

# CHINA AGROTECH HOLDINGS LIMITED

浩倫農業科技集團有限公司\*

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 1073)

# FINAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 30 JUNE 2006

#### FINAL RESULTS

The Directors are pleased to announce the audited consolidated final results of China Agrotech Holdings Limited (the "Company") and its subsidiaries (collectively the "Group") for the year ended 30 June 2006, together with the comparative figures for the corresponding period in 2005 as follows:

#### **Consolidated Income Statement**

Consolidated Income Statement		For the year ended 30 June		
	Note	<b>2006</b> HK\$'000	2005 HK\$'000 (restated)	
Turnover Cost of sales	2	2,286,255 (2,122,132)	1,640,708 (1,525,180)	
Gross profit Other revenues Selling and distribution expenses General and administrative expenses		164,123 19,414 (37,618) (61,703)	115,528 1,467 (30,412) (57,811)	
Profit from operations Finance costs	3 4	84,216 (17,490)	28,772 (9,550)	
Profit before taxation Taxation	5	66,726 (6,048)	19,222 (1,486)	
Profit for the year		60,678	17,736	
Attributable to  - Equity holders of the Company  - Minority interests		61,627 (949)	21,511 (3,775)	
		60,678	17,736	
Earnings per share for profit attributable to equity holders of the Company  – Basic	6	14.62 cents	5.1 cents	
– Diluted		14.57 cents	N/A	
Consolidated Balance Sheet				
		At 30 June 2006 HK\$'000	At 30 June 2005 HK\$'000 (restated)	
NON CURRENT ASSETS Goodwill System development costs Other Intangible assets Property, plant and equipment Investment property Lease premium for land Prepayments and deposits		79,653 11,909 58,185 40,865 25,834 12,830 ————————————————————————————————————	60,080 20,160 73,632 57,186 12,740 10,974 234,772	
CURRENT ASSETS Inventories Current portion of lease premium for land Other receivables, deposits and prepayments Trade and bills receivables Financial assets at fair value through profit or loss Restricted bank deposits Bank balances and cash  Total current assets	7	172,729 340 461,185 218,363 631 209,852 145,802 1,208,902	100,960 526 352,237 168,049 - 114,209 53,368 789,349	

CURRENT LIABILITIES  Current position of interest-bearing and secured loan Trade and bills payable Accruals and other payables Due to directors Taxation payable	8	(200,559) (674,462) (127,819) (332) (9,960)	(127,084) (432,023) (113,041) (1,087) (6,741)
Total current liabilities		(1,013,132)	(679,976)
Net current assets		195,770	109,373
Total assets less current liabilities		425,046	344,145
Non-current liabilities Interest-bearing and secured bank loans		(971)	(2,817)
NET ASSETS		424,075	341,328
CAPITAL AND RESERVES Share capital Reserves Total equity attributable to equity holders of the Company		42,157 375,605 417,762	42,157 292,055 334,212
Minority interests		6,313	7,116
TOTAL EQUITY		424,075	341,328

#### 1.

Statement of compliance and basis of preparation of the financial statements

The financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance. The financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. A summary of the significant accounting policies adopted by the Group is included in the annual report to be sent to the shareholders of the Company.

The HKICPA has issued a number of new and revised HKFRSs that are effective or available for early adoption for accounting periods beginning on or after 1 January 2005. Information on the changes in accounting policies resulting from initial application of these new and revised HKFRSs for the current and prior accounting periods reflected in the financial statements is provided in notes to the financial statements included in the annual report.

The measurement basis used in the preparation of the financial statements is the historical cost basis except that the assets and liabilities are stated at their fair values as explained in the accounting policies.

#### 2. Turnover and segment information

The Group is principally engaged in (i) the trading of pesticides, fertilisers and other agricultural products ("trading operation"); (ii) the manufacturing and selling of plant growth regulatory products ("PGR"), pesticides and fertilizers ("manufacturing operation"); (iii) the provision of plant protection technical services ("consultancy operation"); and (iv) trading of non-agricultural resources products ("non-agricultural resources trading operation") in Mainland China.

