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# CHINA CHENGTONG DEVELOPMENT GROUP LIMITED

# 中國誠通發展集團有限公司

(Incorporated in Hong Kong with limited liability)

(Stock Code: 217)

# CONTINUING CONNECTED TRANSACTIONS AND DISCLOSEABLE TRANSACTION IN RELATION TO NEW FINANCIAL SERVICES AGREEMENT

### BACKGROUND

Reference is made to the continuing connected transaction announcement of the Company dated 21 May 2014, the circular of the Company dated 25 August 2014 and the poll results announcement of the Company dated 18 September 2014.

The Company entered into the Financial Services Agreement with Chengtong Finance on 21 May 2014 in respect of the provision of certain financial services by Chengtong Finance to the Group. The resolution in relation to the Financial Services Agreement and its contemplated transactions was proposed but was not passed by the Shareholders at the Previous EGM. Following the Previous EGM, the Company and Chengtong Finance renegotiated on the terms of the transactions contemplated under the Financial Services Agreement.

# THE NEW FINANCIAL SERVICES AGREEMENT

After trading hours on 6 August 2015, the Company and Chengtong Finance entered into the New Financial Services Agreement, pursuant to which Chengtong Finance agreed to provide the Group with a range of financial services (including the Deposit Services, loan services and other financial services) for a term commencing from the Effective Date to 31 December 2017, subject to the terms and conditions provided therein.

# LISTING RULES IMPLICATIONS

Chengtong Finance is a subsidiary of CCHG. CCHG is the holding company of CCHK which owns the entire issued share capital of World Gain Holdings Limited, a controlling Shareholder. Accordingly, Chengtong Finance is a connected person of the Company within the meaning of the Listing Rules and the transactions contemplated under the New Financial Services Agreement constitute continuing connected transactions of the Company under Chapter 14A of the Listing Rules.

# **Deposit Services**

As the relevant percentage ratios in respect of the provision of the Deposit Services under the New Financial Services Agreement exceed 5%, the provision of the Deposit Services under the New Financial Services Agreement is subject to the reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules. Further, as the relevant percentage ratios in respect of the provision of the Deposit Services exceed 5% but are less than 25%, the provision of the Deposit Services under the New Financial Services Agreement also constitutes a discloseable transaction of the Company under Chapter 14 of the Listing Rules and is subject to the notification and announcement requirements under Chapter 14 of the Listing Rules.

# **Loan Services**

The provision of loan services by Chengtong Finance to the Group under the New Financial Services Agreement will constitute financial assistance to be provided by a connected person for the benefit of the Group. As such loan services will be conducted on normal commercial terms (or better to the Company) and no security over the assets of the Group will be required if the Group meets the credit requirements of Chengtong Finance, the provision of loan services under the New Financial Services Agreement is exempt under Rule 14A.90 of the Listing Rules from all reporting, annual review, announcement and independent Shareholders' approval requirements.

# **Other Financial Services**

The Company expects that each of the relevant percentage ratios of the total fees payable by the Company on annual basis to Chengtong Finance in respect of the provision of other financial services under the New Financial Services Agreement will fall within the de minimis threshold as stipulated under Chapter 14A of the Listing Rules and will therefore be exempt from all reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules. The Company will comply with the relevant reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules if the total fees payable by the Company to Chengtong Finance for the provision of other financial services under the New Financial Services Agreement exceed the de minimis threshold.

### **GENERAL**

An Independent Board Committee comprising all the independent non-executive Directors, has been established to advise the independent Shareholders in relation to the Deposit Services contemplated under the New Financial Services Agreement (including the Deposit Cap). Messis Capital has been appointed as the independent financial adviser to advise the Independent Board Committee and the independent Shareholders of the same.

A circular containing, among other matters, (i) further information on the Deposit Services contemplated under the New Financial Services Agreement; (ii) a letter from the Independent Financial Adviser; (iii) a letter from the Independent Board Committee; and (iv) the notice convening the EGM and a form of proxy will be despatched to the Shareholders on or before 27 August 2015.

# BACKGROUND

Reference is made to the continuing connected transaction announcement of the Company dated 21 May 2014, the circular of the Company dated 25 August 2014 and the poll results announcement of the Company dated 18 September 2014.

The Company entered into the Financial Services Agreement with Chengtong Finance on 21 May 2014 in respect of the provision of certain financial services by Chengtong Finance to the Group. The resolution in relation to the Financial Services Agreement and its contemplated transactions was proposed but was not passed at the Previous EGM. Following the Previous EGM, the Company and Chengtong Finance re-negotiated on the terms of the transactions contemplated under the Financial Services Agreement.

