Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



CHINA MERCHANTS LAND LIMITED

招商局置地有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 978)

APPOINTMENT OF GENERAL MANAGER AND CHANGE OF CHIEF FINANCIAL OFFICER

The board of directors (the "Board") of the Company announces that Mr. Yu Zhiliang ("Mr. Yu"), an executive director of the Company, has been re-designated as general manager from chief financial officer of the Company with effect from 18 August 2016. The Board is also pleased to announce that Ms. Jin Yan ("Ms. Jin") has been appointed as chief financial officer of the Company, with effect from 18 August 2016.

Ms. Jin had held various positions with China Merchants Shekou Industrial Zone Holdings Co., Ltd. ("CMSK"), a controlling shareholder of the Company (within the meaning of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited) and some of its subsidiaries. She joined China Merchants Shekou Industrial Zone Co. Ltd. in August 1996 as supervisor of financial department and capital department until March 2000 and held various positions in finance department of China Merchants Property Development Co., Ltd. ("CMPD") as senior manager, general manager assistant and deputy general manager from March 2000 to December 2013. At the same time, she was also appointed as the financial controller of 深圳市泰格公寓管理有限公司 (Shenzhen Fraser Place Management Company Limited*) from December 2005 to February 2012 and from February 2012 to December 2013, she acted as the financial controller of China Merchants (Shenzhen) Commercial Property Investment Co., Ltd. and Eureka Investment Company Limited. She was the deputy general manager of capital management center of CMPD from January 2014 to December 2015 and was the deputy general manager of capital manager of capital market department of CMSK from January 2016 to August 2016.

Ms. Jin graduated from the School of Economics of Xiamen University with a bachelor degree in International Finance in July 1996. In September 2003, she obtained a qualification of middle level accountant in PRC.

The Board would like to take this opportunity to extend its welcome to Mr. Yu and Ms. Jin on their appointments and new responsibilities.

On behalf of the Board

China Merchants Land Limited

Mr. Xu Yongjun

Chairman

Hong Kong, 18 August 2016

As at the date of this announcement, the Board comprises Mr. Xu Yongjun, Mr. Huang Junlong, Mr. Yan Chengda and Ms. Liu Ning as non-executive Directors; Dr. So Shu Fai, Mr. Yu Zhiliang and Mr. Wong King Yuen as executive Directors and Dr. Wong Wing Kuen, Albert, Ms. Chen Yanping, Dr. Shi Xinping and Mr. He Qi as independent non-executive Directors.

* Unofficial English translation for identification purposes only