Non-agricultural resources

Turnover represents the net invoiced value of goods sold, after deduction of goods returns and trade discounts; and fee income from services rendered.

An analysis of turnover and segment results by business segment of the Group is as follows:

Year ended 30 June 2006

		Trading operation <i>HK</i> \$'000	Manufacturing operation HK\$'000	Consultancy operation HK\$'000	trading operation HK\$'000	Elimination HK\$'000	Group HK\$'000
	Turnover External sales Inter-segment sales	1,585,803 15,080	204,649 18,916	17,768 3,707	478,035 12,191	(49,894)	2,286,255
		1,600,883	223,565	21,475	490,226	(49,894)	2,286,255
	Segment results	17,533	41,584	14,118	6,239		79,474
	Interest income Unallocated expenses Finance costs Taxation						12,184 (7,442) (17,490) (6,048)
	Profit for the year						60,678
(ii)	Year ended 30 June 2005 (restated)						
				No	n-agricultural resources		
		Trading operation <i>HK\$</i> '000	Manufacturing operation HK\$'000	Consultancy operation HK\$'000	trading operation HK\$'000	Elimination HK\$'000	Group HK\$'000
	Turnover External sales Inter-segment sales	1,177,315 4,923	94,587 3,061	13,139	355,667	(7,984)	1,640,708
		1,182,238	97,648	13,139	355,667	(7,984)	1,640,708
	Segment results	4,644	20,363	5,747	1,334		32,088
	Interest income Unallocated expenses Finance costs Taxation						1,247 (4,563) (9,550) (1,486)
	Profit for the year						17,736

The Group's operations and assets are primarily located in Mainland China and all of the Group's turnover is attributable to business conducted in Mainland China. Consequently, no geographical segment analysis is presented.

#### 3. Profit from operations

Profit from operations is stated after charging and crediting the following items:

		<b>2006</b> HK\$' 000	<b>2005</b> HK\$'000
	After charging: Provision for impairment losses of intangible assets  - Goodwill	3,330	15,164
	Amortisation of intangible assets  - Product development costs  - Technical know-how  - System development costs Depreciation of property, plant and equipment	1,755 16,006 8,846 10,160	2,022 12,915 8,655 11,541
	Net exchange loss Staff costs, including directors' emoluments Operating lease rentals in respect of	1,174 20,607	42 12,812
	— land and buildings — other property, plant and equipment  Amortisation of lease premium for land	2,823 187 539	2,353 28 210
	After crediting: Interest income Fair value adjustment on investment property	12,184 818	1,247
4.	Finance costs	<b>2006</b> HK\$'000	<b>2005</b> <i>HK</i> \$'000
	Interest expense on:  Bank loans and overdrafts, wholly repayable within 5 years Bills payable Other loans	14,345 1,520 1,625	8,640 910 -
		17,490	9,550
5.	Taxation	<b>2006</b> HK\$`000	<b>2005</b> HK\$'000
	Mainland China Enterprise Income Tax  - Current year provision  - Under/(over)-provision in prior year	5,865 183	3,277 (1,791)
		6,048	1,486

The Company is exempted from taxation in the Cayman Islands until 2019.

Mainland China Enterprise Income Tax represents tax charges on the estimated assessable profits of the Mainland China Subsidiaries of the Group. Domestic enterprises of Mainland China are subject to income tax rates ranging from 15% to 33%. Productive foreign investment enterprises established in the special economic zones of Fujian, Mainland China, are subject to preferential Enterprise Income Tax rates ranging from 15% to 24%.

No provision for Hong Kong profits tax has been made as there are no assessable profit (2005: Nil) for the subsidiaries operating in Hong Kong during the year.

There was no material unprovided deferred taxation as at 30 June 2006.

#### Earnings per share

The calculation of basic earnings per share is based on the consolidated profit attributable to equity holders of the Company of approximately HK\$61,627,000 (2005: HK\$21,511,000) and on the weighted average number of approximately 421,565,000 shares (2005: 421,565,000 shares) in issue during the year.