After trading hours on 6 August 2015, the Company and Chengtong Finance entered into the New Financial Services Agreement, pursuant to which Chengtong Finance agreed to provide the Group with a range of financial services (including the Deposit Services, loan services and other financial services) for a term commencing from the Effective Date to 31 December 2017. Details of the New Financial Services Agreement are set out below.

### NEW FINANCIAL SERVICES AGREEMENT

# Date:

6 August 2015

# **Parties:**

- (i) the Company; and
- (ii) Chengtong Finance

Chengtong Finance is a company incorporated in the PRC and a non-banking financial institution with 金融許可證 (a financial licence issued by the CBRC), which is principally engaged in provision of financial services, including deposit taking, credit facilities granting, settlement services, and other types of financial services to member companies (成員單位) of the group of CCHG.

# **Duration:**

From the Effective Date to 31 December 2017.

# **Scope of Services:**

Chengtong Finance shall provide the Group with a range of financial services subject to the terms and conditions of the New Financial Services Agreement. Such financial services include:

# (a) Deposit Services

- (1) The Group can make deposits with Chengtong Finance at its discretion, such as current deposit, call deposit and time deposit.
- (2) The interest rates payable by Chengtong Finance to the Group for any deposits shall be (i) 20%-50% higher than the deposit interest rate prescribed by the PBC for deposits with the same term and of the same type (in the event that an adjustment to the deposit interest rate is made by the PBC, the applicable interest rate shall follow the latest benchmark interest rate and range of increment); (ii) not lower than the interest rates payable by the major commercial banks in the PRC for deposits with the same term and of the same type; and (iii) not lower than the interest rates offered by Chengtong Finance to any third party for deposits with the same term and of the same type.
- (3) Deposit Cap: The daily balance of the Group's deposits (including any interest accrued therefrom) with Chengtong Finance for each of the three years ending 31 December 2015, 31 December 2016 and 31 December 2017 shall not exceed an amount equivalent to RMB500 million.
- (4) The above balance of the Group's deposits excludes (i) loans, entrusted loans or discounted bills advanced by Chengtong Finance to the Group; (ii) loan interests payable by the Group to Chengtong Finance; and (iii) the bank loans obtained through guarantee provided by Chengtong Finance.
- (5) Chengtong Finance will ensure the security of the Group's deposits by depositing them into commercial banks approved by the PRC government.
- (6) In case Chengtong Finance is unable to pay back the Group's deposits to the Group, the Company shall have the right to terminate the New Financial Services Agreement and offset any loan repayable by the Group to Chengtong Finance by the amount of deposits due to the Group from Chengtong Finance.
- (7) Chengtong Finance shall indemnify the Company in full for any economic loss suffered by the Company as a result of Chengtong Finance's breach of the New Financial Services Agreement.

# (b) Loan Services

- (1) Subject to the compliance with the relevant laws and regulations of the PRC, Chengtong Finance shall, according to the Group's need for operation and development, provide to the Group the loan services, provided that the aggregate amount of the comprehensive credit and the interests accrued thereon should not exceed RMB1 billion (comprehensive credit excludes the entrusted loan). The Group can apply for loans, honouring bills, discounted bills, guarantees and other financing services by using the comprehensive credit limit granted by Chengtong Finance and Chengtong Finance will, subject to its own financial capacity, give priority to the satisfaction of the Group's needs.
- (2) Chengtong Finance undertakes to provide loan services to the Group with favourable interest rates, which shall be (i) lower than the loan interest rates prescribed by the PBC for loans with the same term and of the same type, subject to the relevant regulatory requirements; and (ii) not higher than the interest rates offered to the Group by the major commercial banks in the PRC for loans with the same term and of the same type.
- (3) Chengtong Finance agrees to provide loan services to the Group on normal commercial terms (or better to the Group).
- (4) No security over the assets and equity rights or guarantee from the Group will be required if the Group meets the credit requirements of Chengtong Finance.

# (c) Other Financial Services

- (1) Chengtong Finance shall provide the Group with other financial services as approved by the CBRC upon instruction and request by the Group.
- (2) The fee charged by Chengtong Finance for such other financial services shall not be higher than the fees charged by other major financial institutions for financial services of the same type.

