

CIMC ENRIC

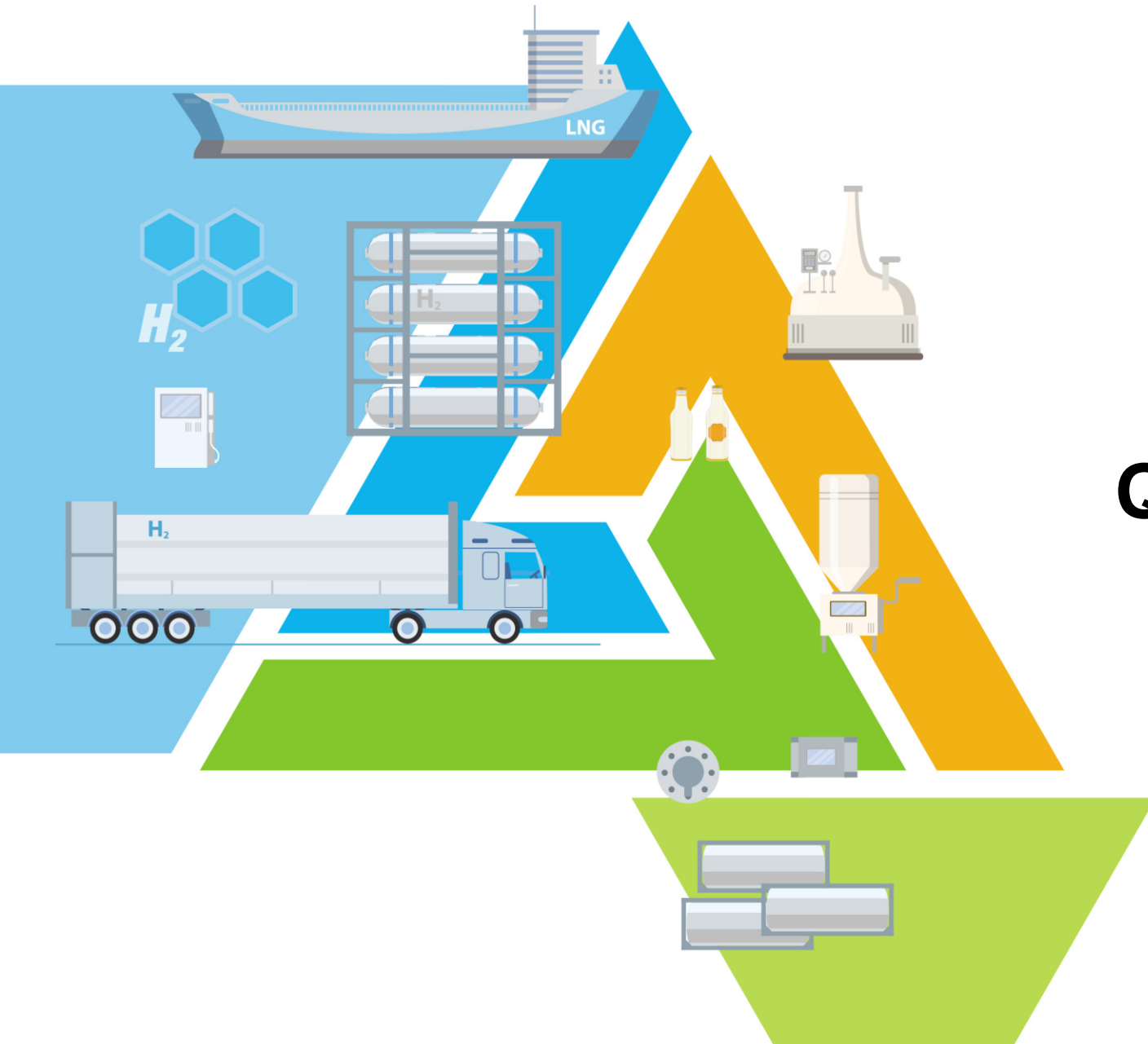
中集安瑞科控股有限公司

2022

Q1 Operational Updates

English Version

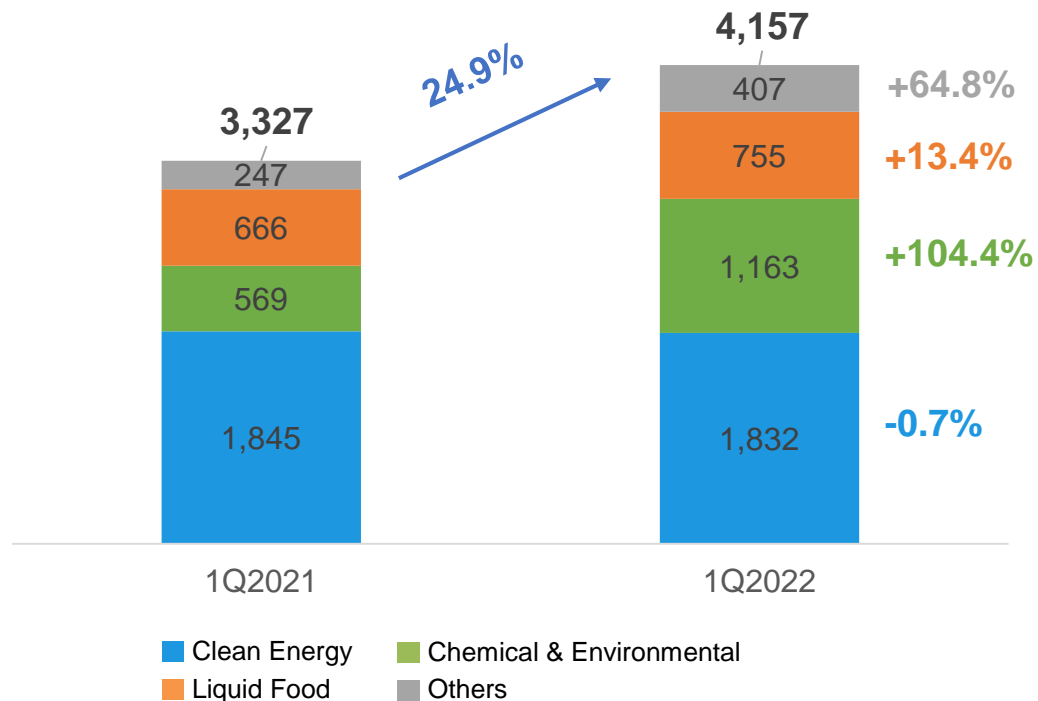
2022.04.21





Q1 Revenue increased by 24.9% YoY

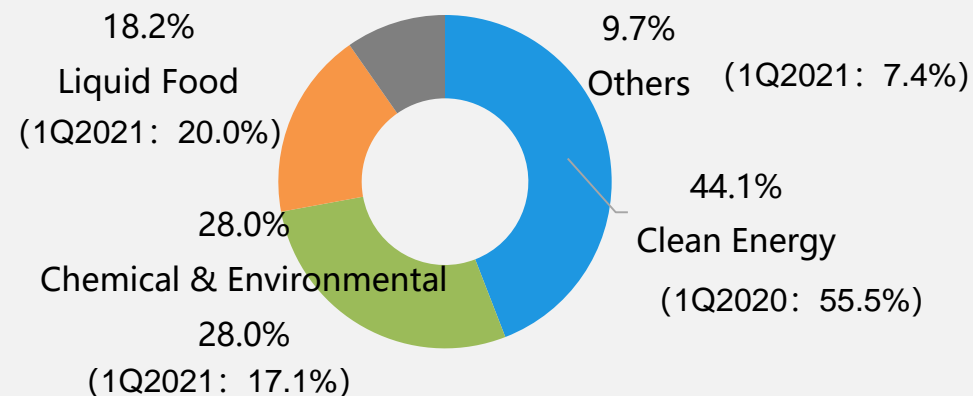
Unit: RMB million



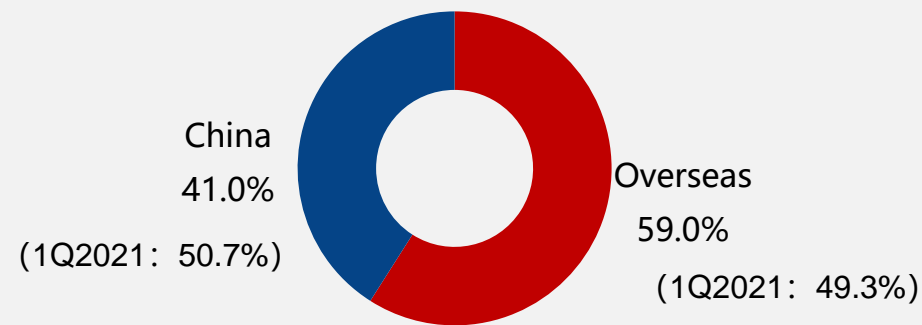
