



(HKSE: 2266)

PRESS RELEASE

For Immediate Release

Kosmopolito Hotels International Limited (HKSE: 2266) Interim Period Net Profit Rises 164.2%

22 November 2011 — The Board of Directors of Kosmopolito Hotels International Limited today announced the unaudited condensed consolidated results of the company and its subsidiaries (“the Group”) for the six months ended 30 September 2011.

Financial Highlights:

- Net profit for the first six months was HK\$94.2 million, up 164.2%, versus net profit of HK\$35.6 million for the same period of last financial year.
- Revenue reached HK\$499.0 million for the first six months, up 29.9% as compared to the same period of last financial year.
- Overall RevPAR rose 23.6% to HK\$592, driven by a 5.1% improvement in occupancy rate and an 18.0% increase in average room rate.
- Gross profit was reported at HK\$289.4 million, up 36.3%, with gross profit margin improving to 58.0% from 55.3%.
- Earnings per share for the period was HK4.71 cents, versus HK2.06 cents for the same period of last financial year.
- Adjusted EBITDA for the period reached HK\$222.3 million, showing a 42.8% year-on-year improvement, with adjusted EBITDA margin rising to 45% from 41%.
- The expected gain of approximately HK\$370 million from the disposal of Central Park Hotel, as announced on 7 September 2011, will be recognized in the second half of the financial year upon completion.
- The Board of Directors has declared an interim dividend of HK2 cents per share.

Kosmopolito Hotels International

麗悦酒店集團

6/F, Unicorn Trade Centre, 127-131 Des Voeux Road, Central, Hong Kong • 香港中環德輔道中127-131號有餘貿易中心6樓
T: +852 2921 9822 • F: +852 2921 9866 • E: enquiry@kosmopolito.com

www.kosmohotels.com

At present, the Group owns 22 hotels across Asia Pacific and Europe, of which six hotels are under development. In addition, we operate a hotel owned by third-party. Details of hotels under development are as follow:

<u>Hotels under development*</u>	<u>Location</u>	<u>Target market segment*</u>	<u>Total Rooms*</u>	<u>Commencement*</u>
Dorsett Regency Hotel, Kwun Tong, Hong Kong	Hong Kong	mid-scale	371	Q4 of FY2012
Dorsett Regency Hotel, Chengdu	PRC	mid-scale	547	Q1 of FY2013
Dorsett Regency Hotel, Tsuen Wan, Hong Kong**	Hong Kong	mid-scale	506	Q2 of FY2013
Dorsett Regency Hotel, Zhongshan	PRC	mid-scale	416	Q3 of FY2013
Dorsett Regency Hotel "On New Bridge", Singapore	Singapore	mid-scale	285	Q1 of FY2014
Dorsett Regency Hotel, London	UK	mid-scale	242	Q4 of FY2014

*The hotel names, target market segments, total rooms and commencement may change.

**Previously known as Dorsett Regency Hotel, Kwai Chung, Hong Kong.

In reviewing the business future of the Group, Ms. Winnie Chiu, President and Executive Director of the Group, said, "We expect a steady upward trend in the second half of FY2012 to continue in the major markets we operate in. Overall, the Group is cautiously optimistic with the tourism industry, the operational performance of our hotels and the Group's performance."

Ms. Chiu continued, "We have commenced our rebranding strategy during the first half of FY2012 to streamline and strengthen our brand awareness. The management team's priority is to put in place key marketing strategies to ensure the Group's continued growth and also to continue to create 'top of the mind' awareness for the Group via continuous disseminating of newsworthy releases and maximising the potential of social media marketing."

She added, "With the increase in travelling and spending patterns of the Asian population, we will continue to seek hotel investment opportunities in Asia Pacific and Europe, in particular United Kingdom where we continue to pursue the 'Chinese Wallet' strategy."



(HKSE: 2266)

#

About Kosmopolito Hotels International Limited (KHI)

Set up in January 2007 and listed on the Hong Kong Stock Exchange in October 2010, KHI is a fast-growing developer, owner and operator of value, mid-scale, upscale and boutique hotels in Hong Kong, Malaysia, Singapore, China and United Kingdom. KHI owns and manages three key hotel brands in different market segments – Boutique Series by Kosmopolito, midscale business hotel Dorsett Regency and good value hotel Silka. For further information, please visit www.kosmohotels.com.

Issued by:

Kosmopolito Hotels International Limited (website: www.kosmohotels.com)

Distributed through:

Fidelity Communication Company

For enquiries, please contact:

- Ms. Carman Choy, PR & Communication Executive of Kosmopolito Hotels International Limited
(Tel: 2921 9810) (email: carman.choy@kosmopolito.com)
- Mr. K.L. Lui of Fidelity Communication Company
(Tel: 2525 2313) (email: fideco@biznetvigator.com)

Kosmopolito Hotels International

麗悦酒店集團

6/F., Unicorn Trade Centre, 127-131 Des Voeux Road, Central, Hong Kong • 香港中環德輔道中127-131號有餘貿易中心6樓
T: +852 2921 9822 • F: +852 2921 9866 • E: enquiry@kosmopolito.com

www.kosmohotels.com