



# CEC INTERNATIONAL HOLDINGS LIMITED

## CEC國際控股有限公司\*

(Incorporated in Bermuda with limited liability)

(Stock Code: 0759)

### 2007/2008 THIRD QUARTER RESULTS ANNOUNCEMENT

The Board of Directors (the “Board”) of CEC International Holdings Limited (the “Company”) is pleased to announce that the unaudited consolidated results of the Company and its subsidiaries (collectively referred to as the “Group”) for the three months and nine months ended 31 January 2008 as follows:

#### CONDENSED CONSOLIDATED INCOME STATEMENT

	Note	Three months ended 31 January		Nine months ended 31 January	
		2008 HK\$'000 (Unaudited)	2007 HK\$'000 (Unaudited)	2008 HK\$'000 (Unaudited)	2007 HK\$'000 (Unaudited)
Turnover	2	209,889	177,609	603,450	529,527
Cost of sales	4	(169,144)	(143,037)	(483,050)	(423,846)
Gross profit		40,745	34,572	120,400	105,681
Other income	3	2,446	360	3,239	1,145
Other gain – gain on disposal of investment property		–	855	–	855
Selling and distribution expenses	4	(4,763)	(4,203)	(12,696)	(11,285)
General and administrative expenses	4	(26,087)	(21,742)	(72,803)	(59,821)
Operating profit		12,341	9,842	38,140	36,575
Finance costs	5	(6,082)	(4,980)	(15,916)	(14,729)
Profit before taxation		6,259	4,862	22,224	21,846
Taxation	6	(1,614)	(558)	(3,506)	(3,532)
Profit for the period		<u>4,645</u>	<u>4,304</u>	<u>18,718</u>	<u>18,314</u>
Attributable to:					
– equity holders of the Company		4,690	4,453	19,119	18,463
– minority interest		(45)	(149)	(401)	(149)
		<u>4,645</u>	<u>4,304</u>	<u>18,718</u>	<u>18,314</u>
Earnings per share for profit attributable to equity holders of the Company during the period	8				
– basic		<u>0.65 cent</u>	<u>0.62 cent</u>	<u>2.67 cents</u>	<u>2.58 cents</u>
– diluted		<u>N/A</u>	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>

## CONDENSED CONSOLIDATED BALANCE SHEET

	<i>Note</i>	As at <b>31 January 2008</b> <i>HK\$'000</i> <b>(Unaudited)</b>	As at 30 April 2007 <i>HK\$'000</i> <b>(Audited)</b>
<b>ASSETS</b>			
<b>Non-current assets</b>			
Leasehold land and land use rights		37,529	31,117
Property, plant and equipment		368,258	355,836
Investment properties		9,148	9,148
Available-for-sale financial assets		8,280	7,895
Deposit for acquisition/construction of property, plant and equipment		12,969	3,623
		<u>436,184</u>	<u>407,619</u>
<b>Current assets</b>			
Inventories		123,180	79,574
Accounts receivable	9	193,241	173,801
Prepayment, deposits and other receivables		8,739	8,477
Tax recoverable		–	21
Pledged bank deposits		27,279	26,509
Bank balances and cash		84,612	31,586
		<u>437,051</u>	<u>319,968</u>
<b>Total assets</b>		<u><b>873,235</b></u>	<u><b>727,587</b></u>
<b>EQUITY</b>			
Share capital		71,661	71,661
Reserves			
Proposed final dividend		–	6,808
Others		339,718	295,782
		<u>411,379</u>	<u>374,251</u>
<b>Minority interest</b>		<u>199</u>	<u>–</u>
<b>Total equity</b>		<u><b>411,578</b></u>	<u><b>374,251</b></u>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Borrowings		196,451	38,329
Deferred income tax		7,790	10,777
		<u>204,241</u>	<u>49,106</u>
<b>Current liabilities</b>			
Borrowings		164,799	224,972
Accounts payable	10	56,997	47,424
Accruals and other payables		31,044	25,204
Taxation payable		4,576	6,630
		<u>257,416</u>	<u>304,230</u>
<b>Total liabilities</b>		<u><b>461,657</b></u>	<u><b>353,336</b></u>
<b>Total equity and liabilities</b>		<u><b>873,235</b></u>	<u><b>727,587</b></u>
<b>Net current assets</b>		<u><b>179,635</b></u>	<u><b>15,738</b></u>
<b>Total assets less current liabilities</b>		<u><b>615,819</b></u>	<u><b>423,357</b></u>