- In 1Q2022, Clean Energy Segment revenue was basically flat compared with 1Q2021. The outbreak of the COVID-19 pandemic in China has influenced its domestic industrial and logistics activities. Among them, hydrogen revenue recorded RMB 35.89 million, increased by 80.5% YoY.
- Chemical & environmental revenue increased significantly, mainly due to the maintenance of prosperity in the export market, and the overseas business was less affected by domestic epidemic.

*All the financial figures mentioned are accounted by RMB

Revenue Breakdown by Segment



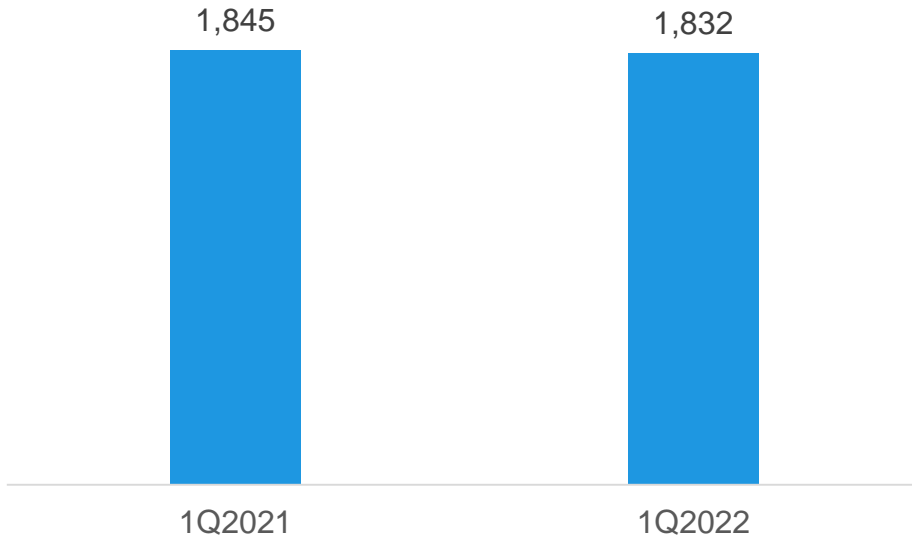
Revenue Breakdown by Geographic Location



