

IMPORTANT 重要提示

TERMS USED HEREIN SHALL HAVE THE SAME MEANINGS AS DEFINED IN THE H SHARE RIGHTS ISSUE PROSPECTUS OF CHINA COMMUNICATIONS SERVICES CORPORATION LIMITED (THE "COMPANY") DATED 13 JANUARY 2012 (THE "H SHARE RIGHTS ISSUE PROSPECTUS") UNLESS THE CONTEXT OTHERWISE REQUIRES.

THIS FORM IS VALUABLE BUT IS NOT TRANSFERABLE AND IS ONLY FOR THE USE OF THE Qualified H SHAREHOLDER(S) NAMED THEREIN WHO WISH(ES) TO APPLY FOR H RIGHTS SHARES IN ADDITION TO THOSE PROVISIONALLY ALLOTTED TO IT, HIM, HER OR THEM.

Applications must be received by 4:00 p.m. on 1 February 2012.

If you are in any doubt as to the contents of this document or as to the action to be taken, or if you have sold all or part of your H Shares, you should consult a licensed securities dealer, bank manager, solicitor, professional accountant or other professional adviser.

A copy of each of the Prospectus Documents has been registered with the Registrar of Companies in Hong Kong pursuant to Section 342C of the Companies Ordinance. The Registrar of Companies in Hong Kong takes no responsibility as to the contents of the Prospectus Documents.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited and Hong Kong Securities Clearing Company Limited take no responsibility for the contents of this form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this form.

Dealings in the securities of the Company and the Nil Paid H Rights and the H Rights Shares may be settled through CCASS and you should consult a licensed securities dealer, bank manager, solicitor, professional accountant or other professional adviser for details of the settlement arrangements and how such arrangements may affect your rights and interests.

Subject to the granting of the listing of, and permission to deal in, the Nil Paid H Rights and the H Rights Shares on the Hong Kong Stock Exchange, and subject to compliance with the stock admission requirements of HKSCC, the Nil Paid H Rights and the H Rights Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the respective commencement dates of dealings in the Nil Paid H Rights and the H Rights Shares on the Hong Kong Stock Exchange or such other date(s) as determined by HKSCC. Settlement of transactions between participants of Hong Kong Stock Exchange on any trading day is required to take place in CCASS on the second trading day thereafter. All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.

It should be noted that the Underwriting Agreement contains provisions entitling the Sole Bookrunner by notice in writing to terminate the Underwriting Agreement upon occurrence of certain events. If the Underwriting Agreement does not become unconditional or if it is terminated in accordance with the terms thereof, the H Share Rights Issue may not proceed.

The H Share Rights Issue is conditional upon the fulfillment of the conditions set out in the paragraphs headed "Conditions of the H Share Rights Issue" under the section headed "Letter from the Board" of the H Share Rights Issue Prospectus. If the conditions of the H Share Rights Issue are not fulfilled, the H Share Rights Issue will not proceed.

It should be noted that the H Shares have been dealt in on an ex-rights basis from 6 January 2012. Dealings in the Nil Paid H Rights will take place from 17 January 2012 to 27 January 2012 (both days inclusive). Any persons contemplating any dealing in the H Shares from the date of the Announcement up to the date on which all the conditions of the H Share Rights Issue are fulfilled, and any dealing in the Nil Paid H Rights between 17 January 2012 and 27 January 2012 (both days inclusive), bear the risk that the H Share Rights Issue may not become unconditional or may not proceed. Any H Shareholders or other persons contemplating dealing in the H Shares or the Nil Paid H Rights are recommended to consult their own professional advisers.

This Excess Application Form and all applications pursuant to it shall be governed by and construed in accordance with the laws of Hong Kong.