# **Undertakings by Chengtong Finance:**

Chengtong Finance undertakes to the Group, among other things, that it shall:

- (a) ensure the safety and independence of the Group's deposits and not impose any restriction thereon;
- (b) cooperate with the Group in compliance with the disclosure requirements under the relevant rules and regulations regarding the connected transactions contemplated under the New Financial Services Agreement;
- (c) regularly supply annual audit report or such other financial information as requested by the Company, regularly disclose its operation and financial conditions to the Company, allow the Company's auditors to review its accounting records for the purpose of complying with the Listing Rules;
- (d) allow and cooperate with the Group to carry out stress testing on its deposits with Chengtong Finance from time to time; and

(e) notify the Company and take measures to prevent loss from happening or further loss should it be in breach of relevant laws and regulations or subject to regulatory proceedings or have material adverse changes in its financial condition.

CCHG, the ultimate holding company of Chengtong Finance, has undertaken to the CBRC that it will increase the capital of Chengtong Finance in case Chengtong Finance has difficulty in payment.

# **DEPOSIT CAP**

It is proposed that the maximum daily balance of the Group's deposits (including any interest accrued therefrom) with Chengtong Finance for each of the three years ending 31 December 2015, 31 December 2016 and 31 December 2017 shall not exceed an amount equivalent to RMB500 million.

The Deposit Cap is determined based on the amount of deposits historically made by the Group with other independent commercial banks in the PRC. As at 31 December 2014 and 2013, the Group's bank balances and cash (excluding structured bank deposits and pledged bank deposits) amounted to approximately HK\$728.1 million and HK\$2,557.3 million respectively. The Directors consider that the proposed Deposit Cap will not have significant adverse impact on the Group's utilisation of fund.

The Company confirms that there is no historical cap and no outstanding balance for the Deposit Services with Chengtong Finance.

# INFORMATION OF THE GROUP AND CHENGTONG FINANCE

The principal activities of the Group are property development, property investment, financial leasing, hotel and marine travel services, bulk commodity trade and trading and processing of coal.

Chengtong Finance is a non-banking financial institution subject to the supervision of the CBRC. It is authorised to provide a variety of financial services including deposit services, loan services and settlement services to member companies (成員單位) of the group of CCHG.

# REASONS FOR AND BENEFITS OF ENTERING INTO THE NEW FINANCIAL SERVICES AGREEMENT

As Chengtong Finance and the Group are both members within the group of CCHG, Chengtong Finance is much more familiar with the Group's operation than other financial institutions. It is expected that Chengtong Finance will provide the Group with flexible and tailor-made financial services. Further, being a subsidiary of CCHG, Chengtong Finance is expected to provide centralised financial platform for the Group with less cost.

CCHG is a state-owned enterprise established in the PRC with a registered capital of approximately RMB9.38 billion as at the date of this announcement. CCHG's audited net asset value as at 31 December 2014 was approximately RMB26.16 billion. With CCHG's undertaking to increase the capital of Chengtong Finance if Chengtong Finance has difficulty in payment, the Directors are of the view that the Group's interest is sufficiently safeguarded.

Moreover, Chengtong Finance is subject to the supervision of the CBRC and provides its services in accordance with the rules and operational requirements of CBRC. To the best knowledge of the Directors and after making all reasonable enquiries, up to the date of this announcement, Chengtong Finance has shown healthy financial position and has been under good corporate governance with quality internal control system. Chengtong Finance has complied with the rules and regulations stipulated by the CBRC and its internal control and risk management measures since its commencement of operation. The Company believes that the risk profile of Chengtong Finance, as a financial services provider to the Company, is not greater than that of independent commercial banks in the PRC.

Pursuant to the Financial Services Agreement, Chengtong Finance agreed, among other things, that (i) the interest rates payable by Chengtong Finance to the Group for any deposits placed with Chengtong Finance would not be lower than the benchmark deposit interest rates prescribed by the PBC; and (ii) the interest rates under the loan services would not be higher than those offered by other financial institutions in the PRC for loans with the same term and of the same type ("**Previous Terms**").

