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# COSCO SHIPPING Ports Limited 中遠海運港口有限公司

(Incorporated in Bermuda with limited liability)
(Stock Code: 1199)

## FINANCIAL AND OPERATIONAL HIGHLIGHTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016

This announcement is made by the Company on a voluntary basis to enhance the practice of good corporate governance and further promote the transparency and accountability of the Company. The Company currently intends to continue to publish quarterly financial and operational highlights in the future.

The board of directors of COSCO SHIPPING Ports Limited (the "Company") presents the unaudited condensed consolidated results of the Company and its subsidiaries (the "Group") for the third quarter and the nine months ended 30 September 2016.

## **Results Highlights**

- On 18 March 2016, the Company completed the acquisition of all the issued shares of China Shipping Ports Development Co., Limited ("CSPD"), which became a wholly owned subsidiary of the Company. The adoption of merger accounting has resulted in changes in certain relevant comparative figures, which have been restated to conform with the current year's presentation.
- Excluding the gain on disposal of all the issued shares of Florens Container Holdings Limited ("FCHL", representing the container leasing, management and sale, and related businesses of the Group) and the profit attributable to equity holders of the Company from FCHL, partly impacted by provision for impairment of available-for-sale financial assets, profit attributable to equity holders of the Company for the three months ended 30 September 2016 dropped by 37.3% to US\$43,899,000 (three months ended 30 September 2015: US\$69,960,000). For the nine months ended 30 September 2016, profit attributable to equity holders of the Company decreased by 27.8% to US\$149,753,000 (nine months ended 30 September 2015: US\$207,495,000). The Group recorded a gain of approximately US\$59,021,000 from the disposal of all the issued shares of FCHL in the first quarter of 2016. For the three months ended 30 September 2016, no profit attributable to equity holders of the Company from FCHL was recorded by the Group (three months ended 30 September 2015: US\$21,579,000). For the three months ended 31 March 2016, profit attributable to equity holders of the Company from FCHL was US\$7,073,000 (nine months ended 30 September 2015: US\$71,246,000).
- Including the gain on disposal of all the issued shares of FCHL and the profit attributable to equity holders of the Company from FCHL, profit attributable to equity holders of the Company for the three months ended 30 September 2016 dropped by 52.0% to US\$43,899,000 (three months ended 30 September 2015: US\$91,539,000). For the nine months ended 30 September 2016, profit attributable to equity holders of the Company decreased by 22.6% to US\$215,847,000 (nine months ended 30 September 2015: US\$278,741,000).

• For the first three quarters of 2016, the Group's container throughput growth of terminals business decelerated in the view of sluggish global economic growth and negative growth in China's foreign trade. For the three months and nine months ended 30 September 2016, total throughput rose 4.7% to 24,210,241 TEU and 3.9% to 70,237,645 TEU respectively (three months and nine months ended 30 September 2015: 23,118,136 TEU and 67,587,026 TEU respectively). Equity throughput increased 5.3% to 7,469,053 TEU and 4.6% to 21,816,125 TEU respectively (three months and nine months ended 30 September 2015: 7,092,713 TEU and 20,853,315 TEU respectively).

# **Unaudited Condensed Consolidated Balance Sheet** As at 30 September 2016

	As at	As at
	30 September	31 December
	2016 US\$'000	2015 US\$'000
	US\$ 000	(Restated)
		(Residica)
ASSETS		
Non-current assets		
Property, plant and equipment	2,482,698	4,219,262
Investment properties	24,754	28,860
Land use rights	210,874	220,819
Intangible assets	5,730	7,245
Joint ventures	1,412,401	1,413,204
Loans to joint ventures	61,159	61,107
Associates	1,447,459	1,375,475
Loans to associates	121,519	27,409
Available-for-sale financial assets	172,557	171,787
Finance lease receivables	, -	33,450
Deferred income tax assets	1,398	1,947
Other non-current assets	45,680	74,748
	5,986,229	7,635,313
Current assets		
Inventories	9,176	14,600
Trade and other receivables	, and the second se	280,002
Current income tax recoverable	218,904	· ·
	633	6,539
Restricted bank deposits	214	1,020
Cash and cash equivalents	837,688	923,171
	1,066,615	1,225,332
Total assets	7,052,844	8,860,645
EQUITY		
Capital and reserves attributable to the equity holders of the Company		
Share capital	38,129	38,090
Reserves	4,353,162	5,810,991
	4,391,291	5,849,081
Non-controlling interests	428,043	417,995
Total equity	4,819,334	6,267,076