除文義另有所指外，本表格內所採用之詞語與中國通信服務股份有限公司(「本公司」)於2012年1月13日刊發之H股供股章程(「H股供股章程」)所界定者具有相同涵義。

本表格具有價值但不得轉讓，只供文中列名之合資格H股股東在申請其／彼／彼等所獲暫定配發供股股份數額以外之H股供股股份時使用。

申請表格必須不遲於2012年2月1日下午四時正交回。

閣下如對本文件內容或應採取之行動有任何疑問，或 閣下已售出名下全部或部份H股，閣下應諮詢持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問。

各章程文件已根據公司條例第342C條向香港公司註冊處登記。香港公司註冊處處長對章程文件之內容概不負責。

香港交易及結算有限公司、香港聯合交易所有限公司及香港中央結算有限公司對本表格之內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示概不就因本表格全部或任何部份內容而產生或因依賴該等內容而引致之任何損失承擔任何責任。

本公司證券、未繳股款H股供股權及H股供股股份之買賣可透過中央結算系統交收，閣下應向持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問查詢有關交收安排之詳情及該等安排對閣下之權利及權益可能造成之影響。

待未繳股款H股供股權及H股供股股份獲准於香港聯交所上市及買賣，且符合香港結算公司之股份收納規定後，未繳股款H股供股權及H股供股股份將獲香港結算公司接納為合資格證券，自未繳股款H股供股權及H股供股股份各自於香港聯交所開始買賣當日(或由香港結算公司釐定之其他日期)起，可於中央結算系統內寄存、結算及交收。香港聯交所之參與者於任何交易日進行之交易須於其後第二個交易日在中央結算系統進行交收。於中央結算系統內進行之所有活動均須符合不時生效之《中央結算系統一般規則》及《中央結算系統操作程序規則》。

敬請注意，承銷協議規定，獨家帳簿管理人有權在若干事件發生後以書面通知形式終止承銷協議。倘承銷協議不能成為無條件或根據其條款被終止，則H股供股將可能不會進行。

H股供股須待H股供股章程中「董事會函件」一節「H股供股的條件」一段所載之條件達成後，方可作實。倘H股供股之條件未能達成，則H股供股不會進行。

敬請注意，H股自2012年1月6日起除權基準買賣。未繳股款H股供股權將由2012年1月17日起至2012年1月27日(包括首尾兩日)期間進行買賣。任何人士擬於公告日期直至所有H股供股條件達成之日買賣H股，及於2012年1月17日至2012年1月27日(包括首尾兩日)買賣任何未繳股款H股供股權，均須承擔H股供股未能成為無條件或未必進行之風險。任何擬買賣H股或未繳股款H股供股權之H股股東或其他人士，務請諮詢彼等之專業顧問。

本額外申請表格及據此作出之所有申請均受香港法例管轄及須按香港法例詮釋。

QUALIFIED H SHAREHOLDERS AND EXCLUDED SHAREHOLDERS

To qualify for the subscription of the H Rights Shares, an H Shareholder must be registered as a member of the Company at the close of business on 12 January 2012 and must not be an Excluded Shareholder.

Excluded Shareholders are those H Shareholders or Beneficial H Shareholders with registered addresses in, or who are otherwise known by the Company to be residents of, places outside Hong Kong and in respect of whom the Directors, based on enquiries made by the Directors, consider it necessary or expedient not to offer the H Rights Shares on account either of the legal restrictions under the laws of the relevant place in which the H Shareholder or Beneficial H Shareholder is located or the requirements of the relevant regulatory body or stock exchange in that place.

For the purposes of the H Share Rights Issue, the Excluded Shareholders are:

- H Shareholders whose name(s) appeared in the register of members of the Company at the close of business on the H Share Record Date and whose address(es) as shown in such register is/are in any of the Specified Territories; and
- any H Shareholders or Beneficial H Shareholders at that time who are otherwise known by the Company to be resident in any of the Specified Territories.

Notwithstanding any other provision in Prospectus Documents, the Company reserves the right to permit any H Shareholder or Beneficial H Shareholder to take up his/her/its rights if the Company, in its absolute discretion, is satisfied that the transaction in question is exempt from or not subject to the legislation or regulations giving rise to the restrictions in question.

Receipt of the Prospectus Documents or the crediting of Nil Paid H Rights to a stock account in CCASS does not and will not constitute an offer in those jurisdictions in which it would be illegal to make an offer and, in those circumstances, the Prospectus Documents must be treated as sent for information only and should not be copied or redistributed. Persons (including, without limitation, agents, custodians, nominees and trustees) who receive a copy of the Prospectus Documents or whose stock account in CCASS is credited with Nil Paid H Rights should not, in connection with the H Shares Rights Issue, distribute or send the same in, into or from, or transfer Nil Paid H Rights to any person in, into or from, any of the Specified Territories. If a Provisional Allotment Letter or an Excess Application Form or a H Share Rights Issue Prospectus or a credit of Nil Paid H Rights in CCASS is received by any person in any such territory, or by his/her/its agent or nominee, he/she/it should not seek to take up the rights referred to in the Provisional Allotment Letter or Application Form or apply for any excess H Rights Shares under the Excess Application Form) or transfer the Nil Paid H Rights in CCASS unless the Company determines that such actions would not violate applicable legal or regulatory requirements.