However, the resolution in relation to the Financial Services Agreement and its contemplated transactions was proposed but was not passed by the Shareholders at the Previous EGM. Considering the numerous benefits that the cooperation with Chengtong Finance can bring to the Company and the Shareholders as disclosed herein, the Group has re-negotiated with Chengtong Finance and reached an agreement with Chengtong Finance which contains such terms better than the Previous Terms. In particular, for the interest rates under the Deposit Services, Chengtong Finance agrees to offer the Group an interest rate which, among other things, will be 20%-50% higher than the deposit interest rate prescribed by the PBC for deposits with the same term and of the same type (in the event that an adjustment to the deposit interest rate is made by the PBC, the applicable interest rate shall follow the latest benchmark interest rate and range of increment); while for the interest rates under the loan services, Chengtong Finance agrees to offer the Group an interest rate which will be lower than the benchmark loan interest rates prescribed by PBC from time to time and not higher than those offered by major commercial banks in the PRC for loans with the same term and of the same type.

Furthermore, pursuant to the terms of the Deposit Services contemplated under the New Financial Services Agreement, the Group can make deposits with Chengtong Finance at its discretion. The Group is therefore neither obliged nor committed to engage Chengtong Finance to provide the Deposit Services under the New Financial Services Agreement and Chengtong Finance is merely one of the financial institutions which provide deposit services to the Group. This allows the Group to select the appropriate provider for deposit services as and when the Directors consider fit.

According to the New Financial Services Agreement, Chengtong Finance makes certain undertakings to the Group to enable the Group to assess the risks on placing deposits with Chengtong Finance from time to time and to safeguard the Group's deposits. As advised by the Directors, the Group did not obtain similar undertakings from financial institutions which are currently providing deposit services to the Group.

The Directors (excluding the independent non-executive Directors, who shall provide their recommendation after taking into account the advice of the Independent Financial Adviser) are therefore of the view that the terms of the Deposit Services contemplated under the New Financial Services Agreement (including the Deposit Cap) are fair and reasonable, and on normal commercial terms and the entering into of the Deposit Services contemplated under the New Financial Services Agreement is in the interest of the Company and the Shareholders as a whole.

The Directors (including the independent non-executive Directors) are also of the view that the terms of the loan services and other financial services contemplated under the New Financial Services Agreement are fair and reasonable, and on normal commercial terms and the entering into of such services is in the interest of the Company and the Shareholders as a whole.

None of the Directors has material interest in the transactions contemplated under the New Financial Services Agreement. Nevertheless and for the sake of good corporate governance, those Directors (namely Yuan Shaoli, Wang Hongxin and Zhang Bin) who are common directors of the Company and CCHK (which is a fellow subsidiary of Chengtong Finance), have abstained from voting on the Board resolutions in relation to the New Financial Services Agreement and the transactions contemplated thereunder.

# LISTING RULES IMPLICATIONS

Chengtong Finance is a subsidiary of CCHG. CCHG is the holding company of CCHK which owns the entire issued share capital of World Gain Holdings Limited, a controlling Shareholder. Accordingly, Chengtong Finance is a connected person of the Company within the meaning of the Listing Rules and the transactions contemplated under the New Financial Services Agreement constitute continuing connected transactions of the Company under Chapter 14A of the Listing Rules.

# **Deposit Services**

As the relevant percentage ratios in respect of the provision of the Deposit Services under the New Financial Services Agreement exceed 5%, the provision of the Deposit Services under the New Financial Services Agreement is subject to the reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules. Further, as the relevant percentage ratios in respect of the provision of the Deposit Services under the New Financial Services Agreement exceed 5% but are less than 25%, the provision of the Deposit Services also constitutes a discloseable transaction of the Company under Chapter 14 of the Listing Rules and is subject to the notification and announcement requirements under Chapter 14 of the Listing Rules.

# **Loan Services**

The provision of loan services by Chengtong Finance to the Group under the New Financial Services Agreement will constitute financial assistance to be provided by a connected person for the benefit of the Group. As such loan services will be conducted on normal commercial terms (or better to the Company) and no security over the assets of the Group will be required if the Group meets the credit requirements of Chengtong Finance, the provision of loan services under the New Financial Services Agreement is exempt under Rule 14A.90 of the Listing Rules from all reporting, annual review, announcement and independent Shareholders' approval requirements.

## Other Financial Services

The Company expects that each of the relevant percentage ratios of the total fees payable by the Company on annual basis to Chengtong Finance in respect of the provision of other financial services under the New Financial Services Agreement will fall within the de minimis threshold as stipulated under Chapter 14A of the Listing Rules and will therefore be exempt from all reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules. The Company will comply with the relevant reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules if the total fees payable by the Company to Chengtong Finance for the provision of other financial services under the New Financial Services Agreement exceed the de minimis threshold.