The calculation of diluted earnings per share for the year ended 30 June 2006 is based on the consolidated profit attributable to equity holders of the Company of approximately HK\$61,627,000 and on the weighted average number of approximately 423,035,000 shares in issue, after adjusting for the effect of all dilutive potential shares under the Company's share option scheme. The effect of the dilutive potential shares resulting from the exercise of the outstanding options on the average number of shares in issue during the year ended 30 June 2006 was approximately 1,470,000 shares, which were deemed to have been issued at no consideration as if all the outstanding options had been exercised on the date when the options were becoming exercisable.

No diluted earnings per share for the year ended 30 June 2005 is presented as there were no dilutive potential shares in existence during the year.

### 7. Trade and bills receivables

The Group generally requires its customers to pay a deposit shortly before delivery of merchandise, with the balance of the sales amount payable within credit periods ranging from 90 to 180 days. The aging analysis of trade and bills receivables is as follows:

	The Group		
	At 30 June 2006 <i>HK\$</i> '000	At 30 June 2005 HK\$'000	
0 to 30 days 31 to 60 days 61 to 90 days 91 to 180 days Over 180 days	104,501 53,276 20,911 20,973 22,039	119,081 25,974 13,670 6,682 6,005	
Less: Provision for bad and doubtful debts	221,700 (3,337) 218,363	171,412 (3,363) 168,049	
8. Trade and bills payable Aging analysis of trade and bills payable is as follows:	The Cre	oup.	

	Ti	The Group		
	At 30	At 30		
	June 2006	June 2005		
	HK\$'000	HK\$'000		
0 to 30 days	126,160	139,229		
31 to 60 days	169,672	67,370		
61 to 90 days	94,067	67,147		
91 to 180 days	266,231	158,277		
Over 180 days	18,332	-		
	674,462	432,023		

#### 9. Comparative figures

Certain comparative figures have been reclassified to conform with the current year's presentation.

# DIVIDEND

The Directors have resolved not to recommend the payment of any final dividend for the year ended 30 June 2006 (2005: Nil).

#### OVERALL RESULTS

For the year ended 30 June 2006, the Group's consolidated turnover was approximately HK\$2,286,255,000 (2005: HK\$1,640,708,000) and net profit attributable to equity holders of the Company was approximately HK\$61,627,000 (2005: HK\$21,511,000), representing a growth of approximately 39% and 186% respectively as compared to those of the last financial year.

During the year ended 30 June 2006, the Group's agricultural resources distribution business achieved remarkable growth as a result of further expansion of market coverage and strengthening of its market position in Jiangsu, Hunan and Shangdong provinces. Besides, the business of plant protection technical services maintained a rapid growth during the year. Moreover, the turnover from manufacturing operation achieved a 116% growth as a result of increase in sale of compound fertiliser products previously developed and the commencement of operation of a new factory in Jiangxi for producing fertilisers.

As the turnover from agricultural resources trading business further boost up while the gross profit margin is only approximately 4.5%, which is relatively much lower than the average gross profit margin level of the manufacturing business of 32%, and that the turnover of the trading business increased by approximately 35% as compared to that of the last financial year and accounted for approximately 69% (2005: approximately 72%) of the Group's consolidated turnover, together with the contribution of trading of non-agricultural resources products during the year with a turnover of approximately HK\$478,035,000 and gross profit margin of only 3%, the overall gross profit margin of the Group was averaged to approximately 7% (2005: approximately 7%). Nevertheless, the overall net profit attributable to equity holders of the Company increased by 186% as compared with that of the last financial year, which is contributed by the satisfactory improvement of various business sectors of the Group in the current year.