Notes:

## 1. Basis of preparation and accounting policies

These unaudited condensed consolidated third quarterly financial statements (the “Financial Statements”) have been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34 “Interim financial reporting”, issued by the Hong Kong Institute of Certified Public Accountants. The Financial Statements should be read in conjunction with the annual financial statements for the year ended 30 April 2007.

The accounting policies used in the preparation of the Financial Statements are consistent with those used in the annual financial statements for the year ended 30 April 2007, except for the adoption of the standards, amendments and interpretations issued by the HKICPA mandatory for the financial year beginning 1 May 2007. The adoption of such standards, amendments and interpretations has no significant effect on the Group’s results but will have certain disclosure impacts on the annual financial statements of this financial year.

The Group has not early adopted any new standards, amendments or interpretations which have been issued on or before 31 January 2008 but are not effective for the financial year ending 30 April 2008. The Group is in the process of assessing their impact on the Group’s results and operations.

## 2. Segment information

### (a) Primary segments

	Nine months ended 31 January 2008			Nine months ended 31 January 2007		
	Electronic components manufacturing HK\$’000	Others HK\$’000	Total HK\$’000	Electronic components manufacturing HK\$’000	Others HK\$’000	Total HK\$’000
Sales	602,606	3,298	605,904	528,265	3,302	531,567
Intersegment sales	-	(2,454)	(2,454)	-	(2,040)	(2,040)
External sales	<u>602,606</u>	<u>844</u>	<u>603,450</u>	<u>528,265</u>	<u>1,262</u>	<u>529,527</u>
Operating profit	37,665	475	38,140	35,134	1,441	36,575
Finance costs			(15,916)			(14,729)
Profit before taxation			22,224			21,846
Taxation			(3,506)			(3,532)
Profit for the period			<u>18,718</u>			<u>18,314</u>
Capital expenditures	<u>58,415</u>	<u>31</u>	<u>58,446</u>	<u>44,162</u>	<u>300</u>	<u>44,462</u>
Depreciation	<u>54,123</u>	<u>34</u>	<u>54,157</u>	<u>50,165</u>	<u>69</u>	<u>50,234</u>
Amortisation	<u>634</u>	<u>-</u>	<u>634</u>	<u>487</u>	<u>-</u>	<u>487</u>

	Electronic components manufacturing		Others		Total	
	As at	As at	As at	As at	As at	As at
	31/1/2008	30/4/2007	31/1/2008	30/4/2007	31/1/2008	30/4/2007
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Other information						
Segment assets	<b>862,154</b>	716,216	<b>11,081</b>	11,350	<b>873,235</b>	727,566
Unallocated assets					<u>–</u>	<u>21</u>
Total assets					<b><u>873,235</u></b>	<b><u>727,587</u></b>
Segment liabilities	<b>448,946</b>	335,422	<b>345</b>	507	<b>449,291</b>	335,929
Unallocated liabilities					<u>12,366</u>	<u>17,407</u>
Total liabilities					<b><u>461,657</u></b>	<b><u>353,336</u></b>