LIABILITIES		
Non-current liabilities		
Deferred income tax liabilities	55,576	46,733
Long term borrowings	1,388,223	1,799,265
Loan from a non-controlling shareholder of		
a subsidiary	-	50,000
Loan from a fellow subsidiary	32,369	-
Other long term liabilities	30,915	30,235
	1,507,083	1,926,233
Current liabilities		
Trade and other payables	470,633	365,549
Current income tax liabilities	10,951	14,048
Current portion of long term borrowings	61,927	68,723
Short term borrowings	182,916	219,016
	726,427	667,336
Total liabilities	2,233,510	2,593,569
Total equity and liabilities	7,052,844	8,860,645

# **Unaudited Condensed Consolidated Income Statement**

	Three mont	ths ended tember	Nine months ended 30 September		
	2016	2015	2016	2015	
Note	US\$'000	US\$'000	US\$'000	US\$'000	
		(Restated)		(Restated)	
Continuing operations:					
Revenues	144,092	139,411	419,075	415,949	
Cost of sales	(94,858)	(87,708)	(262,484)	(261,144)	
Gross profit	49,234	51,703	156,591	154,805	
Administrative expenses	(16,883)	(17,573)	(58,240)	(51,283)	
Other operating (expenses)/					
income, net	(9,239)	1,840	(5,352)	9,089	
Operating profit	23,112	35,970	92,999	112,611	
Finance income	3,406	4,417	10,840	18,820	
Finance costs	(12,610)	(13,312)	(38,660)	(42,022)	
Operating profit after finance					
income and costs	13,908	27,075	65,179	89,409	
Share of profits less losses of	<b></b>	20.025	04 /=-		
- joint ventures	25,805	29,935	81,653	92,600	
- associates	23,005	27,351	65,252	76,530	

62,718	84,361	212,084	258,539
(11,632)	(9,758)	(39,468)	(32,838)
51,086	74,603	172,616	225,701
-	-	59.021	-
-	22,037	7,526	72,772
	22,037	66,547	72,772
51,086	96,640	239,163	298,473
43,899 7,187	91,539 5,101	215,847 23,316	278,741 19,732
51,086	96,640	239,163	298,473
US1.47 cents	US2.38 cents	US5.04 cents	US7.06 cents
TICL AR A	US0.73 cents	US2.23 cents	US2.42 cents
US1.47 cents	US3.11 cents	US7.27 cents	US9.48 cents
US1.47 cents	US2.38 cents	US5.04 cents	US7.06 cents
US1.47 cents	US0.73 cents US3.11 cents	US2.23 cents US7.27 cents	US2.42 cents US9.48 cents
	11,632) 51,086  51,086  43,899 7,187  51,086  US1.47 cents  US1.47 cents	(11,632)       (9,758)         51,086       74,603         -       22,037         -       22,037         51,086       96,640         43,899       91,539         7,187       5,101         51,086       96,640         US1.47 cents       US2.38 cents         US1.47 cents       US3.11 cents         US1.47 cents       US2.38 cents         US1.47 cents       US2.38 cents         US0.73 cents         US0.73 cents	(11,632)       (9,758)       (39,468)         51,086       74,603       172,616         -       -       59,021         -       22,037       7,526         -       22,037       66,547         51,086       96,640       239,163         43,899       91,539       215,847         7,187       5,101       23,316         51,086       96,640       239,163         US1.47 cents       US2.38 cents       US2.23 cents         US1.47 cents       US2.31 cents       US7.27 cents         US1.47 cents       US2.38 cents       US5.04 cents         US1.47 cents       US2.38 cents       US5.04 cents         US0.73 cents       US2.23 cents

#### Notes:

1. On 18 March 2016, the Company completed its acquisition of all the issued shares in CSPD for a total consideration of US\$1,161,963,000 (subject to completion accounts adjustments). The Company acquired 51% and 49% of the shares in CSPD from China Shipping (Hong Kong) Holdings Co., Limited and China Shipping Container Lines Company Limited, respectively. CSPD therefore became a wholly owned subsidiary of the Company after the completion of the acquisition. The Company's acquisition of CSPD is considered to be a business combination under common control as their respective ultimate holding companies are both under the common control of the State-owned Assets Supervision and Administration Commission of the State Council. As such, the consolidated financial statements for the nine months ended 30 September 2015 and the financial position as at 31 December 2015 disclosed in these consolidated financial statements have been restated as a result of adoption of merger accounting, as if the business combinations had been occurred from the beginning of the earliest financial years presented. The adoption of merger accounting has resulted in changes to the presentation of certain comparative figures which have been restated to conform to the current year's presentation.