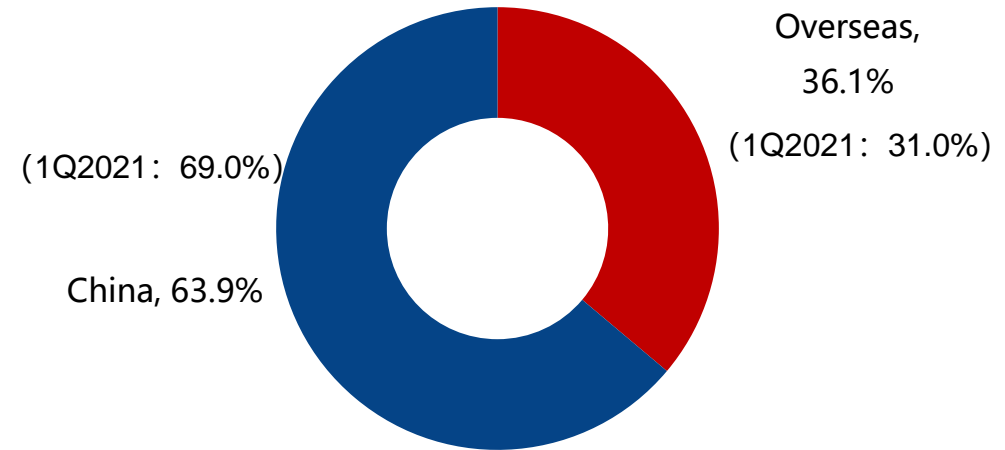


Steady Revenue in 1Q2022

Unit: RMB Million



Revenue Breakdown by Geographic Location



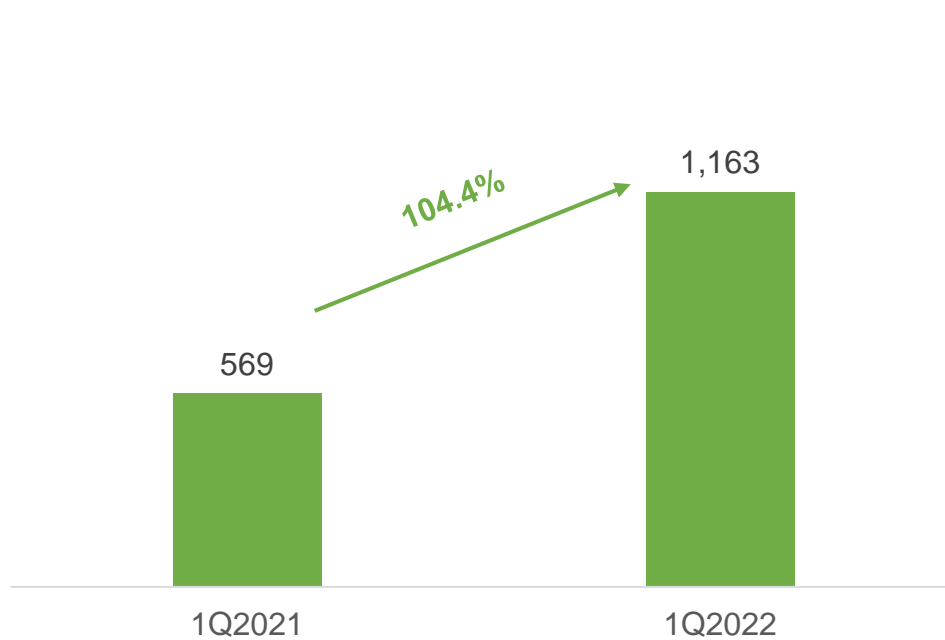
Analysis

- Champion Products: spherical tanks, large cryogenic storage tanks, cryogenic storage tanks for industrial gas, high-compressed gas trailers, and small cryogenic storage tanks.
- In Q1, COVID-19 pandemic has recurred in many parts of mainland China, and domestic industrial and logistics activities of clean energy segment have been restricted. The Group actively took improvement measures and realized a steady revenue in the clean energy .
- As the domestic pandemic is gradually brought under control and the restriction policies are correspondingly relaxed, production and construction are expected to be largely recovered in the short term.



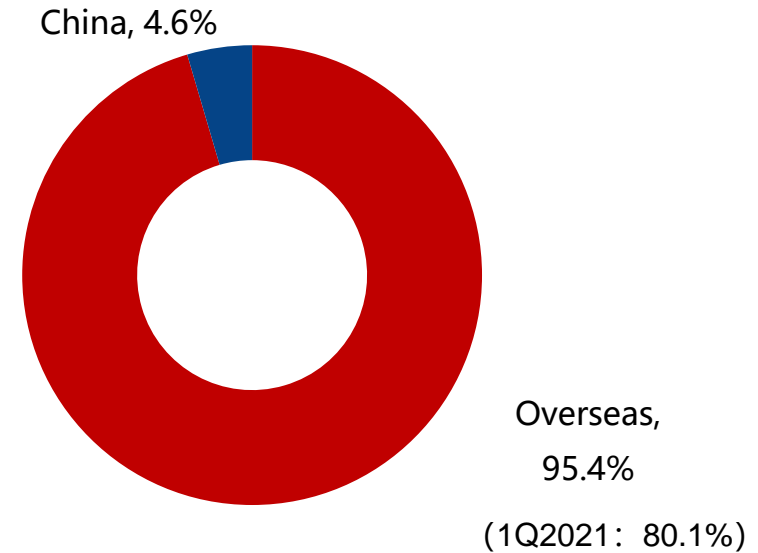
Revenue increased significantly by 104.4% YoY

Unit: RMB Million



Revenue Breakdown by Geographic Location

(1Q2021: 19.9%)