(b) Secondary segments

	Sales		Capital expenditures		Total assets	
	Nine months ended		Nine months ended		As at	As at
	31 January		31 January		31/1/2008	30/4/2007
	2008	2007	2008	2007	HK\$'000	HK\$'000
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Hong Kong	<b>163,468</b>	173,902	<b>15,892</b>	12,661	<b>183,999</b>	123,617
Mainland China	<b>313,256</b>	241,697	<b>42,506</b>	31,050	<b>635,350</b>	544,549
Taiwan	<b>30,296</b>	37,257	<b>48</b>	716	<b>15,305</b>	26,203
Europe	<b>16,110</b>	17,777	–	–	<b>2,439</b>	4,525
Singapore	<b>19,226</b>	31,402	–	–	<b>18,691</b>	19,011
Others	<b>61,094</b>	27,492	–	35	<b>17,451</b>	9,682
	<b><u>603,450</u></b>	<u>529,527</u>	<b><u>58,446</u></b>	<u>44,462</u>	<b><u>873,235</u></b>	<b><u>727,587</u></b>

3. Other income

	Three months ended		Nine months ended	
	31 January		31 January	
	2008	2007	2008	2007
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Interest income	<b>599</b>	360	<b>1,370</b>	1,145
Tax refund for reinvestment in subsidiaries of Mainland China	<b>1,847</b>	–	<b>1,847</b>	–
Dividend income	<u>–</u>	<u>–</u>	<u>22</u>	<u>–</u>
	<b><u>2,446</u></b>	<u>360</u>	<b><u>3,239</u></b>	<u>1,145</u>

#### 4. Expenses by nature

	Three months ended		Nine months ended	
	31 January		31 January	
	2008	2007	2008	2007
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Amortisation of leasehold land and land use rights	226	179	634	487
Depreciation of property, plant and equipment	18,109	16,961	54,157	50,234
Cost of inventories sold	168,301	142,926	480,498	423,499
Employee benefit expense (including directors' emoluments)	59,560	45,285	158,382	128,105
Impairment loss on goodwill	–	300	–	300
Provision for slow moving and obsolete inventories	112	771	462	771
Provision for/(reversal of) impairment of receivables	576	(1,531)	219	(3,428)

#### 5. Finance costs

	Three months ended		Nine months ended	
	31 January		31 January	
	2008	2007	2008	2007
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Interest expenses	5,515	4,720	14,687	13,823
Amortisation of deferred borrowing costs	567	260	1,229	906

#### 6. Taxation

The Company is exempted from taxation in Bermuda until 2016. Hong Kong profits tax has been provided at the rate of 17.5% (2007: 17.5%) on the estimated assessable profit for the period. Overseas taxation has been calculated on the estimated assessable profits for the period at the rates prevailing in the respective jurisdictions.

The amount of taxation charged to the condensed consolidated income statement represents:

	Three months ended		Nine months ended	
	31 January		31 January	
	2008	2007	2008	2007
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Hong Kong profits tax – current tax	505	(353)	2,292	1,687
Overseas taxation – current tax	1,781	1,469	4,201	3,790
Deferred taxation	(672)	(558)	(2,987)	(1,945)

## 7. Dividend

The Board resolved not to declare any dividend in respect of the nine months ended 31 January 2008 (2007: Nil).

## 8. Earnings per share

The calculation of basic earnings per share for the three months ended 31 January 2008 is based on the profit attributable to equity holders of the Company of approximately HK\$4,690,000 (2007: HK\$4,453,000) and 716,610,798 (2007: 716,610,798) shares in issue during the period.

The calculation of basic earnings per share for the nine months ended 31 January 2008 is based on the profit attributable to equity holders of the Company of approximately HK\$19,119,000 (2007: HK\$18,463,000) and 716,610,798 (2007: 716,610,798) shares in issue during the period.

For the three months and nine months ended 31 January 2007 and 31 January 2008, diluted earnings per share equals basic earnings per share as there was no dilutive potential share.