合資格H股股東及除外股東

為符合資格認購H股供股股份，H股股東須於2012年1月12日營業時間結束時登記為本公司股東且屬除外股東。

除外股東指登記地址位於香港以外地區或據本公司得悉為香港以外地區居民之H股股東或實益H股股東，且據董事作出查詢，基於該H股股東或實益H股股東所處之有關地區的法例之法律限制或該地區有關監管機構或證券交易所之規定，董事認為無須或不宜向有關H股股東或實益H股股東提呈發售H股供股股份。

就H股供股而言，除外股東為：

- 於H股供股登記日營業時間結束時名列本公司股東名冊且於該名冊內所列地址位於任何指定地區之H股股東；及
- 當時據本公司另行得悉為任何指定地區居民之任何H股股東或實益H股股東。

儘管章程文件有任何其他規定，倘本公司按其絕對酌情信納有關交易獲豁免或無須遵守引致有關限制之法例或規例，則本公司保留容許任何H股股東或實益H股股東接納其供股權之權利。

收到章程文件或中央結算系統證券賬戶存入未繳股款H股供股權並不(亦將不會)構成在提呈要約屬違法之該等司法權區提呈要約，在該等情況下，章程文件須視為僅供參照處理，亦不應複製或轉發。任何人士(包括(但不限於)代理、保管人、代名人及受託人)如收到章程文件或中央結算系統證券賬戶存入未繳股款H股供股權，不應(就H股供股而言)將其存、向或由任何指定地區派發或寄發或在、向在、進入或來自任何指定地區之任何人士轉讓未繳股款H股供股權。倘若任何有關地區之任何人士或其代理或代名人收到暫定配額通知書或額外申請表格或H股供股章程或其中央結算系統證券賬戶被存入未繳股款H股供股權，彼不應尋求接納暫定配額通知書內所述之權利或轉讓暫定配額通知書(或申請認購額外申請表格下任何額外H股供股股份)或轉讓中央結算系統內之未繳股款H股供股權，惟本公司釐定，有關行為不會導致違反適用法律或監管規定，則作別論。

REPRESENTATIONS AND WARRANTIES

By completing, signing and submitting this Excess Application Form, each subscriber of H Rights Shares being offered and sold outside the United States hereby represents and warrants to the Company and the Underwriters and to any person acting on their behalf, unless in their sole discretion the Company and the Underwriters waive such requirement that:

- He/she/it was a H Shareholder as at the H Share Record Date, or he/she/it lawfully acquired or may lawfully acquire the Nil Paid H Rights, directly or indirectly, from such a person;
- He/she/it may lawfully be offered, take up, obtain, subscribe for and receive the Nil Paid H Rights and/or the H Rights Shares in the jurisdiction in which he/she/it resides or is currently located;
- He/she/it is not resident or located in, or a citizen of, the United States;
- He/she/it is not accepting an offer to acquire or take up the Nil Paid H Rights or H Rights Shares on a non-discretionary basis for a person who is resident or located in, or a citizen of the United States at the time the instruction to accept was given;
- He/she/it is not taking up for the account of any person who is located in the United States, unless:
 - the instruction to take up was received from a person outside the United States, and
 - the person giving such instruction has confirmed that (x) it has the authority to give such instruction, and (y) either (A) has investment discretion over such account or (B) is an investment manager or investment company that is acquiring the H Rights Shares in an "offshore transaction" within the meaning of Regulation S under the U.S. Securities Act;
- He/she/it is acquiring the Nil Paid H Rights and/or the H Rights Shares in an "offshore transaction" as defined in Regulation S under the U.S. Securities Act;
- He/she/it has not been offered the H Rights Shares by means of any "directed selling efforts" as defined in Regulation S under the U.S. Securities Act;
- He/she/it is not acquiring the Nil Paid H Rights or H Rights Shares with a view to the offer, sale, transfer, delivery or distribution, directly or indirectly, of such Nil Paid H Rights or H Rights Shares into the US; and
- He/she/it understands that neither the Nil Paid H Rights nor the H Rights Shares have been or will be registered under the U.S. Securities Act or with any securities regulatory authority of any state, territory, or possession of the United States and the rights or H Rights Shares are being distributed and offered outside the United States in reliance on Regulation S. Consequently he/she/it understands the Nil Paid H Rights or H Rights Shares may not be offered, sold, pledged or otherwise transferred in or into the US, except in reliance on an exemption from, or in transactions not subject to, the registration requirements of the U.S. Securities Act.