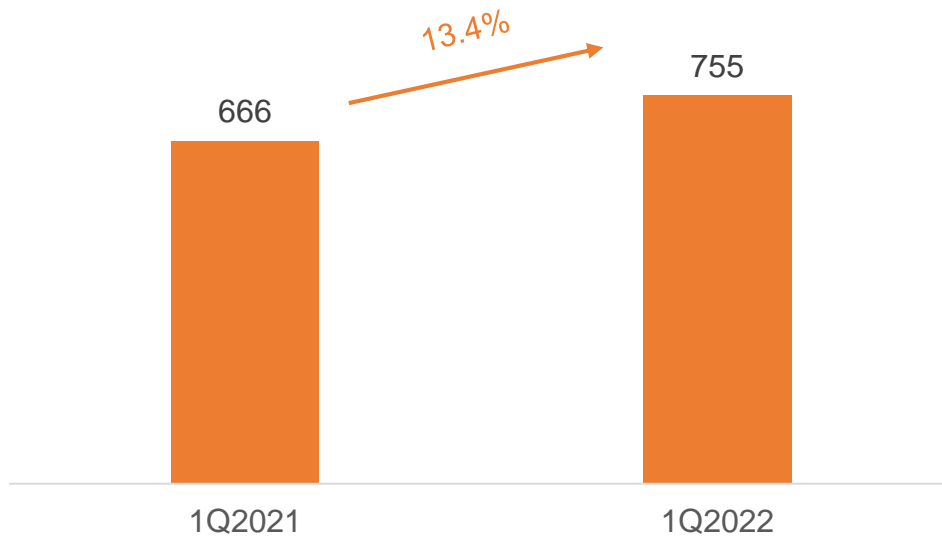
Analysis

- Supported by high demand in the peak season of the industry, the revenue of this segment grew substantially with sufficient chemical tank container orders, and chemical environmental business has grown substantially.
- The revenue of this segment was mostly generated from overseas which was less affected by the domestic pandemic.