## 9. Accounts receivable

The aging analysis of accounts receivable is as follows:

	As at 31 January 2008 <i>HK\$'000</i>	As at 30 April 2007 <i>HK\$'000</i>
Current	176,596	158,243
Overdue by 0 – 1 month	9,793	11,506
Overdue by 1 – 2 months	5,530	1,979
Overdue by 2 – 3 months	1,322	2,004
Overdue by more than 3 months	1,536	1,386
	<hr/>	<hr/>
	194,777	175,118
Less: provision for impairment of accounts receivable	(1,536)	(1,317)
	<hr/>	<hr/>
	<b>193,241</b>	<b>173,801</b>
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Management of the Group and the Company's Accounts Receivable Supervisory Committee perform on-going credit and collectibility evaluation of each customer. The Group offers an average credit period ranging from one to four months to its customers who have good payment records and well-established relationships with the Group.

## 10. Accounts payable

The aging analysis of accounts payable is as follows:

	As at 31 January 2008 <i>HK\$'000</i>	As at 30 April 2007 <i>HK\$'000</i>
Current	55,382	45,567
Overdue by 0 – 1 month	1,342	902
Overdue by 1 – 2 months	20	257
Overdue by 2 – 3 months	–	479
Overdue by more than 3 months	253	219
	<u>56,997</u>	<u>47,424</u>

## MANAGEMENT DISCUSSION AND ANALYSIS

### BUSINESS REVIEW

For the nine months ended 31 January 2008, the turnover of the Group was HK\$603,450,000 (2007: HK\$529,527,000), posting a 14.0% growth over the corresponding period last year, whilst the Group's gross profit was HK\$120,400,000 (2007: HK\$105,681,000), up 13.9% over the same period last year. Gross profit margin of 20.0% (2007: 20.0%) was similar to that of the same period last year. Profit attributable to equity holders of the Company for the period was HK\$19,119,000 (2007: HK\$18,463,000), similar to that of the corresponding period last year.

During the period, the substantial rise in turnover of the Group was primarily fueled by the growth in traditional coils business and the change of the Group's product mix since September of last year. A lower production cost in traditional coils has been achieved, thanks to the Group's rather comprehensive production facilities and skills in producing traditional coils, enhanced by economies of scale. The gap in gross profit margin between traditional coils and power supply coils had further widened in favour of the traditional coils due to the rising prices of raw materials for power supply coils during the same period and its labour intensive product structure. By virtue of the above factors, the Group's gross profit margin could be maintained at similar level of the same period last year. The Group will therefore shift to expedite the development of traditional coils which have a higher gross profit margin. During the period, the uptrend of Renminbi and soaring labour cost and operating expenses in Mainland China exerted a great pressure on the Group's production cost.

During the period under review, general and administrative expenses of the Group rose to HK\$72,803,000 (2007: HK\$59,821,000). The increase was partly due to no reversal of provision for impairment of accounts receivable made for the period but instead a provision for impairment of accounts receivable of HK\$219,000 (2007: reversal of provision for impairment of accounts receivable of HK\$3,428,000). Furthermore, a loss in foreign exchange amounted to approximately HK\$3,360,000 arisen from the rising Renminbi, Japanese Yen and other currencies against United States dollar during the period. Excluding the aforesaid reversal and loss in foreign exchange, the other general and administrative expenses increased by approximately 11.7%, which accounted for approximately 11.5% (2007: 11.7%) of the Group's turnover at similar level of the same period last year, for business expansion.

As at 31 January 2008, the Group's inventories amounted to HK\$123,180,000 (30 April 2007: HK\$79,574,000), reporting an increase of approximately 54.8% as compared with that of the financial year-end date of last year. Such rise was mainly driven by the turnover growth. In addition, during this quarter, the Group raised its permitted inventory level for common used raw materials as planned, coupled with more purchases of high-priced metal materials, such as copper, tin, nickel oxide, zinc and manganese, etc. so as to achieve a better balanced effect of price fluctuations of raw materials on its operation. The increased purchases were all funded out of cash inflow from operating activities during the period without a squeeze on the Group's working capital. For the nine months ended 31 January 2008, net cash inflow from operating activities of the Group was HK\$43,771,000 (2007: HK\$43,157,000), similar to that of the corresponding period last year.