A summary of the turnover, gross profit, gross profit margin and segment results by scope of business, say, trading of agricultural resources products ("trading operation"), manufacturing and selling of agricultural resources products (PGRs, pesticides and fertilisers) ("manufacturing operation"), provision of plant protection technical services ("consultancy operation"), and trading of non-agricultural resources products ("non-agricultural resources trading operation") is as follows:

		ading eration		facturing eration		lltancy ation	resour	gricultural ces trading eration		tal
	<b>2006</b> <i>HK</i> \$'000	<b>2005</b> <i>HK</i> \$'000	<b>2006</b> HK\$'000	2005 HK\$'000	<b>2006</b> <i>HK</i> \$'000	<b>2005</b> <i>HK</i> \$'000	2006 HK\$'000	2005 HK\$'000	<b>2006</b> HK\$'000	<b>2005</b> HK\$'000
	HK\$ 000	пк\$ 000	пк\$ 000	nk\$ 000	пк\$ 000	Π <b>Κ</b> Φ 000	пк\$ 000	nk\$ 000	Π <b>Κ</b> Φ 000	(restated)
Turnover	1,585,803	1,177,315	204,649	94,587	17,768	13,139	478,035	355,667	2,286,255	1,640,708
Gross profit	70,669	59,927	65,997	40,634	13,607	11,176	13,850	3,791	164,123	115,528
Gross profit margin	4.5%	5%	32%	43%	77%	85%	3%	1%	7%	7%
Segment results	17,533	4,644	41,584	20,363	14,118	5,747	6,239	1,334	79,474	32,088

#### AGRICULTURAL RESOURCES TRADING BUSINESS

During the year under review, the Group's agricultural resources trading business further expanded and penetrated into its existing markets and reached other new markets. Currently, the Group's agricultural resources trading business covered eight provinces, namely, Fujian, Shanxi, Jiangxi, Hunan, Jiangsu, Hainan, Hubei and Shandong, as well as Shanghai city.

During the year, the Group acquired several agricultural resources trading business from local famous agricultural resources enterprises, mainly in Jiangsu, Hunan and Shangdong provinces, so as to further strengthen its market position and coverage.

Moreover, the Group's joint venture entity, which was formed with a provincial level large agricultural resources enterprise in Hunan province achieved a remarkable growth during the year ended 30 June 2006. The joint venture entity contributed a turnover and operating profit of approximately HK\$189 million (2005: HK\$85 million) and HK\$4 million (2005: HK\$4 million) respectively to the Group.

For the year ended 30 June 2006, turnover from the trading business amounted to approximately HK\$1,585,803,000 (2005: HK\$1,177,315,000), representing an increase of approximately 35% from the last financial year and contributed to approximately 69% (2005: 72%) of the consolidated turnover of the Group, demonstrating the continued rapid growth and expansion of the trading business and its role as a core business to the Group.

The trading business is quantity-driven with a relatively low gross profit margin of approximately 4.5% and therefore, requires a considerable high turnover level in order to generate adequate gross profit to cover promotion and advertising expenses and amortisation of development cost of computer system which comprises supply chain management system, cash flow management system and financial information system. Nevertheless, as a result of the continued expansion of the trading business in the financial year under review and the consequent realisation of the effect of economy of scale, the business recorded a remarkable turnover of approximately HK\$1,585,803,000 and achieved an operating profit of approximately HK\$17,533,000 (2005: HK\$4,644,000), an increase of approximately 35% and 278% respectively.

In the years to come, the Group believes the trading business in the existing provinces will be more strengthened, the customer networks will become more mature and enlarged and the synergetic effect will be more pronounced. In the future, the Group will identify suitable provinces and regions for further business expansion and market penetration; secure more product exclusive distribution rights from local and overseas suppliers; and achieve further synergetic effect from the provision of plant protection technical services to customers. As such, the trading business will further contribute to a remarkable profit for the Group in the years to come.

# AGRICULTURAL RESOURCES PRODUCTION BUSINESS

In the fertilisers production front, the phosphorous fertiliser production plant in Hubei province contributed a turnover of approximately HK\$22.6 million (2005: HK\$17.1 million) during the year. The Group's compound fertiliser production base which was acquired in the last year and located in Fujian province also contributed a turnover and operating profit of approximately HK\$57.6 million (2005: HK\$13.4 million) and HK\$13.8 million (2005: HK\$2.5 million) respectively to the Group during the year. The Group also established a compound fertiliser manufacturing base in Jiangxi in the last year, which contributed a turnover and operating profit of approximately 53.9 million and 1.3 million respectively to the Group during the year. The fertilisers manufacturing business is expected to further improve in the back of the Group's circulation platform.