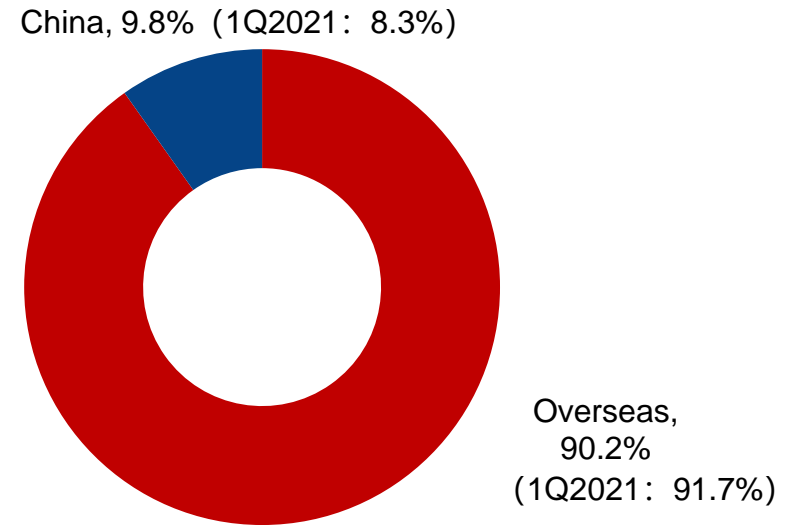


Revenue grew steadily YoY

Unit: RMB Million



Revenue Breakdown by Geographic Location

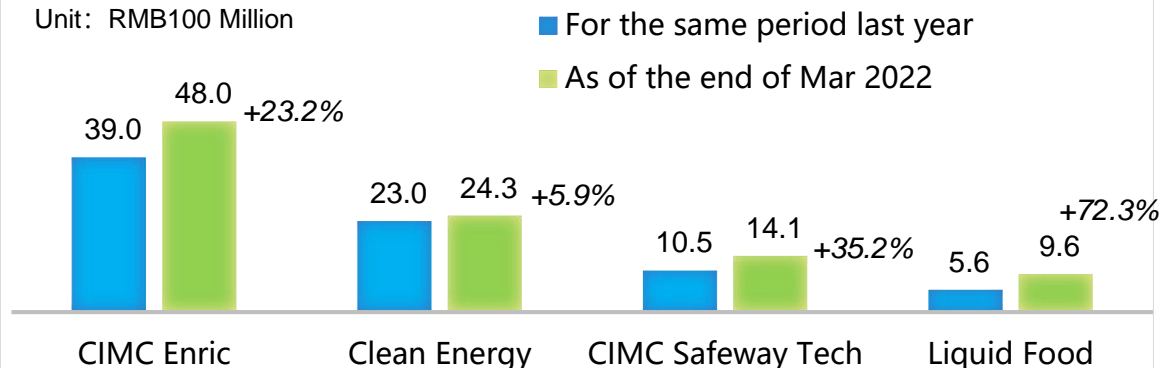


Analysis

- The revenue of liquid food segment achieved a steady YoY growth, due to the substantial increase of newly-signed orders and the smooth promotion of overseas projects in hand.

Newly-signed Orders

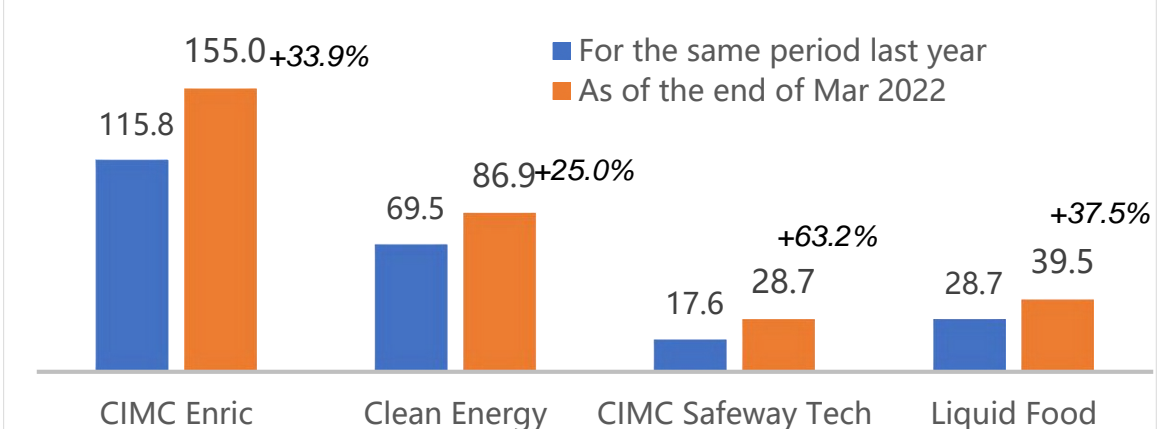
Unit: RMB100 Million



The newly signed orders of hydrogen business in Q1 2022 was RMB 105.4 million.

Backlog Orders

Unit: RMB100 Million



Clean Energy Backlog Orders as of the end of Mar 2022 (Unit: RMB100 Million)

Category	Current period	Same period last year	Changed by
Onshore	53.9	46.8	15%
Offshore	31.2	22.7	37%
Hydrogen	1.8	/	/
Total	86.9	69.5	25%

Newly signed orders: cumulative orders signed in 1Q2021. Backlog orders: existing orders as at 31 March, 2022.



Q&A



Disclaimers

CIMC Enric Holdings Limited (the “Company”) makes no representation as to the accuracy and correctness, and has conducted no independent verification, of the content of this presentation. The Company accepts no responsibility for any loss howsoever arising from in reliance upon any information or omission herein and expressly disclaims any liability whatsoever arising therefrom. This presentation does not constitute an offer or invitation to buy or sell any assets or securities of the Company. The Company has made no authorisation and representation in relation thereto. The content of this presentation is strictly confidential and is the property of the Company. Upon receipt of this presentation, you are deemed to have agreed to abide by the confidentiality agreement. You may not circulate or duplicate any content herein to or for any other person, nor disclose any part or the whole of this document to any person; otherwise, you will be subject to legal liability.



联系方式

Contact

Tel: (86) 755 2680 2312
(86) 755 2680 2134

email: ir@enric.com.hk

Address: CIMC R&D Center, No.2 Gangwan Avenue, Shekou Industrial Zone,
Shenzhen, Guangdong, PRC
Unit 908, 9/F., Fairmont House, 8 Cotton Tree Drive, Central, Hong Kong

Website: <http://www.enricgroup.com>

WeChat
Official
Account:

