CHINA MERCHANTS LAND LIMITED

招商局置地有限公司

(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立之有限公司)
(Stock Code 股份代號: 978)

NOTIFICATION LETTER 通知信函

Dear Non-Registered Shareholder(1),

23 April 2024

China Merchants Land Limited (the "Company")

 Notification of publication of Annual Report 2023, Circular dated 23 April 2024 (collectively "Current Corporate Communications") on the Company's website

The Current Corporate Communication of the Company, in both English and Chinese versions, is available on the websites of The Stock Exchange of Hong Kong Limited at www.hkexnews.hk and the Company at http://ir.cmland.hk. You may access the Current Corporate Communication by clicking the "Investor Relations" section of the Company's website.

For future corporate communications, a notice of publication of the Website Version of Corporate Communications, in both English and Chinese, will be sent by the Company to Non-Registered Shareholders by email or by post on the publication date of the Corporate Communications. In support of electronic communication by email, the Company recommends you to provide your bank, broker, custodian, nominees or CCASS participant with your email address at any time in the future.

If you wish to receive printed version of the Current Corporate Communication, please complete the Request Form on the reverse side and return it to the Company's Share Registrar, Tricor Tengis Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong by post using the mailing label (for prepaid postage in Hong Kong) at the bottom of the Request Form.

Please note that by completing and returning the Request Form to request for the printed version of the Current Corporate Communication, you will expressly indicate that your instruction to receive printed version will apply to all future Corporate Communications⁽²⁾ of the Company to be sent to you until you notify the Company's Share Registrar to the contrary or you cease to hold any shares of the Company.

Should you have any queries relating to this notification, please do not hesitate to call the enquiry hotline at (852) 2980 1333 from 9:00 a.m. to 5:00 p.m. (Monday to Friday, excluding public holidays).

On behalf of the Board

China Merchants Land Limited

JIANG Tiefeng

Chairman

Notes.

- (1) This notification letter is addressed to "Non-registered Shareholder", which means such person or company whose shares are held in The Central Clearing and Settlement System (CCASS) and who has notified the Company from time to time through Hong Kong Securities Clearing Company Limited to receive Corporate Communications.
- (2) "Corporate Communications" refer to any document issued or to be issued by the Company for the information or action of holders of any of the Company's securities, including but not limited to: (a) the directors' report, its annual accounts together with a copy of the auditors' report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; and (e) a circular.

各非登記股東(1):

招商局置地有限公司(「本公司」)

一於本公司網站刊發年報 2023,日期為2023年4月23日之通函(統稱「本次公司通訊文件」)之發佈通知

本公司之本次公司通訊,均備有英文及中文版本,已登載於香港聯合交易所有限公司網站 www.hkexnews.hk 及本公司網站 http://ir.cmland.hk。 閣下可於本公司網站內的「**投資者關係**」項目內瀏覽本次公司通訊。

本公司將於公司通訊刊發日期通過電子郵件或郵寄方式向非登記股東發送公司通訊之網站版本的登載通知,該通知將同時提供英文和中文版本。為支援通過電子郵件方式進行公司通訊,本公司建議 閣下向其代持有股份之銀行、證券行、託管商、代理人或中央結算系統參與者提供電郵地址。

如 閣下欲收取本次公司通訊之印刷本,請填妥本函背面之申請表格及使用申請表格底部隨附之郵寄標籤(已預付在香港投寄之郵費)寄回本公司之股份過戶登記處卓佳登捷時有限公司,地址為香港夏懟道16號遠東金融中心17樓。請注意,當 閣下填寫及寄回申請表格以索取本次公司通訊之印刷本後,即表示確認 閣下收取印刷本之指示將適用於本公司今後所有之公司通訊²³,直至 閣下通知本公司之股份過戶登記處另外之安排或停止持有本公司的股份。

閣下如就本通知有任何疑問,請於上午九時至下午五時(星期一至星期五,公眾假期除外),致電查詢熱線(852) 2980 1333。

代表董事會 **招商局置地有限公司** 主席 **蔣鐵峰**

2024年4月23日

附註:

- (1) 此函件乃向本公司之非登記之股東(指股份存放於中央結算及交收系統的人士或公司,並透過香港中央結算有限公司不時向本公司發出通知,希望收取公司通訊)發 出。
- (2) 「公司通訊」指由本公司發出或將予發出以供本公司任何證券的持有人參照或採取行動的任何文件,其中包括但不限於:(a)董事會報告、年度賬目連同核數師報告及財務摘要報告(如適用);(b)中期報告及中期摘要報告(如適用);(c)會議通告;(d)上市文件;及(c)通函。

REQUEST	FORM	申請表格

To: China Merchants Land Limited (Stock Code: 978) (the "Company")

> c/o Tricor Tengis Limited 17/F, Far East Finance Centre 16 Harcourt Road, Hong Kong

致: 招商局置地有限公司(股份代號:978) (「本公司」) 經卓佳登捷時有限公司 香港夏慤道16號

遠東金融中心17樓

I/We would like to receive the Current Corporate Communications⁽¹⁾ and all future Corporate Communications⁽¹⁾ of the Company in the manner as

/我們現在希望以下列方式收取本公司本次及將來所有公司通訊(1)文件:

Please ma	rrk a "√" in ONLY ONE of the following boxes) (請從下列選擇中, 僅 在其中 一個 空	格內劃上「✔」號)		
	收取本次及所有日後公司通訊的英文印刷本;或 to receive a printed copy of the current and all future Corporate Communication in Chinese language only; OR			
	收取本次及所有日後公司通訊的中文印刷本;或 to receive a printed copy of the current and all future Corporate Communication in both English language and Chinese language. 同時收取本次及所有日後公司通訊的英文及中文印刷本。			
Signatur 簽署:	e: 	Date: 日期:		
Name:	(F 1:1 *******)	Contact Phone Number: 聯絡電話:		
姓名:	(English 英文) (in block letters 請以正楷填寫)			
Postal A 郵寄地力		(English 英文) (in block letters 請以正楷填寫)		

Notes 附註:

- "Corporate Communications" refer to any document issued or to be issued by the Company for the information or action of holders of any of the Company's securities, including but not limited Company for the directors' report, its annual accounts together with a copy of the auditors' report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; and (e) a circular.

 「公司通訊」指由本公司發出或將予發出以供本公司任何證券的持有人參照或採取行動的任何文件,其中包括但不限於:(a) 董事會報告、年度賬目連同核數師報告及財務摘要報告(如適用);(b) 中期報告及中期摘要報告(如適用);(c) 會議通告;(d) 上市文件;及(e) 通函。
- By completing and returning this Request Form to request for the printed copy of the Current Corporate Communication, you have expressly indicated that you prefer to receive all future by comparing and returning instructions to the form of request for the printed copy of the Current Corporate Communications of the Company in printed copy.
 當 閣下填寫及寄回此申請表格以索取刊發之本次公司通訊印刷本後,即表示 閣下確認擬收取本公司日後刊發的所有公司通訊的印刷本。

PERSONAL INFORMATION COLLECTION STATEMENT 收集個人資料業男

"Personal Data" in this statement has the same meaning as "personal data" defined in the Personal Data (Privacy) Ordinance, Chapter 486 of the Laws of Hong Kong ("PDPO"). Your supply of the Personal Data is on a voluntary basis and for the purpose of processing your instructions as stated in this form (the "Purposes"). If you fail to supply sufficient information, the Company may not be able to process your instructions. The Company may disclose or transfer the Personal Data to its subskitatiens; its share registrar and/or third party service provider who provides administrative, computes to the Company for use in connection with the Purposes and to such parties who are authorized by law to request the information or are otherwise relevant for the Purposes and need to receive the information. The Personal Data will be retained for such period as may be necessary to fulfil the Purposes (including for verification and record purposes). Request for access to and/or correction of the Personal Data can be made in accordance with the provisions of the PDPO and any such request should be in writing and sent to the Data Privacy Officer of Tricor Investor Services Limited at the above address.

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Please cut the mailing label and stick it on an envelope to return this Reply Form to us.

No postage is necessary if posted in Hong Kong.

當 閣下寄回本回條時,請將郵寄標籤剪貼於信封上。

如在本港投寄, 閣下無需支付郵費或貼上郵票。

Mailing Label 郵寄標籤

Tricor Tengis Limited 卓佳登捷時有限公司 Freepost No. 簡便回郵號碼: 10 GPO Hong Kong 香港