In addition, the relocation of Singapore plant to Zhongshan main plant had been completed during this quarter. The subsequent integration of productivity has been also nearly completed. Hereafter, the subsidiary in Singapore will mostly focus on developing the sales in the region.

## **FINANCIAL REVIEW**

### *Fund Surplus and Liabilities*

As at 31 January 2008, the Group's bank balances and cash (denominated mainly in Hong Kong dollar, United States dollar and Renminbi) was HK\$84,612,000 (30 April 2007: HK\$31,586,000). The banking facilities amounting to HK\$375,487,000 were secured by corporate guarantees provided by the Company and its certain subsidiaries, mortgages on the Group's certain land and buildings and pledges of the Group's bank deposits and available-for-sale financial assets. In addition, the Group is required to comply with certain restrictive financial covenants imposed by the major financing banks. As at 31 January 2008, the Group could comply with such financial covenants, which indicates that the Group's financial position remained satisfactory.



As at 31 January 2008, the Group's total borrowings granted from banks and financial institutions (including a 3-year transferable term loan facility agreement of up to an aggregate amount of HK\$300,000,000 entered into between the Company and a group of banks on 17 September 2007) amounted to HK\$361,250,000 (30 April 2007: HK\$263,301,000), of which HK\$164,799,000 (30 April 2007: HK\$224,972,000) will be repayable within one year and HK\$196,451,000 (30 April 2007: HK\$38,329,000) will be repayable within a period of more than one year but not exceeding five years. As at 31 January 2008, the Group's net gearing ratio\* was 0.61 (30 April 2007: 0.56). The rise in net gearing ratio mainly related to the expansion of the Group's core business by purchasing production facilities for its coils business. For the nine months ended 31 January 2008, the capital expenditure was HK\$58,446,000 (2007: HK\$44,462,000), up approximately 31.5% over the corresponding period last year.

(\* *The ratio of (total borrowings plus bills payable and contingent liabilities less total cash and bank deposits) over (net tangible assets less proposed final dividend)*)

#### *Financial Resources and Capital Structure*

For the nine months ended 31 January 2008, the Group's net cash inflow (increase in cash and cash equivalents) was HK\$52,405,000 (2007: net cash outflow (decrease in cash and cash equivalents) was HK\$16,483,000). As mentioned above, the strategic increase in inventories of raw materials was wholly funded by the cash inflow generated from operating activities during the period. The net cash inflow from operating activities for the period was HK\$43,771,000 (2007: HK\$43,157,000), at similar level of the same period last year with a slight rise showing a satisfactory performance of the Group's core business. The net cash inflow from financing activities was HK\$75,825,000 (2007: outflow of HK\$16,795,000), mainly attributable to the wholly draw-down of the aforesaid syndicated loan by the Company during the period. The syndicated loan, part of which was used as working capital and for purchase of production facilities and expansion of plants, had effectively better re-organised the structure of term of the Group's borrowings. As at 31 January 2008, the Group's total borrowings amounted to HK\$361,250,000 (30 April 2007: HK\$263,301,000), up approximately HK\$97,949,000 as compared with that of the financial year-end date of last year. The Group's bank balances and cash was HK\$84,612,000 (30 April 2007: HK\$31,586,000), up approximately HK\$53,026,000 as compared with that of the financial year-end date of last year. During the period, the capital expenditure was HK\$58,446,000. For the nine months ended 31 January 2008, the Group's interest expenses amounted to HK\$14,687,000 (2007: HK\$13,823,000), up approximately 6.3% over the corresponding period last year.

For the nine months ended 31 January 2008, net cash outflow from investing activities was HK\$67,191,000 (2007: HK\$42,845,000), mainly used for capital expenditure including the purchase of properties for self-use to meet the development needs of research and development center in Hong Kong headquarters as well as purchase of machinery and equipment and expansion of plants for raising its productivity.