#### **GENERAL**

An Independent Board Committee comprising all the independent non-executive Directors, has been established to advise the independent Shareholders in relation to the Deposit Services contemplated under the New Financial Services Agreement (including the Deposit Cap). Messis Capital has been appointed as the independent financial adviser to advise the Independent Board Committee and the independent Shareholders of the same.

A circular containing, among other matters, (i) further information on the Deposit Services contemplated under the New Financial Services Agreement; (ii) a letter from the Independent Financial Adviser; (iii) a letter from the Independent Board Committee; and (iv) the notice convening the EGM and a form of proxy will be despatched to the Shareholders on or before 27 August 2015.

# **DEFINITIONS**

In this announcement, the following expressions have the meanings set out below unless the context otherwise requires:

"Board" the board of Directors

"CBRC" China Banking Regulatory Commission

"CCHG" China Chengtong Holdings Group Limited, a company

incorporated in the PRC with limited liability and the

holding company of CCHK

"CCHK" China Chengtong Hong Kong Company Limited (中國誠通

香港有限公司), a company incorporated in Hong Kong with limited liability and the holding company of World Gain

Holdings Limited, a controlling Shareholder

"Chengtong Finance" 誠通財務有限責任公司 (China Chengtong Finance

Corporation Ltd.), a company incorporated in the PRC and a non-banking financial institution subject to the supervision

of the CBRC

"Company"

China Chengtong Development Group Limited (中國誠通 發展集團有限公司), a company incorporated in Hong Kong with limited liability and the shares of which are listed on the Main Board of the Stock Exchange

"connected person"

has the meaning ascribed to it under the Listing Rules

"Deposit Cap"

the proposed maximum daily outstanding balance of deposits placed by the Group with Chengtong Finance during the term of the New Financial Services Agreement

"Deposit Services"

the deposit services to be provided by Chengtong Finance to the Group pursuant to the terms of the New Financial Services Agreement

"Director(s)"

the director(s) of the Company

"Effective Date"

the date on which the independent Shareholders approve the Deposit Services contemplated under the New Financial Services Agreement (including the Deposit Cap)

"EGM"

the extraordinary general meeting of the Company to be convened and held for the independent Shareholders to consider and, if thought fit, to approve the Deposit Services contemplated under the New Financial Services Agreement (including the Deposit Cap)

"Financial Services Agreement"

the financial services agreement dated 21 May 2014 entered into between the Company and Chengtong Finance pursuant to which Chengtong Finance had agreed to provide the Group with a scope of financial services

"Group"

the Company and its subsidiaries from time to time

"Hong Kong"

the Hong Kong Special Administrative Region of the PRC

"Independent Board Committee"

the independent board committee of the Company established by all the independent non-executive Directors to advise the independent Shareholders on the terms of the Deposit Services contemplated under the New Financial Services Agreement (including the Deposit Cap)

"Listing Rules"

the Rules Governing the Listing of Securities on the Stock Exchange

"Messis Capital" or "Independent Financial Adviser" Messis Capital Limited, a corporation licensed under the Securities and Future Ordinance (Chapter 571 of the Laws of Hong Kong) to carry out type 1 (dealing in securities) and type 6 (advising on corporate finance) regulated activities and the independent financial adviser to advise the Independent Board Committee and the independent Shareholders in respect of the Deposit Services contemplated under the New Financial Services Agreement (including the Deposit Cap)

"New Financial Services Agreement"

the financial services agreement dated 6 August 2015 entered between the Company and Chengtong Finance pursuant to which Chengtong Finance has agreed to provide the Group with a scope of financial services

"PBC" The People's Bank of China

"PRC" the People's Republic of China excluding, for the purpose

of this announcement, Hong Kong, the Macau Special Administrative Region of the People's Republic of China

and Taiwan

"Previous EGM" the extraordinary general meeting of the Company held on

18 September 2014

"RMB" Renminbi, the lawful currency of the PRC

"Shareholder(s)" shareholder(s) of the Company

"Stock Exchange" The Stock Exchange of Hong Kong Limited

"%" per cent.

By Order of the Board

China Chengtong Development Group Limited

Wang Hongxin

Managing Director

6 August 2015

As at the date of this announcement, the executive Directors are Mr. Yuan Shaoli, Mr. Wang Hongxin, Mr. Wang Tianlin and Mr. Zhang Bin, and the independent non-executive Directors are Mr. Chang Qing, Mr. Lee Man Chun, Tony and Mr. Chan Sheung Lai.