- 2. On 24 March 2016, the Company completed the disposal of all the issued shares in FCHL (representing the container leasing, management and sales, and related businesses of the Group) to China Shipping Container Lines (Hong Kong) Co., Limited ("CSCLHK") for a total consideration of US\$1,223,725,000 (subject to completion accounts adjustments). The FCHL's shareholder's loans in the aggregate sum of US\$285,000,000 were transferred on the same day to CSCLHK at the consideration of US\$285,000,000. Upon completion of the disposal, FCHL ceased to be a subsidiary of the Company. The disposal gain and operation result of FCHL are disclosed as discontinued operation as container leasing, management and sales, and related businesses constitute a separate business within the Group.
- 3. Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the three months and nine months ended 30 September 2016 of 2,968,951,931 and 2,967,362,758 respectively (three months and nine months ended 30 September 2015: 2,941,069,932 and 2,940,650,867 respectively).

The outstanding share options granted by the Company did not have any dilutive effect on the earnings per share during the three months and nine months ended 30 September 2016 and 2015, and the diluted earnings per share is equal to the basic earnings per share for the three months and nine months ended 30 September 2016 and 2015 (as restated) respectively.

4. Basic earnings per share for profit attributable to equity holders of the Company for the three months and nine months ended 30 September 2016 decreased by 52.7% to US1.47 cents and decreased by 23.3% to US7.27 cents respectively (three months and nine months ended 30 September 2015: US3.11 cents and US9.48 cents respectively).

Diluted earnings per share is equal to the basic earnings per share for the three months and nine months ended 30 September 2016 and 2015 (as restated) respectively.

5. The accounting policies adopted in preparation of the financial data for the nine months ended 30 September 2016 are consistent with those used in the annual consolidated financial statements of the Group for the year ended 31 December 2015.

The financial data for the nine months ended 30 September 2016 are based on the internal records and financial data of the Group and are unaudited.

## **Operational Highlights**

### **Terminals**

For the three months and nine months ended 30 September 2016, the total container throughput of the Group's terminals business rose 4.7% to 24,210,241 TEU and 3.9% to 70,237,645 TEU respectively (three months and nine months ended 30 September 2015: 23,118,136 TEU and 67,587,026 TEU respectively).

The Group's terminal companies in mainland China, Hong Kong and Taiwan handled a total of 20,943,938 TEU and 60,619,740 TEU respectively (three months and nine months ended 30 September 2015: 20,623,290 TEU and 60,102,487 TEU respectively), an increase of 1.6% and 0.9%, and accounting for 86.5% and 86.3% of the Group's total throughput respectively. Of which, terminal companies in mainland China handled a total of 19,886,224 TEU and 57,541,540 TEU respectively (three months and nine months ended 30 September 2015: 19,500,697 TEU and 56,815,813 TEU respectively), an increase of 2.0% and 1.3%, and accounting for 80.5% and 81.9% of the Group's total throughput respectively.

The throughput of overseas terminals rose 30.9% to 3,266,303 TEU and 28.5% to 9,617,905 TEU respectively (three months and nine months ended 30 September 2015: 2,494,846 TEU and 7,484,539 TEU respectively), and accounting for 13.5% and 13.7% of the Group's total throughput respectively.

The Group's equity throughput increased by 5.3% to 7,469,053 TEU and 4.6% to 21,816,125 TEU respectively (three months and nine months ended 30 September 2015: 7,092,713 TEU and 20,853,315 TEU respectively). The Group has included the throughput of Kumport Liman Hizmetleri ve Lojistik Sanayi ve Ticaret A. Ş. ("Kumport Terminal") in Turkey and CJ Korea Express Busan Container Terminal Corp. ("Busan KBCT Terminal") in Korea since January 2016. Excluding the volume contribution from these two terminals, the Group's equity throughput rose by 3.4% to 7,335,249 TEU and 2.6% to 21,400,887 TEU respectively.