In respect of pesticides production, apart from the PGR and BtA which contributed a turnover of approximately HK\$53.5 million and HK\$21.8 million during the year, the Group commenced, since March 2005, the production and launch of a majority of the 28 newly developed pesticides, germicide and miticide acquired in the prior year, which contributed a turnover and operating profit (excluding amortisation of acquisition cost of the intellectual property) of approximately HK\$14.1 million and HK\$3.2 million for the year. It is expected that the sales of these new pesticides will be further improved in the coming years.

For PGR, the turnover and operating profit were approximately HK\$53.5 million (2005: HK\$52.9 million) and HK\$31.8 million (2005: HK\$24.6 million) respectively, representing an increase of approximately 1% and 29% respectively as compared to the last financial year. The increase was mainly due to the change of production and sales strategies for different types of PGR, which proved to be effective, though with an overall decrease in production scale.

For the biological pesticide (BtA), it contributed to a turnover and operation profit (excluding amortisation of acquisition cost of the intellectual property) of approximately HK\$21.8 million (2005: HK\$10.5 million) and HK\$4.3 million (2005: HK\$1.3 million) respectively for the year ended 30 June 2006, such increase in result is due to the same reason as that for PGR.

It is expected that the PGR and BtA sales will be steadily improved upon the stabilisation of the effect of adjustment of sales and production strategy in the upcoming year.

#### PLANT PROTECTION TECHNICAL SERVICES

The Group's plant protection technical services recorded a service income of approximately HK\$17,768,000 for the year ended 30 June 2006 (2005: HK\$13,139,000), an increase of approximately 35% and contributed an operating profit of approximately HK\$14,118,000 (2005: HK\$5,747,000), demonstrating the rapid growth of the business, in the back of the commencement of wide application of the distant diagnose system for plant diseases and pests of agriculture produces since the last year.

# NON-AGRICULTURAL RESOURCES PRODUCTS TRADING BUSINESS

In order to develop the Group into an international enterprise in face of China's accession in the WTO, and to minimise its business risk; as well as to increase the Group's cash flow generating capability so as to obtain better bank financing, the Group commenced export of non-agricultural resources products since the last year. This business also allows the Group to gain import and export experience for future trading of agricultural resources products in the international markets.

Such business contributed a turnover of approximately HK\$478,035,000 (2005: HK\$355,667,000) with a gross profit margin of approximately 3% (2005: 1%).

#### LIQUIDITY AND FINANCIAL RESOURCES

#### Financial resources

The Group generally finances its operations with internally generated cashflow and bank facilities for its capital expenditures and other capital requirements.

As at 30 June 2006, the cash and bank balances and restricted bank deposits of approximately HK\$355.7 million included approximately HK\$8.9 million which was denominated in Hong Kong dollars, approximately HK\$341.4 million which was denominated in Renminbi, and approximately HK\$5.4 million which was denominated in US dollars.

With respect to foreign exchange exposure, as the Group's earnings and borrowings are primarily denominated in Renminbi and that the exchange rate between Renminbi and Hong Kong dollar/US dollar was steady during the year under review, it has no significant exposure to foreign exchange rate fluctuations. During the year under review, the Group had not used any financial instruments for hedging purposes.

#### Borrowings and banking facilities

As at 30 June 2006, the Group had bank borrowings of approximately HK\$201.5 million (denominated in Renminbi), which beared interest at rates ranging from approximately 4.6% to 8.8% per annum, of which approximately HK\$2.9 million, HK\$7.4 million, HK\$1.9 million, 9.7 million and HK\$179.6 million were secured by certain inventory of the Group, certain investment property of a joint venture entity, certain property, plant and equipment of the Group, corporate guarantee provided by a joint venture entity and corporate guarantee provided by certain subsidiaries, respectively. As at 30 June 2006, the Group had bills payable of approximately HK\$431.2 million which was denominated in Renminbi and the entire amount was secured by pledged bank deposits of approximately HK\$209.9 million which was also denominated in Renminbi.

