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CHINA MERCHANTS LAND LIMITED

招商局置地有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 978)

PROPOSED DECLARATION AND PAYMENT OF THE FINAL DIVIDEND OUT OF THE SHARE PREMIUM ACCOUNT

The Board is pleased to announce that at a meeting of the Board held on 15 March 2019, the Board has recommended the declaration and payment of a final dividend of HK\$0.08 (equivalent to approximately RMB0.07) per Share out of the Share Premium Account.

As at the date of this announcement, the Company has 4,905,257,860 Shares in issue. Based on the number of issued Shares as at the date of this announcement, the Final Dividend, if declared and paid, will amount to approximately HK\$392,421,000 (equivalent to approximately RMB334,994,000). The payment of the Final Dividend out of the Share Premium Account is conditional upon the satisfaction of the following conditions:

- (a) the passing of a special resolution by the Shareholders declaring and approving the payment of the Final Dividend out of the Share Premium Account pursuant to Article 63(b) of the Articles of Association; and
- (b) the Directors being satisfied that there are no reasonable grounds for believing that the Company is, immediately following the date on which the Final Dividend is paid, unable to pay its debts as they fall due in the ordinary course of business.

Subject to the fulfillment of the above conditions, it is expected that the Final Dividend will be paid in cash on or about 3 June 2019 to those Shareholders whose names appear on the register of members of the Company at close of business on 10 May 2019, being the record date for determination of entitlements to the Final Dividend.

The conditions set out above cannot be waived. If the conditions set out above are not satisfied, the Final Dividend will not be paid.

The AGM will be convened to consider and, if thought fit, to approve, among other things, the declaration and payment of the Final Dividend out of the Share Premium Account. No Shareholder is required to abstain from voting in respect of the special resolution to be proposed at the AGM to approve the declaration and payment of the Final Dividend out of the Share Premium Account.

A circular containing further information about the Final Dividend and the notice of the AGM will be despatched to the Shareholders as soon as practicable.

PROPOSED DECLARATION AND PAYMENT OF THE FINAL DIVIDEND OUT OF THE SHARE PREMIUM ACCOUNT

The Board is pleased to announce that at a meeting of the Board held on 15 March 2019, the Board has recommended the declaration and payment of a final dividend of HK\$0.08 (equivalent to approximately RMB0.07) per Share out of the Share Premium Account.

As at the date of this announcement, the Company has 4,905,257,860 Shares in issue. Based on the number of issued Shares as at the date of this announcement, the Final Dividend, if declared and paid, will amount to approximately HK\$392,421,000 (equivalent to approximately RMB334,994,000). Subject to the fulfilment of the conditions set out in the section headed "CONDITIONS OF THE PAYMENT OF THE FINAL DIVIDEND OUT OF THE SHARE PREMIUM ACCOUNT" below, the Final Dividend is intended to be paid out of the Share Premium Account pursuant to Article 63(b) of the Articles of Association.

CONDITIONS OF THE PAYMENT OF THE FINAL DIVIDEND OUT OF THE SHARE PREMIUM ACCOUNT

The payment of the Final Dividend out of the Share Premium Account is conditional upon the satisfaction of the following conditions:

- (a) the passing of a special resolution by the Shareholders declaring and approving the payment of the Final Dividend out of the Share Premium Account pursuant to Article 63(b) of the Articles of Association; and
- (b) the Directors being satisfied that there are no reasonable grounds for believing that the Company is, immediately following the date on which the Final Dividend is paid, unable to pay its debts as they fall due in the ordinary course of business.

Subject to the fulfillment of the above conditions, it is expected that the Final Dividend will be paid in cash on or about 3 June 2019 to those Shareholders whose names appear on the register of members of the Company at close of business on 10 May 2019, being the record date for determination of entitlements to the Final Dividend.

The conditions set out above cannot be waived. If the conditions set out above are not satisfied, the Final Dividend will not be paid.