The throughput of the Group's terminals for the three months and nine months ended 30 September 2016 was set out below:

		Three months ended 30 September			Nine months ended 30 September			
Terminal companies	2016 (TEU)	2015 (TEU)	change (%)	2016 (TEU)	2015 (TEU)	change (%)		
Bohai Rim	8,451,410	7,931,954	6.5	24,552,522	23,374,738	5.0		
Qingdao Qianwan Container Terminal Co., Ltd. Note 1 Dalian Port Container Terminal Co.,	4,402,788	4,270,930	3.1	13,071,983	12,640,499	3.4		
Ltd.	800,106	704,153	13.6	2,024,666	1,964,561	3.1		
Dalian International Container Terminal Co., Ltd. Dalian Dagang China Shipping	917,687	809,883	13.3	2,578,628	2,117,671	21.8		
Container Terminal Co., Ltd.	5,973	5,154	15.9	14,115	10,247	37.7		
Tianjin Port Euroasia International Container Terminal Co., Ltd.	516,432	532,274	-3.0	1,642,786	1,606,732	2.2		
Tianjin Five Continents International								
Container Terminal Co., Ltd. Yingkou Container Terminals	686,507	555,371	23.6	1,946,502	1,863,382	4.5		
Company Limited	394,030	398,040	-1.0	1,207,096	1,146,106	5.3		
Yingkou New Century Container Terminal Co., Ltd.	472,017	453,014	4.2	1,411,054	1,446,046	-2.4		
Jinzhou New Age Container Terminal	, i							
Co., Ltd. Qinhuangdao Port New Harbour	126,287	70,997	77.9	288,180	228,008	26.4		
Container Terminal Co., Ltd.	129,583	132,138	-1.9	367,512	351,486	4.6		
Yangtze River Delta	4,544,753	4,724,055	-3.8	13,851,237	14,453,796	-4.2		
Shanghai Pudong International								
Container Terminals Limited Shanghai Mingdong Container	660,223	648,432	1.8	1,848,572	1,874,650	-1.4		
Terminals Limited	1,540,253	1,462,103	5.3	4,402,162	4,237,809	3.9		
Ningbo Yuan Dong Terminals Limited	642,584	650,136	-1.2	1,892,445	2,528,145	-25.1		
Lianyungang New Oriental International Terminals Co., Ltd. Zhangjiagang Win Hanverky Container	588,835	842,035	-30.1	2,460,698	2,602,546	-5.5		
Terminal Co., Ltd.	168,853	169,517	-0.4	498,935	506,785	-1.5		
Yangzhou Yuanyang International Ports Co., Ltd.	107,737	121,748	-11.5	336,062	350,333	-4.1		
Nanjing Port Longtan Container Co., Ltd.	723,019	693,060	4.3	2,062,915	1,972,171	4.6		
Taicang International Container Terminal Co., Ltd.	113,249	137,024	-17.4	349,448	381,357	-8.4		
	113,247	137,024	-17.4	347,440	301,337	-0.4		
Southeast Coast and others	1,196,860	1,067,780	12.1	3,311,461	3,024,006	9.5		
Xiamen Ocean Gate Container Terminal Co., Ltd. Quan Zhou Pacific Container Terminal	291,976	273,188	6.9	818,693	739,556	10.7		
Co., Ltd.	343,565	307,807	11.6	953,574	865,252	10.2		
Jinjiang Pacific Ports Development Co., Ltd.	101,218	83,988	20.5	244,950	267,214	-8.3		
Kao Ming Container Terminal Corp.	460,101	402,797	14.2	1,294,244	1,151,984	12.3		

Pearl River Delta	6,490,533	6,683,852	-2.9	18,113,513	18,648,501	-2.9
Yantian International Container						
Terminals Co., Ltd.	3,279,914	3,552,241	-7.7	8,746,016	9,081,480	-3.7
Nansha Stevedoring Corporation	1 400 150	1.260.040		4.071.062	4 102 202	2.0
Limited of Port of Guangzhou	1,420,176	1,360,948	4.4	4,071,863	4,193,302	-2.9
Guangzhou South China Oceangate Container Terminal Company Limited	1,192,830	1,050,868	13.5	3,511,678	3,239,030	8.4
COSCO-HIT Terminals (Hong Kong)	1,192,030	1,030,808	13.3	3,311,076	3,239,030	0.4
Limited	350,535	401,405	-12.7	1,023,535	1,216,072	-15.8
Asia Container Terminals	,	, , , ,		,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,,	
Limited	247,078	318,390	-22.4	760,421	918,617	-17.2
Southwest Coast	260 292	215 (40	20.7	701 007	CO1 44C	21.5
Qinzhou International Container	260,382	215,649	20.7	791,007	601,446	31.5
Terminal Co., Ltd.	260,382	215,649	20.7	791,007	601,446	31.5
Terrimar Co., Etc.	200,302	213,017	20.7	771,007	001,110	31.3
Overseas	3,266,303	2,494,846	30.9	9,617,905	7,484,539	28.5
Piraeus Container Terminal S.A.	956,801	771,654	24.0	2,645,693	2,253,372	17.4
Suez Canal Container Terminal S.A.E.	651,458	712,369	-8.6	1,896,754	2,284,832	-17.0
Kumport Liman Hizmetleri ve Lojistik						
Sanayi ve Ticaret A. Ş. Note 2	150,155	N/A	N/A	517,147	N/A	N/A
Antwerp Gateway NV	473,969	482,855	-1.8	1,493,023	1,492,475	0.0
APM Terminals Zeebrugge NV	59,487	78,156	-23.9	236,503	213,181	10.9
COSCO-PSA Terminal Private Limited	454,211	413,022	10.0	1,325,136	1,138,499	16.4
CJ Korea Express Busan Container						
Terminal Corp. Note 2	473,816	N/A	N/A	1,403,896	N/A	N/A
SSA Terminals (Seattle), LLC	46,406	36,790	26.1	99,753	102,180	-2.4
m						
Total	24,210,241	23,118,136	4.7	70,237,645	67,587,026	3.9

Note 1: Throughput of Qingdao Qianwan Container Terminal Co., Ltd. ("Qingdao Qianwan Terminal") includes the throughput of Qingdao Qianwan United Container Terminal Co., Ltd. ("Qingdao Qianwan United Terminal") and Qingdao Qianwan United Advance Container Terminal Co., Ltd. ("Qingdao Qianwan United Advance Terminal"), and these two terminals are joint ventures of Qingdao Qianwan Terminal. The throughput of Qingdao Qianwan United Terminal for the three months and nine months ended 30 September 2016 amounted to 1,281,303 TEU and 3,880,398 TEU respectively (three months and nine months ended 30 September 2015: 1,260,241 TEU and 3,690,518 TEU respectively), representing increases of 1.7% and 5.1% respectively. The throughput of Qingdao Qianwan United Advance Terminal for the three months and nine months ended 30 September 2016 amounted to 327,062 TEU and 1,004,982 TEU respectively (three months and nine months ended 30 September 2015: 375,802 TEU and 1,160,828 TEU respectively), representing decreases of 13% and 13.4% respectively.

Note 2: The throughput of Kumport Terminal in Turkey and Busan KBCT Terminal in Korea were included in the Group's accounts from 1 January 2016.

Note 3: The total throughput of bulk cargo for the three months and nine months ended 30 September 2016 was 21,045,304 tons and 62,468,383 tons respectively (three months and nine months ended 30 September 2015: 19,515,377 tons and 60,142,655 tons respectively), representing increases of 7.8% and 3.9% respectively. The throughput of automobile for the three months and nine months ended 30 September 2016 was 174,405 vehicles and 438,156 vehicles respectively (three months and nine months ended 30 September 2015: 104,904 vehicles and 332,040 vehicles respectively), representing increases of 66.3% and 32% respectively.

### **Caution Statement**

The Company's shareholders and potential investors should note that all the figures contained herein are unaudited. Investors are cautioned not to rely on the financial and operational highlights for the third quarter and the nine months ended 30 September 2016.

The Company's shareholders and potential investors are urged to exercise caution when dealing in the shares of the Company and are recommended to consult their own professional advisers if they are in doubt as to their investment positions.

By Order of the Board
COSCO SHIPPING Ports Limited
ZHANG Wei

Vice Chairman & Managing Director

Hong Kong, 26 October 2016

As at the date of this announcement, the board of directors of the Company comprises Mr. HUANG Xiaowen<sup>2</sup> (Chairman), Mr. ZHANG Wei<sup>1</sup> (Vice Chairman & Managing Director), Mr. FANG Meng<sup>1</sup>, Mr. DENG Huangjun<sup>1</sup>, Mr. FENG Boming<sup>2</sup>, Mr. ZHANG Wei<sup>2</sup>, Mr. CHEN Dong<sup>2</sup>, Mr. XU Zunwu<sup>2</sup>, Mr. WANG Haimin<sup>2</sup>, Dr. WONG Tin Yau, Kelvin<sup>1</sup>, Dr. FAN HSU Lai Tai, Rita<sup>3</sup>, Mr. Adrian David LI Man Kiu<sup>3</sup>, Mr. FAN Ergang<sup>3</sup>, Mr. LAM Yiu Kin<sup>3</sup> and Prof. CHAN Ka Lok<sup>3</sup>.

- <sup>1</sup> Executive Director
- <sup>2</sup> Non-executive Director
- <sup>3</sup> Independent Non-executive Director