be completed and lodged, together with payment by cheque or banker's cashier order in respect of HK\$0.37 per Offer Share being applied for, with AVIC International (HK)'s Hong Kong branch share registrar, Computershare Hong Kong Investor Services Limited, Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, so as to be received by no later than 4:00 p.m. on Wednesday, 28 February 2018. All remittances must be made in Hong Kong dollars by cheques or banker's cashier orders. Cheques must be drawn on an account with, and banker's cashier orders must be issued by, a licensed bank in Hong Kong and made payable to "AVIC INTERNATIONAL (HK) GROUP LIMITED" and crossed "Account Payee Only".

It is your responsibility to ensure that the amount of remittance made by you in connection with the application is equal to the exact aggregate sum of the aggregate offer price payable in relation to all excess Offer Shares applied for by you and the buyer's ad valorem stamp duty, which should be calculated in the following manner:

$$\begin{array}{r} \text{The} \\ \text{aggregate} \\ \text{amount of} \\ \text{remittance} \\ \text{payable} \end{array} = \left(\begin{array}{r} \text{Number of} \\ \text{the excess} \\ \text{Offer Shares} \\ \text{applied for} \\ \text{by a} \\ \text{Qualifying} \\ \text{Shareholder} \end{array} \times \text{HK\$0.37} \right) + \left(\begin{array}{r} \text{Number of} \\ \text{the excess} \\ \text{Offer Shares} \\ \text{applied for} \\ \text{by a} \\ \text{Qualifying} \\ \text{Shareholder} \end{array} \times \text{HK\$0.435} \right) \times \begin{array}{r} 0.1\% \\ \text{(the buyer's} \\ \text{ad valorem} \\ \text{stamp duty)} \end{array}$$

(ROUND UP to the nearest cent)

(ROUND UP to the nearest dollar)

Completion and return of this Excess Application Form together with a cheque or banker's cashier order in payment for the excess Offer Shares which are the subject of this form will constitute a warranty by the applicant(s) that the cheques or banker's cashier orders will be honoured on first presentation. **Any application in respect of which a lesser amount of remittance is made will be rejected.** Remittance(s) will be presented for payment upon receipt by AVIC HK and all interest earned (if any) will be retained for the benefit of AVIC HK. **If the cheque or banker's cashier order is not honoured on first presentation, this Excess Application Form will be rejected.**

You may apply for the excess Offer Shares (**subject to a minimum of 100 excess Offer Shares**) by filling in this Excess Application Form. You will be notified of any allotment of excess Offer Shares made to you. In the event that you make a remittance in excess of the total amount payable by you for the excess Offer Shares that you have applied for, no refund of the excess amount will be made by AVIC HK unless such excess amount is HK\$100.00 or more. The refund of such excess amount (if any) will be made to the relevant applicants or, in the case of joint applicants, to the first-named applicant, without interest, by sending cheque(s) made out to such applicant(s) and crossed "Account Payee Only" through ordinary post to the respective address specified in this Excess Application Form, at your own risk. Any excess amount which is not refunded will be retained for the benefit of AVIC HK.

Completion of this excess application form will constitute an instruction and authority by the applicant(s) to AVIC International (HK) and/or Computershare Hong Kong Investor Services Limited or any person nominated by them for the purpose, on behalf of the applicant(s), to execute any registration of this excess application form or other documents and, generally, to do all such other things as such company or person may consider necessary or desirable to effect registration in the name(s) of the applicant(s) of the excess Offer Shares applied for, or any small number, in accordance with the arrangements described in the Prospectus.

It is strongly recommended that if you are in any doubt as to the exact amount payable in relation to the excess Offer Shares you have applied for, you should consult immediately the branch share registrar of AVIC International (HK) in Hong Kong, Computershare Hong Kong Investor Services Limited at 17M/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong in person or at its hotline (at 852-2862 8699) during its business hours from 9:00 a.m. on Tuesday, 13 February 2018 to 4:00 p.m. on Wednesday, 28 February 2018.

Please staple
your payment
here

本額外申請表格必須填妥，連同按所申請認購之每股發售股份**0.37**港元計算之應繳股款支票或銀行本票，不遲於二零一八年二月二十八日(星期三)下午四時正交回中航國際(香港)之香港股份過戶登記分處香港中央證券登記有限公司(地址為香港灣仔皇后大道東**183**號合和中心**17**樓**1712-1716**號舖)。所有股款須以支票或銀行本票形式以港元繳付，支票必須以香港持牌銀行戶口開出，而銀行本票須由香港之持牌銀行發出及以「只准入抬頭人賬戶」方式劃線開出，並須註明抬頭人為「**AVIC INTERNATIONAL (HK) GROUP LIMITED**」。

閣下有責任確保 閣下就申請而須繳付之股款金額相等於 閣下就所有申請認購之額外發售股份而應付之發售價總額加上買方從價印花稅之準確總金額，其計算方法如下：

$$\begin{array}{l} \text{應付股款} \\ \text{總額} \end{array} = \left(\begin{array}{l} \text{合資格股東} \\ \text{所申請認購} \\ \text{之額外發售} \\ \text{股份數目} \end{array} \times 0.37 \text{ 港元} \right) + \left(\begin{array}{l} \text{合資格股東} \\ \text{所申請認購} \\ \text{之額外發售} \\ \text{股份數目} \end{array} \times 0.435 \text{ 港元} \times 0.1\% \text{ (買方} \right. \\ \left. \text{從價印花稅)} \right) \\ \text{(向上調整至最接近仙位)} \qquad \qquad \qquad \text{(向上調整至最接近港元)} \end{array}$$

填妥及交回本額外申請表格連同繳付按本表格所申請額外發售股份之股款支票或銀行本票，即構成申請額外發售股份人士作出之一項保證，保證支票或銀行本票於首次過戶時將會兌現。任何申請認購所涉股款如少於該金額將被拒絕受理。中航香港收到認購款項後將隨即將之過戶，由此賺取之利息(如有)將撥歸中航香港所有。倘支票或銀行本票在首次過戶時未能兌現，則本額外申請表格將遭拒絕受理。

閣下可透過填寫本額外申請表格申請額外發售股份(最少須為**100**股額外發售股份)。閣下將獲通知獲配發之額外發售股份數目。倘 閣下所繳付之股款超出 閣下就申請認購額外發售股份所應付之總金額，除非該超出款項為100.00港元或以上，否則中航香港不會退回超出款項。有關超出款項(如有)之退款支票將按額外申請表格上列明之各自地址以平郵方式寄回有關申請人(或倘為聯名申請人，則寄予排名首位之申請人)，支票以「只准入抬頭人賬戶」方式劃線開出，惟郵誤風險概由 閣下承擔。任何未退還之超出款項將撥歸中航香港所有。

填妥本額外申請表格將構成申請人指示及授權中航國際(香港)及／或香港中央證券登記有限公司或其提名之任何人士代表申請人辦理本額外申請表格或其他文件之任何登記手續，以及一般地進行有關公司或人士可能認為必需或合宜之所有有關其他事宜以根據發售章程所述安排，將申請人所申請認購之數目之額外(或任何小額)發售股份登記在申請人名下。

閣下如對本身申請認購額外發售股份所應付之準確金額有任何疑問，務請立即親身前往中航國際(香港)於香港之股份過戶登記分處香港中央證券登記有限公司(地址為香港灣仔皇后大道東**183**號合和中心**17M**樓)進行諮詢，或於二零一八年二月十三日(星期二)上午九時正至二零一八年二月二十八日(星期三)下午四時正之營業時間內致電其熱線(電話號碼為**852-2862 8699**)。

請將股款
緊釘在此