REASONS FOR AND EFFECT OF THE PAYMENT OF THE FINAL DIVIDEND OUT OF THE SHARE PREMIUM ACCOUNT

As the business and operations of the Group have generated positive earnings and cash flow, the Board considers it appropriate to distribute the Final Dividend in recognition of Shareholders' support.

The Company is a holding company and a significant part of the Group's business is carried out through operating subsidiaries of the Company at which level earnings are retained. As such, the Company may not have sufficient retained earnings to pay the Final Dividend at the holding company level. Having taken into account a number of factors including cash flow and financial condition of the Company, the Board considers it appropriate and proposes that the Final Dividend be paid out of the Share Premium Account in accordance with Article 63(b) of the Articles of Association. The Board considers such an arrangement to be in the interests of the Company and its Shareholders as a whole.

The Board believes that the payment of the Final Dividend will not have any material adverse effect on the financial position of the Group and does not involve any reduction in the authorised or issued share capital of the Company or reduction in the nominal value of the Shares or result in any change in the trading arrangements in respect of the Shares.

CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from 9 May 2019 to 10 May 2019, for the purpose of determining the entitlements of the Shareholders to the Final Dividend, during which period no transfer of shares in the Company will be effected. In order to qualify for the proposed Final Dividend, all transfer documents, accompanied by the relevant share certificates, must be lodged with the Company's Hong Kong branch share registrar, Tricor Tengis Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, no later than 4:30 p.m. on 8 May 2019.

AGM

The AGM will be convened to consider and, if thought fit, to approve, among other things, the declaration and payment of the Final Dividend out of the Share Premium Account. No Shareholder is required to abstain from voting in respect of the special resolution to be proposed at the AGM to approve the declaration and payment of the Final Dividend out of the Share Premium Account.

A circular containing further information about the Final Dividend and the notice of the AGM will be despatched to the Shareholders as soon as practicable.

DEFINITIONS

In this announcement, unless otherwise defined or the context requires otherwise, the following terms shall have the meanings set out below:

"AGM" an annual general meeting of the Company to be held to

consider and, if appropriate, to approve, among other things, the declaration and payment of the Final Dividend out of the

Share Premium Account

"Articles of Association" the articles of association of the Company

"Board" the board of Directors

"Company" China Merchants Land Limited (招商局置地有限公司), an

exempted company incorporated in the Cayman Islands with limited liability, the shares of which are listed on the main

board of the Stock Exchange (Stock Code: 978)

"Directors" the directors of the Company

"Final Dividend" the proposed final dividend of HK\$0.08 (equivalent to

approximately RMB0.07) per Share as recommended by the

Board

"Group" the Company and its subsidiaries

"HK\$" Hong Kong dollars, the lawful currency of Hong Kong

"Hong Kong" the Hong Kong Special Administrative Region of the PRC

"PRC" the People's Republic of China

"RMB" Renminbi, the lawful currency of the PRC

"Share(s)" ordinary share(s) of HK\$0.01 each in the share capital of the

Company

"Shareholder(s)" holder(s) of the Share(s)

"Share Premium Account" the share premium account of the Company, the amount

standing to the credit of which was approximately RMB5,524,560,000 as at 31 December 2018 based on the audited consolidated financial statement of the Company as

at that date

"Stock Exchange" The Stock Exchange of Hong Kong Limited

By order of the Board

China Merchants Land Limited

XU Yongjun

Chairman

Hong Kong, 15 March 2019

As at the date of this announcement, the Board comprises Mr. XU Yongjun, Mr. HUANG Junlong and Ms. LIU Ning as non-executive Directors; Dr. SO Shu Fai, Mr. YU Zhiliang and Mr. WONG King Yuen as executive Directors and Dr. WONG Wing Kuen, Albert, Ms. CHEN Yanping, Dr. SHI Xinping and Mr. HE Qi as independent non-executive Directors.