As at 30 June 2006, the Group maintained a gearing ratio of approximately 48%. This is based on the division of bank borrowings by total equity attributable to equity holders of the Company as at 30 June 2006. The Directors considered that the gearing ratio as at 30 June 2006 was healthy, taking into account of the nature and scale of operations of the Group.

#### Commitments

As at 30 June 2006, the Group had no significant outstanding contracted capital and other commitments. As at 30 June 2006, the Group had operating lease commitments of approximately HK\$5,973,000.

#### Contingent liabilities

As at 30 June 2006, the Group had no material contingent liabilities.

#### Remuneration Policies and Share Option Scheme

The Group incurred total salaries and other remunerations (excluding employee share options compensation expenses) of approximately HK\$17.8 million with an average number of about 1,000 staff during the year ended 30 June 2006.

Remuneration packages comprised salary, mandatory provident fund and year-end bonus based on individual merits. A share option scheme (the "Scheme") was adopted by the Company pursuant to a resolution passed at the extraordinary general meeting of the Company held on 31 December 2001. On 1 March 2006, an ordinary resolution was passed at an extraordinary general meeting to refresh the Scheme limit. During the year ended 30 June 2006, options in respect of 56,500,000 Shares of the Company were granted to the relevant participants under the Scheme (2005: no option was granted).

#### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

The Company did not redeem any of its listed securities during the year ended 30 June 2006. Neither the Company nor any of its subsidiaries purchased or sold any of the Company's listed securities during the year.

### CODE ON CORPORATE GOVERNANCE PRACTICES

In the opinion of the Directors, the Company has complied with the applicable code provisions of the Code on Corporate Governance Practices as set out in Appendix 14 of the Listing Rules ("CG Code") for the year ended 30 June 2006, except for the following major deviations:

- 1. Under code provision A.2.1 of the CG Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. However, the roles of Chairman and Chief Executive Officer of the Company have been performed by Mr. Wu Shaoning. This constitutes a deviation from code provision A.2.1 of the CG Code. As continuation is a key factor to the successful implementation of business plans, the Board believes that the roles of Chairman and Chief Executive Officer performed by Mr. Wu Shaoning provide the Group with strong and consistent leadership and are beneficial to the Group especially in planning and execution of business strategies. The Board also believes that the present arrangement is beneficial to the Company and the shareholders as a whole.
- 2. Under code provision A.4.1 of the CG Code, non-executive directors should be appointed for a specific term and subject to re-election. All independent non-executive directors of the Company are appointed for a specific term except for Mr. Lam Ming Yung who was not appointed for any specific term but subject to retirement by rotation once every three years in accordance with the Company's Articles of Association.

## AUDIT COMMITTEE

The audit committee comprises the three independent non-executive directors of the Company. The audit committee has reviewed with the Company's management, the accounting principles and practices adopted by the Group and discussed auditing, internal control and financial reporting matters including review of the unaudited interim accounts and the audited annual accounts of the Company during the year.

#### REMUNERATION COMMITTEE

The Board of the Company has established a remuneration committee. The remuneration committee, currently comprising independent non-executive directors namely, Mr. Wong Chi Wai (as Chairman) and Mr. Zhang Shaosheng and executive director namely, Mr. Wu Shaoning, is responsible for advising the Board on the remuneration policy and framework of the Company's directors and senior management, as well as review and determine the remuneration packages of directors and senior management with reference to the Company's objectives from time to time.

#### GENERAL

The Board as of the date of this announcement comprises Mr. Wu Shaoning and Mr. Yang Zhuoya, who are the executive directors of the Company, and Mr. Lam Ming Yung, Mr. Zhang Shaosheng and Mr. Wong Chi Wai, who are the independent non-executive directors of the Company.

On behalf of the Board **Wu Shaoning** *Chairman* 

Hong Kong, 24 October 2006

\* For identification purposes only