

[For Immediate Release]

China Telecom to Offer iPhone 4S in China on March 9

BEIJING – February 21, 2012 – China Telecom today announced it will offer iPhone 4S to customers in China beginning Friday, March 9. iPhone 4S will be available starting at RMB 0 for the 16GB, 32GB and 64GB models on select contracts in China Telecom's authorized stores and online at www.189.cn. Online reservations will be available beginning Friday, March 2.

iPhone 4S is the most amazing iPhone yet, packed with incredible new features including Apple's dual-core A5 chip for blazing fast performance and stunning graphics; an all new camera with advanced optics and full 1080p HD resolution video recording. iPhone 4S comes with iOS 5, the world's most advanced mobile operating system; and iCloud, a breakthrough set of free cloud services that work with your iPhone, iPad, iPod touch, Mac or PC to automatically and wirelessly store your content in iCloud and push it to all your devices.

"We are really happy to offer the amazing new iPhone 4S," said Mr. Yang Xiaowei, executive vice president of China Telecom. "We believe iPhone 4S on China Telecom's advanced 3G network will create great excitement among our customers."



Full pricing and details for iPhone:

Plan	Plan 1	Plan 2	Plan 3
Monthly Fee	RMB 289	RMB 389	RMB 489
Voice (minutes)	990	1,290	1,590
SMS	180	180	180
Data (MB)	1,500	2,000	3,000
24-Month			
Contract:			
iPhone 4S 16GB	RMB 1,699	RMB 0	RMB 0
(contracted			
purchasing price)			
iPhone 4S 32GB	RMB 2,499	RMB 1,499	RMB 0
(contracted			
purchasing price)			
iPhone 4S 64GB	RMB 3,399	RMB 2,299	RMB 1,099
(contracted			
purchasing price)			
36-Month			
Contract:			
iPhone 4S 16GB	RMB 0	RMB 0	RMB 0
(contracted			
purchasing price)			
iPhone 4S 32GB	RMB 0	RMB 0	RMB 0
(contracted			
purchasing price)			
iPhone 4S 64GB	RMB 1,899	RMB 0	RMB 0
(contracted			
purchasing price)			

For further details please visit local China Telecom stores, <u>www.189.cn</u> or contact the customer service hotline 10000.

For more information on iPhone 4S, please visit <u>www.apple.com/iphone</u>.

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