By completing, signing and submitting this Excess Application Form, you agree to disclose to the Company and/or its H Share Registrar and their respective advisers and agents personal data and any information which they require about you or the person(s) for whose benefit you have made the application for excess H Rights Shares. The Personal Data (Privacy) Ordinance provides the holders of securities with rights to ascertain whether the Company or its H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Personal Data (Privacy) Ordinance, the Company and its H Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company, at its principal place of business in Hong Kong at Room 3203-3205, Great Eagle Centre, 23 Harbour Road, Wanchai, Hong Kong or as notified from time to time in accordance with applicable law, for the attention of the Company Secretary or (as the case may be) the H Share Registrar.

聲明及保證

填妥、簽署及交回本額外申請表格，即表示在美國境外提呈及出售之H股供股股份之每名認購人據此向本公司及承銷商及代表彼等行市之任何人士作出以下聲明及保證，除非本公司及承銷商全權酌情決定豁免有關規定：

- 彼於H股供股登記日為H股股東，或彼已合法或可合法直接或間接從有關人士取得未繳股款H股供股權；
- 彼可合法在其居住或目前所處之司法權區獲提呈、接納、取得、認購及收取未繳股款H股供股權及／或H股供股股份；
- 彼並非居於或身處美國、或為美國之公民；
- 彼並非按非酌情基準為發出發出接納指示時身居或身處美國、或身為美國公民之人士接納有關收購或接納未繳股款H股供股權或H股供股股份之建議；
- 彼並非代表身處美國之任何人士接納，除非：
 - 接納指示乃由美國境外之人士發出；及
 - 發出指示之人士已確認(a)彼有權發出該指示，及(b) (A) 對該賬戶擁有投資酌情權或(B)為正取得美國證券法S規例所界定之「離岸交易」中收購H股供股股份之投資經理或投資公司；
- 彼正在美國證券法S規例所界定之「離岸交易」中收購未繳股款H股供股權及／或H股供股股份；
- 彼並非以美國證券法S規例所界定之任何「指向銷售力度」方式獲提呈H股供股股份；
- 彼取得未繳股款H股供股權或H股供股股份之目的並非直接或間接向美國提呈、出售、轉讓、交付或派發未繳股款H股供股權或H股供股股份；及
- 彼知悉未繳股款H股供股權或H股供股股份均無並將不會根據美國證券法或在美國任何州、地區或領地之任何證券監管當局註冊，而未繳股款H股供股權或H股供股股份乃依據S規例在美國境外分發及提呈。因此，彼知悉未繳股款H股供股權或H股供股股份不可在或向美國提呈、出售、抵押或以其他方式轉讓，惟依據美國證券法註冊規定之豁免或在毋須遵守美國證券法註冊規定之交易除外。

填妥、簽署及交回本額外申請表格，即表示閣下同意向本公司及／或H股供股股份之投資者及彼等各自之顧問及代理披露個人資料及彼等所需有關閣下或閣下為其利益而申請額外H股供股股份之人士之任何資料。(個人資料(私隱)條例)賦予證券持有人權利，可確定本公司或H股過戶登記處是否有其個人資料，索取有關資料之副本及更正任何不準確之資料。根據《個人資料(私隱)條例》，本公司及其H股過戶登記處有權就處理任何查閱資料要求而收取合理費用。有關查閱資料或更正資料或有關政策及慣例以及持有資料種類之資料的所有要求，應寄往本公司之香港主要營業地點(香港灣仔港灣道23號匯豐中心3203-3205室)或根據適用法律不時通知之地點並以公司秘書或(視情況而定)H股過戶登記處為收件人。