## Cash Flow Summary

	For the nine months ended 31 January	
	2008	2007
	HK\$'000	HK\$'000
Net cash inflow from operating activities	43,771	43,157
Net cash outflow from investing activities	(67,191)	(42,845)
Net cash inflow/(outflow) from financing activities	75,825	(16,795)
	<hr/>	<hr/>
Increase/(decrease) in cash and cash equivalents	<b>52,405</b>	(16,483)
	<hr/> <hr/>	<hr/> <hr/>

### Charges On Assets

As at 31 January 2008, certain assets of the Group with an aggregate carrying value of approximately HK\$39,273,000 (30 April 2007: HK\$38,620,000) were pledged to secure banking facilities and finance lease of the Group.

### Exchange Risks

The Group's business is mainly conducted in Mainland China, Hong Kong and South-east Asia. The major revenue currencies are primarily denominated in Hong Kong dollar, Renminbi and United States dollar; whilst the major currencies in purchase commitments are primarily denominated in Hong Kong dollar, Renminbi, United States dollar and Japanese Yen. As most of the Group's operating expenses in production were incurred in Mainland China, the sustained rise in Renminbi has some negative impact on the Group's certain payments for purchase commitments in Renminbi. The Board will closely monitor the fluctuations in exchange rates of the currencies.

The Group's borrowings are mainly settled in Hong Kong dollars. In December 2007, all Renminbi short-term borrowings were repaid in full. The Board believes that there is no substantial exchange risk in this aspect.

### FUTURE PLAN AND PROSPECTS

Facing with the volatile market, the rising Renminbi and the surging costs in labour and welfare of Mainland China, the Group will further monitor closely the market movements in the fourth quarter and going forward and will also deploy more resources in its traditional coil business which is yielding a higher profit.

## **EMPLOYEES**

The Group employed approximately 7,900 (2007: 7,400) employees as at 31 January 2008. The remuneration of the employees is determined by reference to market benchmark, individual performance and work experience, subject to periodic review, while bonus entitlement depends on the Group's results and employees' individual performance. Other employee benefits include pension scheme and medical insurance. Subsidies on training and education are also provided. Under the share option scheme of the Company, options may be granted to eligible employees to subscribe for shares in the Company. During the period under review, no option was granted under the scheme (2007: Nil).

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SHARES**

The Company had not redeemed any of its listed shares during the nine months ended 31 January 2008. Neither the Company nor any of its subsidiaries had purchased or sold any of the Company's listed shares during the nine months ended 31 January 2008.

## **AUDIT COMMITTEE**

The Audit Committee of the Company presently comprises four independent non-executive directors, with Dr. Tang Tin Sek, who is a Certified Public Accountant practising in Hong Kong with substantial experience in corporate finance, auditing and financial management, acting as chairman of the Audit Committee. Regular meetings have been held by the Audit Committee since its establishment and it meets at least twice each financial year.

The Audit Committee has reviewed the accounting principles and practices adopted by the Group, the internal control of the Group and the third quarter results for the nine months ended 31 January 2008.

By Order of the Board

**Tang Fung Kwan**

*Deputy Chairman and Managing Director*

Hong Kong, 19 March 2008

*As at the date of this announcement, the Board of the Company comprises three Executive Directors, namely Mr. Lam Wai Chun (Chairman), Ms. Tang Fung Kwan (Deputy Chairman and Managing Director) and Ms. Li Hong; and five Independent Non-executive Directors, namely Mr. Au Son Yiu, Mr. Lee Wing Kwan, Denis, Dr. Tang Tin Sek, Mr. Goh Gen Cheung and Professor Zhu Yuhe.*

Websites: <http://www.0759.com>  
<http://www.ceccoils.com>  
<http://www.irasia.com/listco/hk/cecint>

\* *For identification purpose only*